

#### Q1 2018 PRESENTATION

Oslo, 9th of May 2018

#### DISCLAIMER

This presentation is being made only to, and is only directed at, persons to whom such presentation may lawfully be communicated («relevant persons»). Any person who is not a relevant person should not act or rely on these presentations or any of its contents. Information in the following presentations relating to price at which relevant investments have been bought or sold in the past or the yield on such investments cannot be relied upon as a guide to future performance of such investments. This presentation does not constitute an offering of securities or otherwise constitute an invitation or inducement to any person to underwrite, subscribe for or otherwise acquire securities in Awilco Drilling PLC or any affiliated company thereof. The release, publication or distribution of this presentation in certain jurisdictions may be restricted by law, and therefore persons in such jurisdictions into which this presentation is released, published or distributed should inform themselves about, and observe, such restrictions.

This presentation may include certain forward-looking statements, estimates, predictions, influences and projections with respect to anticipated future performance and as to the market for products or services which may reflect various assumptions made by the management of the Company. These assumptions may or may not prove to be correct and no representation is made as to the accuracy of such statements, estimates, projections, predictions and influences. These statements and forecasts involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. The information and opinions contained in this presentation are subject to change without notice and the Company assumes no responsibility or obligation to update publicly or review any of the forward-looking statements contained herein.



#### **AGENDA**

- 1. Highlights
- 2. Q1 2018 Financial Results
- 3. Operational Update
- 4. Market Outlook
- 5. Summary
- 6. *Q&A*



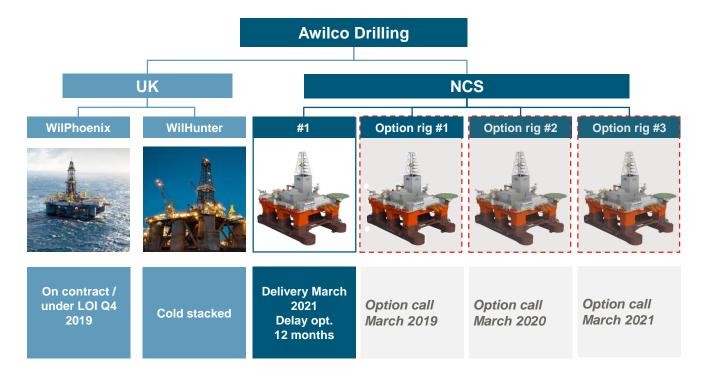


#### HIGHLIGHTS FROM Q1 2018

- Private placement of USD 65 million with significant oversubscription
- Signed contract with KeppelFELS for the building of one new CS60 ECO MW rig equipped for harsh environment drilling with independent options to build up to three additional rigs
- Announcement of USD 0.20 dividend
- Total Q1 Revenue USD 34.1 million; EBITDA of USD 24.0 million, Net Profit of USD 19.1 million
- Q1 Opex average for WilPhoenix approx. USD 77 600 per day

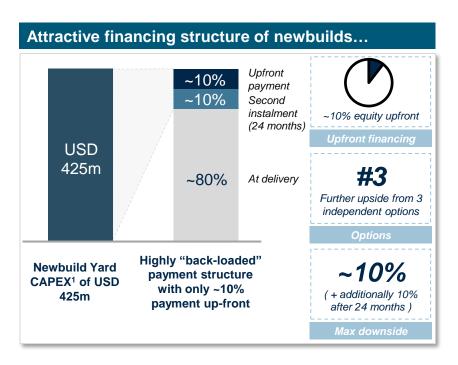


# TRANSFORMING THE COMPANY THROUGH A NEWBUILDING PROGRAMME





## ATTRACTIVE UPSIDE POTENTIAL FROM NEWBUILDS THROUGH SIGNIFICANT LEVERAGE AND OPTIONS



#### ...with significant flexibility and upside potential

- "Sleeping beauty provision" flexibility to delay delivery up to 12 months to optimise impact of delivery to market
- An early bet on a recovering market with low initial equity investment and limited downside enabled through an attractive financing structure
- Deal agreement providing sufficient time to secure further debt/equity financing at attractive terms



# THE *OPTIMUM* SEMI SUB RIG FOR HE MW OPERATIONS, DIFFERENTIATING ITSELF FROM PEERS

#### Tailor-made harsh environment (HE) premium floater

#### Moss CS60 ECO MW Premium Harsh Environment Drilling Rig



| Category                              | Specs  |
|---------------------------------------|--|
| Yard                                  | Keppel FELS  |
| Design                                | Moss Maritime CS60 ECO MW  |
| Depth capacity                        | Up to 1,500 m  |
| Variable deck-load                    | 5,000 t (contract minimum, expected to be ~7,000 t)  |
| Hook-load                             | 2.0 million lbs  |
| Station keeping                       | Mooring and Thruster assist  |
| Drilling package                      | Automated drilling control   |
| Thruster capacity                     | 4 x 3,600 kW   |
| ВОР                                   | 15k psi 18 3/4" 5 rams   |
| Accommodation                         | 140 POB in one-person cabins   |
| Main generators                       | 5 x 4,900 kW   |
| Certificates<br>NCS & UK<br>compliant | DNV, Drill (N), Posmoor (atar),<br>Battery (Safety & Power),<br>Clean (Tier III) Winterised<br>(basic) |

#### Key newbuilding attributes



Lowest environmental footprint



Enhanced operational efficiency and safety performance



Reduced operating cost for both rig owner and operator



Latest Design and Technology



NCS and Barents Sea targeted



# MOSS CS60 ECO MW REPRESENTS A *GAME CHANGER* IN DRILLING DESIGN, TECHNOLOGY & PERFORMANCE

Upgraded design

#### Reflecting the need to improve

- environmental footprint
- reduce time and cost per well
- safety performance
- reduce non-productive time

Hybrid Power Tech."

#### Reduced fuel oil consumption/emissions

- protecting the environment
- saving of fuel cost , minimizing CO<sub>2</sub> / NOx duty
- hybrid power supply with batteries
- hydraulic hoisting system with heave compensation
- energy saving and regeneration features

Real Time Data Support

#### Real time data support

- condition monitoring reducing likelihood of downtime
- Shore-based competence continuously available for interpretation of well data
- enhanced support, enhanced drilling efficiency and rig performance
- reduced OPEX and cost per well

Reduced maintenance

Condition Monitoring

#### Continuous certification

- reduced likelihood of technical down time
- reduced offhire for special survey
- reduced opex
- higher revenue efficiency

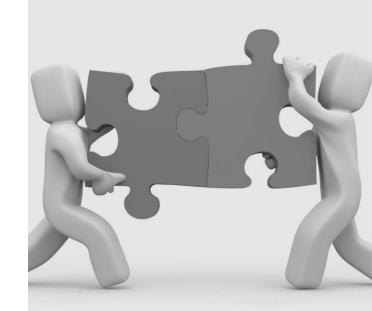
The improved drilling efficiency and reliability of the CS60 ECO MW will deliver significant OPEX and spread cost savings in the range of USD 25,000 – 35,000 per day compared to competition



# FOCUS ON BUILDING THE NEW AWILCO DRILLING

- Preparing to appoint senior positions based on individuals with whom we have previously worked on successful projects
- Marketing activities towards NCS oil companies
- Building an Awilco Drilling organisation in Norway







#### Q1 2018 INCOME STATEMENT

#### Condensed statement of comprehensive income

in USD thousands, except earnings per share

|  | Q1 2018     | Q1 2017     |
|--|-------------|-------------|
|  | (unaudited) | (unaudited) |
|  |             |             |
| Contract revenue                           | 33,759      | 31,647      |
| Reimbursables                              | 343         | 296         |
| Other revenue                              | 1           | 6           |
| -  | 34,103      | 31,949      |
| Rig operating expenses                     | 7,223       | 6,122       |
| Reimbursables                              | 141         | 42          |
| General and administrative expenses        | 2,782       | 1,013       |
| Depreciation                               | 3,402       | 3,848       |
| •  | 13,548      | 11,025      |
| Operating profit                           | 20,555      | 20,924      |
| Interest income                            | 550         | 32          |
| Interest expense                           | (1,642)     | (1,817)     |
| Other financial items                      | 358         | 185         |
| Net financial items                        | (734)       | (1,600)     |
| Profit before tax                          | 19,821      | 19,324      |
| Tax expense                                | (706)       | (3,523)     |
| Net profit                                 | 19,115      | 15,801      |
| Total comprehensive income                 | 19,115      | 15,801      |
| ·  | •           |             |
| Attributable to shareholders of the parent | 19,115      | 15,801      |
| Basic and diluted earnings per share       | 0.62        | 0.53        |



#### Q1 2018 BALANCE SHEET

#### Condensed statement of financial position

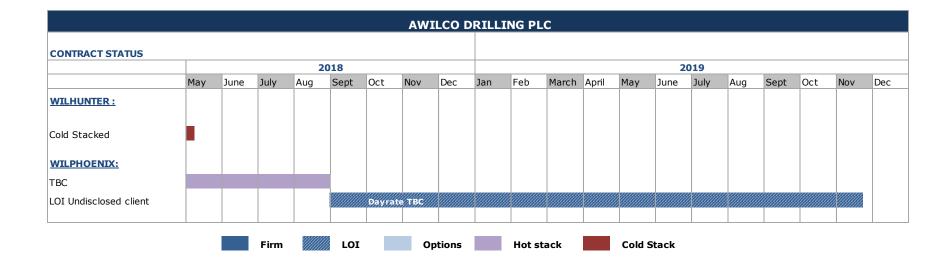
in USD thousands

| in USD thousands                  |             |            |
|-----------------------------------|-------------|------------|
|                                   | 31.03.2018  | 31.12.2017 |
|                                   | (unaudited) | (audited)  |
|                                   |             |            |
| Rigs, machinery and equipment     | 217,935     | 178,808    |
| Deferred tax asset                | 1,483       | 1,372      |
|                                   | 219,418     | 180,180    |
| Trade and other receivables       | 73,837      | 17,168     |
| Prepayments and accrued revenue   | 13,173      | 6,905      |
| Inventory                         | 4,809       | 4,809      |
| Cash and cash equivalents         | 92,472      | 119,286    |
| Current tax                       | 5,903       | 3,551      |
|                                   | 190,194     | 151,719    |
| Total assets                      | 409,612     | 331,899    |
| Paid in capital                   | 194,060     | 130,142    |
| Retained earnings                 | 114,177     | 101,068    |
| retained carnings                 | 308,237     | 231,210    |
|                                   |             |            |
| Long-term interest-bearing debt   | 80,000      | 80,000     |
|                                   | 80,000      | 80,000     |
| Current portion of long-term debt | 10,000      | 10,000     |
| Trade and other creditors         | 926         | 1,170      |
| Accruals and provisions           | 10,449      | 9,519      |
|                                   | 21,375      | 20,689     |
| Total equity and liabilities      | 409,612     | 331,899    |
|                                   |             |            |



# 3. OPERATIONAL UPDATE

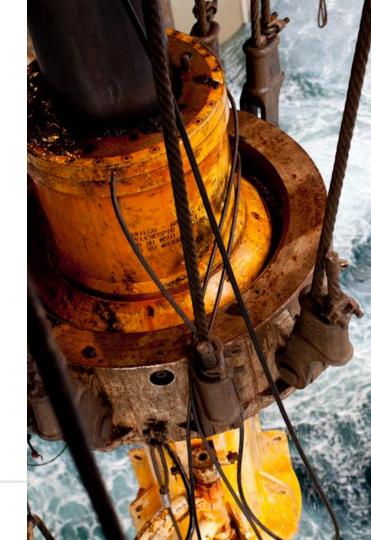
#### WILPHOENIX COMMITTED UNTIL AT LEAST NOVEMBER 2019





#### **OPERATIONAL UPDATE**

- Operational uptime in Q1 was 99.5%
- Continued positive customer feedback
- Received Chairman's award for 2017 for safety performance (floating rigs) and OPITO accreditation for Competence Management System
- Contract negotiations with undisclosed LOI client close to completion for start-up around 1<sup>st</sup> of September
- WilPhoenix being marketed for summer work programmes



#### **DIVIDEND DISTRIBUTION**

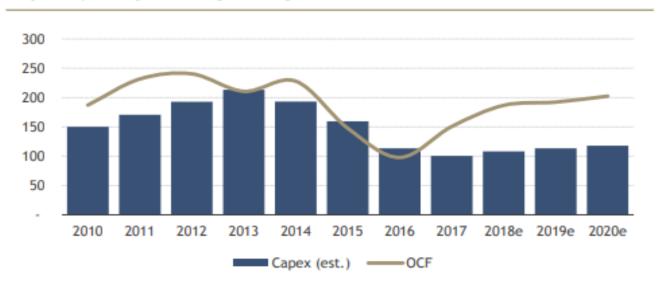
- Announcement of dividend payable of USD 0.20 per share
- Dividend payable on or around 22 June 2018
- Shares will trade ex-dividend on 22<sup>nd</sup> of May 2018, the record date will be 23<sup>rd</sup> of May
- In view of the Company's new building programme, the Board intends to review the future dividend policy.



# 4. MARKET OUTLOOK

# WHAT ARE THE OIL COMPANIES DOING WITH ALL THEIR FREE CASH?

#### Capacity to spend is growing



Source: Arctic Securities Research, Bloomberg



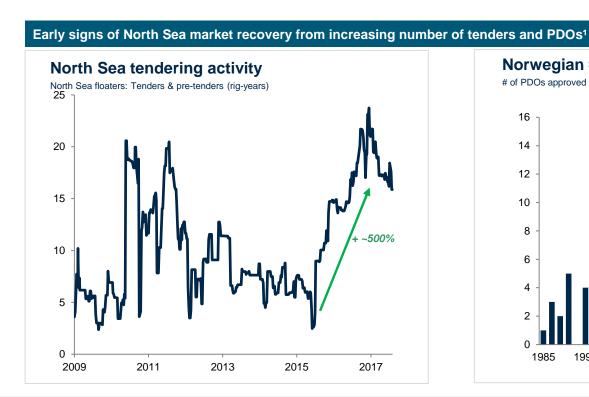
# DON'T LISTEN TO WHAT OIL COMPANIES ARE SAYING, LOOK AT WHAT THEY ARE DOING

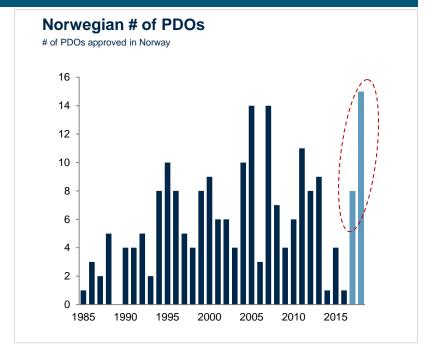
#### MC sales as a leading indicator\*, 2008 - 2017





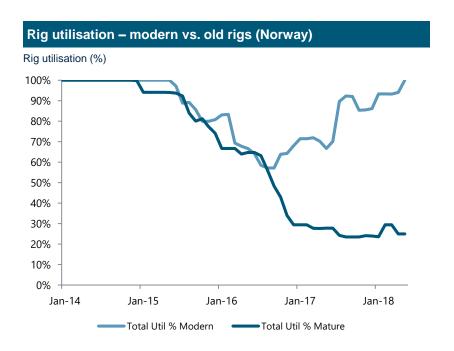
#### **EVIDENT INCREASE IN NORTH SEA ACTIVITY**

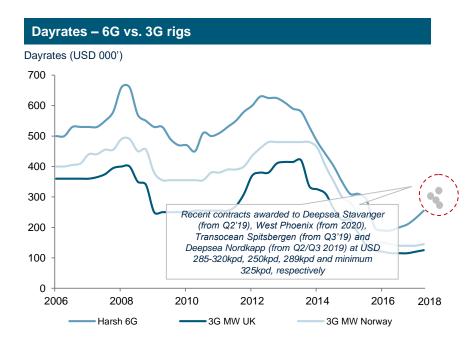






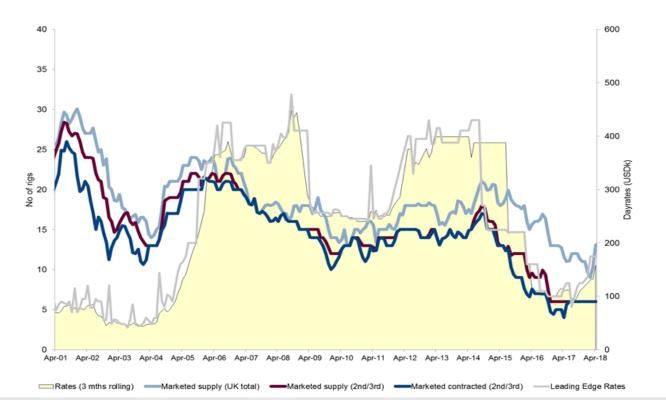
### MODERN HE SEMIS PREFERRED BY NCS OPERATORS – BIFURCATED UTILISATION INCREASE DRIVES DAYRATE UPTICK





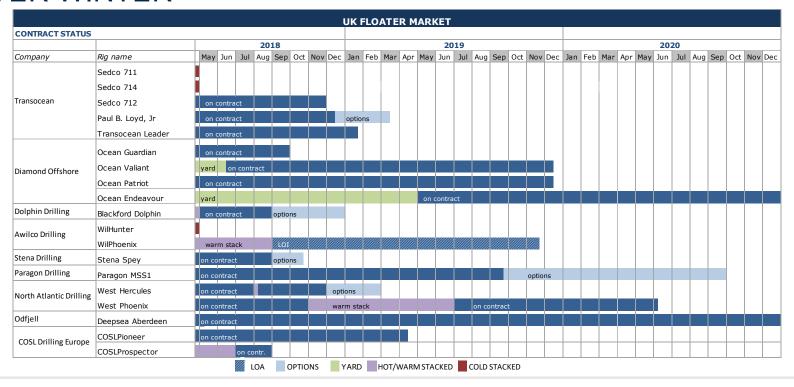


#### INCREASED ACTIVITY ALSO IN THE UK MARKET





#### HIGH ACTIVITY LEVEL AND NEW WORK PROGRAMMES STILL BEING TENDERED, BUT ACTIVITY FORECAST TO DIP OVER WINTER





# INCREASING SIGNS OF MARKET IMPROVEMENT BOTH IN THE UK AND IN NORWAY

- Global rig supply has reduced through continued attrition, further helping to rebalance the market
- The overall rig demand outlook continues to improve
- 2019 demand higher than 2018 but seasonality expected to continue
- The financial markets continue to support the funding of new asset acquisitions





# AWILCO DRILLING WELL POSITIONED TO CAPITALISE ON A RECOVERING MARKET IN THE NORTH SEA

- · Transforming the Company at the bottom of the cycle through newbuild programme
- · Announcement of dividend payable of USD 0.20
- · WilPhoenix LOI committed until at least November 2019
- · The market is improving
- · Evaluating further growth opportunities on a case-by-case basis





Q&A

AWILCO DRILLING