# G5 Entertainment AB

JANUARY - MARCH 2025



# **INTERIM REPORT JANUARY - MARCH 2025**

#### January - March 2025

- Revenue for the period was SEK 260.3 M (297.4), a decrease of 12 percent compared to the same period in 2024 in SEK terms. In USD terms revenue decreased 15 percent year-over-year.
- Gross margin increased to 69.8 percent (68.1 percent), as a larger share of revenue is coming from G5's direct to consumer channel.
- EBIT for the period was SEK 10.7 M (39.2), a decrease of 73%, corresponding to an EBIT-margin of 4.1% (13.2). EBIT was negatively impacted by revaluations related to fx, primarily the USD, recorded in other income and expense amounting to SEK -14.6 M (9.4). Adjusting for the negative impact from other income and expense the EBIT margin would be 9.7 (10.0) percent.
- Net result for the period was SEK 11.9 M (37.5), positively impacted by the finance net of SEK 2.1 M (2.4).
- Earnings per share for the period, before dilution, was SEK 1.53 (4.76).
- Cash flow amounted to SEK 33.0 M (71.4).
- Average Monthly Active Users (MAU) was 4.2 million, a decrease of 18 percent compared to the same period in 2024. Average Daily Active Users (DAU) was 1.3 million, a decrease of 15 percent compared to the same period in 2024. Average Monthly Unique Payers (MUP) was 121.7 thousand, a decrease of 17 percent while Average Monthly Average Gross Revenue Per Paying User (MAGRPPU) was USD 65.4, an increase of 3 percent compared to the same period last year.

#### **FINANCIAL KEY RATIOS**

#### KSEK

Revenue

Commission to d

Royalty to extern

#### **Gross profit**

Gross margin

Operating costs user acquisition

EBIT excluding co acquisition

#### **EBIT margin befa** for user acquisit

Costs for user ac

Costs for user ac of revenue

#### EBIT

EBIT margin (%)

#### Earnings per sho

Cash flow before

Cash and cash e

	Jan-Mar 2025	Jan-Mar 2024	Change %	Apr-Mar 24/25	2024	Cha
	260,273	297,409	-12%	1,097,393	1,134,529	
distributors <sup>1</sup>	-51,956	-64,746	-20%	-233,145	-245,935	
nal developers <sup>2</sup>	-26,731	-30,182	-11%	-109,046	-112,497	
	181,586	202,481	-10%	755,202	776,097	
	69.8%	68.1%		68.8%	68.4%	
s excluding costs for า	-131,516	-113,009	16%	-479,593	-461,085	
costs for user	50,070	89,473	-44%	275,609	315,012	
fore costs ition	19%	30%		25%	28%	
icquisition <sup>3</sup>	-39,365	-50,268	-22%	-187,331	-198,235	
acquisition as percentage	-15%	-17%		-17%	-17%	
	10,705	39,204	-73%	88,278	116,778	-
	4.1%	13.2%		8.0%	10.3%	
nare before dilution	1.53	4.76	-68%	11.84	15.22	-
re financing activities	33,215	84,650		112,574	164,009	
equivalents	295,022	255,768		295,022	275,539	
		1				

1 Variable costs paid to distributors. Main stores have the following fees: Apple App Store, Google Play, Amazon Appstore etc. have a fee of 30 percent, Microsoft Store has 12 percent, G5 Store has single digit percent.

2 Royalties to external developers are costs to third party developers when there is a contractual obligation to pay royalty.

3 User acquisition is a marketing cost for acquiring new users. The costs are fully variable and are spent on advertising campaigns that are targeted at acquiring loyal players. The campaigns can be stopped at a very short notice.



# Comment from the CEO: Stability in a challenging market



The first quarter continued the trends observed in 2024. The G5 team continued to work hard to push games through our development funnel process, while preserving the strong profitability we've worked hard to build. Through constant focus on efficiencies and thanks to an increasing number of players turning to play our games in our own G5 Store, we have managed to uphold healthy profitability.

Revenue for the quarter declined 7% sequentially to SEK 260.3, in part due to a shorter quarter and declined 12% year-over-year. In USD, sales declined 6% sequentially and 15% year-over-year. Active own games declined by 7%, licensed games by 11%, while harvest games, including Mahjong Journey since the first quarter, declined 25%. Still, we maintained strong profitability and positive cash flow as we are working on reversing the trend through improvements in marketing, products, and bringing new games to the market. EBIT for the quarter was SEK 10.7 M. Adjusting for FX, EBIT was SEK 25.2 M, corresponding to a margin of 9.7%, slightly down from the previous year but in line with Q4 2024, thanks to our good cost control and the strength of our business model. Results also include a one-time extraordinary expense of SEK 1.3 M from the acquisition that did not go forward, mentioned in the Q4 '24 report. As a reminder, G5 is primarily a

USD operation although we report in SEK. Most of our reserves are kept in USD, where we get a better yield, and our operational assets and liabilities primarily are nominated in USD, exposing the group to the volatility of the SEK/USD fx pair.

User acquisition (UA) spending was 15% of revenue, temporarily below our target range of 17-22%. We plan to return to the 17-22% target range for UA deployment in the coming quarters to support the long-term growth of our portfolio.

The G<sub>5</sub> Store has proven to be a huge success, and an increasing share of our sales derives from this distribution channel. The G5 Store continues to be a growing business ever since we launched it in 2020, rising 35% year-over-year in the first quarter, and now making up 21% (13% last year) of our revenue. It remains our third largest distribution channel by revenue and brings a welcome boost to our gross margin, which rose to a record high 69.8%.

Some time ago we mentioned that we made available store.g5.com, a web interface for making payments in G5 games, to players on all platforms, including those that charge 30% store fees. We are glad to report that we are now receiving about 2.6% of net revenue from such "high fee" stores through store.g5.com, and this percentage is gradually growing, which means that players are increasingly choosing to check out through

our own payment processing interface, which only costs us single digit percentage in processing fees compared to 30% store fees. Some of our competitors reported bringing this percentage to 20-25% of total revenue, so we are optimistic that over time and gradually we can reach similar levels. This is further boosting our gross margin even for the traditional mobile distribution channels with high store fees.

The G5 Store has by now achieved such scale that on an individual G5 game level, it can bring the largest or very meaningful amount of revenue. As it grows as a percentage of our business, this poses strategic questions: should we prioritize building games for the G5 Store over mobile application stores? Are we headed towards a future where most of the revenue is generated through the G5 Store? For now, we will continue to reach our core audience of loyal customers through G5 Store with minimal store fees, while maintaining mobile store presence where we attract many new players. However, what is already clear now from the numbers is that G5 Store, as a distribution channel, is a valuable source of incremental (or sometimes principal) income for a successful freeto-play casual mobile game. With this in mind, we see the potential of building a scalable distribution business around G5 Store. We are reaching out to fellow mobile game developers to gauge their interest in earning incremental revenue through the distribution of their games on G5 Store with the ambition to have several 3rd party games testing G5 Store before the end of the year.

Our future growth depends on creating great

game ideas and pushing them through the development funnel to the release. It is a rigorous process that takes time to ensure only the best games that have the potential to reach high enough revenue make it to market. It all starts with the game idea. Developing games demands a lot of resources and time, so we have established a screening and testing for game ideas that helps ensure we are only developing games based on the most promising ideas. The next step is creating early versions of the game as we move into the soft launch stage where we make iterations on the game mechanics. The game's internal and marketing metrics are tested until the game is either ready for global launch, or is discontinued due to not demonstrating enough potential. Discontinuing a game is a normal part of the process, it shows that the process works and we are culling games that don't live up to the high standards we have set.

There are numerous game ideas and game builds currently moving through this development funnel. With that said, during the period we have made 14 iterations: 8 iterations in different early stages of the soft launch process and 6 iterations in the later Scalability stage of the soft launch process; we have also discontinued work on 3 games in soft launch due to insufficient potential. For one game, iteration and preparation is ongoing towards the Global Launch expected later this year.

We made a couple of strategic hires during the quarter focused on strategic product development, business expansion, and product marketing. These new positions are part of our growth initiative and will be key to G5's future success.



Revenue (MSEK)

The company is in a strong financial position, with a record cash position at the end of the quarter of SEK 295 M, and zero debt. We are committed to sustainably operating the business and financing our new product development and marketing from revenues, while remaining profitable and cash flow positive. I want to thank the team for its hard work and our players and shareholders for their belief in G<sub>5</sub>. I'm confident we have a solid plan for future success.

Thank you for following G5 Entertainment.

May 7th, 2025 Vlad Suglobov, CEO, co-founder

#### EBIT (MSEK)



#### **Development funnel**



2025 6 Games

#### January – March

#### **Revenue and gross profit**

Revenue amounted to SEK 260.3 M (297.4) Revenue decreased by 12 percent compared to the same period in 2024, in USD the revenue decreased by 13 percent.

Cost of revenue decreased to SEK 78.7 M (94.9). Cost of revenue includes commission to the distributors. Most parties still charge up to 30 percent of gross revenue, except for Microsoft Store with commission fees of 12 percent and G5 Store with commission fees in single digit percent for third-party payment processing. Cost of revenue also includes royalties payable to external developers which decreased by 11 percent compared to the same period in 2024.

Gross margin for the period was 69.8 percent (68.1). Gross profit for the quarter decreased by 10 percent compared to the first quarter in 2024 and was SEK 181.6 M (202.5).

#### **Operational Costs**

Costs for research and development were SEK 74.0 M (83.6) during the period. Net capitalization was SEK -3.6 M (11.1). Adjusting for net capitalization R&D costs decreased by 3 procent compared to the same period in 2024.

Sales and marketing decreased to SEK 53.1 M (63.6). Sales and marketing is primarily affected by the costs for user acquisition. During the quarter the cost for user acquisition was SEK 39.4 M (50.3).

Cost for user acquisition as a percentage of sales was 15 percent, compared to 17 percent in the same period in 2024. Sales and marketing, excluding user acquisition, increased to SEK 13.7 M (13.3).

General and administrative costs amounted to SEK 29.2 M (25.5). Other operating income and other operating expenses together amounted to SEK -14.6 M (9.4), primarily driven by currency effects on operational assets and liabilities.

#### EBIT

Depreciation and amortization have decreased as the company no longer capitalizes on unreleased games. Depreciation and amortization amounted to SEK 27.7 M (37.8). Capitalization of intangible assets amounted to SEK 23.4 M (25.7). Net effect of capitalization and amortization on intangible assets amounted to SEK -3.6 M (-11.1).

Earnings before interest and taxes (EBIT) amounted to SEK 10.7 M (39.2), corresponding to an EBIT margin of 4.1 percent (13.2).

#### Net profit

Net profit was affected by financial items with SEK 2.1 M (2.4). Finance net was impacted by interest income amounting to SEK 2.2 M (2.5). Tax affected the result with SEK -0.8 M (-4.1).

Net profit amounted to SEK 11.9 M (37.5) which equals an earnings per share before dilution of SEK 1.53 (4.76).

## MSEK 50 40 30 20 10 0

EBIT (MSEK) | EBIT-margin (%)

K ed ch

## Gross Margin (%)

Q2

2023

Q

Q3

EBIT, adjusted WD & fx

EBIT margin, adjusted WD & fx

Q4

Ql



Q2

2024

Q3

#### Costs in % of revenue

15

Ql

2025

Q4



#### Own/licensed revenue (MSEK) share own games (%)

Administration





2025

### **Operational metrics**

F2P	Q1 '25	Q1'24	Change
Average DAU (mn)	1.3	1.5	-15%
Average MAU (mn)	4.2	5.1	-18%
Average MUU (mn)	3.0	3.7	-20%
Average MUP (thousands)	121.7	147.4	-17%
Average MAGRPPU (USD)	65.4	63.5	3%

For detailed definitions of the operational metrics see the glossary on page 16 of the report.

## **Cash flow**

During the first quarter, the group had an operating cash flow before changes in working capital of SEK 42.8 M (80.8). In the quarter taxes impacted the cash flow positively with SEK 0.2 M (-1.3).

Changes in working capital impacted the cash flow by SEK 15.2 M (29.9). Capitalized development expenses impacted the cash flow negatively by SEK -23.4 M (-25.7).

Cash flow before financing activities amounted to SEK 33.2 M (84.7). Financing activities were impacted by IFRS16 bookings related to lease of premises of SEK -0.2 M (-0.3).

Available cash on March 31, 2025 amounted to SEK 295.0 M (255.8).

## **Financial position**

The publishing strategy is to have a portfolio of different games in order to maximize the potential and reduce risk. Multiple games are developed at any given point in time, some of these games become very successful and extremely profitable, some of these games do not become big breakthroughs but pay for themselves and are stable earners over a long period of time, while the majority of games that go into production will be cancelled at an early stage as the market potential is not significant enough.

As the majority of games that are produced are cancelled during the soft launch, the company does not capitalize development expenses on games until they reach global launch.

Capitalized development expenses for unsuccessful games will be written down. Development for games only released in soft launch will be expensed as they are incurred. Over time, the company expects write-offs and expenses to be more than compensated for by the revenue and profits produced by successful games in the portfolio. Capitalized development expenses amounted to SEK 188.0 M (222.7). Impairment need in the portfolio is tested every quarter. A thorough review of the input parameters is done on a yearly basis. During the quarter no (0) write-offs were made.

Consolidated equity amounted to SEK 539.3 M (554.1), which equals SEK 69.2 per share (71.0) and the equity/asset ratio is 84 percent (80). Cash on hand amounted to SEK 295.0 M (255.8). Other long-term debt and other short term debt are solely related to IFRS16 accounting of lease contracts.

#### **Parent company**

The parent company revenue has performed in line with the group. The parent company is the counterpart for all application stores where G5 sells its products. The costs consist mainly of payments to one of the subsidiaries in Malta, which holds the rights to the games in the portfolio and is also where the senior management overseeing the games and studios is based. Over time, the transactions should generate a surplus for the parent company, but during shorter periods some imbalances may occur.

As for the group, the financial position of the parent company is solid.

#### **Other disclosures**

#### Outlook

G5 Entertainment does not publish forecasts.

#### **Risk assessment**

G5 Entertainment is, like all companies, exposed to various kinds of risks in its operations. Among the most notable are risks related to the dependency on certain strategic partners, delays in the release of new games, currency exchange risks, changes in technology, dependency on key employees, and tax as well as political risks due to the multinational nature of the group's operations. Risk management is an integral part of G5 Entertainment's management.

#### **Related-party transactions**

During the period no significant related-party transactions have taken place except the ongoing transactions highlighted in the annual report 2024.









#### Cash Position (MSEK)

#### Revenue breakdown by geography First Quarter 2025



#### Upcoming report dates

Annual General Meeting 202 Interim report Jan-Jun 2025 Interim report Jan-Sep 2025

#### Teleconference

On May 7th, 2025 at 08.00 CEST, CEO Vlad Suglobov and CFO Stefan Wikstrand will present the interim report in a conference call. For dial-in details please visit: https://corporate.g5.com/investors/ calendar

#### Forward-looking statements

This report may contain statements concerning, among other things, G5 Entertainment's financial position and performance as well as statements on market conditions that may be forward-looking. G5 Entertainment believes that the expectations reflected in such forward-looking statements are based on reasonable assumptions. However, forward-looking statements involve inherent risks and uncertainties and actual results or outcomes may differ materially from those expressed. Forward-looking statements relate only to the date they were made and, other than as required by applicable law, G5 Entertainment undertakes no obligation to update any of them in light of new information or future events.

#### Inquiries

Vlad Suglobov, CEO Stefan Wikstrand, CFO

25	June 17, 2025
5	August 7, 2025
5	November 5, 2025

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# Assurance

The Board of Directors and the CEO declare that the interim report provides a true and fair overview of the Parent Company's and the Group's operations, financial position and results of operations as well as describing the material risks and uncertainties facing the Parent Company and other companies in the Group.

Stockholm May 7th, 2025

Petter Nylander Chairman of the Board Johanna Fagrell Köhler Board member Jeffrey Rose Board member

Sara Börsvik Board member Marcus Segal Board member Vlad Suglobov CEO, Board member

Note:

G5 Entertainment AB (publ) is required to make the information in this interim report public in compliance with the Swedish Securities Market Act. The information was submitted for publication on May 7th, 2025 at 07.00. This interim report has not been subject to review by the company's auditors. This report is published in Swedish and English. In the event of any difference between the English version and the Swedish original, the Swedish version shall prevail.

#### **INCOME STATEMENT - GROUP**

KSEK	Jan-Mar 2025	Jan-Mar 2024	Apr-Mar 24/25		KSEK	Jan-Mar J 2025	an-Mar 2024	Apr-Mar 24/25	
Net turnover	260,273	297,409	1,097,393	1,134,529	Earnings per share				
Cost of revenue	-78,687	-94,928	-342,191	-358,432	Weighted average number of shares (thou-	7,799	7,867	7,893	
Gross profit	181,586	202,481	755,202	776,097	sands)	7,700	7,007	7,000	
Research and Development expenses	-73,973	-83,638	-302,285	-311,993	Weighted average number of shares after dilution, (thousands)	7,799	7,867	7,893	
Sales and Marketing expenses	-53,101	-63,588	-244,298	-254,786	Earnings per share (SEK) before dilution	1.53	4.76	11.84	
General and administrative expenses	-29,210	-25,480	-107,883	-104,109	Earnings per share (SEK) after dilution	1.53	4.76	11.84	
Other operating income	0	9,429	3,227	12,656		1.00		11.0-4	
Other operating expenses	-14,597	0	-15,685	-1,088					
Operating result	10,705	39,204	88,278	116,778	STATEMENT OF COMPREHENSIVE INCOME – GROUP				
Financial income	2,229	2,450	9,323	9,544		Jan-Mar Jan-Mar A		Apr-Mar	
Financial expenses	-142	-78	-418	-354	KSEK	2025	2024	24/25	4
Operating result after financial items	12,792	41,577	97,183	125,967	Net result for the period	11,946	37,481	93,440	11
Taxes	-847	-4,096	-3,743	-6,993	Items that later can be reversed in profit				
Net result for the year	11,946	37,481	93,440	118,974	Revaluation long-term investments	1,774	18,673	-15,937	
					Foreign currency translation differences	-30,413	5,740	-34,190	-3
Attributed to:					Total other comprehensive income	-28,639	24,413	-50,127	-2
Parent company's shareholders	11,946	37,481	93,440	118,974	for the period	20,000	2-1,-110	00,127	· · · · · · · · · · · · · · · · · · ·
					Total comprehensive income for the period	-16,693	61,894	43,313	9
					Attributed to:				
					Parent company's shareholders	-16,693	61,894	43,313	9





#### **10 G5 ENTERTAINMENT AB JANUARY - MARCH 2025**

#### **BALANCE SHEET - GROUP**

KSEK	Mar 31 2025	Mar 31 2024	Dec 31 2024	KSEK	Mar 31 2025	Mar 31 2024	D
Fixed assets				Equity			
Intangible fixed assets				Total shareholders' equity	539,343	554,055	55
Capitalized development expenses (Note 2)	188,032	222,652	210,386				
Intangible assets	2,613	2,613	2,613	Long-term liabilities			
	190,644	225,265	212,998	Deferred tax liabilities	1,682	1,224	
Tangible fixed assets				Long-term liabilities	164	1,651	
Equipment	8,113	12,288	9,154	Total long-term liabilities	1,847	2,875	
	8,113	12,288	9,154				
Long term Investments	40,353	52,807	37,475	Current liabilities (Note 5)			
Deferred tax receivable	151	46	150	Short-term liabilities	1,613	1,386	
Total non-current assets	239,262	290,406	259,777	Accounts payable	32,957	50,788	4
				Other liabilities	6,826	7,959	
Current assets				Tax liabilities	7,381	9,745	
Accounts receivable	16,071	21,928	18,835	Accrued expenses	55,301	65,827	4
Tax receivable	1,286	2,090	1,659	Total current liabilities	104,079	135,705	10
Other receivables (Note 3, 4)	1,501	1,731	1,756	Total equity and liabilities	645,269	692,635	66
Prepaid expenses and accrued income	92,127	120,713	109,142				
Cash and cash equivalents	295,022	255,768	275,539				
Total current assets	406,007	402,229	406,930				
<b>Total assets</b>	645,269	692,635	666,707				



#### **CHANGES IN SHAREHOLDERS' EQUITY - GROUP**

KSEK	Share capital	Other capital contribution	<b>Other reserves</b>	Profit/loss brought forward	Shareho e
Shareholders' equity 2024-01-01	928	-243,733	63,358	670,848	4
Net result for the year				37,481	
Revaluation long-term investments			18,673		
Total other comprehensive income			5,740		
Total comprehensive income for the year			24,413	37,481	
Repurchase of shares		-12,941			
IFRS2 - Employee share schemes			2,721		
Total transactions with the owners recognized directly in equity		-12,941	2,721	0	-
Shareholders' equity as of 2024-03-31	928	-256,674	90,492	708,328	54
Shareholders' equity 2025-01-01	928	-256,674	82,637	727,431	5
Net result for the year				11,946	
Revaluation long-term investments			1,774		
Total other comprehensive income			-30,413		-
Total comprehensive income for the year			-28,639	11,946	-
IFRS2 - Employee share schemes			1,714		
Total transactions with the owners recognized directly in equity		0	1,714	0	
Shareholders' equity as of 2025-03-31	928	-256,674	55,712	739,377	53



#### **CASH FLOW STATEMENT - GROUP**

	Jan-Mar	Jan-Mar Jan-Mar Apr-Mar				Jan-Mar Jan-Mar Apr-Mar			
KSEK	2025	2024	24/25	2024	KSEK	2025	2024	24/25	
Cash flow from operating activities					Financing activities				
Profit after financial items	12,792	41,577	97,182	125,967	Lease financing	-175	-348	-1,134	
Adjusting items not included in cash flow	29,734	40,488	136,270	147,024	Dividend	0	0	-62,392	-(
	42,526	82,065	233,452	272,991	Repurchase shares	0	-12,941	0	
Taxes paid	262	-1,280	-6,790	-8,332	Cash flow from financing activities	-175	-13,289	-63,526	-7
Cash flow before changes in working capital	42,788	80,785	226,662	264,659	Cash flow	33,040	71,361	49,048	
Cash flow from changes in working capital					Cash at the beginning of the period	275,539	182,332	255,768	18
Change in operating receivables	20,034	9,606	34,673	24,245	Cash flow	33,040	71,361	49,048	
Change in operating liabilities	-4,808	20,334	-30,717	-5,575	Exchange rate differences	-13,557	2,075	-9,794	
Cash flow from operating activities	58,014	110,725	230,618	283,329	Cash at the end of the period	295,022	255,768	295,022	27
Investing activities									
Investment in fixed assets	-306	-349	-1,312	-1,355					
Capitalized development expenses	-23,389	-25,726	-101,463	-103,800					
Long term investments	-1,104	0	-15,269	-14,165					
Cash flow from investing activities	-24,799	-26,075	-118,044	-119,320					



#### Note 1

#### **Accounting principles**

G5 Entertainment's consolidated accounts have been prepared in accordance with International Financial Reporting Standards (IFRS). This report was prepared for the group in accordance with the IAS 34 Interim Financial Reporting and the Annual Accounts Act.

The accounting and calculation principles used in the report for the group are identical to those used in the Annual Report 2024.

The interim report is on pages 1–16, and pages 1–8 are thus an integrated part of this financial report.

#### Note 2

#### **Capitalized development expenses**

#### KSEK

At the beginning of the period Investments Write-offs Amortization

Net change during the period

Currency exchange difference

At the end of the period

#### Note 3

#### **Other receivables**

Other receivables include SEK 0.0 M (0.0) for prepaid royalties to third party developers. G5 publishes both proprietary games and games licensed from third-party developers. In connection with the conclusion of agreements with third party developers, G5 sometimes pays an advance on royalties to fund game development. These advances are usually offset against the third party developer's contractual share of the revenue that each game generates.

	Jan-Mar 2025	Jan-Mar 2024	Apr-Mar 24/25	2024
iod	210,386	220,411	222,652	220,411
	23,389	25,726	101,463	103,800
	0	0	-2,196	-2,196
	-26,966	-36,779	-122,143	-131,955
od	-3,578	-11,053	-22,875	-30,350
nces	-18,776	13,294	-11,745	20,325
	188,032	222,652	188,032	210,386

#### Note 4

#### Pledged assets and contingent liabilities

G5 Entertainment has no (0) pledged assets. G5 Entertainment does not have any contingent liabilities.

#### Note 5

#### Fair value

G5 group has long term financial instruments that are accounted for at fair value. The carrying amount for financial instruments correspond to fair value.

#### **INCOME STATEMENT – PARENT COMPANY**

	Jan-Mar	Jan-Mar Jan-Mar Apr-Mar				Jan-Mar Jan-Mar Apr-Ma			
KSEK	2025	2024	24/25	2024	KSEK	2025	2024	24/25	
Net turnover	260,273	297,409	1,097,393	1,134,529	Net result for the period	-4,763	3,771	-4,299	
Cost of revenue	-215,089	-242,219	-882,780	-909,910	Items that later can be reversed in profit				
Gross profit	45,183	55,190	214,613	224,619	Revaluation long-term investments	1,174	18,673	-572	
Research and development expenses	-196	-42	-748	-594	Other comprehensive income	1,174	18,673	-572	-
Sales and Marketing expenses	-40,736	-50,697	-192,922	-202,884	Total other comprehensive income	-3,589	22,444	-4,871	
General and administrative expenses	-7,657	-6,056	-29,257	-27,657	for the period			•	
Other operating income	0	7,805	2,417	6,086					
Other operating expenses	-6,773	0	-12,132	0					
Operating result	-10,177	6,200	-18,029	-429					
Financial income	4,428	19,109	12,297	9,619					
Financial expenses	-46	-19,900	-47	-2					
Operating result after financial items	-5,795	5,410	-5,780	9,188					
Taxes	1,033	-1,639	1,481	-1,191					
Net result for the period	-4,763	3,771	-4,299	7,997					

#### **STATEMENT OF COMPREHENSIVE INCOME – PARENT COMPANY**



#### **BALANCE SHEET – PARENT COMPANY**

KSEK	Mar 31 2025	Mar 31 2024	Dec 31 2024	KSEK	Mar 31 2025	Mar 31 2024	6
Fixed assets				Restricted equity			
Intangible fixed assets				Share capital	928	928	
Intangible fixed assets	2,613	2,613	2,613	Non-restricted equity			
				Share premium reserve	54,530	41,917	
Tangible fixed assets				Profit/Loss carried forward	83,731	182,328	
Tangible fixed assets	0	0	0	Net result for the period	-4,763	3,771	
				Total equity	134,427	228,944	1
Financial fixed assets							
Shares in group companies	118	130	130	Current liabilities			
Financial assets	40,353	52,807	37,475	Accounts payable	24,236	32,616	
Total fixed assets	43,084	55,550	40,217	Tax Liability	0	0	
Current assets				Liability to group companies	237,708	142,131	1
Account receivables	16,071	21,928	18,835	Other liability	5,056	5,352	
Receivables from group companies	219,181	154,596	204,318	Accrued expenses	3,140	1,901	
Tax receivables	3,344	1,863	1,561	Total current liabilities	270,140	182,000	2
Other receivables	606	357	325	Total equity and liabilities	404,566	410,944	4
Prepaid expenses and accrued income	80,142	115,931	100,819				
Cash and cash equivalents	42,138	67,032	47,325				
Total current assets	361,483	361,706	373,183				
Total assets	404,566	417,255	413,400				



# Glossary

#### **Financial statement**

Cost of revenue consists of direct expenses incurred in order to generate revenue from the company's games. This primarily includes commission to distributors and royalties to external developers.

Research and Development expenses primarily consist of salaries, bonuses and benefits for the company's developers. In addition, research and development expenses include outside services, as well as allocated facilities and other overhead costs. Costs associated with maintaining the company's computer software and associated infrastructure are expensed as incurred. Development costs that are directly attributable to the design and testing of the company's identifiable and unique games are recognized as intangible assets, and amortized within research and development expense over a 24-month period.

Sales and Marketing expenses primarily consist of user acquisition expenses and related software. Sales and marketing also includes salaries, bonuses, and benefits for the company's sales and marketing staff, as well as consulting fees. In addition, sales and marketing expenses include general marketing, branding, advertising and public relations costs.

General and Administrative expenses primarily consist of salaries, bonuses, and benefits for the company's executive, finance, legal, information technology, human resources and other administrative employees, as well as support staff. It also includes outside consulting, legal and accounting services, insurance as well as facilities and other overhead costs not allocated to other areas across the business. In addition, general and administrative expenses include all of the company's depreciation expenses.

#### Use of key ratios not defined in IFRS

The G<sub>5</sub> Group's accounts are prepared in accordance with IFRS. See page 13 for more information on accounting principles. Only a few key ratios are defined in IFRS. As of the second quarter 2017, G5 is applying the Alternative Performance Measures issued by ESMA (European Securities and Markets Authority). Briefly, an alternative key ratio is a financial measurement of historical or future earnings development, financial position or cash flow, not defined or specified in IFRS. To assist Group Management and other stakeholders in their analysis of the Group's performance, G5 is reporting certain key ratios not defined by IFRS. Group Management believes that this information will facilitate an analysis of the Group's performance. This data supplements the IFRS information and does not replace the key ratios defined in IFRS. G5's definitions of measurements not defined in IFRS may differ from definitions used by other companies. All of G5's definitions are included below.

EBIT excluding costs for user acquisition consists of reported EBIT adjusted for costs for user acquisition.

#### **Operational terms**

Monthly Active Users (MAU) is the number of individuals who played a G5 game in a calendar month. An individual who plays two different games in the same month is counted as two MAUs. Numbers presented in the report are the average of the three months in any given quarter.

Daily Active Users (DAU) is the number of individuals who played a G5 game in a day. An individual who plays two different games in the day is counted as two DAUs. Numbers presented in the report are the average of the three months in any given quarter.

Monthly Unique Payers (MUP) is the number of individuals who made a payment in a G5 game at least once during a calendar month. An individual who pays in two G5 games is counted as one MUP. Numbers presented in the report are the average of the three months in any given quarter.

Monthly Unique Users (MUU) is the number of individuals who played a G5 game at least once during a calendar month. An individual who plays two different games during the month is counted as one MUU. Numbers presented in the report are the average of the three months in any given quarter.

Monthly Average Gross Revenue Per Paying User (MAGRPPU) is the average gross revenue received from a Monthly Unique Payer during a calendar month. MAGRPPU is calculated by dividing the gross revenue during the calendar month by the number of Monthly Unique Payers in the same calendar month. The numbers presented in the report are the average of the three months in any given quarter.

#### **Portfolio definitions**

Active Games are the games G5 owns and is actively supporting through its development and marketing capacity.

**Licensed Games** are games that G<sub>5</sub> license from 3rd party developers and thereby act as a publisher. Licensed games are not split into active and harvest games.

Harvest Games are games that G5 owns but are not profitable to run as active games. The games are technically supported by a central team.

#### **About G5 Entertainment**

G5 Entertainment AB (publ) (G5) develops and publishes high quality free-to-play games for G5 Store, Apple App Store, Google Play, Microsoft Store, Amazon Appstore etc. The games are easy to learn and targeted at the widest audience of experienced and novice players. G5's portfolio includes a number of popular games like Jewels of Rome®, Sherlock Hidden Match-3 cases, Hidden City, Mahjong Journey®, Homicide Squad<sup>®</sup>, The Secret Society<sup>®</sup> Wordplay: Search Word Puzzle<sup>™</sup> and Jewels of the Wild West<sup>™</sup>. G5 Entertainment AB (publ) is listed on Nasdaq Stockholm since 2014.





# **G5 Entertainment AB** (publ)

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