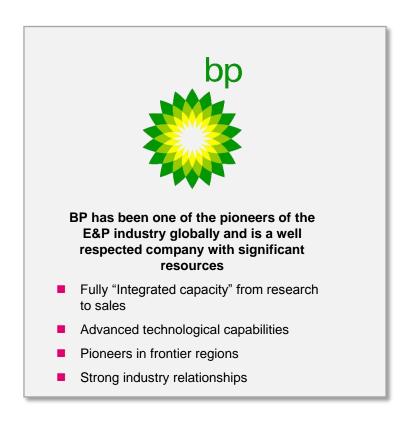
# CREATING THE LEADING INDEPENDENT OFFSHORE E&P COMPANY

10 June 2016



#### POINT OF DEPARTURE

## Growth opportunity stemming from long-term collaboration



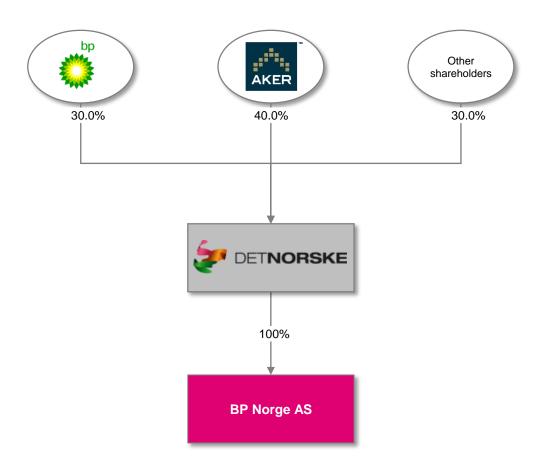




## Creating the leading offshore independent E&P company

### DETNOR and BP Norge will merge to create the leading independent offshore E&P company

#### Ownership structure post transaction



#### Merger on equal terms, adjusted for quality of assets

#### **Transaction details**

- 1. Det norske acquires BP Norge AS by issuance of 135.1 million shares based on NOK 80 per share
  - 13 licenses incl. Valhall (~36%) Hod (~38%), Ula (80%), Tambar (55%) and Skarv (~24%)
  - Tax loss carry forward USD 267 million (nominal after-tax value)
  - Net cash position of USD 178 million
- 2. Aker ASA acquires 33.8 million shares in Aker BP ASA from BP for a cash consideration of USD 318 million
  - Based on NOK 80 per share
- Closing expected in the third quarter 2016
- Transaction subject to EGM approval and regulatory approval

#### **Company details**

- Company to change name to «Aker BP ASA»
- Aker BP to be headquartered at Fornebuporten, Bærum

# Solid footprint covering entire NCS



Skarv

Solid base performance and upside potential



**Alvheim** 

High production efficiency and low operating cost



Ivar Aasen

On track to first oil Q4-16



#### Johan Sverdrup

World class development with break even prices below 30 USD/bbl



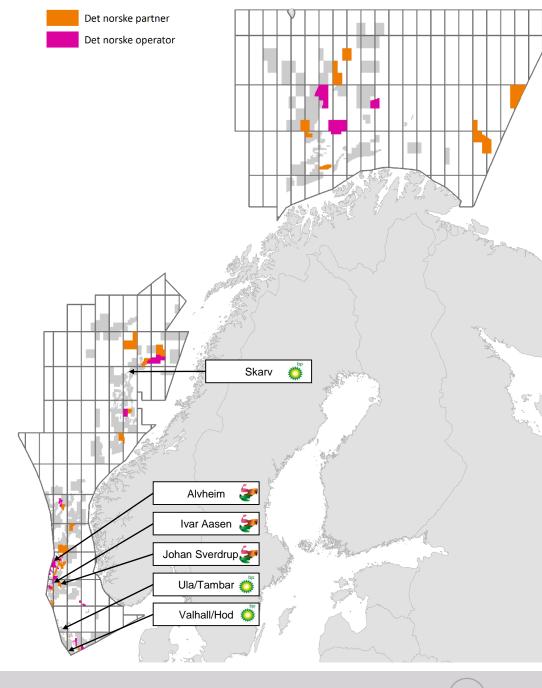
#### **Ula/Tambar**

Late life production with significant upside potential



#### Valhall/Hod

Production from giant chalk reservoir with potential production in ~70 years



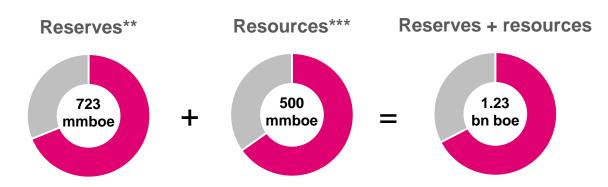
## Significant production and cash flow

#### Growth and de-risking of portfolio

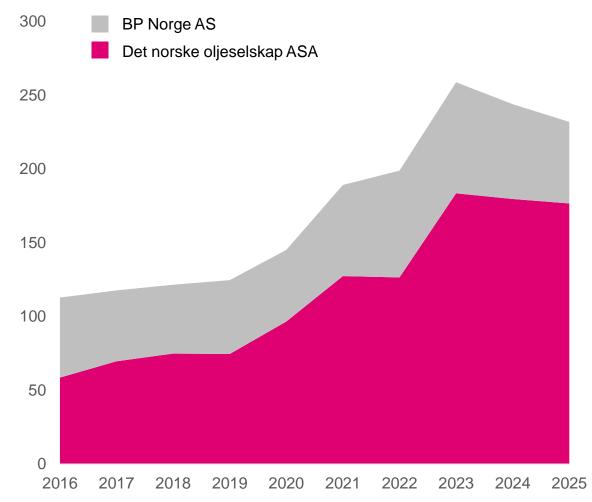
- Unique portfolio with potential to reach production above ~250 mboepd from 2023
- Diversified production

DETNORSKE

- 78% liquids and 22% gas (2015 production)
- Organic growth opportunities
  - New developments in areas with proven potential
  - IOR potential in producing assets
  - Near field and frontier exploration



#### Illustrative production potential\*, mboepd



<sup>\*</sup>Sanctioned and non-sanctioned projects

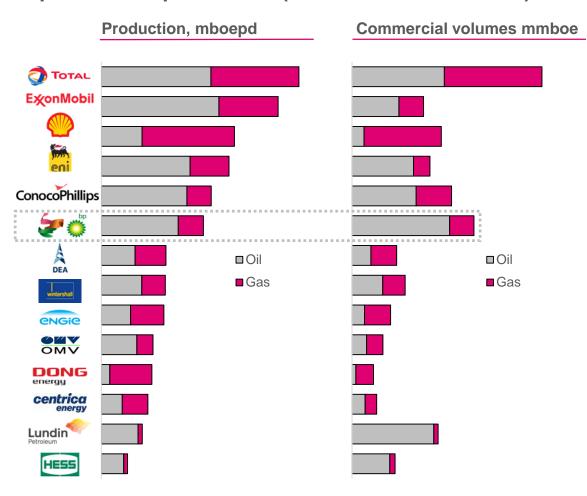
<sup>\*\*</sup> Based on Det norske end of 2015 ASR (498 mmboe) and NPD's reserves for BP Norge AS (225 mmboe) end 2015

<sup>\*\*\*</sup> Based on Det norske evaluation, excluding immature options and identified upsides

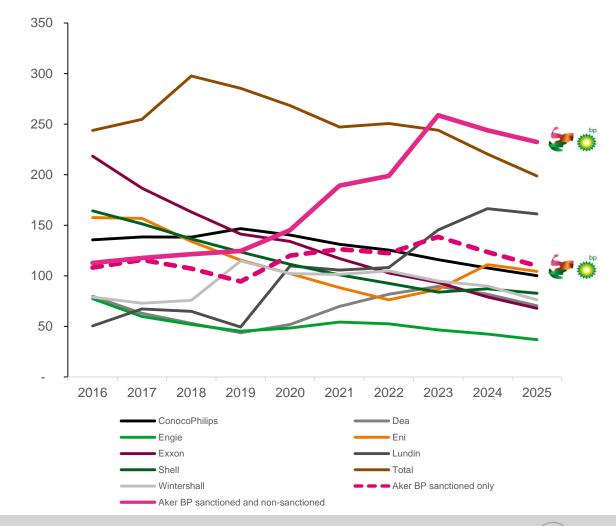
DETNORSKE

## Attractive growth potential on the NCS

**Top 2016 NCS producers\* (excl. Statoil and Petoro)** 



**Top future NCS producers\*\* (excl. Statoil and Petoro)** 



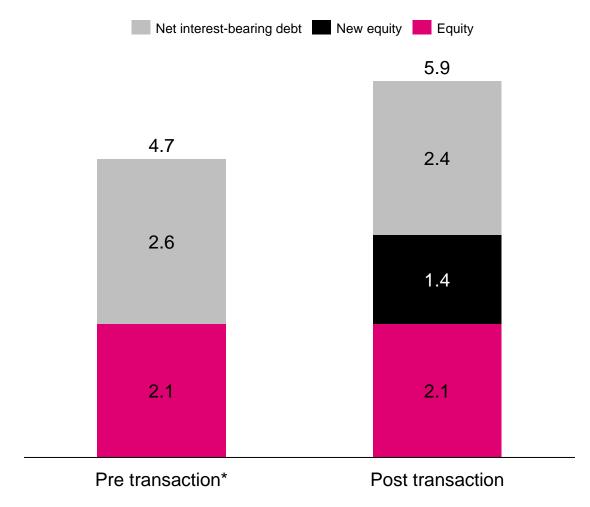
<sup>\*</sup>Source: Woodmac

<sup>\*\*</sup> Source: Det norske internal for Aker BP ASA and Woodmac for other companies

# **Financially robust**

- Strengthened balance sheet from new equity and increased debt capacity
- Increased cash flow
- Significant dividend capacity
- Credit accretive transaction
  - Market value of equity to enterprise value increase from ~45% to ~60%
  - About 35% reduction in net interest-bearing debt per boe of reserves

#### Illustrative capital structure\*, USD bn



## Bridging the gap to 2020

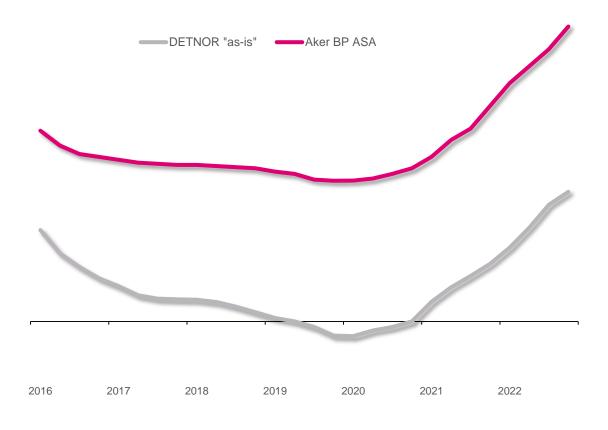
#### Det norske "as-is"

- Funding for current work program and select organic growth projects
- Further growth requires additional capital

#### Aker BP ASA

- Significant production and cash flow provide optionality:
  - Organic and/or inorganic growth
  - Debt repayment capacity
  - Dividend capacity
- Incremental debt capacity
- Increased organizational capacity

#### Illustrated available liquidity

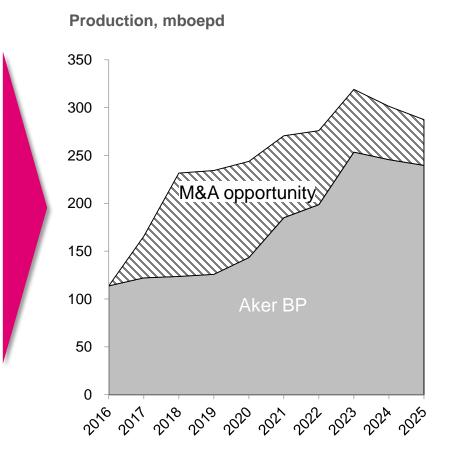


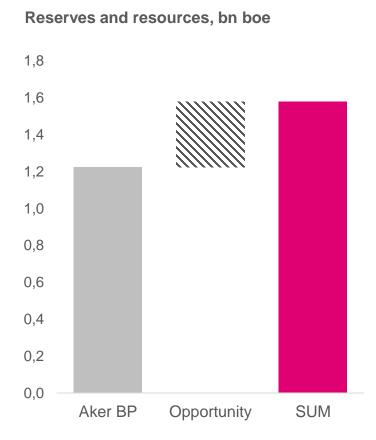
# Ambition to grow through M&A and organic portfolio development

#### Illustrative production profile and resource base

#### ■ Target characteristics:

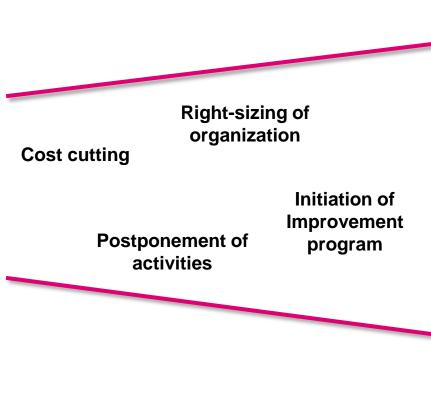
- High asset quality
- Operated assets
- Organic growth opportunities
- Liquids exposure
- Financially accretive
- Window of opportunity majors considering strategic option on the NCS





## Leveraging on a lean and nimble business model

Goal to become the benchmark independent E&P company, while maintaining the highest HSE standards



Lean culture transformation

Organizational adjustments post merger

- Creating a leading European independent E&P Company – remaining a challenger on the NCS
- Built on lean thinking
  - Simple processes, high flow efficiency and fast decisions
  - «Fit-for-purpose» organizational structure, capacity and competence
- Explore ways for technology sharing

June 10, 2016

# Creating the leading independent offshore E&P company

#### Unique platform for further growth

Unique capabilities

- Combining nimble business practices with IOC capabilities and 175 years of industrial experience
- Leveraging Det norske's improvement agenda and lean initiatives

World class asset base

- Combined production of 122 mboepd and reserves of 723 mmboe
- Predominantly operated portfolio with 5 operated hubs with significant development potential
- Inventory of high quality non-sanctioned discoveries

Financially robust

- Diversification of production and cash flow
- Strengthened balance sheet
- Positioned for further growth

# **Appendix**



## Skarv

#### **Operated, 23.84% working interest**

- Field developed with subsea wells tied back to Skarv FPSO
- Located 200 km offshore in Norwegian Sea at 350-450m water depths
- Oil export via shuttle tanker and gas export via Asgard pipeline
- 2015 production of ~33 mboepd\* (net), of which 50% are liquids
- Area development plan include Skarv Base Production and Snadd Development
- Exploration acreage in Skarv area represent a potential upside



License:	PL159, PL212, PL212B PL262
Discovery year:	1998
End 2015 2P reserves (net):	75 mmboe*
Production start:	2012
Partners:	Statoil, DEA, PGNiG

\* Source: NPD

## **Ula / Tambar hub**

#### Operated, ~80%\* working interest

- Ula field is developed with three conventional steel platforms
- Located 270 km south west of Stavanger at 70m water depth
- Tambar field is developed with an unmanned wellhead platform remotely operated from Ula
- Oil export via Ekofisk to Teesside, all gas reinjected to reservoir
- 2015 production of ~9 mboepd\*\* (net)



License:	PL019, PL019B, PL065, PL019B, PL300
Discovery year:	1976
End 2015 2P reserves (net):	56 mmboe**
Production start:	1986
Partners:	Dong



<sup>\* 80%</sup> working interest in Ula and 55% working interest in Tambar

\*\* Source: NPD

## Valhall / Hod hub

#### Operated, ~36%\* working interest

- Developed with 8 conventional steel platforms
  - Major upgrades on Valhall field center with new processing and accommodation platform in 2013
- Located 300 km south west of Stavanger at 75m water depth
- Decommissioning of old field center and 2/4-G in 2016-2025
- Hod is developed with a wellhead platform remotely operated from Valhall
- Oil export via Ekofisk to Teesside, gas export through Norpipe to Emden
- 2015 production of ~19 mboepd\*\* (net), of which 85% are liquids



License:	PL006B, PL033, PL033B
Discovery year:	1975
End 2015 2P reserves (net):	95 mmboe**
Production start:	1982
Partners:	Hess

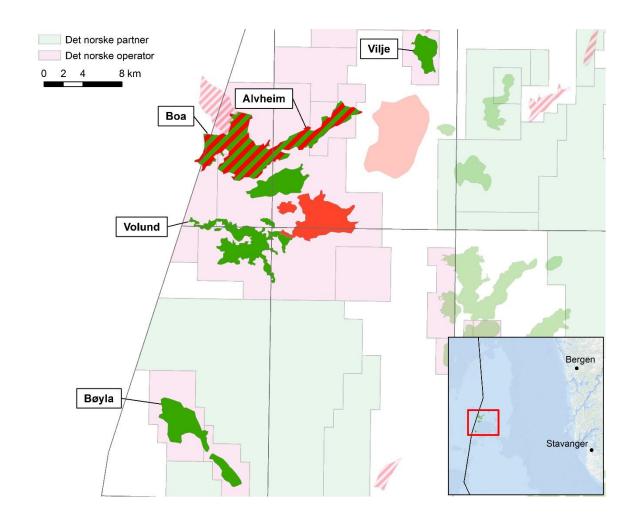


## **Greater Alvheim area**

#### Operated, ~65%\* working interest

- Production from the Alvheim field started in June 2008
- Oil is transported from the field with a shuttle tanker, and associated gas is exported to Scotland
- Additional resources added with subsea tie-in from Vilje (first oil 2008), Volund (first oil 2009) and Bøyla (first oil 2015)
- More infill wells are being matured to arrest the decline in production

License:	PL203, PL088BS, PL036C, PL036D, PL150, PL340
Discovery year:	1998
End 2015 2P reserves (net):	117 mmboe
Production start:	2008
Partners:	ConocoPhillips, Lundin, Core Energy (PL340), Statoil (PL036D), PGNiG (PL036D)

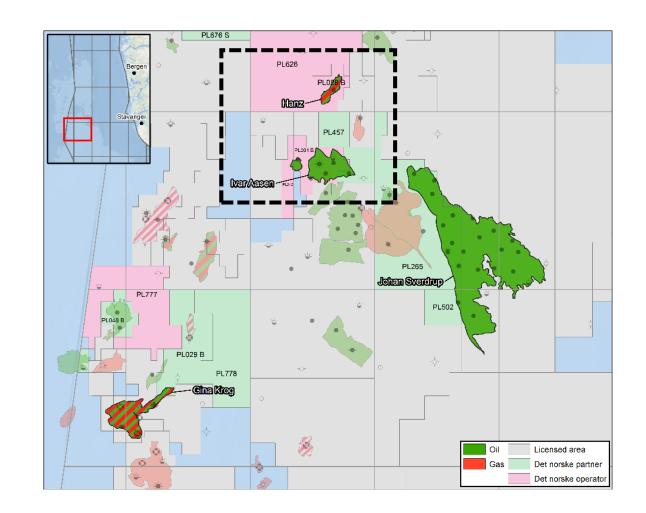


## Ivar Aasen and Hanz

#### Operated, ~35%\* working interest

- PDO for Ivar Aasen was approved on May 21, 2013
- Gross P50 reserves of 204 mmboe
- Production of ~67,000 boepd at plateau
- Final processing and export of oil and gas at the Edvard Grieg platform
- Oil export to Sture via the Grane pipeline
- Gas to St Fergus via the SAGE pipeline
- Project on track for first oil in Q4 2016

License:	PL001B, PL242, PL457 (Unit), PL028B (Hanz)
Discovery year:	2008
End 2015 2P reserves (net):	71 mmboe
Production start:	Q4 2016
Partners:	Statoil, Bayerngas, Wintershall, VNG, Lundin, OMV



# Johan Sverdrup

#### Partner, 11.5733 % working interest

- Johan Sverdrup is one of the largest fields on the NCS
- PDO for Johan Sverdrup phase 1 was approved on August 21
- Recoverable reserves of 1.7-3.0 billion boe
- ~80% to be extracted from first phase investments
- Production to reach 315 380 mboepd at plateau (Phase 1)
- Oil export to Mongstad, gas export to Kårstø
- Project on track for first oil in Q4 2019

License:	PL265, PL501, PL502
Discovery year:	2010
End 2015 2P reserves (net):	303 mmboe
Production start:	Q4 2019
Partners:	Statoil Petroleum AS (operator), Lundin Norway AS, Petoro AS, Maersk Oil Norway AS

