

# **LivaNova Reports Third Quarter 2016 Results**

London, November 2, 2016 – LivaNova PLC (NASDAQ:LIVN; LSE: LIVN) ("LivaNova" or the "Company"), a market-leading medical technology and innovation company, today reported results for the third quarter ended September 30, 2016.

For the third quarter of 2016, worldwide sales were \$295 million, an increase of 3.2 percent on a reported basis and an increase of 2.4 percent on a constant-currency basis<sup>1</sup>, as compared to the previous year. On a U.S. Generally Accepted Accounting Principles (GAAP) basis, third quarter 2016 loss per share was \$0.03. Third quarter 2016 adjusted<sup>2</sup> diluted earnings per share were \$0.78.

"While sales performance was below expectations for the quarter, earnings results were positive due to significant leverage in the income statement," said André-Michel Ballester, Chief Executive Officer. "Many of our new products continue to perform well, including - AspireSR® used for VNS Therapy, Perceval<sup>TM</sup> sutureless heart valves, INSPIRE<sup>TM</sup> oxygenators, KORA 250<sup>TM</sup> pacemakers and PLATINIUM<sup>TM</sup> defibrillators. However, we have experienced challenges in Cardiac Surgery, and as a result, we are increasing our focus on driving merger synergies, implementing restructuring activities, maintaining disciplined cost controls and reprioritizing internal research and development spending to focus our efforts on the highest growth drivers. Overall, I am extremely pleased in our ability to align operating expenses and deliver strong bottom line performance, while investing in short and long-term growth opportunities."

Constant currency growth measures the change in sales between the current and prior year periods using average exchange rates in effect during the applicable prior year period.

<sup>&</sup>lt;sup>2</sup> Adjusted measures are based on selected non-GAAP operating results and exclude certain specified items as described later in this press release and the attached schedules.

#### **Third-Quarter 2016 Results**

The following table highlights selected financial results<sup>3</sup> for the third quarter of 2016 compared to the same period in 2015:

	Three Mon Septem	=		Constant
In \$ millions	2016	2015	% Change	Currency % Change
Cardiopulmonary	\$114.8	\$113.0	1.6%	0.2%
Heart Valves	\$33.7	\$34.2	(1.5%)	(2.4%)
Cardiac Surgery	\$148.5	\$147.2	0.9%	(0.4%)
CRM <sup>4</sup>	\$56.8	\$53.9	5.4%	3.6%
Neuromodulation	\$89.5	\$84.3	6.2%	6.8%
Other	\$0.5	\$0.8	n/a	n/a
Total Net Sales	\$295.3	\$286.1	3.2%	2.4%

Numbers may not add due to rounding. Constant currency % change is considered a non-GAAP metric.

For discussion purposes, all sales growth rates below reflect comparable, constant currency growth. The difference between constant currency growth and reported growth reflects the impact from currency fluctuations in the various currencies in which we operate.

## Three months ended September 30, 2016

For the three business franchises, sales were as follows:

# **Cardiac Surgery**

Cardiac Surgery sales, which include cardiopulmonary products and heart valves, were \$149 million, representing a 0.4 percent decrease versus the comparable period in 2015. The increase in cardiopulmonary was more than offset by the decline in heart valves.

Sales in cardiopulmonary products were \$115 million, up slightly from the third quarter of 2015. A decline in the Company's 3T Heater-Cooler devices, as a result of import restrictions in the U.S. and the timing of heart-lung machine orders in Europe, were more than offset by several items including strong demand for oxygenators, particularly in emerging markets as well as Japan and Australia.

<sup>3</sup> See the discussion of "Financial Alignment, Combined Sales & Operating Results, Business Unit Structure and Constant Currency" below. The sales results presented are unaudited.

Cardiac Rhythm Management.

Heart valve sales, including tissue and mechanical heart valves, were \$34 million, a decrease of 2.4 percent compared to the same period the previous year. Strength in Perceval in both the U.S. and Europe was more than offset by weakness in mechanical valves, primarily in China, and traditional tissue valves globally.

#### Cardiac Rhythm Management (CRM)

CRM sales for the period totaled \$57 million, an increase of 3.6 percent as compared to the third quarter of 2015. The increase was primarily due to positive performance of the Company's newest high-voltage device PLATINIUM and favorable year-over-year results with its KORA 250 pacemaker.

### **Neuromodulation**

Neuromodulation sales were \$90 million in the third quarter, an increase of 6.8 percent over the prior year period, driven primarily by continued adoption of the Company's newest VNS Therapy device AspireSR and strong new patient growth in the U.S.

### **Financial Performance**

On a U.S. GAAP basis, third quarter 2016 income from operations was \$23 million compared to \$22 million in the second quarter of 2016. Adjusted income from operations<sup>5</sup> for the third quarter of 2016 was \$55 million, an increase of 38 percent as compared to the third quarter of 2015. This is primarily attributed to a positive mix of sales during the quarter which improved gross margin, sound cost control, delivery of planned synergies and the impact of previously announced restructuring efforts.

### **2016 Projections**

The Company is modifying its sales guidance and narrowing the range for earnings per share guidance for full year 2016.

The Company now expects revenue growth on a constant-currency basis to be in the 1 to 2 percent range, and is narrowing the projected range for adjusted diluted earnings per share (EPS) to \$2.95 to \$3.05.

<sup>&</sup>lt;sup>5</sup> Adjusted measures exclude certain specified items as described later in this press release and the attached schedules. Adjusted measures are based on selected non-GAAP operating results highlights in the 2015 Annual and Fourth Quarter Financial Results published on February 24, 2016.

#### **Webcast and Conference Call Instructions**

The conference call will be available to interested parties through a live audio webcast commencing at 8:00 a.m. Central time (9:00 a.m. Eastern time, 1:00 p.m. UK time) and accessible through the Investor Relations section of the LivaNova corporate website at <a href="https://www.livanova.com">www.livanova.com</a>. To listen to the conference call live by telephone, dial (844) 239-5285 (if dialing from within the U.S.) or (512) 961-6524 (if dialing from outside the U.S.). The conference ID is 87431578.

Within 24 hours of the webcast, a replay will be available under the "Events & Presentations" section of the Investor Relations portion of the LivaNova website, where it will be archived and accessible for approximately 12 months.

#### About LivaNova

LivaNova PLC is a global medical technology company formed by the merger of Sorin S.p.A, a leader in the treatment of cardiovascular diseases, and Cyberonics Inc., a medical device company with core expertise in Neuromodulation. LivaNova transforms medical innovation into meaningful solutions for the benefit of patients, healthcare professionals, and healthcare systems. The Company employs approximately 4,600 employees worldwide and is headquartered in London, U.K.

LivaNova is listed on NASDAQ and is admitted to the standard listing segment of the Official List of the UK's Financial Conduct Authority and to trading on the London Stock Exchange (LSE) under the ticker symbol "LIVN".

#### Financial Alignment, Combined Sales & Operating Results, Business Franchise Structure and Constant Currency

Cyberonics, the predecessor company to LivaNova, previously reported on a 52/53 week fiscal year calendar ending in April. With the formal change in the fiscal calendar to a fiscal year ended December 31, the historical Neuromodulation business franchise sales have been aligned to correspond as closely as possible to calendar quarters.

Although LivaNova was a shell company with no business operations until the closing date of the merger on October 19, 2015, the sales results disclosed for periods up to and beyond that date are being provided on a combined basis, a non-GAAP formulation that combines the results of legacy Sorin and Cyberonics for the periods completed prior to the merger and periods that include results both before and after the closing of the merger. The Company believes that presenting the results of Sorin and Cyberonics in such a manner offers a meaningful representation to investors of the combined company's sales for these periods.

Non-GAAP operating results, unaudited, have been included for 2015. These results have been prepared by management and adjusted for non-GAAP items as if the merger had occurred on January 1, 2015 but should not be considered as an alternative to Proforma Income Statements to be provided in accordance with SEC filings. Certain adjustments to legacy Sorin operating results have occurred in order to present the results in U.S. dollars and to align these results as closely as possible to the presentation of LivaNova financial results. Company management uses these measurements as aids in monitoring the Company's ongoing financial performance from quarter to quarter and year to year on a regular basis and for benchmarking against other medical technology companies. Management believes that

the presentation of these results provides a meaningful representation of the combined company's operating results for the periods presented.

The sales and operating results for legacy Cyberonics for the quarters ended March 31, June 30 and September 30 were aligned to provide comparative information. The actual periods ended on March 27, June 26 and September 25 respectively.

LivaNova (as the successor to Sorin and Cyberonics on a combined basis) operates under a Business Franchise structure with Cardiac Surgery, CRM and Neuromodulation accounting for substantially all of the sales during the periods referred to herein. The combined company also operates a New Ventures group, dedicated to developing new technologies.

#### Use of Non-GAAP Financial Measures

In this press release, management has disclosed financial measurements that present financial information not necessarily in accordance with Generally Accepted Accounting Principles (GAAP). Company management uses these measurements as aids in monitoring the Company's ongoing financial performance from quarter to quarter and year to year on a regular basis and for benchmarking against other medical technology companies. Non-GAAP financial measures used by the Company may be calculated differently from, and therefore may not be comparable to, similarly-titled measures used by other companies. These non-GAAP financial measures should be considered along with, but not as alternatives to, the operating performance measure as prescribed by GAAP.

Unless otherwise noted, all sales growth rates in this release reflect comparable, constant currency growth. Management believes that referring to comparable, constant currency growth is the most useful way to evaluate the sales performance of LivaNova and to compare the sales performance of current periods to prior periods on a consistent basis. Constant currency growth, a non-GAAP financial measure, measures the change in sales between current and prior year periods using average exchange rates in effect during the applicable prior year period.

## Safe harbor statement

This press release contains forward-looking statements within the meaning of Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended. Forward-looking statements are not historical facts but are based on certain assumptions of management and describe the Company's future plans, strategies and expectations. Forward-looking statements can generally be identified by the use of forward-looking terminology, including, but not limited to, "may," "could," "seek," "guidance," "predict," "potential," "likely," "believe," "will," "expect," "anticipate," "estimate," "plan," "intend," "forecast," or variations of these terms and similar expressions, or the negative of these terms or similar expressions. Forward-looking statements contained in this press release are based on information presently available to LivaNova and assumptions that the Company believes to be reasonable, but are inherently uncertain. As a result, the Company's actual results, performance or achievements may differ materially from those expressed or implied by these forward-looking statements, which are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that are, in some cases, beyond the

Company's control. Investors are cautioned that all such statements involve risks and uncertainties, including without limitation, statements concerning developing novel opportunities in neuromodulation, heart failure, sleep apnea and percutaneous mitral valve, creating new innovative solutions that benefit patients, healthcare professionals, and healthcare systems, and building significant shareholder value. Important factors that may cause actual results to differ include, but are not limited to: (i) risks that the legacy businesses of Cyberonics, Inc. and Sorin S.p.A. (together, the "combined companies") will not be integrated successfully or that the combined companies will not realize estimated cost savings, value of certain tax assets, synergies and growth, or that such benefits may take longer to realize than expected; (ii) the inability of LivaNova to meet expectations regarding the timing, completion and accounting of tax treatments; (iii) risks relating to unanticipated costs of integration, including operating costs, customer loss or business disruption being greater than expected; (iv) organizational and governance structure; (v) reductions in customer spending, a slowdown in customer payments and changes in customer demand for products and services; (vi) unanticipated changes relating to competitive factors in the industries in which LivaNova operates; (vii) the ability to hire and retain key personnel; (viii) the ability to attract new customers and retain existing customers in the manner anticipated; (ix) the reliance on and integration of information technology systems; (x) changes in legislation or governmental regulations affecting LivaNova; (xi) international, national or local economic, social or political conditions that could adversely affect LivaNova, its partners or its customers; (xii) conditions in the credit markets; (xiii) business and other financial risks inherent to the industries in which LivaNova operates: (xiv) risks associated with assumptions made in connection with critical accounting estimates and legal proceedings; (xv) LivaNova's international operations, which are subject to the risks of currency fluctuations and foreign exchange controls; (xvi) and the potential of international unrest, economic downturn or effects of currencies, tax assessments, tax adjustments, anticipated tax rates, raw material costs or availability, benefit or retirement plan costs, or other regulatory compliance costs. The foregoing list of factors is not exhaustive. You should carefully consider the foregoing factors and the other risks and uncertainties that affect the Company's business, including those described in the "Risk Factors" section of Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, the Registration Statement on Form S-4 and other documents filed from time to time with the United States Securities and Exchange Commission by LivaNova. LivaNova does not give any assurance (1) that LivaNova will achieve its expectations, or (2) concerning any result or the timing thereof, in each case, with respect to any regulatory action, administrative proceedings, government investigations, litigation, warning letters, consent decree, cost reductions, business strategies, earnings or revenue trends or future financial results.

All information in this press release is as of the date of its release. The Company does not undertake or assume any obligation to update publicly any of the forward-looking statements in this press release to reflect actual results, new information or future events, changes in assumptions or changes in other factors affecting forward-looking statements, except to the extent required by applicable law. If we update one or more forward-looking statements, no inference should be drawn that we will make additional updates with respect to those or other forward-looking statements. We caution you not to place undue reliance on any forward-looking statements, which are made only as of the date of this press release.

For more information, please visit <u>www.livanova.com</u>, or contact: Investor Relations and Media

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LIVANOVA PLC QUARTERLY SALES TREND BY BUSINESS UNIT U.S. dollar in Millions, CONSTANT CURRENCY

Net sales	 1Q15	 2Q15	 3Q15	 4Q15	 FY15	 1Q16	 2Q16	-	3Q16	3Q16 vs. 3Q15
ret sales										
Cardio Pulmonary	\$ 107.5	\$ 125.9	\$ 113.0	\$ 130.0	\$ 476.4	\$ 113.4	\$ 123.6	\$	113.3	0.2%
Heart Valves	 34.7	 36.4	 34.2	 34.9	 140.2	 33.4	 37.0		33.4	(2.4%)
Cardiac Surgery Total	142.2	162.3	147.2	164.9	616.6	146.8	160.7		146.6	(0.4%)
CRM	70.4	75.6	53.9	60.7	260.5	62.9	68.1		55.8	3.6%
Neuromodulation	70.1	78.4	84.3	91.5	324.3	81.6	90.1		90.0	6.8%
Other	 0.7	 0.7	 0.8	 0.9	 3.2	 0.5	 0.4	_	0.5	(41.9%)
Total	\$ 283.4	\$ 317.1	\$ 286.1	\$ 318.0	\$ 1,204.6	\$ 291.8	\$ 319.3	\$	292.9	2.4%

# QUARTERLY SALES TREND BY BUSINESS UNIT U.S. dollar in Millions, REPORTED

	1	IQ15	2Q15	3Q15	4Q15	FY15	1Q16	2Q16	3Q16	3Q16 vs. 3Q15
Net sales										
Cardio Pulmonary Heart Valves	\$	107.5 \$ 34.7	125.9 \$ 36.4	113.0 34.2	\$ 130.0 34.9	\$ 476.4 140.2	\$ 110.9 32.5	\$ 124.0 37.1	\$ 114.8 33.7	1.6% (1.5%)
Cardiac Surgery Total CRM Neuromodulation		142.2 70.4 70.1	162.3 75.6 78.4	147.2 53.9 84.3	164.9 60.7 91.5	616.6 260.5 324.3	143.4 61.7 81.4	161.1 69.6 90.0		0.9% 5.4% 6.2%
Other		0.7	0.7	0.8	0.9	3.2	0.4	0.4	0.5	(41.7%)
Total	\$	283.4 \$	317.1 \$	286.1	\$ 318.0	\$ 1,204.6	\$ 287.0	\$ 321.0	\$ 295.3	3.2%

<sup>\*</sup>Numbers may not add due to rounding.

LIVANOVA PLC QUARTERLY SALES TREND BY REGION U.S. dollar in Millions, CONSTANT CURRENCY

		1Q15		2Q15		3Q15		4Q15		FY15		1Q16		2Q16		3Q16	3Q16 vs. 3Q15
Cardio Pulmonary																	
US	\$	32.9	\$	43.0	\$	39.8	\$	45.9	\$	161.7	\$	34.5	\$	39.2	\$	39.4	(1.1%)
Europe		33.6		37.1		31.7		35.6		137.9		32.4		34.6		28.8	(9.1%)
Rest of World		41.0		45.9		41.5		48.5		176.9		46.6		49.8		45.1	8.6%
Total		107.5	_	125.9		113.0		130.0		476.4		113.4		123.6		113.3	0.2%
Heart Valve																	
US		6.7		6.7		6.1		5.8		25.2		6.5		7.1		7.4	21.2%
Europe		12.8		13.0		10.3		10.9		46.9		11.7		12.4		9.9	(3.8%)
Rest of World		15.2		16.8		17.8		18.2		68.1		15.2		17.6		16.1	(9.7%)
Total		34.7		36.4		34.2		34.9		140.2		33.4		37.0		33.4	(2.4%)
Cardiac Surgery																	
US		39.6		49.6		45.9		51.7		186.9		40.9		46.3		46.8	1.9%
Europe		46.3		50.0		41.9		46.5		184.8		44.0		47.0		38.7	(7.8%)
Rest of World		56.2		62.7		59.3		66.7		245.0		61.8		67.4		61.2	3.1%
Total		142.2		162.3	-	147.2	-	164.9		616.6		146.8		160.7	-	146.6	(0.4%)
Total		142.2	_	102.3		147.2		104.9		010.0		140.0		100.7	-	140.0	(0.470)
CRM																	
US		4.5		3.9		3.9		3.1		15.5		3.0		2.3		2,2	(44.7%)
Europe		51.0		52.3		44.8		50.5		198.6		51.2		53.5		44.8	(0.0%)
Rest of World		14.9		19.4		5.1		7.0		46.4		8.7		12.3		8.8	71.8%
Total		70.4		75.6		53.9		60.7		260.5		62.9		68.1		55.8	3.6%
			_														
Neuromodulation		57.5		62.6		<b>5</b> 0.0		76.0		260.0		70.0		75.0		740	5.50/
US		57.5		63.6		70.9		76.8		268.8		70.2		75.8		74.9	5.5%
Europe Rest of World		8.7		8.9		8.4		9.2		35.2		6.6		9.4		9.0	7.2%
		70.1		6.0 78.4		4.9 84.3		5.5		20.3		4.8		4.9 90.1		6.1	24.6%
Total		/0.1		/8.4		84.3		91.5		324.3		81.6	_	90.1		90.0	6.8%
Other																	
US		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0	n/a
Europe		0.0		0.0		0.0		0.2		0.3		0.1		0.1		0.0	n/a
Rest of World		0.7		0.7		0.8		0.7		2.9		0.5		0.3		0.5	(38.0%)
Total		0.7		0.7		0.8		0.9		3.2		0.5		0.4		0.5	(41.9%)
Total																	
US		101.6		117.1		120.8		131.6		471.2		114.1		124.4		123.8	2.5%
Europe		101.6		117.1		95.2		106.4		418.8		101.9		110.0		92.5	(2.8%)
Rest of World		75.7		88.8		70.2		79.9		314.6		75.8		84.9		76.6	9.2%
Total	\$	283.4	¢	317.1	\$	286.1	¢	318.0	\$	1,204.6	¢	291.8	¢	319.3	\$	292.9	2.4%
Total	Ф	203.4	Ф	317.1	Ф	200.1	Ф	316.0	Ф	1,204.0	Ф	291.8	Ф	319.3	Ф	292.9	2.4%

<sup>\*</sup>Numbers may not add due to rounding.

LIVANOVA PLC QUARTERLY SALES TREND BY REGION U.S. dollar in Millions, REPORTED

	1Q15	2Q15	3Q15	4Q15	FY15	1Q16	2Q16	3Q16	3Q16 vs. 3Q15
Cardio Pulmonary									
US	\$ 32.9	\$ 43.0	\$ 39.8	\$ 45.9	\$ 161.7	\$ 34.5	\$ 39.2	\$ 39.4	(1.1%)
Europe	33.6	37.1	31.7	35.6	137.9	31.5	34.9	28.3	(10.6%)
Rest of World	41.0	45.9	41.5	48.5	176.9	45.0	49.9	47.2	13.6%
Total	107.5	125.9	113.0	130.0	476.4	110.9	124.0	114.8	1.6%
Heart Valve									
US	6.7	6.7	6.1	5.8	25.2	6.5	7.1	7.4	21.2%
Europe	12.8	13.0	10.3	10.9	46.9	11.4	12.5	9.7	(5.4%)
Rest of World	15.2	16.8	17.8	18.2	68.1	14.7	17.5	16.6	(7.1%)
Total	34.7	36.4	34.2	34.9	140.2	32.5	37.1	33.7	(1.5%)
Cardiac Surgery									
US	39.6	49.6	45.9	51.7	186.9	40.9	46.3	46.8	1.9
Europe	46.3	50.0	41.9	46.5	184.8	42.9	47.4	38.0	(9.4%)
Rest of World	56.2	62.7	59.3	66.7	245.0	59.7	67.4	63.7	7.4%
Total	142.2	162.3	147.2	164.9	616.6	143.4	161.1	148.5	0.9%
CRM									
US	4.5	3.9	3.9	3.1	15.5	3.0	2.3	2.2	(44.7%)
Europe	51.0	52.3	44.8	50.5	198.6	50.0	54.4	44.7	(0.1%)
Rest of World	14.9	19.4	5.1	7.0	46.4	8.7	12.9	9.8	91.8%
Total	70.4	75.6	53.9	60.7	260.5	61.7	69.6	56.8	5.4%
Neuromodulation									
US	57.5	63.6	70.9	76.8	268.8	70.2	75.8	74.9	5.5%
Europe	8.7	8.9	8.4	9.2	35.2	6.4	9.4	8.5	1.3%
Rest of World	3.9	6.0	4.9	5.5	20.3	4.8	4.9	6.2	24.8%
Total	70.1	78.4	84.3	91.5	324.3	81.4	90.0	89.5	6.2%
Other									
US	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n/a
Europe	0.0	0.0	0.0	0.2	0.3	0.1	0.1	0.0	n/a
Rest of World	0.7	0.7	0.8	0.7	2.9	0.4	0.3	0.5	(37.8%)
Total	0.7	0.7	0.8	0.9	3.2	0.4	0.4	0.5	(41.7%)
Total									
US	101.6	117.1	120.8	131.6	471.2	114.1	124.4	123.8	2.5%
	101.6	117.1	95.2	106.4	411.2	99.3	111.2	123.8 91.2	
Europe Rest of World	75.7	88.8		79.9		73.5	85.4		(4.1%) 14.3%
			70.2		314.6			80.2	
Total	\$ 283.4	\$ 317.1	\$ 286.1	\$ 318.0	\$ 1,204.6	\$ 287.0	\$ 321.0	\$ <u>295.3</u>	3.2%

<sup>\*</sup>Numbers may not add due to rounding.

# LIVANOVA PLC QUARTERLY SALES U.S. dollar in Millions

	Thre	ee Months End	led Septe	mber 30, 2016				
		2016		2015	% Change at Actual Currency Rates	% Change at Constant Currency Rates		
Cardio Pulmonary		20.4		20.0	(4.40)	(4.40)		
US	\$	39.4	\$	39.8	(1.1%)	(1.1%)		
Europe		28.3		31.7	(10.6%)	(9.1%)		
Rest of World		47.2		41.5	13.6%	8.6%		
Total		114.8		113.0	(1.6%)	0.2%		
Heart Valve								
US		7.4		6.1	21.2%	21.2%		
Europe		9.7		10.3	(5.4%)	(3.8%)		
Rest of World		16.6		17.8	(7.1%)	(9.7%)		
Total		33.7		34.2	(1.5%)	(2.4%)		
Cardiac Surgery								
US		46.8		45.9	1.9%	(1.9%)		
Europe		38.0		41.9	(9.4%)	(7.8%)		
Rest of World		63.7		59.3	7.4%	3.1%		
Total		148.5		147.2	0.9%	(0.4%)		
Total		140.3	-	147.2	0.9 /0	(0.4 /0)		
CRM				•	(44.50)	(44.50)		
US		2.2		3.9	(44.7%)	(44.7%)		
Europe		44.7		44.8	(0.1%)	(0.0%)		
Rest of World		9.8		5.1	91.8%	71.8%		
Total		56.8		53.9	5.4%	3.6%		
Neuromodulation								
US		74.9		70.9	5.5%	5.5%		
Europe		8.5		8.4	1.3%	7.2%		
Rest of World		6.2		4.9	24.8%	24.6%		
Total		89.5		84.3	6.2%	6.8%		
Other								
US		0.0		0.0	n/a	n/a		
Europe		0.0		0.0	n/a	n/a		
Rest of World		0.5		0.8	(37.8%)	(38.0%)		
Total		0.5		0.8	(41.7%)	(41.9%)		
1044		0.5		0.0	(11.770)	(11.570)		
Total								
US		123.8		120.8	2.5%	2.5%		
Europe		91.2		95.2	(4.1%)	(2.8%)		
Rest of World		80.2		70.2	14.3%	9.2%		
Total	\$	295.3	\$	286.1	3.2%	2.4%		

<sup>\*</sup>The sales results presented are unaudited. Numbers may not add due to rounding.

# LIVANOVA PLC QUARTERLY SALES U.S. dollar in Millions

	Nin	e Months End	ed Septer	nber 30, 2016		
		2016		2015	% Change at Actual Currency Rates	% Change at Constant Currency Rates
Cardio Pulmonary		440.4		44.5.5	(2.20)	(2.20)
US	\$	113.1	\$	115.7	(2.3%)	(2.3%)
Europe		94.7		102.3	(7.5%)	(6.4%)
Rest of World		142.0		128.4	10.6%	10.2%
Total		349.7		346.4	1.0%	1.1%
Heart Valve						
US		20.9		19.4	7.5%	7.5%
Europe		33.6		36.0	(6.7%)	(5.7%)
Rest of World		48.8		49.9	(2.2%)	(1.9%)
Total		103.3		105.3	(1.9%)	(1.5%)
Cardiac Surgery						
US		134.0		135.2	(0.9%)	(0.9%)
Europe		128.2		138.3	(7.3%)	(6.2%)
Rest of World		190.8		178.2	7.0%	6.8%
Total		453.0	-	451.7	0.3%	0.5%
			-			
CRM				40.4	(20,004)	(20.004)
US		7.5		12.4	(39.8%)	(39.8%)
Europe		149.1		148.0	0.7%	1.0%
Rest of World		31.4		39.4	(20.2%)	(24.4%)
Total		188.1		199.8	(5.9%)	(6.5%)
Neuromodulation						
US		220.9		192.0	15.1%	15.1%
Europe		24.2		26.0	(6.9%)	(3.8%)
Rest of World		15.8		14.8	6.4%	6.6%
Total		260.9		232.8	12.1%	12.4%
Other						
US		0.0			n/a	n/a
Europe		0.1		0.1	124.2%	n/a
Rest of World		1.2		2.2	(46.6%)	(43.2%)
Total		1.3	-	2.2	(41.5%)	(38.2%)
						, ,
Total						
US		362.4		339.6	6.7%	6.7%
Europe		301.7		312.4	(3.4%)	(2.6%)
Rest of World		239.2		234.7	1.9%	(1.1%)
Total	\$	903.3	\$	886.6	1.9%	2.0%

<sup>\*</sup>The sales results presented are unaudited. Numbers may not add due to rounding.

# LIVANOVA PLC AND SUBSIDIARIES CONSOLIDATED STATEMENT OF INCOME (LOSS)

# U.S. dollars in Millions, except share and per share amounts

Three Months	
<b>Ended September</b>	30,
2016	

		2016
Net sales	\$	295.3
Cost of sales	·	106.5
Gross profit		188.8
•		
Operating expenses		
Selling, general and administrative		107.6
Research and development		32.2
Merger and integration expense		7.6
Restructuring expense		4.4
Amortization of intangible		11.8
Litigation related expenses		2.4
Total operating expenses		165.8
Income (loss) from operations		23.0
Other Income		
Interest (income) expense		2.9
Foreign exchange and other – (gain) loss		(1.2)
Income (loss) before income taxes		21.3
nicome (1088) before nicome taxes		21.3
Loss from equity method investments		13.1
Income tax expense (benefit)		9.7
Net (loss) income	\$	(1.6)
Earnings (loss) per common share:	¢.	(0.02)
Basic	\$	(0.03)
Diluted	\$	(0.03)
Weighted average common shares outstanding (in Millions)		
Basic		49.1
Diluted		49.1
Adjusted Gross Profit <sup>(1)</sup>	Φ	100.4
Adjusted Gross Profit Adjusted SG&A <sup>(1)</sup>	\$	190.4 104.0
Adjusted SO&A Adjusted R&D <sup>(1)</sup>		31.2
Adjusted Income from Operations <sup>(1)</sup>		55.2
Adjusted Net Income (1)		38.3
Adjusted Diluted Earnings Per Share <sup>(1)</sup>	\$	0.78
Adjusted Diffued Latinings Let Share	Ψ	0.76

## Statistics (as a % of net sales, except for income tax rate)

GAAP Three Months Ended September 30,

Adjusted<sup>(1)</sup> Three Months Ended September 30.

	Deptember 50,	september 50;					
	2016	2016	2015				
Gross Profit	63.9%	64.5%	63.8%				
SG&A	36.4%	35.2%	37.3%				
R&D	10.9%	10.6%	12.5%				
Income from Operations (loss)	7.8%	18.7%	14.0%				
Net Income (loss)	(0.5%)	13.0%	n/a				
Income Tax Rate	45.7%	25.5%	n/a				

<sup>(1)</sup>Adjusted financial measures are Non-GAAP measures and exclude specified items as described and reconciled to compare GAAP financial measures in the Reconciliation of GAAP to non-GAAP Financial Measures contained in the press release.

<sup>\*</sup>Numbers may not add due to rounding. n/a is not applicable; there is no applicable adjusted net income or tax rate reported for 3Q15.

# LIVANOVA PLC AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF INCOME (LOSS) U.S. dollars in Millions, except share and per share amounts

#### Ended September 30, 2016 \$ 903.3 Net sales Cost of sales 360.7 Gross profit 542.6 Operating expenses Selling, general and administrative 343.3 Research and development 94.1 20.5 Merger and integration expense Restructuring expense 37.2 Amortization of intangible 34.0 Litigation related expenses 4.7 Total operating expenses 533.8 Income (loss) from operations 8.8 Other Income Interest income (expense) 5.5 Foreign exchange and other – (gain) loss 0.0 Income (loss) before income taxes 3.3 19.4 Loss from equity method investments Income tax expense (benefit) 16.9 Net (loss) income (33.0)Earnings (loss) per common share: Basic \$ (0.67)\$ Diluted (0.67)Weighted average common shares outstanding (in Millions)

**Nine Months** 

49.0

49.0

584.5

330.5

92.5

161.5

107.8

2.20

# Statistics (as a % of net sales, except for income tax rate)

Adjusted Income (loss) from Operations<sup>(1)</sup>

Adjusted Diluted Earnings Per Share(1)

Basic

Diluted

Adjusted SG&A(1)

Adjusted R&D<sup>(1)</sup>

Adjusted Gross Profit<sup>(1)</sup>

Adjusted Net Income (loss) (1)

GAAP Nine
Months Ended
September 30,
Adjusted<sup>(1)</sup> Nine Months Ended
September 30,

\$

\$

	september 50,	september 30,				
	2016	2016	2015			
Gross Profit	60.1%	64.7%	63.5%			
SG&A	38.0%	36.6%	37.0%			
R&D	10.4%	10.2%	12.2%			
Income from Operations (loss)	1.0%	17.9%	14.4%			
Net Income (loss)	(3.7%)	11.9%	n/a			
Income Tax Rate	514.4%	26.3%	n/a			

<sup>(1)</sup>Adjusted financial measures are Non-GAAP measures and exclude specified items as described and reconciled to compare GAAP financial measures in the Reconciliation of GAAP to non-GAAP Financial Measures contained in the pressrelease.

<sup>\*</sup>Numbers may not add due to rounding. n/a is not applicable; there is no applicable adjusted net income or tax rate reported for 3Q15.

#### LIVANOVA PLC AND SUBSIDIARIES RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES U.S. dollars in Millions, except share and per share amounts

					come From				
Three Months Ended September 30, 2016	-	Sales	G	ross Profit	 perations	Net 1	Income (loss)	Di	luted EPS
GAAP Financial Measures	\$	295.3	\$	188.8	\$ 23.0	\$	(1.6)	\$	(0.03)
Specified Items									
Merger and integration expense <sup>(A)</sup>					7.6		5.8		0.12
Restructuring expense <sup>(B)</sup>					4.4		2.9		0.06
Amortization of intangible assets <sup>(C)</sup>				1.3	12.7		9.5		0.19
Other income/expenses & litigation <sup>(D)</sup>					2.4		1.5		0.03
Impairment of investments in minorities <sup>(E)</sup>							9.1		0.18
Impact of inventory step-up <sup>(F))</sup>				0.2	0.2		0.1		0.00
Equity compensation (G)				0.1	5.0		4.0		0.08
Certain tax adjustments <sup>(H)</sup>							6.9		0.14
Adjusted financial measures	\$	295.3	\$	190.4	\$ 55.2	\$	38.3	\$	0.78

<sup>\*</sup>Numbers may not add due to rounding.

# 

Please see "Use of Non-GAAP Financial Measures" above

Nine Months Ended September 30, 2016	 Sales	G	ross Profit		ocome From Operations	Net	Income (loss)	Di	lluted EPS
GAAP Financial Measures	\$ 903.3	\$	542.6	\$	8.8	\$	(33.0)	\$	(0.67)
Specified Items									
Merger and integration expense <sup>(A)</sup>					20.5		16.9		0.35
Restructuring expense <sup>(B)</sup>					37.2		33.4		0.68
Amortization of intangible assets <sup>(C)</sup>			5.9		39.5		29.2		0.59
Impairment of investments in minorities <sup>(E)</sup>					4.9		2.1		0.04
Other income/expenses & litigation (D)							9.1		0.18
Impact of inventory step-up <sup>(E)</sup>			35.2		35.2		24.1		0.49
Equity compensation <sup>(F)</sup>			0.8		15.3		12.9		0.26
Certain tax adjustments(G)							13.2	_	0.27
Adjusted financial measures	\$ 903.3	\$	584.5	\$	161.5	\$	107.8	\$	2.20
				_		_			

<sup>\*</sup>Numbers may not add due to rounding.

# GAAP results for the nine months ended September 30, 2016 include: (A) Expenses related to merger and integration activities...

<sup>(</sup>B) Restructuring expenses, including CRM restructuring announced March 10, 2016, severance related to corporate and shared service synergies and recent organizational changes.

<sup>(©</sup>Includes amortization associated with final purchase price accounting.
(©St.3 Million expense primarily associated with litigation related to 3T Heater-Cooler devices; \$0.9 Million related to other litigations.

<sup>(</sup>E) \$9.2 Million related to impairment of Respicardia buy-out option; \$0.7 Million related to increasing amortization following final PPA.

<sup>(</sup>F) Includes the amortization of inventory step-up associated with final purchase price accounting.

<sup>(</sup>G) Includes \$4.6 Million related to SG&A, \$0.2 Million related to R&D and \$0.1 Million related to COGS.

<sup>(</sup>H)Relates to the impact of restructing initiatives and IP migration.

<sup>(</sup>B) Restructuring expenses, including CRM restructuring announced March 10, 2016, severance related to corporate and shared service synergies and recent organizational changes.

<sup>(</sup>C) Includes amortization associated with final purchase price accounting.

(S) 4.7 Million reimbursement of damages related to 2012 earthquake in Mirandola (Italy); \$ 5.0m write-off of receivables from Greece distributor; \$3.6 Million expense primarily associated with litigation related to 3T Heater-Cooler devices; \$0.9 Million related to other litigations. (E) \$9.2 Million related to the impairment of Respicardia buy-out option; \$0.7 Million related to increasing amortization following final PPA.

<sup>(</sup>F) Includes the amortization of inventory step-up associated with final purchase price accounting.

<sup>(</sup>G) Includes \$13.7 Million related to SG&A, \$0.8 Million related to R&D and \$0.8 related to COGS.

<sup>(</sup>H)Relates to the impact of restrucring initiatives and IP migration.

Please see "Use of Non-GAAP Financial Measures" above

# LIVANOVA PLC AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS U.S. dollars in Millions

	<b>September 30, 2016</b>		<b>December 31, 2015</b>	
	J)	Unaudited)		
ASSETS				
Current Assets:				
Cash and cash equivalents	\$	63.6	\$	112.6
Short-term investments		0.0		7.0
Accounts receivable, net		284.3		272.4
Inventories		197.6		212.5
Prepaid taxes		49.9		42.4
Prepaid expenses and other current assets		51.9		26.6
Total Current Assets		647.3		673.4
Property, plant and equipment, net		245.1		244.6
Goodwill		731.1		745.4
Intangible assets, net		650.4		658.9
Investments		67.4		77.5
Deferred tax assets, net		6.0		153.5
Other assets		149.6		5.4
Total Assets	\$	2,497.0	\$	2,558.7
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current Liabilities:				
Current debt obligations	\$	53.6	\$	82.5
Accounts payable		104.5		109.6
Accrued liabilities		62.0		63.0
Income taxes payable		16.7		26.7
Accrued employee compensation and related benefits liability		80.0		77.3
Total Current Liabilities		316.9		359.1
Long-term debt obligations	<del></del>	90.9		91.8
Deferred income taxes liability		213.1		235.5
Long-term employee compensation and related benefits liability		32.0		31.1
Other long-term liabilities		27.2		29.7
Total Liabilities		680.1		747.3
Total Stockholders' Equity		1,816.9		1,811.5
Total Liabilities and Stockholders' Equity	\$	2,497.0	\$	2,558.7

<sup>\*</sup>Numbers may not add due to rounding.

## LIVANOVA PLC AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOW U.S. dollars in Millions (Unaudited)

Cash Flows From Operating Activities         \$ (33.0)           Non-cash items included in net loss:         30.2           Depreciation         34.0           Amortization         15.6           Deferred income tax expense (benefit)         (10.2)           Loss from equity method investments         19.4           Other         88           Changes in operating assets and liabilities         (11.0)           Accounts receivable         (11.0)           Inventories         20.6           Other current and non-current assets         (23.1)           Restructuring reserve         15.0           Accounts payable and accrued current and non-current liabilities         (16.7)           Accounts payable and accrued current and non-current liabilities         (16.7)           Net cash provided by operating activities         (7.1)           Purchase of short-term investments         (1.6)           Maturities of short-term investments         (2.6)           Maturities of short-term investments         (2.6)           Purchase of Equity and Cost Method Investments         (2.6)           Purchase of Equity and Cost Method Investments         (3.1)           Short-term borrowing         6.1           Short-term borrowing         6.1           <			line Months Ended eptember 30, 2016	
Non-cash items included in net loss:         \$ (33.0)           Non-cash items included in net loss:         30.2           Amortization         34.0           Stock-based compensation         15.6           Deferred income tax expense (benefit)         (10.2)           Loss from equity method investments         19.4           Other         8.8           Changes in operating assets and liabilities         (11.0)           Accounts receivable         (11.0)           Inventories         20.6           Other current and non-current assets         (23.1)           Restructuring reserve         15.0           Accounts payable and accrued current and non-current liabilities         (16.7)           Net cash provided by operating activities         (16.7)           Purchase of short-term investments         (7.1)           Maturities of short-term investments         (7.1)           Mutarities of short-term investments         (1.9)           Purchase of property, plant and equipment and other         (26.8)           Intangible assets purchases         (1.9)           Purchase of Equity and Cost Method Investments         (3.1)           Net cash used in investing activities         (29.8)           Cash Flows From Financing Activities         (3.9) <th>Cash Flows From Operating Activities</th> <th></th> <th></th>	Cash Flows From Operating Activities			
Non-cash items included in net loss:   Deperciation		\$	(33.0)	
Amortization         34.0           Stock-based compensation         15.6           Deferred income tax expense (benefit)         (10.2)           Loss from equity method investments         19.4           Other         8.8           Changes in operating assets and liabilities         8.8           Changes in operating assets and liabilities         (11.0)           Inventories         20.6           Other current and non-current assets         (23.1)           Restructuring reserve         15.0           Accounts payable and accrued current and non-current liabilities         (16.7)           Net cash provided by operating activities         49.4           Cash Flow From Investing Activities         (7.1)           Maturities of short-term investments         (7.1)           Maturities of short-term investments         (7.1)           Maturities of property, plant and equipment and other         (26.8)           Intangible assets purchases         (1.9)           Purchase of Equity and Cost Method Investments         (8.1)           Net cash used in investing activities         (29.8)           Cash Flows From Financing Activities:         8.0           Short-term borrowing         6.1           Short-term repayments         (3.9)		*	(2213)	
Amortization         34.0           Stock-based compensation         15.6           Deferred income tax expense (benefit)         (10.2)           Loss from equity method investments         19.4           Other         8.8           Changes in operating assets and liabilities         (11.0)           Inventories         20.6           Other current and non-current assets         (23.1)           Restructuring reserve         15.0           Accounts payable and accrued current and non-current liabilities         (16.7)           Net cash provided by operating activities         (7.1)           Maturities of short-term investments         (7.1)           Maturities of short-term investments         (7.1)           Mutarities of short-term investments         (7.1)           Purchase of property, plant and equipment and other         (26.8)           Intangible assets purchases         (1.9)           Purchase of Equity and Cost Method Investments         (8.1)           Net cash used in investing activities         (29.8)           Cash Flows From Financing Activities:         (8.1)           Short-term prayments         (8.1)           Proceeds from long-term debt obligations         8.0           Repayment of long-term debt obligations         8.0     <	Depreciation		30.2	
Deferred income tax expense (benefit)         (10.2)           Loss from equity method investments         19.4           Other         8.8           Changes in operating assets and liabilities         (11.0)           Accounts receivable         (11.0)           Inventories         20.6           Other current and non-current assets         (23.1)           Restructuring reserve         15.0           Accounts payable and accrued current and non-current liabilities         (16.7)           Net cash provided by operating activities         (7.1)           Purchase of short-term investments         (7.1)           Maturities of short-term investments         (7.1)           Maturities of short-term investments         (14.1)           Purchase of property, plant and equipment and other         (26.8)           Intangible assets purchases         (1.9)           Purchase of Equity and Cost Method Investments         (8.1)           Net cash used in investing activities:         (29.8)           Cash Flows From Financing Activities:         (29.8)           Cash Flows From Financing Activities:         (8.1)           Short-term borrowing         6.1           Short-term borrowing         6.1           Short-term borrowing         (6.6)	<u>.</u>		34.0	
Changes in operating assets and liabilities	Stock-based compensation		15.6	
Other         8.8           Changes in operating assets and liabilities         (11.0)           Accounts receivable         (11.0)           Inventories         20.6           Other current and non-current assets         (23.1)           Restructuring reserve         15.0           Accounts payable and accrued current and non-current liabilities         (16.7)           Net cash provided by operating activities         49.4           Cash Flow From Investing Activities         (7.1)           Maturities of short-term investments         (7.1)           Maturities of short-term investments         (7.1)           Mutchase of property, plant and equipment and other         (26.8)           Intangible assets purchases         (1.9)           Purchase of Equity and Cost Method Investments         (8.1)           Net cash used in investing activities         (29.8)           Cash Flows From Financing Activities:         (8.1)           Short-term borrowing         6.1           Short-term payments         (39.9)           Proceeds from long-term debt obligations         8.0           Repayment of long-term debt obligations         8.0           Repayment of trade receivable advances         (23.8)           Loans to equity method investees         (23.8)	Deferred income tax expense (benefit)		(10.2)	
Changes in operating assets and liabilities         (11.0)           Accounts receivable         (11.0)           Inventories         20.6           Other current and non-current assets         (23.1)           Restructuring reserve         15.0           Accounts payable and accrued current and non-current liabilities         (16.7)           Net cash provided by operating activities         49.4           Cash Flow From Investing Activities         (7.1)           Purchase of short-term investments         (7.1)           Maturities of short-term investments         14.1           Purchase of property, plant and equipment and other         (26.8)           Intangible assets purchases         (1.9)           Purchase of Equity and Cost Method Investments         (8.1)           Net cash used in investing activities         (29.8)           Cash Flows From Financing Activities:         (8.1)           Short-term borrowing         6.1           Short-term prepayments         (3.9.9)           Proceeds from long-term debt obligations         8.0           Repayment of long-term debt obligations         8.0           Repayment of trade receivable advances         (23.8)           Loans to equity method investees         (6.6)           Proceeds from exercise of options f				
Accounts receivable         (11.0)           Inventories         20.6           Other current and non-current assets         (23.1)           Restructuring reserve         15.0           Accounts payable and accrued current and non-current liabilities         (16.7)           Net cash provided by operating activities         49.4           Cash Flow From Investing Activities         (7.1)           Purchase of short-term investments         (7.1)           Maturities of short-term investments         (1.4)           Purchase of property, plant and equipment and other         (26.8)           Intangible assets purchases         (1.9)           Purchase of Equity and Cost Method Investments         (8.1)           Net cash used in investing activities         (29.8)           Cash Flows From Financing Activities:         (29.8)           Short-term borrowing         6.1           Short-term prepayments         (39.9)           Proceeds from long-term debt obligations         8.0           Repayment of long-term debt obligations         (23.8)           Loans to equity method investees         (23.8)           Loans to equity method investees         (5.6)           Proceeds from exercise of options for common stock         7.9           Realized excess tax benefits - st	Other		8.8	
Inventories         20.6           Other current and non-current assets         (23.1)           Restructuring reserve         15.0           Accounts payable and accrued current and non-current liabilities         (16.7)           Net cash provided by operating activities         49.4           Cash Flow From Investing Activities         (7.1)           Purchase of short-term investments         (7.1)           Maturities of short-term investments         (26.8)           Intangible assets purchases         (1.9)           Purchase of Equity and Cost Method Investments         (8.1)           Net cash used in investing activities         (29.8)           Cash Flows From Financing Activities:         (29.8)           Cash Flows From Financing Activities:         (8.1)           Short-term borrowing         6.1           Short-term repayments         (39.9)           Proceeds from long-term debt obligations         8.0           Repayment of long-term debt obligations         (11.4)           Repayment of rade receivable advances         (23.8)           Loans to equity method investees         (6.6)           Proceeds from exercise of options for common stock         7.9           Realized excess tax benefits - stock-based compensation         1.2           Purchase o	Changes in operating assets and liabilities			
Other current and non-current assets         (23.1)           Restructuring reserve         15.0           Accounts payable and accrued current and non-current liabilities         (16.7)           Net cash provided by operating activities         49.4           Cash Flow From Investing Activities         (7.1)           Purchase of short-term investments         (7.1)           Maturities of short-term investments         14.1           Purchase of property, plant and equipment and other         (26.8)           Intangible assets purchases         (1.9)           Purchase of Equity and Cost Method Investments         (8.1)           Net cash used in investing activities         (29.8)           Cash Flows From Financing Activities:         (29.8)           Short-term borrowing         6.1           Short-term borrowing         6.1           Short-term repayments         (39.9)           Proceeds from long-term debt obligations         8.0           Repayment of long-term debt obligations         (11.4)           Repayment of trade receivable advances         (23.8)           Loans to equity method investees         (6.6)           Proceeds from exercise of options for common stock         7.9           Realized excess tax benefits - stock-based compensation         1.2	Accounts receivable		(11.0)	
Restructuring reserve         15.0           Accounts payable and accrued current and non-current liabilities         (16.7)           Net cash provided by operating activities         49.4           Cash Flow From Investing Activities         7.1           Purchase of short-term investments         (7.1)           Maturities of short-term investments         14.1           Purchase of property, plant and equipment and other         (26.8)           Intangible assets purchases         (1.9)           Purchase of Equity and Cost Method Investments         (8.1)           Net cash used in investing activities         (29.8)           Cash Flows From Financing Activities:         29.8           Short-term borrowing         6.1           Short-term borrowing deto obligations         (6.1)           Short-term debt obligations         8.0           Repayment of long-term debt obligations         (11.4)           Repayment of long-term debt obligations         (11.4)           Repayment of trade receivable advances         (23.8)           Loans to equity method investees         (6.6)           Proceeds from exercise of options for common stock         7.9           Realized excess tax benefits - stock-based compensation         1.2           Purchase of ordinary stock         (6.96)	Inventories			
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		\$	63.6	

<sup>\*</sup>Numbers may not add due to rounding.