

Press release  
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# Rejlers Embriq signs agreement with Troms Kraft Nett

**Rejlers Embriq is signing an agreement with Troms Kraft Nett for delivery of the Quant SmartGrid platform for managing data from over 70,000 automatic electricity meters. The delivery also includes the Quant Flow integration platform and is being implemented in its entirety as a software service delivery.**

## Central grid company

Quant will handle data collection and validation of data from over 70,000 automatic electricity meters that Troms Kraft Nett will install for all its customers by 1 January 2019. Troms Kraft Nett is the largest grid company north of NTE in Trøndelag, and thanks to its central position in northern Norway, Troms Kraft Nett is a very exciting customer for Rejlers Embriq.

## Future-oriented service delivery

"We are looking at major investments in the power grid, where digitization and management of huge amounts of data are crucial," says Erling Dalberg, CEO of Troms Kraft Nett. "It is essential for us to invest in the right technology that is scalable for future challenges. That's why we are choosing to acquire a market-leading and well-established system such as Quant," says Dalberg, who adds: "We have also been keen to choose a solution that gives us a future-oriented complete operational support tool, to which we can add functionality as required. A procurement implemented as a service delivery is thus the perfect approach."

## Market leader

"We are very pleased that Troms Kraft Nett has also chosen the Quant SmartGrid platform," says Espen Kåsin, Head of Software at Rejlers Embriq. "The agreement initially relates to around 70,600 metering points that Troms Kraft Nett has at present, but both parties expect growth beyond this. We think it's very exciting that Troms Kraft Nett is choosing to do this as a service procurement – it's a future-oriented delivery form that we have already gained good experience from," explains Kåsin. He emphasises that the agreement also includes the Quant Flow integration platform, and adds: "This delivery confirms that we are far and away the market leader on the Norwegian market with the Quant SmartGrid platform, which has now been chosen by customers such as Agder, Hafslund, Nettalliansen, Lyse and now Troms Kraft," concludes Kåsin.



*Rejlers is one of the largest engineering consultancy firms in the Nordic region. Our 2,100 experts work with projects in the areas of Building and property, Energy, Industry and Infrastructure. At Rejlers, you will meet specialist engineers with the knowledge, cutting edge expertise and energy to achieve results. We are still experiencing rapid growth and can now be found in 80 locations in Sweden, Finland and Norway. Rejlers recorded revenue of SEK 1.7 billion in 2014 and its class B share is listed on NASDAQ Stockholm.*

#### **About Troms Kraft Nett**

Troms Kraft Nett AS is part of the Troms Kraft group and one of Norway's largest grid companies. The company develops, monitors and maintains a grid totalling 10,000 km. Troms Kraft Nett AS has a concession area that includes approximately 70,000 meters spread over 15 out of 24 municipalities in the county of Troms.

#### **About Rejlers Embriq**

Embriq is part of Rejlers and designs, develops and manages IT solutions through its business areas of Consulting, Operations and Software. Rejlers Embriq is a Norwegian integrated high expertise company with 120 employees and an annual turnover of approximately NOK 230 million. Embriq helps achieve business gains for its clients through smart choices and strategic use of IT. Embriq provides services to customers throughout the Nordic region and has offices in Oslo, Halden and Drammen in Norway and Gothenburg in Sweden. More information: [www.embriq.no](http://www.embriq.no)

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