



HANZA had a strong performance in the first quarter

HANZA AB (publ) estimates that the net sales for the first quarter amounted to just over SEK 1 billion with an operating margin exceeding 7.5%, excluding electricity subsidies granted during the period.

HANZA sees continued good development in 2023 due to a combination of high demand and efficient production, following an expansion program implemented in 2022.

Analysts who follow the company estimate on average that sales for the first quarter will amount to just under SEK 1 billion with an operating margin (EBITA margin) of about 6.5%. The company estimates that the net sales for quarter one, 2023, amounted to approximately SEK 1,050 million with an operating margin (EBITA margin) exceeding 7.5%. The margin will be further positively affected by an electricity subsidy in Sweden granted during the first quarter. The company sees a margin increase in both the Main Markets and Other Markets segments.

Accumulated 12 months ("rolling 12") net sales are estimated to be slightly below SEK 3.8 billion with an operating margin exceeding 6.5%.

HANZA's interim report for the first quarter will be published on May 3, 2023.

This disclosure contains information that HANZA AB is obliged to make public pursuant to the EU Market Abuse Regulation (EU nr 596/2014) and the Swedish Securities Markets Act (2007:528). The information was submitted for publication, through the agency of the contact person, on 17-04-2023 11:49 CET.

For further information please contact:

Erik Stenfors, CEO, Tel: +46-709 50 80 70, e-mail: erik.stenfors@hanza.com

Lars Åkerblom, CFO, Tel: +46-707 94 98 78, e-mail: lars.akerblom@hanza.com

Important information This press release may contain certain forward-looking statements that reflect HANZA's current views of future events and financial and operational performance. Words such as "intends", "anticipates", "expects", "may", "plan", "anticipate" or similar expressions regarding indications or predictions of future developments or trends, and are not based on historical facts, constitute forward-looking information. Forward-looking information is inherently associated with both known and unknown risks and uncertainties because it is dependent on future events and circumstances. Forward-looking statements are not guarantees regarding future results or developments and actual results may differ materially.

from those set forth in forward-looking information.

About HANZA:

HANZA is a global knowledge-based manufacturing company that modernizes and streamlines the manufacturing industry. Through supply-chain advisory services and with production facilities grouped into regional manufacturing clusters, we create stable deliveries, increased profitability and an environmentally friendly manufacturing process for our customers. The company was founded in 2008 and in 2022 had sales exceeding SEK 3.5 billion. The company has six manufacturing clusters: Sweden, Finland, Germany, Baltics, Central Europe and China. Among HANZA's clients are leading companies such as 3M, ABB, Epiroc, GE, Getinge, John Deere, Saab, Sandvik, Siemens and Tomra.

HANZA is listed on Nasdaq Stockholm's main list (ticker: HANZA).

For more information please visit: www.hanza.com