



**First quarter 2023**

May 24, 2023

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# Company overview



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Awilco LNG is a fully integrated pure play LNG transportation provider, owning and operating LNG carriers.

The Company owns and operates two 2013-built 156,000 cbm TFDE LNG carriers, WilPride and WilForce, trading in the medium-term market.

Awilco LNG is listed on Euronext Expand with ticker ALNG.

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1. Highlights
2. Financials first quarter 2023
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# Highlights

- Awilco LNG achieved a net result of USD 9.0 million and profit per share of USD 0.07 in first quarter, up from a net result of USD 4.9 million and USD 0.04 per share in fourth quarter 2022
- Net freight income of USD 20.5 million in first quarter 2023, up from USD 16.2 million in fourth quarter 2022
- EBITDA first quarter 2023 ended at USD 16.6 million, up from USD 12.1 million in fourth quarter 2022
- Vessel utilization was 100% in first quarter, up from 93% for previous quarter, with a net TCE of USD 113,800 per day
- In March the Company paid out NOK 0.50 per share in dividend, corresponding to USD 6.4 million
- On May 23, 2023 the Board authorized a cash dividend payment of NOK 0.50 per share, to be paid in June

<sup>1)</sup> TCE: Net freight income divided by the number of calendar days less off-hire days

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# First quarter 2023 income statement

USD million	Q1'23	Q4'22	Q1'22	2022
Freight income	20.7	16.8	14.3	51.5
Voyage related expenses	(0.2)	(0.6)	(0.2)	(6.2)
<b>Net freight income</b>	<b>20.5</b>	<b>16.2</b>	<b>14.1</b>	<b>45.3</b>
Other income	0.0	0.0	0.4	0.4
Operating expenses	(3.0)	(2.9)	(2.7)	(11.0)
Administration expenses	(0.9)	(1.2)	(0.8)	(3.6)
<b>EBITDA</b>	<b>16.6</b>	<b>12.1</b>	<b>11.0</b>	<b>31.1</b>
Depreciation	(3.2)	(3.1)	(3.1)	(12.7)
Net finance	(4.4)	(4.0)	(1.9)	(12.6)
<b>Profit/(loss) before tax</b>	<b>9.0</b>	<b>(4.9)</b>	<b>6.0</b>	<b>5.8</b>
Tax	-	-	-	-
<b>Profit/(loss)</b>	<b>9.0</b>	<b>(4.9)</b>	<b>6.0</b>	<b>5.8</b>



# First quarter 2023 financial position

USD million	31.03.23	31.12.22	31.03.22
Vessels	315.3	317.1	325.1
Other fixed assets	0.5	0.5	0.6
<b>Total non-current assets</b>	<b>315.8</b>	<b>317.6</b>	<b>325.7</b>
Trade receivables	3.7	3.8	1.0
Financial investments	0.0	0.0	7.5
Other short term assets	0.5	0.6	0.9
Cash and cash equivalents	28.0	26.1	18.8
<b>Total current assets</b>	<b>32.2</b>	<b>30.6</b>	<b>28.2</b>
<b>Total assets</b>	<b>348.0</b>	<b>348.1</b>	<b>354.0</b>
<b>Total equity</b>	<b>129.1</b>	<b>126.4</b>	<b>126.6</b>
Long-term interest bearing debt	184.3	188.8	202.4
Other non-current liabilities	0.6	0.6	0.6
<b>Non-current liabilities</b>	<b>184.9</b>	<b>189.4</b>	<b>203.0</b>
Short-term interest bearing debt	18.8	18.8	18.9
Other current liabilities	15.3	13.5	5.6
<b>Total current liabilities</b>	<b>34.0</b>	<b>32.3</b>	<b>24.5</b>
<b>Total equity and liabilities</b>	<b>348.0</b>	<b>348.1</b>	<b>354.0</b>



# First quarter 2023 cash flow

USD million	Q1'23	Q4'22	Q1'22	2022
<b>Cash Flows from Operating Activities:</b>				
Profit/(loss) before taxes	9.0	4.9	6.0	5.8
Income taxes paid	-	-	-	-
Interest and borrowing costs expensed	4.6	4.2	2.4	12.8
Depreciation, amortisation and impairment	3.2	3.1	3.1	12.7
Valuation adjustment of securities, net	0.0	0.0	(0.5)	0.0
Trade receivables, inventory and other short term assets	0.2	(2.9)	3.6	1.1
Accounts payable, accrued exp. and deferred revenue	1.4	0.8	(4.2)	2.0
<b>Net cash provided by / (used in) operating activities</b>	<b>18.4</b>	<b>10.1</b>	<b>10.4</b>	<b>34.5</b>
<b>Cash Flows from Investing Activities:</b>				
Investment in vessels and securities	(1.4)	(0.4)	(8.3)	(2.8)
<b>Net cash provided by / (used in) investing activities</b>	<b>(1.4)</b>	<b>(0.4)</b>	<b>(8.3)</b>	<b>(2.8)</b>
<b>Cash Flows from Financing Activities:</b>				
Dividends paid	(6.4)	-	-	-
Repayment of borrowings	(4.7)	(4.7)	(4.7)	(18.9)
Interest and borrowing costs paid	(4.0)	(3.3)	(2.2)	(10.4)
<b>Net cash provided by / (used in) financing activities</b>	<b>(15.1)</b>	<b>(8.0)</b>	<b>(6.9)</b>	<b>(29.2)</b>
<b>Net change in cash and cash equivalents</b>	<b>1.9</b>	<b>1.8</b>	<b>(4.8)</b>	<b>2.4</b>
Cash and cash equivalents at start of period	26.1	24.3	23.6	23.6
<b>Cash and cash equivalents at end of period</b>	<b>28.0</b>	<b>26.1</b>	<b>18.8</b>	<b>26.1</b>

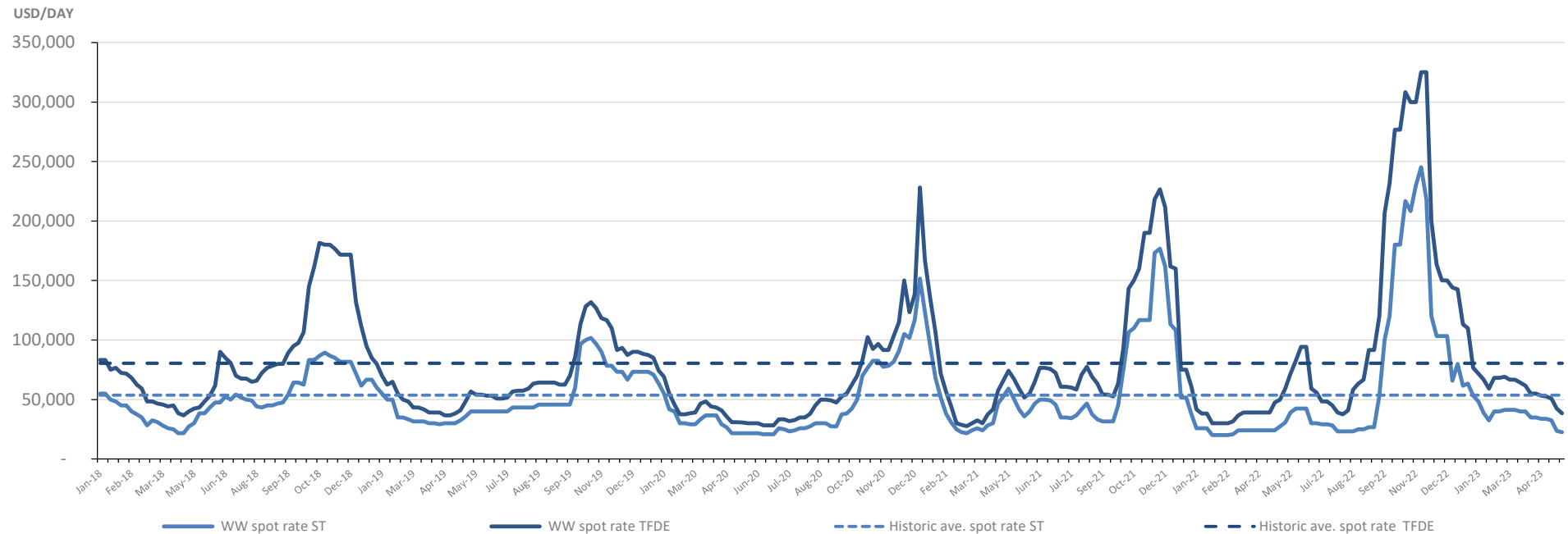


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# Spot rates

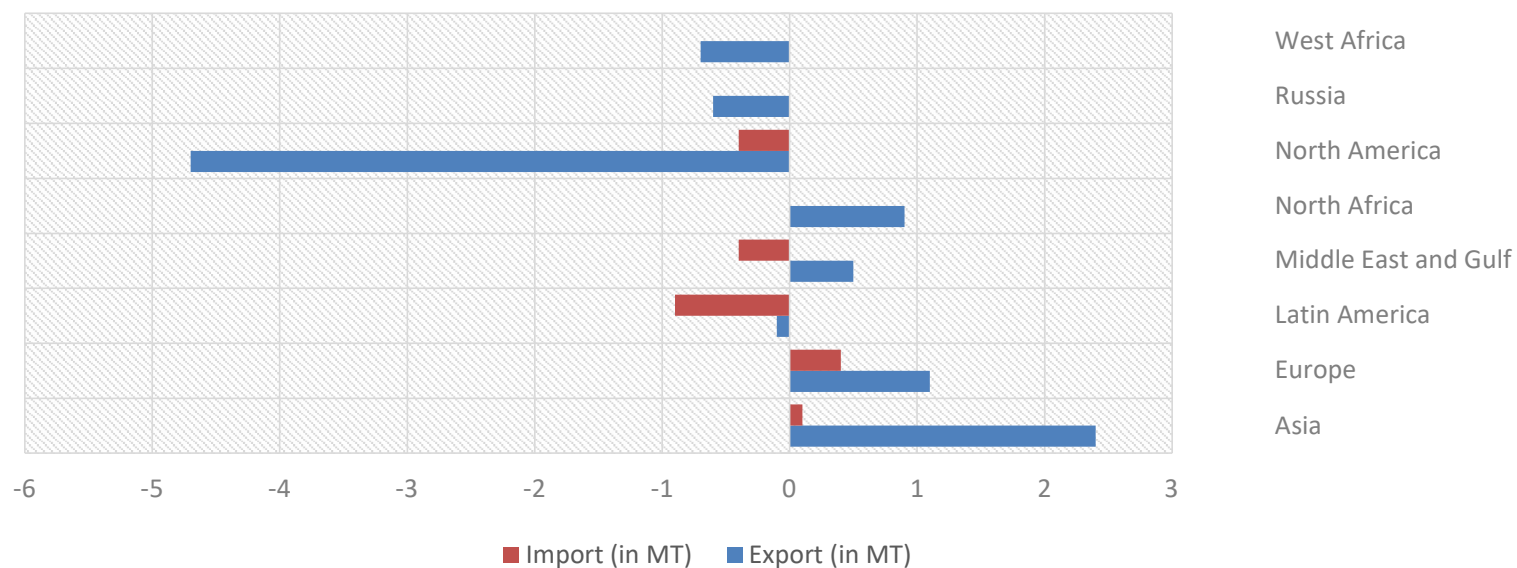


- Despite the extraordinary circumstances, the LNG market remains seasonal and rates have come down as winter ended with high inventories and we are truly in a shoulder season before the cooling season. Focus remains on restocking and preparing for next winter
- The period market is unaffected by what is assumed to be short lived lower spot market rates. With limited vessel availability owners are holding rate expectations high

Source: SSY

# LNG export and import

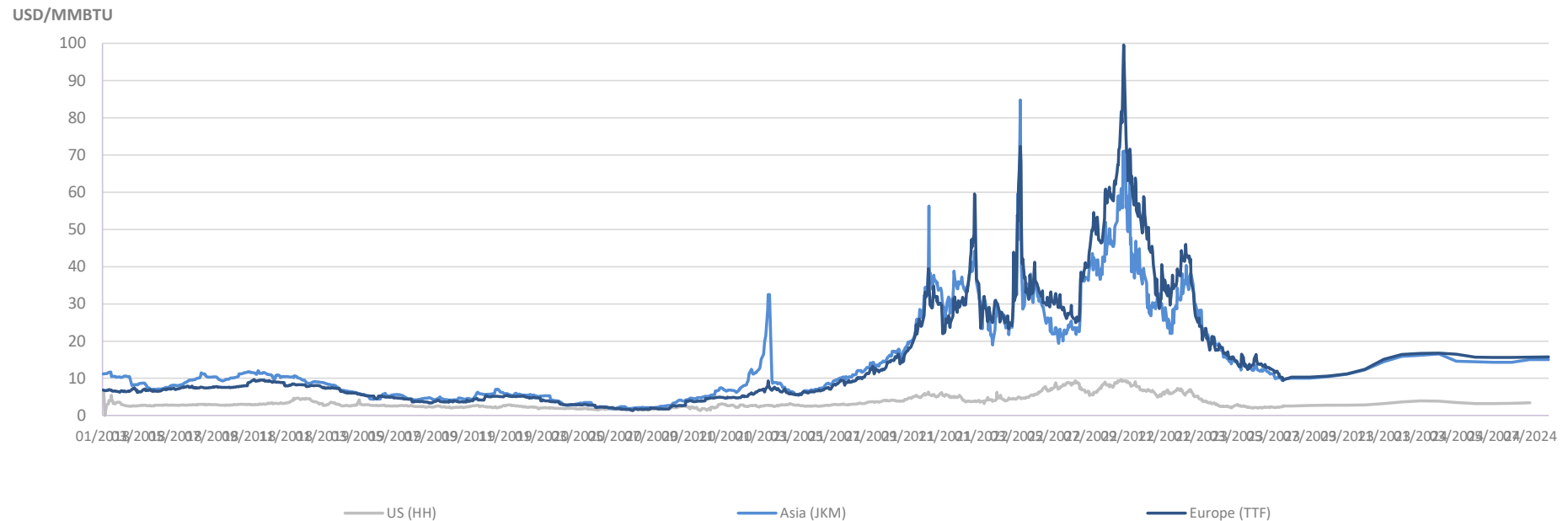
Q1 2023 vs Q1 2022 (YoY change)



- Total LNG discharged close to unchanged compared to first quarter last year
- Lower export from the US mainly as a result of limited restart of Freeport LNG, set to change in the coming quarters

Source: Fearnley LNG

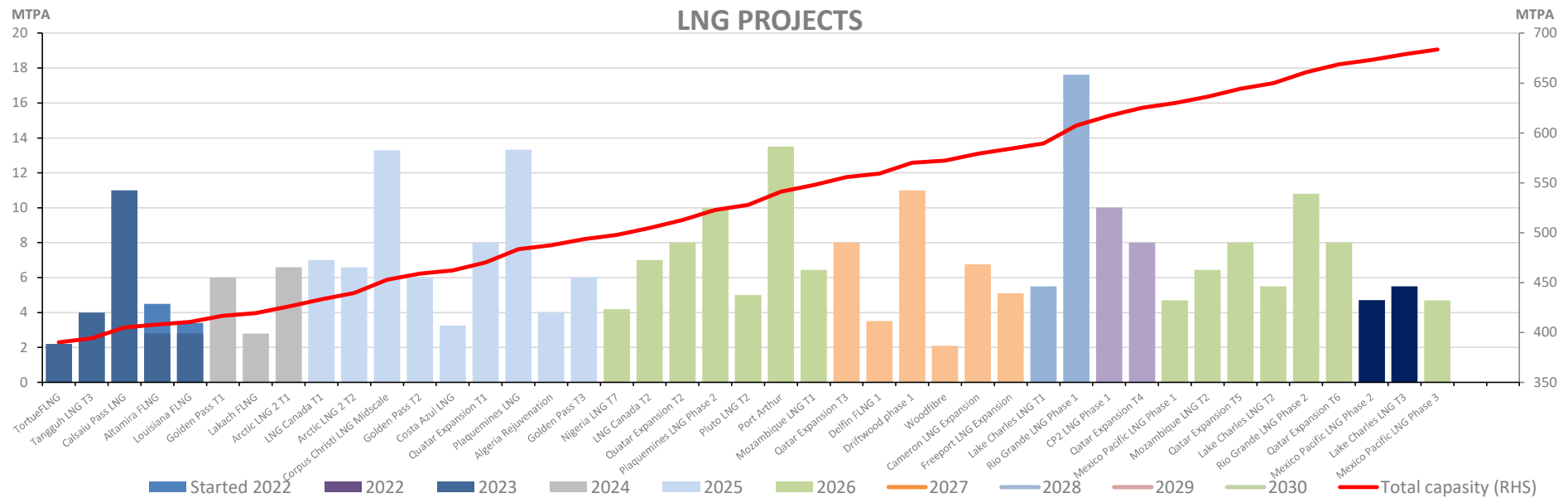
# Gas prices



- Gas prices have come down from extreme prices in fourth quarter 2022 due to mild weather in Europe and weak demand from Asia
- Prices are still well above historical levels for this time of the year, and are expected to remain so but maybe less volatile and dramatic as the market adjusts to the new situation

Source: SSY

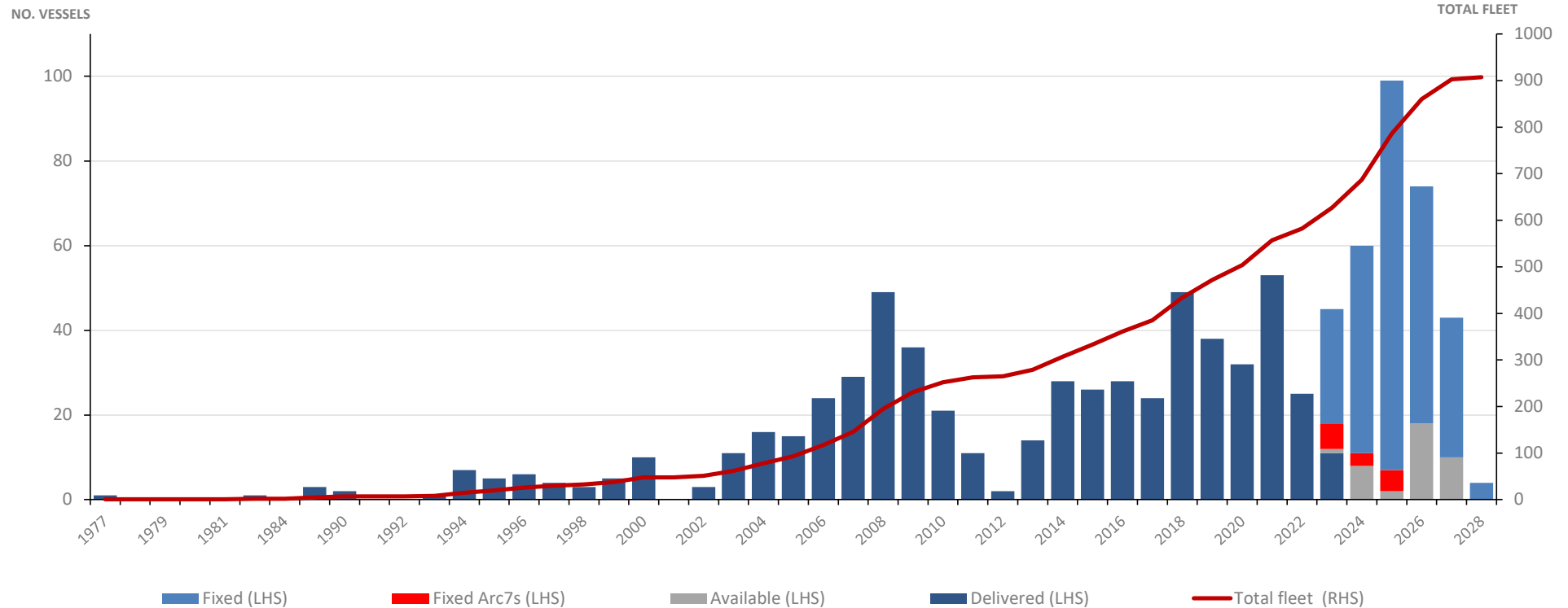
# Trainspotting



- ~ 295 MTPA new capacity currently under construction or planning of which 111 MTPA expected to take FID during 2023
- This is up by 11 MTPA since last quarter
- Continued high activity following Europe's renewed focus on security of supply and high prices for LNG

Source: Poten & Partners

# LNG fleet and orderbook



- Orderbook for LNGC now stand at 314 of which about 10% are unfixed
- Limited newbuilding deliveries in 2023 support a strong market for this year
- Newbuilding cost, payment terms and increasing lead time indicate well above USD 280 million delivered cost

\* Including 14 Arc-7 vessels

Source: Poten & Partners

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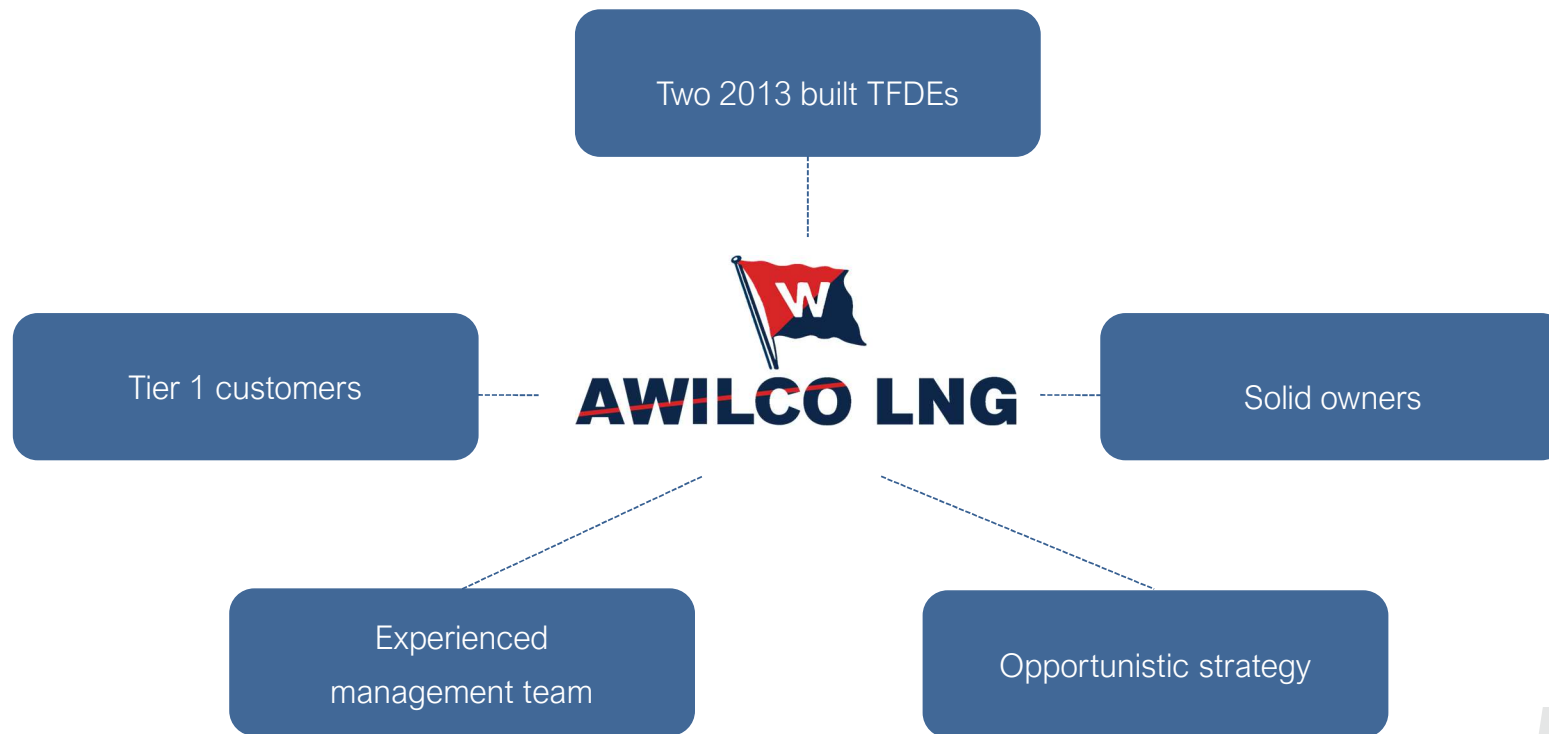
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# Summary

- The Company report a profit for the quarter of USD 9.0 million
- Both vessels are trading on fixed rate contracts, securing employment until third quarter 2024 with an average rate of USD 121,500 pd
- The Board of Directors approved a dividend of NOK 0.50 per share, payable on or about June 15, 2023
  
- Mid- and long-term demand for LNG transportation remains strong
  - Continued focus on security of supply in Europe maintaining chartering interest in mid-long term
  - Ton-mile demand expected to increase with lower gas prices and normalized demand from Asia
  - Large increase in exports from USA with Freeport LNG restarting production
  - Limited newbuilding deliveries in 2023
  - Most orders with firm long-term commitment against new LNG production
  
- Awilco LNG
  - WilForce open in third quarter 2024
  - WilPride delivered on a 3+2-year contract in December 2022
  - Awilco LNG have repurchase options and a purchase obligation in 2030 on both vessels



## A Fully Integrated Pure Play LNG Transportation Provider





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