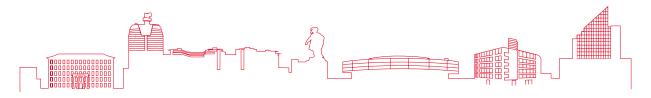


## Year-end report 1 January - 31 December 2016

- Rental income increased to SEK 687 million (589)
- Income from property management improved by 21% to SEK 322 million
- Profit for the year amounted to SEK 500 million (664)
- Property portfolio increased in value to SEK 13,615 million (9,784)
- Net asset value per share was SEK 41.06, up by 11%
- Earnings per share amounted to SEK 4.92 (6.81)
- The Board of Directors proposes a dividend of SEK 1.10/share (1.00)
- Acquisition of approximately 335,000 sq. m. from Volvo
- Rights issue worth SEK 718 million
- Decision on detailed development plan for Södra Änggården
- New financial targets
- · Construction commences on Gamlestads torg



### PLATZER IN BRIEF



Platzer is one of the largest, and leading, commercial property companies in Gothenburg, primarily in office property. The company owns and develops 70 properties with a total area of 800,000 sq. m. Platzer adds value through letting and management, property projects and urban development, as well as acquisitions and disposals of properties. Platzer prioritises good relationships with tenants and offers a service that focuses on close relationships and commitment. At the end of the period, Platzer had 64 employees.

### **Business concept**

Platzer creates value by owning and developing properties in the Gothenburg area.

#### Vision

Platzer aims to be the leading property company in commercial premises in the Gothenburg area.

#### Strategy

- Growth and be a leading player in the Gothenburg area, focusing on selected segments.
- Develop long-term relationships on a commercial, sustainable and ethical basis by actively working with customers and suppliers.
- Conduct continuous improvements of the property portfolio through value added property and project development.
- Debt financing of the business based on the value of properties. Use existing cash for value-added property investments.

### Sustainability

Sustainability is about continually taking decisions that facilitate long-term, sustainable development. This is achieved by reaching a balance between several factors -a healthy financial position, satisfied employees, minimal environmental impact and a positive contribution to society. At Platzer, sustainability is an integral part of operating activities and applies to economic, ecological and social sustainability. The Company takes a systematic approach to day-to-day environmental performance and Platzer has held ISO 14001 certification since 2009.

### New financial targets

Platzer achieved its financial target for net asset value per share of SEK 40 already in 2016, so the Board of Directors has established new financial objectives for the Company.

Our new targets are:

- Long-term net asset value (EPRA NAV) to increase by > 10% per year
- Equity/assets ratio > 30%
- The loan-to-value ratio should not exceed 65% in the long term
- Interest coverage ratio > 2.0
- Property and project investments to achieve a profit on investment of >20%

For outcome, see Key Performance Indicators on page 14 and Key Performance Indicators per share on page 27.



## A WORD FROM THE CEO -A very good year for Platzer

continued strong market in Gothenburg, our largest acquisition to date and improved income from property management. Also continued large investments in the development of existing properties, a large number of environmental certifications and a breakthrough for Green leases. 2016 became a very good year for Platzer.

We continued to see a good return on the strategic journey we embarked on in 2008. Having initially focused on management and acquisitions of properties, our plan since 2012 has been for an ever increasing proportion of our growth to be derived from our development projects. In line with our expansion, it has become increasingly important for us to take an active role in the development of the city districts where we have activities.

#### Strong market in Gothenburg

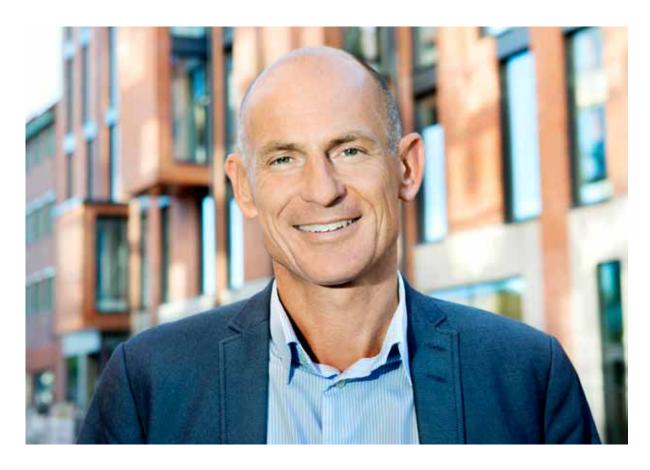
Gothenburg is in an exciting phase of development. The transition from a traditional industrial city to a knowledge society firmly rooted in an industrial base is becoming more marked year by year. There is a clear trend towards central locations or hubs with access to good communi-

cations. At the same time, the economy is strong, fuelled by a booming export industry. For the second year running, unemployment is lower than in both Stockholm and Malmö.

Together with low interest rates, rising property prices, falling investment yields and a clear intention from the politicians to develop the city, this means that conditions are good for a property company such as ours.

### Chosen path produces results

Our increasing focus on investing in our own development projects should be viewed against this background. In 2016, investments increased by 45% to more than SEK 500 million. With an estimated annual growth of SEK 1.5 billion, this means 1/3 of growth is attributable to these investments. The largest project currently underway is our office building at Gamlestads torg. That our chosen path has been a success is also evident in our results. In 2016, our operating surplus increased by 16% and income from property management grew by 21%, while the surplus ratio remained at 74%. This also shows that we are able to ensure that our property management opera-



tions remain efficient and profitable, at the same time as we continue to grow through both transactions and property and project development.

### Net asset value target achieved 18 months ahead of schedule

At the time of our stock market listing in 2013, we set a target of net asset value per share of SEK 40 by the end of 2017. This meant that we needed to generate growth of at least 10% a year in the period 2014-2017. We achieved this target already by the first half of 2016.

That we were able to achieve our target early is due to the fact that we have conducted our project development activities successfully and that we own properties in locations where market yields have fallen. This has resulted in our properties increasing in value, which in turn has meant that our net asset value has increased by around 15% per year.

### Largest acquisition to date

We acquired 12 properties and disposed of two properties during the year. In all, we conducted transactions worth SEK 3.4 billion, which means we accounted for around 25% of the total commercial transaction volume in the Gothenburg area. The largest transaction was the acquisition of properties in Arendal, Torslanda and Säve from Volvo. The value of the properties was approx. SEK 2.8 billion and the acquired properties are estimated to have an annual rental value of SEK 300 million. The total area comprises around 335,000 sq. m. of lettable area, as well as land.

In addition to this deal, we acquired our first property in Lindholmen, which is one of our designated growth areas. We also acquired the student union building "Studenternas hus" in Lorensberg, where we will be developing student housing together with Gothenburg University.

### Closer to detailed development plan for Södra Änggården

We are a driving force in many exciting districts in the Gothenburg area – for instance, Backaplan, Gamlestaden, Gårda, Södra Änggården and Gullbergsvass. We received a decision on the go-ahead for a detailed development plan for Södra Änggården in 2016. Together with the City Planning Department we are developing the area with the aim of transforming it into an attractive mixed-use development with a large proportion of housing. Our share comprises around 120,000 sq. m. and is part of the Municipality of Gothenburg's housing project BoStad 2021, which means a detailed development plan for the area is likely to have been completed not later than the beginning of 2018.

Green leases account for 30% of rental value

At the end of 2016, 75% of our properties had been certified according to one of the leading environmental certification systems. We are therefore getting closer to our target of all our properties being environmentally certified. At the same time, we are increasingly entering into Green leases (leases with green clauses/annexes) in order to work with our tenants on reducing the environmental impact of our properties. We achieved a breakthrough in these efforts in 2016 and some 30% of the rental value in our portfolio currently comprises Green annexes.

#### New capital and Green funding

In order to complete the deal with Volvo, we needed to raise financing of around SEK 1.1 billion. We used cash and cash equivalents of SEK 400 million. In order to raise the remaining amount of just over SEK 700 million, we turned to our existing shareholders through a rights issue. The issue was 100% subscribed.

The funding of the transaction did not have a major impact on our Key Performance Indicators. Both our loan-to-value ratio and our equity/assets ratio remain well below our financial targets. During the year we increased our capital markets borrowing with yet another Green bond via SFF and we added another major bank to our creditors. On the whole, we end 2016 in a financially stable position, able to finance continued growth in the company through both property acquisitions and property and project development.

### **Future prospects good**

I take a positive view of the future. Without issuing a forecast, our earning capacity points to significantly improved results in 2017. Our project portfolio is good and there are many interesting opportunities within urban development. As the CEO I am never fully satisfied, however, I can always see potential for improvement in terms of lowering the vacancy ratio, running projects more efficiently, continuing to find new business opportunities and recruiting the right staff. Nonetheless, our prospects overall are very good.

PP

P-G Persson CEO



### COMMENTS JAN-DEC 2016

Comparative values for income statement items refer to the corresponding period in the previous year and for balance sheet items as at 31/12/2015.

#### Results

Income from property management in 2016 improved by 21% and amounted to SEK 322 million (266). The improvement in results was partly due to a larger property portfolio compared with the same period in the previous year, and partly to the fact that completed development projects became occupied, while lettings in existing properties increased. Changes in the value of properties in the year amounted to SEK 450 million (510), while changes in the value of financial instruments totalled SEK -137 million (64). Profit after tax for the year amounted to SEK 500 million (664).

#### Rental income

Rental income for the financial year amounted to SEK 687 million (589). This corresponds to an increase of 17%, which was primarily attributable to a larger property portfolio, new lettings and completed development projects. Estimated annual rental income from existing lease agreements as at the balance sheet date was SEK 990 million (664), a substantial increase that was primarily due to the acquisition from Volvo with effect from 15 December 2016. The economic occupancy rate for the period was 94% (91), having recovered compared with 2015 thanks to the completion of major development projects during the year.

### **Property costs**

Property costs for the year amounted to SEK -181 million (-152), with the increase primarily due to the larger property portfolio and a substantial rise in the property tax this year. In terms of our financial results, this is largely compensated for by the fact that our tenants pay their share of the actual property tax. Property operating expenses and maintenance costs are subject to seasonal variations, with costs in the first and fourth quarter normally higher than in the second and third quarters.

### Operating surplus

The operating surplus rose by 16% to SEK 506 million in 2016 (437).

The surplus ratio remained at a high and stable level, and was 74% for the period (74). The investment yield for the properties was 4.9% (4.8). The acquisition from Volvo, which was completed on 15 December 2016, has had only a marginal impact on the investment yield.

### **Central administration**

Central administration costs for the year amounted to SEK -39 million (-35). The increase was primarily due to an increase in the number of staff, with 64 persons at year-end, up from 54 in the previous year. The ongoing share incentive programme weighed down the result for the year by SEK -3 million (-1).

#### Net financial items

Net financial items for 2016 amounted to SEK -145 million (-136). The increase in costs was entirely due to a larger property portfolio and therefore an increase in borrowing. Market rates were slightly lower in 2016 compared with 2015 (the margins are slightly higher). At the end of the year, the average interest rate, including the effects of signed derivative instruments, was 2.33% (2.37).

#### Tax

Tax expense for the financial year amounted to SEK -135 million (-176), of which SEK -95 million (SEK -158) comprised deferred tax, while current tax amounted to SEK -40 million (-18). Property disposals, which give rise to realised capital gains/losses, are normally conducted as company divestments. This means the gains are exempt from tax, which also had an impact on tax for the year. The sale of Gullbergsvass 703:53 was conducted as a property disposal and the impact on current tax was SEK - 24 million.

### Cash flow

Net investments in property in 2016 amounted to SEK 3,362 million (845). Acquisitions of properties amounted to SEK 3,112 million (745) and sales amounted to SEK 252 m (259). Investments in existing properties amounted to SEK 502 million (359). In order to implement the acquisition from Volvo, which involved properties worth SEK 2,765 million, the Company carried out a new share issue in the fourth quarter which after deductions of issue expenses raised SEK 705 million in cash flow. Cash flow for the year, after paying dividends of SEK 96 million to shareholders, totalled SEK -95 million (131). Cash and cash equivalents stood at SEK 132 million (227) as at the balance sheet date. In addition to cash and cash equivalents, as at 31 December 2016 the company had unutilised loan commitments of SEK 564 million (210), including building credit of SEK 330 million, and an unutilised overdraft facility of SEK 50 million (50).

### Investment properties and changes in the value of properties

Properties were recognised at fair value of SEK 13,615 million (9,784), which is based on an internal valuation as at the balance sheet date. The properties are valued internally at the end of each quarter, using a ten-year cash flow model for all properties. In addition, Platzer commissions an external valuation of the property portfolio every year in order to ensure the quality of the internal valuation. The valuation normally covers around 30% of the portfolio, but this year the valuation covered all the properties in the portfolio as part of the preparation of the rights issue prospectus. The date of the external valuation was 30 September and it showed a value of SEK 10,880 million, which was 0.6 per cent above the internal valuation as at the same date. The investment properties are valued within level 3 in the IFRS 13 fair value hierarchy.

The internal property valuation for 2016 showed a change in the value of investment properties of SEK 450 million (510). The majority of the change in value over the year was the result of lower required yields in the market. The average required investment yield based on the valuation as at the balance sheet date was 5.7%, up from 5.5% at end-December in the previous year, mainly due to the acquisition from Volvo.

With effect from 15 December 2016, the Company acquired 10 properties from Volvo with a lettable floor area of 335,000 sq. m., as well as land, in Arendal, Torslanda and Säve. The site area comprises 3,675,000 sq. m. The deal valued the properties at SEK 2,765 million and the annual rental value is around SEK 300 million. The properties Lindholmen 30:2 and Lorensberg 62:1 were acquired earlier in the year, the former by means of a company acquisition. The property Gårda 8:2 was disposed of in March through a company disposal. The sale of Gullbergsvass 703:53, worth SEK 210 million, was completed as at 3 October 2016; the sale had been agreed in 2015 which meant the disposal did not affect changes in the value of property in the financial year.

Investments in existing properties in 2016 amounted to SEK 521 million (359), with the largest individual investments comprising the new build projects Hårddisken 1 in Mölndal and Gamlestaden 740:132, as well as the conversion project Livered 1:329 in Mölndal.

### **Equity**

The group's equity as at year-end totalled SEK 4,703 million (3,592) following the payment of a dividend of SEK 96 million (SEK 1 per share) in the second quarter. The new share issue carried out in December raised net equity of SEK 708 million after deductions of issue costs of SEK 10 million after tax.

Equity per share as at the balance sheet date stood at SEK 38.90 (37.05), while the long-term net asset value per share (EPRA NAV) was SEK 45.72 (43.16). EPRA NAV was up by 13%, adjusted for the share issue carried out during the year. Net asset value, which had been Platzer's financial target for the end of 2017, was SEK 41.06 (38.62). The target was SEK 40 per share, which adjusted for the share issue corresponds to SEK 38.00 per share. The target was achieved in 2016, which is why new financial targets were established in the autumn; see page 2 for further information. The equity/assets ratio as at the balance sheet date was 34% (35).

### Debt financing and changes in the value of derivatives

As at the balance sheet date, interest-bearing liabilities amounted to SEK 7,989 million (5,690), which corresponded to a loan-to-value ratio of 59% (58). With effect from 31/12/2016, liabilities will be divided into current and non-current liabilities in the balance sheet, a corresponding division of these items has been done as at 31/12/2015. Current liabilities refer to loans that will be renegotiated in 2017. Debt financing primarily comprises bank loans secured by mortgages on property. In addition, Platzer borrowed SEK 800 million through two Green bond issues via SFF, one of which, a refinancing of an existing bank loan, was implemented in the fourth quarter. In 2016, Platzer obtained debt financing for property acquisitions corresponding to a loan-tovalue ratio of 60-65% and also agreed refinancing of properties that have undergone unfinanced property or project development, with total financing amounting to SEK 2,572 million. In the financial year, Platzer also repaid loans in connection with the sale of the properties Gårda 8:2 and Gullbergsvass 703:53. Overall, the amount of interest-bearing liabilities increased by a total of SEK 2,299 million.

The average fixed interest term, including the effect of derivatives contracts, was 3.7 years (4.0) as at 31 December 2016. The average loan term was 2.0 years (1.9).

In order to achieve the desired fixed interest rate structure, the company uses interest rate derivatives in the form of interest rate swaps, which are recognised at fair value in the balance sheet, while gains/losses are recognised in the income statement without applying hedge accounting. The market value as at 31 December 2016 was SEK -329 million (-192), which corresponded to a change in value of SEK -137 million for the year (64). The changes in value do not affect cash flow. During the remaining term of the derivatives, the undervalue will be resolved and will reduce financial costs in the income statement by an equivalent amount.

In the month of June, Platzer entered into interest rate swaps with forward start dates worth a total of SEK 600 million. Taking these interest rate swaps into account, the effective fixed interest term is just over 3.8 years.

The financial assets and liabilities that are measured at fair value in the Group comprise the derivative instruments and capital redemption policies described above. Both the derivative instruments and the capital redemption policies are included in Level 2 in the IFRS 13 fair value hierarchy. The fair value of non-current, interest-bearing liabilities is equivalent to their carrying value because the discounting effect is not significant when the interest rate on the loans is almost exclusively variable and in line with market rates.

### Personnel and organisation

The company had 64 employees as at 31 December 2016 (54). Platzer's property portfolio is organised into market segments with responsibility for daily operation, management and development of properties. There were two segments in 2016 but this was increased to three segments towards the end of the year in connection with the acquisition of the property portfolio from Volvo.

The market segments are supported by two specialist units: Project development, which is responsible for project development and project management, and Lettings. Platzer's Group and staff functions comprise the CEO, business development, finance, HR, communication and sustainability/procurement.

### Fourth quarter 2016

Rental income for the fourth quarter amounted to SEK 195 million (160), an increase of 22%. In the same quarter, the operating surplus increased by

22% to SEK 142 million (116). Income from property management improved by 27% to SEK 90 million (71). Changes in the value of investment properties amounted to SEK 199 million (205) in the quarter, while changes in the value of financial instruments boosted results by SEK 114 million (63). Profit after tax amounted to SEK 317 million (273).

Significant events during the fourth quarter:

- acquisition from Volvo of 10 properties worth SEK 2.765 million
- Sale of Gullbergsvass 703:53 was completed on 3 October in a deal worth SEK 210 million
- refinancing of SEK 500 million through Green bond issue via SFF

### Events after the end of the reporting period

No significant events have taken place after the turn of the year.

### Parent company

The parent company does not own any properties of its own, and instead manages certain group functions regarding management and financing. Parent company revenue is solely derived from invoicing services to Group companies.

### Significant risks and uncertainty factors

The property business, as all businesses, is always exposed to risks. Good internal controls and audits performed by external auditors, well-functioning administrative systems and policies, as well as proven procedures for property valuations are among the methods used by Platzer to manage and reduce risks. The main risks and uncertainty factors that affect Platzer have not changed over the period and they are described in detail in the Annual Report for 2015 on pages 48-49, 53-54 and 68-69.

### Related party transactions

The company's ongoing transactions with related parties are described in the Annual Report for 2015, page 81. There are no significant transactions with related parties apart from these continuing agreements, and this situation did not change during the year.

### **Accounting principles**

Platzer prepares its consolidated financial statements in accordance with IFRS (International Financial Reporting Standards) as adopted by the EU. The same accounting and valuation principles have been applied as in the most recent annual

report. New or revised IFRS standards that have come into force in 2016 have not had any material effect on the Group's financial statements. The interim report has been prepared in accordance with IAS 34, Interim Financial Reporting. The parent company applies the Annual Accounts Act and RFR2.

### Proposed dividend

The Board of Directors proposes to the Annual General Meeting that a dividend of SEK 1.10 per share be paid (1.00).

Gothenburg, 09/02/2017

Platzer Fastigheter Holding AB (publ)

P-G Persson CEO

This year-end report has not been reviewed by the company's auditors.



## CONSOLIDATED INCOME STATEMENT

CONDENSED

SEK million	2016 Oct-Dec	2015 Oct-Dec	2016 Jan-Dec	2015 Jan-Dec
Rental income	195	160	687	589
Property costs	- 53	-44	-181	- 152
Operating surplus	142	116	506	437
Central administration	- 14	-11	-39	- 35
Net financial items	- 38	-34	-145	- 136
Income from property management	90	71	322	266
Change in value, investment properties	199	205	450	510
Change in value, financial instruments	114	63	-137	64
Profit before tax	403	339	635	840
Tax on profit for the period	- 86	-66	-135	- 176
Profit for the period <sup>1)</sup>	317	273	500	664
Profit for the period attributable to:	<u>.</u>			
Parent company's shareholders	318	262	494	653
Non-controlling interests	- 1	11	6	11
Earnings per share <sup>2)</sup>	2.95	2.74	4.92	6.81

<sup>&</sup>lt;sup>1)</sup> There is no other comprehensive income for the Group, and therefore the consolidated profit for the period is the same as the comprehensive income for the period.

## CONSOLIDATED BALANCE SHEET

CONDENSED

SEK million	31/12/2016	31/12/2015
Assets		
Investment properties	13,615	9,784
Other non-current assets	6	5
Non-current financial assets	45	60
Current assets	67	63
Cash and cash equivalents	132	227
Total assets	13,865	10,139
Equity and liabilities		
Equity	4,703	3,592
Deferred tax liability	493	399
Non-current, interest-bearing liabilities	5,764	4,296
Other non-current liabilities	358	224
Non-current, interest-bearing liabilities	2,225	1,394
Other non-current liabilities	322	234
Total equity and liabilities	13,865	10,139
Pledged assets	6,682	5,798
Contingent liabilities	8	55

<sup>&</sup>lt;sup>2)</sup> There is no dilution effect because there are no potential shares. However, the number of outstanding shares will increase by 250,000 when the share savings scheme is completed.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

CONDENSE

SEK million	2016 Jan-Dec	2015 Jan-Dec
Equity attributable to parent company's shareholders		•
At beginning of period	3,548	2,966
New issue	708	0
Share buy-back	-	0
Reversal, share saving scheme	2	1
Comprehensive income for the period	494	653
Dividend	-96	-72
At end of period	4,656	3,548
Equity attributable to non-controlling interests		
At beginning of period	44	-
Consolidation of subsidiary	1	33
Withdrawals	-4	-
Comprehensive income for the period	6	11
At end of period	47	44
Total equity	4,703	3,592

## CHANGE IN THE VALUE OF PROPERTIES

	2016	2015
SEK million	Jan-Dec	Jan-Dec
Value of properties, opening balance	9,784	8,343
Investments in existing properties	521	359
Property acquisitions	3,112	745
Property sales	-252	-259
Consolidation of subsidiary	-	86
Change in value	450	510
Value of properties, closing balance	13,615	9,784

## CONSOLIDATED CASH FLOW STATEMENT

CONDENSED

SEK million	2016 Oct-Dec	2015 Oct-Dec	2016 Jan-Dec	2015 Jan-Dec
Operating activities		oct Bee	Juli Dec	jun Dec
Operating surplus	142	116	506	437
Central administration	-13	-9	-35	-32
Net financial items	-37	-34	-144	-136
Income tax	-2	5	-20	-14
Cash flow from operating activities before changes in				
working capital	90	78	307	255
Change in current receivables	-13	-8	-	-30
Change in current liabilities	68	47	60	68
Cash flow from operating activities	145	117	367	293
Investing activities			<u></u>	
Investments in existing investment properties	-114	-77	-502	-359
Acquisitions of investment properties	-2,675	-6	-3,112	-745
Sales of investment properties	210	81	252	259
Consolidation of subsidiary	-	-86	-	-86
Other investments	-1	-	-2	-
Cash flow from investing activities	-2,580	-88	-3,364	-931
Financing activities				
Change in interest-bearing liabilities	1,739	49	2,299	836
Changes in non-current receivables	-6	-33	-6	-33
Changes in non-current liabilities	=	5	-	5
Dividend	-	-	-96	-72
Consolidation of subsidiary	-	33	-	33
New issue	705	-	705	-
Cash flow from financing activities	2,438	54	2,902	769
Cash flow for the period	3	83	-95	131
Cash and cash equivalents at beginning of period	129	144	227	96
Cash and cash equivalents at end of period	132	227	132	227

The company has an unutilised overdraft facility of SEK 50 million (50) and unutilised loan commitments of SEK 564 million (210).

## INCOME STATEMENT, PARENT COMPANY

CONDENSED

SEK million	2016 Jan-Dec	2015 Jan-Dec
Net sales	16	12
Operating expenses	- 16	- 12
Net financial items	- 86	- 72
Change in value, financial instruments	- 137	18
Profit before tax and appropriations	- 223	- 54
Appropriations	242	153
Tax	- 7	- 19
Profit for the period <sup>1)</sup>	12	80

<sup>1)</sup> The parent company has no other comprehensive income and total comprehensive income is therefore the same as the profit for the period.

## BALANCE SHEET, PARENT COMPANY

CONDENSED

SEK million	31/12/2016	31/12/2015
Assets		
Participations in Group companies	1,809	1,053
Other non-current financial assets (primarily financing of group companies)	2,784	2,203
Receivables from Group companies	735	1,072
Other current assets	13	17
Cash and cash equivalents	0	8
Total assets	5,341	4,353
Equity and liabilities		
Equity	2,544	1,917
Untaxed reserves	50	50
Non-current liabilities	2,702	2,352
Current liabilities	45	34
Total equity and liabilities	5,341	4,353
Pledged assets	2,371	2,138
Contingent liabilities	4,758	3,149

### KEY PERFORMANCE INDICATORS

	2016 Jan-Dec	2015 Jan-Dec
Financial		
Debt/equity ratio (multiple)	1.7	1.6
Interest coverage ratio (multiple)	3.2	3.0
Loan-to-value ratio, %	59	58
Equity/assets ratio, %	34	35
Return on equity, %	12.0	20.0
Property-related		
Investment yield, %	4.9	4.8
Surplus ratio, %	74	74
Economic occupancy rate, %	94	91
Rental value, SEK/sq. m.	1,538	1,532
Lettable area, sq. m. (thousand)	801	465

For definitions and calculations of Key Performance Indicators, please see pages 28-29.

### REPORTING BY SEGMENT JAN-DEC 2016

	Investment properties							Pro prop		Tot	al	
		Central nenburg		h/West enburg		th/East enburg		Artosa enburg				
SEK million	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Rental income	389	338	115	109	169	141	13	-	1	1	687	589
Property costs	-93	-78	-36	-37	-48	-36	3	-	-1	-1	-181	-152
Operating surplus	296	260	79	72	121	105	10		0	0	506	437
Investment properties, fair value	6,625	6,322	1,332	1,240	2,553	2,085	2,635	-	470	137	13,615	9,784

In the Group's internal reporting, activities are divided into the segments shown above. The division into geographical regions changed as of 1 January 2016 against a background of changes in the property portfolio, which has resulted in the regions South/ West Gothenburg and North/East Gothenburg replacing the previous division into West Gothenburg and Other Gothenburg respectively. South/West Gothenburg now includes Mölndal (previously in Other Gothenburg).

In December 2016, a portfolio of properties was acquired from Volvo and this portfolio now forms a separate segment known as Artosa, which comprises the areas Arendal, Torslanda and Säve.

The difference between the operating surplus of SEK 506 million (437) and profit before tax of SEK 635 million (840) consists of central administration costs of SEK -39 million (-35), net financial items of SEK -145 million (-136) and changes in the value of property and derivatives of SEK 313 million (574).

In the period the company acquired the properties Lorensberg 62:1 and Lindholmen 30:2, which belong to the segments Central Gothenburg and North/East Gothenburg respectively. The properties Gårda 8:2 and Gullbergsvass 703:53, which belonged to the Central Gothenburg segment, were sold in the financial year.

## INTEREST-BEARING LIABILITIES

		Interest		_			
		maturity	Average	Loan maturity			
Year	Loan amount, SEK million	Share, %		Loan amount,	Share, %		
2017	3,649	46	1.56		28		
2018	120	1	3.53	2,388	30		
2019	700	9	1.32	1,771	22		
2020	300	4	4.27	1,605	20		
2021	670	8	3.10				
2022	550	7	3.62				
2023	100	1	3.62	•••••••••••••••••••••••••••••••••••••••	*		
2024	1,600	20	3.19		•		
2025	300	4	2.63	•••••••••••••••••••••••••••••••••••••••	*		
Total	7,989	100	2.33	7,989	100		

The table takes into account the effect of current derivatives contracts. In addition, there are interest rate swaps worth SEK 600 million with forward start dates.

## QUARTERLY SUMMARY

		2015						
SEK million	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Rental income	195	176	159	157	160	146	144	139
Property costs	-53	-46	-37	-45	-44	-35	-34	-39
Operating surplus	142	130	122	112	116	111	110	100
Central administration	-14	-5	-9	-11	-11	-8	-8	-8
Net financial items	-38	-39	-34	-34	-34	-34	-35	-33
Income from property management	90	86	79	67	71	69	67	59
Change in value, investment properties	199	79	95	77	205	196	49	60
Change in value, financial instruments	114	-38	-85	-128	63	-74	144	-69
Profit before tax	403	127	89	16	339	191	260	50
Tax on profit for the period	-86	-28	-20	-1	-66	-42	-57	-11
Profit for the period	317	99	69	15	273	149	203	39
Investment properties	13,615	10,813	10,588	9,924	9,784	9,491	9,192	8,491
Investment yield, %	5.0	4.9	4.8	4.6	4.8	4.8	5.0	4.8
Surplus ratio, %	73	74	77	71	73	76	76	72
Economic occupancy rate, %	95	94	94	93	92	91	90	92
Return on equity, %	12.7	8.2	7.1	4.7	12.3	9.7	11.7	5.9
Equity per share. SEK	38.90	37.91	36.92	37.20	37.05	34.32	32.76	31.39
Net asset value per share, SEK	41.06	41.52	40.21	39.81	38.62	36.40	34.24	34.04
Share price, SEK	46.20	56.75	44.60	44.50	38.00	34.70	34.20	39.00
Earnings after tax per share, SEK	2.95	0.99	0.71	0.14	2.74	1.56	2.12	0.41
Cash flow from operating activities per share,	•			•••••••••••••••••••••••••••••••••••••••				•
SEK	1.35	1.41	0.37	0.55	1.22	0.85	0.18	0.82

### EARNING CAPACITY

	Number of properties	Lettable area, sq. m.	Fair value, SEK million	,	Economic occupancy rate, %	income, SEK	SEK	Surplus ratio, %
INVESTMENT PROPERTIES			······································					
Central Gothenburg	22	206,515	6,625	411	95	391	302	77
South/West Gothenburg	9	66,275	1,006	92	95	87	61	70
North/East Gothenburg	9	142,880	2,553	205	95	194	141	73
Artosa	5	335,307	2,635	300	95	284	197	69
Total investment properties	45	750,977	12,819	1,008	95	956	701	73
Project properties	25	50,273	796	39	87	34	21	
Total Platzer	70	801,250	13,615	1,047	95	990	723	73

The summary comprises the property portfolio as at 1 January 2017 and provides a snapshot of the company's earning capacity, which is not a forecast.

We have opted to remove the subdivision between different kinds of property by geographical area because three areas - City centre, South/West and North/East - comprise almost exclusively office/retail properties and there is no separate reporting of individual properties. The Artosa segment's property classification does not give rise to a need for division by property category.

With effect from 2017, project properties also include nine properties in Högsbo, which is shown in a note under the real estate inventory, pages 24-25. These comprise the project Södra Änggården, which is now out for consultation and where a detailed development plan is expected to be completed in 2017. The information in the table on rental value, income and operating surplus for project properties refers to the current situation, before project start.

The profit-related columns include valid lease agreements, including for future occupancy over the next six months, if occupancy relates to existing properties. Lease agreements with a later occupancy date or for properties currently under construction are not included. In addition to the above table, as at this date lease agreements have been signed for ongoing projects with a rental value of SEK 11 million for occupancy in the first quarter of 2017 onwards.

Rental value refers to rental income plus the estimated market rent for vacant premises in their existing condition.

Rental income refers to contracted rental income including agreed supplements, such as payments for heating and property taxes, and excluding limited period discounts of approximately SEK 19 million. The operating surplus shows the properties' earning potential on an annual basis, defined as contracted rental income as at 1 January 2017, less estimated property costs including property management for a rolling 12-month period.

### PROPERTY PORTFOLIO

Platzer owns and develops commercial properties in the Gothenburg area. The properties can be divided into four geographical areas: Central Gothenburg (City centre, Gårda, Krokslätt and Gullbergsvass), South/West Gothenburg (Högsbo, Långedrag and Mölndal), North/East Gothenburg (Backaplan, Gamlestaden, Lindholmen and Mölnlycke) and Artosa (the properties that were acquired from Volvo and which comprise the areas Arendal, Torslanda and Säve). Platzer aims to be the leading player in all prioritised areas through profitable growth. Today, the company is the leading player in Gullbergsvass, Gårda, Gamlestaden, Högsbo and Arendal.

### Property portfolio

As at 31 December 2016, the property portfolio comprised a total of 70 properties, including 16 project properties, with a fair value of SEK 13,615 million.

The total lettable area was 801,250 sq. m., divided as follows: offices (73%), retail (2%), industrial/warehouses (13%) and other (11%).

The economic occupancy rate in the period was 94% (91).

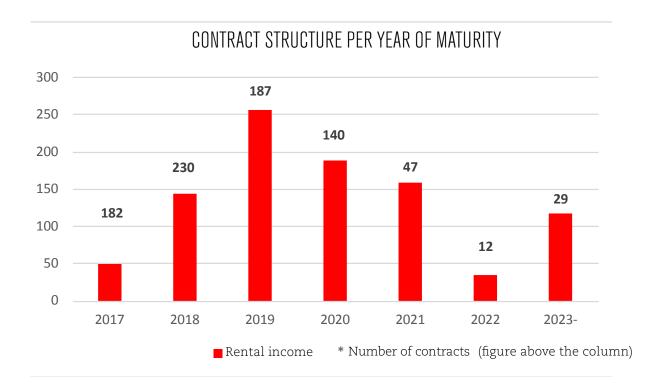
#### Rental performance

Platzer has 827 lease agreements for non-residential premises generating rental income of SEK 990 million. Major tenants include Sveafjord AB, DFDS Logistics Contracts AB, the Swedish Migration Agency, Schenker AB, the Swedish Social Insurance Agency, Nordea Bank AB, Länsförsäkringar Göteborg & Bohuslän, SSAB Europe, DHL Supply Chain Sweden AB, Damco Sweden AB and the Swedish National Courts Administration.

The twenty largest lease agreements accounted for 35% of rental value. The average remaining maturity was 46 months.

Platzer has also signed leases for new builds and refurbishment projects for occupancy in the period 2017 – 2018.

Apart from leasing contracts for non-residential premises, there are parking agreements for indoor and outdoor and parking, short-term parking, agreements for advertising signs and masts with a total rental value of SEK 39 million.



### RENTAL AND PROPERTY MARKET

The Swedish property market is buoyant. In 2016, total transaction volume amounted to SEK 200 billion, which is a historically high level and a clear increase compared with the previous year. The principal reason for this are the favourable conditions for property investment, for instance low interest rates, good economic growth and high employment. At the same time, the rental market for commercial property is very strong and there is a significant shortage of housing.

#### Strong transaction market

Gothenburg is an attractive location for property investments. Low vacancy rates, a strong rental market and high employment have a positive effect on willingness to invest. Activity in the transaction market was also strong in the financial year, with transaction volumes amounting to around SEK 13 billion.

The trend towards falling yield requirements continued during the year. In the commercial property market, the largest decline has been recorded by office properties in central locations, with good cash flow and stable tenants. Properties in surrounding areas have not seen the same development, though yield requirements have fallen there too.

The good market outlooks means that willingness to invest is expected to remain high. At the same time, investors are no longer quite so confident that yield requirements will continue to fall. The difference between a 10-year government bond rate and required yields has also fallen in recent times due to rising interest rates, although it remains high from a historical perspective. There are no concrete signs that the huge demand for investment in property is about to fall. The overall consensus is therefore that there is still strong competition for assets that come on to the market.

#### High level of activity in rental market

The office rental market is extremely strong. Rental volume in the first three quarters of 2016 totalled 120,000 sq. m., up by around 40 per cent on the same period last year. Demand is particularly high in the more central parts of Gothenburg and Lindholmen, but lower in more peripheral areas. Overall, the vacancy rate in Gothenburg has stabilised at a low level and is very low compared with other major cities in the Nordic region.

The high level of activity is expected to continue in coming years since we are in an economic boom that is fuelled by factors benefiting an export-driven region like west Sweden. According to Business Region Göteborg, unemployment is lower than in both the Stockholm region and the country as a whole. This trend could become even more marked due to the anticipated or potential influx into the region of larger businesses such as Geely, Volvo CE and Zenuity.

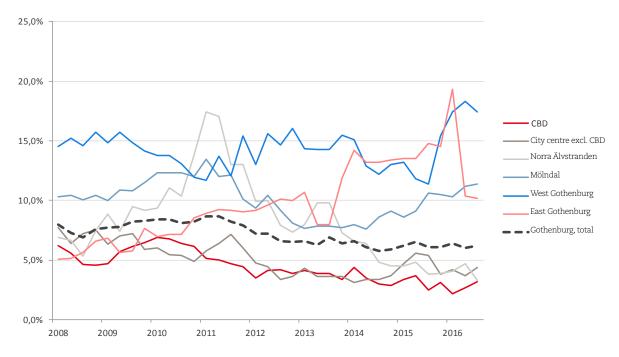
All the above indicates that the market will remain strong going forward. Project volumes are expected to increase significantly in the future. This means supply will increase. This suggests good rental volumes and a more balanced market going forward.

### Major transactions in Gothenburg, 2016

			Price, SEK	Price/sq. m.,
Object	Buyer	Seller	million	approx.
Artosa	Platzer	Volvo	2,765	7,900
Hedin portfolio	Balder	Hedin Bil	, 1,200	~16,700 - 20,000
Telia, Gårda 13:6	Technopolis	NIAM	1,177	34,300
Backaplan (refers to building rights)	Skandia Fastigheter	KF	~1,000	-
50% Karlastaden (refers to building rights)	NREP	Serneke	750	-

<sup>\*)</sup> As part of a larger portfolio transaction. The price is expected to exceed SEK 1.2 billion for properties in the Gothenburg area.

### Vacancy rate by area in Gothenburg



Source: JLL

### PROPERTY TRANSACTIONS

### Acquisitions

As at 1 June, Platzer acquired the site leasehold to Lorensberg 62:1 from Gothenburg University in a deal that valued the property at around SEK 50 million. The property comprises around 4,500 sq. m. and is better known as the student union building Studenternas Hus. The University of Gothenburg has signed a lease for the entire property.

Platzer acquired the property Lindholmen 30:2 from a foreign fund as at 30 June. The acquisition was conducted as a company acquisition and the underlying property value was SEK 373 million. The property comprises just under 10,000 sq. m., is nearly fully occupied and is situated in a strategic location by Lindholmspiren quay.

Platzer acquired a property portfolio from Volvo on Hisingen in Gothenburg with effect from 15 December 2016. The portfolio consists of 10 properties with a total lettable area of around 335,000 sq. m., as well as land worth around SEK 3.7 million, in Arendal, Torslanda and Säve. In the transaction, the underlying properties were valued at approximately SEK 2.8 billion and the acquisition took the form of a company acquisition. The largest tenant comprises Volvo group companies, which lease around 50% of the space. Other tenants include DFDS, Plastal, Tibnor and Damco. The distribution in terms of property type is 60 per cent logistics and 40 per cent offices.

The acquisition of Volvo broadens Platzer's offering both geographically, as the company did not previously own any properties in the areas Arendal, Torslanda and Säve, and in terms of the addition of a new property type in the form of the Logistics segment.

### Acquisitions

Blocks	Property designation	Area	Address	Segment in Gothenburg	Acq./ Proj. prop- erty	Site area, sq. m.	Lettable area, sq. m.	Completion	Agreed property value, SEK million
2	Lorensberg 62:1	City centre	Götabergsgatan 17	Central	А		4,541	01/06/2016	50
2	Lindholmen 30:2	Lindholmen	Lindholmspiren 9	North/East	А		9,663	30/06/2016	373
4	Arendal 764:720	Arendal	Arendal	Artosa	А	1,377,000	276,094	15/12/2016	
4	Syrhåla 2:3	Torslanda	Hamneviksvägen	Artosa	Р	60,000	0	15/12/2016	
4	Syrhåla 3:1	Torslanda	Bulyckevägen 25	Artosa	Α	190,000	28,022	15/12/2016	
4	Syrhåla 4:2	Torslanda	Bulyckevägen 7	Artosa	Р	172,000	700	15/12/2016	
4	Sörred 7:21	Torslanda	Hisingsleden	Artosa	Р	65,000	0	15/12/2016	2,765
4	Sörred 7:2	Torslanda	Sörredsrondellen	Artosa	Р	110,000	0	15/12/2016	
4	Sörred 7:24	Torslanda	Gunnar Engellaus väg	Artosa	Α	65,000	15,041	15/12/2016	
4	Sörred 8:11	Torslanda	Amazonvägen 8-10,	Artosa	А	244,000	10,813	15/12/2016	
4	Sörred 8:12	Torslanda	Sörred Norra	Artosa	Р	254,000	0	15/12/2016	
4	Åseby 7:2	Säve	Säve Depot	Artosa	Α	1,138,000	5,337	15/12/2016	
	Total					3,675,000	350,211		3,188

### Disposals

In the first quarter of the year, Platzer sold the property Gårda 8:2 to Fastighets AB L E Lundberg through a company divestment which valued the property at SEK 44 million. The deal gives Lundberg the opportunity to develop an entire block, benefiting both Gårda Norra and Platzer.

In October, Platzer completed the sale of Gullbergs-vass 703:53 to the Municipality of Gothenburg for SEK 210 million. The deal was agreed already in 2015, and in connection with the sale, Platzer secured the right to acquire future building rights of around 40,000 sq. m. when the new bridge is completed, which probably means after 2021.

### Sales

Blocks	Property designation	Area	Address	Segment in Gothenburg	Acq./ Proj. property	Lettable area, sq. m.	Vacated	Agreed property value, SEK million
1	Gårda 8:2	Gårda	N Kustbaneg	Central	А	1,960	01/03/2016	44
2	Gullbergsvass 703:53	Gullbergsvass	Hamntorgsg	Central	А	9,000	03/10/2016	210
	Total					10,960		254



### DEVELOPMENT PROJECTS

Platzer has potential development projects comprising gross floor area (GFA) of around 500,000 sq. m., and ongoing projects comprising around 36,000 sq. m. of lettable area. The projects mainly involve office properties with elements of service, and the mixed use development projects also include residential property. Total project volume is estimated at around SEK 12 billion, approx. SEK 5 billion of which is accounted for by housing. Platzer's strategy is to develop detailed development plans for housing and then sell these building rights in order for the company itself to be able to focus on developing the commercial properties, which have an estimated project volume of approx. SEK 7 billion.

### Property and project development

The project portfolio is in two parts: Property development and Project development. Property development is the development of existing buildings, for instance by means of additions, extensions or conversion. Project development involves new construction on unbuilt land or on sites where existing buildings are demolished.

In 2016, we finished work on a property project at Vestagatan in Gårda on behalf of the Swedish Migration Agency.

The occupancy rate for current major projects is shown in the table on the next page.

### Urban development

In addition to individual development projects, Platzer is also involved in urban development of entire areas in collaboration with other businesses. The company is most deeply involved in the development of Backaplan, Södra Änggården and Gamlestaden.

### Backaplan

In respect of Backaplan, work is underway on a detailed development plan that will result in significant transformation of the area. The new Backaplan will be a vibrant city district with housing, offices and retail. Platzer's share amounts to approx. 80,000 sq. m.

### Södra Änggården

Since March 2016, work has been underway on a detailed development plan that will result in the transformation of northern Högsbo from an industrial area into a mixed-use development with an emphasis on housing. The plan went out to consultation in January 2017.

Platzer's estimated total volume in Södra Änggården comprises approximately 200,000 sq. m., 75% of which is housing. The housing units include 600 units that form part of BoStad 2021, the housing project launched by the City of Gothenburg to celebrate the city's 400th Anniversary, and which are subject to a fast-track planning process. The detailed development plan for Phase 1 should be ready in 2017, and construction is expected to start in 2018. During the spring, Platzer will commence selling future building rights to cooperation partners.

#### Gamlestaden

Gamlestaden is on of the most interesting districts in Gothenburg. In the next 10 years, large changes will take place in this district, where Platzer owns three major properties and projects. Construction has now started on the Gamlestads torg project and occupancy is anticipated in summer 2018. Gamlestads torg comprises 17,000 sq. m. and is situated in a location that has one of the highest levels of public transport services in Gothenburg. Letting is underway and Platzer has already signed a lease for parts of the ground floor with Västtrafik, which is setting up a travel hub in the property.

Adjacent to Gamlestads torg is Gamlestadens Fabriker (Olskroken 18:7), where work is underway on detailed development plan. In 2015, future building rights for residential use were sold to JM, which is now participating in development of the area.

In the neighbouring property Bagaregården 17:26, Platzer has completed an architectural tender and has now submitted an application for an amendment to the detailed development plan for an increased volume of housing, commercial activity and parking of a total of around 60,000 sq. m.

### Major projects underway

Property	Type <sup>1)</sup>	Converted area, lettable area, sq. m.	New area, lettable area, sq. m.	Total inv. incl. land, SEK million	Of which outstanding inv., SEK million	Occupancy rate, %	Completed
Hårddisken 1	Project Dev.		4,800	85	10	100	Q1 2017
Livered 1:329	Property Dev.	14,000		65	30	100	Q3 2017
Gamlestaden 740:132	Project Dev.		16,800	510	340	10	Q2 2018
Total		14,000	21,600	660	380		

### Potential development projects

Property	Type 1)	Type of property	New floor area (gross) sq. m.	Project phase	Potential construction start <sup>2)</sup>
Gullbergsvass 5:10	Property Dev.	offices	2,000	detailed development plan available	2017
Gårda 4:11	Project Dev.	offices	2,000	detailed development plan available	2017
Gårda 2:12	Project Dev.	offices	30-35,000	detailed development plan in progress	2017
Gårda 16:17	Project Dev.	offices	20-25,000	detailed development plan in progress	2017
Olskroken 18:7	Project Dev./ Property Dev.	mixed use development	100-120,000	detailed development plan in progress	2018
Södra Änggården (multiple properties) multiple develop- ment phases	Project Dev./ Property Dev.	mixed use development	approx. 200,000	detailed development plan in progress	2018
Backaplan (multiple properties)	Project Dev.	mixed use development	60-90,000	detailed development plan in progress	2019/2020
Bagaregården 17:26	Project Dev.	mixed use development	60,000	decision on detailed develop- ment plan applied for, Nov 2016	2019/2020
Krokslätt 34:13	Property Dev./ Project Dev.	mixed use development	10-15,000	detailed development plan to commence 2017	2019/2020
Skår 57:14	Project Dev.	offices	20,000	detailed development plan in progress	2019/2020
Älvsborg 178:9	Property Dev.	housing	10-12,000	detailed development plan to commence 2018	2021
Total	•	5	14,000 - 581,000		•

 $The summary includes potential \ projects \ that \ have \ been \ identified \ for \ properties \ that \ the \ company \ owns \ or \ has \ agreed \ to \ acquire.$ 

<sup>2)</sup> Possible construction start means when it is estimated the project could start, provided planning proceeds to plan and leasing has reached a satisfactory level.



<sup>1)</sup> Type refers to property development (Property Dev.), which mean existing buildings are used as a base, or project development (Project Dev.), which involves new construction from ground up.

## REAL ESTATE INVENTORY AS AT 31 DECEMBER 2016

Lettable area, sq. m.

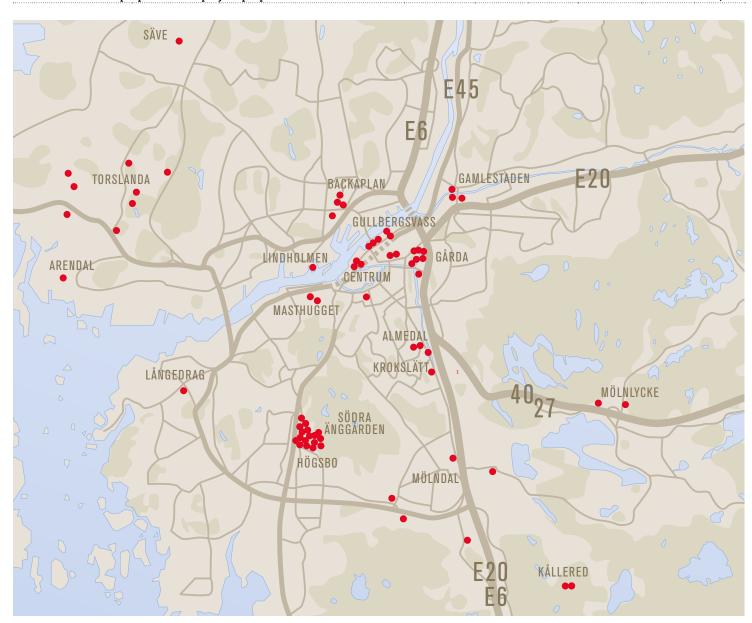
	_					able area, sq. Industrial/		
Investment property	Area	Address	Year of construction	Offices	Retail	warehouse	Other	Total
Krokslätt 148:13	Almedal	Mölndalsvägen 40-42	1952	2,581		616	20	3,217
Krokslätt 149:10	Almedal	Mölndalsvägen 36-38	1952/98	6,928				6,928
Skår 57:14	Almedal	Gamla Almedalsvägen 1-51	1929	8,286		119		8,405
Arendal 764:720	Arendal	Arendal	1960/2009	230,061	68	27,501	18,464	276,094
Backa 173:2	Backaplan	Deltavägen 4	1979	151	5,380	420		5,951
	Backaplan	Vågmästaregatan 1	1984/1991	12,384		222	855	13,461
Tingstadsvassen 3:8	Backaplan	Krokegårdsgatan 5	1991	29	3,966	11	859	4,865
Tingstadsvassen 4:3	Backaplan	Motorgatan 2	1943/1986	517	3,268			3,785
Lorensberg 62:1	City centre	Götabergsgatan 17	1932/1965	4,541		<u>.</u>		4,541
Nordstaden 13:12	City centre	Packhusplatsen 6 / N Hamngatan 2	1929/1993	5,070		······································		5,070
Nordstaden 14:1	City centre	Postgatan 5 / Smedjegatan 2	1993/1995	8,607				8,607
Nordstaden 20:5	City centre	Packhusplatsen 3 / Kronhusg 1A	1943	2,537		53		2,590
Stampen 4:42	City centre	Odinsgatan 8-10 / Barnhusgatan 1	2009	5,769			2,847	8,616
Stampen 4:44	City centre	Polhemsplatsen 5-7 / Odinsg 2-4	1930	13,538		7.006		13,538
Bagaregården 17:26	Gamlestaden	Gamlestadsv 3 / Byfogdeg 1-3, 11	1941/2010	24,977	365	7,306	2,555	35,203
Olskroken 18:7	Gamlestaden	Gamlestadsvägen 2-4	1729/1960	41,679	102	6,842	13,273	61,896
Gullbergsvass 1:1	Gullbergsvass	Lilla Bommen 3	1988	16,003				16,003
Gullbergsvass 1:17	Gullbergsvass	Lilla Bommen 8	1993	5,400			4.60	5,400
Gullbergsvass 5:10	Gullbergsvass	Kämpegatan 3-7	1988	11,736		336	463	12,535
Gullbergsvass 5:26	Gullbergsvass	Kilsgatan 4	2010	15,298			1,417	16,715
Gårda 1:15	Gårda	Vestagatan 2	1971/1992	11,896			44005	11,896
Gårda 13:7	Gårda	Johan Willins gata 5	2003	45.004		070	14,925	14,925
Gårda 16:17	Gårda	Drakegatan 6-10	1986	15,234		278	564	16,076
Gårda 3:12	Gårda	Anders Personsgatan 2-6	1956/2015	3,503		242	165	3,910
Gårda 3:14	Gårda	Anders Personsgatan 8-10	2015	8,758	·····		404	8,758
Gårda 4:11	Gårda	Anders Personsgatan 14-16	1965/2002	7,468	······		481	7,949
Högsbo 1:4	Högsbo	Olof Asklunds gata 11-19	1980	1,638	······	1,444		3,082
Högsbo 2:1	Högsbo	Olof Asklunds gata 6-10	1991 1964	6,300 2,776	077	6,549	7.71	6,300
Högsbo 3:12*	Högsbo	Fältspatsgatan 2-4	• • • • • • • • • • • • • • • • • • • •		277		761	10,363
Högsbo 3:11*	Högsbo	Fältspatsgatan 6	1964 1964	1,802 1,038		6,421 5,497	20	8,243 6,535
Högsbo 3:6*	Högsbo	Fältspatsgatan 8-12	•					
Högsbo 3:9*	Högsbo	Olof Asklunds gata 14	1971	2,123	·····	2,210		4,333
Högsbo 32:3	Högsbo	J A Wettergrens gata 5	1974	6,381	·····	1,053	570	8,004
Högsbo 34:13*	Högsbo	Gruvgatan 2	1981	493		1,287		1,780
Högsbo 39:1*	Högsbo	Ingela Gathenhielms gata 4	1972			3,390		3,390
Högsbo 4:1*	Högsbo	Fältspatsgatan 1 / A Odhners gata 8	1965/1972	1,310	510	2,823		4,643
Högsbo 4:4*	Högsbo	Fältspatsgatan 3	1962	2,670		3,718		6,388
Högsbo 4:6*	Högsbo	A Odhners gata 14	1974	1,349		2,549		3,898
Krokslätt 34:13	Krokslätt	Mölndalsv 91-93 / Varbergsg 2 A-C	1950/88	10,905	725	1,308	375	13,313
Lindholmen 30:2	Lindholmen	Lindholmspiren 9	2003	8,667			996	9,663
Älvsborg 178:9	Långedrag	Redegatan 1	1993	9,659		296	3,862	13,817
Stigberget 34:12	Masthugget	Masthuggstorget 3	1967/1999	4,457	2,801	264	253	7,775
Stigberget 34:13	Masthugget	Fjärde Långgatan 46-48	1969	7,246	120		2,382	9,748
Balltorp 1:135	Mölndal	Taljegårdsgatan 11	1989	5,515	515		377	6,407
Bosgården 1:71	Mölndal	Södra Ågatan 4	1988	4,711	56			4,767
Forsåker 1:196	Mölndal	Kvarnbygatan 10-14	1955/2002	5,317			150	5,467
Fänkålen 2	Mölndal	Johannefredsgatan 4	1990	3,913	45	536		4,494
Livered 1:329	Mölndal	Streteredsvägen 100	1962	•••••••••••••••••	•	······································	13,937	13,937
Solsten 1:110	Mölnlycke	Företagsvägen 2	1991	1,658	······	1,089	356	3,103
Solsten 1:132	Mölnlycke	Konstruktionsvägen 14	2002	4,953	•	-,000		4,953
	• · · · · · · · · · · · · · · · · · · ·			<b>.</b>		773	700	
Åseby 7:2	Säve	Säve Depot	1075	3,864				5,337
Syrhåla 3:1	Torslanda	Bulyckevägen 25	1975	2,758		21,984	3,280	28,022
Sörred 7:24	Torslanda	Gunnar Engellaus väg	1972	11,035			4,006	15,041
	***************************************	••••••••••••••••••	• • • • • • • • • • • • • • • • • • • •	•••••••••••••••••••••••••••••••••••••••		•••••••••••••••••••••••••••••••••••••••		
Sörred 8:11	Torslanda	Amazonvägen 8-10	1984	10,813				10,813

<sup>\*)</sup> As of 1 January 2017, properties are defined as project properties when they are part of the area covered by the detail development plan for Södra Änggården, where work is underway on a new detailed development plan to transform the area from an industrial area to a mixed-used development with a large proportion of housing.

Project properties	Area	Address	Site area	Lettable area, sq. m.
Gamlestaden 740:132	Gamlestaden	Gamlestads torg	1,600	=
Gårda 2:12	Gårda	Venusgatan 2-6	3,600	-
Högsbo 2:2	Högsbo	Gruvgatan 1	4,400	-
Högsbo 3:5	Högsbo	Fältspatsgatan 14	11,300	-
Högsbo 3:13	Högsbo	Fältspatsgatan 2	3,100	-
Högsbo 33:1	Högsbo	Gruvgatan	5,500	-
Högsbo 757:118	Högsbo	Fältspatsgatan	2,800	-
Högsbo 757:121	Högsbo	Fältspatsgatan	1,000	-
Högsbo 757:122	Högsbo	Fältspatsgatan	1,000	-
Backen 2:18	Mölndal	Streteredsvägen 100	6,900	-
Hårddisken 1	Mölndal	Betagatan, Jolen Södra	8,200	-
Syrhåla 2:3	Torslanda	Hamneviksvägen	60,000	-
Syrhåla 4:2	Torslanda	Bulyckevägen 7	172,000	700
Sörred 7:21	Torslanda	Hisingsleden	65,000	-
Sörred 8:12	Torslanda	Sörred Norra	254,000	-
Sörred 7:2	Torslanda	Sörredsrondellen	110,000	-
Total project properti	es		710,400	700

### TOTAL investment properties and project properties

801,250



### THE SHARE AND SHAREHOLDERS

Platzer's Class B shares have been listed on NASDAQ OMX Stockholm, Mid Cap, since 29 November 2013. The company's share price as at 31 December 2016 was SEK 46.20 per share, corresponding to a market capitalisation of SEK 5,529 million based on the number of outstanding shares. A total of 17.9 (20.9) million shares, worth a total of SEK 792 (778) million, changed hands during the year. Average turnover was around 71,000 (83,000) shares per day.

### New issue in the fourth quarter

In the fourth quarter, Platzer carried out a rights issue of SEK 718 million. The terms of the issue were one new class B share for every four existing shares, at a subscription price of SEK 30. The share issue was fully subscribed and the number of class B shares increased by 23,936,858.

#### Share capital

Following the new issue, Platzer's share capital as at the balance sheet date amounted to SEK 11,993,429.20, distributed among 20,000,000 Class A shares with 10 votes per share, and 99,934,292 Class B shares carrying one vote per share. Each share has a quotient value of SEK 0.10. Platzer's holding of own shares remains 250,000 Class B shares.

### Dividend policy and dividend

The long-term policy is to pay a dividend of 50% of the income from management operations after tax (22% flat-rate tax). The Board of Directors will

be recommending that the Annual General Meeting approve a dividend of SEK 1.10 per share, the dividend in the previous year was SEK 1.00 per share before the new issue in 2016.

#### Ownership

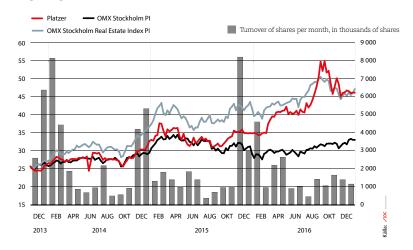
There were 4,354 shareholders as at 31 December 2016 (3,915). Foreign ownership amounted to five per cent of equity.

Platzer's Articles of Association include a pre-emptive rights clause, which states that a buyer of Class A shares, who did not previously own Class A shares, must offer other holders of Class A shares the right of first refusal, unless this acquisition took place through an intra-Group transfer or equivalent within any of the current groups of shareholders. If the holders of Class A shares do not take up this right of first refusal, the transferred shares will automatically be converted into B shares before the acquiring party is entered in the shareholders' register.

### Information for shareholders

The website Platzer.se is Platzer's primary information channel. All press releases and financial reports are published here. Press releases and reports can be obtained by email or SMS in connection with publication. The website also includes presentations, general information about the share, reports on corporate governance, financial data, as well as information on insiders and insider transactions.

### Share price performance



## MAJOR SHAREHOLDERS

### Major shareholders in Platzer Fastigheter Holding AB (publ) as at 31 December 2016

Owners	Number of Class A shares	Number of Class B shares	Number of shares	Voting rights, %	Share of equity,%
Ernström & Co	10,000,000	3,973,164	13,973,164	34.7%	11.7%
Länsförsäkringar Göteborg och Bohuslän	5,000,000	15,203,112	20,203,112	21.8%	16.9%
Backahill	5,000,000	1,250,000	6,250,000	17.1%	5.2%
Family Hielte/Hobohm		22,644,016	22,644,016	7.6%	18.9%
Länsförsäkringar fondförvaltning AB		11,492,874	11,492,874	3.8%	9.6%
Fourth Swedish National Pension Fund		9,899,011	9,899,011	3.3%	8.3%
Carnegie Fonder		6,750,000	6,750,000	2.3%	5.6%
Lesley Invest (incl. private holdings)		3,464,362	3,464,362	1.2%	2.9%
Svolder AB	•	1,758,213	1,758,213	0.6%	1.5%
Länsförsäkringar Blekinge	•	1,460,931	1,460,931	0.5%	1.2%
Other shareholders	•	21,788,609	21,788,609	7.3%	18.2%
Total number of shares outstanding	20,000,000	99,684,292	119,684,292	100.0%	100.0%
Buyback of own shares		250,000	250,000		
Total number of registered shares	20,000,000	99,934,292	119,934,292		

## KEY PERFORMANCE INDICATORS PER SHARE

	2016 Jan-Dec	2015 Jan-Dec
Equity, SEK <sup>3)</sup>	38.90	37.05
Long-term net asset value (EPRA NAV), SEK 3)	45.72	43.16
Net asset value, SEK <sup>3)</sup>	41.06	38.62
Share price, SEK <sup>3)</sup>	46.20	38.00
Profit after tax, SEK <sup>1)</sup>	4.92	6.81
Income from property management, SEK	3.21	2.78
Cash flow from operating activities, SEK	3.66	3.07
Dividend, SEK <sup>2)</sup>	1.10	1.00
Number of shares as at the balance sheet date, thousand	119,684	95,747
Average number of shares, thousand	100,534	95,747

For definitions and calculations of Key Performance Indicators, please see pages 28-29.

<sup>1)</sup> There is no dilution effect, as there are no potential shares.. However, the number of outstanding shares will increase by 250,000 when the share saving scheme is completed.

<sup>2)</sup> Proposed dividend for 2016

<sup>3)</sup> The rights issue conducted in 2016, in which shareholders were offered 1 new share for every 4 shares held at a price of SEK 30, has had an impact on Key Performance Indicators relating to net asset value, as well as on the share price.

### DEFINITIONS

Platzer applies ESMA guidelines on alternative performance measures. The Company discloses some financial performance measures in its interim reports which are not defined in IFRS. The Company believes that these measures provide valuable supplementary information to investors and Company management since they facilitate evaluation of the Company's performance. Because not all companies calculate financial measures in the same way, these are not always comparable with measures used by other companies. These financial measures should therefore not be seen as replacing measures defined according to IFRS.

The table below shows the alternative performance measures considered relevant. Platzer uses the alternative key performance indicators debt/equity ratio, interest coverage ratio, loan-to-value ratio, equity/assets ratio and return on equity because these are considered to provide relevant supplementary information to readers

of the report to enable them to assess the ability to pay dividends, carry out strategic investments and also to assess the Company's ability to meet its financial commitments. In addition, the Company uses the key indicators investment yield and surplus ratio, which are measures that are considered to be relevant to investors who want to understand how the Company generates results. As a listed company, Platzer has also opted to use key performance indicators per share that are relevant to the industry sector, such as long-term net asset value (EPRA NAV).

The performance measures are based on statements of financial performance, financial position, changes in equity and cash flow. In the event that the performance measures cannot be directly derived from the above statements, the basis for and method by which these indicators are calculated is shown below.

### ALTERNATIVE PERFORMANCE MEASURES

### DEFINITION AND CALCULATION METHOD

Debt/equity ratio	Interest-bearing liabilities divided by equity.
Interest coverage ratio	Profit after financial income divided by interest expenses.
	See next page for calculation.
Loan-to-value ratio	Interest-bearing liabilities divided by the value of properties.
Equity/assets ratio	Equity divided by total assets.
Return on equity	Profit after tax as a percentage of average equity, translated into full-year
	value for interim periods. Attributable to parent company's shareholders.
	See next page for calculation.
Key performance indicators per share:	Equity and net asset value are calculated on the basis of the number of
Equity, Long-term net asset value (EPRA	outstanding shares on the balance sheet date. Other key ratios are
NAV), Net asset value (NAV), Profit after	calculated on the basis of the average number of outstanding shares.
tax, Income from property management,	Profit after tax refers to profits attributable to the parent company's share-
Cash flow from operating activities	holders (definition as per IFRS).
Long-term net asset value (EPRA NAV)	Equity as per the balance sheet including reversals of interest rate
	derivatives and deferred taxes. Attributable to parent company's share-
	holders. See next page for calculation.
Net asset value (NAV)	Equity as per the balance sheet including reversal of interest rate deriva-
	tives (after deduction of 22% tax). Attributable to parent company's
	shareholders. See next page for calculation.
Investment yield	Operating surplus as a percentage of the average value of the properties,
	translated into full-year value for interim periods. See next page for calculation.
Surplus ratio	Operating surplus as a percentage of rental income.
Economic occupancy rate*	Rental income as a percentage of rental value, where rental income is
	defined as rents charged plus supplements for heating and property tax,
	and rental value is defined as rental income plus estimated market rent
	(excluding supplements) for vacant areas (in their 'as is' condition).
Rental value, SEK/sq. m.*	Rental value divided by lettable area, where rental value is defined as rental
	income plus estimated market rent (excluding supplements) for vacant areas
	(in their 'as is' condition). Translated into full-year value for interim periods.

<sup>\*)</sup> The key performance indicators are operational and are not considered to be alternative performance measures according to ESMA guidelines.

## CALCULATION OF KEY PERFORMANCE INDICATORS

	2016 Jan-Dec	2015 Jan-Dec
Interest coverage ratio (multiple)		
Operating surplus	506	437
Central administration	-39	-35
Interest income	0	0
Total	467	402
Interest expense	-145	-136
-	3.2	3.0
Return on equity, %		
Attributable to parent company's shareholders:		
Profit after tax	494	653
Total (adjusted for 22% tax)	494	653
Average equity	4,102	3,257
	12.0	20.0
Long-term net asset value (EPRA NAV), SEK		
Attributable to parent company's shareholders:		
Equity	4,656	3,548
Reversal of deferred taxes	486	392
Reversal of interest rate derivatives	330	192
Total	5,472	4,132
Number of shares	119,684	95,747
	45.72	43.16
Net asset value, SEK		
Attributable to parent company's shareholders:		
Equity	4,656	3,548
Reversal of interest rate derivatives (after deduction of 22% tax)	257	150
Total	4,914	3,698
Number of shares, thousand	119,684	95,747
	41.06	38.62
Investment yield, %	-1.00	
Operating surplus (translated into full year for interim periods)	506	437
Average value of properties	10,432	9,064
	4.9	4.8
	4.5	+.0

With regard to lettable area used to calculate rental value, the weighted average for 2016 has been calculated using an average area of 470,000 sq. m. for 11.5 months and 801,000 sq. m. for 0.5 months (following the acquisition from Volvo as at 15 December 2016), which gives an average for the year of 484,000 sq. m.

With regard to the property value used to calculate investment yield, the weighted average for 2016 has been calculated by taking the average of the opening value of SEK 9,784 million and the closing value (excluding acquisitions from Volvo) of SEK 10,850 million, plus the value of the Volvo portfolio for the 15-day period of ownership, which gives an average for the financial year of SEK 10,432 million (see Key Performance Indicators above). Corresponding weighted averages have been used to calculate Key Performance Indicators for the fourth quarter.

With regard to the number of shares used to calculate performance-related indicators, the weighted average for 2016 has been calculated by taking an average of 95,747 shares for the four quarters to end-September 2016 and 119,684 shares for one quarter, which gives an average for the financial year of 100,534 shares. Corresponding weighted averages have been used to calculate Key Performance Indicators for the fourth quarter.

### CALENDAR

Interim Report January-March 2017
Annual General Meeting 2017
Interim Report January-June 2017
Interim Report January-September 2017

27 April 2017 at 08:00 27 April 2017 at 15:00 7 July 2017 at 08:00 26 October 2017 at 08:00

For further information, please visit platzer.se or contact P-G Persson, CEO, +46 (0)734 11 12 22 / Lennart Ekelund, CFO, +46 (0)703 98 47 87



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