



AkerBP

Capital Markets Update

4 February 2021



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Strong performance in a challenging year

2020 in review



Handling challenges with Covid-19 pandemic

- Protecting the safety of our people
- Maintaining stable operations



Preserving financial strength by adapting to macro uncertainty

- Non-sanctioned projects put on hold
- Dividend reduction
- Mobilising to deliver profitable growth



Delivering on operational targets

- Safety and emissions
- Production
- Cost and capital spending

Aker BP is uniquely positioned for value creation

-  Pure-play oil and gas company with industry-leading low emissions
-  Efficient low-cost operations enabled by digitalization
-  Project execution through world-class alliances
-  Strong production growth by investing in high-return barrels
-  Robust free cash flow and attractive returns in supportive fiscal regime



PURE-PLAY OIL AND GAS COMPANY WITH INDUSTRY-LEADING LOW EMISSIONS

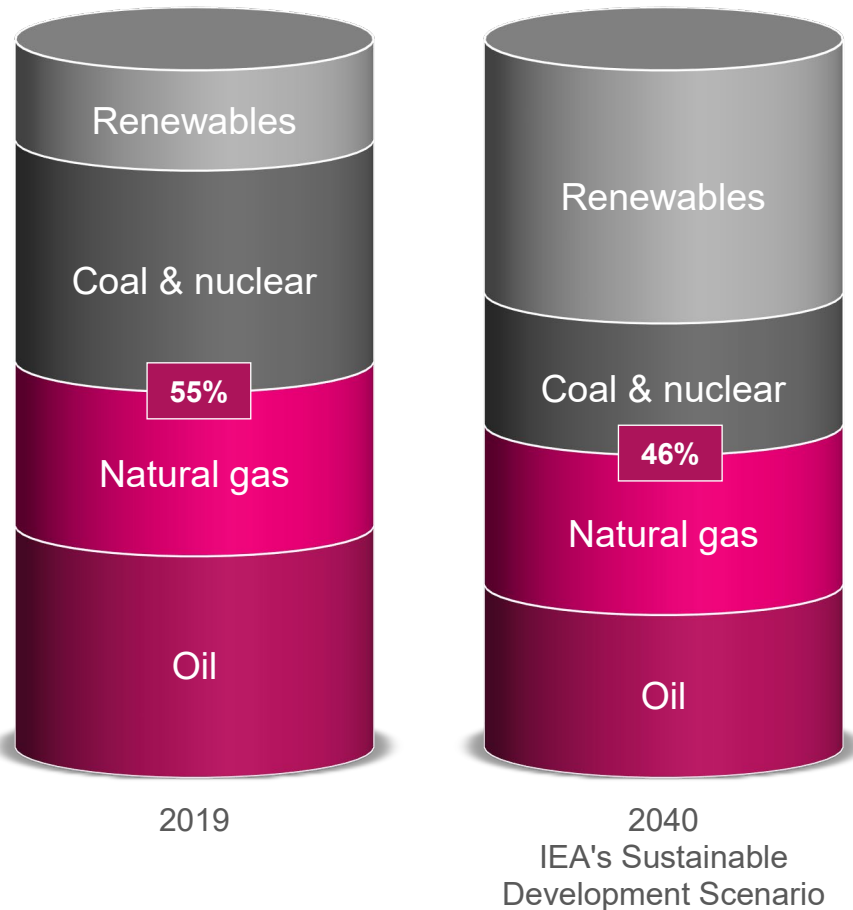


The global energy transition

Affordable, reliable and sustainable energy for all

Oil and gas – essential to the energy transition

A significant share of the energy mix for decades



Oil and gas remain essential to meet global energy demand, but energy production needs to be more adaptive, more efficient and more sustainable!

Our contribution as a pure-play oil & gas company



**Maximise
value**

Produce efficiently to
return high value from
oil & gas resources to
our stakeholders



**Minimise
emissions**

Reduce emissions
from our operations
focusing on the
total footprint



**Improve
and share**

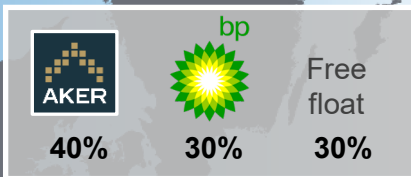
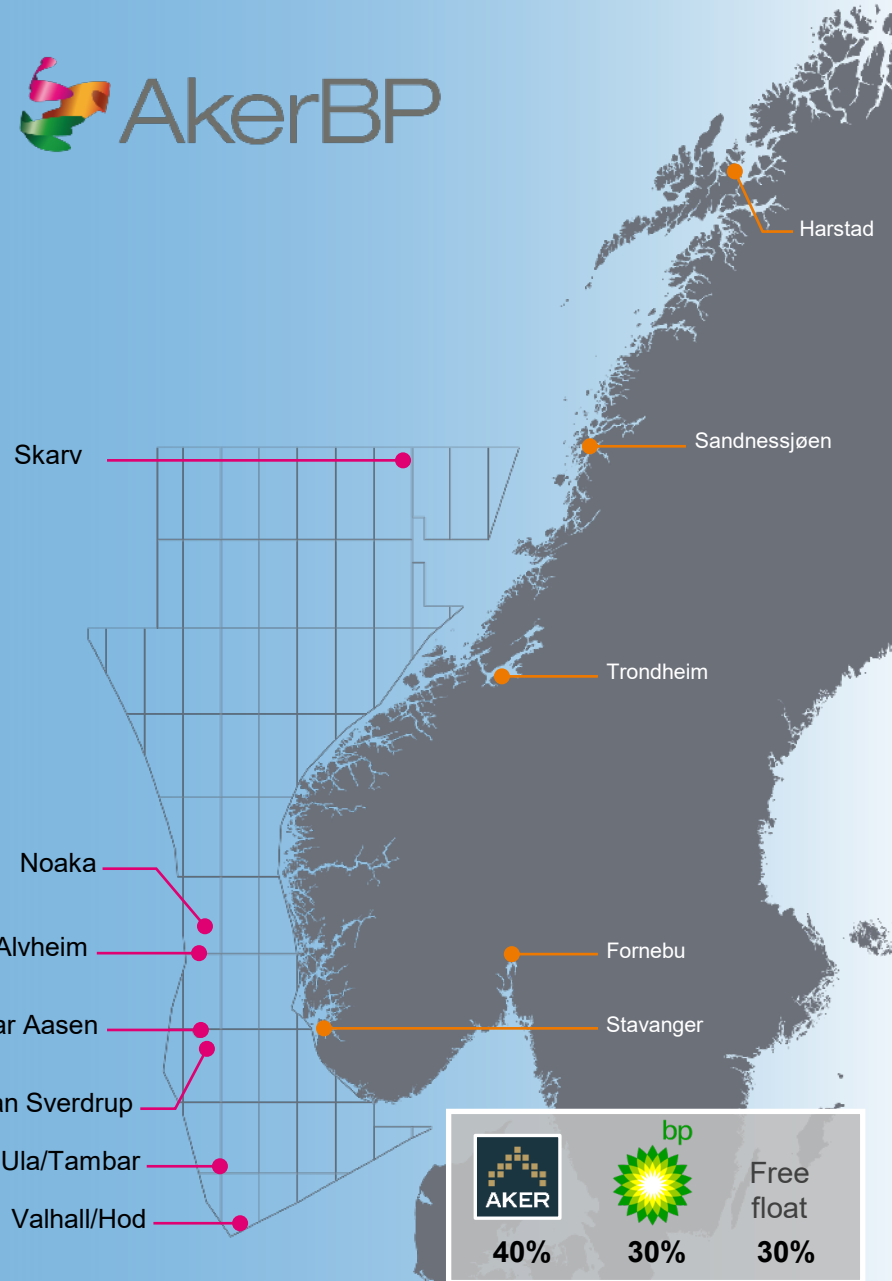
Contribute with
data, know-how and
technology to other
industries



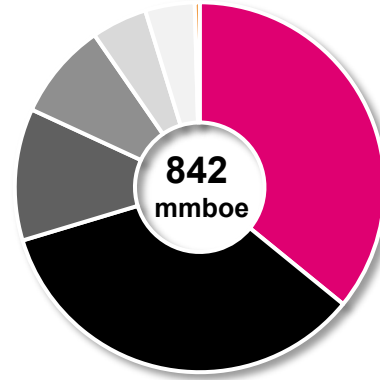


EFFICIENT LOW-COST OPERATIONS ENABLED BY DIGITALIZATION

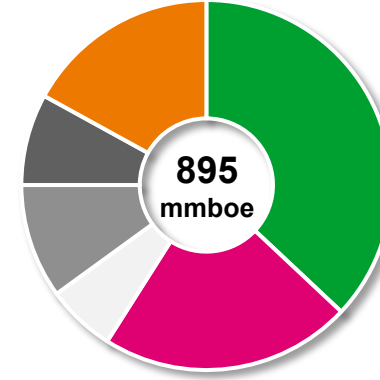




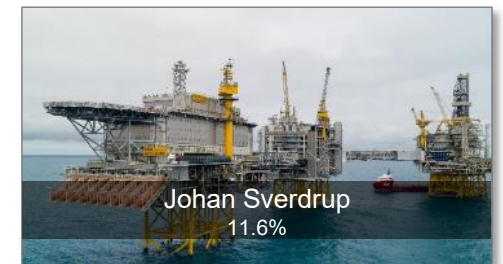
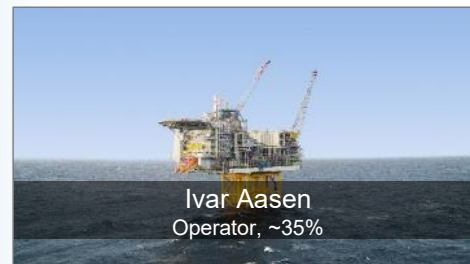
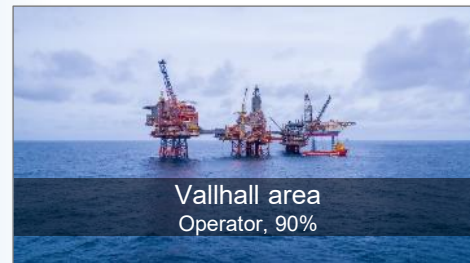
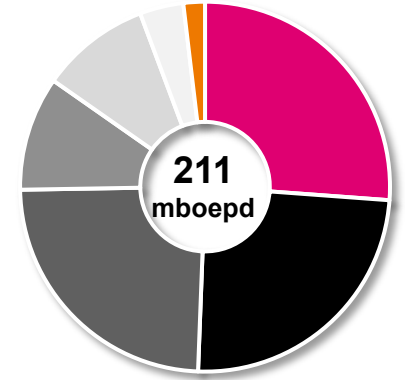
2P reserves



2C resources



2020 production

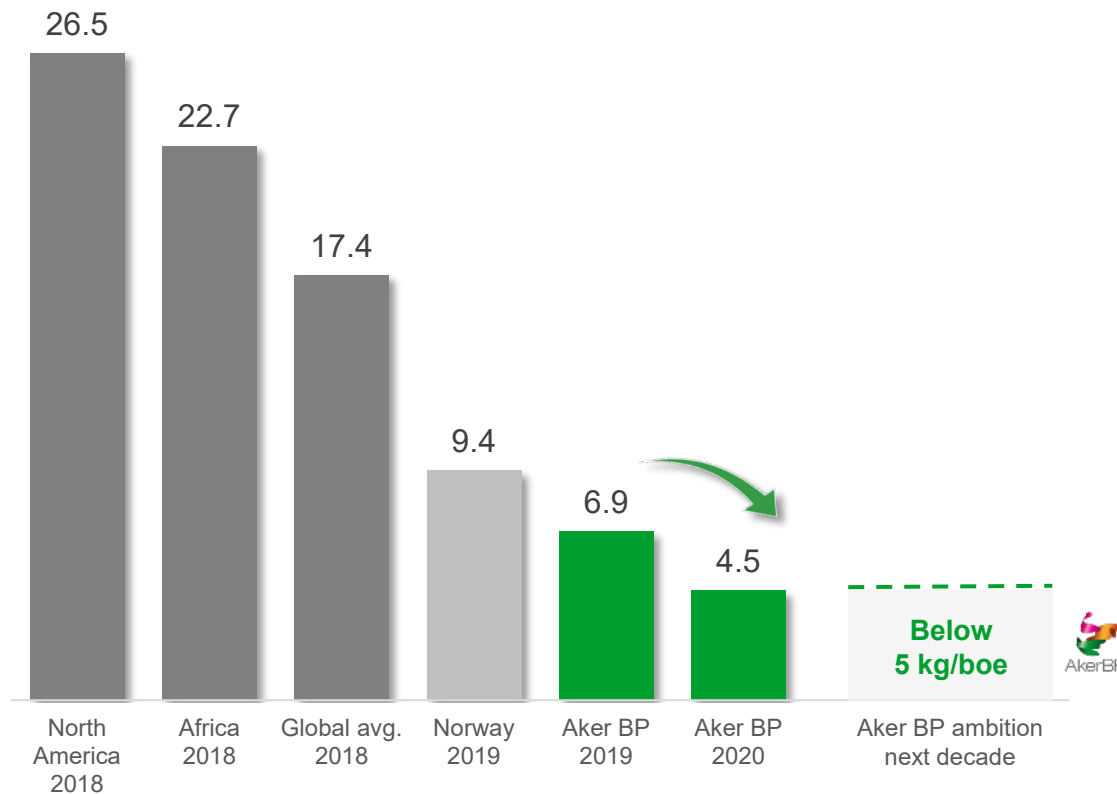


EFFICIENT LOW-COST OPERATIONS

The future of E&P belongs to the most efficient producers

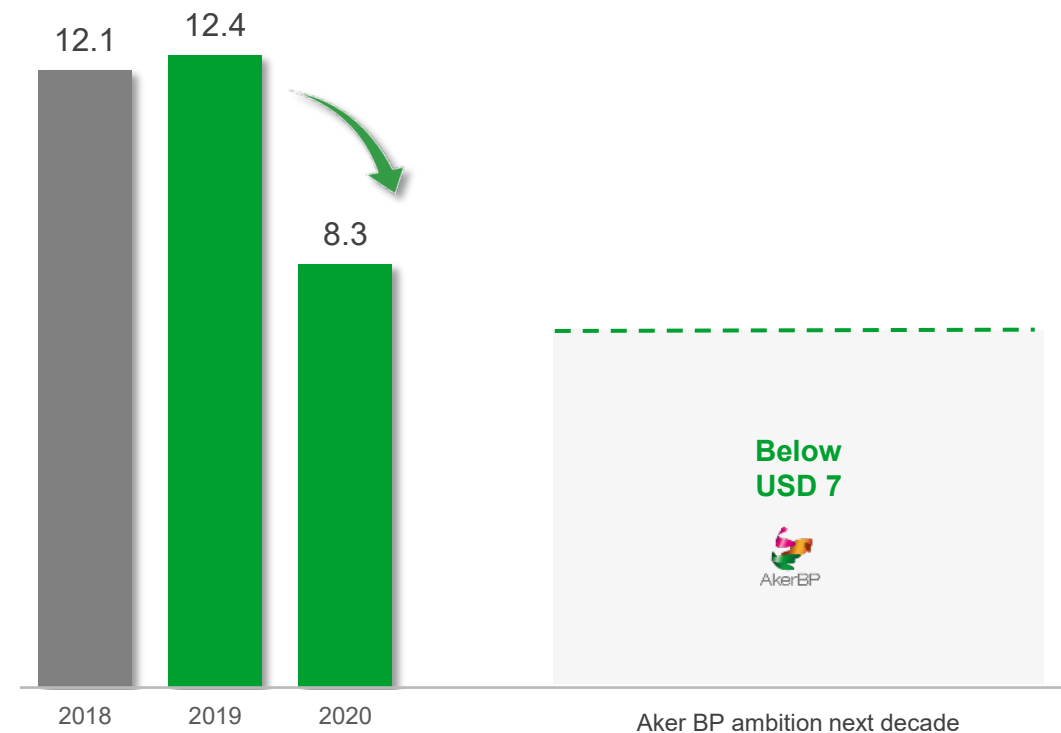
Lower emission intensity

CO₂ - kg/boe



Lower cost

Aker BP ambition - Production cost USD/boe¹



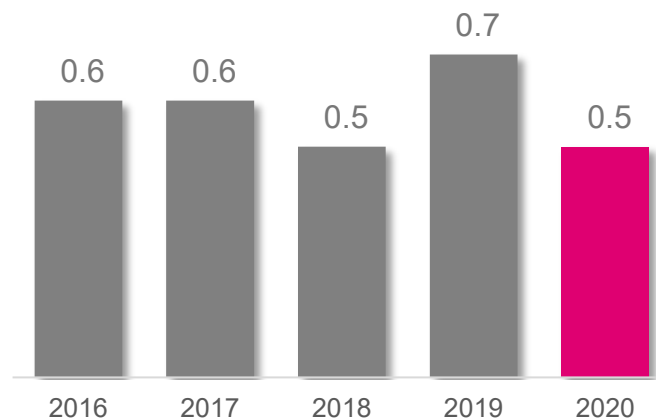
HSSE is always the number one priority in Aker BP



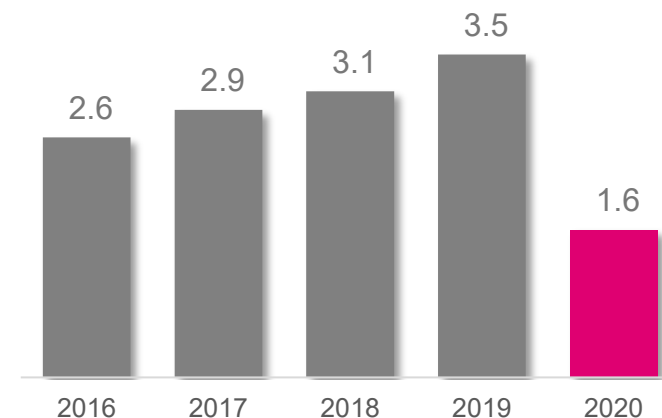
Achievements 2020

- Robust COVID response with no incidents on operated installations
- Positive safety trend in 2020
- Zero process safety events tier 1 and tier 2 last two years

Serious incident frequency (SIF)



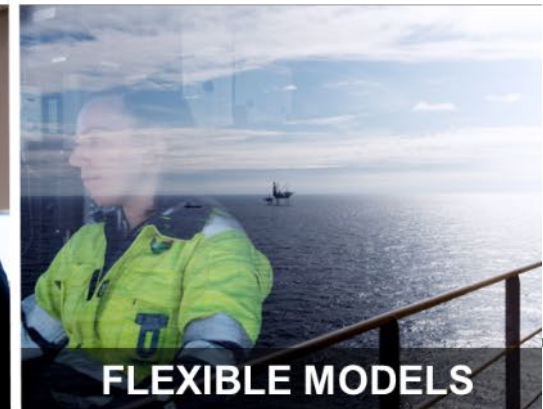
Recordable injuries (TRIF)



EFFICIENT LOW-COST OPERATIONS

Building new operating model by using our improvement toolbox

Standardization as driver for cost efficiency and safety, improved collaboration and accelerated improvements



AKER BP OPERATING MODEL



HSSE

OPERATIONS

MAINTENANCE

PROCUREMENT

LOGISTICS

EFFICIENT LOW-COST OPERATIONS

Remote first!



MOVING ACTIVITIES ONSHORE IF POSSIBLE

- Digital infrastructure with real-time data access
- Incentivising suppliers to take part in the transformation and further develop remote capabilities
- Offshore operators equipped with handheld devices for easy access to data and communication
- Onshore collaboration centres to remotely support offshore activities



Aker Solutions



COGNITE



HALLIBURTON



KONGSBERG

SIEMENS

2020 CO₂ emission reductions in practice



ANNUAL CO₂ REDUCTIONS OF ~15 000 TONNES

Systematic approach to energy efficiency

- Aker BP has established a structured process to map energy use and identify energy improvement opportunities (EIO)
- The EIOs are ranked according to environmental, technical and economic effects, and the best projects are selected for implementation
- In 2020, six projects were carried out with total emissions reductions of ~15 000 tonnes of CO₂

2020 example from **Skarv**:

Reduced plant pressure loss in gas export by new larger bypass JT valve and various adjustments

Effects:

- Lower annual CO₂ emissions **4 800** tonnes
- Reduced power requirements



PROJECT EXECUTION THROUGH WORLD-CLASS ALLIANCES



PROJECT EXECUTION THROUGH WORLD-CLASS ALLIANCES

Alliances – the cornerstone of our execution model



ONE TEAM

COMMON GOALS

SHARED INCENTIVES



PROJECT EXECUTION THROUGH WORLD-CLASS ALLIANCES

Hod – prime example of alliance project

Five alliances involved

Copy of the Valhall Flank West development

Same team, same job, same blueprints

Efficiency gains and cost reductions



STRONG PRODUCTION GROWTH BY INVESTING IN HIGH-RETURN BARRELS



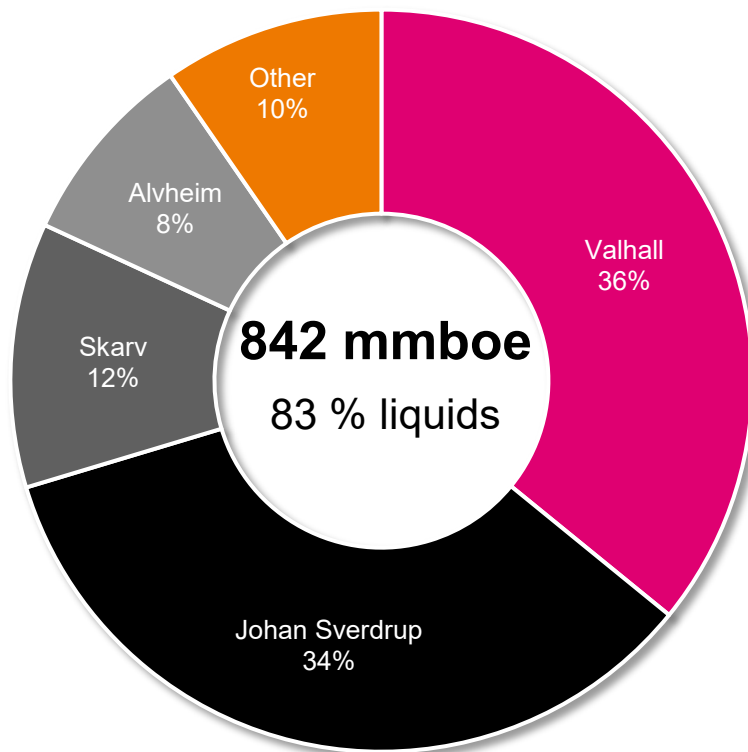
Tax changes support activity and value creation

- Stimulate investment activity through the cycle by improving liquidity and accelerating cash flow
- Contribute to maintain competence and jobs in the Norwegian oil and gas industry
- Lead to increased value creation for all stakeholders

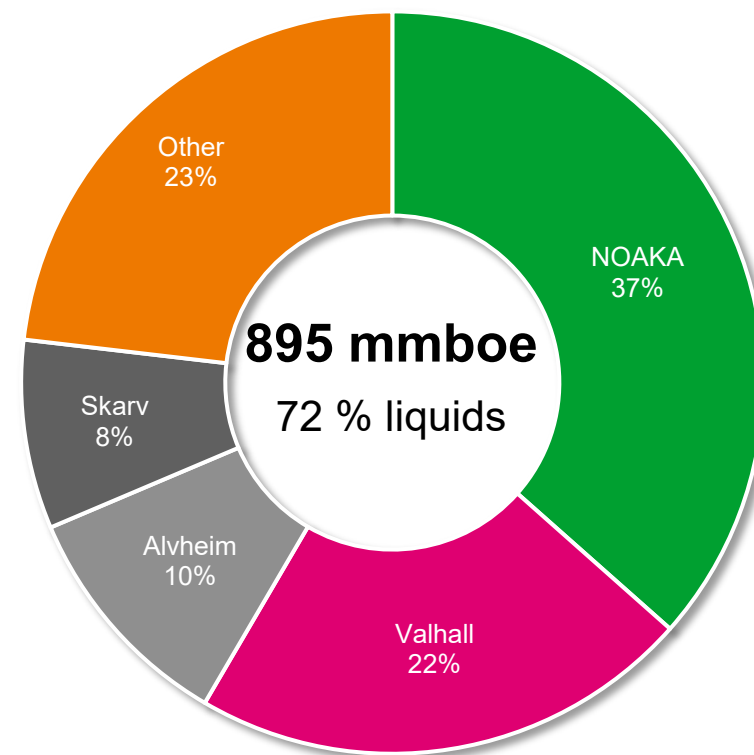
STRONG PRODUCTION GROWTH BY INVESTING IN HIGH-RETURN BARRELS

Strong growth potential from large resource base

2P oil and gas reserves
in production and under development



2C contingent resources
oil and gas discoveries



STRONG PRODUCTION GROWTH BY INVESTING IN HIGH-RETURN BARRELS

Targeting highly profitable barrels next two years

	Project	Area	Net mmboe	FID	First oil
Ongoing	Johan Sverdrup phase 2	Johan Sverdrup	71	2015	2022
	Ærfugl phase 2	Skarv	18	2018	2022
	Gråsel	Skarv	3	2020	2021
	Hod	Valhall	36	2020	2022
Sum			~125		
FID planned by end-2022	Valhall infill drilling	Valhall	10	2020	2021
	Frosk	Alvheim	10	2021	2023
	Kobra East/Gekko	Alvheim	30	2021	2024
	Trell & Trine	Alvheim	10	2022	2025
	Hanz	Ivar Aasen	5	2022	2024
	Skarv satellites	Skarv	70	2022	2025
	Valhall NCP	Valhall	70	2022	2025
	NOAKA	NOAKA	325	2022	2027
	Garantiana	Other	20	2022	2025
Sum			~550		

~550

net mmboe,
new projects

<USD 27/bbl

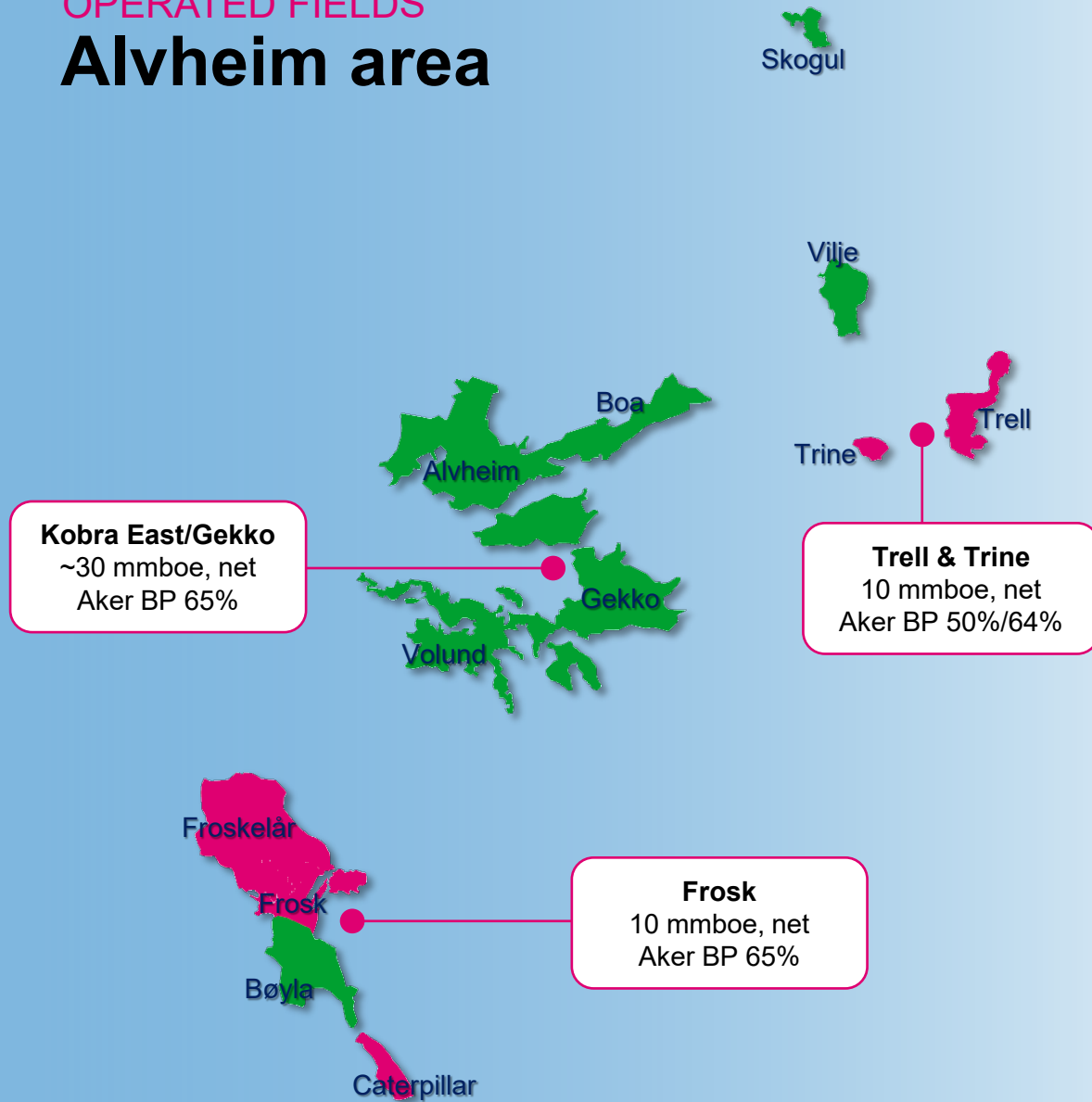
average break-even
in project portfolio

USD 8/bbl

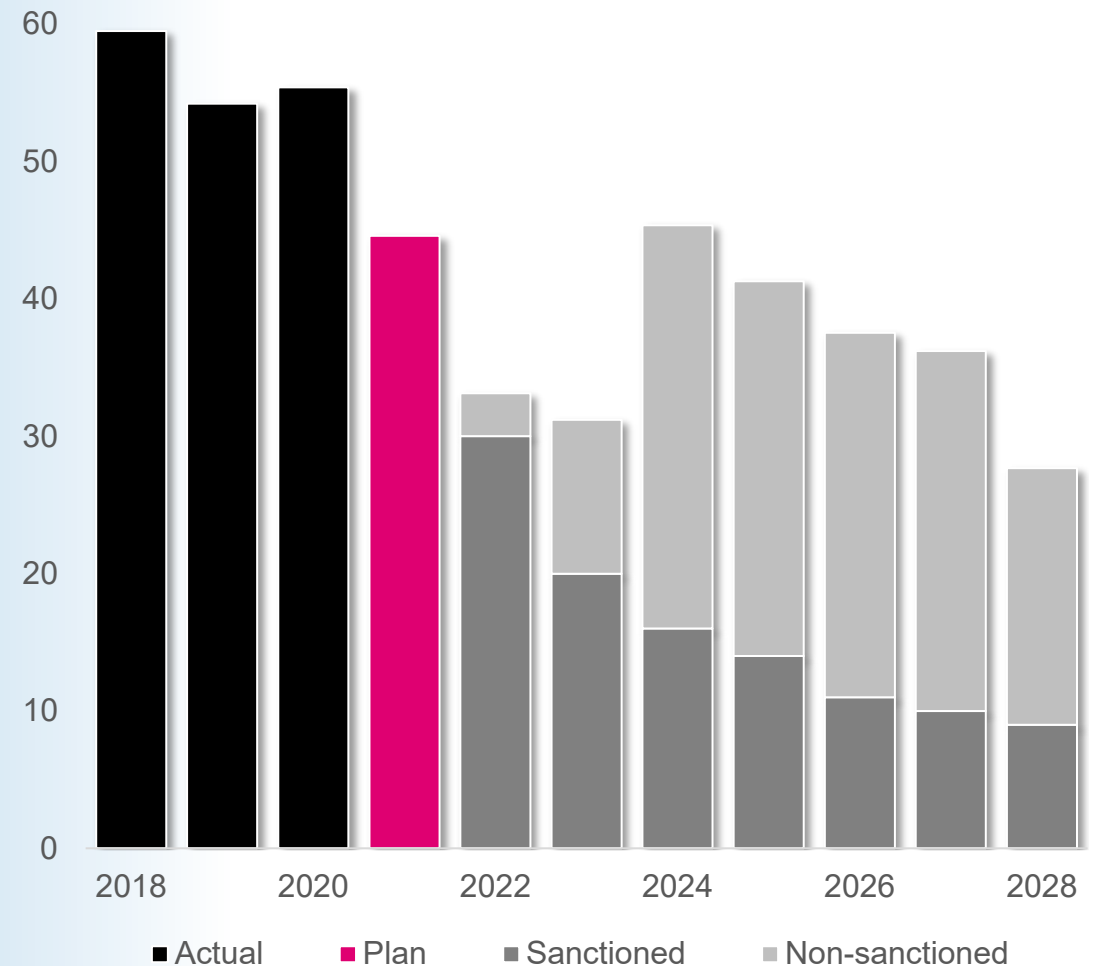
lower break-even
than a year ago

OPERATED FIELDS

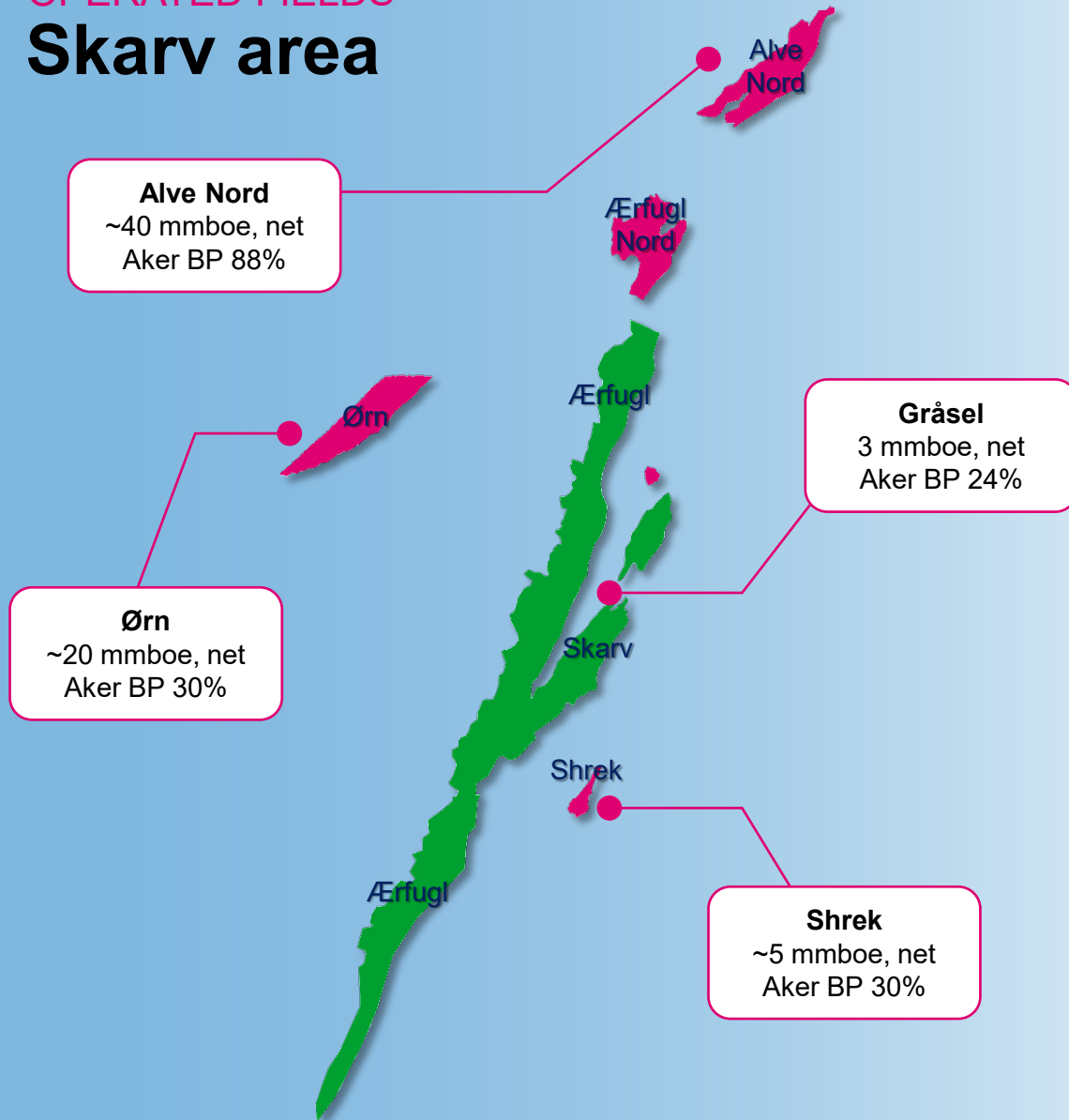
Alvheim area



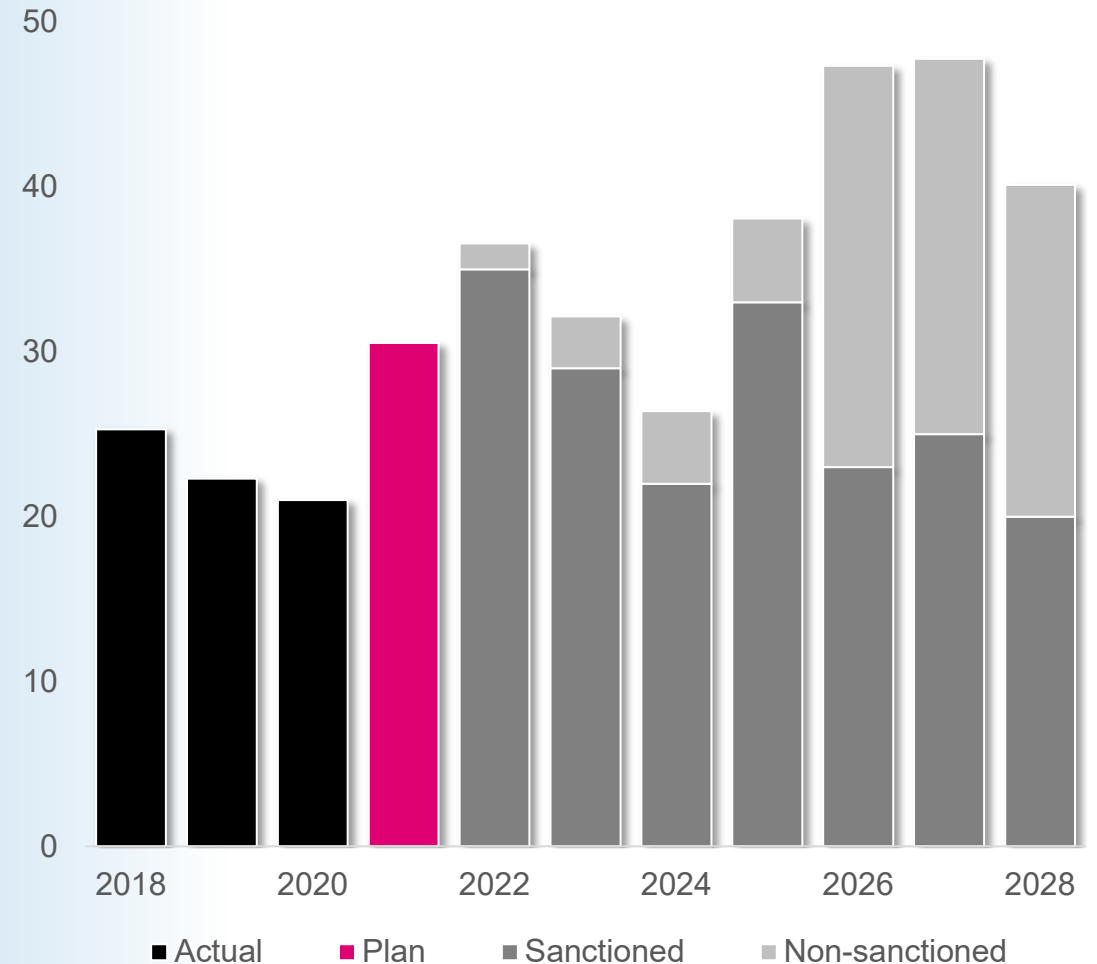
Production outlook¹, net mboepd



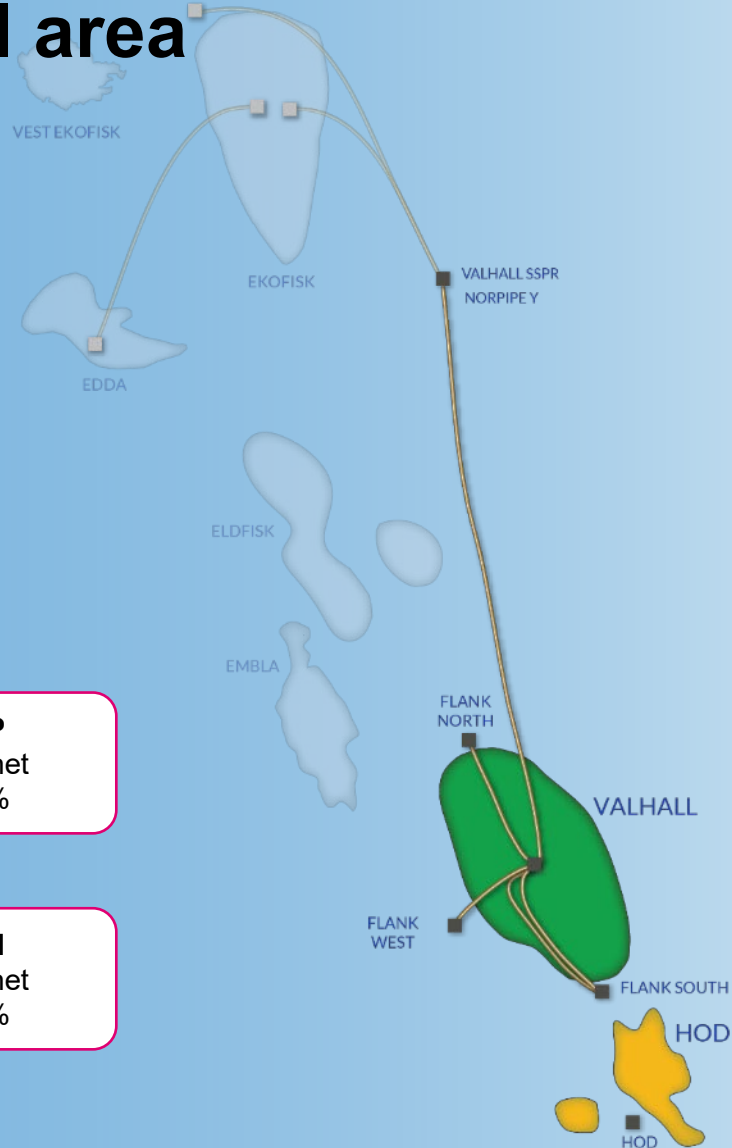
OPERATED FIELDS Skarv area



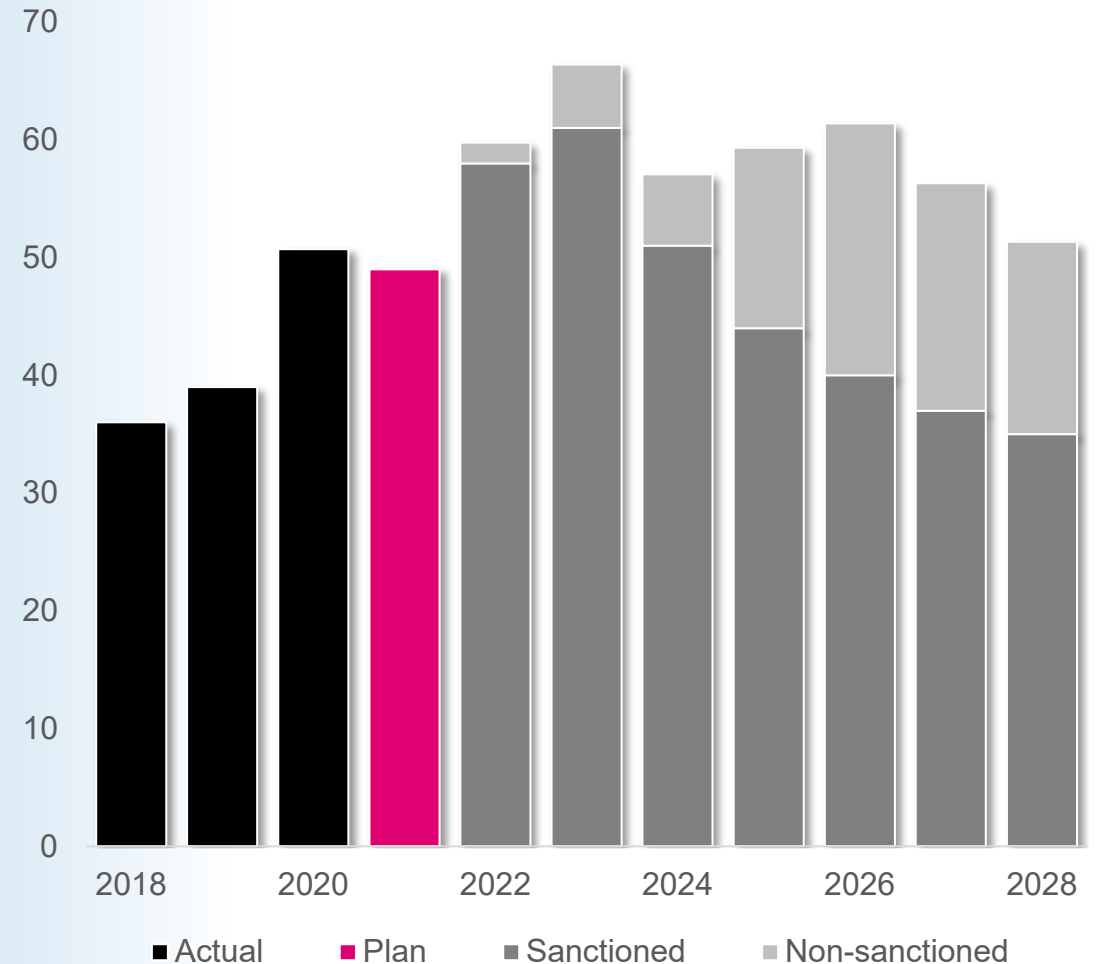
Production outlook¹, net mboepd



OPERATED FIELDS Valhall area



Production outlook¹, net mboepd

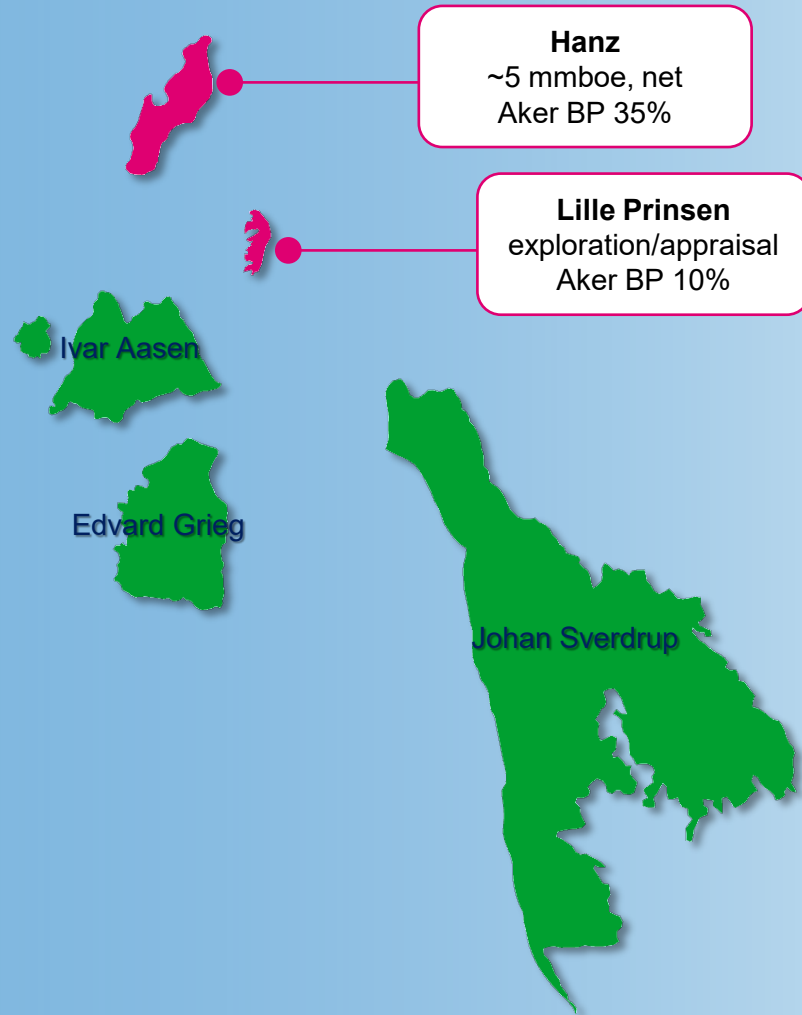


Valhall NCP
~70 mmboe, net
Aker BP 30%

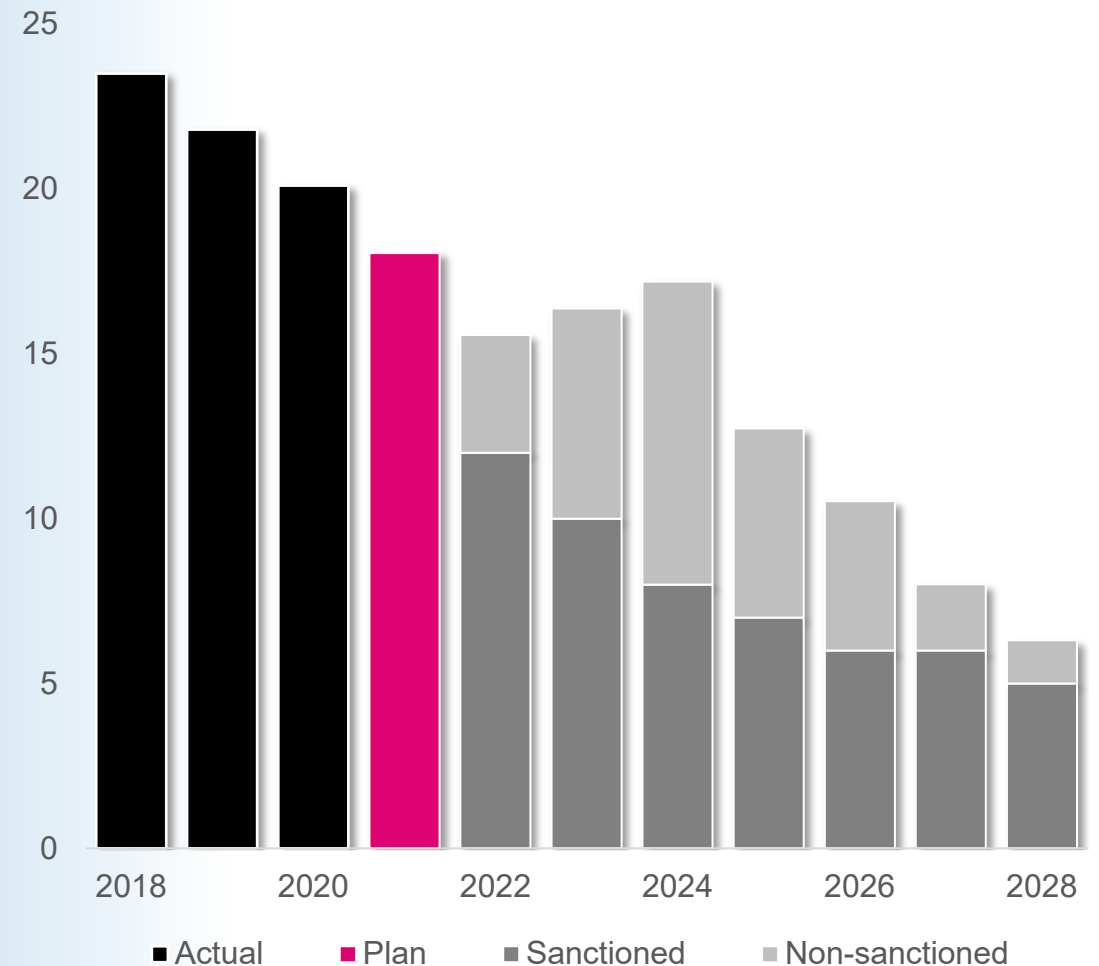
Valhall infill
~10 mmboe, net
Aker BP 30%

OPERATED FIELDS

Ivar Aasen



Production outlook¹, net mboepd

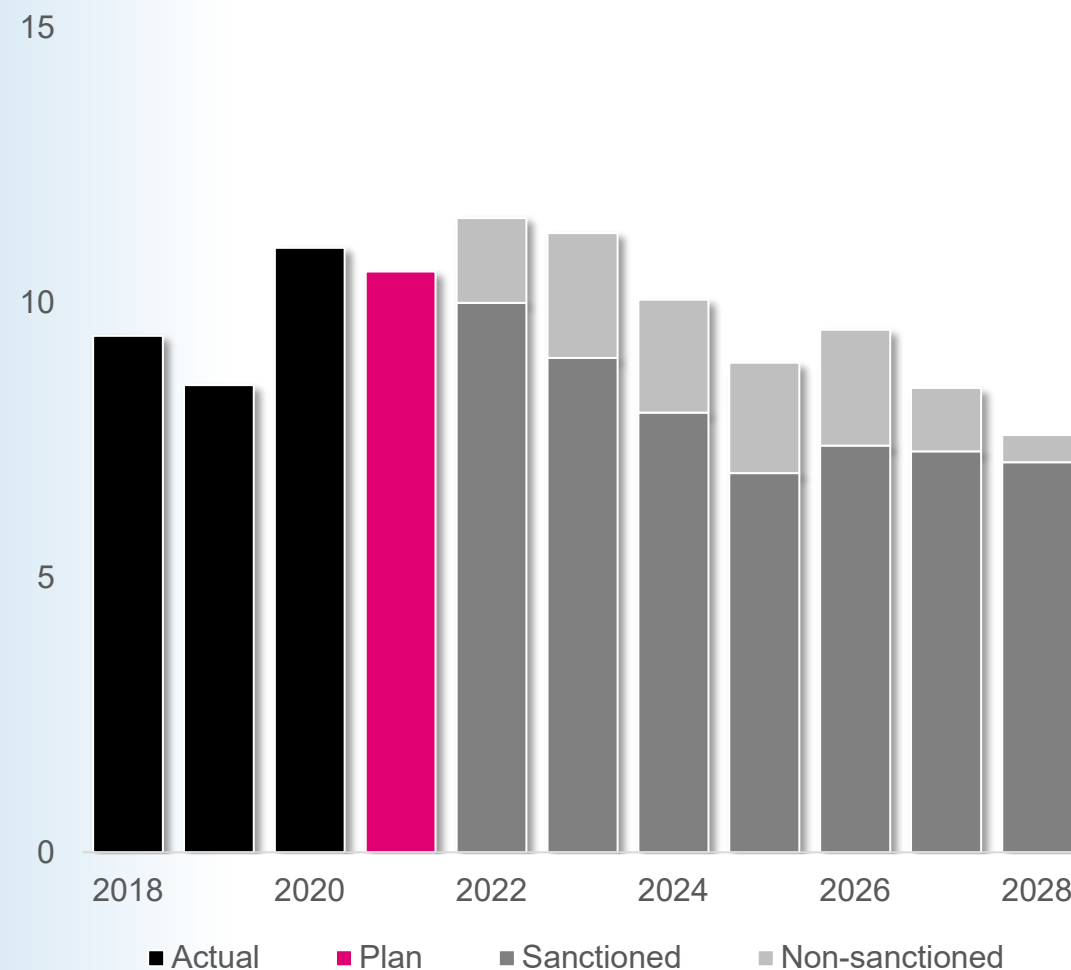


OPERATED FIELDS

Ula



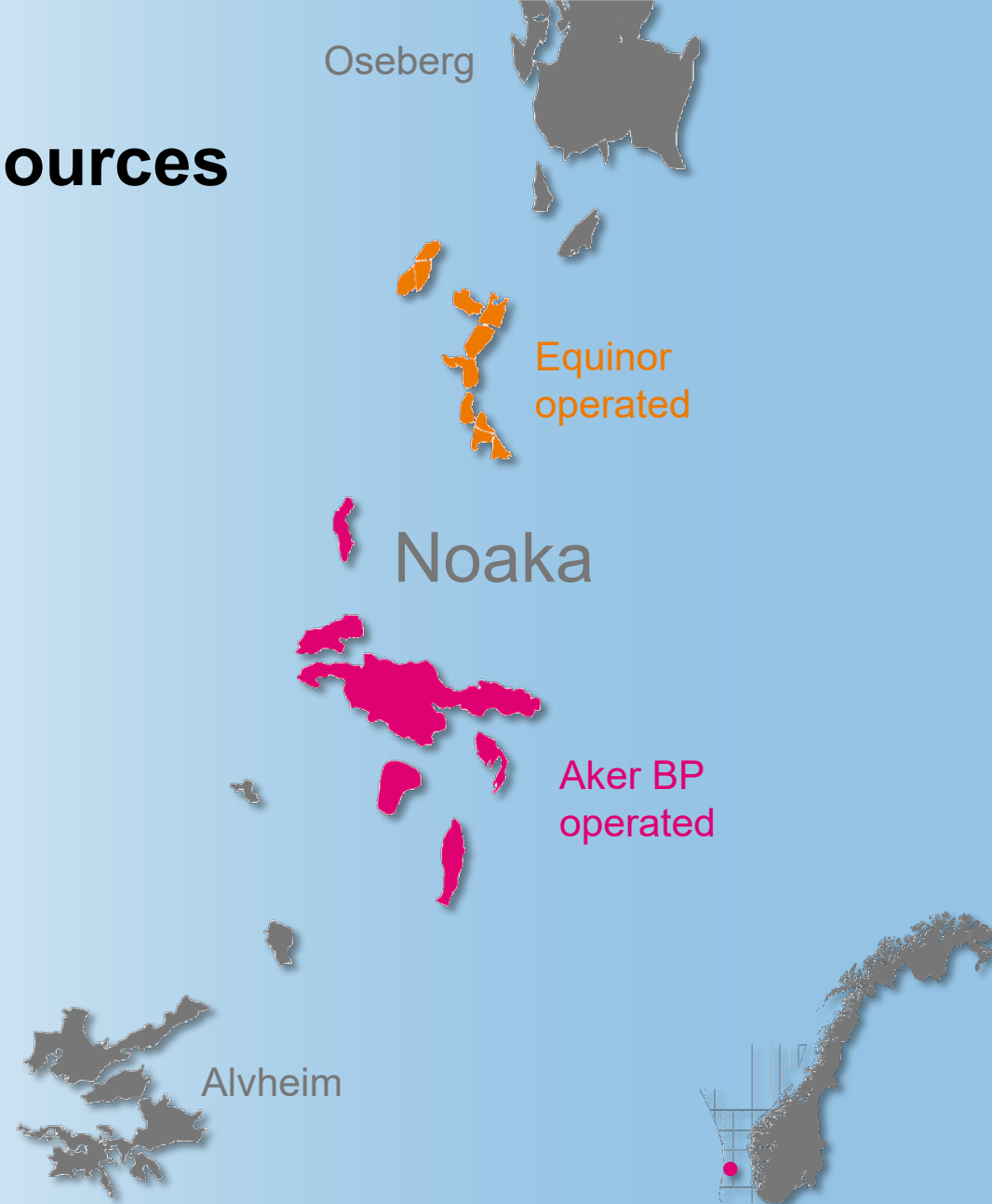
Production outlook¹, net mboepd



NOAKA

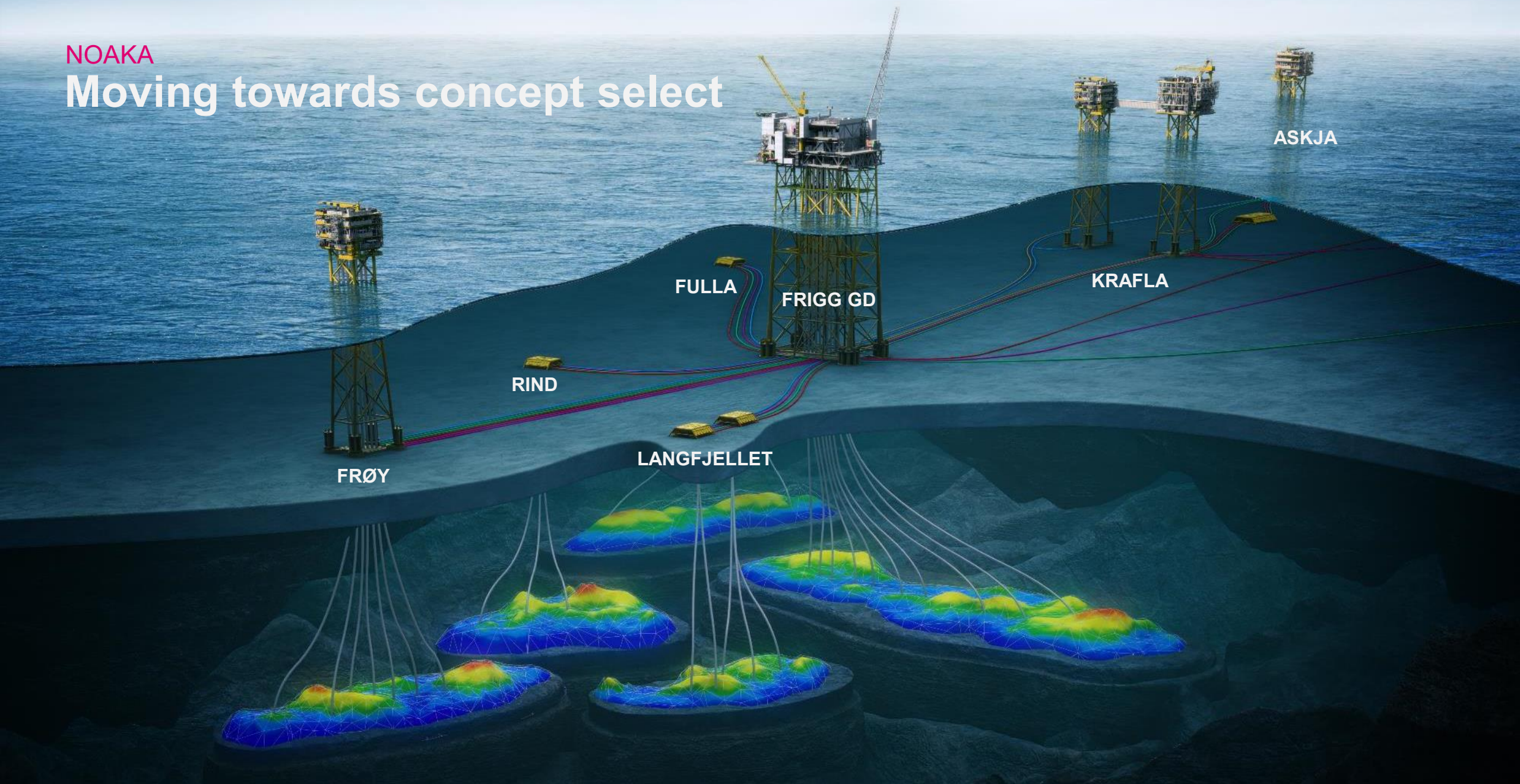
Prospective area with significant resources

>500 mmboe



NOAKA

Moving towards concept select



JOHAN SVERDRUP

Johan Sverdrup - a world class oil field



Picture: Equinor

JOHAN SVERDRUP

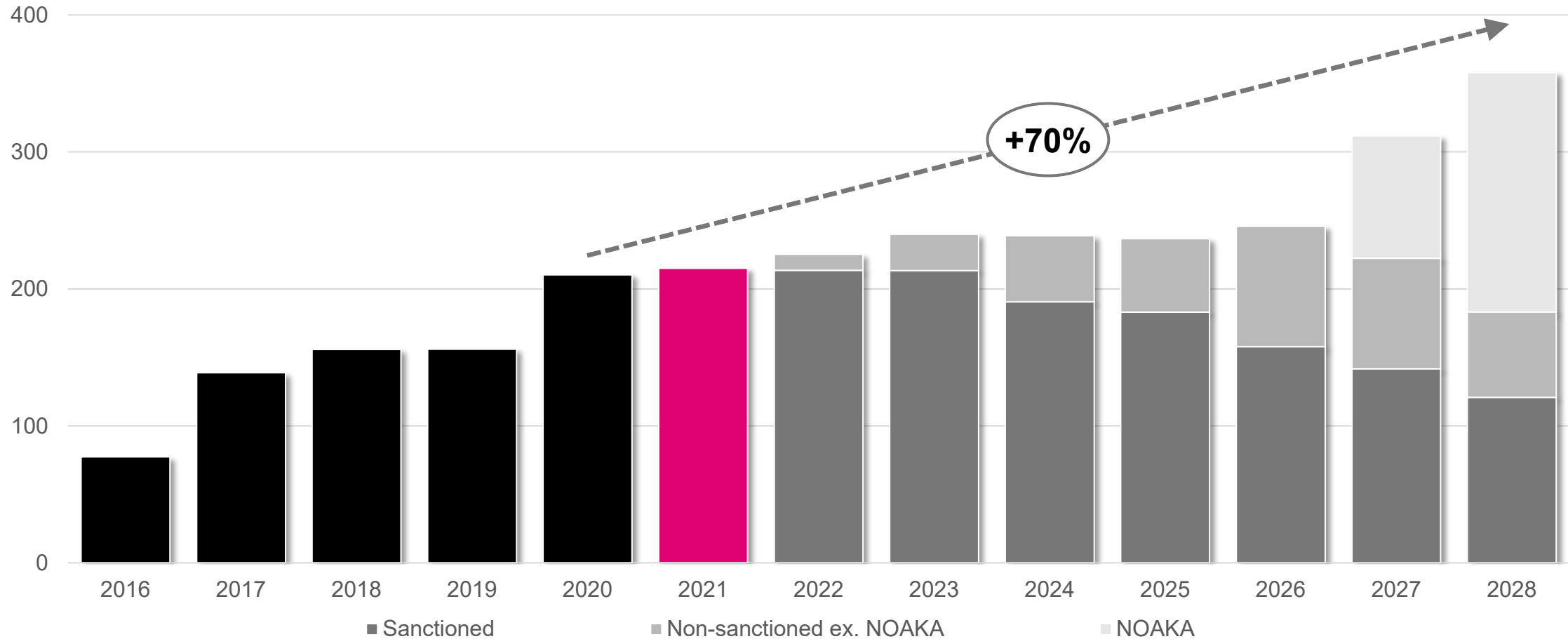
Phase 2 to increase capacity to 720,000 bbl/day in 2022

- New processing platform
- 28 wells and 5 subsea templates
- Capex NOK 41 billion
- Increasing processing capacity to 720,000 bbl/day

PRODUCTION AMBITION

Strong production growth by investing in high-return barrels

~70% higher production in 2028 than in 2020, mboepd



EXPLORATION

The Aker BP exploration formula

Maximize value of
existing infrastructure

80 %

Explore for new
hub potential

20 %

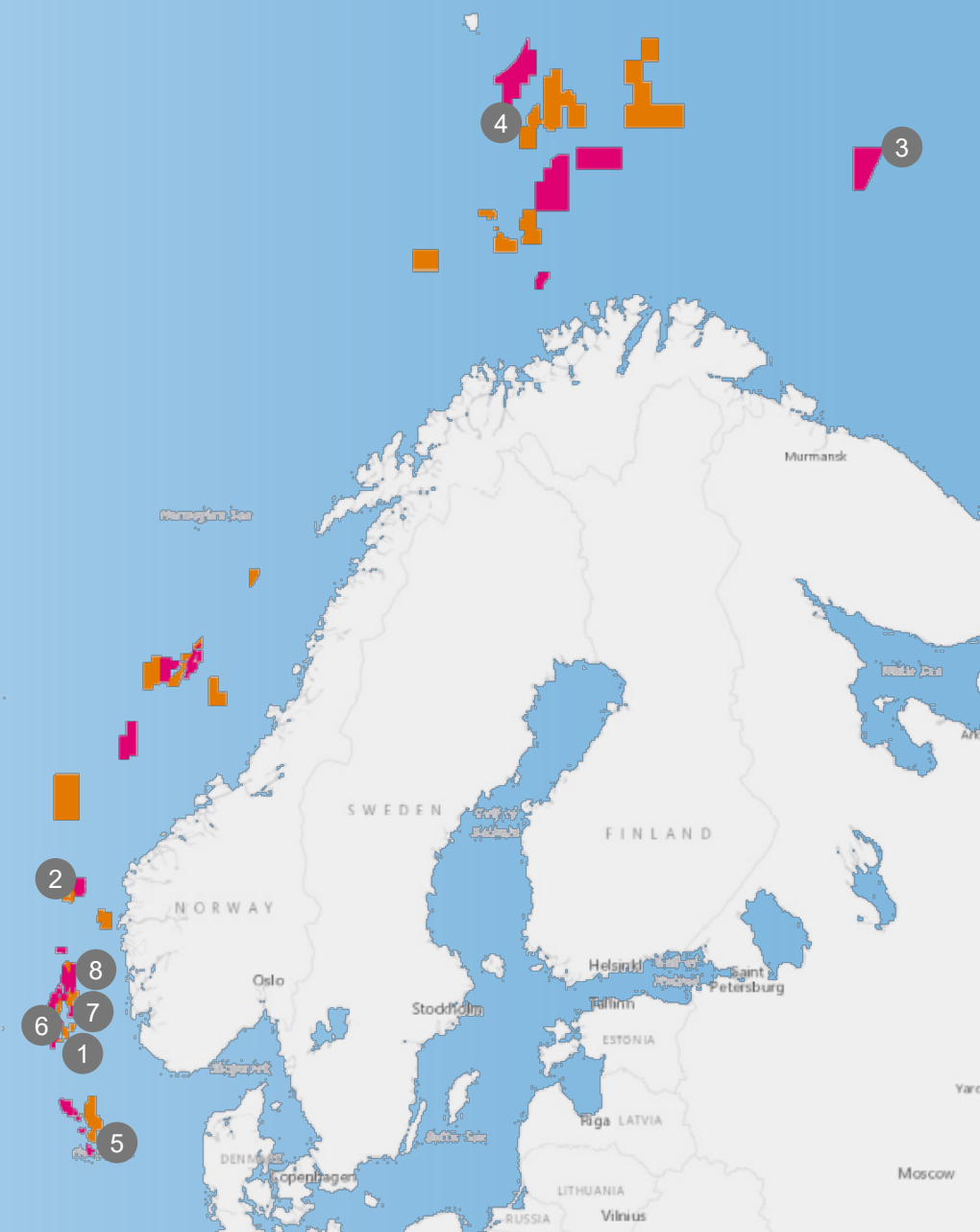
Smart integration of
data and technology



EXPLORATION

2021 exploration programme

Licence	Prospect		Operator	Aker BP share	Pre-drill mmbae	Status
PL 533	Bask		Lundin	35 %	14 - 585	Dry
PL 981	Merckx Ty	①	Lundin	40 %	43 - 304	
PL 544	Garantiana W	②	Equinor	30 %	7 - 28	
PL 858	Stangnestind	③	Aker BP	40 %	13 - 108	
PL 722	Shenzhou	④	Equinor	20 %	191 - 505	
PL 006C	Gomez	⑤	DNO	15 %	17 - 57	
PL 1041	Lyderhorn	⑥	Aker BP	40 %	6 - 14	
PL 167	Lille Prinsen	⑦	Equinor	10 %	Appraisal	
PL 442	Liatårnet	⑧	Aker BP	90 %	Appraisal	



MERGERS & ACQUISITIONS

Disciplined approach to M&A

FINANCIALLY
ACCRETIVE

OPERATED
ASSETS

PREDOMINANTLY
LIQUIDS

UPSIDE
POTENTIAL




Marathon Oil


SVENSKA
PETROLEUM EXPLORATION


Premier Oil

 NORECO 

centrica
energy

bp 




equinor

 TOTAL


PGNiG

2014

2015

2016

2017

2018

2019

2020



**ROBUST
FREE CASH FLOW
AND ATTRACTIVE RETURNS
IN SUPPORTIVE
FISCAL REGIME**

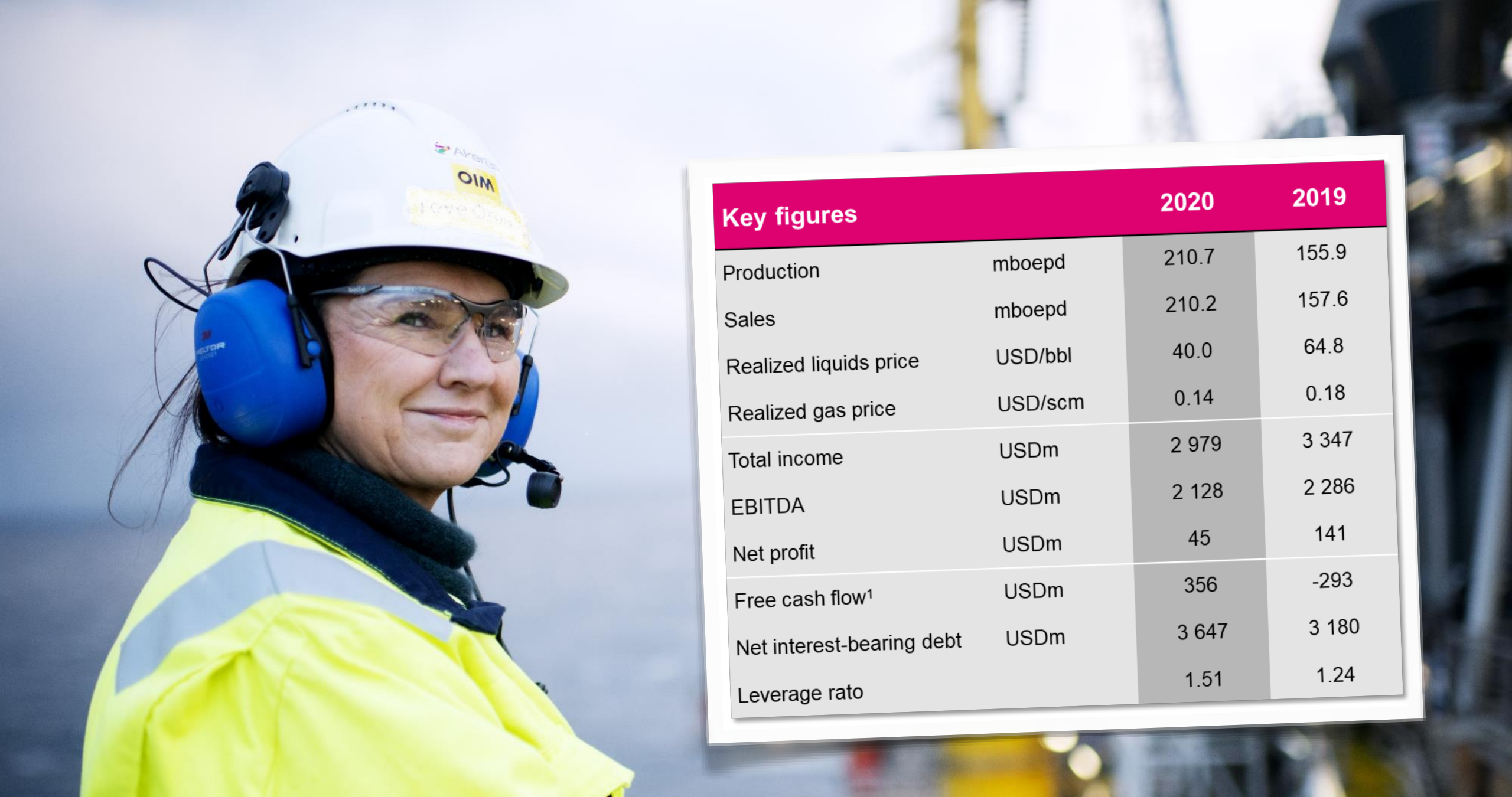




**STRONG PERFORMANCE IN
A TURBULENT YEAR**

**CLEAR
PRIORITIES**

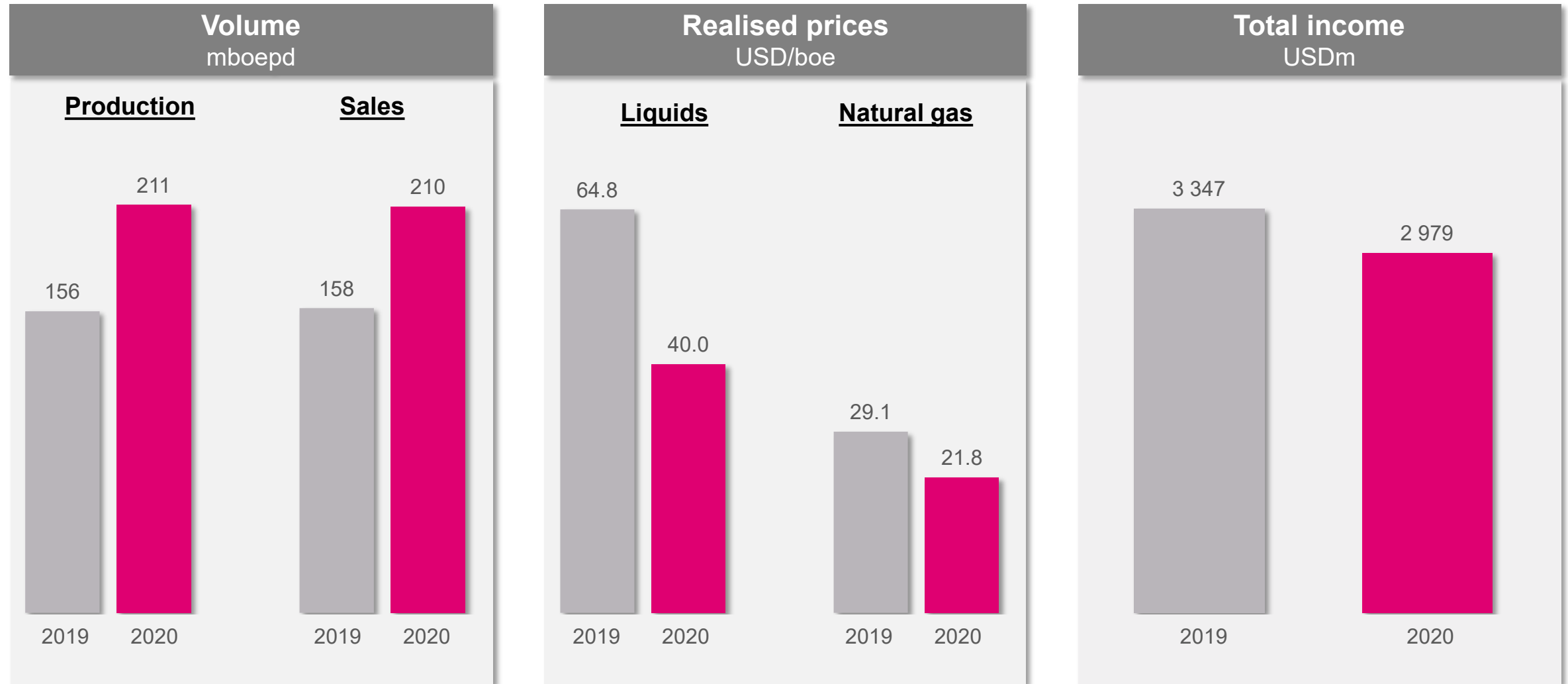
**UNIQUELY POSITIONED FOR
VALUE CREATION**



Key figures		2020	2019
Production	mboepd	210.7	155.9
Sales	mboepd	210.2	157.6
Realized liquids price	USD/bbl	40.0	64.8
Realized gas price	USD/scm	0.14	0.18
Total income	USDm	2 979	3 347
EBITDA	USDm	2 128	2 286
Net profit	USDm	45	141
Free cash flow ¹	USDm	356	-293
Net interest-bearing debt	USDm	3 647	3 180
Leverage ratio		1.51	1.24

2020 PERFORMANCE

Oil and gas production, sales and revenues

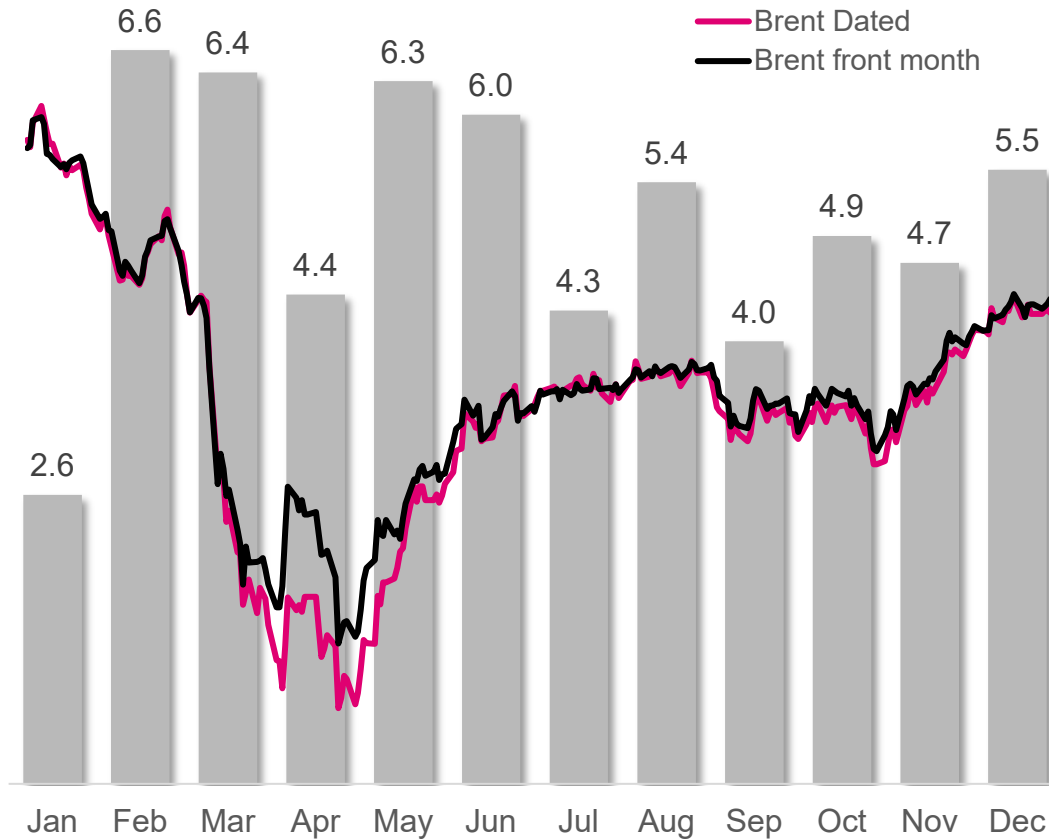


2020 PERFORMANCE

Lifted volumes and realised prices

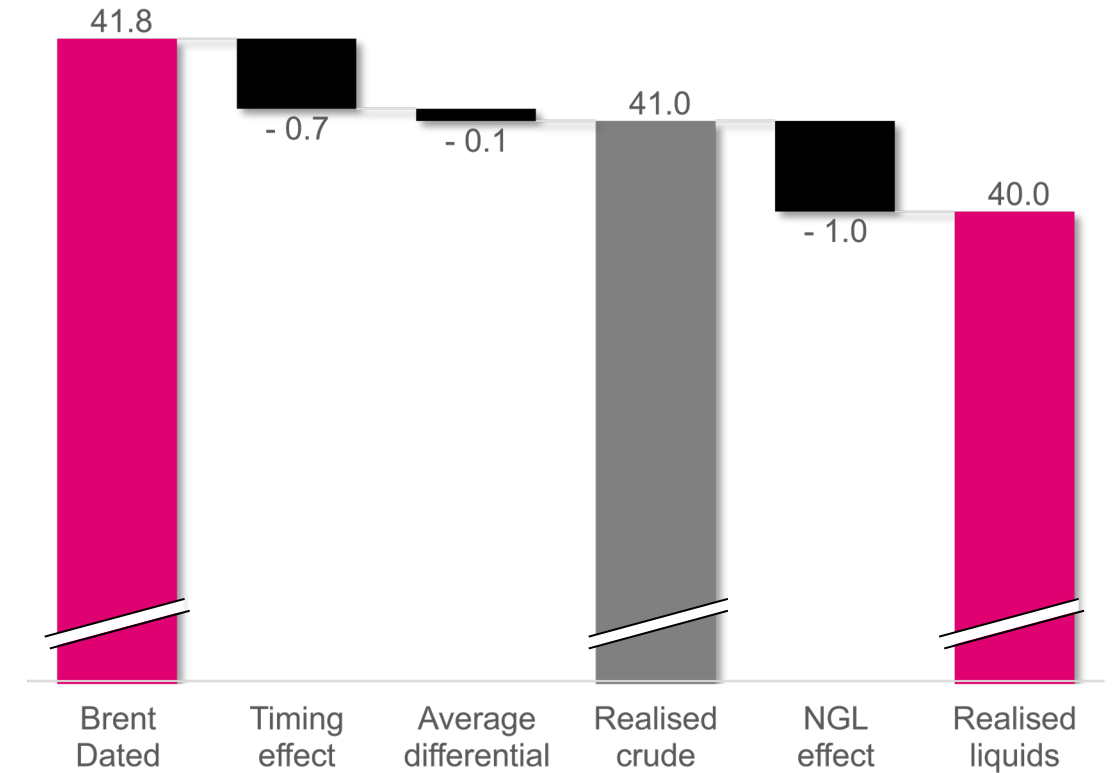
Crude oil liftings 2020¹⁾

mmbbl



Breakdown of realised liquids prices in 2020

USD/bbl

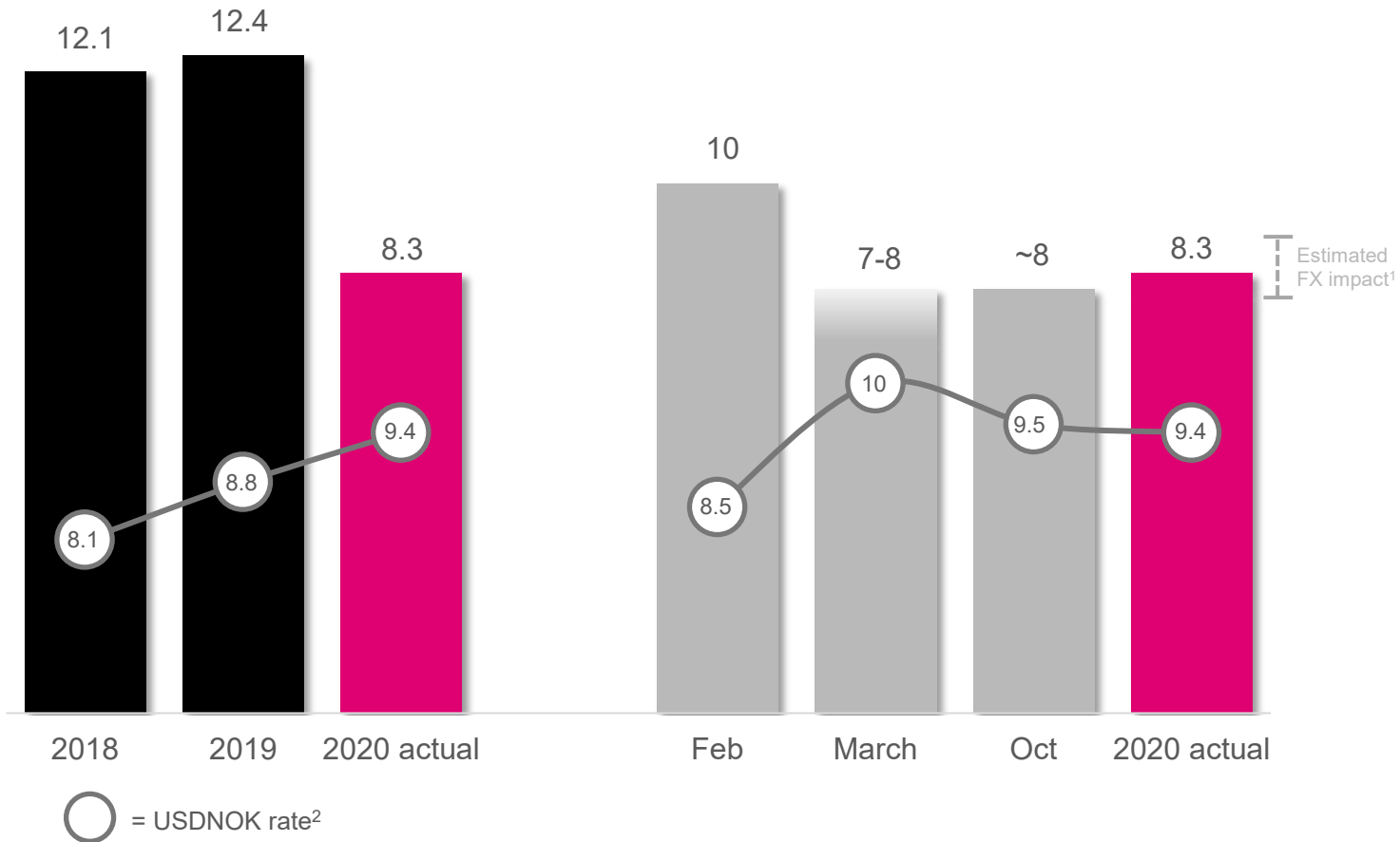


2020 PERFORMANCE

Production cost trending down

Production cost (USD/boe)

2020 cost guiding development

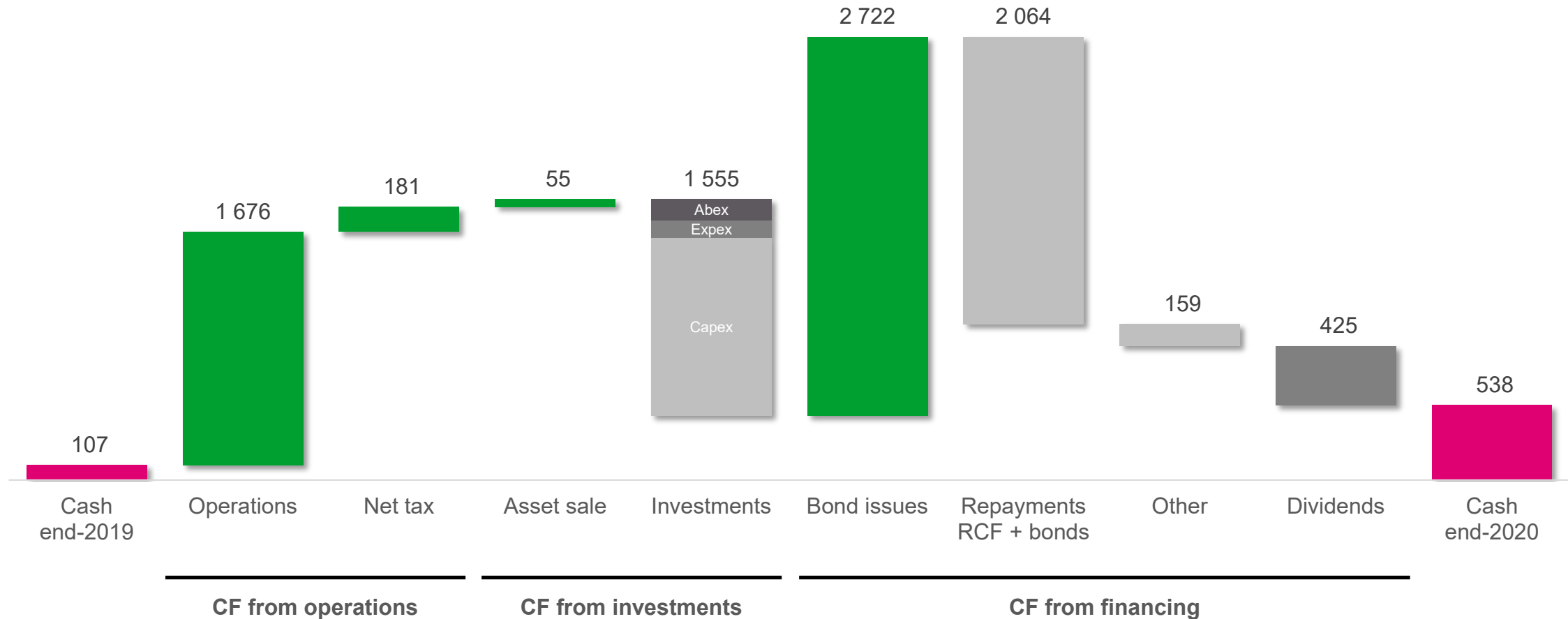


- Significant reduction in cost/boe from 2019 driven by increased production and reduced underlying cost
- 2020 cost in USD impacted by currency movements
- Guiding reduced in March due to activity reduction and weaker NOK
- 2020 cost down by 1 USD/boe compared to original guiding when adjusting for currency effects

2020 PERFORMANCE

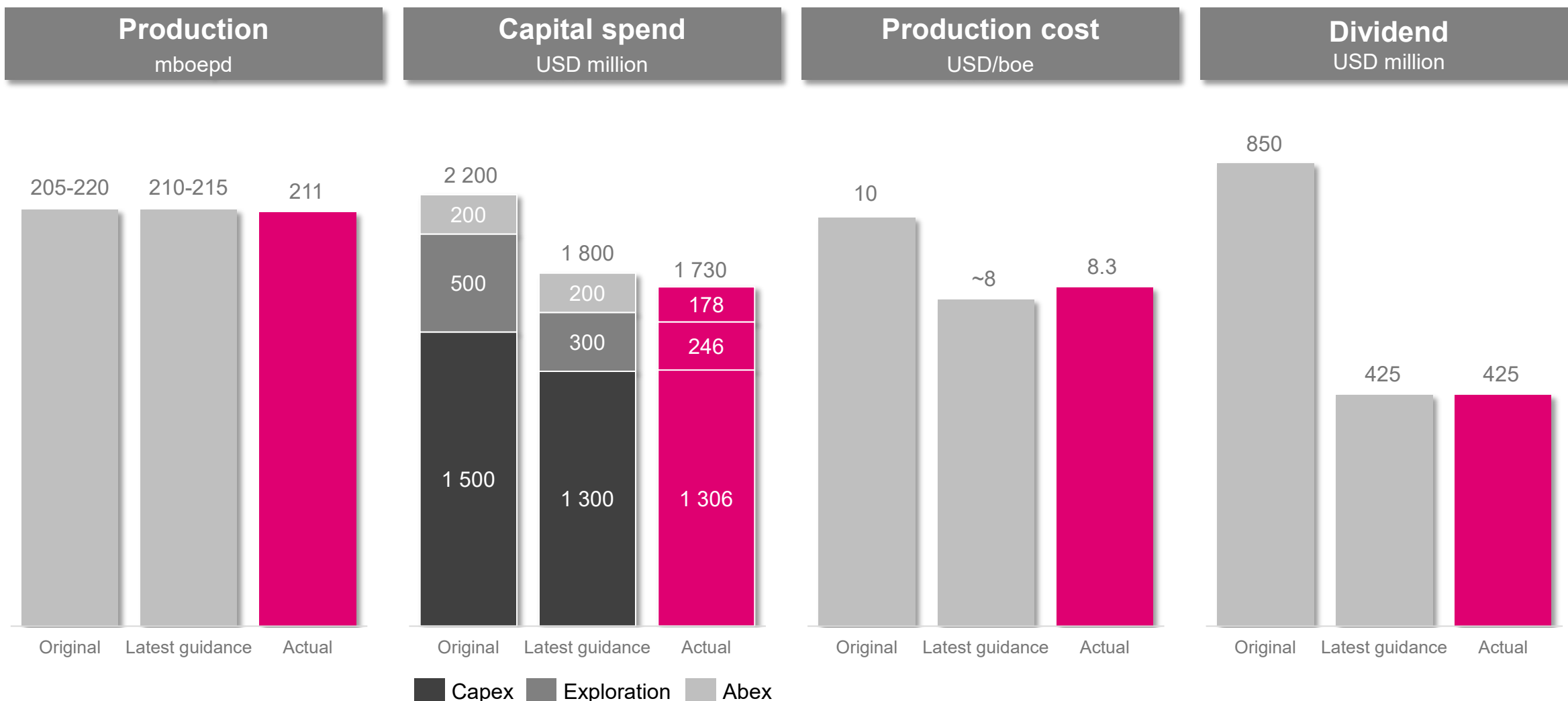
Free cash flow generation above USD 350 million

Cash flow development, USD million



2020 PERFORMANCE

Performance vs. guidance



Capital allocation priorities to maximize value creation

1



Maintain sufficient

financial capacity

2



Invest in

profitable growth

3



Return

value creation

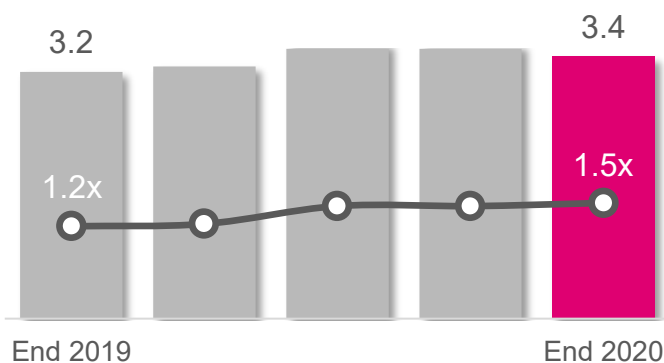
MAINTAIN SUFFICIENT FINANCIAL CAPACITY

Superior financial flexibility further improved



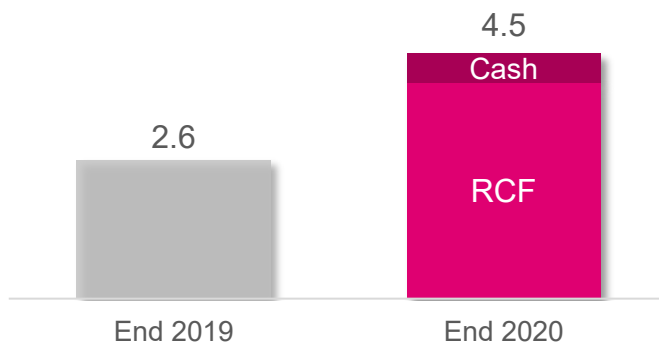
Net debt and leverage ratio

USD billion (bars), Net debt/EBITDAX¹ (line)



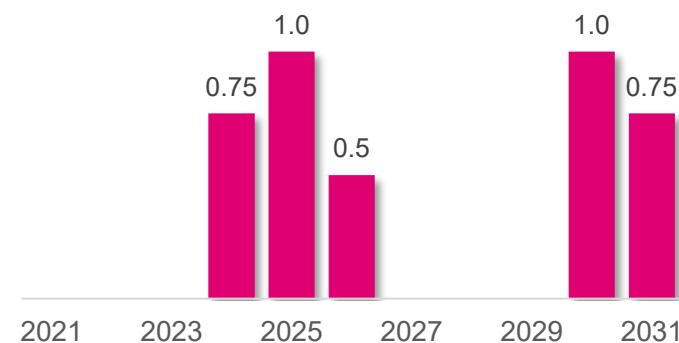
Available liquidity

USD billion²



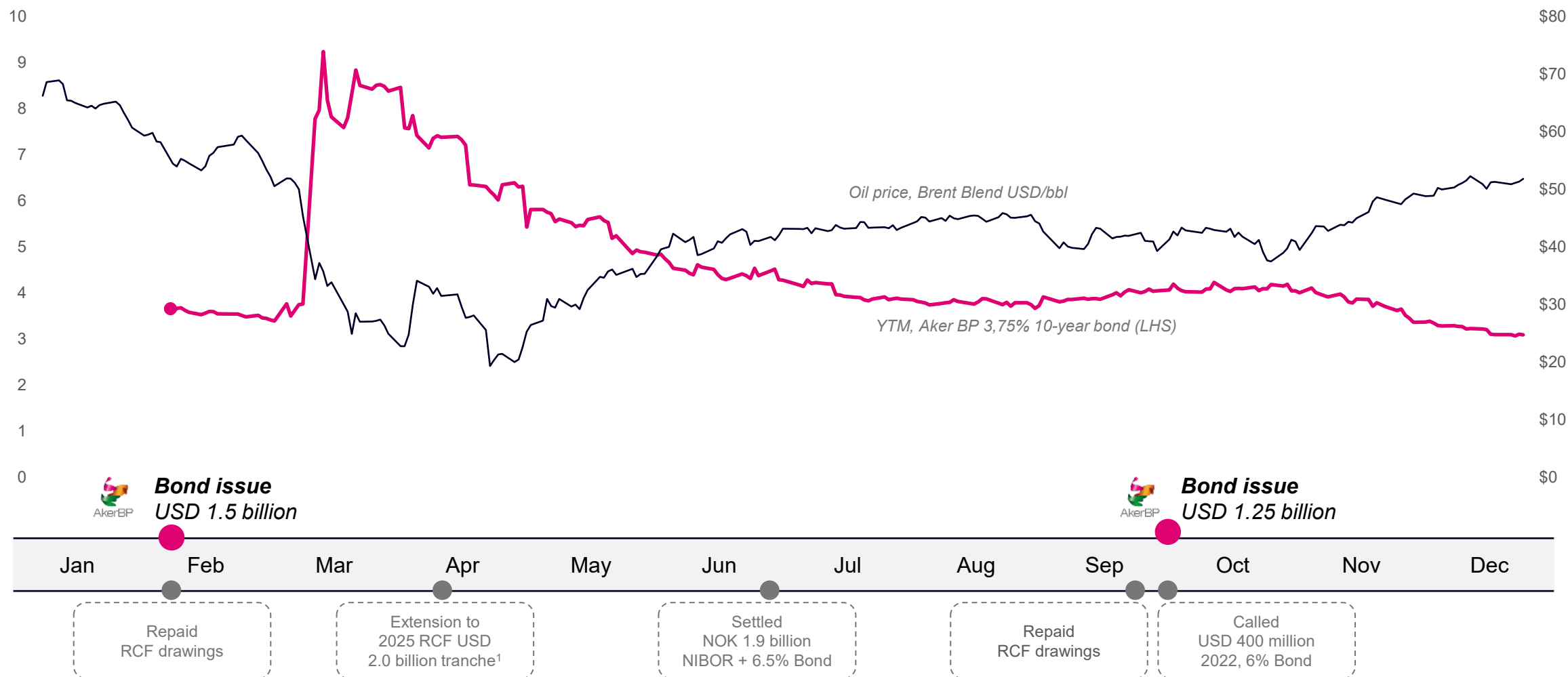
Debt maturity profile

USD billion



MAINTAIN SUFFICIENT FINANCIAL CAPACITY

Effective capital market activity in turbulent times



MAINTAIN SUFFICIENT FINANCIAL CAPACITY

Prudent risk management

Business risks



Risk management policies

- **Credit rating**
 - Committed to maintain investment grade profile
FitchRatings **MOODY'S** **S&P Global**
- **Liquidity**
 - Liquidity buffer of minimum USD 2 billion
- **Hedging**
 - Using options and forwards to manage forex exposure
 - Put options to manage short-term oil price risk (1-2 years)
- **Insurance**
 - All assets insured in commercial market
 - Loss of production covered after 45 days at net USD 50/bbl
- **Investment criteria**
 - Full-cycle NPV¹⁾ break-even at or below USD 30/bbl
 - Climate risk integrated in investment decisions

Prioritizing highly profitable investments from resource hopper

~550

net mmbœ¹

<USD 27/bbl

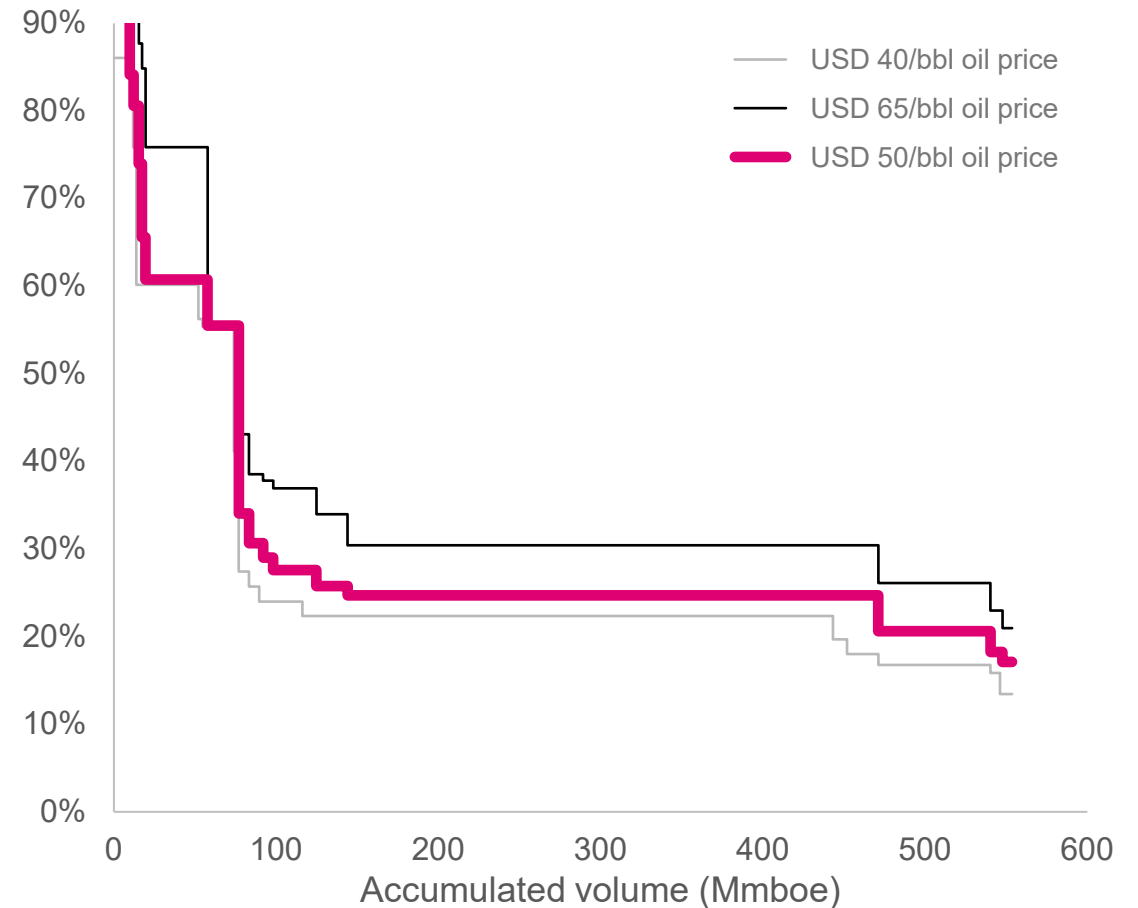
portfolio break-even¹

>30%

avg. IRR @ USD 50/bbl

IRR for projects targeted for FID by 2022

Preliminary figures

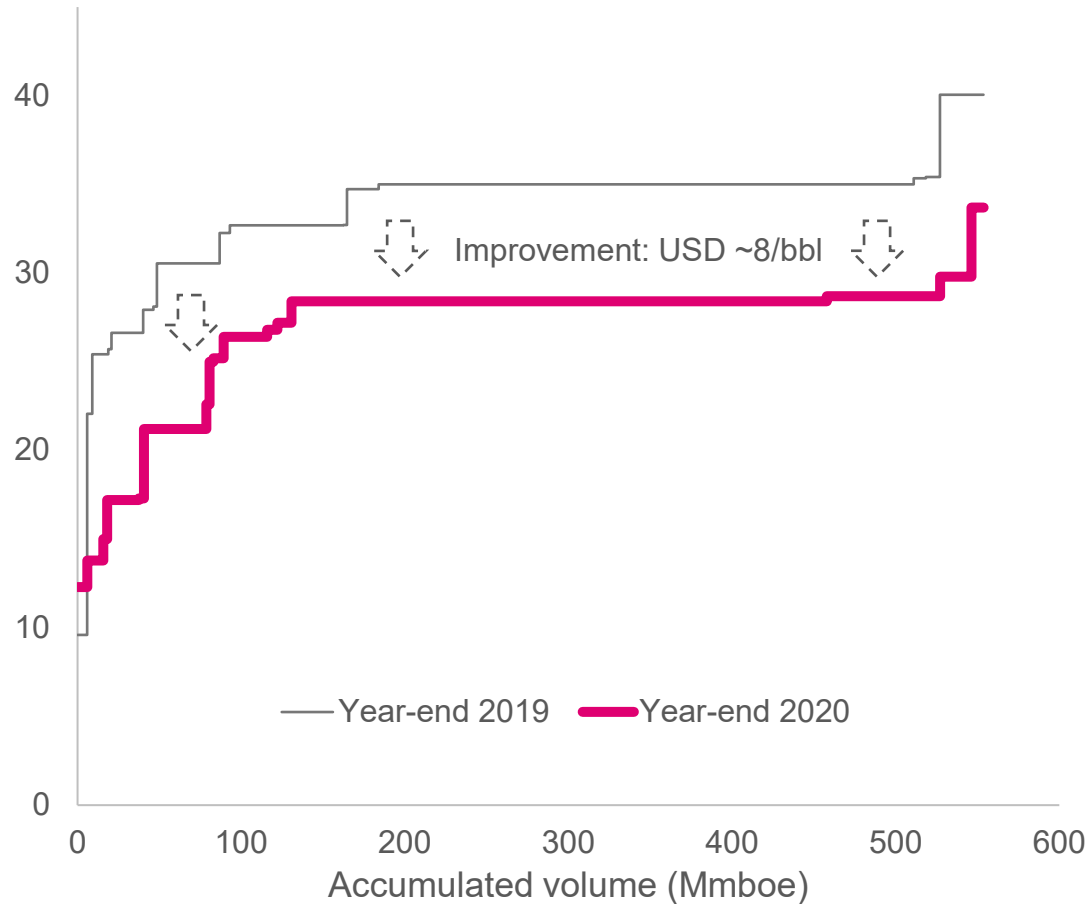


INVEST IN PROFITABLE GROWTH

Economics substantially improved in temporary fiscal regime

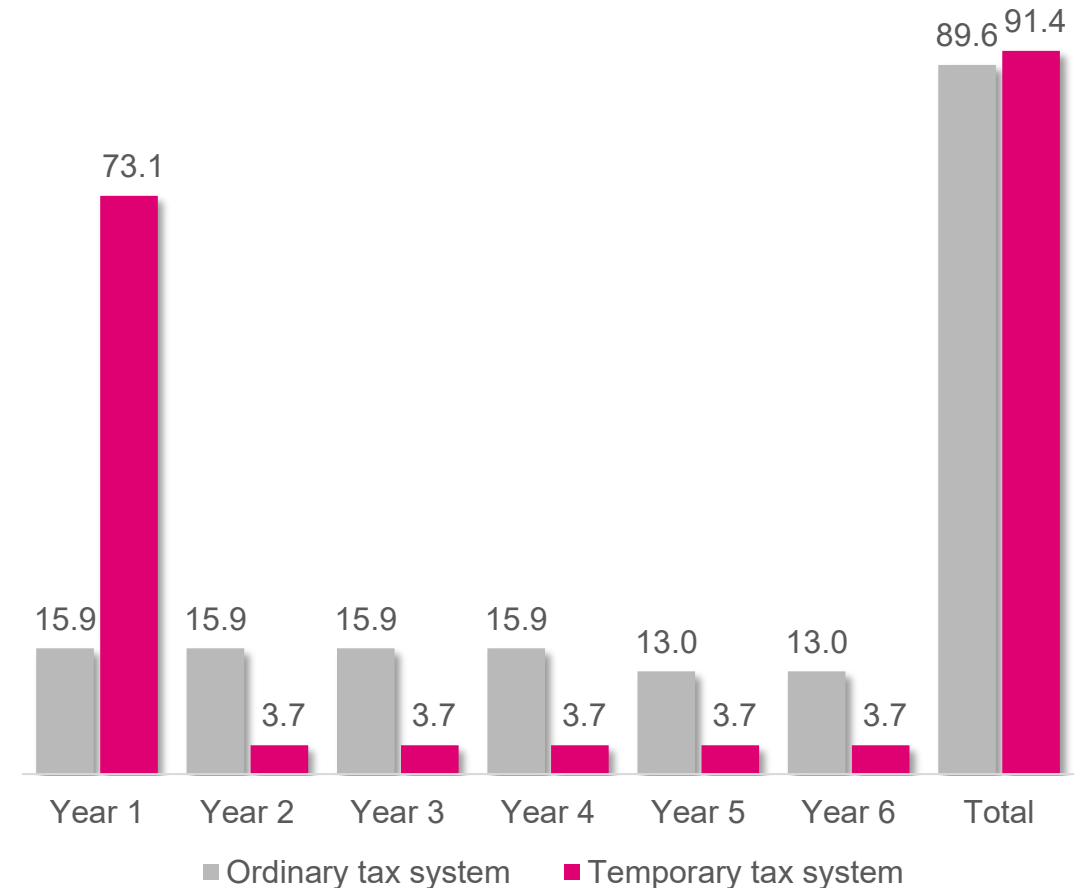
Break-even for projects targeted for FID by 2022

Preliminary figures, USD/boe²



Accelerated tax deductions for investments on NCS

Tax deduction in percent of invested amount on tax bill for fiscal year



Summary of Norwegian tax changes

Ordinary tax system

Corporate tax (22%)

Capex depreciated
over 6 years

Special tax (56%)

Capex depreciated
over 6 years

Uplift on capex

20.8%
over 4 years

Time limit

N/A

Tax losses

Carried forward ¹⁾

Temporary tax system

No change

Immediate
depreciation

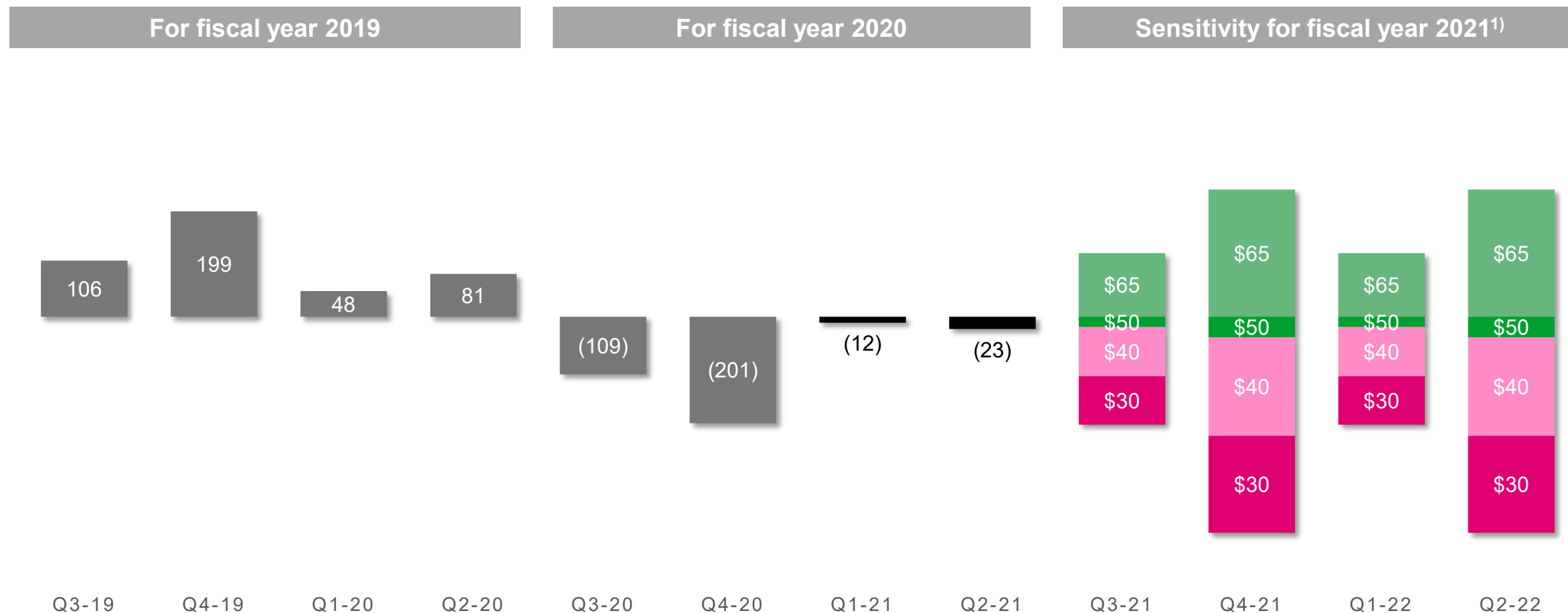
24%
in year 1

All capex 2020-21
PDOs by end-2022 ²⁾

Cash refund in 2020 and 2021

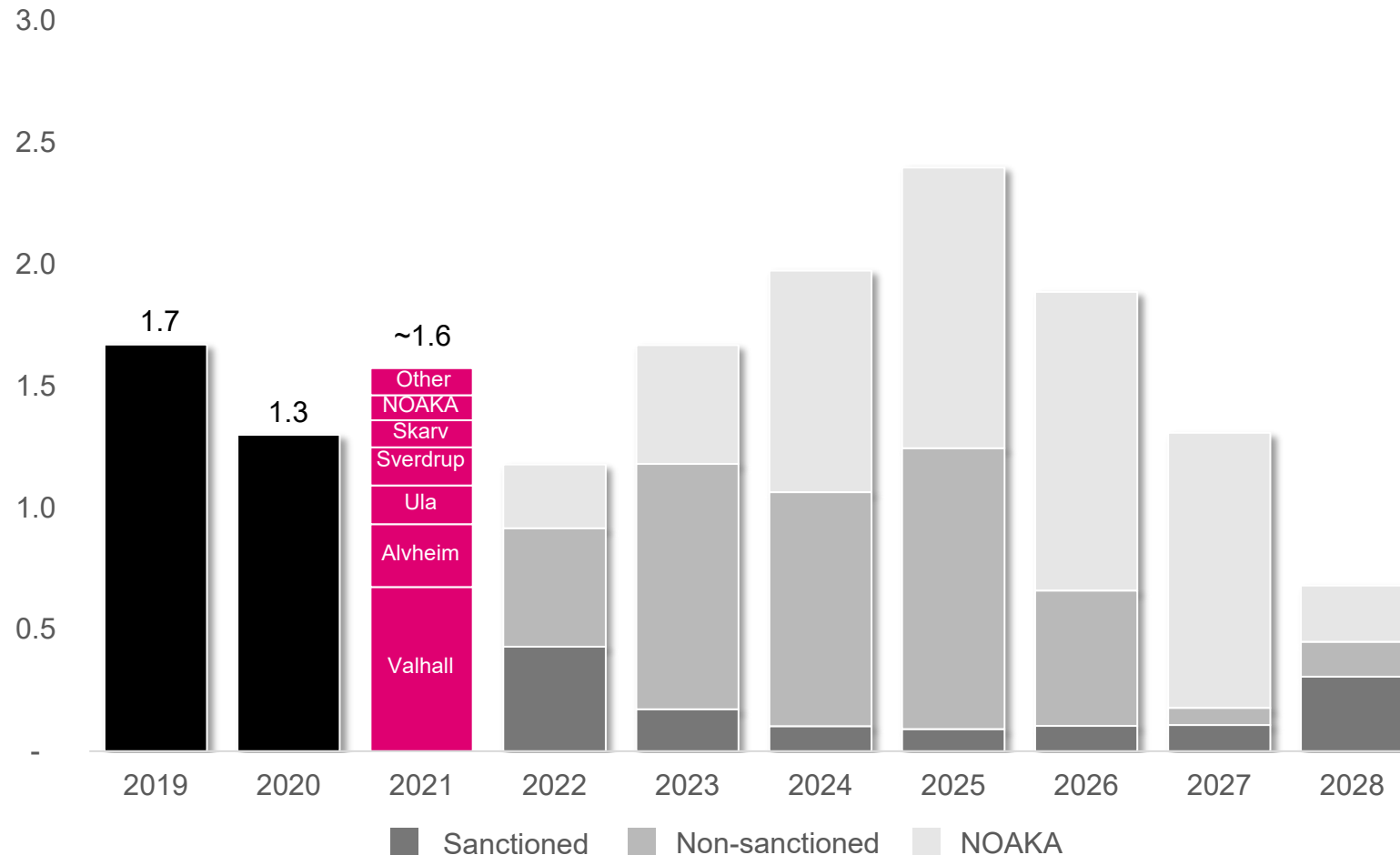
Expected tax payments

USD million



Attractive investment program driven by FIDs in 2021/22

Capex outlook, USD billion



■ Near all capex related to sanctioned projects or projects planned to be sanctioned by end-2022

■ Expected 2021 capex of USD 1.6 bn

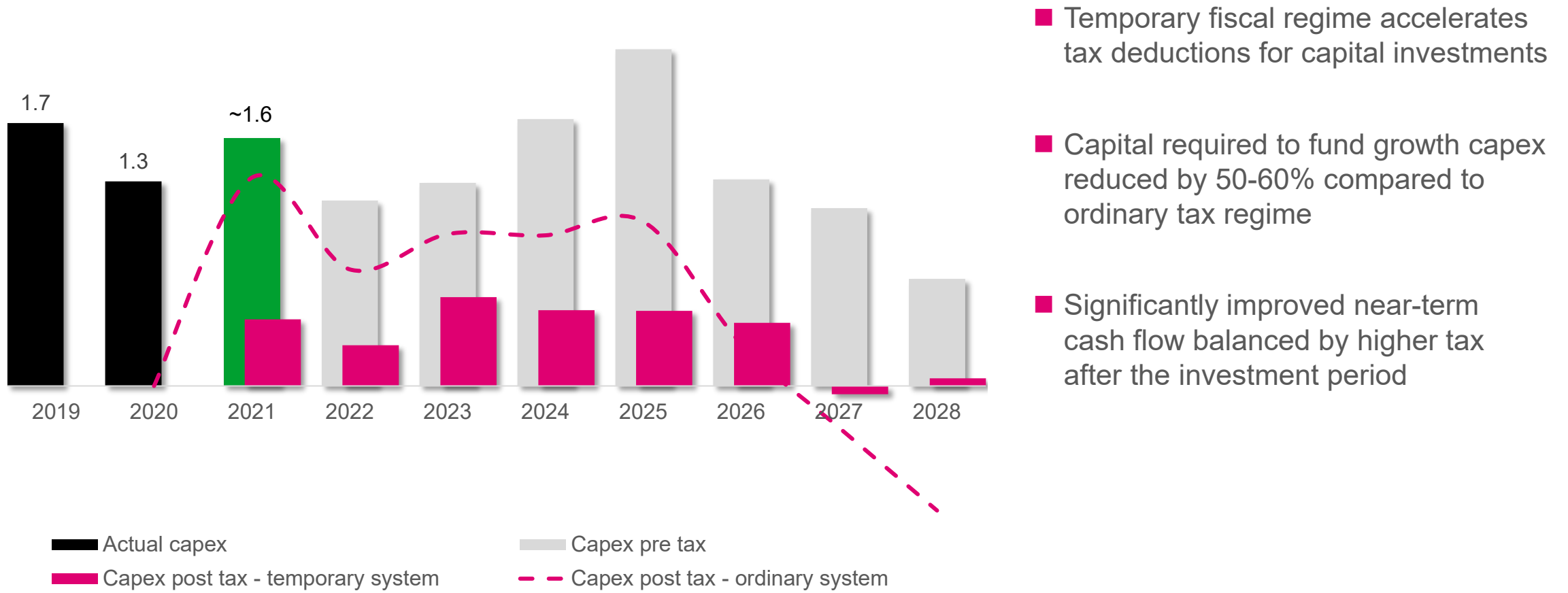
- Accelerating infill wells to benefit from the temporary fiscal regime
- Strengthened NOK increases capex estimates measured in USD

■ 2021 capex breakdown

- Ca. ½ related to production drilling
- Ca. ⅓ related to development investments

Post-tax capex outflow significantly reduced

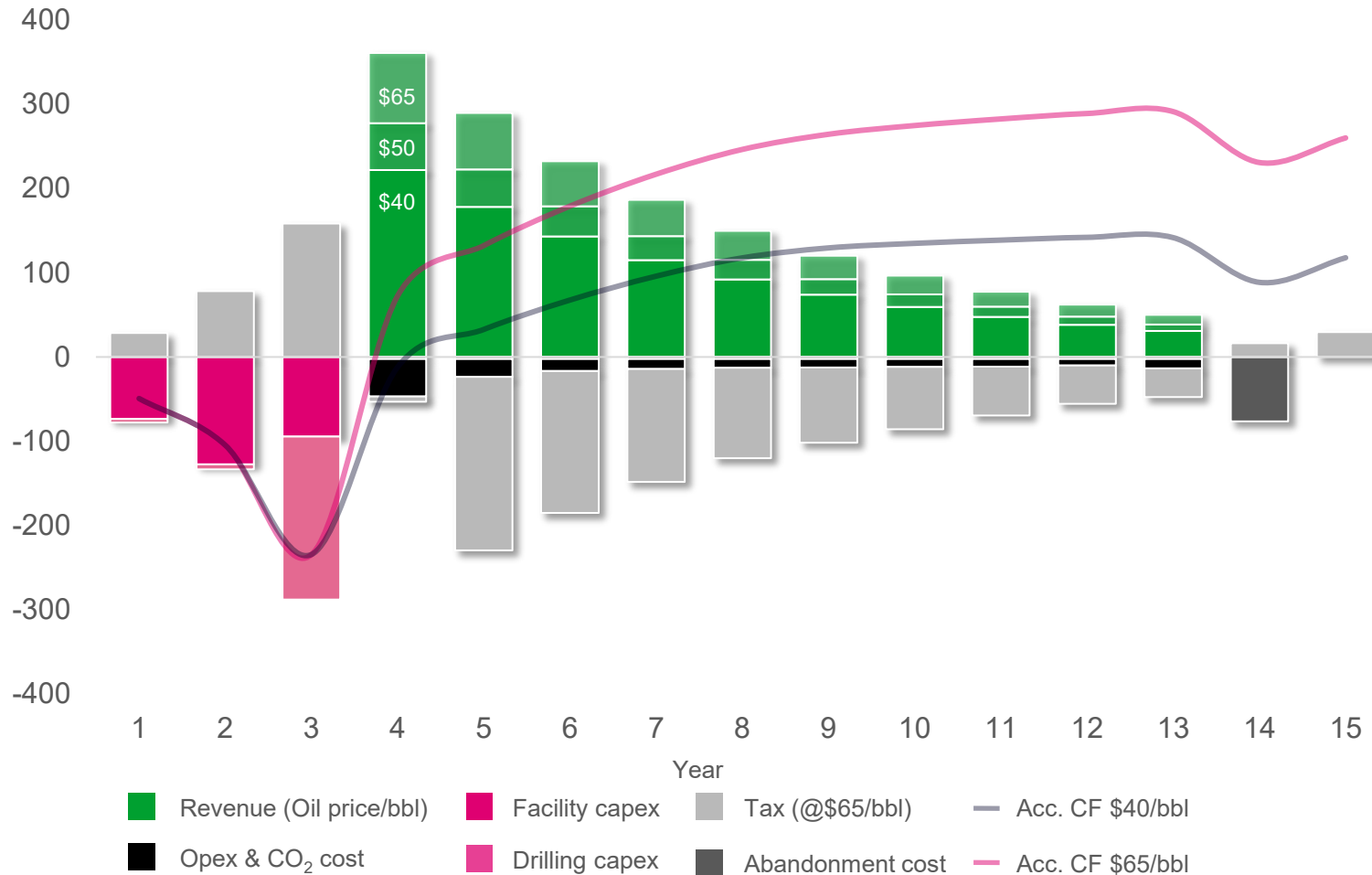
Illustrative pre-tax and post-tax capex outlook, USD billion



INVEST IN PROFITABLE GROWTH

Economics of a typical project with below USD 30/bbl break-even

Illustrative project on the Norwegian Continental Shelf, USD million



USD 27/bbl

break-even at 10% discount rate

20-35% IRR

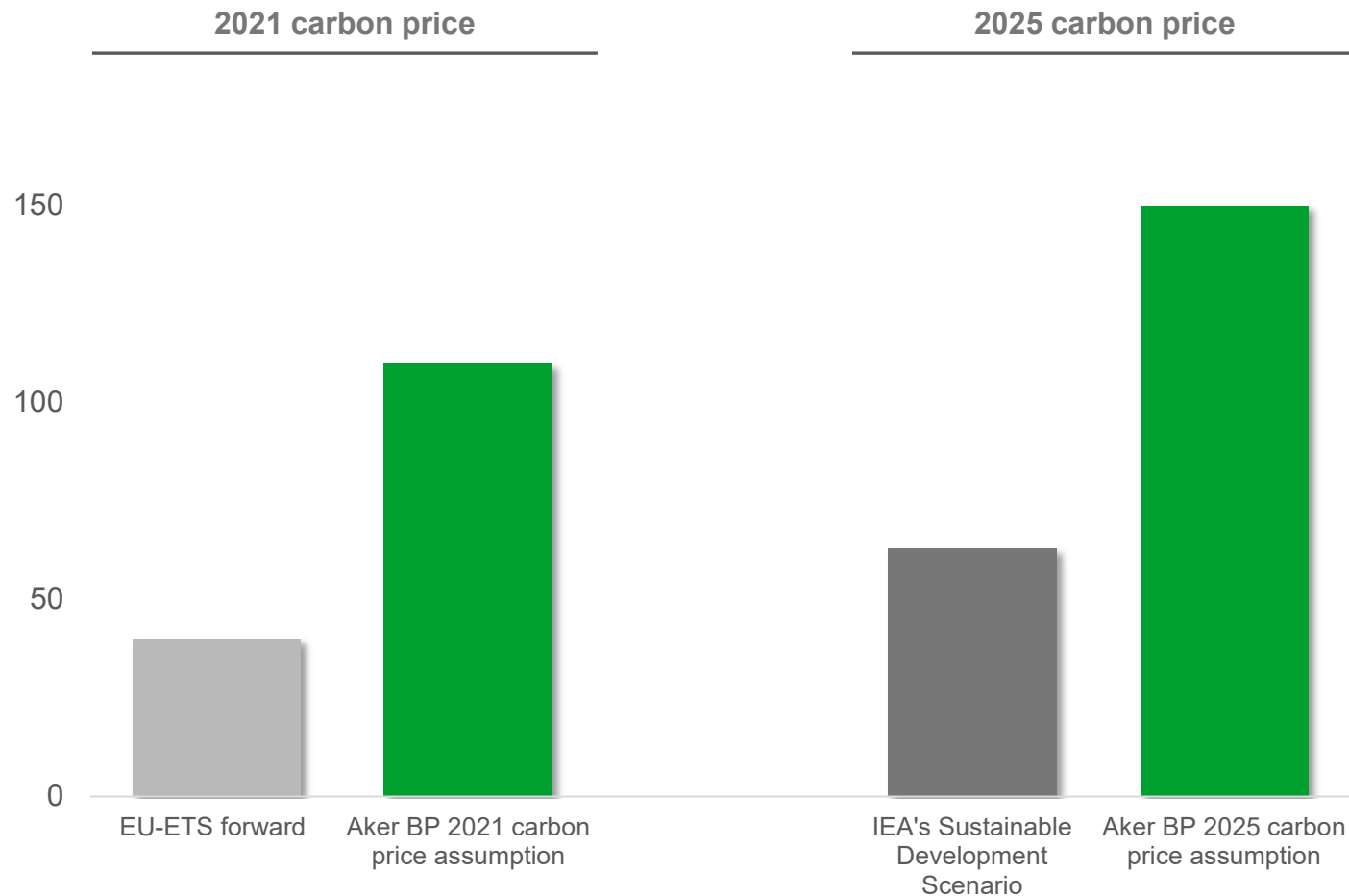
at 40-65 USD/bbl Brent

1 year payback

from first oil

Carbon pricing consistent with meeting climate goals

Climate risk embedded in all investment decisions, USD per tonne CO₂



■ All investments tested against a cost of carbon significantly higher than the IEA's Sustainable Development Scenario

■ Carbon price assumptions (2021 real):

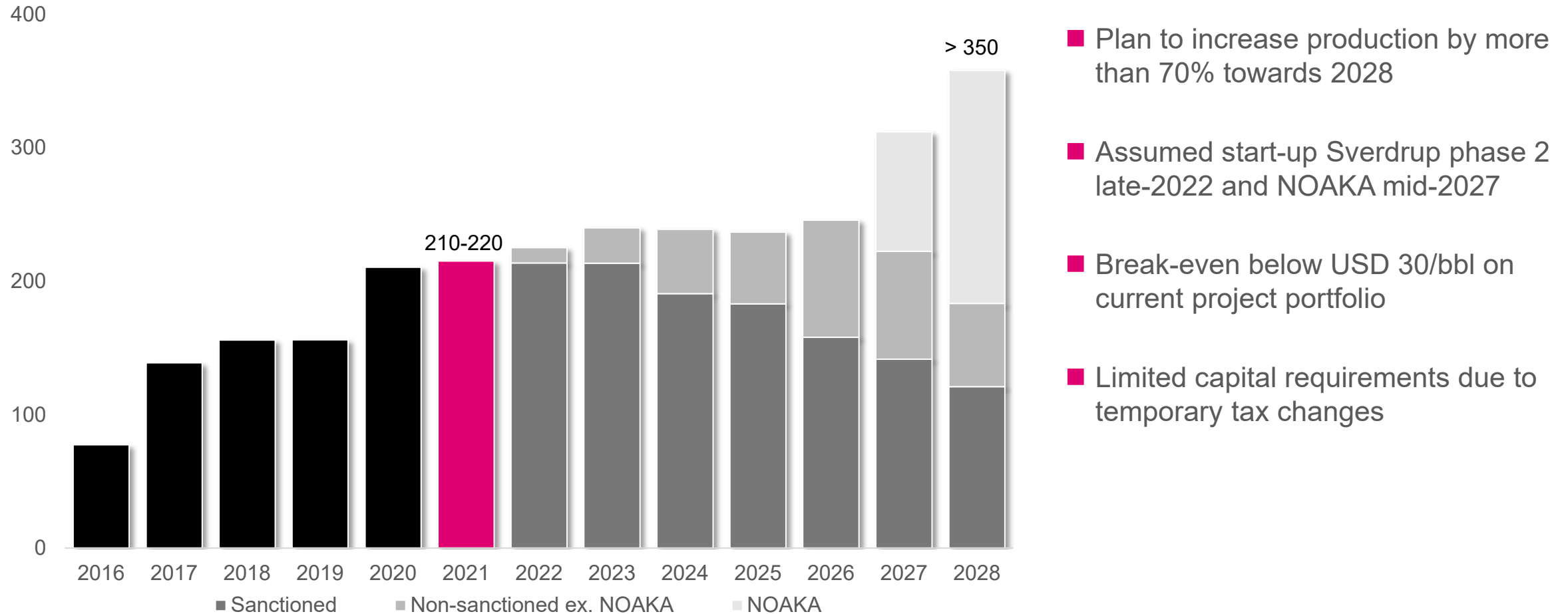
- USD ~ 110/tonne CO₂ in 2021
- USD ~ 150/tonne CO₂ in 2025
- USD ~ 240/tonne CO₂ in 2030

■ Carbon price assumptions increased in line with new targets from Norwegian government

INVEST IN PROFITABLE GROWTH

Strong production growth by investing in high-return barrels

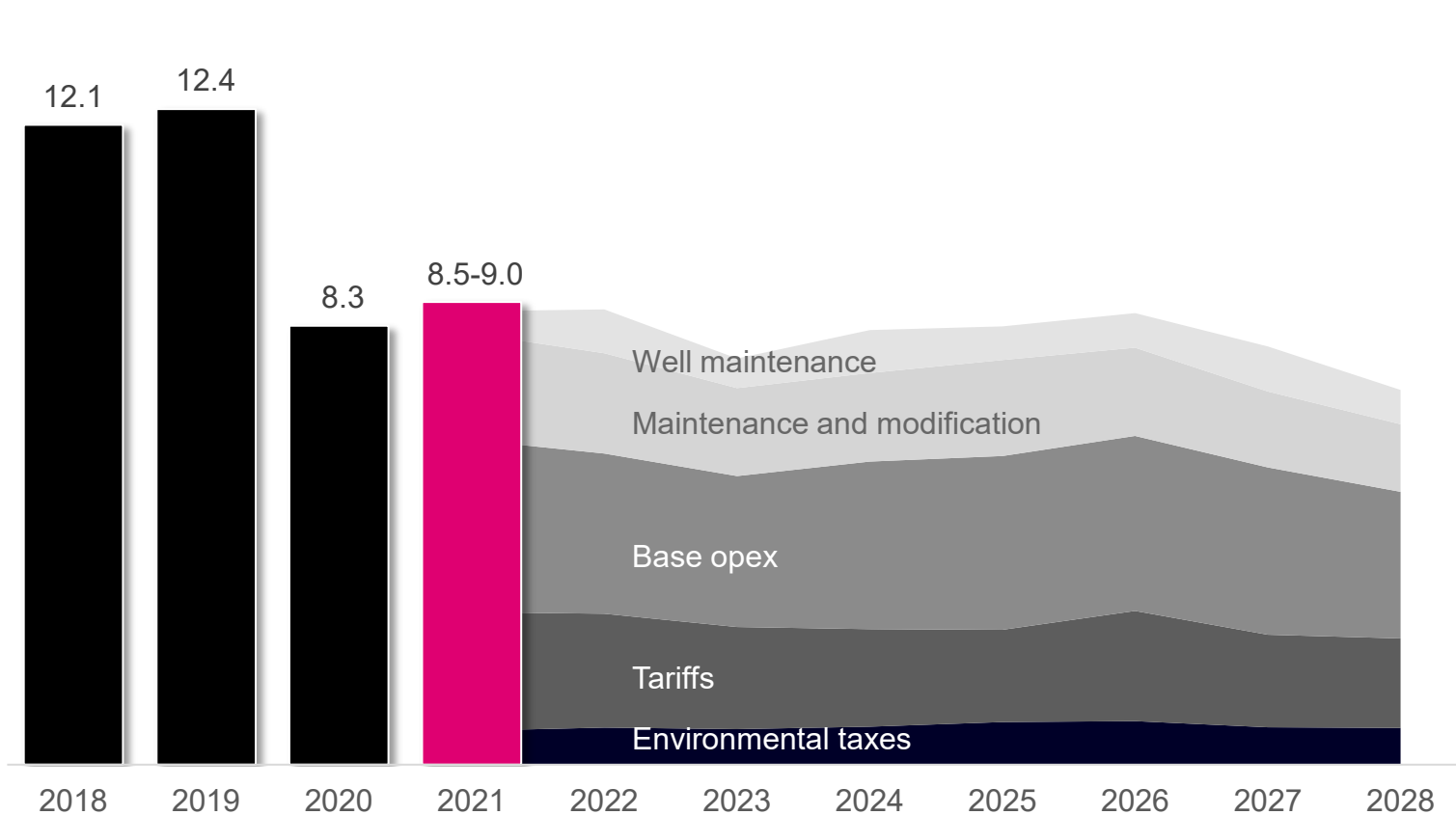
Production outlook, mboepd



INVEST IN PROFITABLE GROWTH

Ambition to drive down production cost further

Production cost outlook, USD/boe

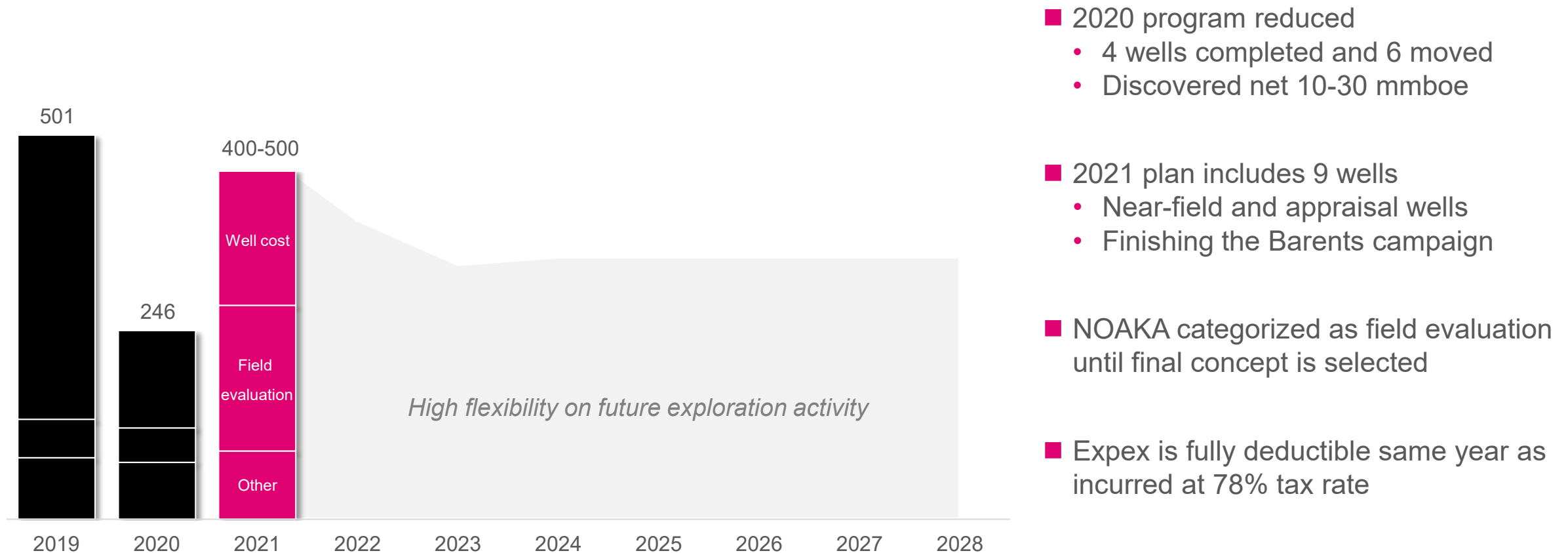


- Underlying cost continues to trend down in 2021, offset by stronger NOK
- Key drivers are operating model improvements and new production
- Cost of emissions set to increase in line with government targets
- Target of reaching USD 7/bbl sustained

INVEST IN PROFITABLE GROWTH

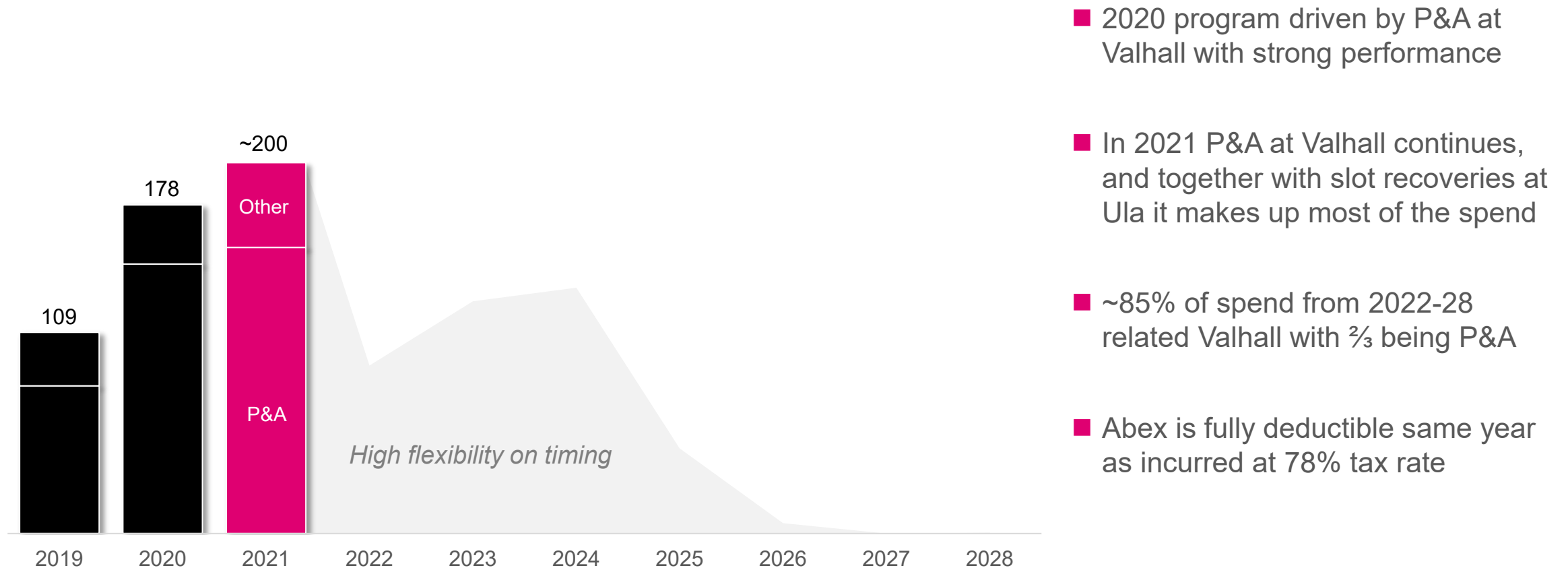
Exploration provides upside to current plan

Exploration spend outlook, USD million



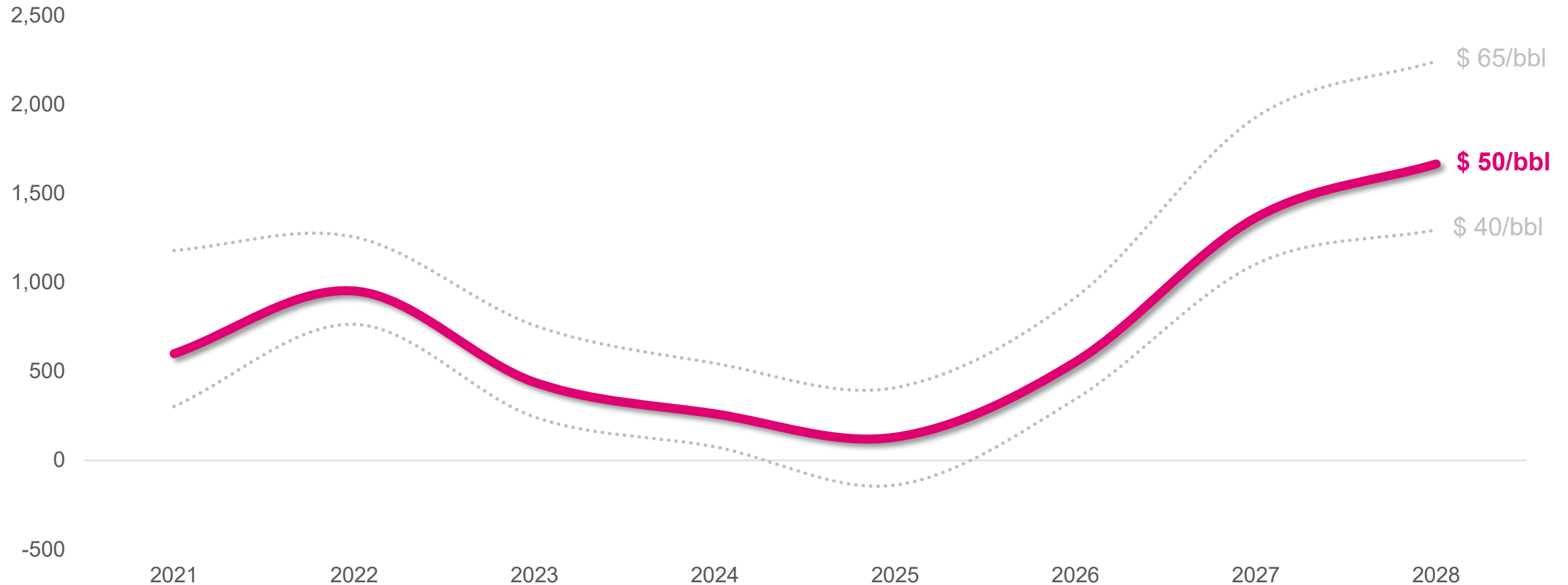
Strong performance driving down decommissioning cost

Abandonment spend outlook, USD million



Robust free cash flow generation

Annual free cash flow outlook, USD million¹

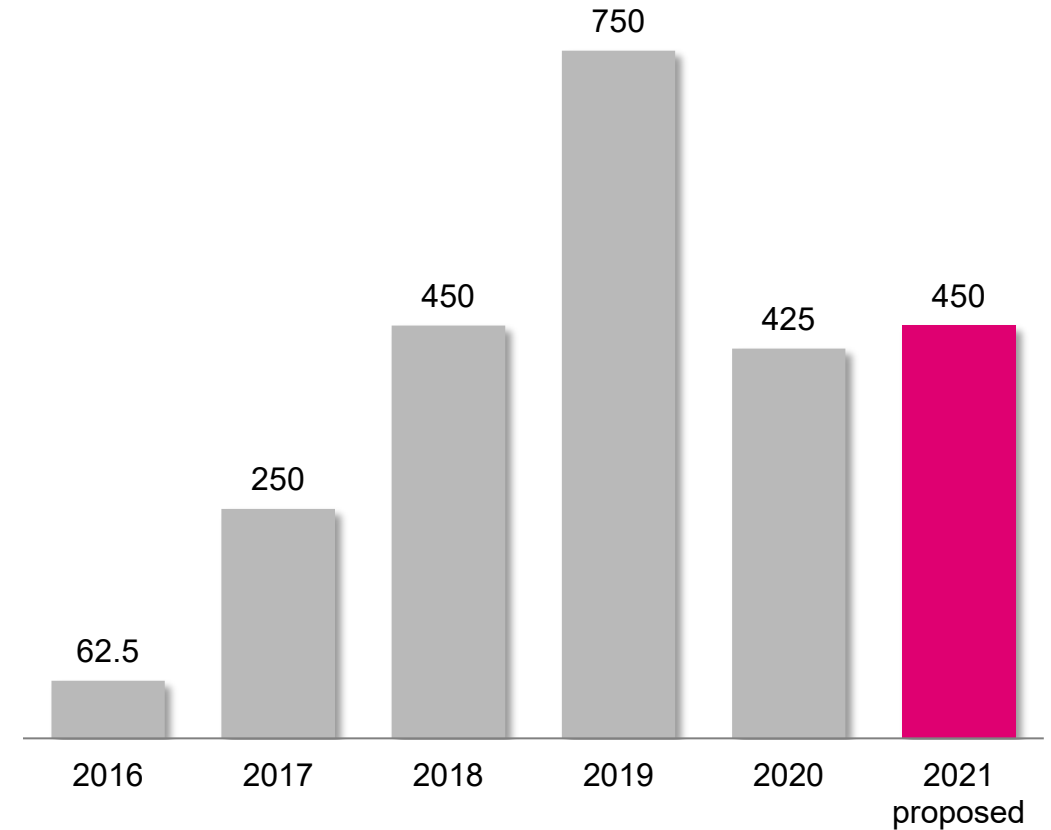


Dividend policy supports goal of maximizing value creation

Integrated part of capital allocation framework

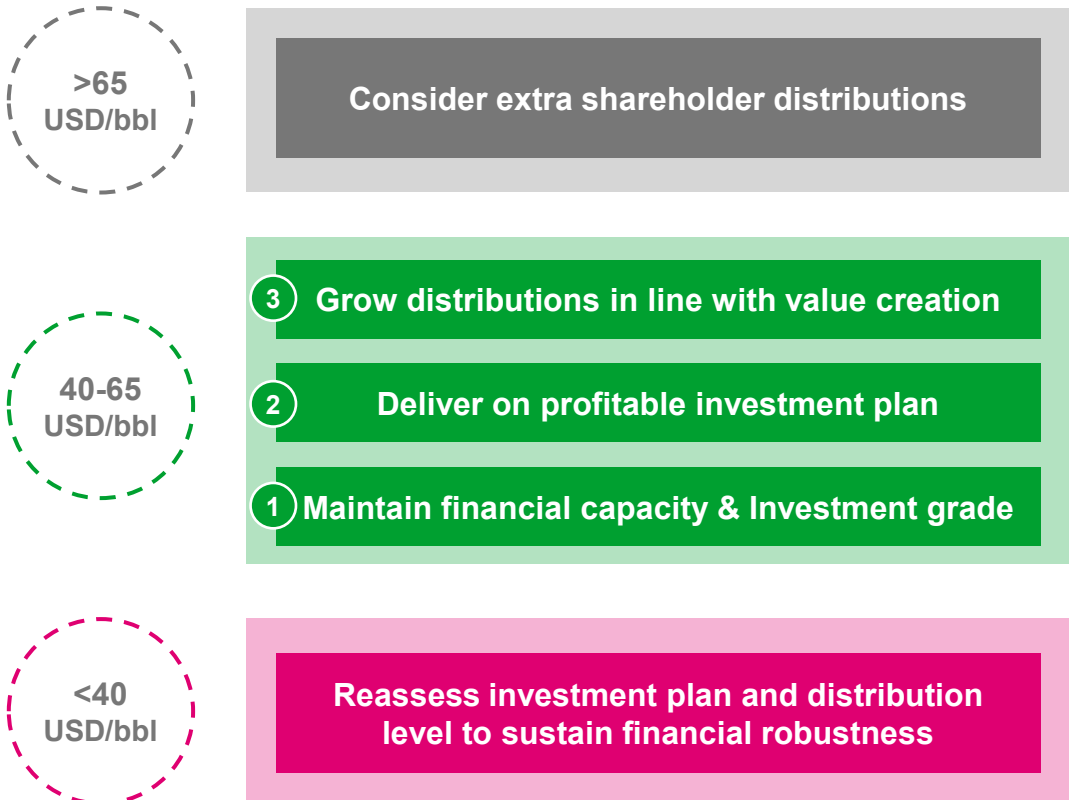
- Dividends reflect distribution capacity through the cycle, considering long-term financial outlook and credit profile
- Ambition of minimum 5% annual increase in dividends from 2022 at oil price above USD 40/bbl
- Cash dividends main mechanism for distribution
- Proposed dividend to be paid in 2021 of USD 450 million (USD 1.25 per share) in four installments

Dividends, USD million



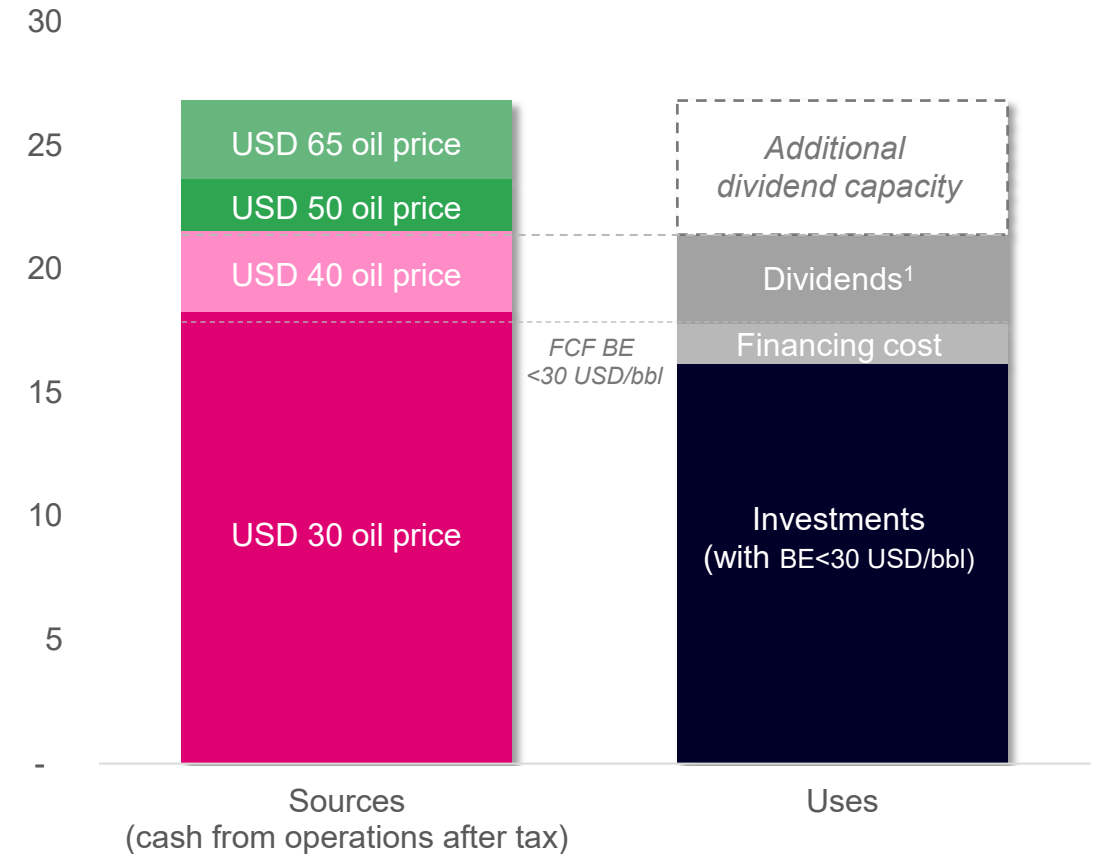
Clear priorities - attractive returns - capacity to grow

Dividend considerations across oil price scenarios



Aker BP investment plan 2021-2028

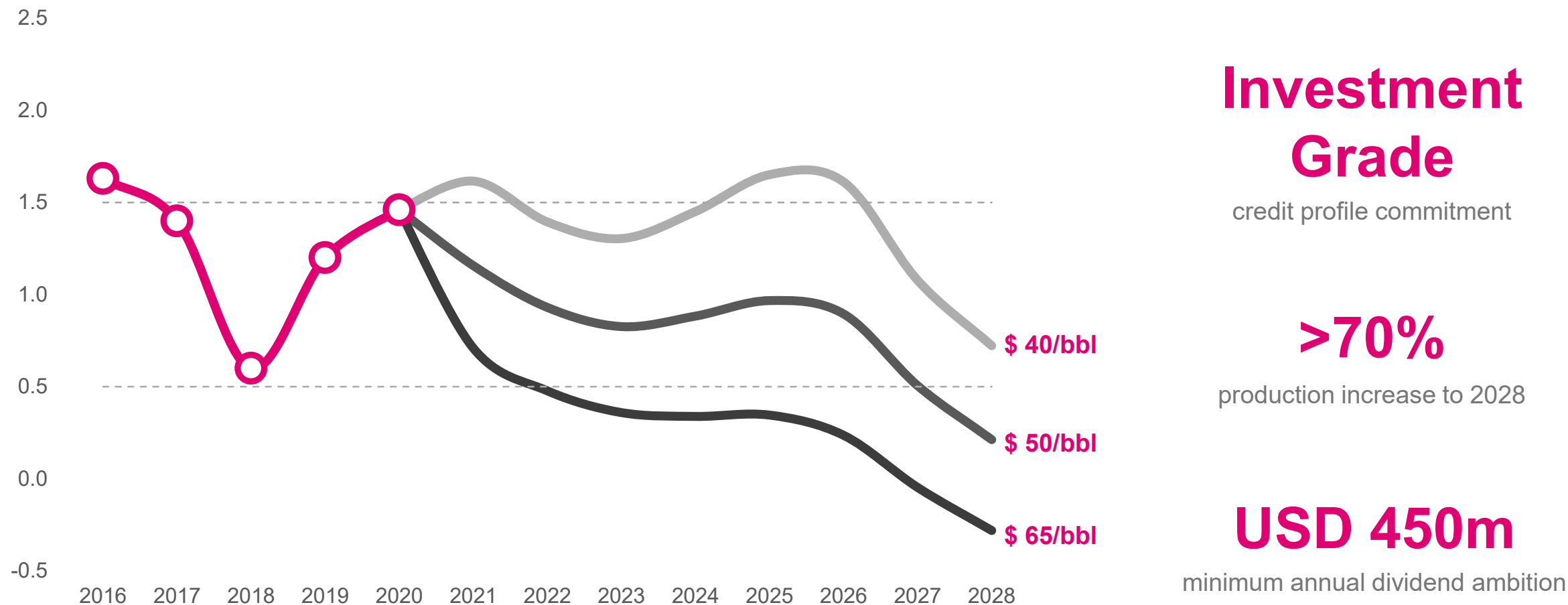
USD billion, accumulated



COMBINING THE FULL CAPITAL ALLOCATION PLAN

Plan set for deleveraging while growing cash flow and returns

Leverage ratio - an approximation incl. all investments and annual dividend increase of 5% from 2022



Guidance for 2021

PRODUCTION
210-220
mboepd

CAPITAL SPEND¹
2.2-2.3
USD billion

PRODUCTION COST
8.5-9.0
USD/boe

PROPOSED DIVIDEND
450
USD million

Our priorities



EXECUTE

Safe and efficient operations with flawless project execution through our alliances

IMPROVE

New operating model for increased efficiency and reduced emissions

GROW

Mature NOAKA and other prioritized projects for FID by end of 2022 and significantly lift production towards 2028

Aker BP is uniquely positioned for value creation

-  Pure-play oil and gas company with industry-leading low emissions
-  Efficient low-cost operations enabled by digitalization
-  Project execution through world-class alliances
-  Strong production growth by investing in high-return barrels
-  Robust free cash flow and attractive returns in supportive fiscal regime

