hms networks

JANUARY - DECEMBER 2012

- Net sales for the full year reached SEK 382 m (384), corresponding to a 1 % decrease. The revaluation of the Swedish currency had a minor impact on net sales
- Operating profit reached SEK 64 m (72), equal to a 17 % (19) operating margin
- Order intake for the year increased to SEK 424 m (388), corresponding to a 10 % increase in local currencies
- Cash flow from operating activities amounted to SEK 82 m (46)
- Profit after taxes totaled SEK 52 m (54) and result per share amounted to SEK 4.64 (4.84)
- ☐ The Board of Directors propose a dividend to the amount of SEK 2.25 (2.25)
- Net sales and operating result corresponds to levels indicated in the press release issued on January 17, 2013

Fourth quarter

- Net sales for the fourth quarter reached SEK 87 m (95) corresponding to a 8 % decrease and operating result reached SEK 6 m (10)
- Order intake during the fourth quarter was SEK 100 m (83)

Subsequent events

■ HMS acquires German IXXAT GmbH, a leading supplier of communication technology



Comment from the CEO

The fourth quarter saw a decreased amount of delivered products which resulted in zero growth during 2012 and a 17% operating margin – far below our expectations. In spite of the weak short-term market we see an inflow of new design-wins and customer orders which allow us to continue according to our long-term strategy, but with a persisting cost-awareness. The development of new technology platforms within Safety and our new Embedded platform continue according to plan.

During the quarter, we have seen a very diversified market with a fairly positive development in North America, while the European market has slowed down. All in all, we meet a cautious market with uncertain conditions and we expect our customers to have a conservative approach until the market conditions stabilize.

Our new generation of Anybus CompactCom (in Chip, Brick and Module format) has been received positively by the market and in 2013, we will focus on securing design-wins for this new product platform.

In the beginning of 2013, HMS acquired German IXXAT GmbH, with a turnover of EUR 14 m and 85 employees. IXXAT's hi-tech products and services are great supplements to HMS's operations. Their strong position on the important German market will reinforce HMS's presence on the world's leading market for industrial communication solutions.

IXXAT is world-leading when it comes to CAN-based communication technology and they operate within business segments which will be important for HMS's future business. We also see great opportunities for synergies when it comes to development of new technology platforms, manufacturing and logistics.

Through this acquisition, HMS employs 350 employees and has a turnover of SEK 500 m. We have become more powerful and we have further established our world-leading position within industrial communication.

We will continue to focus on growth for our three brands Anybus, Netbiter and IXXAT. Our market is still uncertain in the short term, which makes it important to continually balance our long-term strategy for growth with a cautious approach when it comes to costs. In the long run, we expect the market for industrial communication and remote management to grow.

The acquisition of IXXAT means that HMS trengthens its position on the important German market, says Staffan Dahlström, CEO for HMS Networks AB.

Quarterly data	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
	2012	2012	2012	2012	2011	2011	2011	2011
Net sales (SEK m)	87	99	99	96	95	101	97	92
Order intake (SEK m)	100	95	113	116	83	108	100	97
Operating profit (SEK m)	6	23	20	14	10	24	20	18
Gross margin (%)	57.6	59.9	60.6	61.9	60.8	60.6	61.3	59.6
Operating margin (%)	7.2	23.4	20.2	14.9	10.5	24.2	21.0	19.3
Return on capital (%)	16.3	16.2	17.7	17.6	18.6	21.6	22.1	22.6
Earnings per share (SEK)	0.86	1.49	1.36	0.94	0.71	1.67	1.34	1.11
Equity per share (SEK)	30.21	29.43	28.23	27.74	26.77	25.96	24.41	25.08
Cash flow for operating activities per share (SEK)	1.67	2.23	2.63	0.73	0.25	1.74	2.06	-0.08
Yearly data	2012	2011	2010	2009	2008	2007	2006	
Net sales (SEK m)	382	384	345	245	317	270	227	
Order intake (SEK m)	424	388	342	258	313	268	233	
Operating profit (SEK m)	64	72	84	31	85	55	52	
Gross margin (%)	60.1	60.6	60.2	58.4	57.4	52.6	50.9	
Operating margin (%)	16.7	18.8	24.2	12.7	26.9	20.2	22.7	
Return on capital (%)	16.3	18.6	23.2	8.8	28.6	17.5	24.3	
Earnings per share (SEK)	4.64	4.84	5.41	1.88	5.43	2.81	3.21	
Equity per share (SEK)	30.21	26.77	25.30	21.25	20.91	17.05	14.85	
Cash flow for operating activities per share (SEK)	7.27	3.96	6.71	2.89	6.52	3.29	2.79	

Net sales

Net sales for 2012 amounted to SEK 381.8 m (383.6). In total the revaluation of the Swedish currency in relation to the major HMS currencies had a SEK 2.2 m negative effect on net sales, compared to the previous year. The order intake amounted to SEK 424.1 m (387.7).

Net sales for the fourth quarter 2012 totaled to SEK 87.3 m (94.8), corresponding to a 8.0 % decrease compared to the same quarter the previous year. Adjusted for a SEK -3.7 m currency effect the volume decrease was 4.1 % in local currencies. Order intake increased with SEK 16.7 m to SEK 99.6 m (82.9), of which SEK 85.8 m will be delivered during the upcoming twelve months. In local currencies order intake increased with 24.6 %.

Operating profit

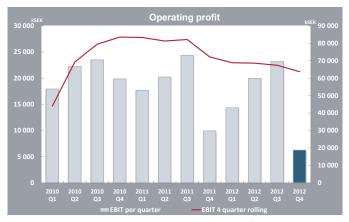
Operating profit for 2012 totaled to SEK 63.7 m (72.2), equivalent to an operating margin of 16.7 % (18.8). Currency effects had a negative impact on the operating result with SEK 0.4 m compared to the previous year.

The operating profit for the fourth quarter 2012 totaled to SEK 6.2 m (9.9), corresponding to a 7.2 % (10.5) operating margin. Changes in exchange rates had a SEK 2.1 m negative impact compared with the same period the previous year.

Tax

The tax charge for the year was SEK 13.0 m (19.8). The tax charge for the current period has been calculated on the basis of the tax situation applying to the Group at present and the profit development of the reporting entities belonging to the Group. Revaluation of deferred taxes, as a result of changes in the Swedish tax rate, had a SEK 4.4 m positive effect on the Group's tax charge.

The graph shows turnover per quarter on the bars referring to the scale on the left axis. The line shows turnover for the latest 12 month period referring to the scale on the axis to the right.



The graph shows operating result per quarter in the bars referring to the scale on the left axis. The line shows operating result for the last 12 month period referring to the scale on the axis to the right.

Equity

The Group's equity amounted to SEK 342.1 m (298.5). The total number of shares at the end of the period was 11,322,400. The Group's equity/assets ratio improved to 81.9 % (76.3).

Change in Group Equity		
(SEK 000s)	Dec 31 2012	Dec 31 2011
Balance at 1 january	298,543	285,815
Total comprehensive income for the period	53,318	53,261
Issue of new shares through warrants	15,289	0
Dividends	-25,094	-22,306
Acquisition non-controlling interests	0	-18,227
Closing balance	342,056	298,543

Currency effects

Assets and liabilities in foreign currencies are revaluated at closing date. Currency hedging contracts are revaluated at the date of closing and are also affecting the result on the date of expiration. Changes in book value due to revaluation of operating balance sheet items and currency hedging contracts are disclosed as other operating income and other operating expenses. Changes in book value related to assets in foreign currencies i.e. liquid funds, are disclosed as financial income and expenses. Net sales and expenses are affected by changes in exchange rates. This will have an impact on income and costs.

Net sales for the year consist of 57 % in EURO, 25 % in USD, 10 % in Japanese Yen and 8 % in SEK and other currencies. Cost of goods sold consists of 44 % in EURO, 15 % in USD and 1 % in Japanese Yen. Operating expenses consists of 18 % in EURO, 9 % in USD, 7 % in Japanese Yen and 66 % of SEK and other currencies.

The Group applies a policy for currency hedging described in the annual report.

Cash flow, investments and financial position

Cash flow from operating activities for the full year 2012 amounted to SEK 81.8 m (46.0).

The investments in tangible assets for the year totaled SEK 12.2 m (9.3). Investments in intangible assets for the period totaled SEK 30.1 m (10.7) and comprise internal development costs. The increase in intangible assets consists of continued development of our new embedded platform, new technical platforms within the safety area and customized projects.

At the end of the period the cash equivalents totaled SEK 31.5 m (26.6) and unutilized credit facilities SEK 30.5 m. The Group's net cash amounted to SEK 30.7 m (1.4). During the second quarter HMS distributed dividend payments to its shareholder equal to SEK 2.25 per share (2.00), in total SEK 25.1 m. During the third quarter a final amortization of the bank loan in the parent company was made. In total, SEK 24.1 m was amortized during 2012.

The parent company

The Parent Company's operations are primarily focused on Group-wide management and financing. Apart from the Group's CEO, the Parent Company has no employees. The operating profit for the year 2012 amounted to SEK 0.4 m (0.8). Cash and cash equivalents amounted to SEK 0.7 m (0.0) and borrowing amounted to SEK 0.0 m (24.1).

Important events

- In January, the Swedish headquarters were expanded with new office facilities in Halmstad.
 HMS received the single biggest order in the company's history (16 MSEK).
- ☐ HMS received an order of 2 MSEK from one of Europe's leading suppliers of industrial power metering and monitoring.
- The 2009 stock option program was completed and 169,500 new shares were issued.
- HMS delivered the 2,000,000th Anybus module.
- HMS signed a framework agreement worth 6 MSEK with one of Europe's leading manufacturers of automation equipment.
- The annual Shareholders' General Meeting was held at HMS's facilities in Halmstad.
- HMS signed a global supply agreement with a world-leading supplier of telecom base station technology.
- HMS received an order for 7 MSEK from one of Japan's leading suppliers of drives.
- The King and Queen of Sweden paid a visit to HMS's office in Halmstad.
- At the SPS/IPC/Drives event in Nuremberg, Germany, HMS displayed an impressive "Wall of Fame" with customers using Anybus and Netbiter.
- HMS launched a new Anybus CompactCom module with M12 connectors for installations in harsh industrial environments.
- HMS presented its new network processor the Anybus NP40 which will be used in the next generation of Anybus CompactCom.
- HMS received an order of 2.4 MSEK regarding Profibus Master modules from a world-leading manufacturer with in industrial automation.
- HMS received an order worth 3.3 MSEK over the forth-coming 24 months regarding welding control equipment within the automotive industry.
- HMS received an order of 2.5 MSEK from a leading supplier of industrial automation equipment regarding customizations for an Anybus EtherNet/IP communication module.
- HMS received a volume commitment worth 3.5 MSEK during the next two years regarding Profibus modules.
- HMS launched a share savings program for staff more than 60 % of the employees joined the program.

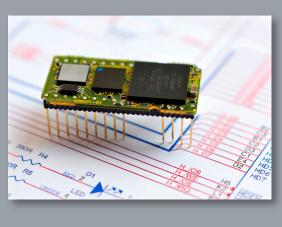
Outlook

The Group's long-term growth is supported by a wider product offering, development of new technology generations, a strengthened customer focus and an expansion of HMS's sales channels in line with the established strategy.











The acquisition of IXXAT is an important supplement to HMS's business and strengthens HMS's position on the German market. HMS can also widen the market for IXXAT's product offering to new geographical markets where HMS already has market presence.

The global market for HMS's products is expected to be continually weak in the short term. The effects of the weak market and currency fluctuations are hard to predict but in the long run, we expect the market for industrial communication and remote management to grow. HMS's long-term goals are unchanged: a long-term growth of 20% on average and an operating margin of more than 20%.

HMS Networks AB's share

HMS Networks AB (publ) is listed on the Nasdaq OMX Stockholm Small Cap list, in the Information Technology sector. The total number of shares amounted to 11,322,400. During the second quarter participants in the stock option program decided by the 2009 Annual General Meeting subscribed to 169,500 new shares in the Company. The subscription price for each share was SEK 90.20 and the total dilution amounted to 1.5 %.

Share Savings Program

In accordance with the decision of the Annual General Meeting 2012, all employees of the HMS Group have been offered to participate in a share savings program. The application period took place during December and about 60 % of the employees have chosen to participate. The share savings program means that employees will initiate savings in HMS shares during 2013.

Nomination committee

In accordance with principles adopted at HMS 2012 annual general meeting, the following persons have been assigned to be a part of the Nomination Committee: Nicolas Hassbjer representing 29 % of the shares, Jan Svensson, Investment AB Latour, representing 22 % of the shares, Evert Carlsson, Swedbank Robur Fonder AB representing 10 % of the shares and Urban Jansson, Chairman of the Board. The Nomination Committee has appointed Jan Svensson as its Chairman.

Dividend

The Board of Directors proposes a dividend to the amount of SEK 2.25 (2.25).

Annual General Meeting

The Annual General Meeting will be held at the Company's head office on Friday April 19, 2013 at 10.30 am. The 2012 Annual Report (in the Swedish language) will be available on

the Company's homepage four weeks previous to the date of the Annual General Meeting. A printed version of the 2012 Annual Report can be ordered by sending name and address to ir@hms.se.

Short of the company Strategies

Growth strategy - HMS's main focus is on organic growth. Expansion on existing markets will be through improved and extended product ranges, new technology, high level of service and new sales channels. A certain degree of growth can be through the selective acquisition of businesses that will be a valuable complement to the company's organic growth strategy.

Development strategy - Through high core competence deliver industrial communication solutions with high customer value.

Product strategy - HMS markets three product lines, which to a certain degree are based on a common technical platform:

- Anybus Embedded Embedded network interface cards
- Anybus Gateways Communication translators between different networks
- Netbiter Remote Management Remote monitoring and controlling of industrial devices

Production strategy - HMS maintains an in-house low-volume production of Anybus products in Halmstad. Volume production takes place in close partnership with subcontractors in Europe and Asia in order to achieve flexible costs and to make use of economies of scale.

Marketing strategy - The Anybus network interface cards are marketed and sold to players in industrial and infrastructure automation and Anybus Gateways to system integrators, machine manufacturers and end-users in industrial and infra-structure automation. Netbiter products are marketed and sold to a wide range of customers, from device manufacturers to owners of installations in need of remote management.

Sales strategy - Sales take place via the company's sales offices on defined key markets in 10 countries. Sales on the company's other markets, in some 50 countries, takes place via agents/ distributors.

Business model

HMS has designed its business models to fit each market and product line. For the Embedded market, most business is via framework agreements (i.e. design-wins). The sales cycle is relatively long and the design phase is performed in close cooperation with the customer. After that, there is steady revenue over a long period of time. For Gateways and Remote Management, the business model is more traditional, with a short business cycle and manufacturing based on customer orders.

Accounting policies

This report has been prepared in accordance with International Financial Reporting Standards (IFRS) and IAS 34, for Interim Reporting. Amendments to existing standards, new interpretations and new standards that came into effect as of January 1, 2012 did not affect the Groups reporting as of December 31, 2012.

As of the first quarter 2012 customer orders related to development projects including future volume commitments and blanket agreements with estimated future volumes, are included in the period's order intake. As clarification, information about which part of the order intake that will be shipped during the following twelve months, is disclosed.

HMS continues to apply the same accounting principles and valuation methods as those described in the most recent Annual Report. The parent company report is prepared in accordance with RFR 2, accounting for legal entities, and the Swedish Annual Accounts Act and accounting principles and the valuation methods as those described in the most recent Annual Report.

Risk management

The HMS Group is exposed to business and financial risks through its operations. These risks have been described at length in the Company's annual report 2011. In addition to the risks described in these documents, no additional significant risks have been identified.

Reporting occasions

Q1 Report 2013 will be published on April, 19, 2013
Annual General Meeting will be held on April 19, 2013
Half-year Report 2013 will be published on July 23, 2013
Q3 Report 2013 will be published on October 29, 2013

Halmstad February 7, 2013

Staffan Dahlström Chief Executive Officer

This Year-End Report has not been reviewed by the Company's auditor.

Further information can be obtained from: CEO Staffan Dahlström, telephone +46 (0) 35-17 29 01 or CFO Gunnar Högberg, telephone +46 (0) 35-17 29 95

Financial accounts

	Q4 2012	Q4 2011	Q1-Q4 2012	Q1-Q4 2011
Net increase in revenue (%)	-8.0	3.5	-0.5	11.3
Gross margin (%)	57.6	60.8	60.1	60.6
Operating margin EBIT (%)	7.2	10.5	16.7	18.8
Return on capital employed (%)*	19.7	23.2	19.7	23.2
Return on total equity (%)*	16.3	18.6	16.3	18.6
Working capital in relation to sales (%)*	9.2	8.3	9.2	8.3
Capital turnover rate	0.94	0.98	0.94	0.98
Debt/equity ratio	-0.09	0.00	-0.09	0.00
Equity/assets ratio (%)	81.9	76.3	81.9	76.3
Capital expenditure in property. plant and equipment (SEK 000s)	1,428	1,914	12,202	9,341
Capital expenditure in intagible fixed assets (SEK 000s)	11,245	3,144	30,108	10,744
Depreciation of property. plant and equipment (SEK 000s)	-1,614	-1,064	-6,240	-4,661
Amortisation of intangible fixed assets (SEK 000s)	-1,229	-1,557	-4,553	-5,539
Number of employees (average)	251	227	241	213
Revenue per employee (SEK m)*	1.5	1.7	1.6	1.8
Total equity per share, SEK	30.21	26.77	30.21	26.77
Total equity per share, diluted, SEK	30.21	26.76	30.21	26.76
Cash flow from operations per share before dilution, SEK	1.67	0.41	7.27	4.13
Cash flow from operations per share after dilution, SEK	1.67	0.41	7.27	4.12
Basic number of shares. average, thousands	11,323	11,153	11,252	11,153
Number of shares. diluted average, thousands	11,323	11,158	11,254	11,169

 $[\]ensuremath{^{*}}$ The key ratio has been translated into 12 months rolling value when applicable.

Income statements

(SEK 000s)	Q4 2012	Q4 2011	Q1-Q4 2012	Q1-Q4 2011
Revenue	87,265	94,848	381,804	383,592
Cost of goods and services sold	-36,996	-37,162	-152,433	-151,099
Gross profit	50,269	57,686	229,371	232,493
Sales and marketing costs	-31,853	-28,112	-105,962	-92,543
Administrative expenses	-7,654	-7,755	-32,997	-30,643
Research and development costs	-5,284	-9,642	-26,476	-36,725
Other operating income	1,498	0	3,960	1,120
Other costs	-728	-2,252	-4,169	-1,490
Operating profit	6,248	9,925	63,726	72,213
Financial income	767	1,119	1,926	2,591
Financial costs	-14	-329	-456	-1,036
Profit before tax	7,001	10,715	65,197	73,768
Tax	2,689	-2,807	-13,024	-19,839
Profit for the period	9,690	7,908	52,173	53,929
Basic earnings per share, SEK	0.86	0.71	4.64	4.84
Earnings per share, diluted, SEK	0.86	0.71	4.64	4.83

Statements of comprehensive income

(SEK 000s)	Q4 2012	Q4 2011	Q1-Q4 2012	Q1-Q4 2011
Profit for the period	9,690	7,908	52,173	53,929
Other comprehensive income				
Income/expense recognized directly in equity				
Cash flow hedges	-1,139	1,184	2,205	-1,035
Translation differences	-56	237	-480	94
Income tax relating to components of other comprehensive income	300	-311	-580	273
Other comprehensive income for the period, net of tax	-896	1,110	1,145	-668
Total comprehensive income for the period	8,794	9,018	53,318	53,261

Balance Sheets

(SEK 000s)	Dec 31 2012	Dec 31 2011
ASSETS		
Goodwill	236,071	236,071
Other intangible assets	48,910	23,353
Property, plant and equipment	21,106	15,347
Deferred tax assets	852	770
Total fixed assets	306,939	275,541
Inventories	26,843	35,584
Trade and other receivables	35,501	42,781
Other current receivables	16,845	10,634
Cash and cash equivalents	31,487	26,573
Total current assets	110,676	115,572
TOTAL ASSETS	417,615	391,113
EQUITY AND LIABILITIES		
Equity	342,056	298,543
Liabilities		
Non-current liabilities	787	25,192
Deferred income tax liabilities	23,168	20,705
Total non-current liabilities	23,955	45,897
Trade payables	25,462	22,216
Other current liabilities	26,142	24,457
Total current liabilities	51,604	46,673
TOTAL EQUITY AND LIABILITIES	417,615	391,113

Cash flow statements

(SEK 000s)	Q4 2012	Q4 2011	Q1-Q4 2012	Q1-Q4 2011
Cash flow from operating activities before changes in working capital	9,204	5,884	65,257	64,986
Cash flow from changes in working capital	9,715	-1,346	16,523	-18,977
Cash flow from operating activities	18,919	4,538	81,780	46,009
Cash flow from investing activities	-12,800	-5,057	-42,944	-37,114
Cash flow from financing activities	0	-3,892	-33,923	-37,306
Cash flow for the period	6,120	-4,411	4,914	-28,411
Cash and cash equivalents at beginning of the period	25,367	30,984	26,573	54,984
Cash and cash equivalents at end of period	31,487	26,573	31,487	26,573

Changes in current receivables/liabilities related to derivate financial instruments are reported as cash flow from operating activities before changes in working capital.

Quarterly data

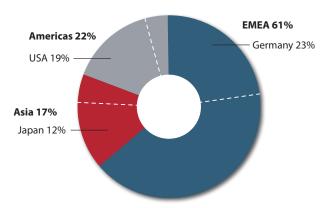
Revenue,per,region (SEK,000s)	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011	Q2 2011	Q1 2011	Q4 2010	Q3 2010	Q2 2010	Q1 2010
EMEA	52,971	60,049	59,169	60,387	55,876	64,900	61,757	60,379	55,109	57,441	53,697	47,979
Americas	19,686	22,687	20,813	20,429	20,330	18,844	17,418	17,167	19,354	15,715	14,206	12,611
Asia	14,608	16,408	18,920	15,677	18,642	16,976	17,322	13,981	17,184	14,423	21,339	15,471
Income,statement, (SEK,000s)	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011	Q2 2011	Q1 2011	Q4 2010	Q3 2010	Q2 2010	Q1 2010
Revenue,(SEK,m)	87,265	99,144	98,902	96,493	94,848	100,720	96,498	91,527	91,647	87,579	89,242	76,061
Gross,profit	50,269	59,382	59,953	59,766	57,686	61,062	59,193	54,552	55,385	53,931	53,723	44,518
Gross,margin	57,6%	59.9%	60.6%	61.9%	60.8%	60.6%	61.3%	59.6%	60.4%	61.6%	60.2%	58.5%
Operating, profit	6,248	23,186	19,953	14,338	9,925	24,360	20,224	17,704	19,848	23,502	22,242	17,932
Operating,margin	7,2%	23.4%	20.2%	14.9%	10.5%	24.2%	21.0%	19.3%	21.7%	26.8%	24.9%	23.6%
Profit,before,tax	7,001	23,100	20,810	14,286	10,715	25,544	20,536	16,973	20,232	22,702	22,834	18,295

Sales

Sales by geographical area for the first nine months 2012 are presented in the graph to the right.

Embedded products reached 68 % of the Group's total sales, Gateway products 25 % and Remote Management amounted to 4 %.

All product groups are based on a common technology platform and are marketed and sold in the common sales channels. Therefore, no complete segment reporting is disclosed.



Parent company income statements

(SEK 000s)	Q4 2012	Q4 2011	Q1-Q4 2012	Q1-Q4 2011
Revenue	1,748	1,605	7,995	7,428
Cost of sales and services	0	0	0	0
Gross profit	1,748	1,605	7,995	7,428
Administrative expenses	-1,750	-1,472	-7,642	-6,589
Operating profit	-2	133	353	839
Interest expense and similar items	2	-189	-353	-839
Profit before tax	0	-56	0	0
Tax	-7	-8	-7	-8
Profit for the period	-7	-64	-7	-8

Parent company balance sheets

(SEK 000s)	Dec 31 2012	Dec 31 2011
ASSETS		
Financial fixed assets	244,039	244,039
Total financial fixed assets	244,039	244,039
Other receivables	955	444
Cash and cash equivalents	684	18
Total current assets	1,639	462
TOTAL ASSETS	245,678	244,501
EQUITY AND LIABILITIES	_	
Equity	123,285	133,098
Untaxed reserves	8	8
Liabilities	_	
Non-current liabilities	0	24,118
Trade payables	1,277	525
Liabilities to Group companies	120,073	85,769
Other current liabilities	1,035	983
Total current liabilities	122,385	87,277
TOTAL EQITY AND LIABILITIES	245,678	244,501

Definitions

Return on shareholders' equity

Share of profit after tax attributable to the parent company's shareholders in relation to the average shareholders' equity excluding non-controlling interests.

Return on capital employed

Share of the profit after financial income in relation to the average capital employed.

Capital employed

Total assets less non interest bearing current liabilities and provisions, as well as total deferred tax liabilities.

Capital turnover rate

Operating income in relation to total assets.

Earnings per share

Share of the profit after tax attributable to the parent company's shareholders in relation to the average number of outstanding shares.

Earnings per share after dilution

Share of the profit after tax attributable to the parent company's shareholders in relation to the average number of outstanding shares with addition for the average number of shares that are added when converting the outstanding number of convertible securities and options.

Working capital

Current assets less cash equiva-lents and current liabilities.

Operating margin

Operating income in relation to net sales.

Equity/assets ratio

Shareholders' equity in relation to total assets.

Net debt

Long-term and current financial liabilities less financial assets.

Net debt/equity ratio

Net debt in relation to shareholders' equity including non-controlling interests.

Total equity per share

Total equity attributable to the parent company's shareholders in relation to total outstanding shares by the end of the period.



HMS Networks (publ) is a world-leading supplier of communication technology for industrial automation. Sales for 2012 totaled SEK 382 million. Over 90% of these sales were to customers located outside Sweden. All product development and parts of the manufacturing are performed at the head office in Halmstad. Sales offices are located in Tokyo, Beijing, Karlsruhe, Chicago, Milan, Mulhouse, Pune, Coventry and Copenhagen. HMS has 250 employees and produces network interface cards and Gateways to interconnect different networks under the trademark Anybus® and products for remote management under the trademark Netbiter®. HMS is listed on the Nasdaq OMX Stocholm Small Cap list, in the Information Technology sector.



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