



# CONFERENCE CALL Q3 2025

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**Klaus Neumann, CFO**

**November 6, 2025**

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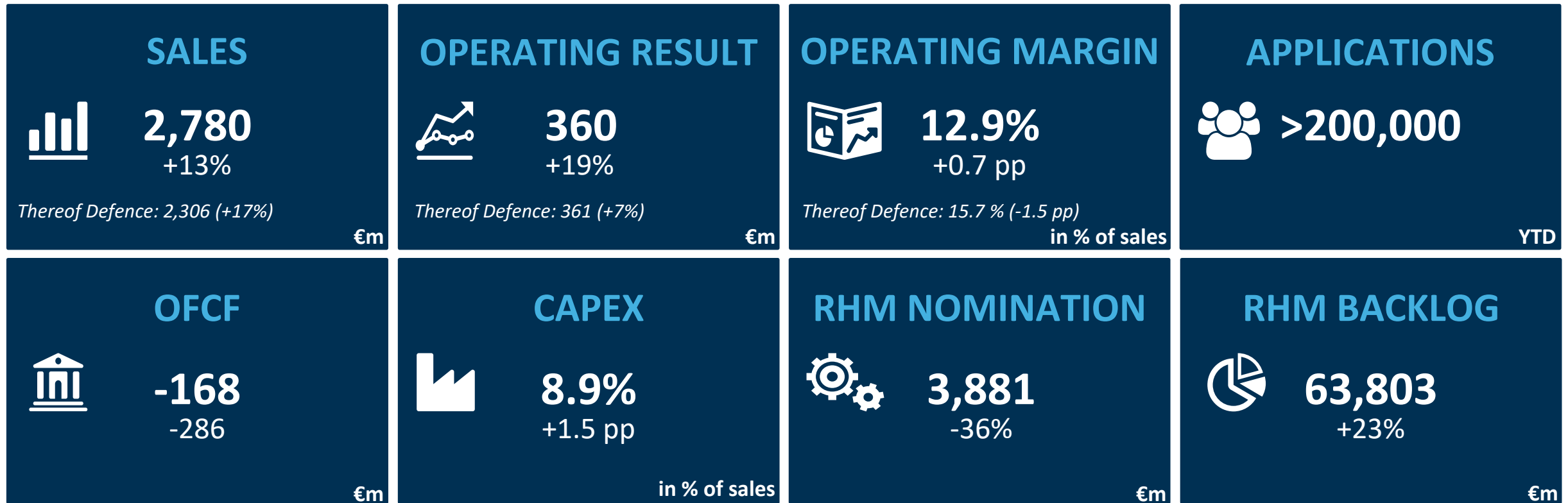
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# Q3 2025 Group Highlights

## Strong start of the second half sets the stage for Q4



# Q3 2025 Group Highlights

## Successful week in the UK

### Innovations presented at DSEI 2025



Lockheed Martin and Rheinmetall presented the new Fuchs JAGM tank hunter



Growing Skyranger family:  
Mission Master CXT2 Skyranger 762



Next generation  
ship protection with the MASS Nova 2

### Telford gun shop groundbreaking ceremony

- ~€100m investment
- Creating ~100 highly skilled jobs at the Telford facility
- Production start expected in 2027
- Caliber range: med-cal, 120mm and 155mm

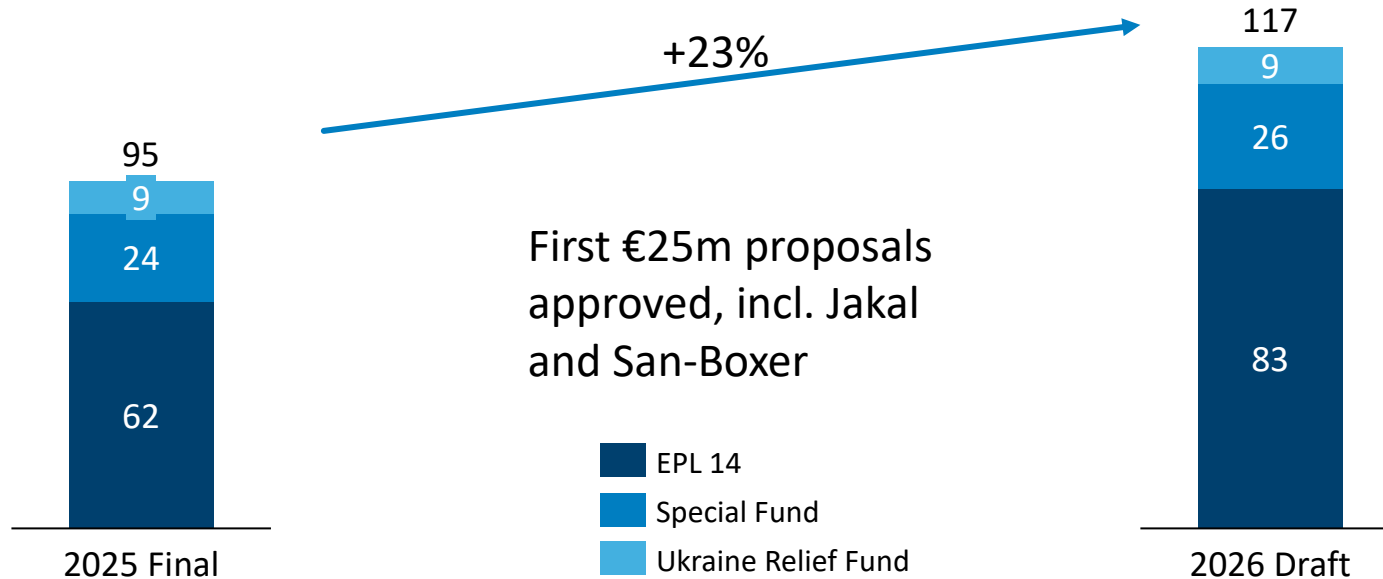


Defence Secretary John Healey and  
CEO Armin Papperger at DSEI,  
11 September 2025

## Q3 2025 Group Highlights

### German parliament passes 2025 budget and returns to regular budget cycle

in €bn



- Around 80 €25m-proposals on the agenda until year end
- 1/3 is relevant for Rheinmetall



## Q3 2025 Group Highlights

### Rheinmetall expands into two new domains: Naval and Space

N·V·L



- Lürssen and Rheinmetall reached an agreement on Naval Vessels Lürssen
- Potential sales in 2030 ~€5bn with above average industry margins
- Purchase price undisclosed
- Closing expected latest 31 January 2026

ICEYE

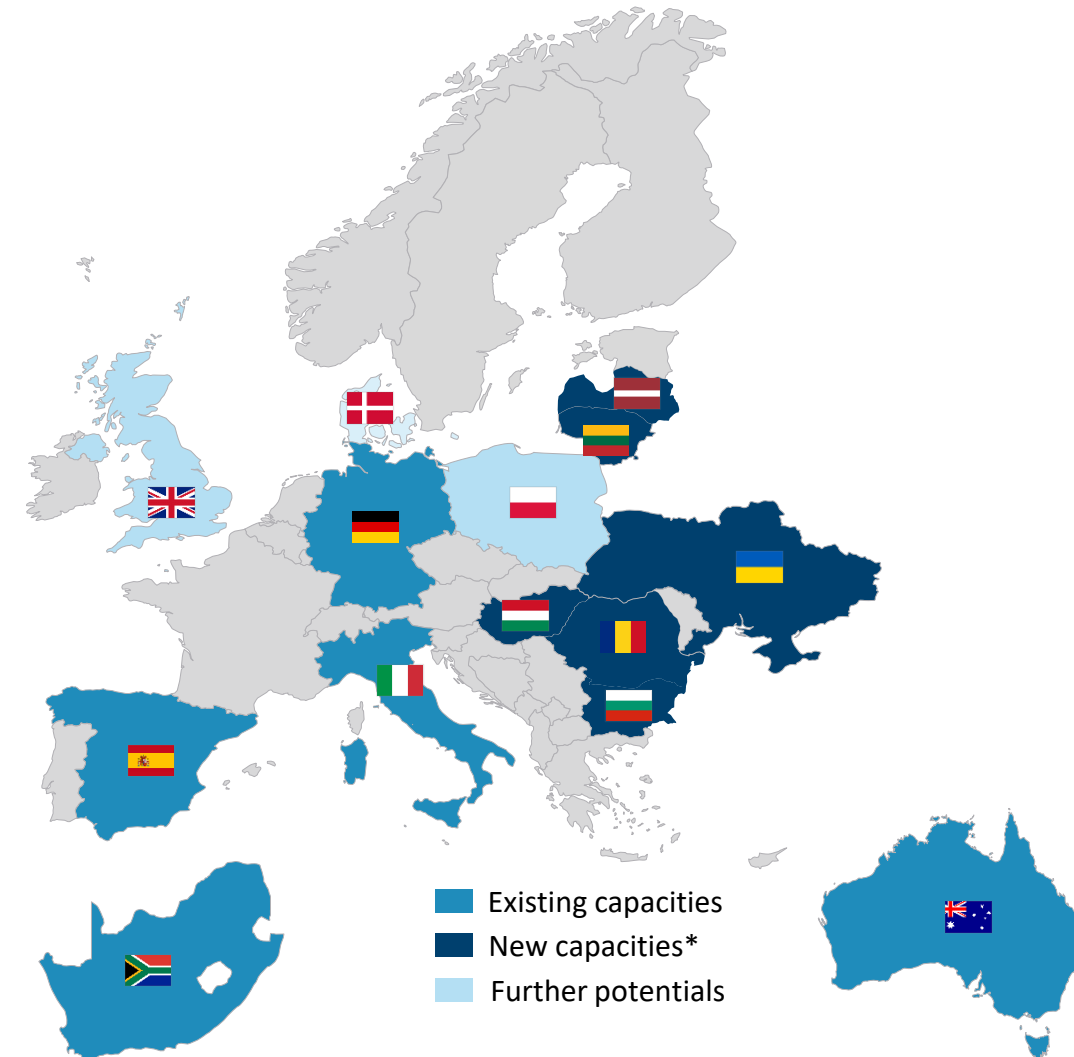


- ICEYE and Rheinmetall formed a 40-60 JV on 23 September 2025
- First market: Germany
- Immediate need for up to 40 SAR\* satellites
- Expected Rheinmetall Nomination of ~€2bn in the next two quarters

# Q3 2025 Group Highlights

## Expanding the Weapon and Ammunition ecosystem

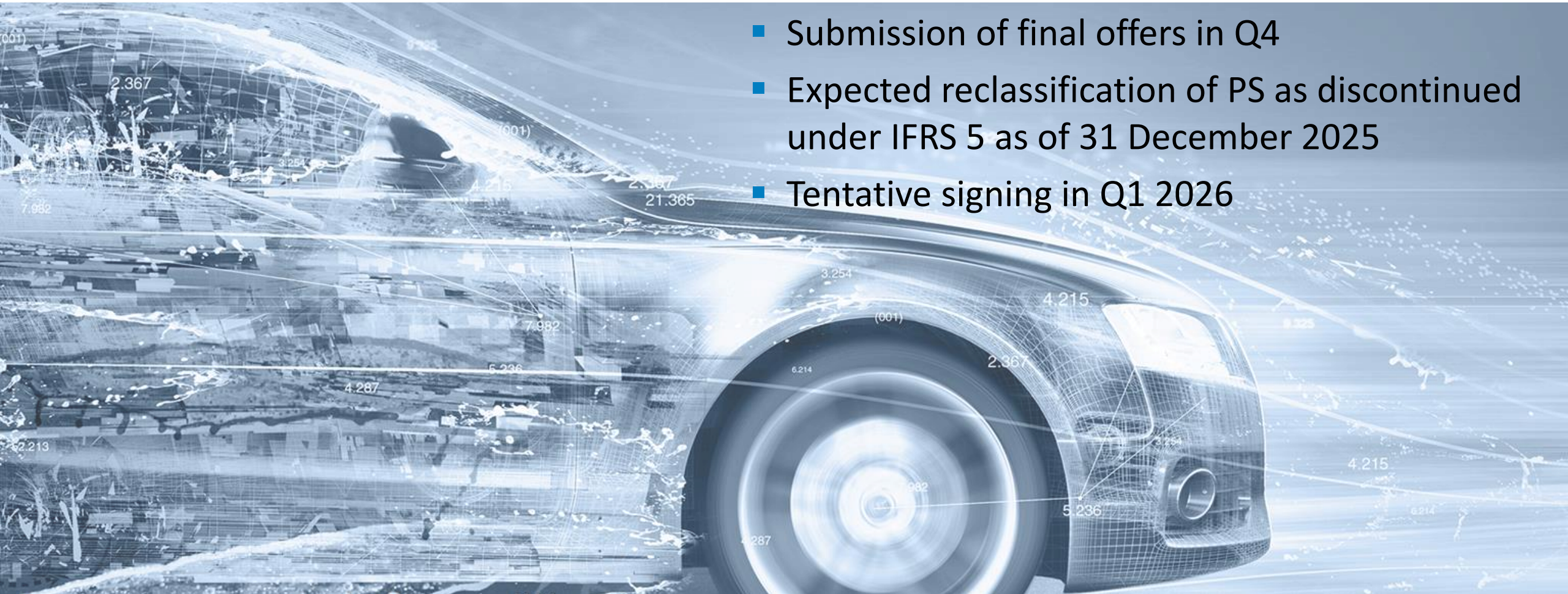
- Expansion of existing capacities in Spain, South Africa and Australia in progress
- Germany started trial production
- Groundbreaking of Lithuanian artillery ammunition plant and MoU for propellants center of excellence signed
- New ammunition plant in Latvia signed
- Bulgarian JV for powder and 155mm established
- Romania JV for powder established



## Q3 2025 Group Highlights

### Power Systems M&A progressing in the right direction

- Submission of final offers in Q4
- Expected reclassification of PS as discontinued under IFRS 5 as of 31 December 2025
- Tentative signing in Q1 2026

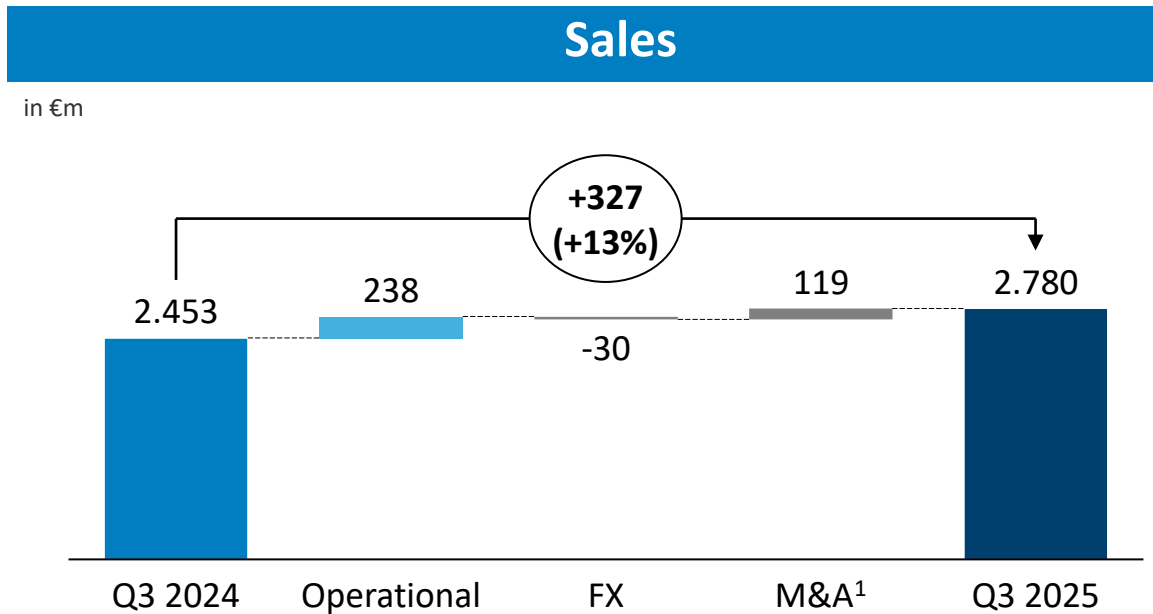




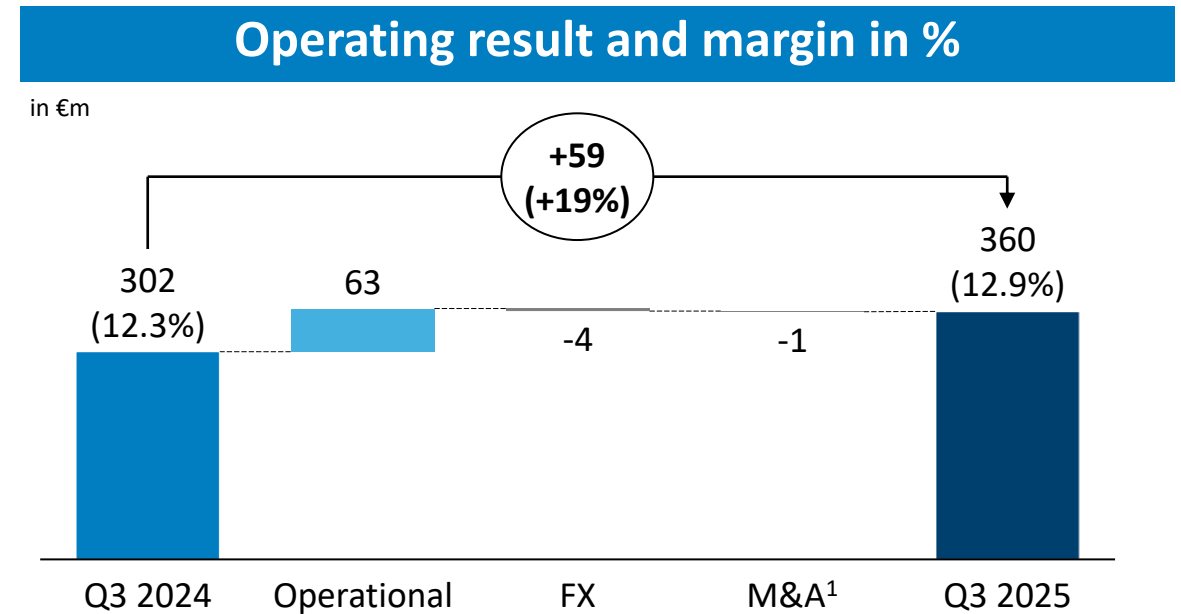
# FINANCIALS

## Q3 2025 Financials

### Robust sales growth and further margin expansion



- Defence sales (83% of total sales) grew by ~17%
- Weapon and Ammunition with strongest growth
- M&A contribution mainly from Loc Performance and Blackned



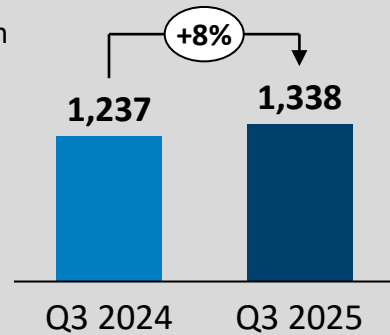
- All segments with positive contribution
- Defence margin at 15.7%

# Q3 2025 Financials

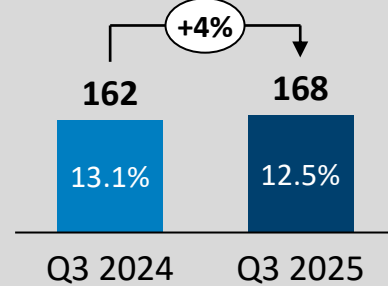
## Profitable growth in the defence business, led by Weapon and Ammunition

### VEHICLE SYSTEMS

Sales  
in €m

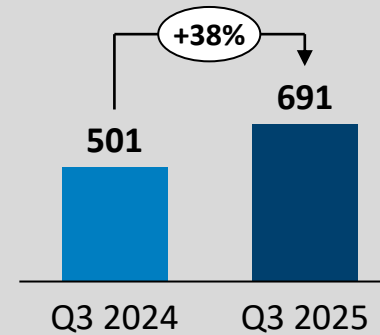


Op. result and margin  
in €m and %

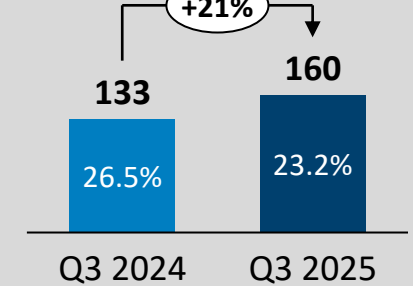


### WEAPON AND AMMUNITION

Sales  
in €m

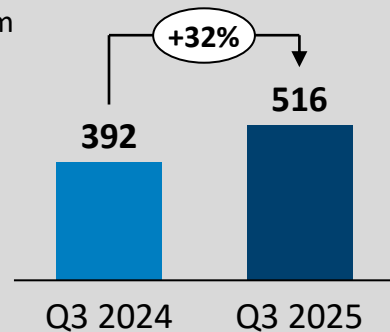


Op. result and margin  
in €m and %

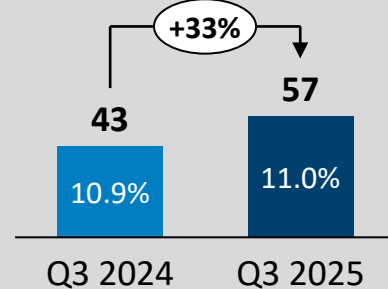


### ELECTRONIC SOLUTIONS

Sales  
in €m

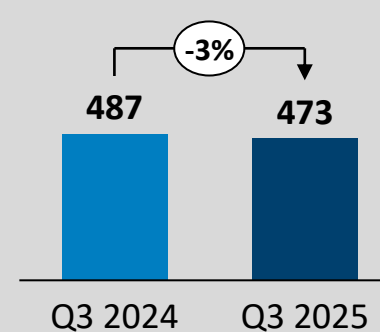


Op. result and margin  
in €m and %

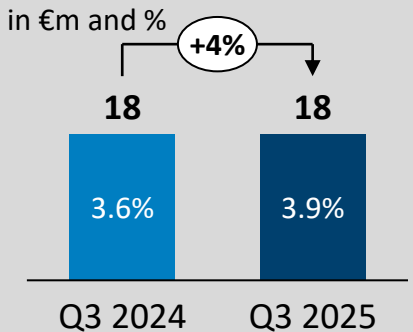


### POWER SYSTEMS

Sales  
in €m



Op. result and margin  
in €m and %

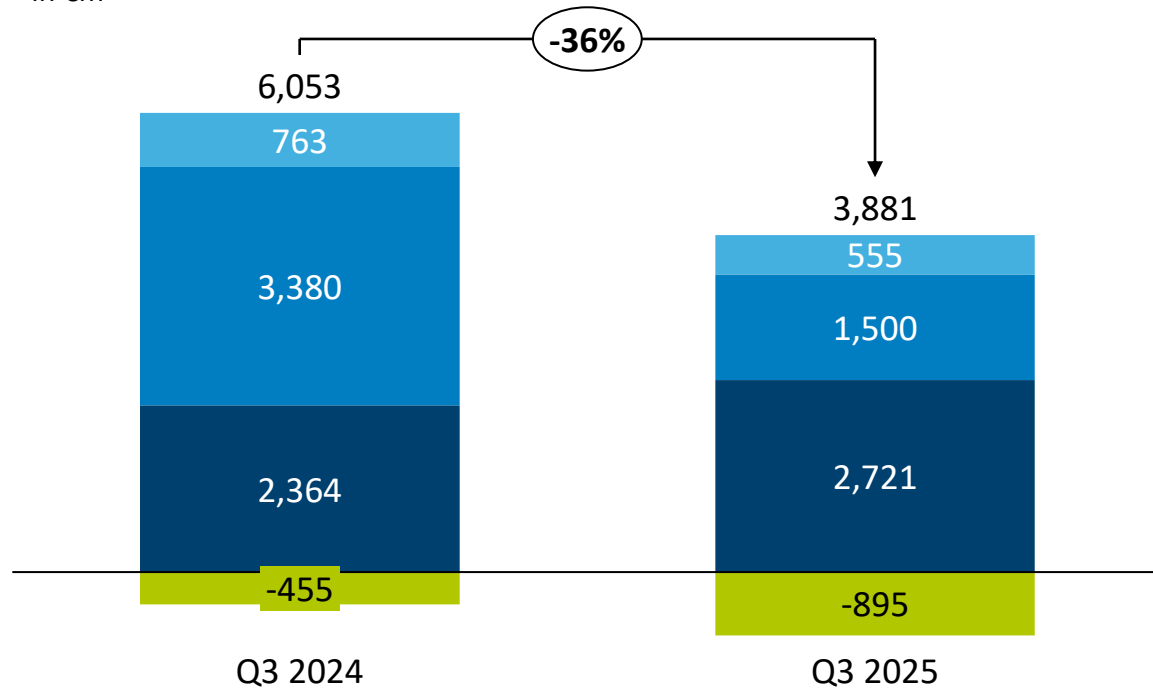


# Q3 2025 Financials

## Book-to-bill of 1.4 despite lower level of Rheinmetall Nominations in Q3

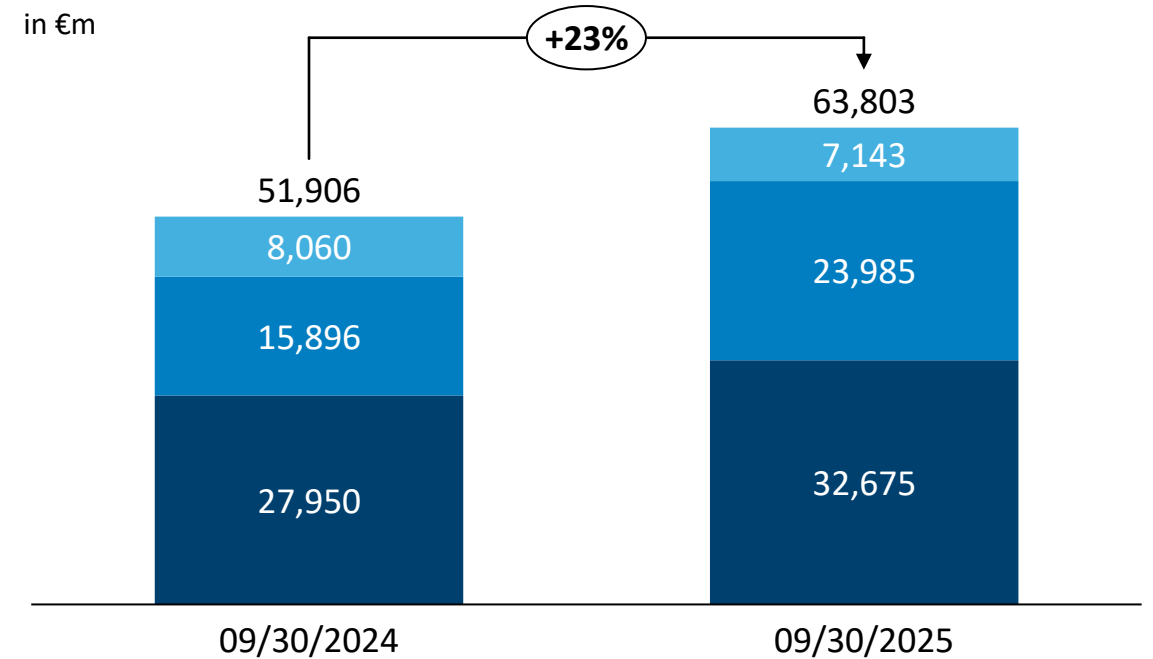
### Rheinmetall Nomination<sup>1</sup>

in €m



### Rheinmetall Backlog<sup>2</sup>

in €m



Frame Utilization Order Intake Frame Nomination Booked Business

Order Backlog Frame Backlog Nominated Backlog

<sup>1</sup> Rheinmetall Nomination = Frame Utilization (W+A, ES, VS) + Order Intake (W+A, ES, VS) + Frame Nomination (W+A, ES, VS) + Booked Business (PS).

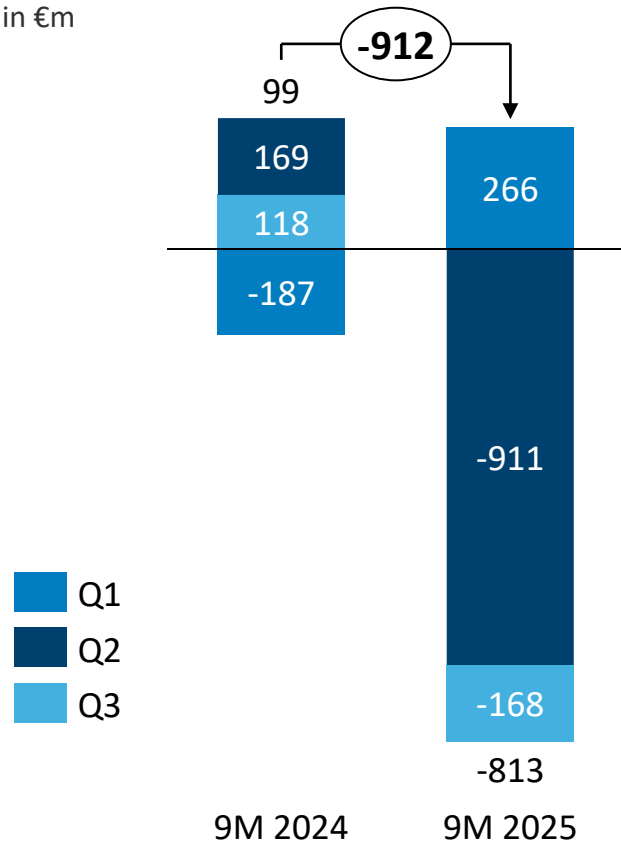
<sup>2</sup> Rheinmetall Backlog = Order backlog (signed and fixed contracts) + Frame Backlog (signed frameworks incl. truck and ammunition framework agreements for several years) + Nominated backlog (inventory figure aligned to the annual sales planning PS based on the nomination letters of the booked business).

## Q3 2025 Financials

### Operating Free Cash Flow still affected by inventory build-up and low prepayments

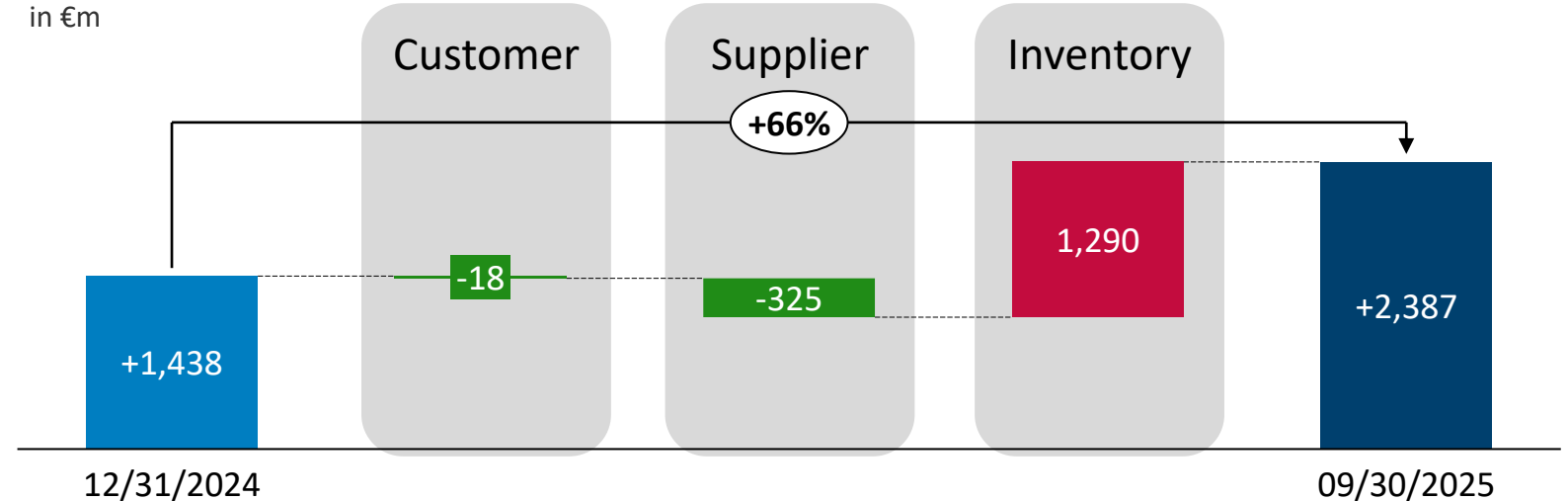
#### Operating free cash flow<sup>1</sup>

in €m



#### Working Capital

in €m



#### Comments

- Higher inventories again mostly related to Vehicle Systems
- Later start of truck deliveries compared to 2024

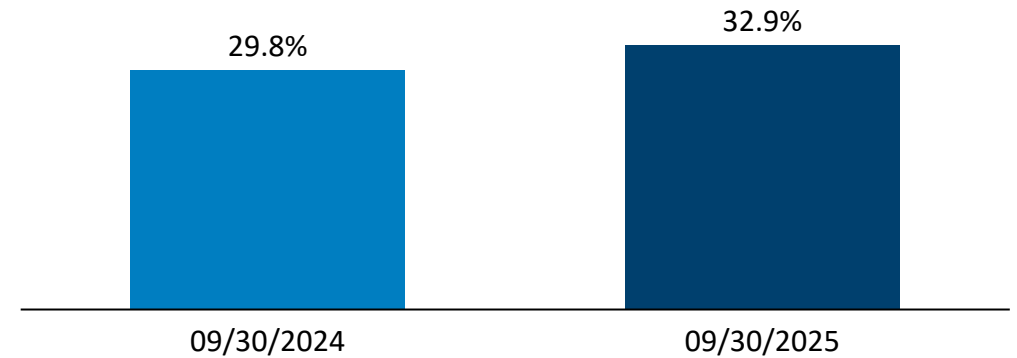
## Q3 2025 Financials

### Comfortable balance sheet enables next acquisition moves

#### Update convertible

- Current total number of shares:  
46,002,534
- Series A conversion completed
- Series B approximately 50% converted

#### Equity ratio

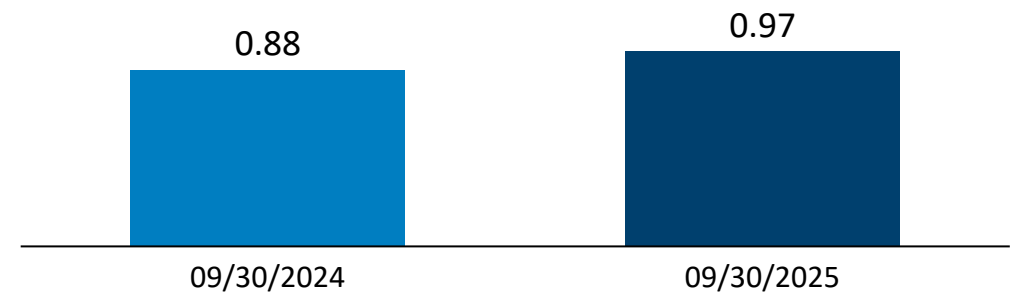


#### Net financial position

in €m



#### Net Debt / EBITDA <sub>(LTM)</sub>



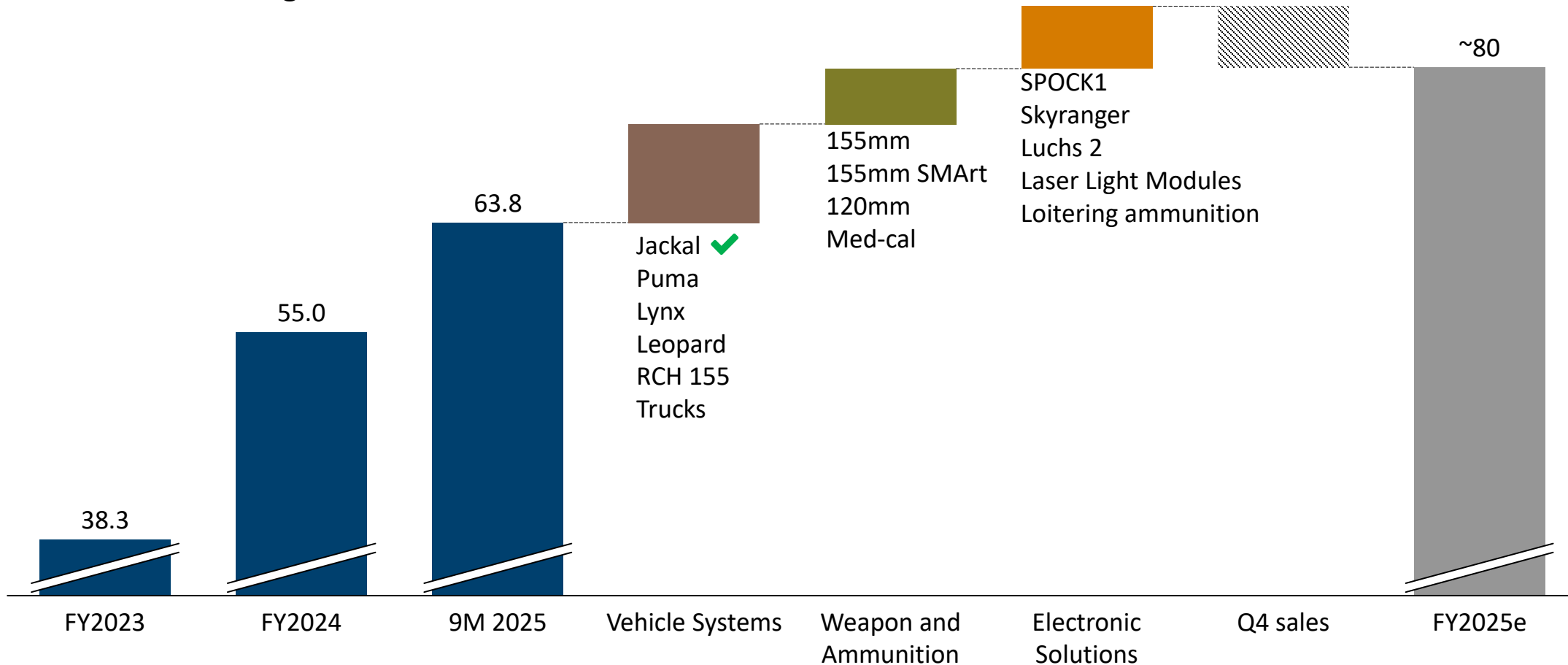


# OUTLOOK

# Outlook

## Record Nominations expected for Q4

Rheinmetall Backlog in €bn



## Outlook

**95% backlog coverage provides high confidence for full-year guidance**

|                                                                | 2025e                                         | 2024   |
|----------------------------------------------------------------|-----------------------------------------------|--------|
| Sales                                                          | +35-40% defence growth<br>flat civil business | €9.8bn |
| Operating Margin                                               | ~15.5%                                        | 15.2%  |
| OFCF to operating result*<br>( <i>"Cash conversion rate"</i> ) | >40%                                          | 71%    |



Armin Papperger, CEO

Q&A

**Thank you for your  
attention!**



Klaus Neumann, CFO

## Investor relations contacts and next events



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### Events



### Documents



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# APPENDIX

# Segment overview

in €m

|                                | Sales        |              |        | Operating result |            |       | Operating result margin |              |
|--------------------------------|--------------|--------------|--------|------------------|------------|-------|-------------------------|--------------|
|                                | Q3 2024      | Q3 2025      | delta  | Q3 2024          | Q3 2025    | delta | Q3 2024                 | Q3 2025      |
| Vehicle Systems                | 1,237        | <b>1,338</b> | 8.1%   | 162              | <b>168</b> | 3.6%  | 13.1%                   | <b>12.5%</b> |
| Weapon and Ammunition          | 501          | <b>691</b>   | 38.0%  | 133              | <b>160</b> | 20.6% | 26.5%                   | <b>23.2%</b> |
| Electronic Solutions           | 392          | <b>516</b>   | 31.6%  | 43               | <b>57</b>  | 32.8% | 10.9%                   | <b>11.0%</b> |
| Power Systems                  | 487          | <b>473</b>   | -3.0%  | 18               | <b>18</b>  | 4.4%  | 3.6%                    | <b>3.9%</b>  |
| Non-divisional / Consolidation | -164         | <b>-237</b>  | -44.6% | -53              | <b>-43</b> | 19.4% |                         |              |
| <b>Rheinmetall Group</b>       | <b>2,453</b> | <b>2,780</b> | 13.3%  | <b>302</b>       | <b>360</b> | 19.3% | 12.3%                   | <b>12.9%</b> |
| Thereof defence:               | 1,967        | <b>2,306</b> | 17.2%  | 338              | <b>361</b> | 7.0%  | 17.2%                   | <b>15.7%</b> |

# Statement of financial position

Statement of financial position of Rheinmetall Group as of September 30, 2025

| € million                                         | 09/30/2025    | 12/31/2024    |
|---------------------------------------------------|---------------|---------------|
| <b>Assets</b>                                     |               |               |
| Goodwill                                          | 1,456         | 1,426         |
| Other intangible assets                           | 1,310         | 1,376         |
| Right-of-use assets                               | 350           | 334           |
| Property, plant and equipment                     | 2,123         | 1,853         |
| Investment property                               | 17            | 20            |
| Investments accounted for using the equity method | 320           | 346           |
| Other non-current assets                          | 646           | 585           |
| Deferred taxes                                    | 160           | 172           |
| <b>Non-current assets</b>                         | <b>6,382</b>  | <b>6,112</b>  |
| Inventories                                       | 5,280         | 3,989         |
| Contract assets                                   | 867           | 692           |
| Trade receivables                                 | 2,041         | 1,959         |
| Other current assets                              | 484           | 350           |
| Income tax receivables                            | 48            | 57            |
| Cash and cash equivalents                         | 557           | 1,184         |
| Assets held for sale                              | -             | -             |
| <b>Current assets</b>                             | <b>9,276</b>  | <b>8,231</b>  |
| <b>Total assets</b>                               | <b>15,658</b> | <b>14,344</b> |

Statement of financial position of Rheinmetall Group as of September 30, 2025

| € million                                            | 09/30/2025    | 12/31/2024    |
|------------------------------------------------------|---------------|---------------|
| <b>Equity and liabilities</b>                        |               |               |
| Share capital                                        | 118           | 112           |
| Capital reserves                                     | 1,397         | 696           |
| Retained earnings                                    | 3,161         | 3,247         |
| Treasury shares                                      | (4)           | (4)           |
| <b>Rheinmetall AG shareholders' equity</b>           | <b>4,672</b>  | <b>4,050</b>  |
| Non-controlling interests                            | 480           | 414           |
| <b>Equity</b>                                        | <b>5,152</b>  | <b>4,465</b>  |
| Provisions for pensions and similar obligations      | 468           | 527           |
| Other non-current provisions                         | 283           | 285           |
| Non-current financial debts                          | 1,198         | 1,871         |
| Other non-current liabilities                        | 54            | 58            |
| Deferred taxes                                       | 331           | 356           |
| <b>Non-current liabilities</b>                       | <b>2,334</b>  | <b>3,097</b>  |
| Other current provisions                             | 904           | 807           |
| Current financial debts                              | 1,232         | 552           |
| Contract liabilities                                 | 4,140         | 3,866         |
| Trade liabilities                                    | 1,385         | 1,151         |
| Other current liabilities                            | 429           | 288           |
| Income tax liabilities                               | 82            | 118           |
| Liabilities directly related to assets held for sale | -             | -             |
| <b>Current liabilities</b>                           | <b>8,172</b>  | <b>6,782</b>  |
| <b>Total equity and liabilities</b>                  | <b>15,658</b> | <b>14,344</b> |

# Income Statement

## Income Statement of the Rheinmetall Group

| € million                                                                   | Q3 2025       | Q3 2024       | Q1-Q3 2025    | Q1-Q3 2024    |
|-----------------------------------------------------------------------------|---------------|---------------|---------------|---------------|
| <b>Sales</b>                                                                | <b>2,780</b>  | <b>2,453</b>  | <b>7,515</b>  | <b>6,268</b>  |
| Changes in inventories and work performed by the enterprise and capitalized | 170           | (130)         | 771           | 301           |
| <b>Total operating performance</b>                                          | <b>2,950</b>  | <b>2,323</b>  | <b>8,285</b>  | <b>6,569</b>  |
| Other operating income                                                      | 43            | 51            | 130           | 133           |
| Cost of materials                                                           | 1,539         | 1,170         | 4,338         | 3,295         |
| Personnel costs                                                             | 692           | 572           | 2,092         | 1,731         |
| Amortization, depreciation and impairment                                   | 117           | 95            | 355           | 277           |
| Other operating expenses                                                    | 321           | 247           | 897           | 751           |
| Result from investments accounted for using the equity method               | (4)           | (12)          | (8)           | (17)          |
| Other financial result                                                      | (4)           | (8)           | -             | (18)          |
| <b>Earnings before interest and taxes (EBIT)</b>                            | <b>315</b>    | <b>270</b>    | <b>724</b>    | <b>613</b>    |
| Interest income                                                             | 2             | 5             | 12            | 14            |
| Interest expenses                                                           | 27            | 28            | 80            | 86            |
| <b>Earnings before taxes (EBT)</b>                                          | <b>290</b>    | <b>247</b>    | <b>657</b>    | <b>541</b>    |
| Income taxes                                                                | (86)          | (74)          | (178)         | (161)         |
| <b>Earnings from continuing operations</b>                                  | <b>203</b>    | <b>173</b>    | <b>479</b>    | <b>379</b>    |
| Earnings from discontinued operations                                       | 1             | -             | (8)           | (73)          |
| <b>Earnings after taxes</b>                                                 | <b>204</b>    | <b>173</b>    | <b>470</b>    | <b>306</b>    |
| Of which:                                                                   |               |               |               |               |
| Non-controlling interests                                                   | 51            | 38            | 103           | 61            |
| Rheinmetall AG shareholders                                                 | 152           | 135           | 368           | 245           |
| <b>Basic earnings per share</b>                                             | <b>€ 3.34</b> | <b>€ 3.11</b> | <b>€ 8.16</b> | <b>€ 5.64</b> |
| Basic earnings per share from continuing operations                         | € 3.32        | € 3.11        | € 8.34        | € 7.32        |
| Basic earnings per share from discontinued operations                       | € 0.02        | -             | € (0.18)      | € (1.68)      |
| <b>Diluted earnings per share</b>                                           | <b>€ 3.31</b> | <b>€ 3.05</b> | <b>€ 8.09</b> | <b>€ 5.70</b> |
| Diluted earnings per share from continuing operations                       | € 3.30        | € 3.05        | € 8.27        | € 7.26        |
| Diluted earnings per share from discontinued operations                     | € 0.01        | -             | € (0.18)      | € (1.56)      |

# Cashflow Statement

## Statement of cash flows of the Rheinmetall Group

| € million                                                                                                            | Q1-Q3 2025   | Q1-Q3 2024   |
|----------------------------------------------------------------------------------------------------------------------|--------------|--------------|
| Earnings after taxes                                                                                                 | 470          | 306          |
| Amortization / depreciation / impairment of property, plant and equipment, intangible assets and investment property | 355          | 277          |
| Allocation of CTA assets to secure pension and partial retirement obligations                                        | (21)         | (13)         |
| Other changes in pension provisions                                                                                  | 1            | (5)          |
| Income / expenses from disposals of non-current assets and divestments in consolidated companies                     | 14           | 66           |
| Changes in other provisions                                                                                          | 4            | 94           |
| Changes in working capital                                                                                           | (967)        | (151)        |
| Changes in receivables, liabilities (without financial debt) and prepaid and deferred items                          | (54)         | (174)        |
| Pro rata income / loss from investments accounted for using the equity method                                        | 8            | 16           |
| Dividends received from investments accounted for using the equity method                                            | 10           | 9            |
| Other non-cash expenses and income                                                                                   | (35)         | 67           |
| <b>Cash flow from operating activities<sup>1</sup></b>                                                               | <b>(215)</b> | <b>493</b>   |
| <i>Of which continuing operations</i>                                                                                | (215)        | 510          |
| <i>Of which discontinued operations</i>                                                                              | -            | (17)         |
| Cash outflows in property, plant and equipment, intangible assets and investment property                            | (598)        | (416)        |
| Cash inflows from the disposal of property, plant and equipment, intangible assets and investment property           | 8            | 6            |
| Cash outflows/inflows from divestments in consolidated companies and financial assets                                | 4            | (13)         |
| Cash outflows for investments in consolidated companies and financial assets                                         | (39)         | (13)         |
| <b>Cash flow from investing activities</b>                                                                           | <b>(625)</b> | <b>(437)</b> |
| <i>Of which continuing operations</i>                                                                                | (625)        | (430)        |
| <i>Of which discontinued operations</i>                                                                              | -            | (8)          |

## Statement of cash flows of the Rheinmetall Group

| € million                                                                                          | Q1-Q3 2025   | Q1-Q3 2024   |
|----------------------------------------------------------------------------------------------------|--------------|--------------|
| Dividends Rheinmetall AG                                                                           | (369)        | (248)        |
| Other profit distributions                                                                         | (51)         | (30)         |
| Increase in shares in consolidated subsidiaries                                                    | 37           | -            |
| Borrowing of other financial debts                                                                 | 975          | 297          |
| Repayment of other financial debts                                                                 | (362)        | (469)        |
| <b>Cash flow from financing activities</b>                                                         | <b>231</b>   | <b>(450)</b> |
| <i>Of which continuing operations</i>                                                              | 231          | (327)        |
| <i>Of which discontinued operations</i>                                                            | -            | (122)        |
| <b>Changes in cash and cash equivalents</b>                                                        | <b>(609)</b> | <b>(394)</b> |
| Changes in cash and cash equivalents due to exchange rates                                         | (18)         | (4)          |
| <b>Total change in cash and cash equivalents</b>                                                   | <b>(628)</b> | <b>(398)</b> |
| <b>Opening cash and cash equivalents January 1</b>                                                 | <b>1,184</b> | <b>873</b>   |
| <b>Closing cash and cash equivalents September 30</b>                                              | <b>557</b>   | <b>474</b>   |
| Closing cash and cash equivalents September 30 from discontinued operations                        | -            | -            |
| <b>Closing cash and cash equivalents according to statement of financial position September 30</b> | <b>557</b>   | <b>474</b>   |

<sup>1</sup> Of which: Income tax payment balance: €-234 million (previous year: €-225 million); interest payment balance: €-51 million (previous year: €-44 million).

# Derivation of diluted earnings per share

## Derivation of diluted earnings per share

|                                                                                                    | Continuing Operations | Discontinued Operations | Q1-Q3 2025 | Continuing Operations | Discontinued Operations | Q1-Q3 2024 |
|----------------------------------------------------------------------------------------------------|-----------------------|-------------------------|------------|-----------------------|-------------------------|------------|
| Earnings after taxes in € million - Rheinmetall AG shareholders                                    | 376                   | (8)                     | 368        | 318                   | (73)                    | 245        |
| Adjustment for interest expense in respect of the convertible bond in € million                    | 14                    | -                       | 14         | 30                    | -                       | 30         |
| Tax effects on the adjustment for interest expense in respect of the convertible bond in € million | (4)                   | -                       | (4)        | (9)                   | -                       | (9)        |
| Diluted earnings after taxes in € million - Rheinmetall AG shareholders                            | 386                   | (8)                     | 378        | 339                   | (73)                    | 266        |
| Weighted number of shares in millions - basic                                                      |                       | 45.03                   |            |                       | 43.43                   |            |
| Effect from the potential conversion of the convertible bond in millions                           |                       | 1.64                    |            |                       | 3.23                    |            |
| Weighted number of shares in millions - diluted                                                    |                       | 46.67                   |            |                       | 46.66                   |            |
| Basic earnings per share                                                                           | € 8.34                | € (0.18)                | € 8.16     | € 7.32                | € (1.68)                | € 5.64     |
| Diluted earnings per share                                                                         | € 8.27                | € (0.18)                | € 8.09     | € 7.26                | € (1.56)                | € 5.70     |
| Adjusted diluted earnings per share (due to antidilutive effect)                                   | -                     | -                       | -          | -                     | -                       | -          |

# Adjusted PnL

in €m

|                                                                             | Q3 2024      |               |           |              | Q3 2025      |               |           |              | Delta (adjusted) |              |
|-----------------------------------------------------------------------------|--------------|---------------|-----------|--------------|--------------|---------------|-----------|--------------|------------------|--------------|
|                                                                             | Reported     | Special items | PPA       | Adjusted     | Reported     | Special items | PPA       | Adjusted     | Delta            | Delta (rel.) |
| <b>Sales</b>                                                                | <b>2.453</b> | <b>-2</b>     |           | <b>2.451</b> | <b>2.780</b> |               |           | <b>2.779</b> | <b>328</b>       | <b>12%</b>   |
| Changes in inventories and work performed by the enterprise and capitalized | -130         |               | 2         | -128         | 170          |               | 3         | 173          | 301              | 174%         |
| <b>Total operating performance</b>                                          | <b>2.323</b> | <b>-2</b>     | <b>2</b>  | <b>2.323</b> | <b>2.950</b> |               | <b>3</b>  | <b>2.953</b> | <b>630</b>       | <b>21%</b>   |
| Cost of materials                                                           | 1.170        |               |           | 1.170        | 1.539        |               |           | 1.539        | 370              | 24%          |
| <b>Gross profit</b>                                                         | <b>1.153</b> | <b>-2</b>     | <b>2</b>  | <b>1.153</b> | <b>1.410</b> |               | <b>3</b>  | <b>1.414</b> | <b>260</b>       | <b>18%</b>   |
| Other operating income                                                      | 51           |               |           | 51           | 43           |               |           | 43           | -9               | -20%         |
| Personnel costs                                                             | 572          | -2            |           | 570          | 692          | -6            |           | 686          | 116              | 17%          |
| Depreciation                                                                | 95           |               | -25       | 71           | 117          |               | -33       | 84           | 13               | 16%          |
| Other operating expenses                                                    | 247          | -2            |           | 245          | 321          |               |           | 321          | 76               | 24%          |
| Income from investments accounted for using the equity method               | -12          | 1             | 2         | -9           | -4           |               | 3         | -1           | 8                | -979%        |
| Other net financial income                                                  | -8           |               |           | -8           | -4           |               |           | -4           | 4                | -89%         |
| <b>EBIT</b>                                                                 | <b>270</b>   | <b>3</b>      | <b>28</b> | <b>302</b>   | <b>315</b>   | <b>6</b>      | <b>39</b> | <b>360</b>   | <b>58</b>        | <b>16%</b>   |
| Interest income                                                             | -23          |               |           | -23          | -25          |               |           | -25          | -2               | 8%           |
| <b>EBT</b>                                                                  | <b>247</b>   | <b>3</b>      | <b>28</b> | <b>278</b>   | <b>290</b>   | <b>6</b>      | <b>39</b> | <b>334</b>   | <b>56</b>        | <b>17%</b>   |
| Income taxes                                                                | -74          | -1            | -7        | -82          | -86          |               | -7        | -94          | -12              | 13%          |
| <b>Earnings from continuing operations</b>                                  | <b>173</b>   | <b>2</b>      | <b>21</b> | <b>197</b>   | <b>203</b>   | <b>5</b>      | <b>32</b> | <b>240</b>   | <b>44</b>        | <b>18%</b>   |
| Earnings from discontinued operations                                       |              |               |           |              | 1            |               |           | 1            |                  | 69%          |
| <b>Earnings after taxes</b>                                                 | <b>173</b>   | <b>2</b>      | <b>21</b> | <b>197</b>   | <b>204</b>   | <b>5</b>      | <b>32</b> | <b>241</b>   | <b>44</b>        | <b>18%</b>   |
| of which:                                                                   |              |               |           |              |              |               |           |              |                  |              |
| <i>Non-controlling interest</i>                                             | 38           |               |           | 38           | 51           |               |           | 51           | 13               | 26%          |
| <i>Rheinmetall AG shareholder</i>                                           | 135          | 2             | 21        | 159          | 152          | 5             | 32        | 190          | 31               | 16%          |
| of which continued operations                                               | 135          | 2             | 21        | 158          | 152          | 5             | 32        | 189          | 31               | 16%          |
| Basic adjusted earnings per share - continuing operations                   | 3.11EUR      |               |           | 3.65EUR      | 3.32EUR      |               |           | 4.12EUR      | 0.47EUR          | 11%          |

# **TAKING RESPONSIBILITY** IN A CHANGING WORLD