

Press release  
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# Nettalliansen chooses Rejlers Embriq for IT- operation services

**Rejlers Embriq has entered into an agreement with Nettalliansen for provision of services relating to IT operation. The agreement covers comprehensive IT operations for more than 47 energy companies throughout Norway and includes implementation, operation and maintenance of infrastructure, end-user equipment and standard office support applications.**

Through the agreement Rejlers Embriq will take responsibility for set-up and overall operation, as well as responsibility for integration support for future specialist applications that are part of Nettalliansen's digitalisation process.

#### **IT services from Rejlers Embriq – an important element of the digitalisation process**

Nettalliansen is an expertise and purchasing alliance of small and medium-sized energy distribution companies that looks after its owners' interests by establishing competitive and attractive shared services. The IT services that Rejlers Embriq will now supply are an important contribution to supporting the digitalisation process of the owner companies. Nettalliansen and Rejlers Embriq are already working in partnership to deliver and operate new smart electricity meters (AMS) for over 180,000 homes across Norway.

#### **Overall perspective on services**

"Rejlers Embriq has a good understanding of industry needs and fulfils requirements in terms of price and service quality, which is essential for us," says Torgeir Brovold, Managing Director at Nettalliansen, and concludes: "Rejlers Embriq is way ahead when it comes to digitalisation and stands out as the most cost-effective partner for Nettalliansen."

#### **Smart cooperation**

"We are pleased to be further strengthening Nettalliansen's competitiveness," says René Eriksen, Vice President Operations at Rejlers Embriq. "IT is becoming a very important means for achieving the objectives and overcoming the challenges facing the industry. Nettalliansen stands for smart collaboration in the power sector, and our services make modern and effective solutions available to them. This brings considerable synergies that will benefit all the owners, regardless of size or geography," he says.

*This information is information that Rejlers AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication through the agency of the contact person set out above, at 08.00 CET on December 5<sup>th</sup> 2016.*



*Rejlers is one of the largest engineering consultancy firms in the Nordic region. Our 2,000 experts work with projects in the areas of Building and property, Energy, Industry and Infrastructure. At Rejlers, you will meet specialist engineers with the knowledge, cutting edge expertise and energy to achieve results. We are still experiencing rapid growth and can now be found in 80 locations in Sweden, Finland and Norway. Rejlers recorded revenue of SEK 1.9 billion in 2015 and its class B share is listed on NASDAQ Stockholm.*

"Here at Rejlers Embriq we are delighted to be expanding our collaboration with Nettalliansen. Through our expertise within the power sector, substantial market share and solid IT expertise we can realise considerable potential together with Nettalliansen. We are looking forward to contributing in the form of flexible IT services, smart choices and strategic use of IT in the years to come," says Thomas Pettersen, CEO of Rejlers Embriq.

#### **About the agreement**

The duration of the agreement, including options, is a total of 5 years, with a value in the order of NOK 100 million for the period. The services are being set up and the first energy distribution companies will be switched to the new platform by the end of the year.

#### **About Nettalliansen**

Nettalliansen AS is an expertise and purchasing alliance owned by small and medium-sized energy distribution companies. Nettalliansen aims to look after its owners' interests by establishing competitive and attractive shared services that contribute to increasing latitude for each local energy distribution company. Nettalliansen is experiencing strong growth and its ownership currently comprises 47 companies, with a total of 268,000 grid customers. Nettalliansen is aiming to ensure increased cost efficiency for its owners, and benefits of scale, cooperation and innovation are its focus areas. These will be the owners' most important tools for increased competitiveness, development of new business areas and utilising the expertise of its owners through profitable coordination of resources.

#### **About Rejlers Embriq**

Rejlers Embriq is part of the Rejlers Group and is a business with 160 employees and an annual turnover of almost NOK 400 million. Rejlers Embriq helps to achieve business gains through digitalisation of physical infrastructure, smart choices and strategic use of IT. We design, develop and manage IT solutions and have a Nordic focus and strong roots with a presence in Oslo, Halden, Drammen, Gothenburg, Stockholm and Motala.

#### **For further information:**

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