

FEDERAL DEPOSIT INSURANCE CORPORATION

Washington, D.C. 20429

FORM 10-Q

Mark One

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2021

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

PREFERRED BANK

(Exact name of registrant as specified in its charter)

California (State or other jurisdiction of incorporation or organization)	33539 (FDIC Certificate Number)	95-4340119 (I.R.S. Employer Identification No.)
601 S. Figueroa Street, 48 th Floor, Los Angeles, California (Address of Principal Executive Offices)		90017 (Zip Code)

Registrant's telephone number, including area code: (213) 891-1188

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading Symbol</u>	<u>Name of each exchange on which registered</u>
Common Stock, no Par Value	PFBC	NASDAQ Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See definition of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

☐ Large Accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐ Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes ☐ No ☐

Number of shares of common stock of the Registrant outstanding as of November 5, 2021 was 14,679,215 shares.

PREFERRED BANK

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Forward-Looking Statements

Certain matters discussed in this Quarterly Report on Form 10-Q (this “Report”) may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the “Securities Act”) and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and as such, may involve risks and uncertainties. We claim the protection of the safe harbor contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements relate to, among other things, the Bank’s financial condition, results of operations, plans, objectives, expectations of the environment in which we operate and projections of future performance or business. Such statements can generally be identified by the use of forward-looking language, such as “is expected to,” “will likely result,” “anticipated,” “projected,” “estimate,” “forecast,” “intends to,” or may include other similar words, phrases, or future or conditional verbs such as “aims,” “believes,” “plans,” “continue,” “remain,” “may,” “might,” “will,” “would,” “should,” “could,” “can,” or similar language. Forward-looking statements by us are based on estimates, beliefs, projections and assumptions of management and are not guarantees of future performance. Our actual results, performance, or achievements may differ significantly from the results, performance, or achievements expected or implied in such forward-looking statements. When considering these statements, you should not place undue reliance on these statements, as they are subject to certain risks and uncertainties, as well as any cautionary statements made within this Annual Report, and should also note that these statements are made as of the date of this Annual Report and based only on information known to us at that time.

Factors causing risk and uncertainty, which could cause future results to be materially different from forward-looking statements contained in this Annual Report as well as from historical performance, include but are not limited to:

- Regulatory decisions regarding the Bank, and impact of future regulatory and governmental agency decisions including Basel III capital standards
- Adequacy of allowance for credit loss estimates in comparison to actual future losses
- Necessity of additional capital in the future, and possible unavailability of that capital on acceptable terms
- Economic and market conditions that may adversely affect the Bank and our industry
- Possible loss of members of senior management or other key employees upon whom the Bank heavily relies
- Variations in interest rates which may negatively affect the Bank’s financial performance
- Changes in governmental or bank-established interest rates or monetary policies, including the anticipated replacement of the LIBOR index on our loans which are tied to that index
- Increased competition from other financial service entities
- Possibility that the Bank’s underwriting practices may prove not to be effective
- Changes in the commercial and residential real estate markets that could adversely affect the collateral value supporting our loans and increase charge-offs
- Adverse economic conditions in Asia which could negatively impact the Bank’s customers
- Catastrophic events, acts of war or terrorism, or natural disasters, such as earthquakes, drought, pandemic diseases (including the novel coronavirus discussed further below) or extreme weather events, any of which may affect services we use or affect our customers, employees or third parties with which we conduct business, could negatively impact the Bank’s business
- Geographic concentration of our operations in California and the Greater New York City area
- The economic impact of Federal budgetary policies
- Failure to attract deposits, inhibiting growth
- Interruption or break in the communication, information, operating, and financial control systems upon which the Bank relies
- Changes in federal and state laws or the regulatory environment including regulatory reform initiatives and policies of the U.S. Department of Treasury, the Board of Governors of the Federal Reserve Board System, the Federal Deposit Insurance Corporation, the California Department of Financial Protection and Innovation
- Changes in accounting standards as may be required by the Financial Accounting Standards Board or other regulatory agencies and their impact on critical accounting policies and assumptions
- Potential changes in the U.S. government’s monetary policies
- Environmental liability with respect to properties to which the Bank takes title
- Negative publicity
- Information technology and cyber security incidents, disruptions or attacks and the possible blocking, theft or loss of Bank or customer access, functionality, data, funding or money

On March 11, 2020, the World Health Organization declared the novel coronavirus (“COVID-19”) a worldwide pandemic. On March 12, 2020, the President of the United States declared the COVID-19 outbreak in the United States a national emergency. The COVID-19 pandemic caused significant economic dislocation in the United States as many state and local governments ordered non-essential businesses to close and residents to shelter in place at home. While the business and government shutdowns have been eased over the last several months, the emergence and spread of the delta variant of COVID-19 has resulted in an increase in the levels of infections, hospitalizations, and deaths. Given its ongoing and dynamic nature, it is difficult to predict the full impact of the COVID19 outbreak on our business. The extent of such impact will depend on

future developments, which are highly uncertain and many of which are outside the Bank's control. Such developments include the availability and effectiveness of vaccines for the COVID-19 virus, COVID-19 vaccine immunization rates, the ultimate geographic spread and duration of the pandemic, the extent and duration of a resurgence of the COVID-19 virus and variant strains such as the delta variant, new information concerning the severity of the COVID-19 virus, the effectiveness and intensity of measures to contain the COVID-19 virus and the economic impact of the pandemic and the reactions to it. As a result of the COVID-19 pandemic and the related adverse local and national economic consequences, our forward-looking statements are subject to the following risks, uncertainties and assumptions:

- Demand for our products and services may decline;
- If the economy is unable to remain open, and high levels of unemployment return and continue for an extended period of time, loan delinquencies, problem assets, and foreclosures may increase;
- Collateral for loans, especially commercial real estate, may decline in value;
- Our allowance for credit losses on loans may have to be increased if borrowers experience financial difficulties;
- The net worth and liquidity of loan guarantors may decline;
- A material decrease in net income or a net loss over several quarters could result in a decrease in the rate of our quarterly cash dividend;
- Our cyber security risks are increased as a result of an increase in the number of employees working remotely; and
- FDIC premiums may increase if the agency experience additional resolution costs.

These and other risk factors are more fully described in this report and in our 2020 Annual Report on Form 10-K as filed with the Federal Deposit Insurance Corporation (“FDIC”) on March 15, 2021 under the heading “Item 1A. RISK FACTORS – Risk Factors That May Affect Future Results.” We do not undertake, and we specifically disclaim any obligation to update any forward looking statements to reflect the occurrence of events or circumstances after the date of such statements except as required by law.

PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

PREFERRED BANK
Consolidated Statements of Financial Condition
(In thousands except share data)

	September 30, 2021 (Unaudited)	December 31, 2020
Assets		
Cash and due from banks	\$ 1,060,634	\$ 739,465
Federal funds sold	22,000	20,000
Cash and cash equivalents	1,082,634	759,465
Securities held-to-maturity, at amortized cost (fair value of \$15,375 as of September 30, 2021 and \$6,711 as of December 31, 2020)	15,294	6,568
Securities available-for-sale, at fair value	461,356	239,682
Loans and leases	4,321,529	4,035,394
Less: allowance for credit losses on loans	(61,135)	(63,426)
Less: unamortized deferred loan fees, net	(5,498)	(4,574)
Net loans and leases	4,254,896	3,967,394
Bank furniture and fixtures, net	10,955	11,825
Customers' liability on acceptances	7,697	3,596
Bank-owned life insurance	10,022	9,828
Accrued interest receivable	16,551	23,692
Investment in affordable housing partnerships	53,399	62,521
Federal Home Loan Bank ("FHLB") stock, at cost	15,000	15,000
Net deferred tax assets	25,128	24,466
Income tax receivable	1,192	-
Operating lease right-of-use assets	20,598	16,106
Other assets	5,118	3,498
Total assets	<u>\$ 5,979,840</u>	<u>\$ 5,143,641</u>
Liabilities and Shareholders' Equity		
Liabilities:		
Deposits:		
Demand	\$ 1,349,115	\$ 938,911
Interest-bearing demand	1,861,333	1,700,818
Savings	33,417	34,702
Time certificates of \$250,000 or more	959,826	912,546
Other time certificates	990,228	855,503
Total deposits	5,193,919	4,442,480
Acceptances outstanding	7,697	3,596
Subordinated debt issuance, net of unamortized costs of \$2.3 million and net of unamortized cost and premium of \$0.7 million at September 30, 2021 and December 31, 2020, respectively	147,699	99,334
Accrued interest payable	2,081	1,245
Commitments to fund investment in affordable housing partnerships	17,900	30,715
Operating lease liability	21,933	18,682
Other liabilities	26,590	22,142
Total liabilities	5,417,819	4,618,194
Commitments and Contingencies – Note 6		
Shareholders' equity:		
Preferred Stock, no par value. Authorized 25,000,000 shares; no issued or outstanding shares at September 30, 2021 and December 31, 2020, respectively	-	-
Common stock, no par value. Authorized 100,000,000 shares; outstanding 14,679,215 and 14,931,861 shares at September 30, 2021 and December 31, 2020, respectively	210,882	210,882
Treasury stock, at cost; 1,197,361 and 909,890 shares at September 30, 2021 and December 31, 2020, respectively	(75,191)	(57,502)
Additional paid-in capital	68,153	64,064
Retained earnings	352,843	300,969
Accumulated other comprehensive income:		
Unrealized gain on securities available-for-sale, net of tax of \$2,079 and \$2,743 at September 30, 2021 and December 31, 2020, respectively	5,334	7,034
Total shareholders' equity	562,021	525,447
Total liabilities and shareholders' equity	<u>\$ 5,979,840</u>	<u>\$ 5,143,641</u>

See accompanying notes to the unaudited consolidated interim financial statements.

PREFERRED BANK
Consolidated Income Statement and Comprehensive Income
(In thousands, except share and per share data)
(Unaudited)

	Three months ended September		Nine months ended September	
	2021	2020	2021	2020
Interest income:				
Loans and leases	\$ 50,866	\$ 50,417	\$ 148,631	\$ 151,794
Investment securities	2,725	2,335	7,550	8,634
Federal funds sold	20	30	63	185
Total interest income	53,611	52,782	156,244	160,613
Interest expense:				
Interest-bearing demand	1,486	1,432	4,453	6,262
Savings	3	20	40	51
Time certificates of \$250,000 or more	1,542	2,993	5,148	11,469
Other time certificates	1,503	2,688	5,143	10,148
Subordinated debt	1,324	1,530	5,000	4,592
Total interest expense	5,858	8,663	19,784	32,522
Net interest income before provision for credit losses	47,753	44,119	136,460	128,091
(Reversal of) provision for credit losses	(1,500)	9,000	(100)	21,800
Net interest income after provision for credit losses	49,253	35,119	136,560	106,291
Noninterest income:				
Fees and service charges on deposit accounts	581	428	1,532	1,172
Letter of credit fee income	1,576	690	3,195	2,280
BOLI income	98	96	292	285
Net gain (loss) on sale of loans	-	-	(640)	15
Net gain (loss) on sale or call of investment securities	41	15	41	(98)
Other income	488	376	1,357	1,053
Total noninterest income	2,784	1,605	5,777	4,707
Noninterest expense:				
Salaries and employee benefits	10,920	9,126	32,328	30,123
Net occupancy expense	1,430	1,455	4,260	4,147
Business development and promotion expense	98	95	288	360
Professional services	1,075	974	3,052	2,994
Office supplies and equipment expense	467	443	1,381	1,391
Other real estate owned related expense, net	-	3	-	6
Other	1,380	1,567	4,677	4,160
Total noninterest expense	15,370	13,663	45,986	43,181
Income before income taxes	36,667	23,061	96,351	67,817
Income tax expense	10,522	5,936	27,532	19,229
Net income	\$ 26,145	\$ 17,125	\$ 68,819	\$ 48,588
Income allocated to participating securities	(2)	(33)	(6)	(93)
Dividends allocated to participating securities	(1)	(20)	(2)	(60)
Net income available to common shareholders – basic and diluted	\$ 26,142	\$ 17,072	\$ 68,811	\$ 48,435
Unrealized net gain (loss) on securities available-for-sale	(1,906)	1,628	(2,323)	2,421
Less: reclassification adjustments included in net income	41	15	41	(98)
Income tax expense (benefit) related to items of other comprehensive income	546	(452)	664	(706)
Other comprehensive income (loss)	(1,401)	1,161	(1,700)	1,813
Comprehensive income	\$ 24,744	\$ 18,286	\$ 67,119	\$ 50,401
Net income per share				
Basic	\$ 1.76	\$ 1.15	\$ 4.61	\$ 3.25
Diluted	\$ 1.76	\$ 1.15	\$ 4.61	\$ 3.25
Weighted-average common shares outstanding				
Basic	14,884,570	14,893,774	14,929,519	14,881,381
Diluted	14,884,570	14,893,774	14,929,519	14,881,381

See accompanying notes to the unaudited consolidated interim financial statements.

PREFERRED BANK
Consolidated Statements of Changes in Shareholders' Equity
(In thousands, except for share and per-share amounts)
(Unaudited)

	Preferred Stock	Common Stock Shares	Common Stock Stock	Treasury Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income	Total Shareholders' Equity
Balance as of July 1, 2021	\$ -	14,962,164	\$ 210,882	\$ (57,705)	\$ 66,781	\$ 332,276	\$ 6,735	\$ 558,969
Adoption of ASU No. 2016-13	-	-	-	-	-	-	-	-
Cash dividend declared (\$0.38 per share)	-	-	-	-	-	(5,578)	-	(5,578)
Restricted stock grant, net	-	-	-	-	1,386	-	-	1,386
Restricted stock award forfeitures	-	-	-	-	-	-	-	-
Stock surrendered due to employee tax liability	-	-	-	(32)	-	-	-	(32)
Stock repurchased	-	(282,949)	-	(17,454)	(14)	-	-	(17,468)
Net income	-	-	-	-	-	26,145	-	26,145
Change in unrealized loss, net of tax	-	-	-	-	-	-	(1,401)	(1,401)
Balance as of September 30, 2021	\$ -	14,679,215	\$ 210,882	\$ (75,191)	\$ 68,153	\$ 352,843	\$ 5,334	\$ 562,021
Balance as of July 1, 2020	\$ -	14,933,648	\$ 210,882	\$ (57,375)	\$ 58,680	\$ 271,923	\$ 4,619	\$ 488,729
Cash dividend declared (\$0.30 per share)	-	-	-	-	-	(4,480)	-	(4,480)
Restricted stock grant, net	-	-	-	-	1,345	-	-	1,345
Stock surrendered due to employee tax liability	-	(341)	-	(13)	-	-	-	(13)
Net income	-	-	-	-	-	17,125	-	17,125
Change in unrealized loss, net of tax	-	-	-	-	-	-	1,161	1,161
Balance as of September 30, 2020	\$ -	14,933,307	\$ 210,882	\$ (57,388)	\$ 60,025	\$ 284,568	\$ 5,780	\$ 503,867

	Preferred Stock	Common Stock Shares	Common Stock Stock	Treasury Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
Balance as of January 1, 2021	\$ -	14,931,861	\$ 210,882	\$ (57,502)	\$ 64,064	\$ 300,969	\$ 7,034	\$ 525,447
Cash dividends declared (\$1.14 per share)	-	-	-	-	-	(16,945)	-	(16,945)
Restricted stock grant	-	34,825	-	-	4,103	-	-	4,103
Stock surrendered due to employee tax liability	-	(4,522)	-	(235)	-	-	-	(235)
Stock repurchased	-	(282,949)	-	(17,454)	(14)	-	-	(17,468)
Net income	-	-	-	-	-	68,819	-	68,819
Change in unrealized loss, net of tax	-	-	-	-	-	-	(1,700)	(1,700)
Balance as of September 30, 2021	\$ -	14,679,215	\$ 210,882	\$ (75,191)	\$ 68,153	\$ 352,843	\$ 5,334	\$ 562,021
Balance as of January 1, 2020	\$ -	14,933,768	\$ 210,882	\$ (55,054)	\$ 55,170	\$ 255,050	\$ 3,967	\$ 470,015
Adoption of ASU No. 2016-13	-	-	-	-	-	(5,634)	-	(5,634)
Cash dividends declared (\$0.90 per share)	-	-	-	-	-	(13,436)	-	(13,436)
Restricted stock grant	-	38,650	-	-	4,855	-	-	4,855
Restricted stock award forfeitures	-	(150)	-	-	-	-	-	-
Stock surrendered due to employee tax liability	-	(38,961)	-	(2,334)	-	-	-	(2,334)
Net income	-	-	-	-	-	48,588	-	48,588
Change in unrealized loss, net of tax	-	-	-	-	-	-	1,813	1,813
Balance as of September 30, 2020	\$ -	14,933,307	\$ 210,882	\$ (57,388)	\$ 60,025	\$ 284,568	\$ 5,780	\$ 503,867

See accompanying notes to the unaudited consolidated interim financial statements.

PREFERRED BANK
Consolidated Statements of Cash Flows
(In thousands)
(Unaudited)

	Nine months ended September 30,	
	2021	2020
Cash flows from operating activities:		
Net income	\$ 68,819	\$ 48,588
Adjustments to reconcile net income to net cash provided by operating activities:		
(Reversal of) provision for credit losses	(100)	21,800
Loss on sale and call of securities available for sale	(41)	98
Amortization of deferred loan fees, net	(2,030)	(1,895)
Amortization of investment securities discounts and premiums, net	685	640
Amortization of investment in affordable housing partnerships	9,122	5,225
Accretion of discount on borrowings	(308)	(42)
Amortization of subordinated debt issuance costs	1,042	135
Loans originated for sale	(510)	(800)
Loss (gain) on sale of loans	640	(15)
Sale of loans	530	815
Depreciation and amortization	1,413	1,424
Share-based compensation expense	4,103	4,855
Income from bank owned life insurance, net	(194)	(193)
Changes in other assets and liabilities:		
Income tax receivable	(1,192)	(5,722)
Accrued interest receivable and other assets	4,281	(6,908)
Accrued interest payable and other liabilities	4,186	784
Net cash provided by operating activities	<u>90,446</u>	<u>68,789</u>
Cash flows from investing activities:		
Proceeds from maturities and redemptions of securities held-to-maturity	1,528	533
Proceeds from maturities and redemptions of securities available-for-sale	31,789	58,113
Proceeds from sale of securities available for sale	7,057	50,759
Purchase of securities held-to-maturity	(10,341)	-
Purchase of securities available-for-sale	(263,440)	(86,177)
Purchase of investments in affordable housing partnerships	(12,815)	(7,460)
Purchase of FHLB Stock	-	(1,899)
Proceeds from sale of loans from LHFS previously classified as portfolio loans	24,661	6,565
Proceeds from recoveries of written off loans	57	194
Net increase in loans	(310,750)	(231,648)
Proceeds from sale of bank premises and equipment	-	1
Purchase of bank premises and equipment	(543)	(985)
Net cash used in investing activities	<u>(532,797)</u>	<u>(212,004)</u>
Cash flows from financing activities:		
Increase in deposits	751,439	431,131
Repayment of subordinated debt	(100,000)	-
Proceeds from issuance of subordinated debt	147,631	-
Increase in Treasury shares	(17,703)	(2,334)
Payment of cash dividends	(15,847)	(13,436)
Net cash provided by financing activities	<u>765,520</u>	<u>415,361</u>
Net increase in cash and cash equivalents	323,169	272,146
Cash and cash equivalents at beginning of period	759,465	535,645
Cash and cash equivalents at end of period	<u>\$ 1,082,634</u>	<u>\$ 807,791</u>

See accompanying notes to the unaudited consolidated interim financial statements.

PREFERRED BANK
Consolidated Statements of Cash Flows - continued
(In thousands)
(Unaudited)

	Nine months ended September 30,	
	2021	2020
Supplemental disclosure of cash flow information		
Cash paid during the period for:		
Interest	\$ 13,091	\$ 32,906
Income taxes	21,992	19,824
Noncash activities:		
Common stock dividends declared but not paid	\$ 5,578	\$ 4,480
Transfer of loans held for investment to loans held for sale	25,321	6,565
Increase in allowance for credit losses on loans from adoption of ASU 2016-13	-	8,000

See accompanying notes to the unaudited consolidated interim financial statements.

PREFERRED BANK
Notes to Consolidated Interim Financial Statements
(Unaudited)

1. Business

Preferred Bank commenced operations in 1991 as a California state-chartered bank and offers a wide range of financial services. As of September 30, 2021, the Bank operated ten branches in Southern California, two branches in San Francisco, and one branch in Flushing, New York and one loan production office in Houston, Texas. In addition, the Bank opened up a satellite office in Manhattan, New York in September of 2021. As of September 30, 2021, approximately 89% of the total dollar amount of the Bank's gross loans were secured by real estate located in California and the Northeast Tri-State area (New York, New Jersey and Connecticut). The Bank is a member of the Federal Home Loan Bank system ("FHLB") and the Bank's deposits are insured by the FDIC.

COVID-19 and Recent Events

The Bank continues to implement its continuity plans in light of the ongoing COVID-19 pandemic. We have resumed branch operating hours closer to those in effect pre-pandemic and beginning mid-June 2021 and we have brought back our employees back to a majority of our offices full time. We continue to monitor federal, state and local orders to ensure compliance especially as it relates to vaccinations. The Bank has taken various actions to support our customers and the communities we collectively serve, including modifying outstanding loans and waiving certain deposit service charges. Loans that were modified via principal and/or interest deferrals were done so in accordance with Section 4013 of the CARES Act and the Interagency Statement on Loan Modifications and Reporting for Financial Institutions Working with Customers Affected by the Coronavirus and have not been categorized as troubled debt restructurings. We took part in the Paycheck Protection Program ("PPP") created by the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"). The Federal Reserve established the Main Street Lending Program to support lending to small and medium-sized for profit businesses and nonprofit organizations that were in sound financial condition before the onset of the COVID-19 pandemic. The program operates through the five facilities and we participated in the Main Street New Loan Facility ("MSNLF") in the third quarter of 2020.

2. Principles of Consolidation and Basis of Presentation

The accompanying unaudited consolidated interim financial statements include the accounts of Preferred Bank and its wholly-owned, inactive subsidiary, PB Investment and Consulting, Inc. (herein referred to as the "Bank", "we", "us" or "our"). All intercompany transactions and accounts have been eliminated in consolidation.

The unaudited consolidated interim financial statements of the Bank have been prepared in conformity with generally accepted accounting principles generally accepted in the United States of America ("GAAP"). In the opinion of management, all adjustments, which consist of normally recurring adjustments necessary for a fair statement of the interim period results, have been made.

Through its branch network, the Bank provides a broad range of financial services to individuals and companies located in Southern California, the Bay Area of California and the Greater New York City area. These services include demand, time and savings deposits and real estate, business and consumer lending. While the Bank's chief decision makers monitor the revenue streams of various products and services, operations are managed and financial performance is evaluated on a bank-wide basis. Accordingly, the Bank considers all operations aggregated in one reportable operating segment.

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements as well as reported amounts of revenues and expenses during the reporting period. Actual results could differ significantly from those estimates. The results of operations for the three and nine months ended September 30, 2021 are not necessarily indicative of results that may be expected for any other interim period or the entire fiscal year ending December 31, 2021. Certain amounts in prior periods may have been reclassified to conform to the current presentation. These unaudited condensed consolidated financial statements should be read in conjunction with the audited financial statements and the notes thereto included in the registrant's Annual Report on Form 10-K for the year ended December 31, 2020, which was filed with the FDIC on March 15, 2021. Subsequent events have been evaluated through the

date of the issuance of the unaudited Consolidated Financial Statements. No significant subsequent events have occurred through this date requiring adjustment to the financial statements or disclosures.

3. Recent Accounting Pronouncements

Recently Issued Accounting Pronouncements

Following are the recently issued updates to the codification of U.S. Accounting Standards (“ASUs”), which are the most relevant to the Bank.

ASU 2020-04, *Reference Rate Reform (Topic 848), Facilitation of the Effects of Reference Rate Reform on Financial Reporting*. In January 2021, the FASB clarified the scope of that guidance with the issuance of ASU 2021-01, “Reference Rate Reform: Scope.” This ASU provides optional guidance for a limited period of time to ease the burden in accounting for (or recognizing the effects of) reference rate reform on financial reporting. This guidance applies to companies meeting certain criteria that have contracts, hedging relationships and other transactions that reference LIBOR or another reference rate expected to be discontinued because of reference rate reform. This standard is effective for us immediately and may be applied prospectively to contract modifications made and hedging relationships entered into or evaluated on or before December 31, 2022. The adoption of this ASU did not have an impact on the Bank’s financial statements.

ASU No. 2020-08, *Codification Improvements to Subtopic 310-20, Receivables — Nonrefundable Fees and Other Costs*, states that an entity should reevaluate whether a callable debt security is within the scope of Paragraph 310-20-35-33 for each reporting period. The standard is not expected to have a significant effect on current practice or create a large administrative cost for most entities. The amendments in the standard are intended to make FASB’s Accounting Standards Codification easier to understand and apply. For public business entities, the amendments take effect for fiscal years, and interim periods within those fiscal years, beginning after Dec. 15, 2020. Early application is not permitted. All entities are required to apply the amendments on a prospective basis as of the beginning of the period of adoption for existing or newly purchased callable debt securities. The standard does not change the effective dates of ASU No. 2017-08, *Receivables — Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities*. The adoption of this ASU did not have a material impact on the Bank’s financial statements.

4. Earnings Per Share

Earnings per share (EPS) are computed on a basic and diluted basis. Basic EPS is computed by dividing net income adjusted by presumed dividend payments and earnings on unvested restricted stock by the weighted average number of common shares outstanding. Losses are not allocated to participating securities. Unvested shares of restricted stock are excluded from basic shares outstanding. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that shares in the earnings of the Bank.

The following tables set forth earnings per share calculations:

	Income (Numerator)	Weighted Average Shares (Denominator)	Per Share Amount
<u>Three months ended September 30, 2021</u>			
Net Income	\$ 26,145	14,884,570	
Less: Income & dividend allocated to participating securities	(3)	-	
Basic EPS – income available to common shareholders	26,142	14,884,570	\$ 1.76
Effect of dilutive securities	-	-	
Diluted EPS – income available to common shareholders	\$ 26,142	14,884,570	\$ 1.76
<u>Three months ended September 30, 2020</u>			
Net Income	\$ 17,125	14,893,774	
Less: Income & dividend allocated to participating securities	(53)	-	
Basic EPS – income available to common shareholders	17,072	14,893,774	\$ 1.15
Effect of dilutive securities	-	-	
Diluted EPS – income available to common shareholders	\$ 17,072	14,893,774	\$ 1.15

There were no anti-dilutive shares for the three months ended September 30, 2021 and 2020, respectively.

	Income (Numerator)	Weighted Average Shares (Denominator)	Per Share Amount
<u>Nine months ended September 30, 2021</u>			
Net Income	\$ 68,819	14,929,519	
Less: Income & dividend allocated to participating securities	(8)	-	
Basic EPS – income available to common shareholders	68,811	14,929,519	\$ 4.61
Effect of dilutive securities	-	-	
Diluted EPS – income available to common shareholders	\$ 68,811	14,929,519	\$ 4.61
<u>Nine months ended September 30, 2020</u>			
Net Income	\$ 48,588	14,881,381	
Less: Income & dividend allocated to participating securities	(153)	-	
Basic EPS – income available to common shareholders	48,435	14,881,381	\$ 3.25
Effect of dilutive securities	-	-	
Diluted EPS – income available to common shareholders	\$ 48,435	14,881,381	\$ 3.25

There were no anti-dilutive shares for the nine months ended September 30, 2021 and 2020, respectively.

5. Share-based Compensation

The Bank remunerates employees and directors through, among other means, the 2014 Equity Incentive Plan (the “2014 Plan”), which is discussed below.

When stock options are exercised under this plan, the Bank’s policy is to issue new shares of stock. Under the 2014 Plan, there were no options outstanding as of September 30, 2021 and 2020 and no options were exercised during the three and nine months ended September 30, 2021 and 2020. During the three and nine months ended September 30, 2021 and 2020, no money was received from option exercises under the 2014 Plan.

2014 Equity Incentive Plan

The 2014 Plan provides for granting of nonstatutory stock options, incentive stock options, RSAs and RSUs to employees, officers, and directors of the Bank. Stock options granted under the 2014 Plan have an exercise price equal to the fair value of the underlying common stock on the date of grant. Stock options and share awards granted under the 2014 Plan are generally expected to vest in installments between 20-25% each year, become fully vested after four to five years, and expire four to six years from the date of grant. All option and share awards provide for accelerated vesting if there is a change in control (as defined in the 2014 Plan). There are 2,500,000 shares authorized under this plan. As of September 30, 2021, there have been no stock options granted under the 2014 Plan.

Restricted Stock Awards and Units

The 2014 Plan provide for the granting of RSAs and RSUs to employees, officers, and directors of the Bank.

The RSAs and RSUs granted to our employees, officers and directors under the 2014 Plan have an immediate-to four year vesting period and the vested number of shares are distributed at the end of the vesting period. Unlike RSAs, RSUs do not entitle the recipients to receive cash dividends.

Performance-based RSUs are granted to our Chief Executive Officer at the target amount of awards, payable at the end of the three-year performance period. Based on achievement of pre-determined financial goals, the number of shares that vest can be adjusted to a maximum of 175% of the target.

The compensation costs of both time-based and performance-based awards are estimated based on awards ultimately expected to vest and recognized on a straight-line basis from the grant date until the vesting date of each grant. The total unrecognized compensation expense for outstanding RSAs and RSUs were \$11,000 and \$5.8 million as of September 30, 2021, and will be recognized over an average of 0.4 years and 1.2 years, respectively.

The total fair value of vested RSAs and RSUs during the three months ended September 30, 2021 and 2020 was zero and \$39,000, respectively. The total fair value of vested RSAs and RSUs during the nine months ended September 30, 2021 and 2020 was \$1.3 million and \$6.4 million, respectively.

During the three months ended September 30, 2021, the Bank granted zero RSAs and 3,859 RSUs and recognized \$1.4 million of compensation expense related to all RSAs and RSUs. During the three months ended September 30, 2020, the Bank granted zero RSAs and 2,016 RSUs and recognized \$1.3 million of compensation expense related to all RSAs and RSUs.

During the nine months ended September 30, 2021, the Bank granted 33,450 RSAs and 121,988 RSUs and recognized \$4.1 million of compensation expense related to all RSAs and RSUs. During the nine months ended September 30, 2020, the Bank granted 37,550 RSAs and 127,783 RSUs and recognized \$4.1 million of compensation expense related to all RSAs and RSUs.

The following is a summary of the transactions for non-vested RSAs under the 2014 Plan for the nine months ended September 30, 2021:

	Number of Shares	Weighted Average Grant Date Fair Value
Non-Vested RSAs as of January 1, 2021	1,800	\$ 55.58
RSAs granted	33,450	55.21
Vested	(33,450)	55.21
Non-Vested RSAs as of September 30, 2021	1,800	\$ 55.58

The following is a summary of the transactions for non-vested RSUs under the 2014 Plan for the nine months ended September 30, 2021:

	Performance-based		Time-based	
	Number of Shares	Weighted Average Grant Date Fair Value	Number of Shares	Weighted Average Grant Date Fair Value
Non-Vested RSUs as of January 1, 2021	63,251	\$ 54.45	187,000	\$ 55.22
RSUs granted	29,952	55.39	92,036	50.49
Forfeited or expired	-	-	(2,794)	52.17
Vested	-	-	(1,375)	52.87
Non-Vested RSUs as of September 30, 2021	93,203	\$ 54.75	274,867	\$ 53.68

6. Off-Balance Sheet Risks

The Bank enters into a variety of financial transactions with its customers in the normal course of business. Many of these products do not necessarily entail present or future funded asset or liability positions but are instead in the nature of executor contracts.

Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some commitments expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Financial instrument transactions are subject to the Bank's normal credit standards, financial controls and risk-limiting and monitoring procedures. Collateral requirements are based on a case-by-case evaluation of each customer and product. The most significant categories of collateral include real estate properties underlying mortgage loans, liens on equipment and inventory and personal property and cash on deposit with the Bank.

The Bank's exposure to credit risk under commitments to extend credit, standby letters of credit, and financial guarantees written is limited to the contractual amount of those instruments.

The following table sets forth the Bank's commitments to fund loans and other financial instruments as of September 30, 2021 and December 31, 2020:

	September 30, 2021	December 31, 2020
	<i>(In thousands)</i>	
Commitments to extend credit	\$ 998,452	\$ 874,519
Commercial letters of credit	7,958	7,585
Standby letters of credit	180,821	181,805
Total	<u>\$ 1,187,231</u>	<u>\$ 1,063,909</u>

The majority of loan commitments have terms up to one year and variable rates of interest. Standby letters of credit have terms up to one year. Most standby letters of credit expire unused.

The Bank performs an analysis to estimate the credit losses for off-balance sheet commitments, including letters of credit, acceptances outstanding, and committed loan amounts, on a quarterly basis. The reserve is calculated by applying the historical loss factor for the quarter over the total outstanding letters of credit which is also applied to pass loans for allowance for credit losses on loans provision purposes. Under the current expected credit losses ("CECL") methodology, the look back period over the last 10 years period diluted the more recent loss experience so a rolling 4-year loss rate is applied until the historical loss rate equalizes.

The allowance for credit losses on off-balance sheet commitments was \$1.2 million at September 30, 2021 and December 31, 2020 and is included in other liabilities on the statement of financial condition. Provision for credit losses on off-balance sheet commitments is included in other noninterest expense on the income statement. There was no provision for credit losses on off-balance sheet commitments for the three and nine months ended September 30, 2021 and 2020.

7. Cash Dividend

On September 22, 2021, the Bank declared a cash dividend of \$0.38 per share on 14,677,415 shares outstanding as of October 7, 2021, for distribution to holders of common stock on October 21, 2021. Total cash dividends of \$5.6 million and \$15.7 million were paid during the three and nine months ended September 30, 2021, respectively. Total cash dividends of \$4.5 million and \$13.4 million were paid during the three and nine months ended September 30, 2020, respectively.

8. Investment Securities

The Bank classifies its debt investment securities in two categories: held-to-maturity or available-for-sale. Unrealized holding gains or losses, net of the related tax effect, on available-for-sale securities are excluded from income and are reported as a separate component of shareholders' equity as accumulated other comprehensive income net of applicable taxes until realized. Recognized gains and losses from the sale of available-for-sale securities are determined on a specific-identification basis. These securities are adjusted for the amortization or accretion of premiums or discounts. The Bank does not own any debt securities classified as trading or equity securities.

The carrying value of our securities classified as held-to-maturity was \$15.3 million at September 30, 2021 and \$6.6 million at December 31, 2020. The table below shows the amortized cost, gross unrecognized gains and losses and estimated fair value of securities held-to-maturity as of September 30, 2021 and December 31, 2020:

	September 30, 2021			
	Amortized cost	Gross unrecognized gains	Gross unrecognized losses	Estimated fair value
	(In thousands)			

Mortgage-backed securities	\$ 15,294	\$ 109	\$ (28)	\$ 15,375
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	December 31, 2020			
	Amortized cost	Gross unrecognized gains	Gross unrecognized losses	Estimated fair value
	(In thousands)			

Mortgage-backed securities	\$ 6,568	\$ 143	\$ -	\$ 6,711
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The tables below show the amortized cost, gross unrealized gains and losses, and estimated fair value of securities classified as available-for-sale as of September 30, 2021 and December 31, 2020:

	September 30, 2021			
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
	(In thousands)			
Asset-backed securities	\$ 3,393	\$ 12	\$ (24)	\$ 3,381
Corporate notes	142,327	6,513	(269)	148,571
U.S. Agency mortgage-backed securities	15,956	187	(37)	16,106
Collateralized mortgage obligations	195,219	449	(702)	194,966
Municipal securities	81,330	2,379	(395)	83,314
U.S. Agency principal-only strip securities	596	6	-	602
SBA securities	193	-	(1)	192
U.S. Treasury Bill	14,929	-	(705)	14,224
Total securities available-for-sale	<u>\$ 453,943</u>	<u>\$ 9,546</u>	<u>\$ (2,133)</u>	<u>\$ 461,356</u>

	December 31, 2020			
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
	(In thousands)			
Asset-backed securities	\$ 3,534	\$ -	\$ (84)	\$ 3,450
Corporate notes	123,358	7,180	(719)	129,819
U.S. Agency mortgage-backed securities	11,359	241	(2)	11,598
Collateralized mortgage obligations	5,064	27	(30)	5,061
Municipal securities	65,725	3,104	-	68,829
U.S. Agency principal-only strip securities	729	27	-	756
SBA securities	238	-	(1)	237
U.S. Treasury Bill	19,898	34	-	19,932
Total securities available-for-sale	<u>\$ 229,905</u>	<u>\$ 10,613</u>	<u>\$ (836)</u>	<u>\$ 239,682</u>

The following tables show the gross unrealized losses and estimated fair value of the Bank's investments aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position at September 30, 2021 and December 31, 2020:

	September 30, 2021					
	Less than 12 months		12 months or greater		Total	
	Estimated fair value	Unrealized losses	Estimated fair value	Unrealized losses	Estimated fair value	Unrealized losses
	(In thousands)					
Available for sale:						
Asset-backed securities	\$ -	\$ -	\$ 1,272	\$ (24)	\$ 1,272	\$ (24)
Corporate notes	15,113	(169)	2,787	(100)	17,900	(269)
U.S. Agency mortgage-backed securities	8,607	(36)	67	(1)	8,674	(37)
Collateralized mortgage obligations	143,303	(702)	-	-	143,303	(702)
Municipal securities	20,290	(395)	-	-	20,290	(395)
SBA securities	-	-	192	(1)	192	(1)
U.S. Treasury Bill	14,224	(705)	-	-	14,224	(705)
Total securities available-for-sale	<u>\$ 201,537</u>	<u>\$ (2,007)</u>	<u>\$ 4,318</u>	<u>\$ (126)</u>	<u>\$ 205,855</u>	<u>\$ (2,133)</u>
Held to maturity:						
U.S. Agency mortgage-backed securities	9,868	(28)	-	-	9,868	(28)
Total securities available-for-sale	<u>\$ 9,868</u>	<u>\$ (28)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 9,868</u>	<u>\$ (28)</u>

	December 31, 2020					
	Less than 12 months		12 months or greater		Total	
	Estimated fair value	Unrealized losses	Estimated fair value	Unrealized losses	Estimated fair value	Unrealized losses
	(In thousands)					
Available for sale:						
Asset-backed securities	\$ 2,077	\$ (16)	\$ 1,374	\$ (68)	\$ 3,451	\$ (84)
Corporate notes	14,016	(184)	6,432	(535)	20,448	(719)
U.S. Agency mortgage-backed securities	1,543	(2)	-	-	1,543	(2)
Collateralized mortgage obligations	-	-	1,187	(30)	1,187	(30)
SBA securities	112	-	125	(1)	237	(1)
Total securities available-for-sale	<u>\$ 17,748</u>	<u>\$ (202)</u>	<u>\$ 9,118</u>	<u>\$ (634)</u>	<u>\$ 26,866</u>	<u>\$ (836)</u>

In accordance with Section 939A of the Dodd-Frank Wall Street Reform and Consumer Protection Act, the Bank performs a thorough annual review of each of the investment securities in its portfolio (other than US Government and Agency securities) to determine, among other things, the current financial status of the issuer as well as the issuer's ability to repay the debt. This analysis is performed in addition to the quarterly review that is performed on all investment securities which are in an unrealized loss position.

We do not intend to sell these securities until recovery and have determined that it is not more likely than not that we will be required to sell the securities prior to recovery of their amortized cost basis.

At September 30, 2021, there were a total of 20 investment securities for less than 12 months and 6 investment securities that were in an unrealized loss position for 12 months or longer. Temporary impairments related to corporate notes (which are all considered investment grade by Moody's or S&P rating agencies), mortgage-backed securities (which are generally guaranteed by the U.S. government and are highly rated by rating agencies and have a long history of no credit losses), and municipal securities are primarily attributable to declining market prices caused by lack of trading liquidity in these instruments and in the case of corporate notes, resulted from increases in credit spreads between U.S. Treasuries and corporate bonds subsequent to the date that these securities were purchased. None of the securities in the Bank's investment portfolio rely on an insurance wrap as a credit enhancement. Management believes that it is probable that the Bank will receive all amounts due under the contractual terms of these securities. If economic conditions deteriorate, or if the financial condition of specific issuers within these portfolios deteriorates, then the Bank could record an allowance for credit losses for AFS debt securities under the ASC 326-30. The new standard ASC 326-20 requires to estimate lifetime credit loss allowance for the

HTM debt securities. However, the Bank holds the HTM debt securities that are guaranteed by the U.S. government which are highly rated by rating agencies and have a long history of no credit losses so no expected credit losses will be recorded. There were no debt securities considered past due at September 30, 2021. There were no purchases of debt securities with credit deterioration during the three and nine months ended September 30, 2021.

Cash proceeds from calls or maturities of securities available-for-sale totaled \$14.3 million and \$24.3 million for the three and nine months ended September 30, 2021, respectively. Cash proceeds from calls or maturities of securities available-for-sale totaled \$23.0 million and \$49.7 million for the three and nine months ended September 30, 2020, respectively.

For the three and nine months ended September 30, 2021, net realized gains for sales of securities totaled \$41,000 and \$41,000, respectively. For the same three months ended September 30, 2020, the realized gain from the sale of securities totaled \$15,000 and there were no realized losses on the sale of securities totaled. For the nine months ended September 30, 2020, the realized gain from the sale of securities totaled \$219,000 offset with the realized losses for sales of securities totaled \$317,000.

The amortized cost and estimated fair value of securities at September 30, 2021, by contractual maturity, are shown below. Mortgage-backed securities are classified in accordance with their estimated average life. Expected maturities differ from contractual maturities mainly due to prepayment rates; changes in prepayment rates will affect a security's average life.

	Available-for-Sale		Held-to-maturity	
	Amortized Cost	Estimated fair value	Amortized Cost	Estimated fair value
	<i>(In thousands)</i>		<i>(In thousands)</i>	
Due in one year or less	\$ -	\$ -	\$ -	\$ -
Due after one year through five years	37,302	39,371	-	-
Due after five years through ten years	114,781	118,688	1,285	1,329
Due after ten years	301,860	303,297	14,009	14,046
Total	<u>\$ 453,943</u>	<u>\$ 461,356</u>	<u>\$ 15,294</u>	<u>\$ 15,375</u>

9. Loans and Allowance for Credit Losses on Loans

The Bank's loan portfolio includes originated loans as well as purchased loans. The loans portfolio as of September 30, 2021 and December 31, 2020 are summarized as follows:

	September 30, 2021	December 31, 2020
	<i>(In thousands)</i>	
Real estate mortgage	\$ 2,634,417	\$ 2,435,274
Real estate construction	336,215	363,857
Commercial & industrial	1,274,847	1,143,829
SBA (PPP)	63,896	70,234
Trade finance	12,148	22,161
Consumer & other	6	39
Gross loans	<u>4,321,529</u>	<u>4,035,394</u>
Less:		
Allowance for credit losses on loans	(61,135)	(63,426)
Deferred loan and fees, net	<u>(5,498)</u>	<u>(4,574)</u>
Total loans, net	<u>\$ 4,254,896</u>	<u>\$ 3,967,394</u>

We evaluate our allowance for credit losses quarterly. The allowance for credit losses ("ACL") is based upon management's assessment of various factors affecting the collectability of the loans using the relevant available information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts.

Historical credit loss experience provides the basis for the estimation of expected credit losses. Adjustments to historical loss information are made for differences in current loan-specific risk characteristics such as differences in underwriting standards, portfolio mix, delinquency level, or term as well as for changes in environmental conditions, such as changes in unemployment rates, property values, or other relevant factors.

The Bank adopted the new accounting standard under the Current Expected Credit Losses (CECL) on January 1, 2020. The methodology adopted was dependent largely on the availability of historical loan data based on loan level risk approach using Probability of Default / Loss Given Default (PD/LGD). PD is the probability that a borrower will default on its obligation. LGD is the amount of money a bank loses when a loan defaults net of any recovery expressed as a percentage of the outstanding loan amount at the time of default. We selected a software solution to help apply a transition matrices to develop the PD / LGD approach. This method assesses historical loss data to estimate expected credit losses over the historical, current, and forecast periods that represents the life of loans under CECL. The considerations to establish a look back period are influenced by data availability, historical economic cycles, changes to lending practices, improvement in credit risk management and oversight control over the years. Based on our assessment, we have decided to use a look back period beginning from January, 2010. For the forecasted periods, management has considered a more near-term outlook of twelve months to be reasonable and supportable based on management's understanding of the current loan portfolio and management's best judgement to forecast credit losses. Management has also considered a reversion period equal to half of the forecast period or equivalent to six months of the reasonable and supportable forecast. Accrued interest is not considered in computed expected credit losses.

The loan portfolio is segmented into pools with similar characteristics, primarily based on loan product type (collateral driven). The Bank examined the loan portfolio and the current loan segmentations reasonably reflect the homogenous risk characteristics related to each loan pool. The loan portfolio is segmented into six main categories: commercial, international trade finance, construction, real estate, residential mortgage and cash secured. Within these categories, we further segment into 14 collective pools with similar risk characteristics. Management has examined the 14 current loan pools and concluded the segmentations reasonably reflect homogenous risk characteristics related to each loan pool. The Bank remains focused on commercial loan products which have comprised the majority of the loan portfolio. The loan products have not changed over the years before or after the last economic cycle. The 14 existing loan pools are considered appropriate for use to estimate ACL. The bank has originated a pool loans under the PPP program to provide temporary economic relief to small businesses that are 0% risk weighted as they are fully guaranteed by the SBA.

Loans are individually evaluated for credit losses when they no longer exhibit similar risk characteristics with other loans in the portfolio. We individually review and analyze non-accrual loans, classified loans, and troubled debt restructured ("TDR") loans. Collateral dependent loans are loans for which the repayment is expected to be provided substantially through the operation or sale of the collateral when the borrower, based on management's assessment, is experiencing financial difficulty as of the reporting date. Collateral dependent loans are typically analyzed by comparing the loan amount to the fair value of collateral less cost to sell, with a prompt charge-off taken for the 'shortfall' amount once the value is confirmed. Other methods can be used; i.e. loan sale market price or present value of expected future cash flows discounted at the loan's effective interest rate.

The Bank also makes adjustments, if warranted, in both quantitative and qualitative modeling to estimate the allowance. Such adjustments are intended to account for conditions that management believes directly impact loss potential in the portfolio that is not currently being captured in the model. To the extent possible, management accounts for the impact of quantitative factors on a pool by pool basis, and qualitative factors on a portfolio basis. Qualitative factors consist of nine factors including recent trends and economic conditions. We apply environmental and general economic factors to our allowance methodology including: credit concentrations; delinquency trends; national and local economic and business conditions; the quality of lending management and staff; lending policies and procedures; loss and recovery trends; nature and volume of the portfolio; changes in the value of underlying collateral for collateral dependent loans; the quality of loan reviews; and other external factors including competition, legal, and regulatory factors. The Bank aggregates the sums of the estimates of probable loss for each category with the specific individually evaluated reserves to arrive at the total estimated allowance for credit losses.

The Bank had \$20.9 million of non-accrual loans at September 30, 2021 compared to \$20.5 million at December 31, 2020. These loans had interest due, but not recognized, of approximately \$1.5 million and \$1.4 million at September 30, 2021 and December 31, 2020, respectively. The Bank had no loans past due 90 or more days and still accruing interest as of September 30, 2021 and December 31, 2020.

The following tables show the Bank's past due and non-accrual loans by class as of September 30, 2021 and December 31, 2020:

September 30, 2021:	Accruing Loans						Non-accrual Loans	Total Loans
	30-59 Days Past Due	60-89 Days Past Due	90+ Days Past Due	Total Past Due	Current	Total		
Loan Class	(In thousands)							
Real estate mortgage								
Residential	\$ -	\$ -	\$ -	\$ -	\$ 525,610	\$ 525,610	\$ 15,115	\$ 540,725
Commercial	-	-	-	-	2,093,692	2,093,692	-	2,093,692
Total real estate mortgage	-	-	-	-	2,619,302	2,619,302	15,115	2,634,417
Real estate construction								
Residential	-	-	-	-	122,382	122,382	-	122,382
Commercial	-	-	-	-	213,833	213,833	-	213,833
Total real estate construction	-	-	-	-	336,215	336,215	-	336,215
Commercial and Industrial	2,118	-	-	2,118	1,266,968	1,269,086	5,761	1,274,847
SBA	-	-	-	-	63,896	63,896	-	63,896
Trade Finance	-	-	-	-	12,148	12,148	-	12,148
Consumer & other	-	-	-	-	6	6	-	6
Total as of September 30, 2021:	\$ 2,118	\$ -	\$ -	\$ 2,118	\$ 4,298,535	\$ 4,300,653	\$ 20,876	\$ 4,321,529

December 31, 2020:	Accruing Loans						Non-accrual Loans	Total Loans
	30-59 Days Past Due	60-89 Days Past Due	90+ Days Past Due	Total Past Due	Current	Total		
Loan Class	(In thousands)							
Real estate mortgage								
Residential	\$ -	\$ -	\$ -	\$ -	\$ 506,222	\$ 506,222	\$ 17,568	\$ 523,790
Commercial	-	-	-	-	1,911,484	1,911,484	-	1,911,484
Total real estate mortgage	-	-	-	-	2,417,706	2,417,706	17,568	2,435,274
Real estate construction								
Residential	-	-	-	-	148,825	148,825	-	148,825
Commercial	-	-	-	-	215,032	215,032	-	215,032
Total real estate construction	-	-	-	-	363,857	363,857	-	363,857
Commercial and Industrial	4,140	-	-	4,140	1,136,728	1,140,868	2,961	1,143,829
SBA	-	-	-	-	70,234	70,234	-	70,234
Trade Finance	-	-	-	-	22,161	22,161	-	22,161
Consumer & other	-	-	-	-	39	39	-	39
Total as of December 31, 2020:	\$ 4,140	\$ -	\$ -	\$ 4,140	\$ 4,010,725	\$ 4,014,865	\$ 20,529	\$ 4,035,394

The following tables depict the Bank's non-accrual loans with and without an allowance for credit losses and related interest income recognized by class as of September 30, 2021 and December 31, 2020:

	Nonaccrual Loans			Loans 90+ Days	Interest Income Recognized	
	without	with		Past Due and	Three months	Nine months
	ACL	ACL	Total	Accruing Interest	ended 9/30/21	ended 9/30/21
	(in thousands)					
September 30, 2021						
Real estate mortgage:						
Residential	\$ 1,006	\$ 14,109	\$ 15,115	\$ -	\$ -	\$ 191
Total R/E mortgage	1,006	14,109	15,115	-	-	191
Commercial & industrial	967	4,794	5,761	-	-	230
Total	\$ 1,973	\$ 18,903	\$ 20,876	\$ -	\$ -	\$ 421

Nonaccrual Loans			Loans 90+ Days	Interest Income Recognized	
without ACL	with ACL	Total	Past Due and Accruing Interest	Three months ended 6/30/20	Six months ended 6/30/20
<i>(in thousands)</i>					

December 31, 2020

Real estate mortgage:

Residential	\$ 2,592	\$ 14,976	\$ 17,568	\$ -	\$ 7	\$ 66
Commercial	-	-	-	-	4	23
Total R/E mortgage	2,592	14,976	17,568	-	11	89
Commercial & industrial	129	2,832	2,961	-	39	165
Total	\$ 2,721	\$ 17,808	\$ 20,529	\$ -	\$ 50	\$ 254

A troubled debt restructuring (“TDR”) is a formal modification of the terms of a loan when the lender, for economic or legal reasons related to the borrower’s financial condition, grants a concession to the borrower. The concessions may be granted in various forms, including change in the stated interest rate, reduction in the loan balance or accrued interest, or extension of the maturity date with a stated interest rate lower than the current market rate.

The Bank has implemented various loan modification programs to provide its borrowers relief from the economic impacts of the COVID-19 pandemic. As provided under Section 4013 of the CARES Act, as amended by the Consolidated Appropriations Act, 2021 (“CAA”), the Bank has elected not to apply TDR classification to any COVID-19 pandemic related loan modifications that were executed after March 1, 2020 and the earlier of (A) 60 days after the national emergency termination date concerning the COVID-19 pandemic outbreak declared by the President on March 13, 2020 under the National Emergencies Act, or (B) January 1, 2022 to borrowers who were current as of December 31, 2019. For loans that were modified in response to the COVID-19 pandemic that do not meet the CARES Act criteria (e.g., current payment status as of December 31, 2019), the Bank has applied the guidance included in the “Interagency Statement on Loan Modifications and Reporting for Financial Institutions Working with Customer Affected by the Coronavirus (Revised)” (the “Interagency Statement”) issued by the federal banking regulators on April 7, 2020. The Interagency Statement states that short-term loan modifications (i.e. six months or less) are not TDRs if they were made on a good faith basis in response to the COVID-19 pandemic to borrowers who were current as of the implementation date of a loan modification program. The aging on the delinquency of the loans modified under the CARES Act, as amended by the CAA, and the Interagency Statement is frozen at the time of the modification. Interest income continues to be recognized over the accommodation period.

The majority of the COVID-19 pandemic-related loan modifications primarily consisted of payment deferrals three to six months or less in duration, in the form of principal payment deferrals or principal and interest payment deferrals. Other forbearance programs consisted of interest rate concessions. The deferred payments are either repaid at contractual maturity, or over the remaining contractual term of the loan.

We modified approximately 308 loans totaling \$588.0 million net of the paid-off amount under the COVID-19 pandemic-related guidance by the CARES Act and the Interagency Statement and all of these loans have resumed to full payment status as of September 30, 2021. The following table presents the COVID-19 pandemic-related modifications that remained under their modified terms and were not classified as TDRs as of September 30, 2021.

Loan Class	September 30, 2021		December 31, 2020	
	Count	Amount	Count	Amount
	(In thousands)		(In thousands)	
Real estate mortgage				
Residential	-	\$ -	6	\$ 10,461
Commercial	-	-	9	16,161
Total real estate mortgage	-	-	15	26,622
Commercial and Industrial	-	-	1	1,330
Total as of September 30, 2021:	-	\$ -	16	\$ 27,952

TDRs may be designated as performing or non-performing. A TDR may be designated as performing if the loan has demonstrated sustained performance under the modified terms. The period of sustained performance may include the periods prior to modification if prior performance met or exceeded the modified terms. For nonperforming restructured loans, the loan will remain on non-accrual status until the borrower demonstrates a sustained period of performance, generally six consecutive months of payments. The Bank had three performing restructured loans totaling \$25.2 million and one non-performing restructured loan of \$14.1 million as of September 30, 2021. As of December 31, 2020, there was only one restructured loan with a balance of \$23.0 million that was performing. There were no balance reductions or rate concessions associated with the renewals designated as TDRs during the three and nine months ended September 30, 2021 and 2020.

The following tables detail activity in the allowance for credit losses on loans by portfolio segment for the three and nine months ended September 30, 2021 and 2020. Allocation of a portion of the allowance to one particular portfolio segment does not indicate that it is no longer available to absorb losses in other portfolio segments.

	Real Estate-Mortgage		Real Estate-Construction		Commercial	SBA	Trade	Consumer	Unallocated	Total
	Residential	Commercial	Residential	Commercial	& Industrial		Finance	& Other		
Three months ended September 30, 2021										
Balance as of July 1, 2021	\$ 4,495	\$ 19,392	\$ 464	\$ 855	\$ 37,568	\$ -	\$ 82	\$ 4	\$ 775	\$ 63,635
Provision (benefit) for credit losses	(148)	1,871	37	27	(3,136)	-	(29)	(4)	(118)	(1,500)
Loans and leases charged off	-	-	-	-	(1,000)	-	-	-	-	(1,000)
Recoveries	-	-	-	-	-	-	-	-	-	-
Net (charge offs) recoveries	-	-	-	-	(1,000)	-	-	-	-	(1,000)
Balance at September 30, 2021	\$ 4,347	\$ 21,263	\$ 501	\$ 882	\$ 33,432	\$ -	\$ 53	\$ -	\$ 657	\$ 61,135
Nine months ended September 30, 2021										
Balance as of January 1, 2021	\$ 5,892	\$ 15,414	\$ 568	\$ 932	\$ 39,721	\$ -	\$ 81	\$ 1	\$ 817	\$ 63,426
Provision (benefit) for credit losses	(728)	5,849	(67)	(50)	(4,915)	-	(28)	(1)	(160)	(100)
Loans and leases charged off	(817)	-	-	-	(1,431)	-	-	-	-	(2,248)
Recoveries	-	-	-	-	57	-	-	-	-	57
Net (charge offs) recoveries	(817)	-	-	-	(1,374)	-	-	-	-	(2,191)
Balance at September 30, 2021	\$ 4,347	\$ 21,263	\$ 501	\$ 882	\$ 33,432	\$ -	\$ 53	\$ -	\$ 657	\$ 61,135

	Real Estate-Mortgage		Real Estate-Construction		Commercial			Trade	Consumer		
	Residential	Commercial	Residential	Commercial	& Industrial	SBA		Finance	& Other	Unallocated	Total
Three months ended September 30, 2020											
Balance as of July 1, 2020	\$ 3,677	\$ 15,522	\$ 762	\$ 981	\$ 34,712	\$ -	\$ 95	\$ 7	\$ 6	\$ 55,762	
Provision (benefit) for credit losses	4,532	(1,196)	(131)	(43)	5,865	-	(39)	(5)	17	9,000	
Loans and leases charged off	(1,900)	-	-	-	(1,600)	-	-	-	-	(3,500)	
Recoveries	-	-	-	-	-	-	-	-	-	-	
Net (charge offs) recoveries	(1,900)	-	-	-	(1,600)	-	-	-	-	(3,500)	
Balance at September 30, 2020	\$ 6,309	\$ 14,326	\$ 631	\$ 938	\$ 38,977	\$ -	\$ 56	\$ 2	\$ 23	\$ 61,262	
Nine months ended September 30, 2020											
Balance as of January 1, 2020	\$ 3,760	\$ 13,111	\$ 1,079	\$ 1,350	\$ 14,795	\$ -	\$ 274	\$ 6	\$ 455	\$ 34,830	
Adoption of ASU 2016-13	(1,350)	(415)	(486)	(522)	11,522	-	(201)	(2)	(546)	8,000	
Provision (benefit) for credit losses	5,799	1,436	38	110	14,322	-	(17)	(2)	114	21,800	
Loans and leases charged off	(1,900)	-	-	-	(1,662)	-	-	-	-	(3,562)	
Recoveries	-	194	-	-	-	-	-	-	-	194	
Net (charge offs) recoveries	(1,900)	194	-	-	(1,662)	-	-	-	-	(3,368)	
Balance at September 30, 2020	\$ 6,309	\$ 14,326	\$ 631	\$ 938	\$ 38,977	\$ -	\$ 56	\$ 2	\$ 23	\$ 61,262	

The following table represents the amortized cost basis of collateral-dependent loans by class of loans as of September 30, 2021.

	Real Estate	Business Assets	Time Certificates of Deposit	Total
Real estate mortgage:				
Residential	\$ 15,115	\$ -	\$ -	\$ 15,115
Commercial	23,000	-	-	23,000
Commercial	2,221	8,469	967	11,657
TOTAL	\$ 40,336	\$ 8,469	\$ 967	\$ 49,772

As required by federal regulations, we classify our assets on a regular basis. In order to monitor the quality of our lending portfolio and quantify the risk therein, we maintain a loan grading system consisting of eight different categories (Grades 1-8). The grading system is used to determine, in part, the allowance for credit losses on loans. The first four grades in the system are considered pass, whereas the fifth grade is a transition grade known as “special mention.” The other three grades (6-8) range from a “substandard” to “doubtful” to a “loss” category. Loans graded as “loss” are charged-off in the period so rated. We use grades 6 and 7 of our loan grading system to identify potential problem assets for individual analysis. The grade on each individual loan rated in the first four grades is reviewed on a regular basis by the loan officer responsible for monitoring the credit whereas the grade for loans rated special mention, substandard, or doubtful are reviewed at least quarterly for appropriateness. Credit Administration reviews a sample of loans assigned a grade in the first four grades and all loans assigned a grade of 5 or above each quarter for appropriateness. Additionally, loan grades are subject to further review by our Chief Credit Officer, Audit Committee (via contracted external loan reviews), Director’s Loan Committee, and our Board of Directors (our “Board”). In reviewing loans and evaluating the adequacy of the allowance, there are several risk characteristics considered. Those most relevant to the major portfolio segments includes vacancy and lease rates on commercial real estate, state of the general housing market, home prices, commercial real estate values and the impact of economic conditions and employment levels on the various businesses in our market area.

The following table presents risk grades and classified loans by recorded investment in class of loan by origination year as of September 30, 2021. Classified loans include loans in risk grades 6 and 7, which correlate to substandard and doubtful for risk classification purposes.

	Term Loans by Origination Year							Revolving	
	2021	2020	2019	2018	2017	Prior	Total	Loans	Total
Real estate mortgage									
Pass	\$ 447,903	\$ 448,065	\$ 351,464	\$ 221,144	\$ 287,637	\$ 426,950	\$ 2,183,163	\$ 406,468	\$ 2,589,631
Special mention	-	-	4,979	-	-	-	4,979	1,692	6,671
Substandard	-	-	-	23,697	14,109	309	38,115	-	38,115
Doubtful	-	-	-	-	-	-	-	-	-
Real estate construction									
Pass	-	-	-	-	-	-	-	336,215	336,215
Special mention	-	-	-	-	-	-	-	-	-
Substandard	-	-	-	-	-	-	-	-	-
Doubtful	-	-	-	-	-	-	-	-	-
Commercial & industrial									
Pass	41,446	65,366	82,055	20,225	16,931	31,809	257,832	961,117	1,218,949
Special mention	-	-	-	-	-	2,221	2,221	41,191	43,412
Substandard	-	-	967	-	-	3,674	4,641	7,845	12,486
Doubtful	-	-	-	-	-	-	-	-	-
SBA (PPP)									
Pass	37,669	26,227	-	-	-	-	63,896	-	63,896
Special mention	-	-	-	-	-	-	-	-	-
Substandard	-	-	-	-	-	-	-	-	-
Doubtful	-	-	-	-	-	-	-	-	-
Trade finance									
Pass	-	-	-	-	-	-	-	12,148	12,148
Special mention	-	-	-	-	-	-	-	-	-
Substandard	-	-	-	-	-	-	-	-	-
Doubtful	-	-	-	-	-	-	-	-	-
Consumer & other									
Pass	-	-	-	-	-	6	6	-	6
Special mention	-	-	-	-	-	-	-	-	-
Substandard	-	-	-	-	-	-	-	-	-
Doubtful	-	-	-	-	-	-	-	-	-
Total	\$ 527,018	\$ 539,658	\$ 439,465	\$ 265,066	\$ 318,677	\$ 464,969	\$ 2,554,853	\$ 1,766,676	\$ 4,321,529

The following table presents risk grades and classified loans by recorded investment in class of loan by origination year as of December 31, 2020. Classified loans include loans in risk grades 6 and 7, which correlate to substandard and doubtful for risk classification purpose

	Term Loans by Origination Year							Revolving Loans	Total
	2020	2019	2018	2017	2016	Prior	Total		
Real estate mortgage									
Pass	\$ 522,572	\$ 383,863	\$ 266,206	\$ 320,636	\$ 171,192	\$ 299,991	\$ 1,964,460	\$ 427,293	\$ 2,391,753
Special mention	-	-	-	-	-	2,953	2,953	-	2,953
Substandard	-	-	23,000	14,976	332	2,260	40,568	-	40,568
Doubtful	-	-	-	-	-	-	-	-	-
Real estate construction									
Pass	-	-	-	-	-	-	-	363,857	363,857
Special mention	-	-	-	-	-	-	-	-	-
Substandard	-	-	-	-	-	-	-	-	-
Doubtful	-	-	-	-	-	-	-	-	-
Commercial & industrial									
Pass	74,515	105,479	17,270	25,259	5,928	38,985	267,436	787,132	1,054,568
Special mention	-	-	-	-	-	-	-	75,140	75,140
Substandard	-	-	-	-	-	4,316	4,316	9,805	14,121
Doubtful	-	-	-	-	-	-	-	-	-
SBA									
Pass	70,234	-	-	-	-	-	70,234	-	70,234
Special mention	-	-	-	-	-	-	-	-	-
Substandard	-	-	-	-	-	-	-	-	-
Doubtful	-	-	-	-	-	-	-	-	-
Trade finance									
Pass	-	-	-	-	-	-	-	22,161	22,161
Special mention	-	-	-	-	-	-	-	-	-
Substandard	-	-	-	-	-	-	-	-	-
Doubtful	-	-	-	-	-	-	-	-	-
Consumer & other									
Pass	-	-	-	-	-	39	39	-	39
Special mention	-	-	-	-	-	-	-	-	-
Substandard	-	-	-	-	-	-	-	-	-
Doubtful	-	-	-	-	-	-	-	-	-
Total	\$ 667,321	\$ 489,342	\$ 306,476	\$ 360,871	\$ 177,452	\$ 348,544	\$ 2,350,006	\$ 1,685,388	\$ 4,035,394

10. Fair Value Measurements

FASB ASC Topic 825, Financial Instruments requires that an entity disclose the fair value of all financial instruments, as defined, regardless of whether recognized in the financial statements of the reporting entity. For purposes of determining fair value under the Financial Instruments Topic of FASB ASC, the fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The Bank determines fair values of financial instruments based on the following hierarchy:

- Level 1 – Quoted prices in active markets for identical assets or liabilities. Certain financial assets and liabilities for which carrying amount equals fair value are considered to be Level 1.
- Level 2 – Observable prices in active markets for similar assets or liabilities; prices for identical or similar assets or liabilities in markets that are not active; directly observable market inputs for substantially the full term of the asset and liability; market inputs that are not directly observable but are derived from or corroborated by observable market data.
- Level 3 – Unobservable inputs based on the Bank's own judgments about the assumptions that a market participant would use.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments.

(a) *Cash Due from Banks, Federal Funds Sold and Securities Purchased under Resale Agreements*

For cash and short-term instruments whose original or purchased maturity is less than 90 days, the carrying amount was assumed to be a reasonable estimate of fair value.

(b) *Securities held-to-maturity and securities available-for-sale*

For securities held-to maturity and securities available-for-sale, fair values were based on quoted market prices obtained from market quotes, a Level 1 measurement. If a quoted market price was not available, fair value was estimated using quoted market prices for similar securities or if no quotes on similar securities were available, a Level 2 measurement, or a discounted cash flow analysis was used based on a market discount rate and adjusted for prepayments and defaults, a Level 3 measurement.

(c) *Federal Home Loan Bank Stock*

It is not practical to determine the fair value of FHLB stock due to the restrictions placed on its transferability.

(d) *Loans*

Loans are not measured at fair value on a recurring basis. Therefore, the following valuation discussion relates to estimating the fair value disclosures under ASC 825, Fair Value Measurements and Disclosures. Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type and further segmented into fixed and adjustable rate interest terms. The fair value estimates does take into consideration an exit price concept as contemplated in ASC 825. The fair value is determined using a discounted cash flow analysis approach, using prepayment and charge-off adjusted cash flow projections at a loan level. The projected cash flows were discounted to fair value using discount rates that were estimated using a build-up method reflecting a hypothetical market participant's funding and serving costs, and a charge for variability/liquidity. As these loans repriced frequently at market rates and the credit risk is not considered to be greater than normal, the market value is typically close to the carrying amount of these loans.

Loans measured for impairment based on the fair value of the underlying collateral are considered recorded at fair value on a non-recurring basis. Impaired loans include all of the Bank's non-accrual loans and certain restructured loans, all of which are reviewed individually for the amount of impairment, if any. The fair value of each loan's collateral is generally based on estimated market prices from an independently prepared appraisal, which is then adjusted for the cost related to liquidating such collateral; such valuation inputs result in a non-recurring fair value measurement that is categorized as a Level 2 measurement. When adjustments are made to an appraised value to reflect various factors such as the age of the appraisal or known changes in the market or the collateral or if an appraisal value is based on a discount cash flow rather than a market comparable, such valuation inputs are considered unobservable and the fair value measurement is categorized as a Level 3 measurement. In addition, unsecured impaired loans are measured at fair value based generally on unobservable inputs, such as the strength of a guarantor, discounted cash flow models and management's judgment; the fair value measurement of these loans is also categorized as a Level 3 measurement. Fair values were estimated for portfolios of loans with similar financial characteristics. Each loan category was further segmented into fixed and adjustable rate interest terms and by performing and non-performing categories.

(e) *Accrued Interest Receivable and Accrued Interest Payable*

The carrying amounts of accrued interest receivable and accrued interest payable approximate its fair value due to their short-term nature.

(f) *Deposits*

The fair value of demand deposits, saving accounts, and certain money market deposits were assumed to be the amount payable on demand at the reporting date. The fair value of interest bearing deposits and fixed maturity certificates of deposit was estimated based on discounted cash flow analysis. The discount rate used for fair valuation is based on interest rates currently offered on deposits with similar remaining maturities. This is a Level 2 measurement.

(g) *FHLB Borrowings*

The fair value of FHLB borrowings was based on discounted cash flow analysis. The discount rate used for fair valuation is based on rates currently offered for borrowings with similar remaining maturities, a Level 2 measurement.

(h) *Commitment to Extend Credit and Letters of Credit*

The majority of our commitments to extend credit carry market interest rates if converted to loans. Because these commitments are generally unassignable by either the borrower or us, they only have value to the borrower and us. The estimated fair value is not material. The fair value of letters of credit was based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date.

(i) *Subordinated Debt Issuance*

The fair value of subordinated debt is estimated by discounting the cash flows through the maturity date based on observable market rates which the Bank would pay for new issuances, a Level 2 measurement.

The carrying amounts and estimated fair values of financial instruments as of September 30, 2021 and December 31, 2020 are summarized in the tables below:

September 30, 2021					
	Carrying amount	Estimated fair value	Level 1	Level 2	Level 3
	(In thousands)				
Assets:					
Cash and cash equivalents	\$ 1,082,634	\$ 1,082,634	\$ 1,082,634	\$ -	\$ -
Securities held-to-maturity	15,294	15,375	-	15,375	-
Securities available-for-sale	461,356	461,356	-	451,299	10,057
Loans, net of ACL and net deferred loan fees	4,254,896	4,278,020	-	-	4,278,020
Accrued interest receivable	16,551	16,551	-	2,446	14,105
Federal Home Loan Bank stock	15,000	N/A	N/A	N/A	N/A
Liabilities:					
Demand deposits and savings:					
Noninterest-bearing	\$ 1,349,115	\$ 1,349,115	\$ -	\$ 1,349,115	\$ -
Interest-bearing	1,894,750	1,894,750	-	1,894,750	-
Time deposits	1,950,054	1,953,120	-	1,953,120	-
Subordinated debt issuance	147,699	169,325	-	169,325	-
Accrued interest payable	2,081	2,081	-	2,081	-

December 31, 2020					
	Carrying amount	Estimated fair value	Level 1	Level 2	Level 3
Assets:					
Cash and cash equivalents	\$ 759,465	\$ 759,465	\$ 759,465	\$ -	\$ -
Securities held-to-maturity	6,568	6,711	-	6,711	-
Securities available-for-sale	239,682	239,682	-	229,544	10,138
Loans, net of allowance and net deferred loan fees	3,967,394	4,028,898	-	-	4,028,898
Accrued interest receivable	23,692	23,692	-	2,097	21,595
Federal Home Loan Bank stock	15,000	N/A	N/A	N/A	N/A
Liabilities:					
Demand deposits and savings:					
Noninterest-bearing	\$ 938,911	\$ 938,911	\$ -	\$ 938,911	\$ -
Interest-bearing	1,735,520	1,735,520	-	1,735,520	-
Time deposits	1,768,049	1,776,279	-	1,776,279	-
Subordinated debt issuance	99,334	98,384	-	98,384	-
Accrued interest payable	1,245	1,245	-	1,245	-

The fair value estimates do not reflect any premium or discount that could result from offering the instruments for sale. Potential taxes and other expenses that would be incurred in an actual sale or settlement are not reflected in amounts disclosed. The fair value estimates are dependent upon subjective estimates of market conditions and perceived risks of financial instruments at a point in time and involve significant uncertainties resulting in variability in estimates with changes in assumptions.

The Bank determined the fair values of its financial instruments based on the fair value hierarchy established in ASC 820. ASC 820 defines fair value, establishes a three-level fair value hierarchy based on the quality of inputs used to measure fair value and expands disclosures about fair value measurements.

- *Asset-backed securities* – The Bank measures fair value of asset-backed securities by using quoted market prices for similar securities or dealer quotes, a Level 2 measurement.
- *Corporate notes* – The Bank measures fair value of corporate notes by using quoted market prices for similar securities or dealer quotes, a level 2 measurement except one corporate note with fair value measurement using significant unobservable inputs, a level 3.
- *U.S. Agency mortgage-backed securities* – The Bank measures fair value of mortgage-backed securities by using quoted market prices for similar securities or dealer quotes, a Level 2 measurement.
- *Collateralized mortgage obligations* – The Bank measures fair value of collateralized mortgage obligations by using quoted market prices for similar securities or dealer quotes, a Level 2 measurement.
- *Municipal securities* – The Bank measures fair value of state and municipal securities by using quoted market prices for similar securities or dealer quotes, a Level 2 measurement.
- *U.S. Agency principal-only strip securities* – The Bank measures fair value of principal-only strip securities by using quoted market prices for similar securities or dealer quotes, a Level 2 measurement.
- *SBA securities* – The Bank measures fair value of small business administration (SBA) securities by using quoted market prices for similar securities or dealer quotes, a Level 2 measurement.
- *U.S. Treasury Bill* – The Bank measures fair value of U.S. Treasury Bill by using quoted market prices for similar securities or dealer quotes, a Level 2 measurement.

The following tables present the Bank's hierarchy for its assets and liabilities measured at fair value on a recurring basis at September 30, 2021 and December 31, 2020.

Assets	Fair Value Measurements Using			Balance at September 30, 2021
	Quoted Prices in	Significant	Significant	
	Active Markets	Observable	Unobservable	
	for Identical Assets (Level 1)	Inputs (Level 2)	Inputs (Level 3)	
<i>(In thousands)</i>				
Securities, available-for-sale:				
Asset-backed securities	-	3,381	-	3,381
Corporate notes	-	138,514	10,057	148,571
U.S. Agency mortgage-backed securities	-	16,106	-	16,106
Collateralized mortgage obligations	-	194,966	-	194,966
Municipal securities	-	83,314	-	83,314
U.S. Agency principal-only strips	-	602	-	602
SBA Securities	-	192	-	192
U.S. Treasury Bill	-	14,224	-	14,224
Total	\$ -	\$ 451,299	\$ 10,057	\$ 461,356

Assets	Fair Value Measurements Using			Balance at December 31, 2020
	Quoted Prices in			
	Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
	<i>(In thousands)</i>			
Securities, available-for-sale:				
Asset-backed securities	-	3,450	-	3,450
Corporate notes	-	119,681	10,138	129,819
U.S. Agency mortgage-backed securities	-	11,598	-	11,598
Collateralized mortgage obligations	-	5,061	-	5,061
Municipal securities	-	68,829	-	68,829
U.S. Agency principal-only strips	-	756	-	756
SBA Securities	-	237	-	237
U.S. Treasury Bill	-	19,932	-	19,932
Total	\$ -	\$ 229,544	\$ 10,138	\$ 239,682

There were no transfers in or out of Level 1 and Level 2 fair value measurements during the three and nine months ended September 30, 2020 and 2020.

There was one \$10.1 million corporate note measured at fair value on a recurring basis using significant unobservable (Level 3) inputs as of September 30, 2021 and December 31, 2020.

Collateral-dependent loans – On a non-recurring basis, the Bank measures the fair value of collateral-dependent loans based on fair value of the collateral value which is derived from appraisals that take into consideration prices in observable transactions involving similar assets in similar locations in accordance with Receivables Topic of FASB ASC. Collateral value determined based on recent independent appraisals are considered a level 2 measurement. Collateral values based on unobservable inputs that are supported by little or no market data and less current appraisals are considered a level 3 measurement.

Other real estate owned – Real estate acquired in the settlement of loans is initially recorded at fair value, less estimated costs to sell. The Bank records other real estate owned at fair value on a non-recurring basis. As from time to time, nonrecurring fair value adjustments to other real estate owned are recorded based on current appraisal value of the property, a Level 2 measurement, or management's judgment and estimation based on reported appraisal value, a Level 3 measurement. There were no real estate owned or loans held for sale measured at estimated fair value on a non-recurring basis at September 30, 2021 or December 31, 2020. There were no gains or losses resulting from the measurement of other real estate owned or loans held for sale measured on a non-recurring basis for the three months and nine months ending September 30, 2021 and 2020.

The following table presents the Bank's hierarchy for its loans measured at estimated fair value on a nonrecurring basis at September 30, 2021, and the total losses resulting from these fair value adjustments.

	Fair Value Measurements Using						Nine Months Ended September 30, 2021
	Quoted Prices Active Markets for Identical		Significant Observable		Significant Unobservable		
	Assets		Inputs		Inputs	Balance at	
	(Level 1)		(Level 2)		(Level 3)	September 30, 2021	
	<i>(Dollars in thousands)</i>						
Collateral-dependant loans:							
Residential real estate	\$	-	\$	-	\$	12,382	\$ 12,382 \$ (2,043)
Commercial and industrial		-		-		2,397	2,397 (3,014)
Total	\$	-	\$	-	\$	14,779	\$ 14,779 \$ (5,057)

The following table presents information regarding the significant unobservable inputs used in significant Level 3 assets measured at fair value on a non-recurring basis at September 30, 2021:

September 30, 2021

(Dollars In thousands)

	Fair Value	Valuation Technique	Unobservable Input	Range
<i>(Dollars in thousands)</i>				
Collateral-dependant loans:				
Residential real estate	\$ 12,382	Market comparable	Adjustment to comparables	2%-10%
Commercial and industrial	2,397	Market comparable	Liquidation discount	50%

11. Affordable Housing Partnerships

In order to provide financing for properties for low-to-moderate income renters in our assessment areas and to lower our effective tax rate, the Bank has invested in limited partnerships that are formed to develop and operate high-quality affordable housing for lower income tenants within the United States. These partnerships must meet the regulatory requirements for affordable housing for a minimum 15-year compliance period to fully utilize the tax credits. The Bank is not the primary beneficiary and therefore does not consolidate these partnerships. If the partnerships cease to qualify for tax credits during the compliance period, the credits may be denied for any period in which the projects are not in compliance, and credits previously taken may be partially subject to recapture with interest.

The Bank amortizes investments in affordable housing partnerships in proportion to tax credits and benefits realized. As of September 30, 2021, the Bank had seven investments, with a net carrying value of \$53.4 million. Commitments to fund investment in affordable housing partnerships as of September 30, 2021 totaled \$17.9 million. As of December 31, 2020, the Bank had seven investments with a net carrying value of \$62.5 million and a further commitment to fund \$30.7 million.

12. Income Taxes

We account for income taxes under the asset and liability method, which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements. Under this method, deferred tax assets and liabilities are determined based on the differences between the financial statements and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in income in the period that includes the enacted date.

We record net tax assets to the extent we believe these assets will more likely than not be realized. In making such determination, we consider all available positive and negative evidence, including scheduled reversals of deferred tax liabilities, projected future taxable income, tax planning strategies and recent financial performance. A valuation allowance is provided when it is more likely than not that some portion of deferred tax assets will not be realized. As of September 30, 2021 and December 31, 2020, the Bank determined that a valuation allowance for deferred tax assets was not required.

Income tax expense was \$10.5 million and \$27.5 million for the three and nine months ended September 30, 2021 representing an effective tax rate of 28.70% and 28.57% for each period. Income tax expense was \$5.9 million and \$19.2 million for the three and nine months ended September 30, 2020 representing an effective tax rate of 25.74% and 28.35%, respectively. Our effective tax rate differs from the statutory rate primarily as a result of state taxes, income from bank owned life-insurance, low income housing tax credits and excess tax benefits from share-based compensation.

As of September 30, 2021 and December 31, 2020, there were no uncertain tax positions. The Bank does not expect the amount of unrecognized tax benefit to change significantly within the next twelve months.

13. Long-Term Debt

During 2016, the Bank completed a private placement of \$100.0 million in principal amount of fixed-to-floating rate subordinated notes to certain qualified investors. The proceeds from the placement of the notes were for general corporate purposes, capital management, and to support future growth. The subordinated notes had a maturity date of June 15, 2026 and had interest, payable semi-annually, at the rate of 6.0% per annum until June 15, 2021. On that date, the interest rate would have been adjusted to float at a rate equal to the three-month LIBOR rate plus 467.3 basis points (4.673%) until maturity. The notes included a right of prepayment, on or after June 15, 2021 and, in certain limited circumstances, before that date. On June 18, 2021, the Bank repaid all \$100.0 million in principal amount of subordinated notes including accrued and unpaid interest. The Bank incurred a net charge of \$614,000 to interest expense related to the unamortized issuance costs and premium of the subordinated notes.

On June 16, 2021, the Bank completed a public offering of \$150.0 million in aggregate principal amount of 3.375% fixed-to-floating rate subordinated notes due June 15, 2031. A majority of the proceeds from the placement of the notes were used to repay the subordinated notes due 2026. The subordinated notes mature on June 15, 2031 and bear interest at a fixed rate per annum of 3.375%, payable semi-annually in arrears until June 15, 2026. On that date, the subordinated notes will bear interest at a floating rate per annum equal to a benchmark rate, which is expected to be the Three-Month Term SOFR, plus 278 basis points, payable quarterly in arrears; provided, however, in the event that the then-current benchmark rate is less than zero, then the benchmark rate will be deemed zero. The Bank may, at its option, redeem the subordinated notes in whole or in part beginning on June 15, 2026 and, in other certain limited circumstances. The subordinated notes have been structured to qualify as Tier 2 capital for regulatory purposes. Debt issuance costs incurred in conjunction with the offering were \$2.4 million.

Debt issuance costs are reported as a direct deduction from the face of the note. The premium and related debt issuance costs are being amortized into interest expense over a 10-year period. A summary of outstanding long-term debt at September 30, 2021 is as follows:

		As of September 30, 2021	As of December 31, 2020	Interest rate	Maturity date	Earliest call date
				<i>(in thousands)</i>		
Subordinated notes payable (\$100,000 face amount)	\$	-	\$ 99,334	6.000%	6/15/2026	6/15/2021
Subordinated notes payable (\$150,000 face amount)	\$	147,699	\$ -	3.375%	6/15/2031	6/15/2026

14. Leases

The Bank is obligated under non-cancellable operating leases for our corporate office/main branch, 11 branch offices, one administrative office, one loan production office and one satellite office. Our leases have remaining terms of 1 to 10 years, with a weighted average remaining lease term of 7.1 years as of September 30, 2021. The majority of our leases provide for increases in future minimum annual rental payments as defined in the lease agreements. We have one variable lease where the

increase in lease liability is tied to the Consumer Price Index capped at 3% and no options to extend were incorporated into our lease liability calculations.

At September 30, 2021, operating lease right-of-use (“ROU”) assets and related liabilities were \$20.6 million and \$21.9 million, respectively. For the three and nine months ended September 30, 2021, the recorded operating lease expense was \$631,000 and \$2.0 million, respectively. For the three and nine months ended September 30, 2020, the recorded operating lease expense was \$618,000 and \$1.8 million, respectively. For the three and nine months ended September 30, 2021, cash payments for operating leases were \$659,000 and \$2.6 million, respectively. For the three and nine months ended September 30, 2020, cash payments for operating leases were \$728,000 and \$2.2 million, respectively.

Operating lease ROU assets represent the Bank’s right to use the underlying asset during the lease term and operating lease liabilities represent the Bank’s obligation to make lease payments arising from the lease. ROU assets and operating lease liabilities are recognized at lease commencement based on the present value of the remaining lease payments using the Bank’s incremental borrowing rate at the lease commencement date. Operating lease expense, which is comprised of amortization of the ROU asset and the implicit interest accreted on the operating lease liability, is recognized on a straight-line basis over the lease term and is recorded in occupancy expense in the Consolidated Income Statement. The Bank uses its incremental borrowing rate to present value lease payments in order to recognize a ROU asset and the related lease liability. The Bank calculates its incremental borrowing rate by adding a spread to the FHLB borrowing interest rate at a given period.

The table below shows contractually obligated lease payments under current leases and a reconciliation to the lease liability reported on the consolidated statement of financial condition as of September 30, 2021.

<i>(Dollars in thousands)</i>		
2021	\$	1,038
2022		4,098
2023		3,774
2024		3,735
2025		2,795
Thereafter		9,038
Total future lease payments	\$	24,478
Discount to present value		(2,545)
Total lease liability	\$	21,933

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion provides information about our results of operations, financial condition, liquidity, and capital resources. This information is intended to facilitate the understanding and assessment of significant changes and trends related to our financial condition and the results of operations since the date of our last periodic report. This discussion and analysis should be read in conjunction with our unaudited interim financial statements and the accompanying notes presented elsewhere herein.

Overview

We are one of the larger independent commercial banks headquartered in California focusing primarily on the California market, with a historical niche in the Chinese-American market. We consider the Chinese-American market to encompass individuals born in the United States of Chinese ancestry, ethnic Chinese who have immigrated to the United States and ethnic Chinese who live abroad but conduct business in the United States. Although founded as a Bank that primarily serves the Chinese-American community, Preferred Bank has grown into an institution whereby the majority of our current business activities come from the mainstream (non-Chinese American) markets of Southern and Northern California. Our Flushing, New York office, however, primarily still serves the Chinese-American segment of that market. We commenced operations in December 1991 as a California state-chartered bank in Los Angeles, California. Our deposits are insured by the FDIC. We are a member of the FHLB.

We provide personalized deposit services as well as real estate finance, commercial loans and trade finance to small and mid-sized businesses and their owners, entrepreneurs, real estate developers and investors, professionals and high net worth individuals. We are generally focused on businesses as opposed to retail customers and thus we have a smaller number of customer relationships for whom we provide a high level of service and personal attention.

We derive our income primarily from interest received on our loan and investment securities portfolios and our excess cash, and fee income we receive in connection with servicing our loan and deposit customers. Our major operating expenses are the interest we pay on deposits and borrowings, and the salaries and related benefits we pay our management and staff.

The Bank conducts its banking business from its main office in Los Angeles, California, and through eleven full service branch banking offices in the California cities of Alhambra, Century City, City of Industry, Torrance, Arcadia, Irvine, Diamond Bar, Pico Rivera, Tarzana, and San Francisco (2 branches), and one branch in Flushing, New York. Additionally, the Bank opened a loan production office in the suburb of Sugar Land in Houston, Texas in April 2021. The Bank also opened a satellite office in Manhattan in September of 2021. This office is only for meeting and communications, no business will be transacted there. We market our services and conduct our business primarily in Los Angeles, Orange, Ventura, Riverside, San Bernardino, and San Francisco counties within California, and the Tri-State area of New York, New Jersey and Connecticut.

The following table presents selected performance indicators and metrics for the periods indicated:

<i>(Dollars in thousands, except per share amounts)</i>	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Selected Financial Ratios:				
Return on average assets (annualized)	1.80%	1.34%	1.68%	1.33%
Return on average shareholders' equity (annualized)	18.21%	13.53%	16.61%	13.28%
Net interest margin	3.36%	3.54%	3.40%	3.60%
Efficiency ratio	30.41%	29.88%	32.33%	32.52%
Net charge-offs (recoveries) to average loans	0.10%	0.35%	0.21%	0.12%
	September 30, 2021	December 31, 2020	September 30, 2020	
Selected Asset Quality Ratios:				
Non-performing loans to total loans	0.48%	0.51%	0.64%	
Non-performing asset to total assets	0.35%	0.40%	0.49%	
Allowance for credit losses to total loans	1.41%	1.57%	1.55%	
Allowance for credit losses to non-performing loans	2.93x	3.09x	2.44x	
Liquidity and Capital Ratios:				
Tier 1 leverage capital ratio	9.64%	10.08%	9.75%	
Common equity tier 1 risk-based capital ratio	11.19%	11.21%	11.02%	
Tier 1 risk-based capital ratio	11.19%	11.21%	11.02%	
Total risk-based capital ratio	15.47%	14.64%	14.51%	

At September 30, 2021, assets totaled \$5.98 billion, an increase of \$836.2 million, or 16.3% from \$5.14 billion at December 31, 2020. Our loan portfolio increased \$286.1 million to \$4.32 billion at September 30, 2021, from \$4.04 billion at December 31, 2020. At September 30, 2021, deposits totaled \$5.19 billion, an increase of \$751.4 million, or 16.9% from \$4.44 billion at December 31, 2020. We recorded net income per share on a diluted basis of \$1.76 and \$4.61 for the three and nine months ended September 30, 2021, respectively, as compared to net income per share on a diluted basis of \$1.15 and \$3.25 for the three and nine months ended September 30, 2020, respectively. Our net interest income before provision for credit losses for the three and nine month periods increased compared to the same three and nine month periods a year ago, primarily due to increases in average interest-earning assets outpacing the drop in average interest-bearing liabilities and the decrease in the cost of interest-bearing liabilities outpacing the decrease yields on interest-earning assets. For the third quarter of 2021, return on average assets was 1.80%, compared to 1.34% from the same period in 2020, while return on average equity was 18.21%, compared to 13.53% for the third quarter of 2020. For the nine months ended September 30, 2021, return on average assets was 1.68% compared to 1.33% in the same period in 2020 and return on average equity was 16.61% compared to 13.28% from the same period in 2020.

Non-performing assets were \$20.9 million and \$20.5 million as of September 30, 2021 and December 31, 2020, respectively. The increase in non-performing assets is primarily due to the addition of 1) one commercial and industrial relationship totaling \$3.8 million 2) one commercial and industrial loan of \$1.0 million, and 3) one residential real estate loan totaling \$697,000, offset by \$2.8 million in payoffs and charge-offs of \$2.2 million comprised of one real estate loan for \$817,000 and two commercial and industrial loans for \$1.4 million.

COVID-19

The COVID-19 pandemic has caused significant, unprecedented disruption around the world that has affected daily living and negatively impacted the global economy. The pandemic has resulted in temporary closures of many businesses and the introduction of social distancing and shelter in place requirements in many states and communities, which has increased unemployment levels and caused volatility in the financial markets. While COVID-19 has negatively impacted the economy, the CARES Act has provided financial stimulus and government lending programs at unprecedented levels. The benefits of these programs overall have been very positive, although certain groups are still highly negatively affected by the pandemic.

We were able to react quickly to these changes because of the commitment and flexibility of our workforce coupled with a well-prepared Business Continuity Plan. To ensure the safety of our branch colleagues, while still meeting the needs of our customers, we shortened branch hours and eliminated weekend hours at all branches. We also split up our branch staff (where possible) into two teams who then rotated on for two weeks and then off for two weeks – all the while maintaining their normal pay. Many of our support units were working entirely from home while administrative units were splitting time 50/50. The executive team has been working full time in the office since the beginning of the pandemic in order to monitor all operations and make adjustments as necessary. Additional benefits, such as emergency paid time off and other programs for those whose families have been directly impacted by the virus, were added. We have since resumed branch operating hours closer to those in effect pre-pandemic and beginning mid-June 2021 and we have brought our employees back to a majority of our offices full time.

For our customers, we have established and participated in a variety of relief programs which include loan payment deferrals, fee waivers and the suspension of foreclosure and repossessions for those whose ability to pay was affected by the pandemic. In addition to these measures, we have been working with our customers to originate business loans made available through the Small Business Administration Paycheck Protection Program, a lending program established as part of the relief to American consumers and businesses in the CARES Act. The Federal Reserve established the Main Street Lending Program to support lending to small and medium-sized for profit businesses and nonprofit organizations that were in sound financial condition before the onset of the COVID-19 pandemic. The program operates through five facilities and we participated in the Main Street New Loan Facility (“MSNLF”) in the third quarter of 2020.

The CARES Act

The CARES Act was passed by Congress and signed into law on March 27, 2020 to address the economic impact to individuals and businesses as a result of the COVID-19 pandemic. As part of the CARES Act, various initiatives to protect individuals, businesses and local economies have been established in an effort to lessen the impact of the COVID-19 pandemic on consumers and businesses. These initiatives included extended unemployment benefits, mortgage forbearance, the Small Business Administration (“SBA”) Paycheck Protection Program (“PPP”) and the Main Street Lending Program. The PPP loans are forgivable, in whole or in part, if the proceeds are used for payroll and other permitted purposes in accordance with the requirements of the PPP. These loans carry a fixed rate of 1.00% and a term of 2 years or 5 years, if not forgiven, in whole or in part. The loans also require deferral of principal and interest payment. The loans are 100% guaranteed by the SBA. The SBA pays the originating bank a processing fee ranging from 1% to 5%, based on the size of the loan and these fees are deferred and amortized into interest income over the contractual period of 24 months or 60 months, as applicable. Upon SBA forgiveness, unamortized fees are then recognized into interest income. Participation in the PPP impacted on the Bank’s asset mix and net interest income in 2020 and will continue to impact both asset mix and net interest income until these loans are forgiven or paid off. In addition, the FRB has implemented a liquidity facility available to financial institutions participating in the PPP (“PPPLF”). In conjunction with the PPP, the PPPLF will allow the Federal Reserve Banks to lend to member banks on a non-recourse basis with PPP loans as collateral. On June 22, 2020, the FDIC issued a final rule to remove the effect of participation in the PPP and borrowings under the PPPLF from the various risk measures used to calculate an insured depository institution’s assessment rate. As part of our commitment to support our customers, the Bank participated in the PPP and PPPLF.

On December 27, 2020, the President signed another COVID-19 relief bill, the Economic Aid Act that extended and modified several provisions of the PPP. The Economic Aid Act included an additional allocation of \$284 billion to the PPP. The SBA subsequently reactivated the PPP on January 11, 2021. The Bank originated additional PPP loans through the PPP, which extended through June 30, 2021.

The CARES Act requires mortgage servicers to grant, on a borrower’s request, forbearance for up to 180 days (which can be extended for an additional 180 days) on a federally-backed single-family mortgage loan or forbearance up to 30 days (which can be extended for two additional 30-day periods) on a federally-backed multifamily mortgage loan when the borrowers experience financial hardship due to the COVID-19 pandemic.

Non-TDR Loan Modifications due to COVID-19

On March 22, 2020, the federal banking agencies issued an “Interagency Statement on Loan Modifications and Reporting for Financial Institutions Working with Customers Affected by the Coronavirus” which statement was revised on April 7, 2020. This guidance encourages financial institutions to work prudently with borrowers that are or that may be unable to meet their contractual obligations because of the effects of COVID-19. The guidance goes on to explain that in consultation with the FASB staff the federal banking agencies concluded that short-term modifications (e.g. six months) made on a good faith basis to borrowers who were current as of the implementation date of a modification program are not Troubled Debt Restructurings (“TDRs”). Section 4013 of the CARES Act, as amended by the Consolidated Appropriations Act, 2021 (“CAA”), permits a financial institution to elect to temporarily suspend TDR accounting under ASC Subtopic 310-40 in certain circumstances. The Bank has elected not to apply TDR classification to any COVID-19 pandemic related loan modifications that were executed after March 1, 2020 and earlier of (A) 60 days after the national emergency termination date concerning the COVID-19 pandemic outbreak declared by the President on March 13, 2020 under the National Emergencies Act, or (B) January 1, 2022 to borrowers who were current as of December 31, 2019. Given that nonaccrual loans are more heavily risk-weighted for capital purposes, this TDR relief allows a capital benefit in the form of reduced risk weighted assets since the aging of such loans was frozen at the time of modification. The Bank grants loan modifications to our customers in the form of maturity extensions, payment deferrals and forbearance. For a summary of the loans that we have modified in response to the COVID-19 pandemic, please refer to “Notes to Consolidated Interim Financial Statements” — “Note 9— Loans and Allowance for Credit Losses on Loans” in this Quarterly Report on Form 10-Q.

The following table presents a summary of loans that have been granted payment deferral and not designated as TDRs under the CARES Act at September 30, 2021 and December 31, 2020:

Loan Class	September 30, 2021		December 31, 2020	
	Count	Amount	Count	Amount
	<i>(In thousands)</i>		<i>(In thousands)</i>	
Real estate mortgage				
Residential	-	\$ -	6	\$ 10,461
Commercial	-	-	9	16,161
Total real estate mortgage	-	-	15	26,622
Commercial and Industrial	-	-	1	1,330
Total as of September 30, 2021:	-	\$ -	16	\$ 27,952

Federal Reserve Bank Actions

The Federal Reserve Bank (“FRB”) has taken a range of actions to support the flow of credit to households and businesses. For example, on March 15, 2020, the FRB reduced the target range for the federal funds rate to 0 to 0.25% and announced that it would increase its holdings of U.S. Treasury securities and agency mortgage-backed securities and begin purchasing agency commercial mortgage-backed securities. The FRB has also encouraged depository institutions to borrow from the discount window and has lowered the primary credit rate for such borrowing by 150 basis points while extending the term of such loans up to 90 days. Reserve requirements have been reduced to zero as of March 26, 2020. The FRB has established, or has taken steps to establish, a range of facilities and programs to support the U.S. economy and U.S. marketplace participants in response to economic disruptions associated with COVID-19, including among others, main street lending facilities to purchase loan participations, under specified conditions, from banks lending to small and medium U.S. businesses. Beginning in the third quarter of 2020, we participated in the Main Street Lending Program.

Economy

The pandemic has resulted in unprecedented uncertainties for our citizens, our economy and the banking industry. Our operating results indicated that our underlying economic fundamentals in our footprint were relatively healthy and we believe that the Bank is well positioned to continue to support our customers and communities. The COVID-19 pandemic continues to alter economic fundamentals and the economy will be challenged for the foreseeable future.

Critical Accounting Policies

Our accounting policies are integral to understanding the financial results reported. Our most complex accounting policies require management's judgment to ascertain the valuation of assets, liabilities, commitments and contingencies. We have established detailed policies and control procedures that are intended to ensure valuation methods are well controlled and consistently applied from period to period. In addition, these policies and procedures are intended to ensure that the process for changing methodologies occurs in an appropriate manner. The following is a brief description of our current accounting policies involving significant management valuation judgments.

Allowance for Credit Losses

The Bank adopted ASU 2016-13, Financial Instruments — Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments on January 1, 2020, which introduced a new CECL model. The allowance for credit losses ("ACL") on loans represents our best estimate of expected credit losses inherent in the existing loan portfolio. The allowance for credit losses on loans is increased by the provision for credit losses charged to expense and reduced by loans and leases charged off, net of recoveries.

We evaluate our allowance for credit losses quarterly. We believe that the allowance for credit losses is a "critical accounting estimate" because it is based upon management's assessment of various factors affecting the collectability of the loans using the relevant available information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. Historical credit loss experience provides the basis for the estimation of expected credit losses. Adjustments to historical loss information are made for differences in current loan-specific risk characteristics such as differences in underwriting standards, portfolio mix, delinquency level, or term as well as for changes in environmental conditions, such as changes in unemployment rates, property values, or other relevant factors.

We segment the loan portfolio into six main categories: commercial, international trade finance, construction, real estate, residential mortgage, and cash secured. Within those categories, we further segment into collective pools with similar risk characteristics. The segmentation reflects management's view of risks inherent in the portfolio based on historical loan experiences.

Loans are individually evaluated for credit losses when they no longer exhibit similar risk characteristics with other loans in the portfolio. We individually review and analyze non-accrual loans, classified loans, and TDR loans. Collateral dependent loans are loans for which the repayment is expected to be provided substantially through the operation or sale of the collateral when the borrower, based on management's assessment, is experiencing financial difficulty as of the reporting date. Collateral dependent loans are typically analyzed by comparing the loan amount to the fair value of collateral less cost to sell, with a prompt charge-off taken for the 'shortfall' amount once the value is confirmed. Other methods can be used including, for example loan sale market price or present value of expected future cash flows discounted at the loan's effective interest rate.

We also make adjustments, if warranted, in our allowance methodology in both quantitative and qualitative modeling to estimate the allowance. Such adjustments are intended to account for conditions that management believes directly impact loss potential in the portfolio that is not currently being captured in the model. To the extent possible, management accounts for the impact of quantitative factors on a pool by pool basis, and qualitative factors on a portfolio basis. Qualitative factors consisted of nine factors including recent trends and economic conditions. We apply environmental and general economic factors to our allowance methodology including: credit concentrations; delinquency trends; national and local economic and business conditions; the quality of lending management and staff; lending policies and procedures; loss and recovery trends; nature and volume of the portfolio; changes in the value of underlying collateral for collateral dependent loans; the quality of loan reviews; and other external factors including competition, legal, and regulatory factors. We aggregate the sums of the estimates of probable loss for each category with the specific individually evaluated reserves to arrive at the total estimated allowance for credit losses.

The allowance adequacy analysis requires a significant amount of judgment and subjectivity by management especially in regards to the qualitative portion of the analysis. We do not provide any assurance that further economic difficulties or other circumstances which would adversely affect our borrowers and their ability to repay outstanding loans will not occur. These difficulties or other circumstances could result in increased losses in our loan portfolio, which could result in actual losses that exceed loss reserves previously established.

The Bank performs an analysis to estimate the credit losses for off-balance sheet commitments, including letters of credit, acceptances outstanding, and committed loan amounts, on a quarterly basis. The reserve is calculated by applying the historical loss factor for the quarter over the total outstanding letters of credit which is also applied to pass loans for allowance for credit losses on loans provision purposes. Under the CECL methodology, the look back period beginning from January 2010 diluted the more recent loss experience so a rolling 4-year loss rate is applied until the historical loss rate equalizes.

On a quarterly basis, management performs a qualitative evaluation for available-for-sale (“AFS”) debt securities in an unrealized loss position to determine if the impairment of an investment’s value is related to credit or all other factors under the guidance of ASC 326-30. In determining whether a security’s decline in fair value is credit related, management considers a number of factors including, but not limited to: (i) the extent to which the fair value of the investment is less than its amortized cost; (ii) the financial condition and near-term prospects of the issuer; (iii) downgrades in credit ratings; (iv) payment structure of the security; (v) the ability of the issuer of the security to make scheduled principal and interest payments and (vi) general market conditions which reflect prospects for the economy as a whole, including interest rates and sector credit spreads. Per the new guidance, the credit impairment is limited by the amount of the unrealized loss through the allowance for credit losses and the reversals of credit losses are recognized immediately through earnings. The Bank measures credit losses on AFS debt securities at the individual security level for purposes of measuring credit losses.

ASC 326-20 requires an estimate of lifetime credit loss allowance for the held-to-maturities (“HTM”) debt securities. The Bank holds the HTM debt securities that are issued by the government agencies which are highly rated by the agencies and have a long history of no credit losses so no ACL on these securities are recorded.

Results of Operations

The following tables summarize key financial results for the periods indicated:

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
<i>(Dollars in thousands, except per share amounts)</i>				
Net income	\$ 26,145	\$ 17,125	\$ 68,819	\$ 48,588
Net income available to common shareholders, basic	\$ 26,142	\$ 17,072	\$ 68,811	\$ 48,435
Net income available to common shareholders per share, basic	\$ 1.76	\$ 1.15	\$ 4.61	\$ 3.25
Net income available to common shareholders, diluted	\$ 26,142	\$ 17,072	\$ 68,811	\$ 48,435
Net income available to common shareholders per share, diluted	\$ 1.76	\$ 1.15	\$ 4.61	\$ 3.25
Return on average assets (annualized)	1.80%	1.34%	1.68%	1.33%
Return on average shareholders’ equity (annualized)	18.21%	13.53%	16.61%	13.28%

	Three months ended September 30,			Nine months ended September 30,		
	2021	2020	Increase (Decrease)	2021	2020	Increase (Decrease)
Statement of Operations Data:						
Interest income	\$ 53,611	\$ 52,782	\$ 829	\$ 156,244	\$ 160,613	\$ (4,369)
Interest expense	5,858	8,663	(2,805)	19,784	32,522	(12,738)
Net interest income	47,753	44,119	3,634	136,460	128,091	8,369
(Reversal of) provision for credit losses	(1,500)	9,000	(10,500)	(100)	21,800	(21,900)
Net interest income after (reversal of) provision for credit losses	49,253	35,119	14,134	136,560	106,291	30,269
Noninterest income	2,784	1,605	1,179	5,777	4,707	1,070
Noninterest expense	15,370	13,663	1,707	45,986	43,181	2,805
Income before income taxes	36,667	23,061	13,606	96,351	67,817	28,534
Income tax expense	10,522	5,936	4,586	27,532	19,229	8,303
Net income	\$ 26,145	\$ 17,125	\$ 9,020	\$ 68,819	\$ 48,588	\$ 20,231
Net income available to common shareholders per share, basic	\$ 1.76	\$ 1.15	\$ 0.61	\$ 4.61	\$ 3.25	\$ 1.36
Net income available to common shareholders per share, diluted	\$ 1.76	\$ 1.15	\$ 0.61	\$ 4.61	\$ 3.25	\$ 1.36

Net Interest Income and Net Interest Margin

Net interest income before (reversal of) provision for credit losses increased to \$47.8 million for the three months ended September 30, 2021 compared to \$44.1 million for the same period of 2020. Our net interest margin for the third quarter of 2021 was 3.36%, a decrease of 18 basis points from 3.54% for the same period of 2020.

Net interest income before (reversal of) provision for credit losses increased to \$136.5 million for the nine months ended September 30, 2021 compared to \$128.1 million for the same period of 2020. Our net interest margin for the nine months ended September 30, 2021 was 3.40%, a decrease of 20 basis points from 3.60% for the same period of 2020.

For the three months ended September 30, 2021, the average yield on interest-earning assets was 3.77%, a decrease of 46 basis points from 4.23% for the same period of 2020. For the nine months ended September 30, 2021, the average yield on interest-earning assets was 3.89%, a decrease of 62 basis points from 4.51% for the same period of 2020. The decreases in yield during the three and nine month periods were primarily due to a \$2.3 million accrued interest reversal on the Bank's one performing troubled debt restructured loan in the second quarter of 2021 in addition to a decline in loan yields as new loan production is typically originating loan coupons that are 50-100 basis points below those loans which are paying off within the portfolio. Also the participation in the PPP slightly impacted the loan yield due to 1% loan rate on PPP loans. Also, a \$191.5 million purchase of agency collateralized mortgage obligations during the third quarter of 2021 contributed to the yield decline. Interest income, interest expense, net interest income, and the net interest margin are all influenced by the distribution of assets and liabilities and the income earned and costs incurred on such assets and liabilities. For the three months ended September 30, 2021, average interest-earning assets totaled \$5.66 billion, an increase of \$684.7 million from the comparable 2020 period. For the nine months ended September 30, 2021, average interest-earning assets totaled \$5.38 billion, an increase of \$612.8 million from the comparable 2020 period. The increases in average interest-earning assets during the three and nine month periods were primary related to the loan portfolio growth, investment securities portfolio growth and increase in cash balances.

As of September 30, 2021, 69% of our loan portfolio was tied to the Prime Rate, which has the potential to re-price daily, and 22% was tied to the London Interbank Offered Rate, or LIBOR, or other indices, which re-price periodically. Approximately 79% of our adjustable-rate loan portfolio had an interest rate floor at various levels, which provides us with some protection in the current environment with the Prime Rate often at a level below the floor interest rate. Approximately 9% of our loan portfolio had interest rate ceilings at various rates limiting the amount of interest rate increases that can be passed on to the borrower.

The average cost of interest-bearing liabilities decreased 37 basis points to 0.59% for the three months ended September 30, 2021 from 0.96% for the same period of 2020. The average cost of interest-bearing liabilities decreased 55 basis points to 0.70% for the nine months ended September 30, 2021 from 1.25% for the same period of 2020. The decreases in the cost of interest-bearing liabilities during the three and nine month period were primarily due to the aforementioned decreasing market interest rates on deposits and its effect on the cost of existing and new depositors offset by a recognition of \$614,000 of unamortized premium and issuance costs in relation to the redemption of \$100 million sub-debt. For the three months ended September 30, 2021, average interest-bearing deposits totaled was \$3.78 billion, an increase of \$282.4 million from the comparable 2020 period. For the nine months ended September 30, 2021, average interest-bearing deposits totaled \$3.67 billion, an increase of \$291.8 million from the comparable 2020 period. The increases in average interest-bearing deposits during the three and nine month periods occurred across all deposit types.

The following tables present, for the periods indicated, the information regarding the distribution of average assets, liabilities and shareholders' equity, as well as the net interest income from average interest-earning assets and the resulting yields expressed in percentages. Non-accrual loans are included in the calculation of average loans and leases while non-accrued interest thereon is excluded from the computation of yields earned.

Three months ended September 30,

	2021			2020		
	Average Balance	Interest Income or Expense	Average Yield or Cost	Average Balance	Interest Income or Expense	Average Yield or Cost
ASSETS	<i>(Dollars in thousands)</i>					
Interest-earning assets:						
Loans ^(1,2)	\$ 4,156,289	\$ 50,866	4.86%	\$ 3,956,145	\$ 50,417	5.07%
Investment securities ⁽³⁾	401,641	2,163	2.14%	237,801	1,967	3.29%
Federal funds sold	21,837	20	0.36%	23,828	30	0.50%
Other earning assets	1,079,911	679	0.25%	757,231	474	0.25%
Total interest-earning assets	5,659,678	53,728	3.77%	4,975,005	52,888	4.23%
Deferred loan fees, net	(5,176)			(4,713)		
Allowance for credit losses on loans	(63,608)			(55,822)		
Noninterest earning assets:						
Cash and due from banks	14,457			7,355		
Bank furniture and fixtures	11,123			11,856		
Right of use assets	21,136			16,550		
Other assets	122,446			123,317		
Total assets	<u>\$ 5,760,056</u>			<u>\$ 5,073,548</u>		
LIABILITIES AND SHAREHOLDERS' EQUITY						
Interest-bearing liabilities:						
Deposits:						
Interest-bearing demand/savings	1,824,190	\$ 1,489	0.32%	\$ 1,659,374	\$ 1,452	0.35%
TCD \$250K or more	964,656	1,542	0.63%	987,631	2,993	1.21%
Other time certificates	994,858	1,503	0.60%	854,270	2,688	1.25%
Total interest-bearing deposits	3,783,704	4,534	0.48%	3,501,275	7,133	0.81%
Subordinated debt	147,671	1,324	3.56%	99,285	1,530	6.13%
Total interest-bearing liabilities	3,931,375	5,858	0.59%	3,600,560	8,663	0.96%
Non-interest bearing liabilities:						
Demand deposits	1,187,903			907,607		
Lease Liability	22,747			19,400		
Other liabilities	48,407			42,560		
Total liabilities	5,190,432			4,570,127		
Shareholders' equity	569,624			503,421		
Total liabilities and shareholders' equity	<u>\$ 5,760,056</u>			<u>\$ 5,073,548</u>		
Net interest income		<u>\$ 47,870</u>			<u>\$ 44,225</u>	
Net interest spread			3.18%			3.27%
Net interest margin			3.36%			3.54%

⁽¹⁾ Includes non-accrual loans and loans held for sale

⁽²⁾ Net loan fee income of \$823,000 and \$683,000 for the quarter ended September 30, 2021 and 2020 is included in the yield computations

⁽³⁾ Yields on securities have been adjusted to a tax-equivalent basis

Nine months ended September 30,

	2021			2020		
	Average Balance	Interest Income or Expense	Average Yield or Cost	Average Balance	Interest Income or Expense	Average Yield or Cost
ASSETS	<i>(Dollars in thousands)</i>					
Interest-earning assets:						
Loans ^(1,2)	\$ 4,111,596	\$ 148,631	4.83%	\$ 3,865,350	\$ 151,794	5.25%
Investment securities ⁽³⁾	304,865	6,104	2.68%	245,181	6,193	3.37%
Federal funds sold	21,251	63	0.39%	26,093	185	0.95%
Other earning assets	939,853	1,769	0.25%	628,165	2,736	0.58%
Total interest-earning assets	5,377,565	156,567	3.89%	4,764,789	160,908	4.51%
Deferred loan fees, net	(4,818)			(3,662)		
Allowance for loan losses	(63,967)			(48,981)		
Noninterest earning assets:						
Cash and due from banks	11,683			7,321		
Bank furniture and fixtures	11,452			12,039		
Right of use assets	19,255			16,774		
Other assets	126,819			117,102		
Total assets	<u>\$ 5,477,989</u>			<u>\$ 4,865,382</u>		
LIABILITIES AND SHAREHOLDERS' EQUITY						
Interest-bearing liabilities:						
Deposits:						
Interest-bearing demand/ savings	1,782,618	\$ 4,493	0.34%	1,593,793	\$ 6,313	0.53%
TCD \$250K or more	936,825	5,148	0.73%	967,413	11,469	1.58%
Other time certificates	954,758	5,143	0.72%	821,199	10,148	1.65%
Total interest-bearing deposits	3,674,201	14,784	0.54%	3,382,405	27,930	1.10%
Subordinated debt	119,581	5,000	5.59%	99,254	4,592	6.18%
Total interest-bearing liabilities	3,793,782	19,784	0.70%	3,481,659	32,522	1.25%
Non-interest bearing liabilities:						
Demand deposits	1,054,946			831,545		
Lease Liability	21,280			19,850		
Other liabilities	54,044			43,687		
Total liabilities	4,924,052			4,376,741		
Shareholders' equity	553,937			488,641		
Total liabilities and shareholders' equity	<u>\$ 5,477,989</u>			<u>\$ 4,865,382</u>		
Net interest income		<u>\$ 136,783</u>			<u>\$ 128,386</u>	
Net interest spread			3.20%			3.26%
Net interest margin			3.40%			3.60%

⁽¹⁾ Includes non-accrual loans and loans held for sale

⁽²⁾ Net loan fee income of \$2.0 million and \$1.9 million for the nine months ended September 30, 2021 and 2020 is included in the yield computations

⁽³⁾ Yields on securities have been adjusted to a tax-equivalent basis

In addition to the distribution, yields and costs of assets and liabilities, net income is also affected by changes in the volume of and rates on assets and liabilities. The following tables show the change in interest income and interest expense and the amount of change attributable to variances in volume, rates and the combination of volume and rates based on the relative changes of volume and rates.

Three months ended September 30, 2021 compared to three months ended September 30, 2020			
	Net Change	Rate	Volume
	<i>(In thousands)</i>		
Interest income:			
Loans and leases	449	\$ (2,044)	\$ 2,493
Investment securities ⁽¹⁾	196	(846)	1,042
Federal funds sold	(10)	(8)	(2)
Other earning assets	205	2	203
Total interest income	840	(2,896)	3,736
Interest expense:			
Interest-bearing demand	101	(5)	106
Money market	(47)	(77)	30
Savings	(17)	(17)	-
Time certificates of deposits	(2,636)	(2,955)	319
Subordinated debt	(206)	(784)	578
Total interest expense	(2,805)	(3,838)	1,033
Net interest income	\$ 3,645	\$ 942	\$ 2,703

⁽¹⁾ Amounts have been adjusted to a tax-equivalent basis

Nine months ended September 30, 2021 compared to nine months ended September 30, 2020			
	Net Change	Rate	Volume
	<i>(In thousands)</i>		
Interest income:			
Loans and leases	\$ (3,163)	\$ (12,491)	\$ 9,328
Investment securities ⁽¹⁾	(89)	(1,428)	1,339
Federal funds sold	(122)	(93)	(29)
Other earning assets	(967)	(1,965)	998
Total interest income	(4,341)	(15,977)	11,636
Interest expense:			
Interest-bearing demand	(213)	(741)	528
Money market	(1,596)	(1,638)	42
Savings	(11)	(23)	12
Time certificates of deposits	(11,326)	(12,416)	1,090
Subordinated debt	408	(471)	879
Long-term borrowings	-	-	-
Total interest expense	(12,738)	(15,289)	2,551
Net interest income	\$ 8,397	\$ (688)	\$ 9,085

⁽¹⁾ Amounts have been adjusted to a tax-equivalent basis

(Reversal of) Provision for Credit Losses

In response to the credit risk inherent in our business, we maintain allowances for credit losses through charges to earnings.

The Bank recorded a \$1.5 million reversal of provision for credit losses for the three months ended September 30, 2021 compared to a \$9.0 million provision for credit losses for the same period in 2020. This reversal of provision for credit losses was primarily due to the improvement in the outlook for the Bank's credit portfolio as a result of there-opening of the overall economy which results in a stronger economic outlook, offset by loan growth. Net charge-offs were \$1.0 million for the three months ended September 30, 2021, compared to net charge-offs of \$3.5 million for the three months ended September 30, 2020. The provision for credit losses was a reversal of \$0.1 million compared to a provision for credit losses of \$21.8 million for the nine months ended September 30, 2021 and 2020, respectively, representing a decrease of \$21.9 million. Net charge-offs were \$2.2 million for the nine months ended September 30, 2021, compared to net charge-offs of \$3.4 million for the nine months ended September 30, 2020.

The provision for credit losses includes the consideration of the impact to the national and local economies resulting from the COVID-19 pandemic, and risk rating changes within the loan portfolio. The Bank will continue to monitor the continuing impact of the pandemic on credit risks and losses. The provision for credit losses is based on the Bank's determination of the allowance for credit losses under a current expected credit losses methodology. We also apply qualitative factors in calculating allowance levels by loan type, which are revised quarterly and take into consideration reasonable and supportable economic forecasts, the mix of the loan portfolio, concentration levels and trends, local and national economic conditions, changes in capabilities, experience of lending management and staff, and other external factors such as industry conditions, competition and regulatory requirements.

Non-performing loans increased to \$20.9 million at September 30, 2021, compared to \$20.5 million as of December 31, 2020. The increase was mainly from additions of \$5.4 million, offset by \$2.8 million in payoffs and \$2.2 million in charge-offs. The ratio of allowance for credit losses on loans to total loans decreased to 1.41% of total loans at September 30, 2021 compared to 1.57% at December 31, 2020. The 16 basis points decrease between periods is primarily attributable to the factors applied in the economic forecasts of the Bank's CECL model, such as charge-offs and loan growth.

Management believes that through the application of the allowance methodology's quantitative and qualitative components, that the provision and overall level of allowance for credit losses on loans is adequate for current expected credit losses inherent in the portfolio as of September 30, 2021. For details on the non-performing loans, please see the table under Non-Performing Assets below.

Additionally, a separate reserve is maintained related to off-balance sheet items such as commitments to extend credits, or letters of credit. See the "Contractual Obligations" section below for further discussion of off-balance sheet items.

Noninterest Income

We earn noninterest income primarily through fees related to:

- Services provided to deposit customers;
- Services provided in connection with trade finance; and
- Services provided to current loan customers.

In addition, we may earn rental income from OREO property, income from increases in the cash surrender value of bank owned life insurance policies ("BOLI"), and sale of loans and investment securities.

The following table presents, for the periods indicated, the major categories of noninterest income:

	Three months ended		
	September 30,		Increase
	2021	2020	(Decrease)
	<i>(In thousands)</i>		
Fees and service charges on deposit accounts	\$ 581	\$ 428	\$ 153
Letter of credit fee income	1,576	690	886
BOLI income	98	96	2
Net gain on sale or call of investment securities	41	15	26
Other income	488	376	112
Total noninterest income	<u>\$ 2,784</u>	<u>\$ 1,605</u>	<u>\$ 1,179</u>

Noninterest income for the three months ended September 30, 2021, was \$2.8 million, compared to \$1.6 million for the corresponding period in 2020. The \$1.2 million increase was attributable to an increase of \$153,000 in fees and service charges on deposits accounts due to new fee income products that the Bank introduced in 2020 and an increase of \$886,000 in trade finance letters of credit fee income from increased activity. Additionally, there was an increase of \$112,000 in other income.

	Nine months ended		
	September 30,		Increase
	2021	2020	(Decrease)
	<i>(In thousands)</i>		
Fees and service charges on deposit accounts	\$ 1,532	\$ 1,172	\$ 360
Letter of credit fee income	3,195	2,280	915
BOLI income	292	285	7
Net gain (loss) on sale of loans	(640)	15	(655)
Net gain (loss) on sale or call of investment securities	41	(98)	139
Other income	1,357	1,053	304
Total noninterest income	<u>\$ 5,777</u>	<u>\$ 4,707</u>	<u>\$ 1,070</u>

Noninterest income for the nine months ended September 30, 2021, was \$5.8 million, compared to \$4.7 million for the corresponding period in 2020. The \$1.1 million increase was attributable to i) losses on loan sales, including a sold shared national credit loan at a discount of \$398,000, two commercial loans sold at a discount of \$261,000 and one mortgage loan sold at a gain of \$20,000, offset by ii) a \$360,000 increase in fees and service charges on deposit accounts from new fee income products, iii) an increase of \$915,000 in trade finance letters of credit fee income, iv) a \$139,000 increase in net gains on sale or call of investment securities, and v) a \$304,000 increase in other income due mostly to increases in other loan-related fees.

Noninterest Expense

Noninterest expense is the cost, other than interest expense and the provision for credit losses, associated with providing banking and financial services to customers and conducting business.

The following table presents, for the periods indicated, the major categories of noninterest expense:

	Three months ended		Increase
	September 30,		(Decrease)
	2021	2020	
	<i>(In thousands)</i>		
Salaries and employee benefits	\$ 10,920	\$ 9,126	\$ 1,794
Net occupancy expense	1,430	1,455	(25)
Business development and promotion expense	98	95	3
Professional services	1,075	974	101
Office supplies and equipment expense	467	443	24
OREO related expense	-	3	(3)
Other expense	1,380	1,567	(187)
Total noninterest expense	<u>\$ 15,370</u>	<u>\$ 13,663</u>	<u>\$ 1,707</u>

Total noninterest expense was \$15.4 million for the three months ended September 30, 2021 compared to \$13.7 million for the corresponding period in 2020. The \$1.7 million increase was primarily the result of i) a \$1.8 million increase in salaries and benefits mainly due to higher incentive compensation accrual and hiring additional staff to support the Bank's growth, ii) a \$101,000 increase in professional fees from higher data processing fees and higher professional fees, offset by a \$187,000 decrease in other expense resulting from a \$80,000 decrease in FDIC assessments and increases in loan-related expenses due to portfolio growth and increased COVID-19 expenses in branches compared to the prior period.

	Nine months ended		Increase
	September 30,		(Decrease)
	2021	2020	
	<i>(In thousands)</i>		
Salaries and employee benefits	\$ 32,328	\$ 30,123	\$ 2,205
Net occupancy expense	4,260	4,147	113
Business development and promotion expense	288	360	(72)
Professional services	3,052	2,994	58
Office supplies and equipment expense	1,381	1,391	(10)
OREO related expense	-	6	(6)
Other expense	4,677	4,160	517
Total noninterest expense	<u>\$ 45,986</u>	<u>\$ 43,181</u>	<u>\$ 2,805</u>

Total noninterest expense was \$46.0 million for the nine months ended September 30, 2021 compared to \$43.2 million for the corresponding period in 2020. The \$2.8 million increase was primarily the result of i) a \$2.2 million increase in salaries and benefits mainly due to higher incentive compensation accrual and hiring additional staff to support the bank's growth, ii) a \$113,000 increase in net occupancy decreases which was impacted from annual rent increases and our new Houston office, iii) a decrease of \$72,000 in business development and promotion expense due to the COVID-19 pandemic, iv) a \$58,000 increase in professional fees from higher other professional fees offset by lower legal fees, and v) a \$517,000 increase in other expense resulting from a \$700,000 increase in FDIC assessments as the first quarter of 2020 included a Small Bank Assessment Award credit offset by the increase in the base assessment rate compared to the prior period.

Provision for Income Taxes

We accounted for income taxes under the asset and liability method, which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements. Under this method, deferred tax assets and liabilities are determined based on the differences between the financial statements and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in income in the period that includes the enacted date.

We record net tax assets to the extent we believe these assets will more likely than not be realized. In making such determination, we consider all available positive and negative evidence, including scheduled reversals of deferred tax liabilities,

projected future taxable income, tax planning strategies and recent financial operations. A valuation allowance is provided when it is more likely than not that some portion of deferred tax assets will not be realized. As of September 30, 2021 and December 31, 2020, the Bank determined that a valuation allowance for deferred tax assets was not required.

We recorded net tax expense of \$10.5 million and \$5.9 million for the three months ended September 30, 2021 and 2020, respectively, resulting in an effective tax rate of 28.70% and 25.74%, respectively. We recorded net tax expense of \$27.5 million and \$19.2 million for the nine months ended September 30, 2021 and 2020, respectively, resulting in an effective tax rate of 28.57% and 28.35%, respectively. The increase in our effective tax rate during the three and nine-month periods were partially due to an additional low income housing tax credit from a new investment made in late 2020.

As of September 30, 2021 and December 31, 2020, the total amount related to uncertain tax positions was zero, net of federal tax benefit. The Bank does not expect the amount of unrecognized tax benefit to change significantly within the next twelve months.

Financial Condition

Total assets as of September 30, 2021 were \$5.98 billion compared to \$5.14 billion as of December 31, 2020. Earning assets as of September 30, 2021 totaled \$5.89 billion compared to \$5.05 billion as of December 31, 2020. Total deposits were \$5.19 billion as of September 30, 2021 compared to \$4.44 billion as of December 31, 2020.

Loans

The largest component of assets and our greatest source of interest income is our loan portfolio. The following table sets forth the amount and type of our loans and leases outstanding at the end of each of the periods indicated.

	<u>September 30, 2021</u>	<u>December 31, 2020</u>	<u>September 30, 2020</u>
		<i>(In thousands)</i>	
Loans (by portfolio and class):			
Real estate – Mortgage:			
Real estate—Residential	\$ 540,725	\$ 523,790	\$ 528,371
Real estate—Commercial	2,093,692	1,911,484	1,808,200
Total Real Estate – Mortgage	2,634,417	2,435,274	2,336,571
Real estate – Construction:			
R/E Construction — Residential	122,382	148,825	170,773
R/E Construction — Commercial	213,833	215,032	223,707
Total Real Estate Construction Loans	336,215	363,857	394,480
Commercial & Industrial	1,274,847	1,143,829	1,128,994
SBA (PPP)	63,896	70,234	74,551
Trade Finance	12,148	22,161	15,057
Consumer & Other	6	39	68
Total gross loans and leases	4,321,529	4,035,394	3,949,721
Less: allowance for credit losses on loans	(61,135)	(63,426)	(61,262)
Less: deferred loan fees, net	(5,498)	(4,574)	(4,411)
Total net loans	<u>\$ 4,254,896</u>	<u>\$ 3,967,394</u>	<u>\$ 3,884,048</u>

The majority of the Bank's loans are made to customers and businesses in the state of California and/or secured by properties located primarily in the greater Los Angeles metropolitan area and to a lesser extent, the San Francisco Bay and New York areas. All loans are typically made based on substantially the same credit standards regardless of where the customers and/or collateral properties are located although there may be circumstances whereby geographical location would require more stringent requirements for a loan.

Total gross loans increased by \$286.1 million, or 7.1%, to \$4.32 billion as of September 30, 2021 from \$4.04 billion as of December 31, 2020. Real estate mortgage loans, which include real estate loans collateralized by various types of commercial and residential real estate, increased \$199.1 million from \$2.44 billion as of December 31, 2020 to \$2.63 billion at September 30, 2021. Real estate construction loans which are loans made to borrowers and developers for the purpose of constructing residential or

commercial properties, decreased \$27.6 million from \$363.9 million at December 31, 2020 to \$336.2 million at September 30, 2021. Commercial & industrial loans increased \$131.0 million from \$1.14 billion at December 31, 2020 to \$1.27 billion at September 30, 2021, and trade finance loans, which are primarily working capital revolving and term loans for business operations, decreased \$10.0 million from \$22.2 million at December 31, 2020 to \$12.1 million at September 30, 2021.

SBA decreased \$6.3 million from \$70.2 million at December 31, 2020 to \$63.9 million at September 30, 2021. SBA loans consisted entirely of loans originated under the SBA's Payroll Protection Program. The decrease in SBA loans during the nine months ended September 30, 2021 is due forgiveness of PPP loans, offset by additional PPP originated in Round 2 of the SBA's PPP.

Management's focus from a lending perspective now is to continue monitoring the Bank's existing loan relationships due to the economic shutdown caused by the COVID-19. In addition, because of the recent declines in COVID-19 cases and more re-opening of the economy, management is also keenly focused on growing new and existing relationships. We anticipate continuing improvement in the economy in the near-term and management wants to be ready to capture new business.

The following table represent the breakdown of the PPP loans as of September 30, 2021.

	September 30, 2021		December 31, 2020	
	Count	Amount	Count	Amount
	<i>(In thousands)</i>		<i>(In thousands)</i>	
PPP Loan Balance Range				
Less than equal to \$350,000	128	15,107	160	14,368
Greater than \$350,000 and less than equal to \$2.0 million	32	23,514	29	25,979
Greater than \$2.0 million	8	25,275	6	29,887
Total as of September 30, 2021:	168	63,896	195	70,234

Non-Performing Assets

Non-performing assets are composed of loans on non-accrual status and Other Real Estate Owned ("OREO"), and certain Troubled Debt Restructurings ("TDRs"). TDR's that are on non-accrual status are included in non-performing assets while TDR's that are performing according to their revised terms are not included in nonperforming assets. Generally, loans are placed on non-accrual status when they become 90 days or more past due or at such earlier time as management determines timely recognition of interest to be in doubt, unless they are both fully secured and in process of collection. Accrual of interest is discontinued on a loan when management believes, after considering economic and business conditions and collection efforts that the borrower's financial condition is such that collection of principal and contractually due interest is not likely. When, in our judgment, the borrower's ability to make required interest and principal payments has resumed and collectability is no longer in doubt, the loan could be returned to accrual status. OREO consists of real property acquired through foreclosure or similar means that the Bank intends to offer for sale.

A TDR is a debt restructuring in which a bank, for economic or legal reasons specifically related to a borrower's financial difficulties, grants a concession to the borrower that it would not otherwise consider. At September 30, 2021, the Bank had three performing restructured loans totaling \$25.2 million and a non-performing restructured loan of \$14.1 million. At December 31, 2020, one performing loan of \$23.0 million was classified as TDR.

In order to encourage banks to work with impacted borrowers, the CARES Act and U.S. banking agencies have provided relief from TDR accounting, which include a capital benefit in the form of reduced risk-weighted assets, as TDRs are more heavily risk-weighted for capital purposes. Beginning in late March 2020, the Bank granted various loan accommodation program in the form of payment deferrals, to provide relief to borrowers experiencing financial hardship due to COVID-19 pandemic. Section 4013 of the CARES Act, as amended by the CAA, permits a financial institution to elect to temporarily suspend TDR accounting under ASC Subtopic 310-40 in certain circumstances. To be eligible under Section 4013 of the CARES Act, a loan modification must be (1) related to the COVID-19 pandemic; (2) executed on a loan that was not more than 30 days past due as of December 31, 2019; and (3) executed between March 1, 2020, and the earlier of (a) 60 days after the date of termination of the federal National Emergency or (b) January 1, 2022. The federal banking regulators, in consultation with the FASB, issued the Interagency Statement

on April 7, 2020 confirming that, for loans not subject to Section 4013 of the CARES Act, short-term modifications (i.e. six months or less) made on a good faith basis in response to the COVID-19 pandemic to borrowers who were current as of the implementation date of a loan modification, or modifications granted under government mandated modification programs, are not considered as TDRs under ASC Subtopic 310-40. Therefore, modified loans that met the required guidelines for relief are excluded from the TDRs.

The following table summarizes the loans for which the accrual of interest has been discontinued, loans more than 90 days past due and still accruing interest, OREO and loans held for sale:

	As of <u>September 30, 2021</u>	As of <u>December 31, 2020</u>	As of <u>September 30, 2020</u>
	<i>(Dollars in thousands)</i>		
Non-accrual loans	\$ 20,876	\$ 20,529	\$ 25,152
Accruing loans and leases past due 90 days or more	-	-	-
Total non-performing loans (NPLs)	20,876	20,529	25,152
OREO	-	-	-
Total non-performing assets (NPAs)	\$ 20,876	\$ 20,529	\$ 25,152
Performing TDRs	\$ 25,221	\$ 23,000	\$ 23,000
Selected ratios:			
NPLs to total gross loans	0.48%	0.51%	0.64%
NPAs to total assets	0.35%	0.40%	0.49%

Total non-performing assets were \$20.9 million and \$20.5 million at September 30, 2021 and December 31, 2020 and \$25.2 million as of September 30, 2020. As of September 30, 2021, total non-accrual loans were \$20.9 million compared to \$20.5 million as of December 31, 2020 and \$25.2 million as of September 30, 2020. See “Notes to Consolidated Interim Financial Statements (Unaudited) Note 9 — *Loans, Leases and Allowance for Credit Losses on Loans*” for further details regarding non-accrual and past due loan by loan class.

The following table summarizes the migration of non-performing assets from January 1, 2021 to September 30, 2021:

	<u>Loans 90+ Days Past Due & Still Accruing</u>	<u>Non Accrual Loans</u>
	<i>(In thousands)</i>	
Balance, December 31, 2020	\$ -	\$ 20,529
Additions	1,644	5,444
Sales/Payoffs	-	(2,849)
Migration to non-accrual	(1,644)	-
Charge-offs	-	(2,248)
Balance, September 30, 2021	\$ -	\$ 20,876

The \$347,000 increase in nonaccrual loans during the nine months ended September 30, 2021 was primarily related to the addition of 1) one commercial and industrial relationship totaling \$3.8 million 2) one commercial and industrial loan of \$1.0

million, and 3) one residential real estate loan totaling \$697,000, offset by \$2.8 million in payoffs and charge-offs of \$2.2 million comprised of one real estate loan for \$817,000 and two commercial and industrial loans for \$1.4 million.

Loans over 90 days past due and still accruing totaled zero at September 30, 2021 and December 31, 2020. During the nine months ended September 30, 2021, one residential real estate loan totaling \$0.7 million and one commercial & industrial loan totaling \$1.0 million were included in loans over 90 days past due and still accruing and subsequently migrated to non-accrual status.

There was no OREO at September 30, 2021 and December 31, 2020.

OREO is initially recorded at the fair value of the property based on appraisal, less estimated selling costs. Any cost in excess of the fair value at the time of acquisition is accounted for as a loan charge-off and deducted from the allowance for credit losses on loans. A valuation allowance is established for any subsequent declines in value through a charge to earnings. Operating expenses of such properties, net of related income, and gains and losses on their disposition are included in noninterest income or expense, as appropriate.

Allowance for Credit Losses

See “Notes to Consolidated Interim Financial Statements Note 9 — Loans and Allowance for Credit Losses on Loans” for further details regarding allowance for credit losses on loans. The allowance for credit losses on loans is maintained at a level which, in management’s judgment, is adequate to absorb current expected credit losses in the loan portfolio. Management estimates the allowance balance using relevant available information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. Historical credit loss experience provides the basis for the estimation of expected credit losses. Adjustments to historical loss information are made for differences in current loan-specific risk characteristics such as differences in underwriting standards, portfolio mix, delinquency level, or term as well as for changes in environmental conditions, such as changes in unemployment rates, property values, or other relevant factors.

Our loan portfolio is categorized into several segments for purposes of determining allowance amounts by loan segment. The loan segments we currently evaluate are: commercial & industrial, international trade finance, real estate, real estate construction and SBA. Real estate is further segmented by individual product type with a general class, residential or commercial. The commercial class is represented by—office, industrial, retail, multifamily, special purpose and land commercial product types. The residential class is represented by single family residential (“SFR”) and land residential. Real estate construction is similarly further segmented by office, industrial, retail, multifamily and SFR product types. The SBA represents the PPP. Within these loan pools, we then evaluate loans rated as pass credits, separately from loans designated as “Special mention” or adversely classified loans. The allowance amounts for pass rated loans, which are not reviewed individually, are determined using historical loss rates developed through migration analyses. The adversely classified loans are further grouped into three credit risk rating categories: substandard, doubtful and loss. All loans in the doubtful category are analyzed individually and all loans in the loss category are charged off within the quarter identified as such.

The Bank performs an analysis to estimate the credit losses for off-balance sheet commitments, including letters of credit, acceptances outstanding, and committed loan amounts, on a quarterly basis. On a quarterly basis, management performs a qualitative evaluation for AFS debt securities in an unrealized loss position to determine if the impairment of an investment’s value is related to credit or all other factors under the guidance of ASC 326-30. The ASC 326-20 requires to estimate the lifetime credit loss allowance for the HTM debt securities. The Bank holds the HTM debt securities that are issued by the government agencies which are highly rated by the agencies and have a long history of no credit losses so no ACL on these securities are recorded.

Although we believe that our allowance for credit losses is adequate and believe that we have considered all risks, there can be no assurance that our allowance will be adequate to absorb future losses. Factors such as a prolonged and deepened recession, higher unemployment rates than we have already anticipated, deterioration of California real estate values as well as natural disasters, civil unrest, terrorism and pandemic diseases like the COVID-19 pandemic can have a significantly negative impact on the performance of our loan portfolio and the occurrence of any single one of these factors may lead to additional future losses which can negatively impact our earnings, capital and liquidity.

The table below summarizes loans, average loans, non-performing loans and changes in the allowance for credit losses on loans arising from loan losses and additions to the allowance from provisions charged to operating expense:

Allowance for Credit Losses & Loss Histories

	Three months ended September 30,		Nine months ended September 30,		Year ended
	2021	2020	2021	2020	December 31, 2020
	<i>(Dollars in thousands)</i>		<i>(Dollars in thousands)</i>		
Allowance for credit losses:					
Balance at beginning of period	\$ 63,635	\$ 55,762	\$ 63,426	\$ 34,830	\$ 34,830
Adoption of ASU 2016-13	-	-	-	8,000	8,000
Actual charge-offs:					
Commercial & Industrial	1,000	1,600	1,431	1,662	3,700
Real estate mortgage	-	1,900	817	1,900	1,907
Total charge-offs	1,000	3,500	2,248	3,562	5,607
Less recoveries:					
Commercial & Industrial	-	-	57	-	8
Trade Finance	-	-	-	-	1
Real estate construction	-	-	-	-	194
Real estate mortgage	-	-	-	194	-
Total recoveries	-	-	57	194	203
Net loans charged-off (recovered)	1,000	3,500	2,191	3,368	5,404
(Reversal of) provision for credit losses	(1,500)	9,000	(100)	21,800	26,000
Balance at end of period	<u>\$ 61,135</u>	<u>\$ 61,262</u>	<u>\$ 61,135</u>	<u>\$ 61,262</u>	<u>\$ 63,426</u>
Total gross loans at end of period	\$ 4,321,529	\$ 3,949,721	\$ 4,321,529	\$ 3,949,721	\$ 4,035,394
Average total loans	\$ 4,156,289	\$ 3,956,145	\$ 4,111,596	\$ 3,865,350	\$ 3,892,311
Non-performing loans	\$ 20,876	\$ 25,152	\$ 20,876	\$ 25,152	\$ 20,529
Selected ratios:					
Net charge-offs (recoveries) to average loans ⁽¹⁾	0.10%	0.35%	0.21%	0.12%	0.14%
(Reversal of) provision for credit losses to average loans ⁽¹⁾	-0.14%	0.91%	0.00%	0.75%	0.67%
Allowances for credit losses to loans at end of period	1.41%	1.55%	1.41%	1.55%	1.57%
Allowance for credit losses to non-performing loans	2.93x	2.44x	2.93x	2.44x	3.09x

(1) Net charge-offs to average loans and provisions for allowance for credit losses to average loans for the periods presented are calculated on an annualized basis. See the above section entitled "(Reversal of) Provision for Credit Losses" for further discussion regarding our provision.

For the three months ended September 30, 2021, net charge-offs were \$1.0 million, compared to net charge-offs of \$3.5 million for the same period in 2020. For the nine months ended September 30, 2021, net charge-offs were \$2.2 million, compared to net charge-offs of \$3.4 million for the same period in 2020. The level of provision for credit losses on loans for the three and nine months ended September 30, 2021 and 2020 was determined based on our analysis of our loan portfolio at each quarter-end.

Allowance for Credit Losses Related to Undisbursed Loan and Lease Commitments

We maintain an allowance for credit losses for undisbursed loan commitments. Management estimates the amount by applying the loss factors used in our allowance for credit losses on loans using the current expected credit losses methodology to our estimate of the expected usage of undisbursed commitments for each loan type. Provisions for credit losses for undisbursed loan

commitments are recorded in other expense. The allowance for credit losses on undisbursed loan commitments totaled \$1.2 million at September 30, 2021 and December 31, 2020. There was no provision for credit losses on undisbursed loan commitment for the three and nine months ended September 30, 2021 and 2020.

Investment Securities Available-for-Sale and Held-to-Maturity and Trading

The Bank classifies its debt and equity securities in two categories: held-to-maturity or available-for-sale. Securities that could be sold in response to changes in interest rates, increased loan demand, liquidity needs, capital requirements, or other similar factors are classified as securities available-for-sale. These securities are carried at fair value. Unrealized holding gains or losses, net of the related tax effect, on available-for-sale securities are excluded from income and are reported as a separate component of shareholders' equity as other comprehensive income net of applicable taxes until realized. Realized gains and losses from the sale of available-for-sale securities are determined on a specific-identification basis. Securities classified as held-to-maturity are those that the Bank has the intent and ability to hold until maturity. These securities are carried at amortized cost, adjusted for the amortization or accretion of premiums or discounts.

Management performs a credit impairment analysis of the investment securities portfolio in accordance with FASB's ASC 326 current expected credit losses (CECL). Under the standard, the credit loss evaluations of debt securities classified as available-for-sale and held-to-maturity are separated. Management performs a quarterly qualitative evaluation for available-for-sale securities in an unrealized loss position to determine if the impairment of an investment's value (fair value being below amortized cost) is related to credit or all other factors (such as due to changes in interest rates, illiquidity in the market, changes in general market conditions, etc.). In determining whether a security's decline in fair value is credit related, management considers a number of factors including, but not limited to: (i) the extent to which the fair value of the investment is less than its amortized cost; (ii) the financial condition and near-term prospects of the issuer; (iii) downgrades in credit ratings; (iv) payment structure of the security, (v) the ability of the issuer of the security to make scheduled principal and interest payments and (vi) general market conditions which reflect prospects for the economy as a whole, including interest rates and sector credit spreads. If it is determined through the Bank's qualitative assessment of available-for-sale securities that the decline in fair value below a security's amortized cost can be attributed to credit loss, the Bank records the amount of credit loss through a charge to provision for credit losses in current period earnings. If the Bank determines the security's unrealized loss, or a portion thereof, is not related to credit, the Bank records the non-credit related loss, net of tax, through a debit to accumulated other comprehensive income. The Bank have made a policy election to exclude accrued interest from the amortized cost basis of available-for-sale securities and report accrued interest in accrued interest receivables in the consolidated balance sheets. Available-for-sale securities are placed on non-accrual status when we no longer expect to receive all contractual amounts due, which is generally at 90 days past due. Accrued interest receivable is reversed against interest income when a security is placed on non-accrual status. Accordingly, we do not recognize an allowance for credit loss against accrued interest receivable.

For held-to-maturity securities, the Bank recognizes expected life time credit losses on a collective basis according to shared risk characteristics. Credit losses on held-to-maturity securities are only recognized at the individual security level when the Bank determines a security no longer possesses risk characteristics similar to others in the portfolio.

Premiums and discounts are amortized or accreted over the life of the related held-to-maturity or available for-sale security as an adjustment to yield using the effective-interest method. Dividend and interest income are recognized when earned.

Our portfolio of investment securities consists primarily of investment grade corporate notes, U.S. Agency mortgage-backed securities ("MBS"), municipal bonds, collateralized mortgage obligations ("CMOs") and U.S. Government agency securities, U.S. treasury bills, and small business administration ("SBA") securities. We have generally categorized our entire securities portfolio as available-for-sale securities. We invest in securities to generate interest income and to maintain a liquid source of funding for our lending and other operations, including withdrawals of deposits. We do not engage in active trading in our investment securities portfolio. While management has the intent and ability to hold all securities until maturity, we have realized and from time to time and again may realize gains (or losses) from sales of selected securities primarily in response to changes in interest rates or to re-position the portfolio. The Bank owns three mortgage-backed securities considered held-to-maturity as of September 30, 2021 with a carrying value of \$15.3 million. At September 30, 2021, investment securities classified as available-for-sale with a carrying value of \$45.4 million were pledged to secure public deposits.

The table below shows the amortized cost, gross unrealized gains and losses, estimated fair value of securities available-for-sale as of September 30, 2021 and December 31, 2020:

September 30, 2021				
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
	(In thousands)			
Asset-backed securities	\$ 3,393	\$ 12	\$ (24)	\$ 3,381
Corporate notes	142,327	6,513	(269)	148,571
U.S. Agency mortgage-backed securities	15,956	187	(37)	16,106
Collateralized mortgage obligations	195,219	449	(702)	194,966
Municipal securities	81,330	2,379	(395)	83,314
U.S. Agency principal-only strip securities	596	6	-	602
SBA securities	193	-	(1)	192
U.S. Treasury Bill	14,929	-	(705)	14,224
Total securities available-for-sale	<u>\$ 453,943</u>	<u>\$ 9,546</u>	<u>\$ (2,133)</u>	<u>\$ 461,356</u>

December 31, 2020				
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
	(In thousands)			
Asset-backed securities	\$ 3,534	\$ -	\$ (84)	\$ 3,450
Corporate notes	123,358	7,180	(719)	129,819
U.S. Agency mortgage-backed securities	11,359	241	(2)	11,598
Collateralized mortgage obligations	5,064	27	(30)	5,061
Municipal securities	65,725	3,104	-	68,829
U.S. Agency principal-only strip securities	729	27	-	756
SBA securities	238	-	(1)	237
U.S. Treasury Bill	19,898	34	-	19,932
Total securities available-for-sale	<u>\$ 229,905</u>	<u>\$ 10,613</u>	<u>\$ (836)</u>	<u>\$ 239,682</u>

As of September 30, 2021, available-for-sale securities increased by \$221.7 million or 92.5% to \$461.4 million, compared to \$239.7 million as of December 31, 2020. The increase was primarily due to purchases of \$263.4 million offset by \$31.3 million in maturities and sales of corporate notes, treasury securities and municipal securities, \$7.5 million in principal reductions and \$2.4 million in fair value decreases. As of September 30, 2021, available-for-sale securities had a net unrealized gain of \$7.4 million compared to a net unrealized gain of \$9.8 million as of December 31, 2020. The decrease in net unrealized gain was attributable to decreases in the value of treasury bills and municipal securities due to recent increases in long term interest rates, offset by increases in market prices for corporate notes as a result of tightening credit spreads to the U.S. Treasury curve.

The carrying value of our held-to-maturity investment securities was \$15.3 million at September 30, 2021 and \$6.6 million at December 31, 2020. The increase between periods was due to the purchase of one additional security for \$10.3 million during the second quarter.

The table below shows the amortized cost, unrecognized gross gains and losses, and estimated fair value of securities held-to-maturity as of September 30, 2021 and December 31, 2020:

	September 30, 2021			
	Amortized cost	Gross unrecognized gains	Gross unrecognized losses	Estimated fair value
	(In thousands)			
Mortgage-backed securities	\$ 15,294	\$ 109	\$ (28)	\$ 15,375
	December 31, 2020			
	Amortized cost	Gross unrecognized gains	Gross unrecognized losses	Estimated fair value
	(In thousands)			
Mortgage-backed securities	\$ 6,568	\$ 143	\$ -	\$ 6,711

Deposits

Total deposits at September 30, 2021 were \$5.19 billion, an increase of \$751.4 million or 16.9% from the balance of \$4.44 billion as of December 31, 2020. Compared to December 31, 2020, noninterest-bearing demand deposits increased by \$410.2 million or 43.7%, interest-bearing demand deposits increased by \$160.5 million or 9.4%, saving deposits decreased by \$1.3 million or 3.7%. Additionally, time deposits increased \$182.0 million or 10.3%. The increase in deposits was due to organic growth of customer relationships as well as the expanding of existing relationships.

The following table shows the balance of each major category of deposit at the dates indicated:

	September 30, 2021		December 31, 2020	
	Amount	% of Total Deposits	Amount	% of Total Deposits
(Dollars in thousands)				
Noninterest-Bearing deposits	\$ 1,349,115	25.97%	\$ 938,911	21.13%
Interest-Bearing Deposits:				
Interest-Bearing Demand	1,861,333	35.84%	1,700,818	38.29%
Savings	33,417	0.64%	34,702	0.78%
Time Certificates of \$250,000 or more	959,826	18.48%	912,546	20.54%
Other Time Certificates	990,228	19.07%	855,503	19.26%
Total Deposits	\$ 5,193,919	100.00%	\$ 4,442,480	100.00%

Our time certificates of deposit are the largest single component of our deposits continues to be time certificates of deposit. We market and receive time certificates of deposit from our existing and new high net worth customers, especially from the Chinese communities within our branch network. While we do not attempt to be a market leader in offered interest rates, we attempt to offer competitive rates on these time certificates of deposit within a range offered by other competing banks.

Borrowings

At September 30, 2021 and December 31, 2020, there were no advances outstanding from Federal Home Loan Bank of San Francisco ("FHLB").

On June 18, 2021, the Bank repaid all \$100.0 million in principal amount of subordinated notes issued during 2016 together with all accrued and unpaid interest. The Bank incurred a net charge of \$614,000 to interest expense related to the unamortized premium and issuance costs of the subordinated notes.

On June 16, 2021, the Bank completed a public offering of \$150.0 million in aggregate principal amount of 3.375% fixed-to-floating rate subordinated notes due June 15, 2031. The subordinated notes mature on June 15, 2031 and bear interest at a fixed rate per annum of 3.375%, payable semi-annually in arrears until June 15, 2026. On that date, the subordinated notes will bear interest at a floating rate per annum equal to a benchmark rate, which is expected to be the Three-Month Term SOFR, plus 278 basis points, payable quarterly in arrears; provided, however, in the event that the then-current benchmark rate is less than zero, then the benchmark rate will be deemed zero. The Bank may, at its option, redeem the subordinated notes in whole or in part beginning on June 15, 2026 and, in certain limited circumstances. The subordinated notes have been structured to qualify as Tier 2 capital for regulatory purposes. Debt issuance costs incurred in conjunction with the offering were \$2.2 million. A portion of the proceeds from this offering were used to repay the Bank's subordinated notes due 2026.

Capital Resources

Current risk-based regulatory capital standards generally require banks to maintain a ratio of "core" or "Tier 1" capital (consisting principally of common equity) to risk-weighted assets of at least 8.0%, a ratio of only common equity Tier 1 capital to risk-weighted assets of at least 6.5%, a ratio of Tier 1 capital to adjusted total assets (leverage ratio) of at least 5.0% and a ratio of total capital (which includes Tier 1 capital plus certain forms of subordinated debt, a portion of the allowance for credit losses on loans and preferred stock) to risk-weighted assets of at least 10.0%. Risk-weighted assets are calculated by multiplying the balance in each category of assets by a risk factor, which ranges from zero for cash assets and certain government obligations to 100% for some types of loans, and adding the products together. The Bank elected to permanently opt-out of excluding accumulated other comprehensive income from common equity tier 1 capital.

A new capital conservation buffer of 2.50% became effective starting January 1, 2019 and must be met to avoid limitations on the ability of the Bank to pay dividends, repurchase shares or pay discretionary bonuses. The Bank's capital conservation buffer was 5.19% and 5.21% as of September 30, 2021 and December 31, 2020, respectively.

In September 2019, the FDIC finalized a rule that introduces an optional simplified measure of capital adequacy for qualifying community banking organizations (i.e., the community bank leverage ratio ("CBLR") framework), as required by the EGRCPA. The CBLR framework is designed to reduce the 15 requirements for calculating and reporting risk-based capital ratios for qualifying community banking organizations that opt into the framework. In order to qualify for the CBLR framework, a community banking organization must have a tier 1 leverage ratio of greater than 9 percent, less than \$10 billion in total consolidated assets, and limited amounts of off-balance sheet exposures and trading assets and liabilities. A qualifying community banking organization that opts into the CBLR framework and meets all requirements under the framework will be considered to have met the well capitalized ratio requirements under the Prompt Corrective Action regulations and will not be required to report or calculate risk-based capital. The CBLR framework was available for banks to use beginning in their March 31, 2020, Call Report. We elected to not opt in to the CBLR framework. The FDIC also finalized a rule that permits non-advanced approaches banking organizations to use the simpler regulatory capital requirements for mortgage servicing assets, certain deferred tax assets arising from temporary differences, investments in the capital of unconsolidated financial institutions, and minority interest when measuring their tier 1 capital as of January 1, 2020. Banking organizations may use this new measure of tier 1 capital under the CBLR framework. We did not adopt CBLR framework.

In December 2018, the Federal Reserve announced that a banking organization that experiences a reduction in retained earnings due to the CECL adoption as of the beginning of the fiscal year in which CECL is adopted may elect to phase in the regulatory capital impact of adopting CECL. Transitional amounts are calculated for the following items: retained earnings, temporary difference deferred tax assets and credit loss allowances eligible for inclusion in regulatory capital. When calculating regulatory capital ratios, 25% of the transitional amounts are phased in during the first year. An additional 25% of the transitional amounts are phased in over each of the next two years and at the beginning of the fourth year, the day-one effects of CECL are completely reflected in regulatory capital. We did not elect to phase in the regulatory capital impact of adopting CECL.

Additionally, in March 2020, the Office of the Comptroller of the Currency, Treasury, the Board of Governors of the Federal Reserve System, and the Federal Deposit Insurance Corporation announced the 2020 CECL interim final rule (IFR) designed to allow eligible firms to better focus on supporting lending to creditworthy households and businesses in light of recent strains on the U.S. economy as a result of the COVID-19 pandemic. The 2020 CECL IFR allows firms that adopt CECL before December 31, 2020 to defer 100 percent of the day one transitional amounts described above through December 31, 2021 for regulatory capital purposes. Additionally, the 2020 CECL IFR allows electing firms to defer through December 31, 2021 the approximate portion of the post day one allowance attributable to CECL relative to the incurred loss methodology. This is calculated by applying a 25% scaling factor to the CECL provision. The Bank did not adopt the transition guidance and the 2020 CECL IFR relief.

On August 6, 2021, Preferred Bank received approval from the California Department of Financial Protection and Innovation for the repurchase of up to \$50 million in PFBC common stock or 5% of total outstanding shares, whichever is less, in the open market. The timing, price and volume of the share repurchases will be determined by Bank management based on its evaluation of market conditions and other relevant factors. This repurchase was approved by shareholders at the Bank's Annual Shareholders Meeting on May 18, 2021. The share repurchase program may be suspended, terminated or modified at any time by the Bank for any reason, including market conditions, the cost of repurchasing shares, the availability of alternative investment opportunities, liquidity, and other factors deemed appropriate.

The Bank has purchased 282,949 shares of its common stock at an average price of \$61.69 per share for a total of \$17.5 million.

Our goal is to exceed the Basel III minimum regulatory capital requirements for well capitalized institutions. At September 30, 2021 and December 31, 2020, our capital ratios were above the Basel III minimum requirements for well capitalized institutions. On a quarterly basis, we perform a stress test on our capital to determine our level of capital in various adverse economic scenarios looking out twenty-four months into the future. Below are the results of our stress tests as of the dates indicated below:

	<u>At September 30, 2021</u>	<u>At December 31, 2020</u>
Leverage Ratio		
Preferred Bank	9.64%	10.08%
Minimum requirement for "Well-Capitalized" institution	5.00%	5.00%
Common Equity Tier 1 Risk-Based Capital Ratio		
Preferred Bank	11.19%	11.21%
Minimum requirement for "Well-Capitalized" institution	6.50%	6.50%
Tier 1 Risk-Based Capital Ratio		
Preferred Bank	11.19%	11.21%
Minimum requirement for "Well-Capitalized" institution	8.00%	8.00%
Total Risk-Based Capital Ratio		
Preferred Bank	15.47%	14.64%
Minimum requirement for "Well-Capitalized" institution	10.00%	10.00%

Commitments and Contingencies

In the normal course of business, we enter into off-balance sheet arrangements consisting of commitments to extend credit, to fund commercial letters of credit and standby letters of credit. Commercial letters of credit are originated to facilitate transactions both domestic and foreign while standby letters of credit are originated to issue payments on behalf of the Bank's customers when specific future events occur. Historically, the Bank has rarely issued payment under standby letters of credit, in which the Bank's customer is obligated to reimburse the Bank. The Bank could also liquidate collateral or offset a customer's deposit accounts to satisfy this payment.

Financial instrument transactions are subject to our normal credit standards, financial controls and risk limiting and monitoring procedures. Collateral requirements are based on a case-by-case evaluation of each customer and product.

The following table presents these commitments as of September 30, 2021:

	Amount of Commitment Expiring per Period				
	Total Amounts Committed	Less Than 1 Year	1-3 Years	3-5 Years	After 5 Years
Other Commitments					
			<i>(In thousands)</i>		
Commitments to extend credit	\$ 998,452	\$ 423,523	\$ 441,639	\$ 82,409	\$ 50,881
Commercial letters of credit	7,958	7,958	-	-	-
Standby letters of credit	180,821	59,316	58,346	33,180	29,979
Commitments to fund investments in affordable housing partnerships	17,900	6,497	9,264	686	1,453
Lease commitments	24,478	257	792	6,898	16,531
Future contract commitments	2,757	1,001	1,756	-	-
Total	\$ 1,232,366	\$ 498,552	\$ 511,797	\$ 123,173	\$ 98,844

Liquidity

Based on our existing business plan, we believe that our level of liquid assets is sufficient to meet our current and presently anticipated funding needs for at least the next twelve months. We rely on deposits as the principal source of funds and, therefore, must be in a position to service depositors' needs as they arise. We attempt to maintain a loan-to-deposit ratio below approximately 95%. Our loan-to-deposit ratio was 83.2% at September 30, 2021 compared to 90.8% at December 31, 2020. This decrease in our loan-to-deposit ratio was due to deposit growth outpacing loan portfolio growth between periods.

Borrowings from the FHLB are another source of funding for our loan and investment activities. At September 30, 2021, we had no outstanding FHLB borrowings, and we could borrow up to \$110.1 million with collateral of specifically identified loans and securities. In addition, we have pledged securities with a fair value of \$146.3 million at the Federal Reserve Discount Window which we may borrow from on an overnight basis. We have one uncommitted fed funds line with a financial institution for \$25.0 million. As an additional condition of borrowing from the FHLB, we are required to purchase FHLB stock. As of September 30, 2021, the Bank was required to maintain the minimum stock requirement of \$15.0 million of FHLB stock based on the volume of "membership assets" as defined by the FHLB. At September 30, 2021, the Bank held \$15.0 million in FHLB stock. For the three months ended September 30, 2021 and 2020, dividends from the FHLB totaled \$224,000 and \$189,000, respectively, representing an average yield of 5.92% and 5.01%, respectively. For the nine months ended September 30, 2021 and 2020, dividends from the FHLB totaled \$673,000 and \$533,000, respectively, representing an average yield of 6.00% and 5.00%, respectively.

We also attempt to maintain a total liquidity ratio (liquid assets, including cash and due from banks, federal funds sold and investment securities not pledged as collateral expressed as a percentage of total deposits) above approximately 18%. Our total liquidity ratios were 32% at September 30, 2021 and 30% at December 31, 2020. We also calculate and have certain thresholds for the Bank's on-balance sheet liquidity ratio. We believe that in the event the level of liquid assets (our primary liquidity) does not meet our liquidity needs, other available sources of liquid assets (our secondary liquidity), including the sales of securities under agreements to repurchase, sales of unpledged investment securities or loans, utilizing the discount window borrowings from the Federal Reserve Bank as well as borrowing from the FHLB could be employed to meet those funding needs. We have a Contingency Funding Plan which is reviewed annually by the Board of Directors which sets forth actions to be taken in the event that our liquidity ratios fall below Board-established guidelines. We also perform quarterly liquidity stress tests to model various adverse scenarios contained in the Contingency Funding Plan. Although we believe that our funding resources will be more than adequate to meet our obligations, we cannot be certain of this adequacy if economic deterioration or other negative events occur that could impair our ability to meet our funding obligations.

Quantitative and Qualitative Disclosures about Market Risk

Market risk is the risk of loss in a financial instrument arising from adverse changes in market prices and rates, foreign currency exchange rates, commodity prices and equity prices. Market risk arises primarily from interest rate risk inherent in our lending and deposit taking activities. To that end, management actively monitors and manages interest rate risk exposure. The Bank does not have any market risk sensitive instruments entered into for trading purposes. We manage interest rate sensitivity by matching the re-pricing opportunities on earning assets to those on funding liabilities. Management uses various asset/liability strategies to manage the re-pricing characteristics of assets and liabilities designed to ensure that exposure to interest rate fluctuations is limited and within guidelines of acceptable levels of risk-taking.

Interest rate risk is addressed by our Investment Committee which is comprised of the Chief Executive Officer and members of our Board. The Investment Committee monitors interest rate risk by analyzing the potential impact on the net portfolio of equity value and net interest income from potential changes in interest rates, and considers the impact of alternative strategies or changes in balance sheet structure. The Investment Committee manages the balance sheet in part to maintain the potential impact on net portfolio value and net interest income within acceptable ranges despite rate changes in interest rates.

Exposure to interest rate risk is monitored continuously by senior management and is reviewed by the Investment Committee at least quarterly. Interest rate risk exposure is measured using interest rate sensitivity analysis to determine changes in net portfolio value and net interest income in the event of hypothetical changes in interest rates. If potential changes to net portfolio value and net interest income resulting from the analysis of hypothetical interest rate changes are not within Board-approved limits, the Board may direct management to adjust the asset and liability mix to bring interest rate risk within Board-approved limits. This analysis of hypothetical interest rate changes is performed on a quarterly basis by a third party vendor utilizing detailed data that we provide to them.

Market Value of Portfolio Equity

The Bank measures the impact of market interest rate changes on the net present value of estimated cash flows from assets, liabilities and off-balance sheet items, defined as the market value of portfolio equity, using a simulation model. This simulation model assesses the changes in the market value of interest rate sensitive financial instruments that would occur in response to an instantaneous and sustained increase or decrease in market interest rates.

The following table presents forecasted changes in net portfolio value using a base market rate and the estimated change to the base scenario given an immediate and sustained upward movement in interest rates of 100 and 200 basis points and an immediate and sustained downward movement in interest rates of 100 and 200 basis points as of September 30, 2021.

Market Value of Portfolio Equity				
Interest Rate Scenario	Market Value	Percentage Change from Basis	Percentage of Total Assets	Percentage of Portfolio Equity Book Value
<i>(Dollars in thousands)</i>				
Up 200 basis points	\$ 994,126	18.7%	16.8%	176.9%
Up 100 basis points	\$ 916,103	9.3%	15.4%	163.0%
Base	\$ 837,839	-	13.9%	149.1%
Down 100 basis points	\$ 757,341	-9.6%	12.5%	134.8%
Down 200 basis points	\$ 682,894	-18.5%	11.2%	121.5%

The computation of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates, asset prepayments and deposit decay, and should not be relied upon as indicative of actual results. Further, the computations do not contemplate any actions management may undertake in response to changes in interest rates. Actual amounts may differ from the projections set forth above should market conditions vary from the underlying assumptions.

Net Interest Income

In order to measure interest rate risk as of September 30, 2021, we used a simulation model to project changes in net interest income that result from forecasted changes in interest rates. This analysis calculates the difference between net interest forecasted using a rising and a falling interest rate scenario and a net interest income forecast using a base market interest rate derived from the current treasury yield curve. The income simulation model includes various assumptions regarding the re-pricing relationships for each of our products. Many of our assets are floating rate loans, which are assumed to reprice immediately, and to the same extent as the change in market rates according to their contracted index. Some loans and investment vehicles include the opportunity of prepayment (embedded options), and accordingly the simulation model uses national indexes to estimate these prepayments and reinvest their proceeds at current yields. Non-term deposit products reprice more slowly, usually changing less than the change in market rates and at management's discretion.

This analysis indicates the impact of changes in net interest income for the given set of rate changes and assumptions. It assumes no growth in the balance sheet and that its structure will remain similar to the structure at year end. It does not account for all factors that may impact this analysis, including changes by management to mitigate the impact of interest rate changes or secondary impacts such as changes to the credit risk profile as interest rates change. Furthermore, loan prepayment rate estimates and spread relationships change regularly. Interest rate changes create changes in actual loan prepayment rates that will differ from the market estimates incorporated in this analysis. Changes that vary significantly from the assumptions may have significant effects on net interest income.

For the rising and falling interest rate scenarios, the base market interest rate forecast was increased or decreased on an instantaneous and sustained basis.

Sensitivity of Net Interest Income September 30, 2021

<u>Interest Rate Scenario</u>	<u>Adjusted Net Interest Income</u>	<u>Percentage Change from Basis</u>	<u>Net Interest Margin Percent</u>	<u>Net Interest Margin Change (in basis points)</u>
<i>(Dollars in thousands)</i>				
Up 200 basis points	\$ 239,341	23.2%	4.02%	75
Up 100 basis points	\$ 213,795	10.1%	3.60%	33
Base	\$ 194,220	-	3.27%	-
Down 100 basis points	\$ 192,728	-0.8%	3.25%	(2)
Down 200 basis points	\$ 192,679	-0.8%	3.25%	(2)

Inflation

The majority of our assets and liabilities are monetary items held by us, the dollar value of which is not affected by inflation. Only a small portion of total assets is in premises and equipment. The inflation rate has remained low in the last three years, which has not had the positive impact on us that was felt in many other industries. Our small fixed asset investment minimizes any material effect of asset values and depreciation expenses that may result from fluctuating market values due to inflation. Higher inflation rates may increase operating expenses or have other adverse effects on our borrowers, making collection on extensions of credit more difficult for us. Rates of interest paid or charged generally rise if the marketplace believes inflation rates will increase.

Recent Accounting Pronouncements

For information regarding recent accounting pronouncements, refer to Note 3 to the Consolidated Interim Financial Statements, "Recent Accounting Pronouncement."

Recent Regulatory and Legislative Developments

Interagency Statement on Loan Modifications and Reporting for Financial Institutions Working with Customers Affected by the Coronavirus

On March 22, 2020, the federal banking agencies issued an interagency statement to provide additional guidance to financial institutions who are working with borrowers affected by COVID-19. The statement provided that agencies will not criticize institutions for working with borrowers and will not direct supervised institutions to automatically categorize all COVID-19 related loan modifications as troubled debt restructurings ("TDRs"). The agencies have confirmed with staff of the Financial Accounting Standards Board that short-term modifications made on a good faith basis in response to COVID-19 to borrowers who were current prior to any relief, are not TDRs. This includes short-term (e.g., six months) modifications such as payment deferrals, fee waivers, extensions of repayment terms, or other delays in payment that are insignificant. Borrowers considered current are those that are less than 30 days past due on their contractual payments at the time a modification program is implemented.

The statement further provided that working with borrowers that are current on existing loans, either individually or as part of a program for creditworthy borrowers who are experiencing short-term financial or operational problems as a result of COVID-19, generally would not be considered TDRs. For modification programs designed to provide temporary relief for current borrowers

affected by COVID-19, financial institutions may presume that borrowers that are current on payments are not experiencing financial difficulties at the time of the modification for purposes of determining TDR status, and thus no further TDR analysis is required for each loan modification in the program.

The statement indicated that the agencies' examiners will exercise judgment in reviewing loan modifications, including TDRs, and will not automatically adversely risk rate credits that are affected by COVID-19, including those considered TDRs.

In addition, the statement noted that efforts to work with borrowers of one-to-four family residential mortgages, where the loans are prudently underwritten, and not past due or carried on non-accrual status, will not result in the loans being considered restructured or modified for the purposes of their risk-based capital rules. With regard to loans not otherwise reportable as past due, financial institutions are not expected to designate loans with deferrals granted due to COVID-19 as past due because of the deferral.

The Coronavirus Aid, Relief and Economic Security Act (the "CARES Act")

The CARES Act, which became law on March 27, 2020, provided over \$2 trillion to combat the coronavirus (COVID-19) and stimulate the economy. The law had several provisions relevant to financial institutions, including:

- Allowing institutions not to characterize loan modifications relating to the COVID-19 pandemic as a troubled debt restructuring and also allowing them to suspend the corresponding impairment determination for accounting purposes.
- An option to delay the implementation of the accounting standard for current expected credit losses (CECL) until the earlier of December 31, 2020 or when the President declares that the coronavirus emergency is terminated.
- The ability of a borrower of a federally backed mortgage loan (VA, FHA, USDA, Freddie and Fannie) experiencing financial hardship due, directly or indirectly, to the COVID-19 pandemic to request forbearance from paying their mortgage by submitting a request to the borrower's servicer affirming their financial hardship during the COVID-19 emergency. Such a forbearance will be granted for up to 180 days, which can be extended for an additional 180-day period upon the request of the borrower. During that time, no fees, penalties or interest beyond the amounts scheduled or calculated as if the borrower made all contractual payments on time and in full under the mortgage contract will accrue on the borrower's account. Except for vacant or abandoned property, the servicer of a federally backed mortgage is prohibited from taking any foreclosure action, including any eviction or sale action, for not less than the 60-day period beginning March 18, 2020.
- The ability of a borrower of a multi-family federally backed mortgage loan that was current as of February 1, 2020, to submit a request for forbearance to the borrower's servicer affirming that the borrower is experiencing financial hardship during the COVID-19 emergency. A forbearance will be granted for up to 30 days, which can be extended for up to two additional 30-day periods upon the request of the borrower. During the time of the forbearance, the multi-family borrower cannot evict or initiate the eviction of a tenant or charge any late fees, penalties or other charges to a tenant for late payment of rent. Additionally, a multi-family borrower that receives a forbearance may not require a tenant to vacate a dwelling unit before a date that is 30 days after the date on which the borrower provides the tenant notice to vacate and may not issue a notice to vacate until after the expiration of the forbearance.

The Paycheck Protection Program

The CARES Act provides approximately \$350 billion to fund loans to eligible small businesses through the Small Business Administration's ("SBA") 7(a) loan guaranty program. These loans will be 100% federally guaranteed (principal and interest) through December 31, 2020. An eligible business can apply for a Paycheck Protection Program ("PPP") loan up to 2.5 times its average monthly "payroll costs" limited to a loan amount of \$10.0 million. The proceeds of the loan can be used for payroll (excluding individual employee compensation over \$100,000 per year), mortgage, interest, rent, insurance, utilities and other qualifying expenses. PPP loans will have: (a) an interest rate of 1.0%, (b) a two-year loan term to maturity; and (c) principal and interest payments deferred for six months from the date of disbursement. The SBA will guarantee 100% of the PPP loans made to eligible borrowers. The entire principal amount of the borrower's PPP loan, including any accrued interest, is eligible to be reduced by the loan forgiveness amount under the PPP so long as employee and compensation levels of the business are maintained and 75% of the loan proceeds are used for payroll expenses, with the remaining 25% of the loan proceeds used for other qualifying expenses.

The Paycheck Protection Program Lending Facility

On April 9, 2020, the Federal Reserve Board created the Paycheck Protection Program Lending Facility (the "Facility") to facilitate lending by eligible borrowers to small businesses under the Paycheck Protection Program. Under the Facility, the Federal

Reserve Banks will lend to depository institutions that originated PPP loans on a non-recourse basis, taking the PPP Loans as collateral. Only PPP loans guaranteed by the SBA are eligible to serve as collateral for the Facility. The maturity date of an extension of credit under the Facility will equal the maturity date of the PPP Loan pledged to secure the extension of credit. The maturity date of the Facility's extension of credit will be accelerated if the underlying PPP Loan goes into default and the eligible borrower sells the PPP Loan to the SBA to realize on the SBA guarantee. The maturity date of the Facility's extension of credit also will be accelerated to the extent of any loan forgiveness reimbursement received by the eligible borrower from the SBA. Extensions of credit under the Facility will be made at a rate of 35 basis points. There are no fees associated with the Facility. The principal amount of an extension of credit under the Facility will be equal to the principal amount of the PPP Loan pledged as collateral to secure the extension of credit.

The Paycheck Protection Program and Health Care Enhancement Act

On April 23, 2020, the Paycheck Protection Program and Health Care Enhancement Act (the "PPP Enhancement Act") was signed into law, which provides \$310 billion in additional funding (the "New PPP Funds") to the U.S. Small Business Administration's Paycheck Protection Program previously established by the CARES Act. This increases the PPP's original funding limit of \$349 billion to \$659 billion, as the original funds were fully exhausted by PPP borrowers. To ensure businesses have access to PPP loans from smaller lenders, the PPP Enhancement Act requires that a portion of the New PPP Funds are allocated to smaller insured depository institutions, federal and state credit unions and "community financial institutions," which includes community development and minority-owned financial institutions. Specifically: (1) \$30 billion of the New PPP Funds must be used for PPP loans made by (a) community financial institutions, (b) insured depository institutions with consolidated assets of less than \$10 billion and (b) credit unions with consolidated assets of less than \$10 billion; and (2) an additional \$30 billion of the New PPP Funds must be used for PPP loans made by insured depository institutions and credit unions with consolidated assets between \$10 billion and \$50 billion. The foregoing allocations do not prohibit smaller institutions and community financial institutions from making PPP loans above their respective allocation amounts. Rather, institutions with \$50 billion or more in consolidated assets and non-bank lenders would not have access to \$60 billion of the New PPP Funds.

The Paycheck Protection Program Flexibility Act

On June 5, 2020, the Paycheck Protection Program Flexibility Act of 2020 was signed into law that amends the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") and eases rules on how and when small businesses can use loans and still be eligible for forgiveness. The PPP Flexibility Act changed many aspects of the Paycheck Protection Program ("PPP"), including: (1) extending the covered period for loan forgiveness purposes to the earlier of 24 weeks or December 31, 2020; (2) lowering the amount required to be spent on payroll costs from 75% to 60% of the PPP loan funds; (3) extending the loan maturity period from two to five years; and (4) revising the loan deferral period.

ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

For quantitative and qualitative disclosures regarding market risks in our portfolio, see, "Management's Discussion and Analysis of Financial Condition and Results of Operations—Quantitative and Qualitative Disclosures About Market Risk" above.

ITEM 4. Controls and Procedures

As of the end of the period covered by this Report, the Bank carried out an evaluation, under the supervision and with the participation of management, including the Bank's Chief Executive Officer along with the Bank's Chief Financial Officer, of the effectiveness of the design and operation of the Bank's disclosure controls and procedures pursuant to SEC rules, as such rules are adopted by the FDIC. Based upon that evaluation as of the end of the period covered by this Report, the Bank's Chief Executive Officer and Chief Financial Officer concluded that the Bank's disclosure controls and procedures are effective. There have been no changes in the Bank's internal controls during the period covered by this Report that have materially affected or are reasonably likely to materially affect the Bank's internal controls over financial reporting.

The Bank's disclosure controls and procedures are designed to ensure that information required to be disclosed by the Bank in the reports that are filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. The Bank's disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in the reports that are filed under the Exchange Act is accumulated and communicated to management, including the Bank's Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings

We are not involved in any material legal proceedings. From time to time, we are a party to claims and legal proceedings arising in the ordinary course of business. There are no such claims or pending legal proceedings or, to the best of our knowledge, threatened legal proceedings, to which we are a party which may have a material adverse effect upon our financial condition, results of operations and business prospects.

ITEM 1A. Risk Factors

There are no material changes to the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2020 that was filed on March 15, 2021.

ITEM 2. Unregistered Sale of Equity Securities and Use of Proceeds

	Purchase of Equity Securities by the Issuer			Total Number of Shares (or Approximate Dollar Value) that May Yet be Purchased Under the Plan
	Total Number of Shares	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans	
August 1, 2021 to August 31, 2021	125,683	\$ 60.96	125,683	\$ 42,337,746
September 1, 2021 to September 30, 2021	157,266	62.26	157,266	\$ 32,546,047
	282,949	\$ 61.69	282,949	

On August 6, 2021, Preferred Bank received approval from the California Department of Financial Protection and Innovation for the repurchase of up to \$50 million in PFBC common stock or 5% of total outstanding shares, whichever is less, in the open market. The timing, price and volume of the share repurchases will be determined by Bank management based on its evaluation of market conditions and other relevant factors. This repurchase was approved by shareholders at the Bank's Annual Shareholders Meeting on May 18, 2021. The share repurchase program may be suspended, terminated or modified at any time by the Bank for any reason, including market conditions, the cost of repurchasing shares, the availability of alternative investment opportunities, liquidity, and other factors deemed appropriate.

ITEM 6. Exhibits

The Exhibits listed below are included as part of this Report.

<u>Exhibit No.</u>	<u>Description of Exhibits</u>
31.1	Certification of Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002 filed herewith.
31.2	Certification of Chief Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002 filed herewith.
32.1	Certification of Chief Executive Officer under Section 906 of the Sarbanes-Oxley Act of 2002 furnished herewith.
32.2	Certification of Chief Financial Officer under Section 906 of the Sarbanes-Oxley Act of 2002 furnished herewith.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: November 8, 2021

PREFERRED BANK
(Registrant)

By: /s/ Edward J. Czajka

Edward J. Czajka
Executive Vice President and Chief Financial Officer
(Principal Financial and Accounting Officer) – Duly
Authorized Officer

CERTIFICATION PURSUANT TO RULE
13a-14(a) AND 15d-14(a),
AS ADOPTED PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Li Yu, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Preferred Bank;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2021

/s/ Li Yu
Li Yu
Chairman and Chief Executive Officer

CERTIFICATION PURSUANT TO RULE
13a-14(a) AND 15d-14(a),
AS ADOPTED PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Edward J. Czajka, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Preferred Bank;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2021

/s/ Edward J. Czajka

Edward J. Czajka
Executive Vice President and Chief Financial Officer

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Preferred Bank (the “Bank”) on Form 10-Q for the three month period ended September 30, 2021 as filed with the Federal Deposit Insurance Corporation on the date hereof (the “Report”), I, Li Yu, Chairman and Chief Executive Officer of the Bank, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Bank.

Date: November 8, 2021

/s/ Li Yu
Li Yu
Chairman and Chief Executive Officer

A signed original of this written statement required by Section 906, or other document authenticating acknowledging, or otherwise adopting the signature that appears in typed form within this version of this written statement required by Section 906, has been provided to the Bank and will be retained by the Bank and furnished to the Federal Deposit Insurance Corporation or its staff upon request.

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Preferred Bank (the “Bank”) on Form 10-Q for the three month period ended September 30, 2021 as filed with the Federal Deposit Insurance Corporation on the date hereof (the “Report”), I, Edward J. Czajka, Executive Vice President and Chief Financial Officer of the Bank, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Bank.

Date: November 8, 2021

/s/ Edward J. Czajka
Edward J. Czajka
Executive Vice President and Chief Financial Officer

A signed original of this written statement required by Section 906, or other document authenticating acknowledging, or otherwise adopting the signature that appears in typed form within this version of this written statement required by Section 906, has been provided to the Bank and will be retained by the Bank and furnished to the Federal Deposit Insurance Corporation or its staff upon request.