



3RD QUARTER AND FIRST NINE MONTHS OF 2006 AT A GLANCE



| | Q3 2006 TEUR | $\Delta\%$ | Q3 2005 TEUR | Q1-Q3 2006 TEUR | Δ% | 2005 TEUR |
|--|-------------------|------------|-----------------|--------------------|-----------|--------------|
| Revenues and income | | | | | | |
| Revenues | 12.685 | 6 | 11.963 | 38.680 | 7 | 36.106 |
| Revenues consulting | 10.281 | 7 | 9.628 | 31.014 | 7 | 28.891 |
| Revenues software | 2.404 | 3 | 2.335 | 7.666 | 6 | 7.215 |
| Revenues Germany | 5.430 | 4 | 5.221 | 16.091 | 3 | 15.622 |
| Revenues foreign countries | 7.255 | 8 | 6.742 | 22.589 | 10 | 20.484 |
| Earnings before interest, taxes, depreciation and amortization (EB | TDA) 1.282 | 45 | 885 | 2.960 | 102 | 1.467 |
| Earnings before interest and taxes (EBIT) | 941 | 67 | 564 | 2.057 | 462 | 366 |
| Earnings before taxes (EBT) | 1.002 | 30 | 770 | 2.340 | 186 | 817 |
| Net income | 394 | (31) | 574 | 976 | 85 | 528 |
| Earnings per share (in EUR) | 0,08 | (27) | 0,11 | 0,19 | 90 | 0,10 |
| Investments and depreciation | | | | | • • • • • | |
| Investments in intangible and tangible assets | 130 | (23) | 169 | 473 | (50) | 951 |
| Depreciation | 341 | 6 | 321 | 903 | (18) | 1.101 |
| Key figures | | | | | | |
| Gross margin (%) | 42,0 | 9 | 38,5 | 38,5 | 8 | 35,7 |
| EBITDA margin (%) | 10,1 | 36 | 7,4 | 7,7 | 88 | 4,1 |
| EBIT margin (%) | 7,4 | 57 | 4,7 | 5,3 | 430 | 1,0 |
| Cash flow from operating activities | 1.147 | (45) | 2.093 | 2.193 | 44 | 3.931 |
| Cash flow from investing activities | (403) | (3000) | (13) | 946 | 9560 | (10) |
| Cash flow from financing activities | 171 | 511 | 28 | 109 | (65) | 309 |
| Assets, shareholders' equity and liabilities (end of quarter) | | | | | | |
| Total assets | 59.680 | 6 | 56.395 | | | |
| Fixed assets | 14.473 | (7) | 15.511 | | | |
| Current assets | 45.194 | 11 | 40.884 | | | |
| Net cash and cash equivalents | 27.745 | 9 | 25.367 | | | |
| Shareholders' equity | 44.809 | 4 | 43.279 | | | |
| Equity ratio (%) | 75,1 | (2) | 76,7 | | | |
| Noncurrent liabilities | 0 | _ | 0 | | | |
| Current liabilities | 14.858 | 13 | 13.116 | | | |
| Number of employees (end of quarter) | 547 | 1 | 542 | | | |

Negative figures are shown in parantheses



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Dear shareholders and business partners,

The situation in the third quarter of 2006 followed the trend that had already become apparent in the first half of the year, that is to say, our expectations have so far been fulfilled. Our forecasts for Group revenue have been confirmed, while our predictions for growth in earnings have been exceeded. Specifically, the figures are as follows:

Group revenue increased by 7 percent over the first nine months of 2006 compared to the same period last year, from EUR 36.1 million to EUR 38.7 million. The revenue contributed by the consulting segment increased by 7 percent from EUR 28.9 million to EUR 31.0 million. In the software segment, revenue was EUR 7.7 million, 6 percent higher than in the same period in 2005 (EUR 7.2 million). The figure as a share of total revenue remained at the previous year's level of 20 percent.

In Germany, revenues in the first nine months of this year increased by 3 percent from EUR 15.6 million to EUR 16.1 million. At 42 percent of total revenue in 2006, the domestic share fell one percentage point compared to the figure for 2005.

Contributing 58 percent of Group revenue at the end of the third quarter of this year, the company's foreign subsidiaries were one percentage point above the figure for 2005. The European region excluding Germany continued to make the biggest contribution, with revenue increasing slightly from EUR 15.4 million to EUR 15.8 million. At the same time, the figure as a share of Group revenue fell from 43 percent to 41 percent. The US region saw an increase of 40 percent from EUR 1.8 million to EUR 2.5 million, with the figure as a share of Group revenue increasing from 5 percent to 7 percent. The development was similarly pleasing in the Asia-Pacific region, where revenues increased from EUR 3.3 million to EUR 4.3 million, or by 29 percent.

Gross profit on revenue improved 16 percent from EUR 12.9 million to EUR 14.9 million. The figure as a percentage of revenue rose from 36 percent to 39 percent. This was due to the 7 percent increase in

sales revenues described, combined with an increase in production costs of just 3 percent. The reasons for this can be established by looking at the two segments: The company's consulting business field recorded a gross profit of EUR 8.4 million in the first nine months of 2006, compared with EUR 7.0 million in 2005. The gross margin therefore rose from 24 percent to 27 percent. In the software segment, gross profit increased from EUR 5.9 million to EUR 6.5 million over the same period, therefore increasing the gross margin from 81 percent to 85 percent.

One aspect that was particularly remarkable was the improvement in income from operations. The cost optimization measures initiated the previous year took full effect, also influencing EBITDA and EBIT. As a result, EBITDA (earnings before interest, tax, depreciation, and amortization) doubled from EUR 1.5 million to EUR 3.0 million, while EBIT (earnings before interest and tax) increased nine-month on ninemonth from EUR 0.4 million to EUR 2.1 million.

Consolidated earnings benefited from this: Whereas EUR 0.5 million was achieved during the first nine months of 2005, the figure for this fiscal year has been increased to EUR 1.0 million. Accordingly, earnings per share increased from EUR 0.10 EUR to EUR 0.19.

The cash flow from operating activities recorded for the first nine months of 2006 amounted to EUR 2.2 million. Last year, the figure for the same period had been EUR 3.9 million. Apart from some minor effects, this decrease was particularly due to an increase in trade receivables compared to 2005. At the end of September 2006, net cash and cash equivalents stood at EUR 27.7 million, compared to EUR 26.0 million at the end of 2005 and EUR 25.4 million at the end of last September.

Yours faithfully, REALTECH AG Executive Board







Dr. Rudolf Caspary Chief Technology Officer



Jürgen ZahnChief Financial Office









HIGHLIGHTS



BSH entrusts REALTECH with the monitoring of its SAP systems

BSH Bosch und Siemens Hausgeräte GmbH has opted for the theGuard! Application Manager from REALTECH AG for monitoring its SAP systems. In an invitation to tender, REALTECH's theGuard! Application Manager fought off competition from 12 providers in the area of SAP monitoring to prove itself as the ideal system management solution.

The reason behind the invitation to tender was the huge growth in BSH's system landscape, as well as the consequently higher demands concerning the monitoring of the SAP processes in the company.

Following an extensive run of tests within the IT landscapes at BSH, the decision was made in favor of the theGuard! Application Manager within the context of a benchmarking procedure. Alongside the comparatively short implementation time in BSH's IT landscape, REALTECH's in-depth expertise in the SAP environment and the quick and easy installation of the theGuard! Application Manager were decisive plus-points for the company.

BSH's goal by installing the theGuard! Application Manager is to obtain a coherent and lucid overview of system availability, proactive management of service levels and targeted error analysis. Furthermore, with the new solution, application scenarios will be simulated in the future from a user point of view, and future investment decisions made upon this basis.



REALTECH is among the first SAP Special Expertise Partners for Duet



The Walldorf-based SAP technology partner, REAL-TECH, has been named by SAP as one of the first Special Expertise Partners (SEP) for Duet. This title is recognition of particular expertise and experience in this area.

SAP and Microsoft had announced the launch of the co-developed Duet product, which was launched last year under the name of Mendocino, only a few weeks previously. Now, users can access SAP functions directly through Microsoft applications such as Outlook, Excel or Word. REAL-TECH offers various consultancy services for Duet, for instance benefit analysis, process optimization and implementation.

REALTECH's status as a Special Expertise Partner for Duet reflects not only the successful cooperation between SAP, Microsoft and REALTECH, but also the company's extensive experience in the area of SAP and Microsoft. The title is synonymous with a supplier recommendation from SAP for both customers and prospective customers, and backs up the company's expertise in the area of Duet. SAP only awards this title to a few carefully chosen partners.

SAP's selection procedure places tough demands on the partners involved. Customer satisfaction, a higher than average level of expertise and many years of project experience in the SAP environment are basic requirements in order for a company to be named as a Special Expertise Partner. Other requirements for the certification include excellent customer contacts and access to their decision-makers. REALTECH fulfils these criteria due to its many years of project experience on the SAP consulting market, combined with its





closeness to SAP both in terms of business profile and geographical location. The two companies have been collaborating closely for many years, both on customer projects and in the development labs of the Walldorf-based software company, and this collaboration will be expanded even further in the future. The goal of this partnership is to win new customers together, to combine strengths and to expand upon the companies' shared competence.

In the past year, REALTECH has already been awarded the titles of Special Expertise Partner for SAP Net-Weaver, SAP Enterprise Portal and the SAP Exchange Infrastructure.

Deutsche Börse Group – climbing the index with REALTECH

DEUTSCHE BÖRSE SYSTEMS The Deutsche Börse, or German Stock Exchange,

does far more than simply organize the market for shares and other securities. It is a transaction service provider, which by using state-of-the-art technology opens the door to the global capital markets for companies and investors. Deutsche Börse's products and services portfolio covers the entire process chain; from trade in shares and futures, processing orders and providing market information, right through to development and operation of electronic trading systems.

With the introduction of the company's own SAP CRM (Customer Relationship Management) solution, the customers of the Deutsche Börse system also gain access to this system. The integration of customers boosted the importance of this application. This was

one of the reasons why a change in strategy was decided upon. The SAP operation that had been outsourced up until that time was reclaimed by the company (insourced). This, combined with much larger IT system landscapes, called for an efficient SAP monitoring system capable of guaranteeing the smooth operation of the entire IT landscape.

During the evaluation phase, the following software requirements were established, amongst others:

- Comprehensive SAP-specific monitoring capabilities
- Coverage of functional requirements
- Minimum cost for implementation and maintenance
- User-friendly operation
- Good price-performance ratio
- Effective international support

Following a proof-of-concept, the Deutsche Börse Group opted for REALTECH's theGuard! Application Manager. The decisive factors in this decision were the good overall offer of a quality product, service expertise and specialist SAP skills.

Despite the large IT landscape of around 40 systems (including 30 SAP systems), the entire project, including a redundant hot standby system, was implemented by REALTECH according to Deutsche Börse system specifications within just 15 working days.

Following the smooth implementation of the project, the new solution has already proven itself in practice. Since introducing the theGuard! Application Manager, IT systems can be monitored pro-actively and thus potential errors spotted in good time. Overall, the operating efficiency of the IT system has been sustainably increased. The reports and high level of automation make for much safer planning and additional scope for the IT organization of the Deutsche Börse Group.











SHARES

| Key figures | Q3 2006 | Q3 2005 |
|---|-----------|-----------|
| | EUR | EUR |
| Earnings per share | 0,08 | 0,11 |
| Cash flow per share | 0,43 | 0,39 |
| Shareholders' equity per share | 8,77 | 8,45 |
| Highest share price | 7,61 | 6,86 |
| Lowest share price | 7,13 | 5,70 |
| Share price at the end of quarter | 7,59 | 6,30 |
| Market capitalization at the end of quarter | 39 Mio. | 32 Mio. |
| Number of shares at the end of quarter | 5.109.452 | 5.092.452 |

| Marketsegment | Prime Standard |
|-----------------------------|----------------|
| Date of issue | 26. April 1999 |
| Security identification no. | 700 890 |
| Echange ID | RTC |
| Issue price | 54,00 EUR |

Shares and stock options of the issuer and members of executive bodies as of September 30, 2006

| Issuer | |
|--------------------|--------------------------|
| REALTECH AG | shares |
| Executive Board | |
| Dr. Rudolf Caspary | 45.750 stock options |
| Nicola Glowinski | 55.000 stock options |
| Jürgen Zahn | 30.000 stock options |
| Supervisorx Board | |
| Dieter Matheis | shares |
| Richard Roy | shares |
| Norbert Schwerber | shares |

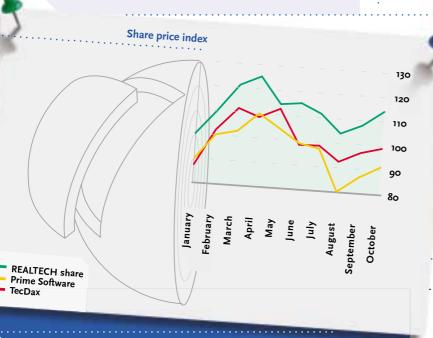
Share performance and market capitalization

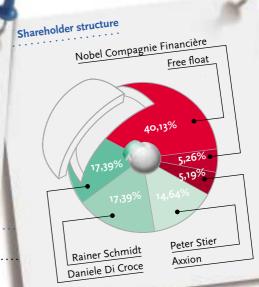
At the beginning of the third quarter, REALTECH shares were listed at a value of EUR 7.60. The quarter under review was marked by small index changes. Within the three-month period, the share value fluctuated within a maximum corridor of EUR 0.41. At the lowest point of the third quarter on August 10, REALTECH shares stood at EUR 7.13. In view of the small range of fluctuation, the share value then reached EUR 7.61, its highest point for the quarter, a few days later on August 17. In the second half of the quarter, share value remained almost constant and, at the close of the three month period, shares were priced at EUR 7.59. Thus, the REALTECH share price was 21 percent higher than at the end of the same quarter in the previous year (EUR 6.30). On September 30, 2006 market capitalization stood at EUR 39 million, corresponding to 87 percent of book equity.

Shareholder structure and volume of trade in **REALTECH shares**

In the third quarter of 2006, REALTECH AG's shareholder structure remained unchanged in relation to the previous quarters On September 30, 2006, the main shareholders kept the same number of shares and the free float remained unchanged at 40.13 percent.

On average, around 3,466 REALTECH shares were traded every day during Q3/2006 - 62 percent less than during the same quarter in the previous year (9,029). 70 percent of the shares were traded in Xetra (previous year: 67 percent), while 30 percent were traded on the other stock exchanges (previous year: 33 percent).





ANALYSIS



Employees

On the key date of September 30, 2006, the REALTECH Group employed 547 people, 1 percent more than at the end of the third quarter in 2005 (542). In Germany, the workforce increased from 218 to 223 employees. Thus, the percentage of REALTECH employees working in Germany rose from 40 percent to 41 percent. For the company's foreign subsidiaries, the number of employees remained constant at 324. The European region excluding Germany witnessed a slight decline (2 percent) in the number of employees, which fell from 268 to 262. In contrast, the employee figure in the Asia-Pacific region went up from 47 to 48. In the USA, the employee headcount went up from 9 to 14.

The various enterprise areas were only subject to minor changes compared to the same key date of September 30 in previous years. Developments were as follows: in the Consulting sector, at 361 consultants, the number of employees remained constant in comparison to the end of Q3 in 2005. In the Development area, the employee headcount dropped slightly from 58 to 56 employees in comparison to the previous key date. In Sales/Distribution, there was a small increase in employee numbers from 61 to 63, similarly in Administration, where the figure rose by 8 percent from 62 to 67 members of staff.

Financial situation

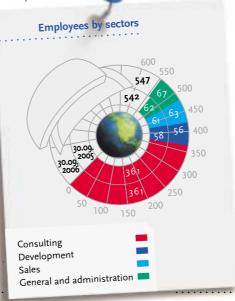
REALTECH AG has prepared its consolidated financial statements in accordance with the accounting standards of the International Accounting Standards Board (IASB) - i.e. the International Financial Reporting Standards (IFRS) as they must be applied in the EU - for the first time in fiscal year 2005. The IAS, IFRS, and corresponding interpretations of the International Financial Reporting Interpretations Committee (IFRIC - formerly SIC) were taken into account on September 30, 2006. The figures for the previous year have also been determined based on the same standards.

The consolidation and valuation methods used to prepare the interim financial statements and establish the comparative figures for the previous year were basically the same as those used in the consolidated financial statements for December 31, 2005. A detailed description of the individual methods is published in the notes of our annual report for 2005.

Revenue has improved from EUR 12.0 million to EUR 12.7 million in the third quarter of 2006, or by 6 percent compared with the same period in the previous year. If we look at the first nine months of the year, a 7 percent increase from EUR 36.1 million to EUR 38.7 million can be established.

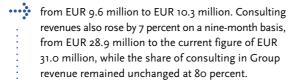
The consulting and software segments both contributed to the increase in revenue, with the revenue in area in Q3 increasing by 7 percent







ANALYSIS



Revenues in the software segment increased to the same extent compared to the previous year. Based on the third quarter, they rose slightly (3 percent) from EUR 2.3 million to EUR 2.4 million. Revenue for the first nine months of 2006, at EUR 7.7 million, was 6 percent higher than in the previous year (EUR 7.2 million).

The current order book should enable the company to achieve its planned figures.

The third quarter and the first nine months of 2006 each saw a slight increase in **cost of revenues** in absolute figures from EUR 7.4 million to EUR 7.5 million in the third quarter and from EUR 23.3 million to EUR 23.8 million in the first nine months of the year. In contrast, the figure based on revenue developed in the opposite direction – as had already been the case in the previous two quarters: When we compare the two third quarters, the figure fell from 62 percent to 58 percent. Based on the first nine months of the year, the percentage decreased from 64 to 62. In both cases, this was due to the slower increase in production costs compared to the increase in revenue.

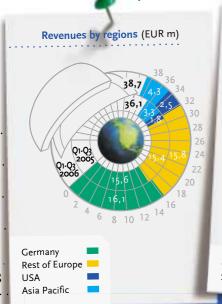
This development had a corresponding effect on **gross profit**: Comparing quarters, the figure

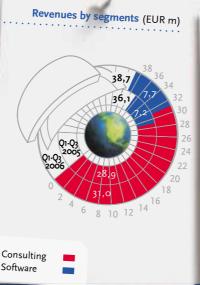
rose from EUR 4.6 million to EUR 5.3 million, leading to an increase in the gross margin from 39 percent to 42 percent. For the nine-month period, a 16 percent increase from EUR 12.9 million to EUR 14.9 million was recorded, at a gross margin of 39 percent compared to 36 percent the year before.

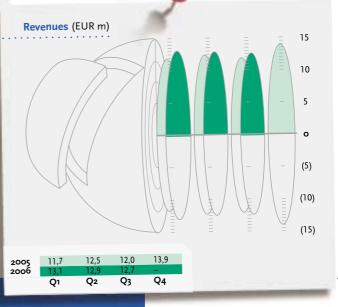
The gross profit in each of the two segments developed as follows: The figure in consulting improved by 19 percent from EUR 7.0 million to EUR 8.4 million, which means an increase from 24 percent to 27 percent relative to revenue. In the case of software, gross profit on revenue was up 12 percent from EUR 5.9 million to EUR 6.5 million, or from 81 percent to 85 percent as a percentage of revenue.

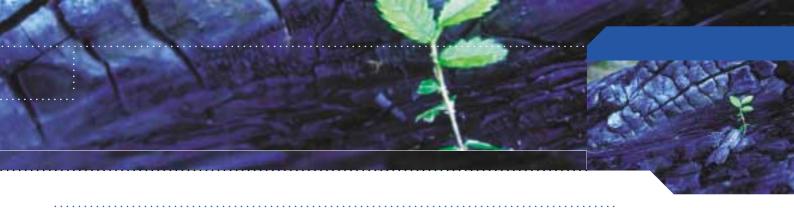
Measures to boost revenue led to an increase in **selling** and marketing expenses. Comparing the respective third quarters, this figure increased from EUR 1.5 million to EUR 1.7 million. Relative to revenue, the figure remained at 13 percent. Similarly, growth was also seen on a nine-month basis – 11 percent from EUR 4.5 million to EUR 5.0 million, or 13 percent of revenues in each case.

An increase could be established in terms of **general** and administrative expenses. Based on a comparison of quarters, these expenses increased from EUR 1.5 million and 12 percent of revenue to EUR 1.8 million and 14 percent. Looking at the first nine months of the year, we can also establish a slight increase, in this case from EUR 4.8 million to EUR 5.0 million. In both years, general and administrative expenses accounted for 13 of revenue.









Research and development expenses have been influenced by efforts to streamline the company's product range and reorganize the software division – measures which have now been completed. Based on a comparison of quarters, these expenses decreased from EUR 1.2 million to EUR 1.1 million, or from 10 percent to 8 percent relative to revenue. Comparing the two nine-month periods, expenditure decreased from EUR 3.7 million to EUR 3.4 million, therefore accounting for 9 percent of revenue (previous year: 10 percent).

In the first nine months of the year, as in the previous year, the company recorded **net interest** of EUR 209 thousand. Earnings from financial investments and securities, at EUR 103 thousand, remained pretty much on a par with the figure for 2005 (EUR 105 thousand) and specifically contained income from the sale of securities.

Net income decreased in the third quarter of 2006 to EUR 0.4 million (Q3/2005: EUR 0.6 million). **Earnings per share** decreased accordingly to EUR 0.08 (previous year: EUR 0.11). In contrast, net income based on the first nine months were doubled from EUR 0.5 million to EUR 1.0 million, with the result that earnings per share rose from EUR 0.10 to EUR 0.19.

Cash flow from operating activities for the first nine months of this fiscal year decreased to EUR 2.2 million (previous year: EUR 3.9 million). This was essentially due to the increase in trade receivables up to the key date.

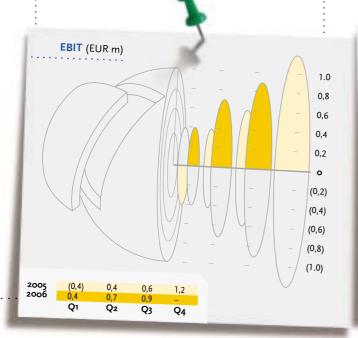
Cash flow from investing activities reached a value of EUR 1.0 million in the first half of this year (previous year: EUR 0.0 million). This was mainly the result of the securities reduction that needed to be made, partly to finance dividends. Investments in intangible assets and property, plant and equipment decreased compared with the previous year, from EUR 0.9 million to EUR 0.5 million. This particularly involved procuring replacements.

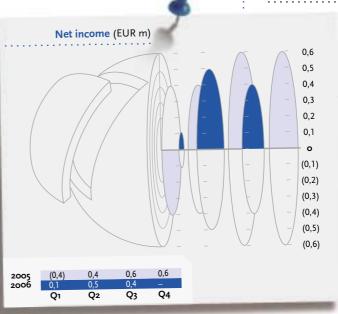
On September 30, 2006, the REALTECH Group had net **cash and cash equivalents** of EUR 27.7 million, compared to EUR 26.0 million on December 31, 2005 and EUR 25.4 million on September 30, 2005. This increase was achieved, despite the distribution of profits carried out in the second quarter of 2006, mainly thanks to an improved cost structure and the resulting increase in consolidated earnings.

The **equity** held by the REALTECH Group on the ninemonth key date was EUR 44.8 million, while the equity ratio amounted to 75.1 percent. On September 30, 2005 the figures were EUR 43.3 million and 76.7 percent.

Total assets increased between the two key dates at the end of the third quarter by 6 percent from EUR 56.4 million to EUR 59.7 million.

No matters of particular significance that may affect the company's income or circumstances that have affected business development are known other than those listed here.







ANALYSIS



Outlook

Leading economic research institutes forecast substantial growth in the global economy throughout the rest of the year 2006. Following the positive development seen over the first nine months of the year, the forecasts of economic experts at research institutes and the European Commission also predict continuing positive development in the euro zone up to the end of the year and beyond. A growth rate of a good 2 percent is assumed for 2006, up from 1.3 percent in 2005. Moreover, the original forecasts for Germany have also been adjusted upwards, with a growth rate of around 2 percent being expected here too.

According to a report by the German federal government on the situation of information technology, the greatest boost for the German economy is coming from the IT and telecommunications (ITC) sector. Information technology has now established itself as Germany's strongest branch of the economy, with a growth rate of 2.4 percent predicted for 2006. The most important areas leading to this positive trend are software and IT services. These are simultaneously the two segments that make up REALTECH's core business fields.

In accordance with the forecast it published at the beginning of the year, REALTECH AG's Executive Board anticipates a percentage revenue growth in the high one-figure range. Findings obtained over the first nine months of this fiscal year give us every reason to believe that we will be able to reach this goal. This would mean that REALTECH would be expanding faster than the IT-industry.

A very pleasing development can be seen in terms of income from operations. The cost-cutting measures initiated the previous year are taking full effect and are reflected in the improved earnings situation. Based on this, the Executive Board is increasing the forecast it published at the beginning of 2006, in which it assumed that percentage income from operations could increase in the lower double-figure range compared to the figure for 2005. However, in view of the latest information, the Executive Board now expects to achieve an increase in EBIT that exceeds last year's figure by 60 percent at least.

If these expectations are met, it appears possible, based on the earnings recorded by REALTECH AG, for the company to be able to afford to pay out a higher dividend next year than in 2006.













CONSOLIDATED BALANCE SHEETS

| Aktiva | 30.09.2006 EUR | 31.12.2005 EUR |
|--|----------------------|-------------------|
| Fixed assets | | |
| Intangible assets | | |
| Concessions, industrial rights and similar rights and assets | 189.493 | 208.074 |
| Payments on account | 0 | 548 |
| Goodwill | 4.335.675 | 4.335.679 |
| • | 4.525.168 | 4.544.30 |
| Tangible assets | | |
| Property, plant and equipment | 8.053.860 | 8.272.10 |
| Technical equipment and machines | 59.913 | 74.602 |
| Other equipment and office equipment | 1.744.368 | 1.927.167 |
| | 9.858.141 | 10.273.874 |
| Financial assets | | |
| Securities | 36.714 | 21.080 |
| Other loans | 52.830 | 32.14 |
| | 89.544 | 53.225 |
| Current assets | | |
| Receivables and other assets | | |
| Trade accounts receivables | 16.302.898 | 14.643.37 |
| Tax assets | 281.369 | 454-343 |
| Other assets | 864.797 | 514.521 |
| | 17.449.064 | 15.612.237 |
| | | |
| Securities | 15.021.028 | 16.471.444 |
| Cash and cash equivalents | 12.723.701 | 9.476.187 |
| Deferred tax assets | 13.609 | 879.126 |
| Total assets | 59.680.255 | 57.310.394 |
| | | |
| Passiva | | |
| Shareholders` equity | | |
| Subscribed capital | 6.489.004 | 6.467.414 |
| Additional paid-in capital | 33.293.707 | 33.228.257 |
| Revaluation surplus | (4.658) | (179.046) |
| Cumulative translation differences | (109.581) | (23.239) |
| Retained earnings | 4.518.273 | 3.943.669 |
| | 44.405.907 | 43.437.05 |
| Minority interests | 402.951 | 286.909 |
| | 44.808.858 | 43.723.964 |
| Current liabilities | | |
| | 1 624 840 | 1 610 51 |
| Trade accounts payable | 1.634.840 946.864 | 1.610.518 |
| Income tax payable | | 992.950 |
| Accrued expenses | 7.687.516 | 7.424.287 |
| Other current liabilities | 1.762.539 | 1.920.682 |
| Deferred revenues | 2.826.131 | 1.001.44 |
| | 14.857.890 | 12.949.882 |
| | | |
| Deferred tax liabilities | 13.508 | 636.548 |
| Deferred tax liabilities Total shareholders` equity and liabilities | 13.508 59.680.255 | 636.548 |



CONSOLIDATED STATEMENTS OF INCOME

| | Q3 2006 | Q3 2005 | Q1-Q3 2006 | Q1-Q3 2005 |
|--|------------|--------------|-----------------------------|------------|
| | EUR | EUR | EUR | EUR |
| Revenues | 12.686.039 | 11.963.321 | 38.680.558 | 36.106.457 |
| Costs of revenues | 7.358.029 | 7.354.451 | 23.785.531 | 23.226.982 |
| Gross profit | 5.328.010 | 4.608.870 | 14.895.027 | 12.879.475 |
| | J.J. | 4.000.070 | -4557 | |
| Selling and marketing expenses | 1.687.142 | 1.520.331 | 5.005.045 | 4.498.753 |
| General and administrative expenses | 1.749.688 | 1.450.151 | 4.953.378 | 4.791.549 |
| Research and development expenses | 1.058.522 | 1.175.387 | 3.358.145 | 3.656.988 |
| Other operating expenses | 364.371 | 363.262 | 1.020.633 | 1.135.557 |
| Other operating income | 472.707 | 464.063 | 1.498.921 | 1.568.825 |
| Operating income | 940.993 | 563.802 | 2.056.747 | 365.453 |
| | | | | |
| Net interest | 87.828 | 72.873 | 208.809 | 208.495 |
| Income from associated companies | 0 | 121.739 | 0 | 121.739 |
| Income from financial assets and securities | 0 | 0 | 102.573 | 104.812 |
| Foreign currency exchange gains / losses | (26.679) | 11.621 | (27.745) | 16.423 |
| Income before taxes (and minority interest) | 1.002.141 | 770.035 | 2.340.384 | 816.921 |
| | | | | |
| Income taxes | 574.116 | 188.541 | 1.227.289 | 291.979 |
| Income before minority interest | 428.025 | 581.494 | 1.113.095 | 524-944 |
| · ' | | | | |
| Minority interest | (33.379) | (7.299) | (136.697) | 3.324 |
| Net income | 394.646 | 574.195 | 976.398 | 528.268 |
| A | | | | |
| Accumulated profit carried forward Dividend distribution | | | 3.943.669 | 0 |
| ' | | | 401.795 4.518.272 | 3.415.401 |
| Retained earnings | | | 4.510.2/2 | 3.943.669 |
| Earings per share – basic | 0,08 | | 0.10 | 0,10 |
| Earings per share – dasic | 0,08 | O,11 O,11 | 0,19 | 0,10 |
| Average number of shares outstanding – basic | 5.109.452 | 5.092.452 | 5.109.452 | 5.092.452 |
| Average number of shares outstanding – basic Average number of shares outstanding – diluted | 5.312.452 | 5.239.952 | 5.312.452 | 5.239.952 |
| Average number of shares outstanding - unuted | 3.312.452 | 2.433.354 | 5.312.452 | 3.439.934 |

SEGMENT REPORTING

| | Q1-Q3 2006 | Q1-Q3 2005 |
|-------------------|------------|------------|
| | EUR | EUR |
| | | |
| Consulting | | |
| Revenues | 31.014.380 | 28.891.582 |
| Costs of revenues | 22.651.451 | 21.861.954 |
| Gross profit | 8.362.930 | 7.029.628 |
| | | |
| Software | | |
| Revenues | 7.666.177 | 7.214.875 |
| Costs of revenues | 1.134.080 | 1.365.028 |
| Gross profit | 6.532.097 | 5.849.847 |
| | | |











CONSOLIDATED STATEMENTS OF CASH FLOWS

| | Q1-Q3 2006 | Q1-Q3 2005 |
|---|--------------|------------|
| | EUR | EUR |
| Net income | | 9 -69 |
| Net income | 976.398 | 528.268 |
| Depreciation of fixed assets | 902.745 | 1.100.545 |
| Change in income tax payable | (46.086) | (153.537) |
| Change in accrued expenses | 263.229 | 240.231 |
| Change in trade accounts receivable | (1.659.526) | 1.649.287 |
| Change in other assets | 688.214 | 385.031 |
| Change in trade accounts payable and in other current liabilities | 1.067.824 | 181.421 |
| Cash flow from operating activities | 2.192.798 | 3.931.246 |
| | | |
| Asset disposals | 10.131 | 205.481 |
| Purchase of intangible assets | (71.370) | (255.782) |
| Purchase of tangible assets | (401.377) | (664.406) |
| Investment in financial assets | (41.579) | 484.206 |
| Change in current securities | 1.450.416 | 220.940 |
| Cash flow from investing activities | 946.221 | (9.561) |
| | | |
| Other change in shareholders` equity and in minority interests | 108.495 | 308.513 |
| Cash flow from financing activities | 108.495 | 308.513 |
| | | |
| Change in cash and cash equivalents | 3.247.514 | 4.230.198 |
| | | |
| Cash and cash equivalents at beginning of the period | 9.476.187 | 2.545.326 |
| Cash and cash equivalents at end of the period | 10 700 500 | 6 777 50 (|
| Cash and cash equivalents at end of the period | 12.723.701 | 6.775.524 |

CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

| | Q1-Q3 2006 | Q1-Q3 2005 |
|---|------------|------------|
| | EUR | EUR |
| | | |
| Shareholders' equity as of January 1 | 43.723.964 | 42.441.677 |
| Change in subscribed capital | 21.590 | 0 |
| Net income | 976.398 | 528.268 |
| Unrealized profit / loss from securities translations | | |
| incl. effects from its realization | 174.388 | (15.610) |
| Translation adjustments | 132.820 | 99.336 |
| Dividend distribution | (401.795) | 0 |
| Convertible bonds and stock options exercised | 65.450 | 0 |
| Minority interests | 166.042 | 224.787 |
| Shareholders' equity as of September 30 | 44.808.857 | 43.278.458 |
| | | |

FINANCIAL CALENDAR | 2007

- March 29, 2007
 Publication of Annual Report 2006
- May 03, 2007
 Publication of Quarterly Report 1 | 2007
- May 22, 2007
 Annual General Meeting
- > August 02, 2007
- Publication of Quarterly Report 2 2007
- November 02, 2007
 Publication of Quarterly Report 3 | 2007

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