hms networks

INTERIM REPORT 2014

JANUARY - JUNE 2014

First six months

- Net sales for the first six months increased with 19 % reaching
 SEK 281 m (235), corresponding to a
 16 % increase in local currencies
- Operating profit reached SEK 42 m (41), equal to a 15 % (17) operating margin
- Order intake for the first half year increased with 31 % to SEK 338 m (259) corresponding to a 27 % increase in local currencies
- Cash flow from operating activities amounted to SEK 38 m (33)
- Profit after taxes totalled SEK 28 m (30) and result per share amounted to SEK 2.49 (2.63)
- Net sales for the last twelve months amounted to SEK 546 m (422) corresponding to a 30 % increase.
 Operating result amounted to SEK 88 m (70) corresponding to a 16 % (17) operating margin

Second quarter

- Net sales for the second quarter reached SEK 141 m (128) corresponding to a 10 % increase. Operating result reached SEK 21 m (27) corresponding to an operating margin of 15 % (21)
- Order intake during the second quarter was SEK 170 m (140)



Comments from the CEO

We could see an improved stability during the second quarter primarily on our important German market but also in Japan and to some extent in North America. With an 10 % organic growth this resulted in a new record level in sales, SEK 141 m.

During the first six months we have finalized several major Netbiter and Anybus development projects and we are now in an intense phase of product introductions. For our Anybus Embedded offer the Anybus-CBM product family is now shipping for the five most important network protocols. A new updated version of the Anybus X-gateway has been launched and we have also released a new and improved 3.0 version of the IXXAT CanAnalyzer software. The new Remote Access functionality for Netbiter is being well received on the market and during the second quarter a number of pilot installations were made with positive results. We still see delays in the ramp up of Netbiter sales in the Telecom segment, mainly due to long sales and qualification processes.

The completion of several major development projects in Halmstad means that we now are reallocating resources to customer projects based on our newly developed technology, something that will provide both financing for parts of the development work and future product sales. With a maintained strong gross margin during the first half year we can report a higher gross profit compared to the previous year. Increased operating expenses mainly due to a decreasing level of capitalization of development expenses means that the result is unchanged for the first six months and lower for the second quarter compared to the respective periods the previous year.

IXXAT Automation GmbH, which was acquired in February 2013, developed well during the first six months of 2014. Today

the major part of the IXXAT product offer is shipped through the HMS sales channels and we can see increasing activities and cross selling of the IXXAT products. Simultaneously we continue to invest in the product development in Weingarten, Germany to develop the product- and service offering for our IXXAT brand within Machine Communication, Automotive and Safety.

We are cautiously positive to the market development and we are optimistic about the conditions for a long term growth. A good order intake indicates a continuing growth going forward.

Our focus remains to develop growth within our three product trademarks Anybus, Netbiter and IXXAT. We continue to balance our long term growth strategy with a restrictive view on expenses and new resources. Long term we consider the market for industrial data communication and remote monitoring to be interesting growth areas and we continue to focus around our motto "HMS-connecting devices".

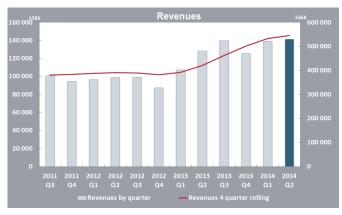


Quarterly data	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
	2014	2014	2013	2013	2013	2013	2012	2012
Net sales (SEK m)	141	139	126	140	128	107	87	99
Order intake (SEK m)	170	167	132	125	140	119	100	95
Operating profit (SEK m)	21	22	13	32	27	14	6	23
Gross margin (%)	61.9	62.1	63.7	63.4	62.2	61.0	57.6	59.9
Operating margin (%)	14.8	15.5	10.7	23.0	21.3	12.8	7.2	23.4
Return on capital (%)	14.3	14.9	10.3	26.4	23.4	10.7	16.3	16.2
Earnings per share (SEK)	1.22	1.27	0.84	2.07	1.80	0.82	0.86	1.49
Equity per share (SEK)	33.93	34.73	33.42	32.28	30.41	31.18	30.21	29.43
Cash flow for operating activities per share (SEK)	2.57	0.81	2.18	2.81	1.40	1.52	1.67	2.23
Half-year data	Q1-Q2	Q3-Q4	Q1-Q2	Q3-Q4	Q1-Q2	Q3-Q4	Q1-Q2	Q3-Q4
	2014	2013	2013	2012	2012	2011	2011	2010
Net sales (SEK m)	281	266	235	186	195	196	188	179
Net sales (SEK m) Order intake (SEK m)	281 338	266 257	235 259	186 195	195 229	196 191		179 174
· · ·							188	
Order intake (SEK m)	338	257	259	195	229	191	188 197	174
Order intake (SEK m) Operating profit (SEK m)	338 42	257 46	259 41	195 29	229 34	191 34	188 197 38	174 43
Order intake (SEK m) Operating profit (SEK m) Gross margin (%)	338 42 62.0	257 46 63.5	259 41 61.7	195 29 59.0	229 34 61.3	191 34 60.7	188 197 38 60.5	174 43 61.0
Order intake (SEK m) Operating profit (SEK m) Gross margin (%) Operating margin (%)	338 42 62.0 15.1	257 46 63.5 27.0	259 41 61.7 17.4	195 29 59.0 15.8	229 34 61.3 17.6	191 34 60.7 17.5	188 197 38 60.5 20.2	174 43 61.0 24.2
Order intake (SEK m) Operating profit (SEK m) Gross margin (%) Operating margin (%) Return on capital (%)	338 42 62.0 15.1 14.8	257 46 63.5 27.0 18.3	259 41 61.7 17.4 17.3	195 29 59.0 15.8 7.9	229 34 61.3 17.6 17.7	191 34 60.7 17.5 18.6	188 197 38 60.5 20.2 22.1	174 43 61.0 24.2 23.2

Net sales

Net sales for the last twelve months amounted to SEK 546 m (422) corresponding to an 30 % increase. In total the revaluation of the Swedish currency in relation to the major HMS currencies had a SEK 6 m positive impact on net sales compared to the previous twelve month period. The order intake for the last four quarters amounted to SEK 595 m (454).

Net sales for the second quarter 2014 totalled to SEK 141 m (128), corresponding to a 10 % increase compared to the same quarter the previous year. Adjusted for a SEK 5 m positive currency effect the volume increase was 7 % in local currencies. The second quarter order intake increased with 22 % to SEK 170 m (140), of which SEK 144 m will be delivered during the upcoming twelve months. In local currencies order intake during the second quarter increased with 18 %.

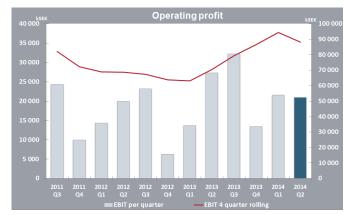


The graph shows turnover per quarter on the bars referring to the scale on the left axis. The line shows turnover for the latest 12 month period referring to the scale on the axis to the right.

Operating profit

Operating profit totalled to SEK 88 m (70) for the last four quarters, equivalent to an operating margin of 16 % (17). Currency effects had a SEK 2 m positive impact on the operating result compared to the previous year.

The operating profit for the second quarter 2014 totalled to SEK 21 m (27). On Group level changes in exchange rates had a SEK 2 m positive impact compared to the same period the previous year.



The graph shows operating result per quarter in the bars referring to the scale on the left axis. The line shows operating result for the last 12 month period referring to the scale on the axis to the right.

Tax

The tax charge for the first half-year was SEK 8 m (9). The tax charge for the current period has been calculated on the basis of the tax situation applying to the Group at present and the profit development of the reporting entities belonging to the Group.

Equity

The Group's equity amounted to SEK 383 m (344). The total number of shares at the end of the year was 11,322,400. Of the total number of shares 24,939 are held by the Company. The Group's equity/assets ratio improved to 47 % (44).

Change in Group Equity (SEK 000s)	June 30 2014	June 30 2013	Dec 31 2013
Balance at 1 January	377,557	342,056	342,056
Total comprehensive income for the period	30,612	27,436	64,127
Repurchase of own shares	0	0	-3,895
Share-related payment	555	339	744
Dividends	-25,406	-25,475	-25,475
Closing balance	383,319	344,356	377,557

Currency effects

Assets and liabilities in foreign currencies are revaluated at closing date. Currency hedging contracts are revaluated at the date of closing and are also affecting the result on the date of expiration. Changes in book value due to revaluation of operating balance sheet items and currency hedging contracts are disclosed as other operating income and other operating expenses. Changes in book value related to assets in foreign currencies i.e. liquid funds, are disclosed as financial income and expenses. Net sales and expenses are affected by changes in exchange rates. This will have an impact on income and costs.

Net sales for the first half-year consist of 64 % in EURO, 23 % in USD, 7 % in Japanese Yen and 6 % in SEK and other currencies. Cost of goods sold consists of 70 % in EURO, 17 % in USD and 1 % in Japanese Yen. Operating expenses consists of 37 % in EURO, 8 % in USD, 3 % in Japanese Yen and 52 % of SEK and other currencies.

The Group applies a policy for currency hedging described in the annual report.

Cash flow, investments and financial position

Cash flow from operating activities in the first six months 2014 amounted to SEK 38 m (33).

The investments in tangible assets for the first half-year totalled SEK 1 m (2). Investments in intangible assets for the period totalled SEK 16 m (31) and comprise internal development costs related to new technology platforms. As several new technology platforms recently were completed a comparably smaller part of the Groups development expenses was capitalized during the period. During the period depreciation on intangible assets amounted to SEK 10 m (5).

The acquisition of IXXAT in February 2013 created a SEK 250 m over value of which SEK 141 m is allocated to technology platforms, customers and brand name. The annual depreciation on the purchase price allocated to technical platforms and customers is estimated to SEK 7 m. During the first six months 2014 depreciation on purchase price allocated to assets was reflected with SEK 4 m in the income statement.

To balance the Group's currency exposure a 32 m€ loan was used to finance the acquisition made in the first quarter 2013. At the end of the period the loan amounted to 27 m€.

By the end of the period, the cash equivalents totalled SEK 23 m (28) and unutilized credit facilities SEK 25 m. The Group's net debt amounted to SEK 256 m (263).

During the second quarter HMS distributed dividend payments to its shareholder equal to SEK 2.25 per share (2.25), in total SEK 26 m.

Important events

- ☐ The HMS Annual General Meeting was held on Friday April 25, 2014
- HMS and Nokia showcase an energy saving solution for telecom base station at a trade show in Turkey
- HMS receives a EURO 0.6m order to connect vibration sensors to industrial networks

Outlook

The HMS Group long term growth is supported by a continued inflow of design-wins, a broader product offering within the Gateway product family and Remote Management, supplementary technology platforms from IXXAT and an expansion of the HMS sales channels according to the existing strategy.

At present the global market for HMS products is viewed as cautiously optimistic. The effect on the market for HMS product offer and currency effects are difficult to predict but HMS overall goals are unchanged: A long term average growth of 20 % per year and an operating margin above 20 %.









Accounting policies

This report has been prepared in accordance with International Financial Reporting Standards (IFRS) and IAS 34, for Interim Reporting. Amendments to existing standards, new interpretations and new standards that came into effect as of January 1, 2014 did not affect the Groups reporting as of June 30, 2014.

HMS continues to apply the same accounting principles and valuation methods as those described in the most recent Annual Report. The parent company report is prepared in accordance with RFR 2, accounting for legal entities, and the Swedish Annual Accounts Act and accounting principles and the valuation methods as those described in the most recent Annual Report.

HMS Networks AB's share

HMS Networks AB (publ) is listed on the Nasdaq OMX Stockholm Small Cap list, in the Information Technology sector. The total number of shares amounted to 11,322,400 of which 24,939 are held by the Company.

Risk management

The HMS Group is exposed to business and financial risks through its operations. These risks have been described at length in the Company's annual report 2013. In addition to the risks described in these documents, no additional significant risks have been identified.

The parent company

The Parent Company's operations are primarily focused on Group-wide management and financing. Apart from the Group's CEO, the Parent Company has no employees. The operating profit for the first half-year 2014 amounted to SEK 0 m (0). Cash and cash equivalents amounted to SEK 1 m (1) and borrowing amounted to SEK 0 m (0).



Short of the company

Strategies

Growth strategy - HMS's main focus is on organic growth. Expansion on existing markets will be through improved and extended product ranges, new technology, high level of service and new sales channels. A certain degree of growth can be through the seletive acquisition of businesses that will be a valuable complement to the company's organic growth strategy.

Development strategy - The Company's core expertise is made up of an extensive understanding of industrial network communication. Based on this competence in combination with an extensive network of customers, suppliers and external partners the existing and new product offers and solutions are developed for the best possible customer benefits.

Product strategy - HMS markets four product lines, which to a certain degree are based on a common technical platform:

- Anybus Embedded Embedded network interface cards
- Anybus Gateways Communication translators between different networks
- IXXAT Communication platforms for industrial machines and equipment
- Netbiter Remote Management Remote monitoring and controlling of industrial devices

Production strategy - HMS maintains an in-house low-volume production of Anybus products in Halmstad. Volume production takes place in close partnership with subcontractors in Europe and Asia in order to achieve flexible costs and to make use of economies of scale.

Marketing strategy - The Anybus network interface cards are marketed and sold to players in industrial and infrastructure automation and Anybus Gateways to system integrators, machine manufacturers and end-users in industrial and infrastructure automation. IXXAT communication platforms are marketed and sold to machine builders of industrial applications, medical equipment and the automotive industry. Netbiter products are marketed and sold to a wide range of customers, from device manufacturers to owners of installations in need of remote management.

Sales strategy - Sales take place via the company's sales offices on defined key markets in 10 countries. Sales on the company's other markets, in some 50 countries, takes place via agents/ distributors.

Business model

HMS has designed its business models to fit each market and product line. For the Embedded market, most business is via framework agreements (i.e. design-wins). The sales cycle is relatively long and the design phase is performed in close cooperation with the customer. After that, there is steady revenue over a long period of time. For Gateways and Remote Management, the business model is more traditional, with a short business cycle and manufacturing based on customer orders. IXXAT uses a mix of the above mentioned business models.

Report occasions

- Interim report for the 3rd quarter will be presented on October 28, 2014
- Annual report for 2014 will be presented on February 10, 2015

Assurance

The Board of Directors and CEO assure that the interim report provides a true and fair overview of the Parent Company and the Group's operations, position and earnings and describes the material risks and uncertainties faced by the Parent Company and the Group.

Halmstad July 15, 2014

Staffan Dahlström Urban Jansson
Chief Executive Officer Chairman of the Board

Henrik Johansson Ray Maurtisson

Kerstin Lindell Charlotte Brogren

Karl Thedéen

This interim report has not been reviewed by the Company's auditor.

Further information can be obtained from: CEO Staffan Dahlström, telephone +46 (0) 35-17 29 01 or CFO Gunnar Högberg, telephone +46 (0) 35-17 29 95

Financial accounts

	Q2 2014	Q2 2013	Q1-Q2 2014	Q1-Q2 2013	Q1-Q4 2013	1307-1406 12 months
Net increase in revenue (%)	10.3	29.6	19.2	20.5	31.3	29.5
Gross margin (%)	61.9	62.2	62.0	60.4	62.6	62.7
Operating margin EBIT (%)	14.8	21.3	15.1	17.4	17.3	16.1
EBITDA (SEK t)	28,394	32,150	56,152	49,870	104,759	110,859
EBITDA (%)	20.1	25.1	20.0	21.2	20.9	20.3
Return on capital employed (%)	3.5	4.7	7.1	17.7	18.4	15.0
Return on total equity (%)	14.3	23.4	14.8	17.3	17.4	16.8
Working capital in relation to sales (%)*	-3.1	3.8	-3.1	3.8	2.7	-3.1
Capital turnover rate	0.71	0.66	0.71	0.66	0.84	0.69
Debt/equity ratio	0.67	0.76	0.67	0.76	0.59	0.67
Equity/assets ratio (%)	47.3	43.9	47.3	43.9	49.0	47.3
Capital expenditure in property, plant and equipm. (SEK t)	418	618	1,490	1,703	4,493	4,280
Capital expenditure in intagible fixed assets (SEK t)	9,071	15,843	15,875	30,520	52,609	37,964
Depreciation of property, plant and equipment (SEK t)	-1,958	-1,875	-3,765	-3,611	-6,674	-6,646
Amortisation of intangible fixed assets (SEK t)	-5,509	-3,015	-9,933	-5,254	-11,438	-16,117
Number of employees (average)	353	339	353	343	344	349
Revenue per employee (SEK m)	1.5	1.2	1.5	1.2	1.5	1.6
Total equity per share, SEK	33.93	30.41	33.67	30.31	31.81	32.20
Cash flow from operations per share, SEK	2.57	1.40	3.37	2.92	7.91	8.37
Total number of shares, average, thousands	11,322	11,322	11,322	11,322	11,322	11,322
Holding of own shares, average, thousands	25	0	25	0	12	25
Total outstanding shares, average, thousands	11,297	11,322	11,297	11,322	11,310	11,297

^{*}The key ratio has been translated into trailing 12 month value when applicable.

Income statements

(SEK 000s)	Q2 2014	Q2 2013	Q1-Q2 2014	Q1-Q2 2013	Q1-Q4 2013	1307-1406 12 months
Revenue	141,451	128,205	280,578	235,420	501,145	546,303
Cost of goods and services sold	-53,833	-48,496	-106,591	-90,265	-187,229	-203,555
Gross profit	87,618	79,709	173,987	145,155	313,916	342,748
Sales and marketing costs	-33,729	-31,754	-64,618	-61,422	-128,346	-131,542
Administrative expenses	-15,738	-11,001	-27,597	-24,105	-48,442	-51,934
Research and development costs	-20,090	-11,475	-43,506	-21,192	-52,018	-74,332
Other operating income	2,868	1,776	4,189	3,262	2,828	3,755
Other costs	0	5	0	-693	-1,290	-597
Operating profit	20,928	27,260	42,455	41,005	86,647	88,097
Financial income	0	1,228	0	1,228	203	-1,025
Financial costs	-2,958	-1,569	-5,873	-3,615	-5,357	-7,614
Profit before tax	17,971	26,919	36,582	38,618	81,494	79,458
Tax	-4,143	-6,494	-8,424	-8,882	-18,744	-18,285
Profit for the period	13,827	20,425	28,158	29,736	62,750	61,173
Earnings per share, SEK	1.22	1.80	2.49	2.63	5.54	5.41

Statements of comprehensive income

(SEK 000s)	Q2 2014	Q2 2013	Q1-Q2 2014	Q1-Q2 2013	Q1-Q4 2013	1307-1406 12 months
Profit for the period	13,827	20,425	28,158	29,736	62,750	61,173
Other comprehensive income						
Income/expense recognized directly in equity						
Cash flow hedges	-822	-2,730	-954	-3,249	-1,751	544
Translation differences	7,824	8,721	8,037	3,516	10,004	14,525
Hedging of net investments	-6,378	-13,292	-6,203	-4,207	-9,309	-11,305
Income tax relating to components of other comprehensive income	1,583	3,525	1,574	1,640	2,433	2,367
Other comprehensive income for the period, net of tax	2,207	-3,776	2,454	-2,300	1,377	6,131
Total comprehensive income for the period	16,034	16,649	30,612	27,436	64,127	67,304

Balance sheets

(SEK 000s)	June 30 2014	June 30 2013	Dec 31 2013
ASSETS			
Goodwill	395,231	386,379	390,844
Other intangible assets	249,309	220,540	239,405
Property, plant and equipment	18,092	20,697	20,179
Deffered tax assets	750	747	724
Total fixed assets	663,382	628,363	651,152
Inventories	37,766	36,642	35,971
Trade and other receivables	66,855	60,452	53,985
Other current receivables	19,405	30,120	13,637
Cash and cash equivalents	22,683	28,459	15,818
Total current assets	146,709	155,673	119,411
TOTAL ASSETS	810,091	784,036	770,563
EQUITY AND LIABILITIES			
Equity	383,319	344,356	377,557
Liabilities			
Non-current interest-bearing liabilities	211,878	238,140	224,076
Deferred income tax liabilities	65,865	65,187	65,143
Total non-current liabilities	277,743	303,327	289,219
Interest-bearing current liabilities	66,558	52,994	35,772
Trade payables	34,762	33,594	28,342
Other current liabilities	47,709	49,765	39,673
Total current liabilities	149,029	136,353	103,787
TOTAL EQUITY AND LIABILITIES	810,091	784,036	770,563

Cash flow statements

(SEK 000s)	Q2 2014	Q2 2013	Q1-Q2 2014	Q1-Q2 2013	Q1-Q4 2013	1307-1406 12 months
Cash flow from operating acitivites before changes in working capital	22,327	21,771	40,787	28,126	85,268	97,929
Cash flow from changes in working capital	6,680	-5,891	-2,665	4,961	4,234	-3,392
Cash flow from operating activities	29,007	15,880	38,122	33,087	89,502	94,537
Cash flow from investing activities	-9,489	-16,460	-17,365	-258,000	-324,554	-83,919
Cash flow from financing activities	-15,535	-3,385	-13,892	221,885	219,383	-16,394
Cash flow for the period	3,983	-3,965	6,865	-3,028	-15,669	-5,776
Cash and cash equivalents at beginning of the period	18,700	32,424	15,818	31,487	31,487	28,459
Cash and cash equivalents at end of period	22,683	28,459	22,683	28,459	15,818	22,683

Quarterly data

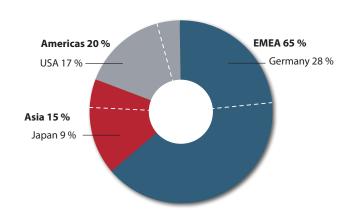
Revenue per region (SEK 000s)	Q2 2014	Q1 2014	Q4 2013	Q3 2013	Q2 2013	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011
EMEA	90,601	91,628	78,378	89,455	82,481	69,182	52,971	60,049	59,169	60,387	55,876	64,900
Americas	27,519	27,291	26,359	30,592	26,439	22,480	19,686	22,687	20,813	20,429	20,330	18,844
Asia	23,330	20,207	21,021	19,920	19,285	15,553	14,608	16,408	18,920	15,677	18,642	16,976
Income statement (SEK 000s)	Q2 2014	Q1 2014	Q4 2013	Q3 2013	Q2 2013	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011
Revenue (SEK m)	141,451	139,127	125,758	139,967	128,205	107,215	87,265	99,144	98,902	96,493	94,848	100,720
Gross profit	87,618	86,369	80,056	88,704	79,709	65,446	50,269	59,382	59,953	59,766	57,686	61,062
Gross margin	61.9%	62.1%	63.7%	63.4%	62.2%	61.0%	57.6%	59.9%	60.6%	61.9%	60.8%	60.6%
Operating profit	20,928	21,527	13,443	32,226	27,260	13,745	6,248	23,186	19,953	14,338	9,925	24,360
Operating margin	14.8%	15.5%	10.7%	23.0%	21.3%	12.8%	7.2%	23.4%	20.2%	14.9%	10.5%	24.2%
Profit before tax	17,971	18,611	12,397	30,479	26,919	11,699	7,001	23,100	20,810	14,286	10,715	25,544

Sales

Sales by geographical area for the first half-year 2014 are presented in the graph to the right.

Embedded products reached 53 % (56) of the Group's total sales, IXXAT 21 % (18), Gateway products 20 % (19) and Remote Management amounted to 3 % (4).

All product groups are based on a common technology platform and are marketed and sold in the common sales channels. Therefore, no complete segment reporting is disclosed.



Parent company income statements

(SEK 000s)	Q2 2014	Q2 2013	Q1-Q2 2014	Q1-Q2 2013	Q1-Q4 2013	1307-1406 12 months
Revenue	2,161	1,818	4,256	4,061	7,845	8,040
Cost of sales and services	0	0	0	0	0	0
Gross profit	2,161	1,818	4,256	4,061	7,845	8,040
Administrative expenses	-2,160	-1,818	-4,255	-4,068	-7,833	-8,021
Operating profit	1	0	1	-7	12	19
Interest income, dividends and similar items	0	0	0	7	50,009	50,002
Interest expense and similar items	-1	0	-1	0	0	-1
Profit before tax	0	0	0	0	50,020	50,020
Tax	0	0	-2	0	-4	-6
Profit of the period	0	0	-2	0	50,016	50,014

Parent company balance sheets

(SEK 000s)	June 30 2014	June 30 2013	Dec 30 2013
ASSETS			
Financial fixed assets	244,039	244,039	244,039
Total financial fixed assets	244,039	244,039	244,039
Other receivables	603	365	247
Cash and cash equivalents	918	779	808
Total current assets	1,520	1,144	1,056
TOTAL ASSETS	245,559	245,183	245,095
EQUITY AND LIABILITIES			
Equity	118,524	97,810	143,931
Untaxed reserves	8	8	8
Liabilities			
Trade payables	47	215	535
Liabilities to Group companies	124,757	145,347	99,321
Other current liabilities	2,223	1,803	1,299
Total current liabilities	127,027	147,365	101,155
TOTAL EQUITY AND LIABILITIES	245,559	245,183	245,095

Definitions

Capital employed

Total assets less non interest bearing current liabilities and provisions, as well as total deferred tax liabilities.

Capital turnover rate

Operating income in relation to total assets.

EBITDA

Earnings before interest, taxes, depreciation and amortization.

Earnings per share

Share of the profit after tax attributable to the parent company's shareholders in relation to the average number of outstanding shares.

Earnings per share after dilution

Share of the profit after tax attributable to the parent company's shareholders in relation to the average number of outstanding shares with addition for the average number of shares that are added when converting the outstanding number of convertible securities and options.

Equity/assets ratio

Shareholders' equity in relation to total assets.

Net debt

Long-term and current financial liabilities less financial assets.

Net debt/equity ratio

Net debt in relation to shareholders' equity including non-controlling interests.

Number of outstanding shares

Number of registered shares less shares bought back, which are held by the company.

Operating margin

Operating income in relation to net sales.

Return on capital employed

Share of the profit after financial income in relation to the average capital employed.

Return on shareholders' equity

Share of profit after tax attributable to the parent company's shareholders in relation to the average shareholders' equity excluding non-controlling interests.

Total equity per share

Total equity attributable to the parent company's shareholders in relation to total outstanding shares by the end of the period.

Working capital

Current assets less cash equiva-lents and current liabilities.



HMS Industrial Networks is the leading independent supplier of products for industrial communication including remote management. HMS develops and manufactures solutions for connecting automation devices and systems to industrial networks under the Netbiter, Anybus and IXXAT brands

Development and manufacturing take place at the headquarters in Halmstad, Sweden and in Weingarten, Germany. Local sales and support are handled by branch offices in China, Denmark, France, Germany, India, Italy, Japan, UK, and USA. HMS employs over 350 people and reported sales of 58 million EUR in 2013. HMS is listed on the NASDAQ OMX in Stockholm.



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