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100% uptime with new storage platform

Matiq chooses Proact and Hitachi to implement cost-effective storage platform offering many functions. The suppliers have such confidence in the solution that they are providing a 100 per cent uptime guarantee. This contract has a budget of around NOK 6.5 million.

Matiq is a subsidiary of Nortura and supplies ICT solutions to the entire group. This spans business development and advisory services to operations and support. The company runs around 160 applications with 2800 users in 40 locations all over Norway. As a result, they also have considerable data volumes to deal with. The company invited tenders earlier this year for systems to allow it to manage its data more effectively and deal with anticipated growth of ten per cent per year. The intention was to phase out a leased storage platform which was costly to run and replace it with an innovative, future-oriented system.

With Hitachi Unified Storage-VM, Nortura has a solution which allows all data to be managed and consolidated with ease on a single virtualised platform. The rich functionality ensures that stability is maintained, internal processes are streamlined and IT services can be supplied more quickly and more effectively. Redundancy in the systems also ensures that they are always accessible, even during maintenance and upgrades. 9.6TB Flash on both systems means that the most demanding applications can be run directly in memory, and business-critical content is supplied considerably more efficiently.

"The solution from Hitachi and Proact gave us by far the most for our money. Our previous system became too expensive to run, and we needed new functionality which added more technical value and covered our future needs. We are now certain that we have the solution that manages our data most effectively, supplied by organisations with great reputations in the market," says Stig Roar Schjølberg, team manager at the infrastructure department.

The solution is being phased in at present. With a little help from Proact and Hitachi Data Systems with getting started, all data is now being migrated across from an earlier leased storage platform to the new system. Furthermore, Matiq has entered into a support and maintenance agreement with its supplier.

"This is an extremely important contract, and we have great expectations as far as this is concerned. We have extensive experience of assembling, supplying, supporting and managing platforms from Hitachi. We feel very secure in our guarantee, whereby we state that the system will always be accessible except in the case of factors beyond our control. At the same time, it is pleasing to see that our Trondheim office is continuing to supply our familiar quality to Central Norway's most renowned organisations," says Eirik Pedersen, Managing Director at Proact.

"Our close cooperation with HDS provides Matiq with a local supplier which is always available to provide the service, expertise and security demanded by such solutions. In all, this will provide a high level of technical value and a good return on the company's investment," says Pedersen.

Proact holds top-level accreditation and is Norway's only Authorised Service Provider for HDS ASP. This means that solutions supplied are supported throughout their entire service life by consultants both at home and abroad who have Europe's most outstanding skills in respect of HDS technology.



For further information, please contact:

Eirik Pedersen, Managing Director, Proact IT Norge AS, tel. + 47 930 34134, Eirik.Pedersen@proact.no

About Proact

Proact is Europe's leading independent integrator in the fields of data storage and cloud solutions. Proact supplies business benefits by helping companies and authorities over the world to reduce risk and costs, and above all, to supply flexible, accessible and secure IT services.

Proact solutions cover all elements of data storage, including virtualisation, network functions and security, and the company has more than 3 500 successful projects behind it, along with vast information volumes which are managed at the Proact data centre.

The Proact Group has more than 640 employees and conducts business in Belgium, Denmark, Estonia, Finland, Latvia, Lithuania, the Netherlands, Norway, Slovakia, Spain, the United Kingdom, Sweden and the Czech Republic. Proact was founded in 1994. Proact IT Group AB (publ), its Parent Company, has been listed on the Nasdaq OMX Stockholm since 1999 under the symbol PACT.

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