

Quarter | Report - 2005 AMADEUS FIRE AG



AMADEUS FIRE Group Financial Summary

Amounts stated in EUR k	01.01 31.03.2005	01.01 31.03.2004	Divergency in %
Sales revenues	11.133	10.849	2,6
Gross profit on sales	4.127	4.317	-4,4
Gross profit margin in %	37,1	39,8	
EBITDA	534	1.120	-52,3
EBITDA margin in %	4,8	10,3	
EBITA	291	442	-34,2
EBITA margin in %	2,6	4,1	
EBIT	291	104	179,8
EBIT margin in %	2,6	1,0	
Profit before tax	351	158	122,2
PBT margin in %	3,2	1,5	
Net earnings	281	-73	484,9
Net earnings margin in %	2,5	-0,7	
Balance sheet total	29.250	29.930	-2,3
Stockholders' equity	22.820	23.068	-1,1
Cash and cash equivalents	12.458	12.926	-3,6
Net Cash from operating activities	194	623	-68,9
Net Cash from operating activities per share	0,04	0,12	
Earnings per share	0,04	-0,04	
Average number of shares undiluted	5.295.064	5.295.064	
Earnings per share diluted	0,04	-0,04	
Average number of shares diluted	5.534.311	5.552.311	
Number of employees (productive) as of March 31	713	682	4,5



Management's Discussion

Consolidated Financial Statements 1st Quarter of Fiscal Year 2005 (01.01. – 31.03.2005)

After three months of the fiscal year the Group has achieved consolidated sales revenues of EUR k 11.133 (prior year 01.01. – 31.03.2004: EUR k 10.849). An increase of 2,6 per cent has been realised despite of less chargeable days compared to prior year. The consolidated financial statements are prepared in accordance with IFRS and show the following revenues in the different services:

- Temporary staffing EUR k 6.137 (prior year EUR k 6.433), a decrease of 4,6 per cent
- Interim and project management EUR k 2.288 (prior year EUR k 1.859), an increase of 23,1 per cent
- Recruitment/permanent placement EUR k 1.157 (prior year EUR k 1.059), an increase of 9,2 per cent
- Training & education EUR k 1.551 (prior year EUR k 1.498), an increase of 3,6 per cent

Temporary staffing gained a volume growth despite less working days in the current quarter compared to prior year's quarter. The decrease in revenues is caused by lower average hourly charge rates.

Demand for interim/project management services has picked up since end of 2004 and has continued in the first quarter 2005. This led to an increase of 23,1 per cent. Recruitment/permanent placement services achieved an increase of 9,2 per cent. Training and education sales of Steuer-Fachschule Dr. Endriss increased further while markets are getting tougher.



Management's Discussion

After the first three months of the fiscal year AMADEUS FIRE achieves a gross profit of EUR k 4.127 (EUR k 4.317 in prior year's quarter). The gross profit margin was 37,1 per cent compared to 39,8 per cent in prior year. The reduction of gross profit margin is mainly caused by less number of chargeable days and a lower margin in the area of training and education.

The selling and administrative expenses in the first quarter amount to EUR k 3.870 which is marginally below prior year's EUR k 3.883.

The operating profit totals EUR k 291 (prior year: EUR k 442), a reduction of 34,1 per cent. The EBITA margin for the first three months is 2,6 per cent compared to 4,1 per cent in prior year's quarter. The planned result for the first quarter was exceeded.

IFRS 3 was adopted for the first time in quarter April 1 to June 30, 2004 which was the first quarter in the shortened fiscal year 2004. Prior year's quarter January 1 to March 31, 2004 therefore includes goodwill amortization. The net income before minority interests for the first quarter totals EUR k 281 after a net loss of EUR k 73 in the prior year (prior year including goodwill amortization). The undiluted earnings per share amount to EUR 0,04 (prior year: EUR -0,04).



Management's Discussion

Financial Situation

In the 1st quarter the cash flow from operating activities add up to EUR k 194 (prior year EUR k 623). The outflow of funds is mainly caused by tax payments in the reporting period. Net capital expenditure after three months amount to EUR k 136 (prior year: EUR k 81).

Dividends to minority shareholders of Steuer-Fachschule Dr. Endriss of EUR k 560 have been paid.

At March 31, 2005 the cash position totals to EUR k 12.458.

Prospects

A pick up of demand in the specialised sector of temporary staffing market is assumed. For the current quarter an improved result is expected.

Frankfurt, April 21, 2005

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Günter Spahn
CEO & Chairman of the Board

CFO & Board Member

Consolidated Income Statement

Amounts stated in EUR k	01.01. – 31.03.2005	01.01. – 31.03.2004
Sales revenues	11.133	10.849
Cost of rendered services	-7.007	-6.531
Gross profit	4.127	4.317
Selling expenses	-2.996	-2.809
Administrative expenses	-874	-1.074
Other operating income	42	38
Other operating expenses	-7	-31
Income from operations before goodwill amortization	291	442
Goodwill amortization	0	-338
Income from operations	291	104
Financial result	60	55
Income before taxes	351	158
Income taxes	-70	-231
Profit for the period	281	-73
allocated to minorities	56	127
allocated to shareholders	225	-200
Earnings per share		
basic (euro/share)	0,04	-0,04
diluted (euro/share)	0,04	-0,04

Consolidated Balance Sheet

Amounts stated in EUR k	31.03.2005	31.12.2004	
Assets			
Non-current assets			
Software	731	700	
Goodwill	9.996	9.996	
Property, plant & equipment	1.040	1.162	
Prepayments	0	17	
Deferred taxes	155	154	
	11.992	12.029	
Current assets			
Trade receivables	3.943	3.726	
Other assets	570	827	
Prepaid expenses	357	422	
Cash and cash equivalents	12.458	12.926	
	17.328	17.901	
Total assets	29.250	29.930	
Equity & Liabilities Equity			
Capital stock	5.295	5.295	
Capital reserve	12.099	12.099	
Adjustment item from currency translation	-71	-102	
Retained earnings	5.322	5.097	
Minority interests	175	679	
	22.820	23.068	
Current liabilities			
Provisions for taxes	118	102	
Trade payables	542	1.181	
Other liabilities and accruals	5.770	5.579	
	6.430	6.862	
Total equity & liabilities	29.250	29.930	

Statement of Changes in Equity

Amounts stated in EUR k	Capital stock	Capital- reserve	Legal reserves	Currency translation	Retained earnings	Minority Interests	Total
01.01.2004	5.295	12.099	30	-84	4.507	733	22.580
Currency translation	0	0	0	49	0	0	49
Net Income	0	0	0	0	-200	127	-73
Transfer from legal reserves	0	0	-30	0	30	0	0
31.03.2004	5.295	12.099	0	-35	4.337	860	22.556
01.04.2004	5.295	12.099	0	-35	4.337	860	22.556
Dividends paid	0	0	0	0	0	-741	-741
Currency translation	0	0	0	-67	0	0	-67
Net income	0	0	0	0	760	560	1.320
31.12.2004	5.295	12.099	0	-102	5.097	679	23.068
01.01.2005	5.295	12.099	0	-102	5.097	679	23.068
Dividends paid	0	0	0	0	0	-560	-560
Currency translation	0	0	0	31	0	0	31
Net income	0	0	0	0	225	56	281
31.03.2005	5.295	12.099	0	-71	5.322	175	22.820

Consolidated Cash Flow Statement

Amounts stated in EUR k	01.01. – 31.03.2005	01.01. – 31.03.2004	
Cash flow from operating activities			
Profit for the period	281	-73	
Income and deferred taxes	70	298	
Depreciation/amortization on non-current assets	243	678	
Currency translation adjustment	31	49	
Financial income	-60	-62	
Interest expenses	0	7	
Operating result before changes to net working capital	565	897	
Increase/decrease in trade receivables and other receivables	68	-214	
Increase/decrease in prepaid expenses	64	26	
Increase/decrease in trade payables, other liabilities and accruals	-123	-183	
Cash generated from operations	574	526	
Interest paid	0	-14	
Income taxes paid/received	-380	111	
Net cash flow from operating activities	194	623	

Consolidated Cash Flow Statement

Amounts stated in EUR k	01.01. – 31.03.2005	01.01. – 31.03.2004
Balance carried forward	194	623
Cash Flow from investing activities		
Purchase of intangible assets and poperty, plant and equipment	-139	-99
Disposals of non-current assets	3	18
Interest received	34	60
Net cash used for investing activities	-102	-21
Cash Flow from financing activities		
Dividend of minority interests	-560	0
Net cash used for financing activities	-560	0
Net increase/decrease in cash and cash equivalents	-468	602
Cash and cash equivalents at the beginning of fiscal year	12.926	11.577
Cash and cash equivalents at 31 st of March	12.458	12.179

Segment reporting

Amounts stated in EUR k	Temporary staffing/ Interim- and project management/recruitment/ permanent placement	Training and education	Eliminations	Consoli- dated
01.0131.03.2005				
Sales				
External sales	9.581	1.552	0	11.133
Inter-segment sales	0	0	0	0
Total revenue	9.581	1.552	0	11.133
Segment result	959	172	0	1.131
Segment result before goodwill amortization	959	172	0	1.131
01.0131.03.2004				
Sales				
External sales	9.351	1.498	0	10.849
Inter-segment sales	0	0	0	0
Total revenue	9.351	1.498	0	10.849
Segment result	1.158	269	0	1.427
Segment result before goodwill amortization	1.158	351	0	1.509

Notes

Accounting according to International Financial Reporting Standards (IFRS)

As a public enterprise, the AMADEUS FIRE Group has made use of the provision in Sec. 292a of the German commercial code (HGB). The present interim report was prepared in accordance with the IFRS published by the International Accounting Standards Board (IASB) and with their interpretations by the International Financial Reporting Interpretations Committee (IFRIC).

Basis of preparation

The interim report was prepared in accordance with IAS 34 (Interim Financial Reporting).

The fiscal year 2004 has been a shortened fiscal year from April 1, 2004 to December 31, 2004. The comparison to prior year is shown on the basis of the calendar year. All necessary adjustments have been executed to get a proper comparison between the periods.

Accounting and valuation methods

Software is depreciated on a straight-line basis over 3 to 5 years. According to IAS 8.32 et seqq. the expected useful life of the sales software was extended from originally 3 to 5 years. The end of the useful life was originally dated on May 31, 2006. It is now assumed that the software will be used until May 31, 2008. The effect of lower depreciation for the quarter totals EUR k 43, for the fiscal year 2005 EUR k 172.

All other accounting and valuation methods were applied as in the last end-of-year consolidated financial statements. A detailed description of the methods applied is given in the notes to the AMADEUS FIRE annual report 2004.

Consolidated companies

Since the end of the shortened fiscal year 2004 on December 31, 2004, no changes have occurred in the list of consolidated companies.

Segment reporting

Pursuant to IAS 14.35, segment reporting for geographical segments is not necessary.

Material events after closing

The members of the supervisory board and co-founders of AMADEUS FIRE, Georg Blinn (deputy chairman of the supervisory board) and Hans H. Roolf, have resigned from supervisory board as of April 1, 2005. The retirement of two of originally four founders of AMADEUS FIRE followed the significant reduction of their shareholding in the company.

Responsible

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