



Complete subsea
service provider in
three major markets

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Trond F. Crantz, CEO Argeo

Disclaimer

- This presentation includes and is based on, among other things, forward-looking information and statements
- Such forward-looking information and statements are based on the current expectations, estimates and projections of Argeo or assumptions based on information available to the company
- Such forward-looking information and statements reflect current views with respect to future events and are subject to risks, uncertainties and assumptions
- Argeo cannot give any assurance as to the correctness of such information and statements

Agenda

About Argeo

COMPLETE SET-UP

From acquisition to actionable data



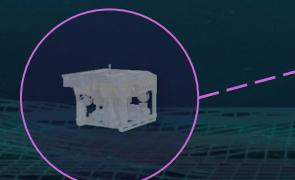
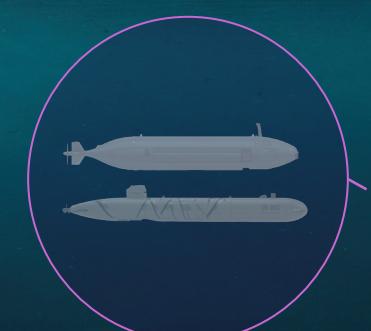
Vessels



Comprehensive fleet of AUVs

2 X Hugin Superiors
2 X Hugin 6000
2 X SeaRaptor
1 X Hugin 1000

Work ROVs



Digital Platform Argeo SCOPE

Decision ready data to clients during mission and project lifecycle

Skilled crew & management

With in-depth industry knowledge

Unique EM technology

Argeo LISTEN
Argeo WHISPER

Going forward

Technology supported
growth focus

DIGITAL PLATFORM



ARGEO SCOPE
**Decision ready data to
clients during mission and
project lifecycle**

Rapid data transfer from ship
to shore via Argeo SCOPE

USV

AUV

WROV

TECHNOLOGY

ARGEO LISTEN + ARGEO WHISPER

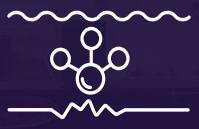
All assets are to have
Argeo sensor technology embedded

RESILIENT STRATEGY

with growth in three major markets



Oil & Gas



Marine Minerals



Renewables



SURVEY



INSPECTION



MAINTENANCE & REPAIR



MULTI CLIENT / DAAS

STRONG POSITION

WITH A COMPETITIVE EDGE

PATENT 1

for subsea **electromagnetic remote-sensing system**, Argeo Whisper & Argeo Discover

PATENT 2

for electromagnetic method for **tracking and detection** of pipelines and power cables

PATENT 3

for electromagnetic method for detection of **buried objects**

PATENT 4

on **Argeo Discover**, a high energy electromagnetic system

LONG TERM IP STRATEGY

Highlights

- In final negotiation for a total of USD 20 million in new contracts with commencement in 2023
- Submitted tender pipeline in excess of USD 85m with commencement stretching into 2025
- LOI for a fully financed purchase agreement for 3 new Hugin AUV's from 2023-2025
- Financial agreement in place to upgrade Argeo Searcher to full subsea capability
- Preparing for next vessel to secure further growth

LOI in place for AUV fleet expansion

AMPLIFYING OPERATIONAL CAPACITY AND ENABLING SUPERIOR PRODUCTIVITY



2023



2024



2025

LOI: Fully financed

- Fully financed purchase agreement
- Lease term of 4 years
- Total financing deal of USD 25 m

Delivery schedule

- 1st Hugin Superior Q4 2023
- 2nd Hugin Superior Q1 2024
- Hugin 6000 Q1 2025

Superior technology

- Doubling production over previous systems
- Will be fitted with Argeo sensor systems
- Increased battery capacity (80hrs)
- Continuous production per dive equals 15000 football fields of high-resolution data

“ The introduction of these highly advanced AUVs from Kongsberg is a strategic move that propels us miles ahead of the competition

(Trond Crantz, CEO Argeo)

Value adding services for the subsea sector



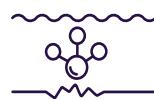
Oil & Gas

- Pipeline and cable survey / inspection
- Site Survey
- Route / trench survey and modelling
- Electrical & communication cable installations
- Route inspection after installation



Renewables

- Initial survey
- Early planning and design survey
- Construction & design survey
- Operations & maintenance



Marine Minerals

- Exploration and prospect assessment
- Environmental impact assessment
- Environmental monitoring

More cost-efficient survey and inspection giving our clients

- ✓ Faster inspections
- ✓ Faster project turnaround
- ✓ Lower CO2 footprint
- ✓ Safer operations with lower HSE risk

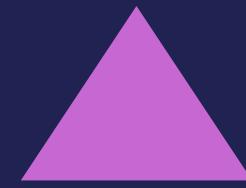
Easy access to actionable data

- ✓ Rapid decision ready data to clients during mission and project lifecycle
- ✓ Intuitive visualizations of complex data

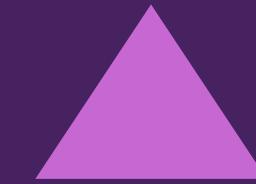
Strong revenue growth & record order book

25.4

Q2 2023
REVENUES



173%



282%

130

ORDER
BOOK

-15.1

Q2 2023
EBITDA

21.8% ▼

850

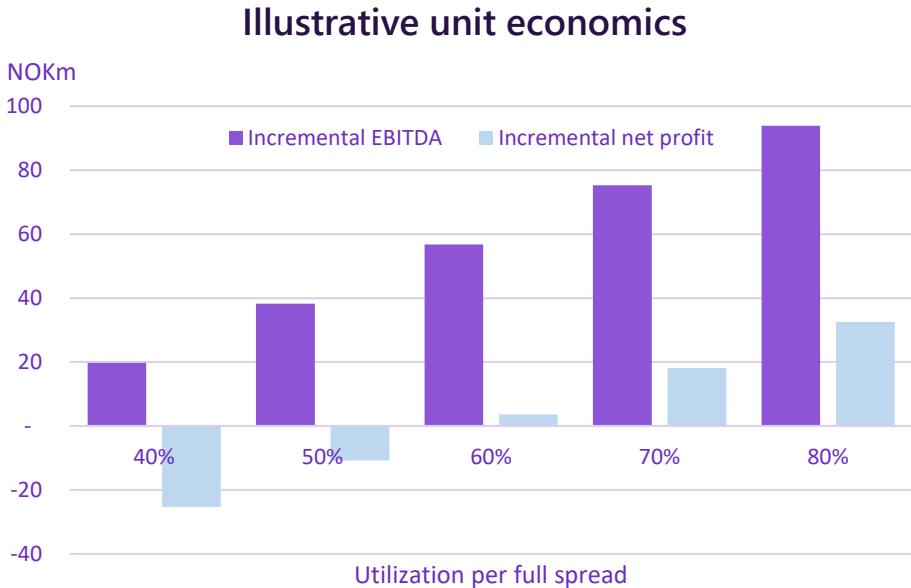
TENDER
PIPELINE

183% ▲

Note: All numbers are in MNOK

Attractive unit economics

- Argeo targets 80% commercial utilization for full spreads
- This implies EBITDA of NOK +100 million per spread per year (*depending on financial structure for next vessel*)
- We are reviewing expansion opportunities with indicative capex requirement of NOK 250-300 million per full spread
- EV/EBITDA less than 3x at 80% utilization
- Net profit impact above NOK 30 million per additional spread assuming 50% debt



Key assumptions:

- NOK 270 million capex
- Financed 50% by debt at 8%
- Depreciated over 7 years
- 22% tax

Scale is key to profitability

- Argeo currently has one full spread operational
 - In addition to two stand-alone AUVs and one temporary second spread expected to start operations in 2H 2023
- **Target of 80% utilization implies annual EBITDA per full spread of close to NOK 100 million per year***
- Implies unit-level net profit contribution of more than NOK 30 million (before SG&A and fixed costs)*
- Current SG&A cost budget of NOK ~32 million is expected to increase with 20% for additional unit
- One unit can cover the full SG&A
- Additional units are required to obtain the desired profitability

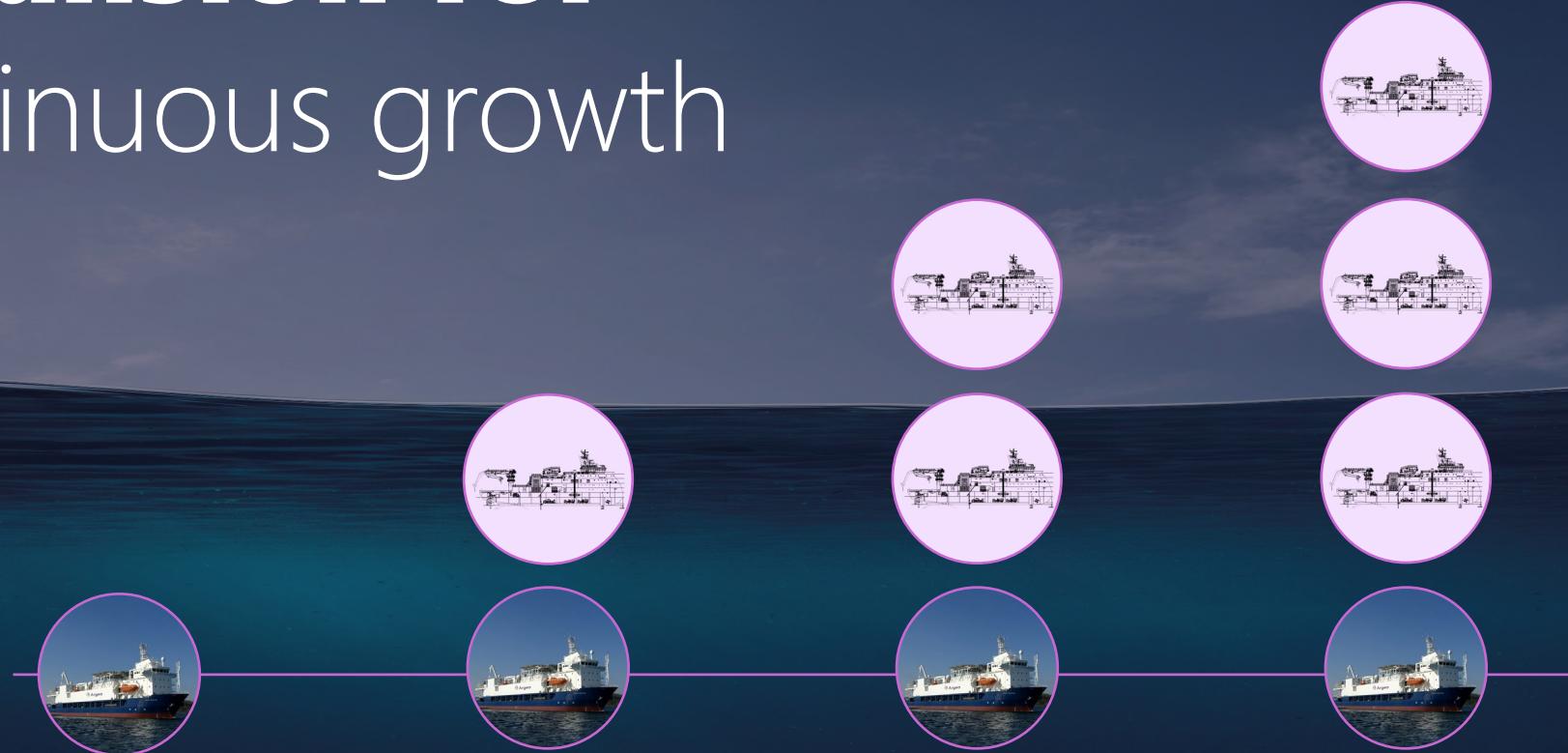
Illustrative economies of scale



* Key assumptions:

- NOK 270 million capex
- Financed 50% by debt at 8%
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- 22% tax

Expansion for continuous growth



2022

2023

2024

2025

SUPERIOR CAPACITY

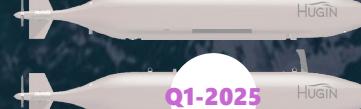
WITH UNPARALLELED SENSOR TECHNOLOGY



Hugin 1000



SeaRaptor 6000



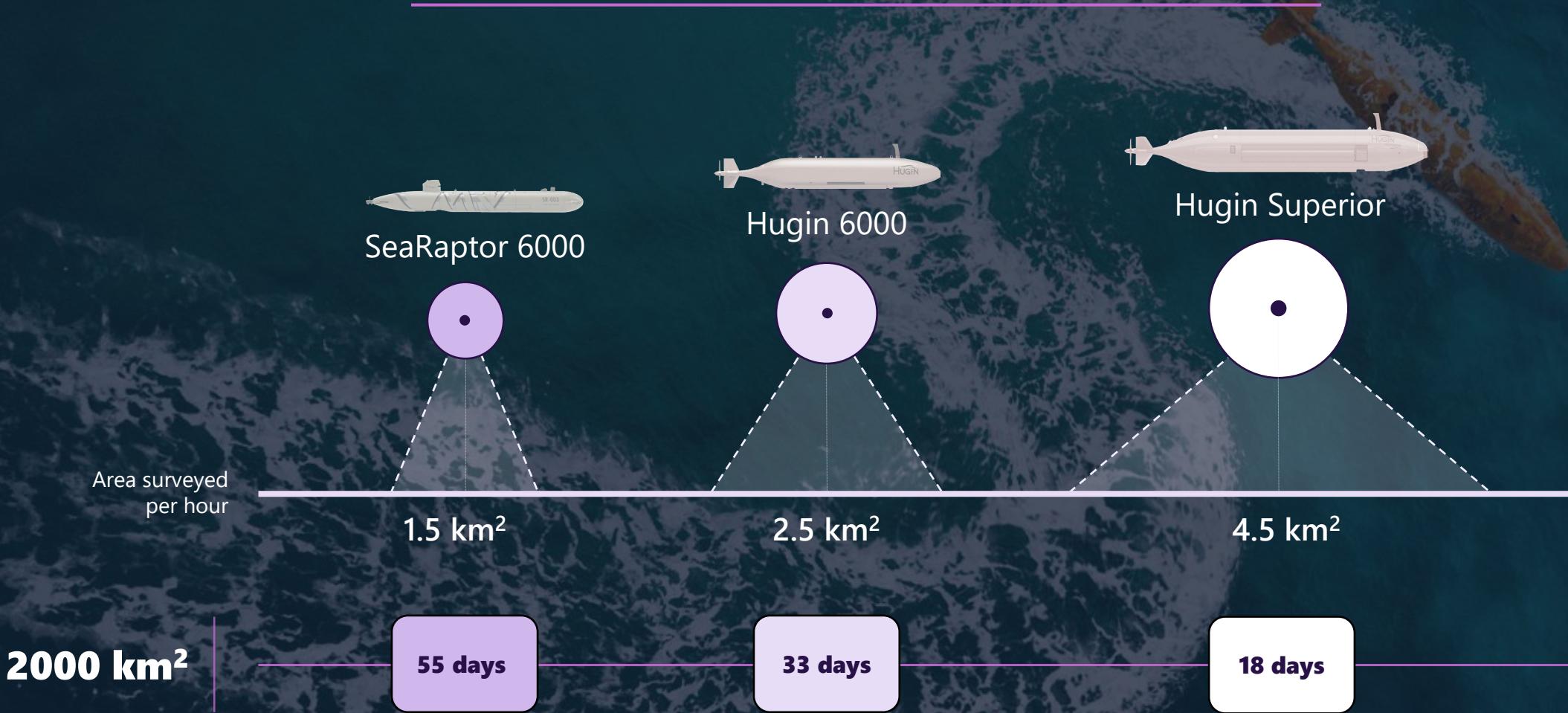
Hugin 6000



Hugin Superior



Increased Productivity

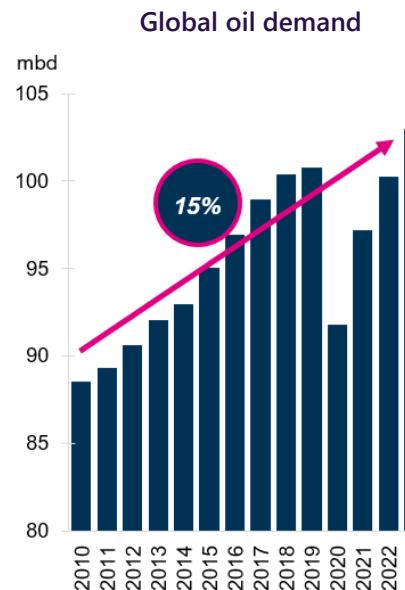


Agenda

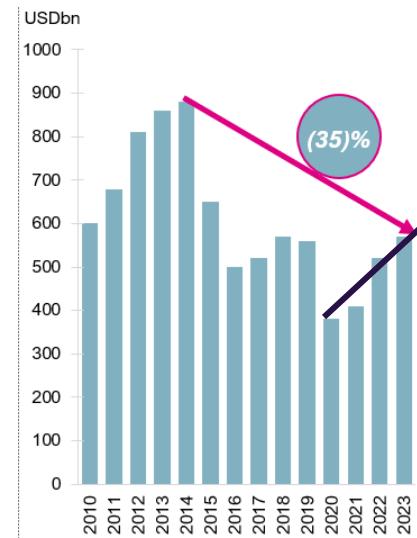
Market focus

Oil & Gas: Record high demand

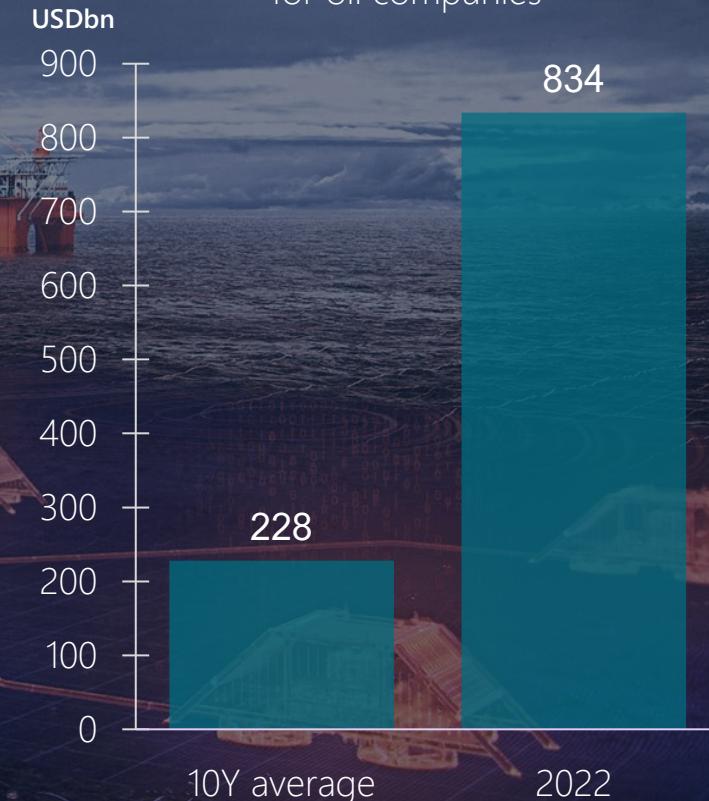
Record high demand – low investment



Oil & gas investments

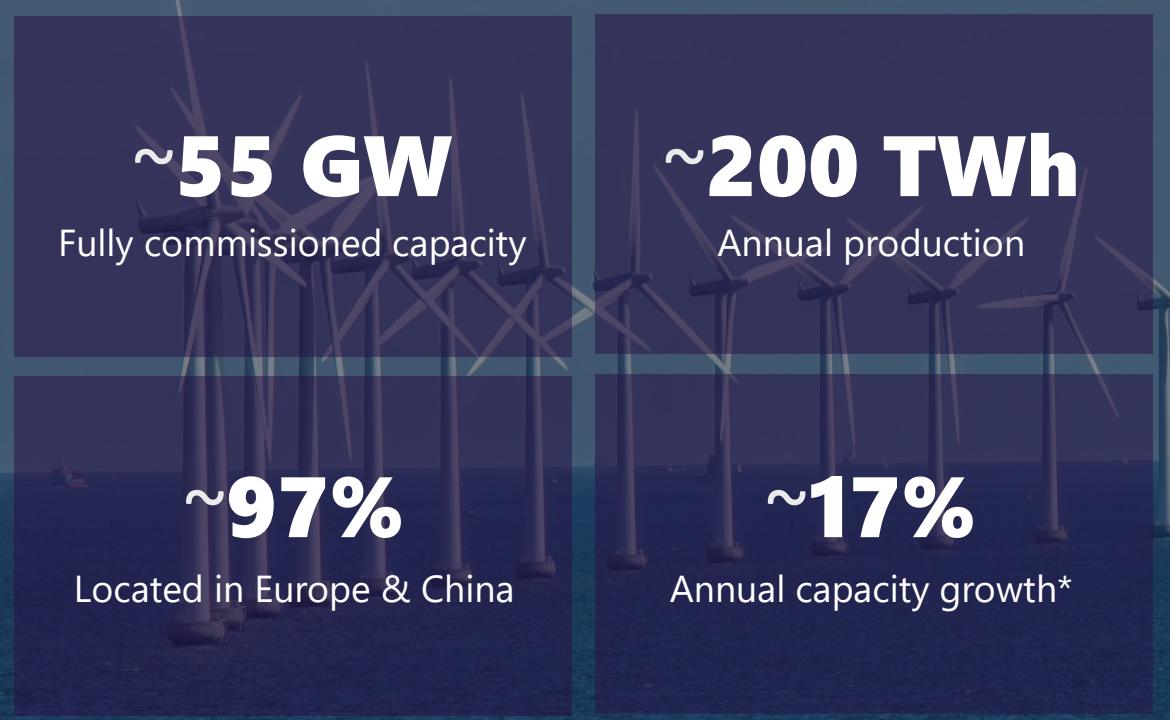


Strong near-term cash flow
for oil companies



Offshore wind: Strong growth predicted

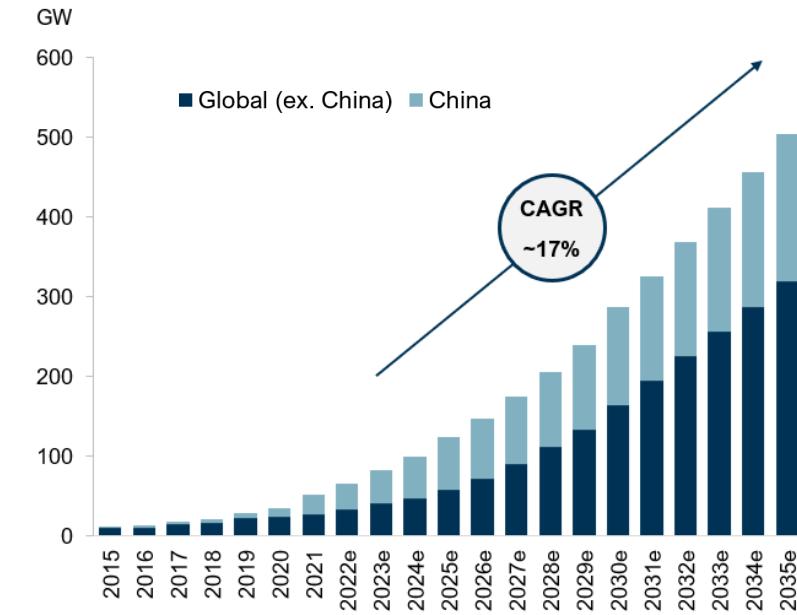
Offshore wind in numbers



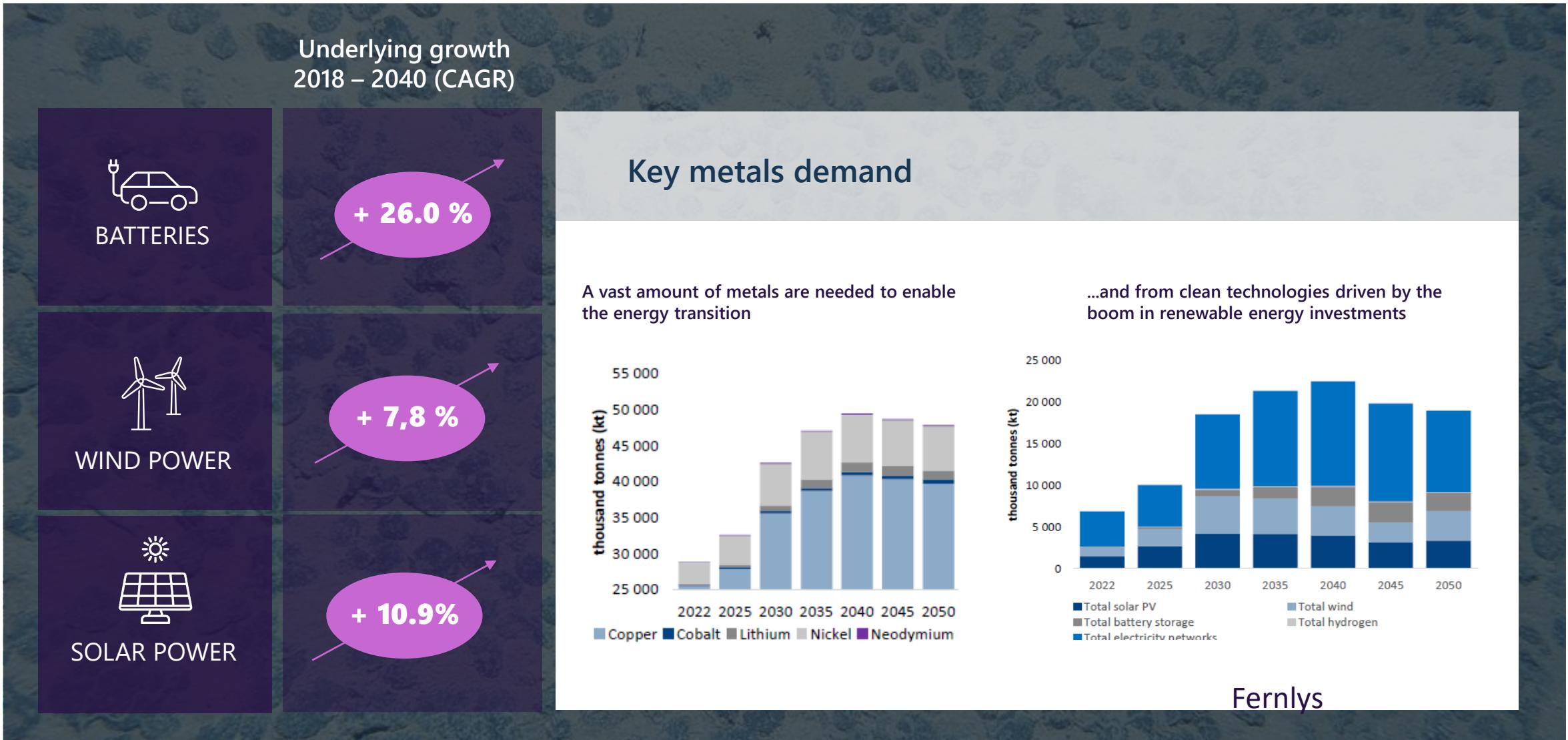
(*): Global incl. China 2022E-2035E

Source: Pareto Securities Equity Research, BNEF H1'22 Offshore wind market outlook

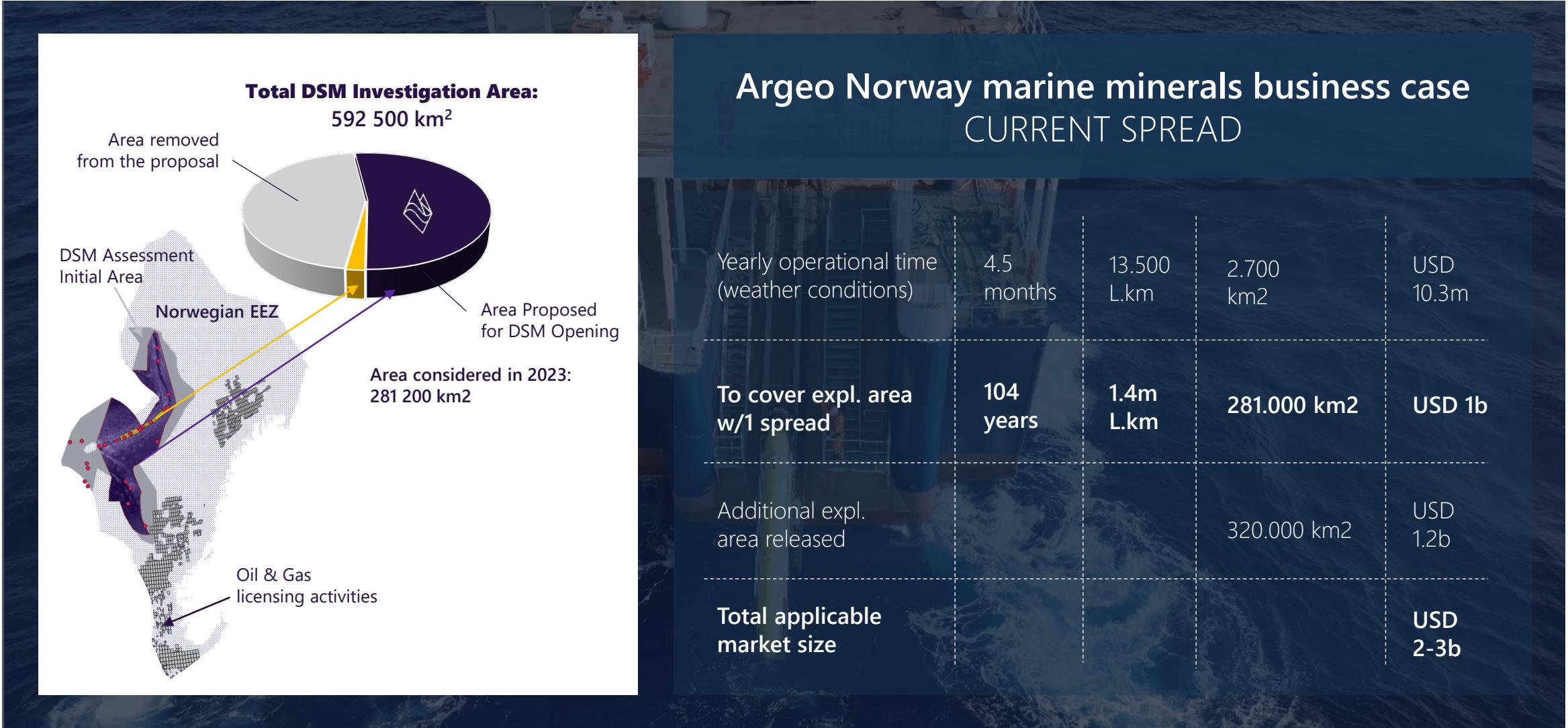
Globally installed offshore wind capacity



Energy transition: Increased need for marine minerals



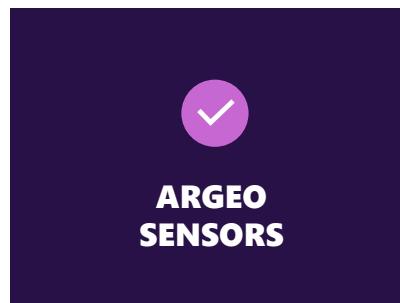
Norwegian continental shelf in numbers



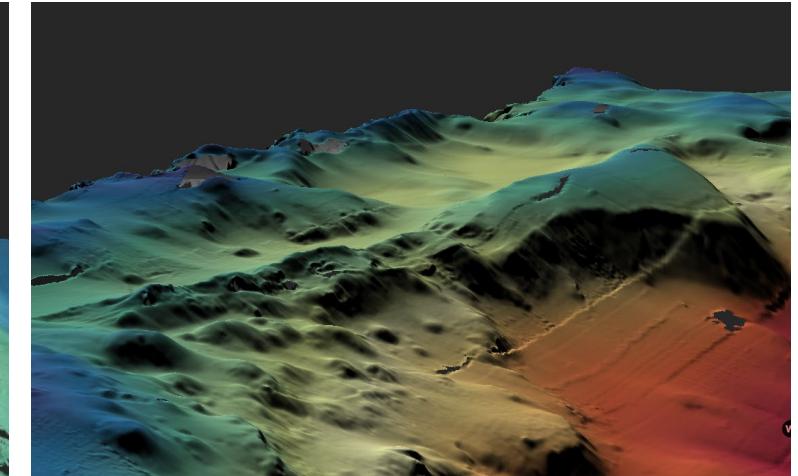
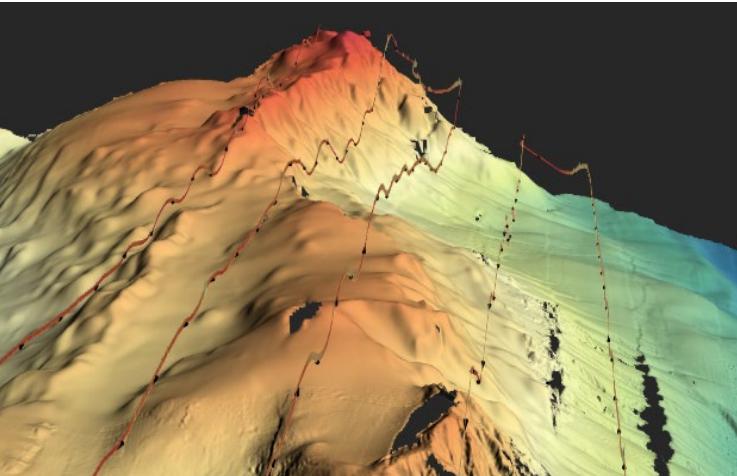
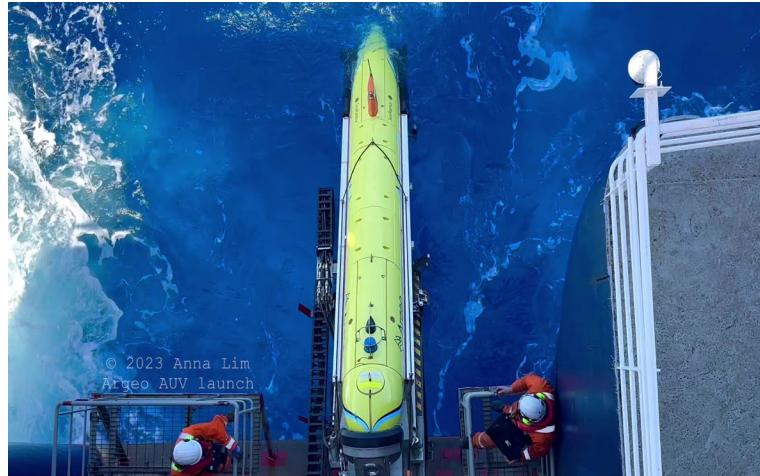
Argeo positioned in the entire value chain



Complete set-up
From acquisition to
actionable data



Projects in the marine mineral market



Norwegian Petroleum Directorate

- Mineral reserve identification
- Environmental impact assessment
- Dual AUV set-up
- State-of-the-art Argeo Sensor system
- Delivered actionable data in Argeo SCOPE

Multi Client mineral campaign

- First ever MC for marine minerals
- Market backing in place
- Data acquired showing promising results
- State-of-the-art Argeo Sensor system
- Delivered actionable data in Argeo SCOPE

Polish Geological Institute (PGI)

- The quality of data acquired are a major step forward in fulfilling Poland's international obligations, contributing to a better understanding of the deep-sea environment.
- Argeo's unique SCOPE digital data access and management platform, a full flow of information was achieved between the vessel and the PGI-NRI research team in Poland.

Agenda

Summary

Summary

- **Strong Contract pipeline** reflecting robust near-term revenue potential
- **Long-term growth trajectory** with a tender pipeline exceeding USD 85 million
- **Amplifying operational capacity** through strategic fleet expansion and vessel upgrade
- **Positioning Argeo for future growth** and market expansion
- **Skilled crew & management** with in-depth industry knowledge

► **Thank you**