



## ***PRESS RELEASE***

### **B&B TOOLS establishes new operating area**

B&B TOOLS is currently coordinating the Product Companies encompassed by the B&B TOOLS Products operating area with the Group's IT, supply chain and central purchasing functions to form a new operating area known as B&B TOOLS Solutions ("Solutions").

The formation of Solutions will enable B&B TOOLS to take a coordinated approach to the Group's offering of products and services and to gradually implement required solutions related to the Group's logistics vision and IT strategy. Overall, this will enable the Group to establish more favourable conditions for coordination and streamlining, and to strengthen its development and purchasing potential.

The new operating area will be recognised separately as of the Interim Report for the first quarter of the current operating year (1 April – 30 June 2009), which will be published on 19 August 2009. In Appendix 1, the comparative data per quarter for the B&B TOOLS Group has been restated from 1 April 2008 until 31 March 2009 taking into consideration the changes stated above.

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#### ***UNITED FOR INDUSTRIAL EFFICIENCY***

*B&B TOOLS provides the industrial and construction sectors in northern Europe with industrial consumables, industrial components and related services. The Group currently has annual revenue of approximately SEK 9.3 billion and approximately 2,900 employees.*

This information is disclosed in accordance with the Swedish Securities Markets Act, the Swedish Financial Instruments Trading Act or demands stated in the regulations for issuers.

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## APPENDIX 1

### Pro forma – Recognition by operating area for 2008/2009 taking the new B&B TOOLS Solutions (“Solutions”) operating area into account

REVENUE PER QUARTER AND FULL-YEAR 2008/2009, MSEK	2008/2009				
	Q1	Q2	Q3	Q4	Full-year
<b>GROUP</b>	<b>2,653</b>	<b>2,283</b>	<b>2,347</b>	<b>2,042</b>	<b>9,325</b>
<b>MARKETS</b>	<b>1,765</b>	<b>1,511</b>	<b>1,599</b>	<b>1,379</b>	<b>6,254</b>
Of which					
Sweden <sup>1</sup>	824	615	684	541	2,664
Norway <sup>1</sup>	448	430	433	424	1,735
Finland <sup>1</sup>	281	256	265	217	1,019
TOOLS Momentum	223	211	225	209	868
<b>SOLUTIONS</b>	<b>1,203</b>	<b>1,085</b>	<b>1,072</b>	<b>938</b>	<b>4,298</b>
Of which					
Product Companies	1,189	1,072	1,058	927	4,246
<b>Group-wide</b>	<b>18</b>	<b>19</b>	<b>18</b>	<b>16</b>	<b>71</b>
<b>Eliminations</b>	<b>-333</b>	<b>-332</b>	<b>-342</b>	<b>-291</b>	<b>-1,298</b>
OPERATING PROFIT/LOSS PER QUARTER AND FULL-YEAR 2008/2009, MSEK	2008/2009				
	Q1	Q2	Q3	Q4	Full-year
<b>GROUP</b>	<b>213</b>	<b>167</b>	<b>110</b>	<b>21</b>	<b>511</b>
<b>MARKETS</b>	<b>116</b>	<b>77</b>	<b>51</b>	<b>-30</b>	<b>214</b>
Of which					
Sweden <sup>1</sup>	39	13	8	-61	-1
Norway <sup>1</sup>	40	29	23	24	116
Finland <sup>1</sup>	19	20	6	-7	38
TOOLS Momentum	21	24	20	21	86
<b>SOLUTIONS</b>	<b>103</b>	<b>95</b>	<b>60</b>	<b>56</b>	<b>314</b>
Of which					
Product Companies	111	103	75	74	363
<b>Group-wide</b>	<b>1</b>	<b>-1</b>	<b>2</b>	<b>0</b>	<b>2</b>
<b>Eliminations</b>	<b>-7</b>	<b>-4</b>	<b>-3</b>	<b>-5</b>	<b>-19</b>
OPERATING MARGIN PER QUARTER AND FULL-YEAR 2008/2009, %	2008/2009				
	Q1	Q2	Q3	Q4	Full-year
<b>GROUP</b>	<b>8.0</b>	<b>7.3</b>	<b>4.7</b>	<b>1.0</b>	<b>5.5</b>
<b>MARKETS</b>	<b>6.6</b>	<b>5.1</b>	<b>3.2</b>	<b>-2.2</b>	<b>3.4</b>
Of which					
Sweden <sup>1</sup>	4.7	2.1	1.2	-11.3	0.0
Norway <sup>1</sup>	8.9	6.7	5.3	5.7	6.7
Finland <sup>1</sup>	6.8	7.8	2.3	-3.2	3.7
TOOLS Momentum	9.4	11.4	8.9	10.0	9.9
<b>SOLUTIONS</b>	<b>8.6</b>	<b>8.8</b>	<b>5.6</b>	<b>6.0</b>	<b>7.3</b>
Of which					
Product Companies	9.3	9.6	7.1	8.0	8.5
<b>Group-wide</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Eliminations</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>

<sup>1</sup> As of 1 April 2009, revenue and operating profit are recognised *including* the company in which chain operations are conducted. (Previously, only the revenue and profit of the Market Companies were recognised.) The comparative data above for the 2008/2009 financial year has been adjusted accordingly.