



Proud ownership

Aker Companies Investor Day

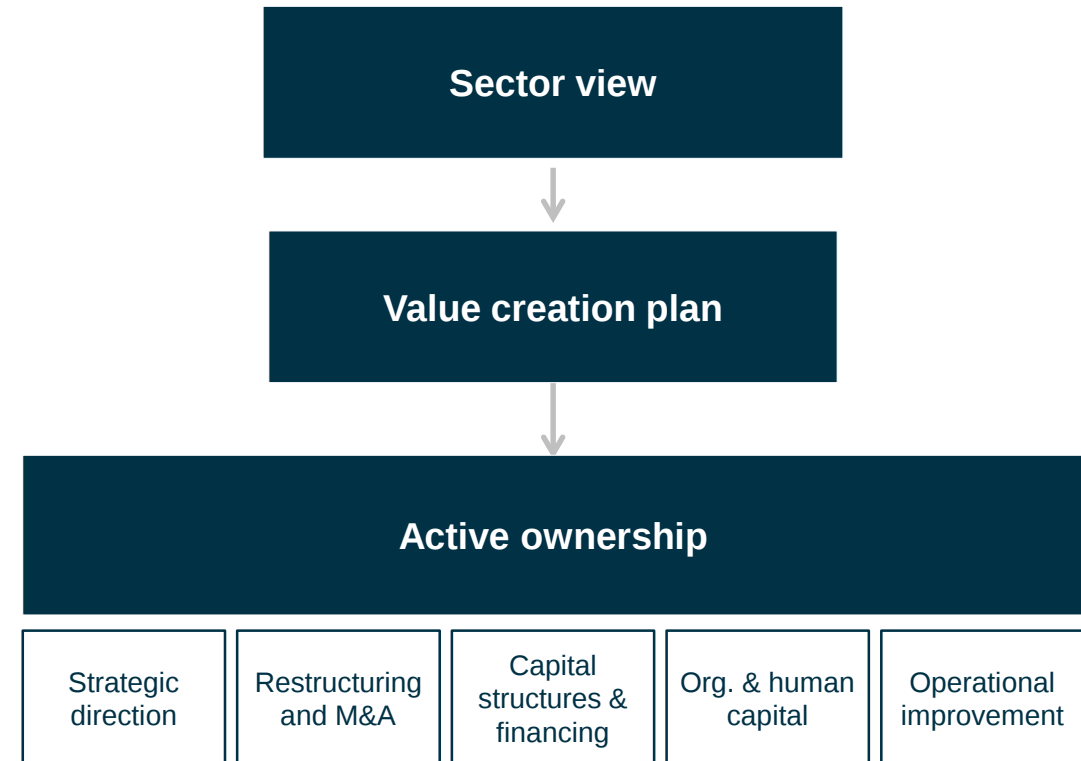
AKER ASA PRESENTATION

President & CEO Øyvind Eriksen

Fornebu | 7 June 2016

Aker's main tasks: capital allocation and strategy

- Allocate capital to maximise return to shareholders within an acceptable risk profile
- 12% investment return target per annum over the cycle



Aker's investment proposition

- 1** A solid financial position and investment capacity
- 2** Positive long-term trend lines in all of our portfolio sectors
- 3** A portfolio of quality companies continuously improving
- 4** A proven track record of creating value through M&A
- 5** A predictable and sustainable dividend policy

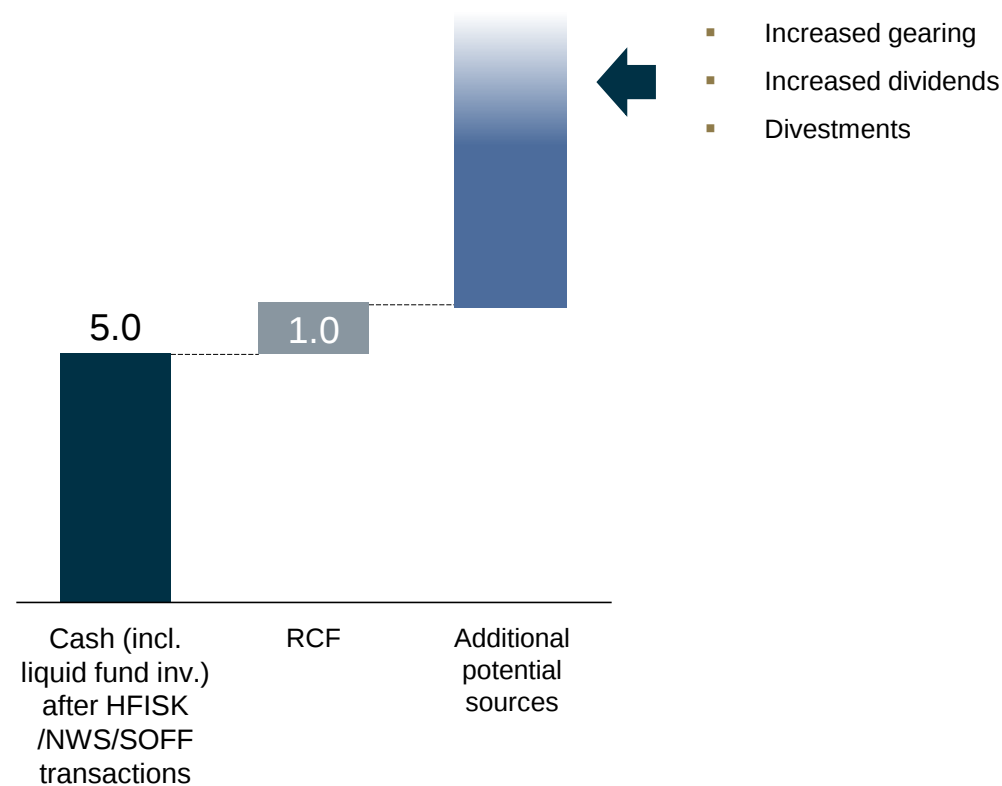




Aker: strong upstream cash flow and investment capacity

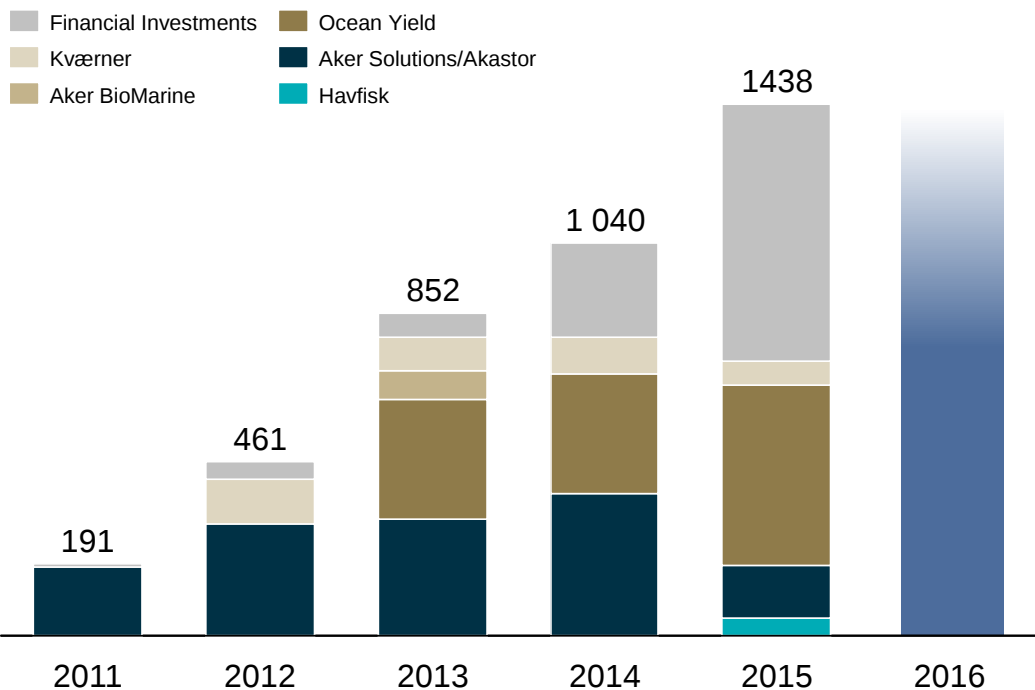
Investment capacity potential

NOK million, initial cash position as per 31.05.2016



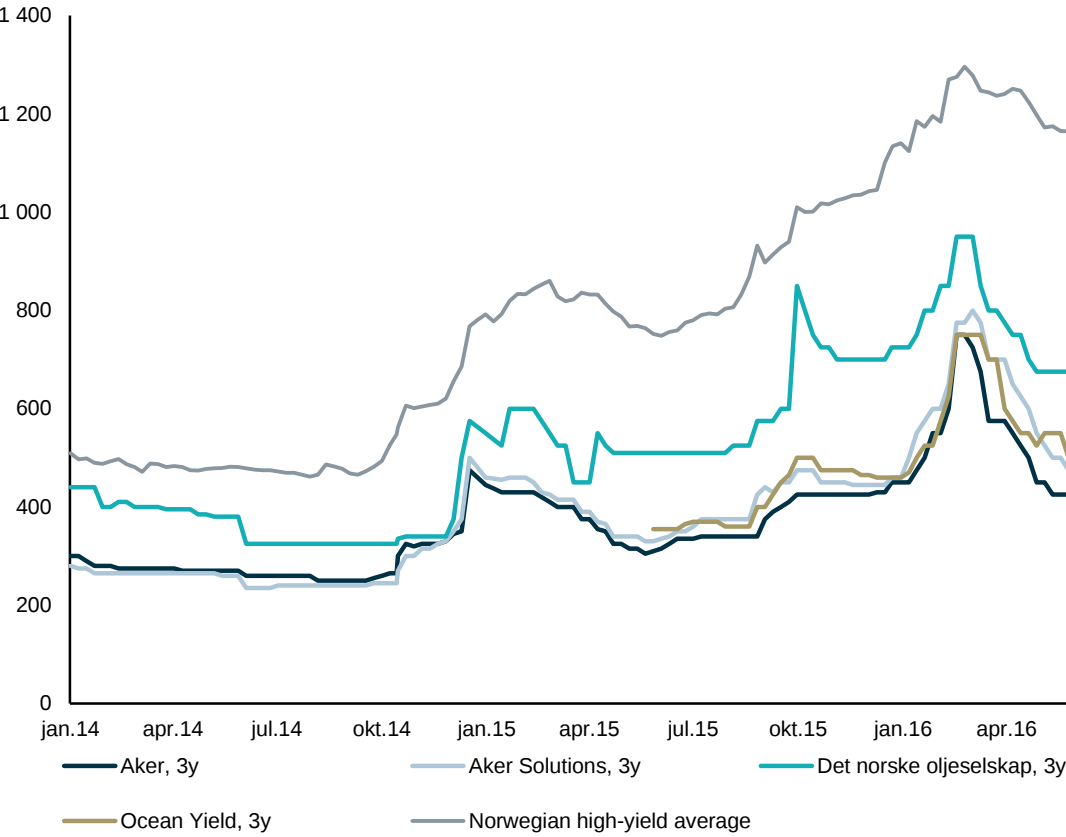
Upstream dividend

NOK million



Portfolio companies: robust financials amid turbulent markets

Aker and portfolio companies: spreads over 3M NIBOR
 3-year duration, basis points, indicative spreads



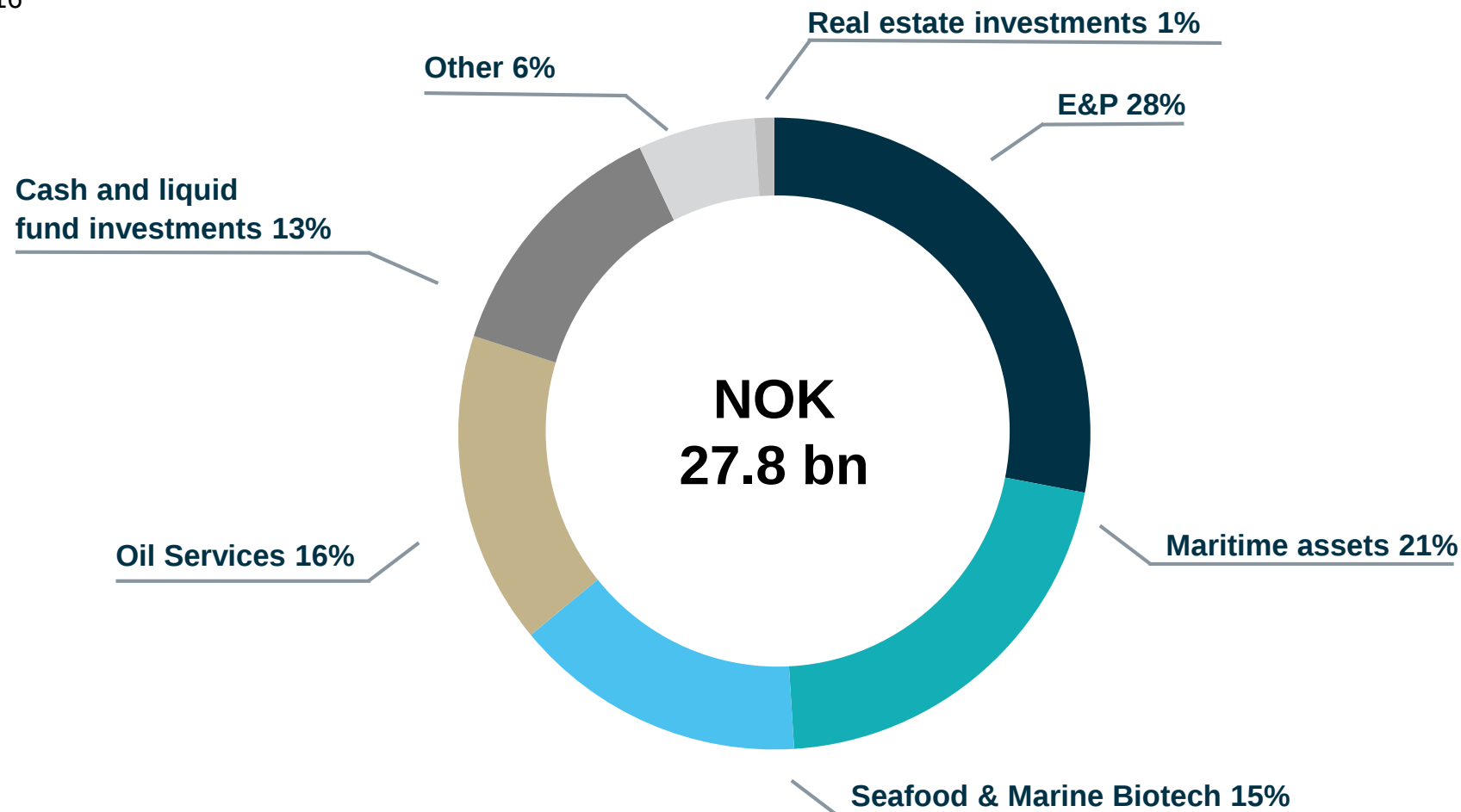
Source: DNB Markets





Aker's portfolio will remain oil & gas concentrated

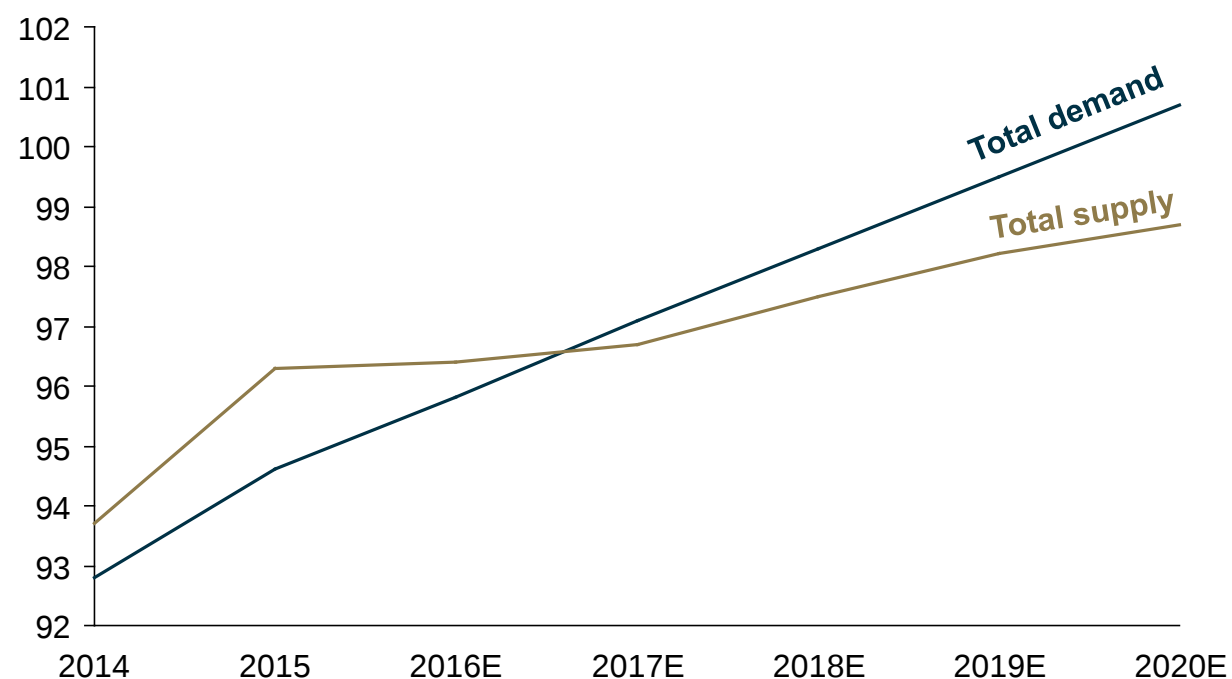
Est. per 31.05.2016



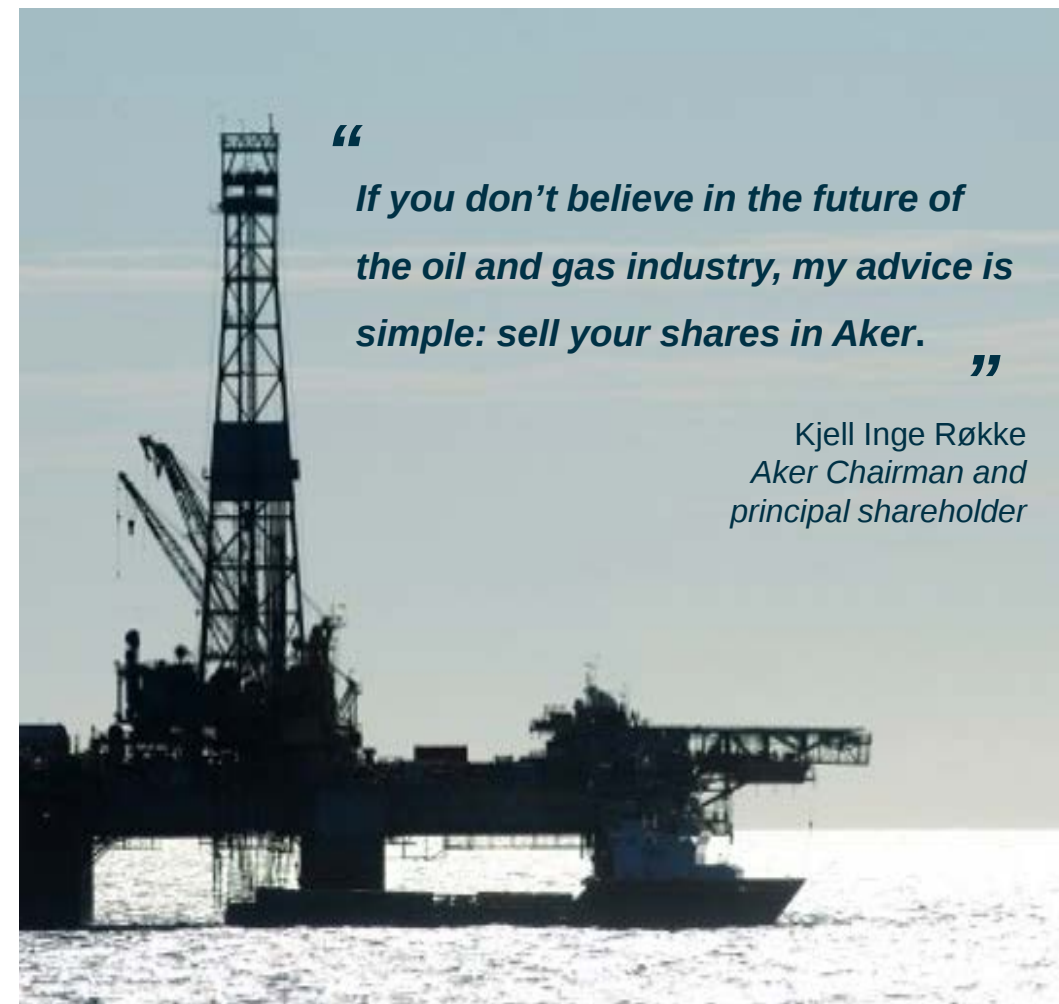


Fundamentals support a tighter oil market

Global oil market supply and demand balance 2014 - 2020
mbbl/d



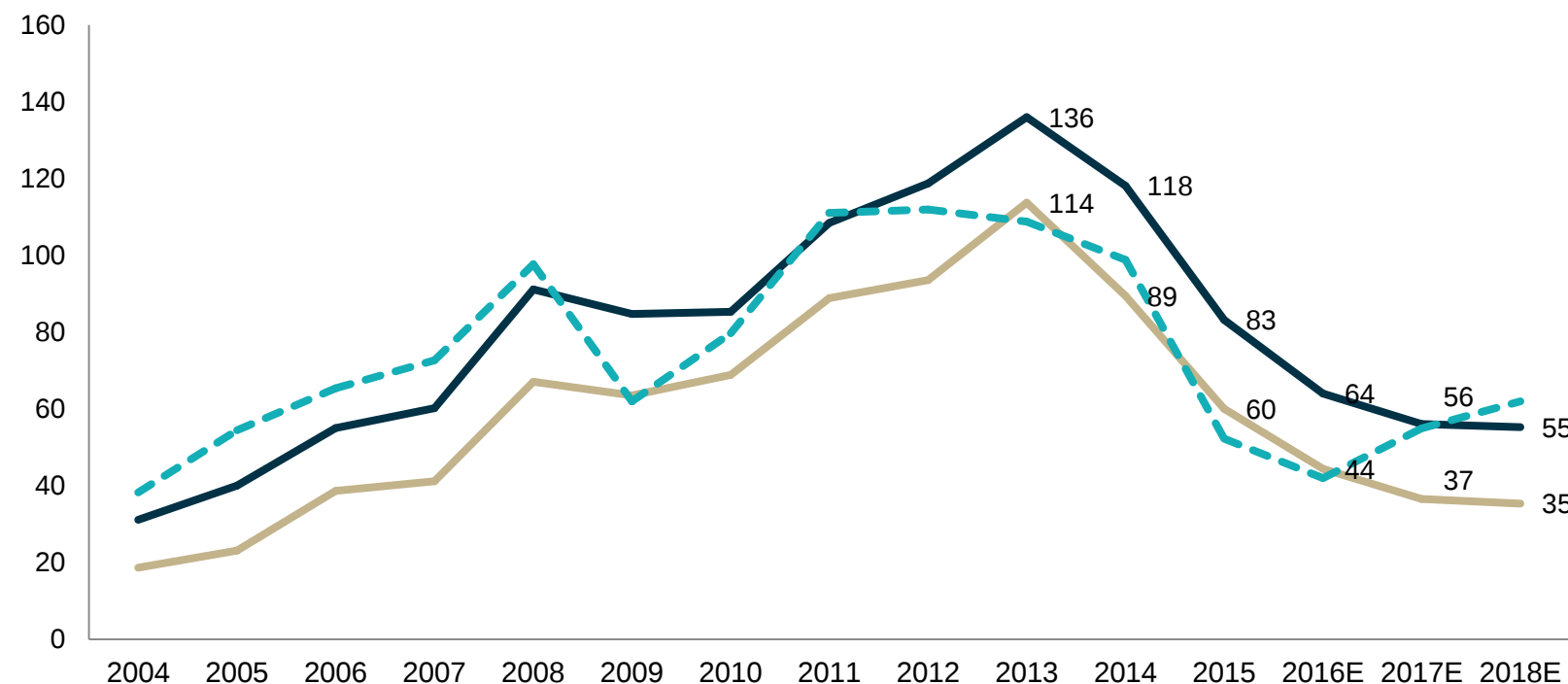
Source: IEA and Nordea Markets





Development costs and break-even prices for integrated oil & gas companies are falling rapidly

USD/bbl



Source: Company reports, Nordea Markets and Bloomberg consensus

- Break-even after capex BEFORE dividends (USD/bbl)
- Break-even after capex AND dividend (USD/bbl)
- - - Brent oil price (consensus)

Rapidly falling break-even costs will result in sanctioning of new field projects



Key value drivers for our Industrial Holding companies

KEY VALUE DRIVERS



- Operational excellence, cost reductions
- Secure new work and develop service offering
- Partnerships and alliances



- Operational excellence, cost reductions
- Secure new work and develop service offering
- Develop and nurture buyer universe to release cash from M&A

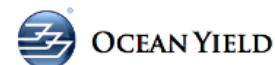


- Operational excellence, cost reductions
- Secure new work and develop service offering
- Maintain strong balance sheet

KEY VALUE DRIVERS



- Operational excellence
- Growth, both organic and through M&A



- Growth by incremental, accretive investments
- Diversify capital structure and reduce cost of capital
- Manage and mitigate counterparty risk



- Operational excellence and cost reductions
- Higher volumes in dietary supplements, higher prices in aquaculture
- M&A



Value creation through M&A: over NOK 12 BN worth of transactions in 2015-16

			2015	2016		
AKER ASA						
			Divestment of Setanta Energy	MBO of Ocean Harvest	Divestment of Havfisk and Norway Seafoods	Investment in Solstad Offshore

PORTFOLIO COMPANIES							2015	2016
Acquisition of Svenska Petroleum Norwegian subsidiary	Acquisition of Premier Oil Norwegian subsidiary	Sale of real estate property	Sale of Fornebuporten offices	Acquisition of 4 product tankers	Acquisition of 8 chemical tankers	Divestment of tanker assets	Acquisition of Centrica Norway licenses	Acquisition of Noreco Norwegian portfolio



Aker's investment in Solstad Offshore

Company description

- A major Norwegian player in the offshore service vessel segment
- Listed on Oslo Stock Exchange since 1997
- Owns a fleet of 44 offshore service vessels
- A professional and dedicated team with solid track record

Transaction structure

- Agreement in principle with creditors on refinancing of Solstad Offshore's debt
- Aker to invest NOK 500 million in combination of new equity and convertible loan
- Fully diluted economic interest of ~47%
- Solstad Offshore to participate in consolidation of the offshore service vessel segment

SOLSTAD'S FLEET



9 Platform supply vessels (PSV)



15 Anchor handling vessels (AHTS)

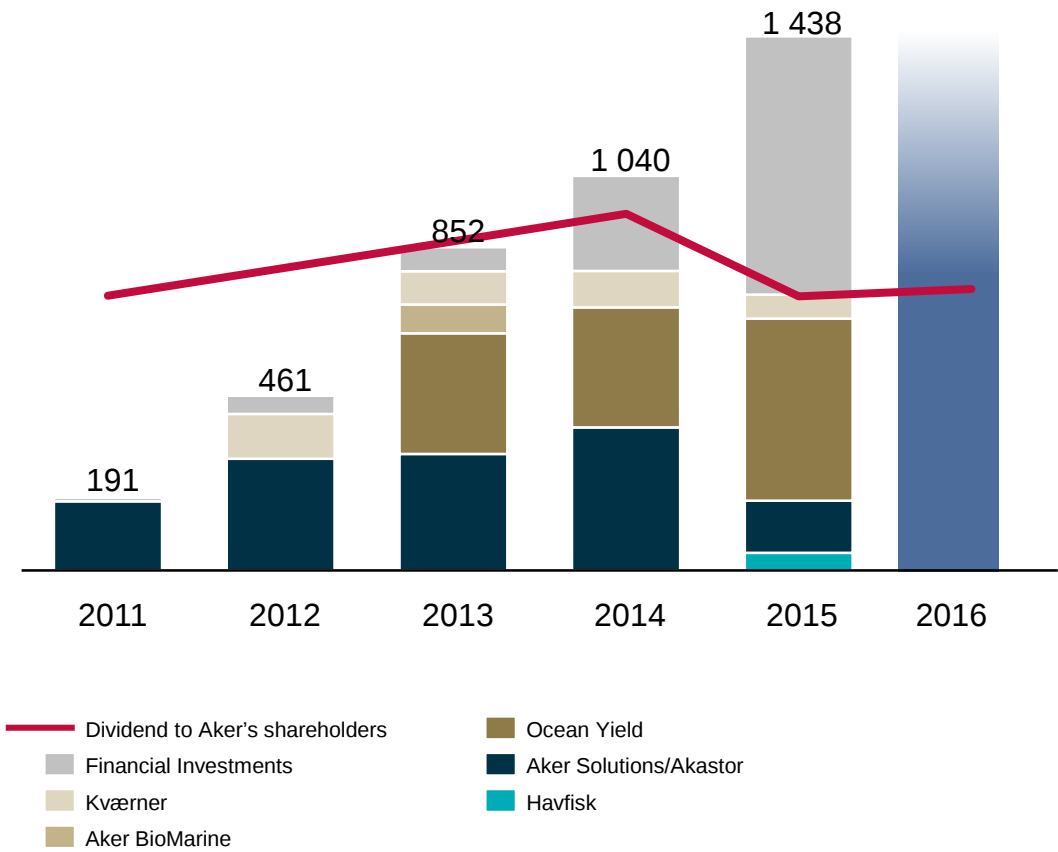


20 Construction service vessels (CSV)

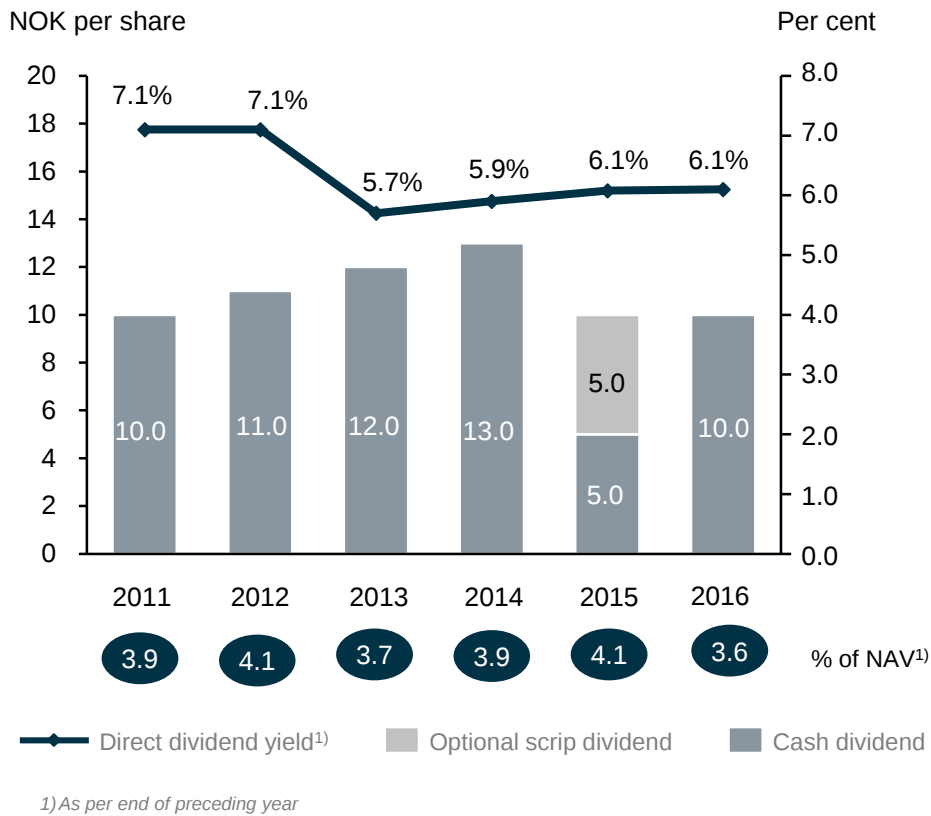


Dividend supported by increasing upstream cash flow

Upstream dividend
NOK million

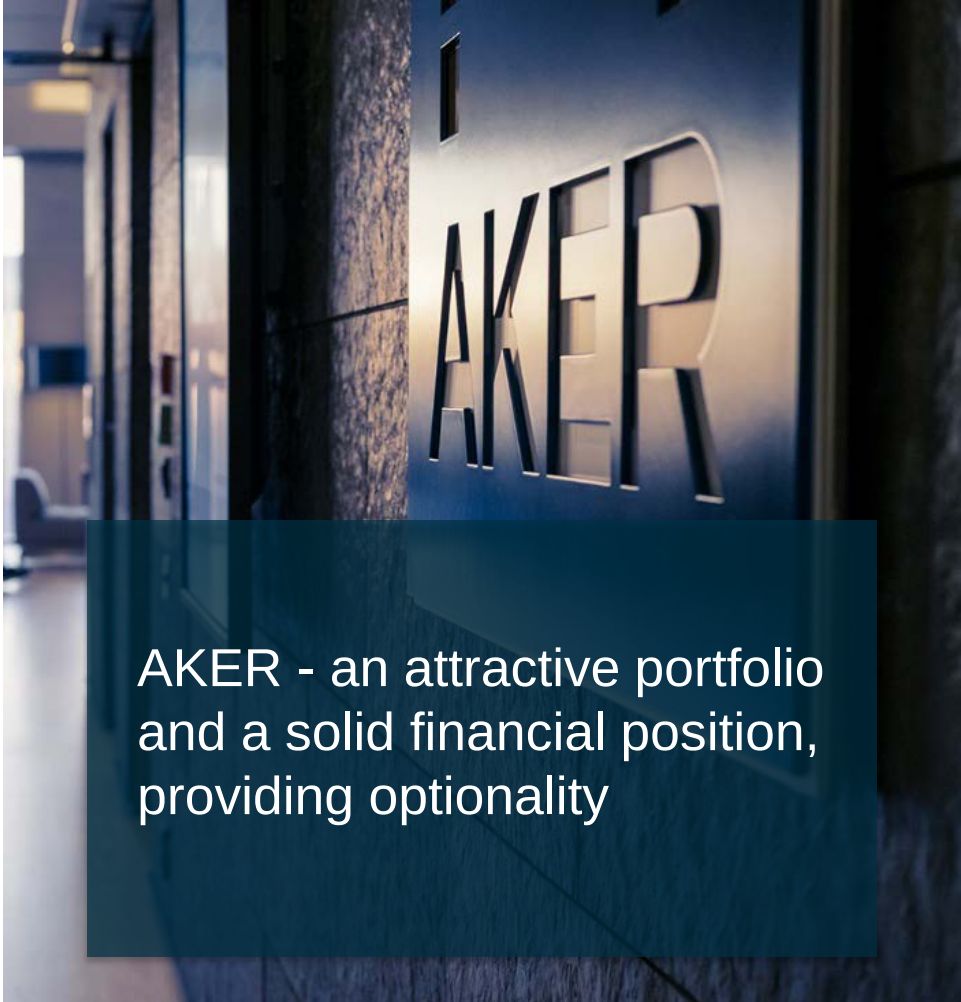


Dividend to Aker shareholders
NOK per share (left axis) and % (right axis)



Conclusion

- 1** A solid financial position and investment capacity
- 2** Positive long-term trend lines in all of our portfolio sectors
- 3** A portfolio of quality companies continuously improving
- 4** A proven track record of creating value through M&A
- 5** A predictable and sustainable dividend policy

A photograph of a modern building entrance at night. The word "AKER" is mounted on a dark, textured wall in large, metallic, three-dimensional letters. The interior of the building is visible through glass doors on the left, showing a well-lit office space.

AKER - an attractive portfolio
and a solid financial position,
providing optionality

175 years of change



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