



 **Bonheur ASA**

# 2Q Presentation

10 July 2025

## Bonheur ASA group of companies

# 2Q 2025 Highlights



### Renewable Energy

- EBITDA NOK 127 mill. (NOK 259 mill.)
- 10% higher power prices in UK and 56% lower power prices in Sweden
- Generation 20% lower than P50 estimate due to continued downtime in operations particularly at the Crystal Rig 1 windfarm
- The construction projects Crystal Rig IV and Windy Standard III are progressing according to plan
- Onshore consent award for our Muir Mhòr project in Scotland



### Wind service

- EBITDA NOK 584 mill. (NOK 763 mill.)
- Backlog of EUR 357 mill. (EUR 325 Mill.) for the Tern vessels
- Utilisation of 73% due to yard stays for Brave Tern and Blue Tern
- Good operational quarter with NOK 145 mill improved EBITDA in FOWIC and GWS (excl. termination- and reservation fees)
- Divestment of UWL was completed on 30 April



### Cruise

- EBITDA NOK 307 mill. (NOK 212 mill.)
- Occupancy of 79% (77%) of full capacity
- Net ticket income per passenger day of GBP 210 (GBP 196)
- Booking numbers up 11% compared to last year
- Bunker hedged for 75% of estimated consumption in 2025



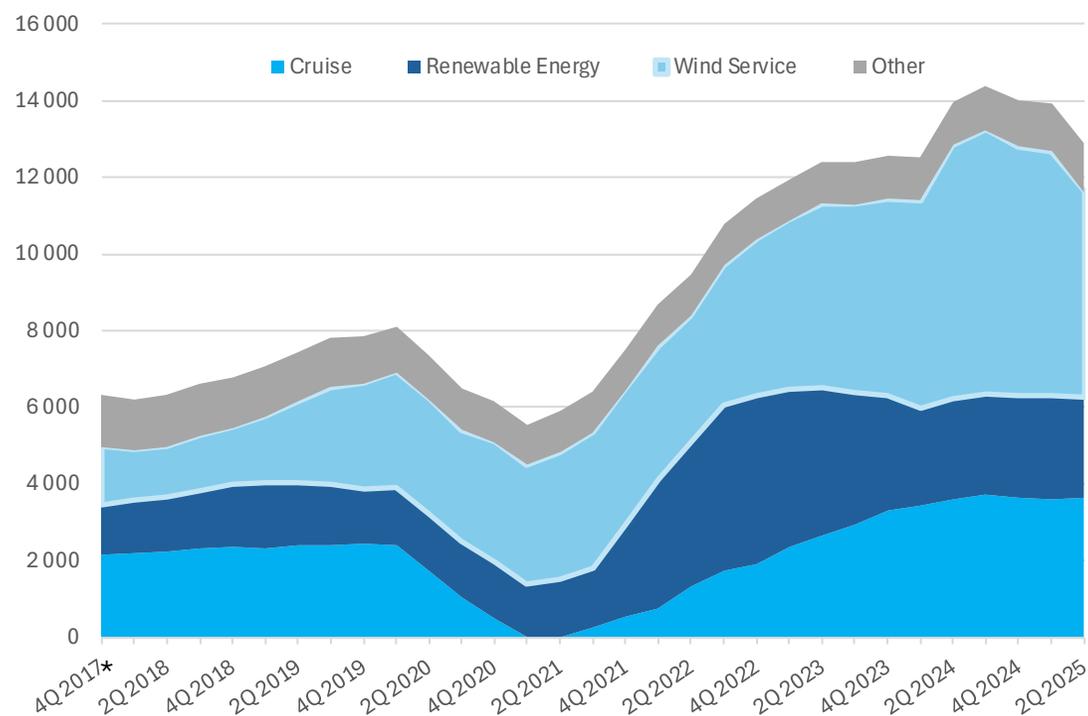
### Other Investments

- EBITDA NOK 35 mill. (NOK -4 mill.)
- EBITDA for NHST NOK 63 mill. (NOK 44 mill.)
- Fred. Olsen 1848, progressing several technologies and innovations within floating wind and floating solar
- Fred. Olsen Investments, undertaken investments within renewable energy related companies

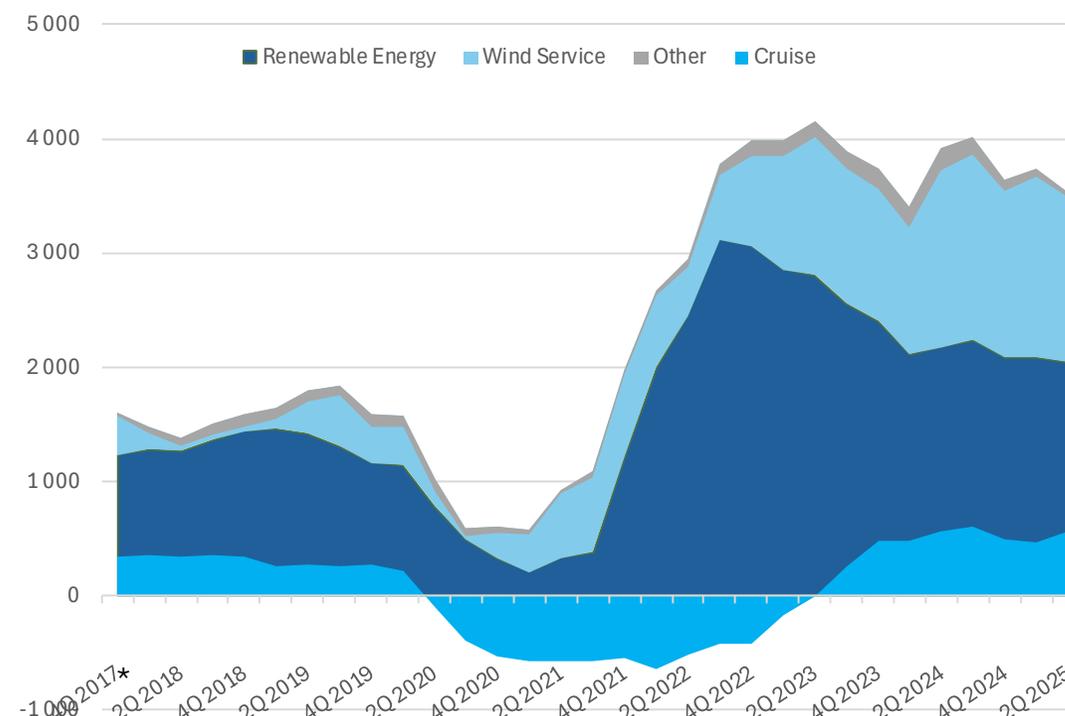
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# Segment Analyses per 2Q 2025

Revenues – 12 months rolling



EBITDA – 12 months rolling



\* 2017 12 months rolling revenue and EBITDA are restated excluding the Offshore Drilling segment which was de-consolidated in 2018

# Divestment of UWL – Effects to the accounts

- Sold for EUR 48.5 mill with an investment of EUR 12 mill with no dividend received during the ownership period
- Profit of transaction on consolidated group level with an effect of EUR 29 million (NOK 347 million) reflected in the accounts as financial income
- Cash effect in 1Q and 2Q of a total of EUR 51.2 million
  - EUR 2.7 mill shareholders loan paid in 1Q
  - EUR 48.5 mill divestment in 2Q (30 April)

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# Revenue and EBITDA per segment

NOK million

Revenue	2Q25	2Q24	Variance
Renewable	399	501	(101)
Wind Service	1 452	2 451	(998)
Cruise	1 092	1 043	49
Other	307	288	19
<b>Total Revenue</b>	<b>3 251</b>	<b>4 283</b>	<b>(1 032)</b>

EBITDA	2Q25	2Q24	Variance
Renewable	127	259	(132)
Wind Service	584	763	(179)
Cruise	307	212	96
Other	35	(4)	39
<b>Total EBITDA</b>	<b>1 053</b>	<b>1 229</b>	<b>(176)</b>

- Mainly lower generation
  - Termination fee included in previous year
  - Improved occupancy and yield
  - Improved revenues in NHST
- 
- Mainly lower generation
  - Termination- and reservation fee of NOK 100 mill (NOK 405 mill)
  - Improved occupancy and yield
  - Improved revenues and good cost control in NHST

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# Consolidated summary 2Q 2025

NOK million	2Q25	2Q24	Variance
Revenues	3 251	4 283	(1 032)
Opex	(2 198)	(3 053)	856
<b>EBITDA</b>	<b>1 053</b>	<b>1 229</b>	<b>(176)</b>
Depreciation and impairment	(270)	(292)	22
<b>EBIT</b>	<b>783</b>	<b>938</b>	<b>(154)</b>
Results from associates	(6)	(4)	(2)
Net Finance	189	(130)	320
<b>EBT</b>	<b>967</b>	<b>803</b>	<b>164</b>
Tax Cost	(47)	(109)	62
<b>Net result</b>	<b>920</b>	<b>694</b>	<b>226</b>
Shareholders of the parent company	877	596	281

- Revenues decrease is mainly due to termination fee in Wind Service in previous year
- EBITDA increase includes solid improvements from Wind Service, Cruise and NHST, but offset by termination fee in previous year
- Depreciation and impairment is lower due to reversal of an impairment of NOK 23 million related to Mention Solutions
- Net Finance is mainly impacted by the divestment of the 50% share of UWL with a positive effect of NOK 347 million
- Tax cost mainly results from operational profit in the Renewable segment in the UK. Cruise vessels, Brave Tern and Bold Tern are in tonnage tax systems

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# Group Capitalization per 2Q 2025

## Financial Policy

The Company and its financial and liquidity position shall be strong

The subsidiaries must optimize their own non-recourse financing

To accelerate growth within the capital-intensive industries, various means of external capital will be considered, incl. but not limited to JVs, Hvitsten AS, public markets and M&As

NOK million	Cash	External debt	Net cash/(debt)
<b>100% owned entities</b>			
Renewable energy	233	0	233
Wind Service	2 012	316	1 696
Cruise	665	102	563
Bonheur ASA + Other	2 769	3 089	(321)
<b>Sum 100% owned entities</b>	<b>5 679</b>	<b>3 508</b>	<b>2 171</b>
<b>Less than 100% but more than 50% owned entities (incl. associated holding companies):</b>			
Renewable Energy	432	5 111	(4 679)
Wind Service	668	904	(237)
<b>Sum less than 100%, but more than 50% owned entities</b>	<b>1 100</b>	<b>6 015</b>	<b>(4 915)</b>

# Sofie Olsen Jebsen

CEO





## 2Q Fred. Olsen Renewables

- Production below estimates due to low availability, and low wind in Scotland
- Weak power prices and curtailed generation in Sweden, despite high wind
- Construction work of two windfarms progressing well

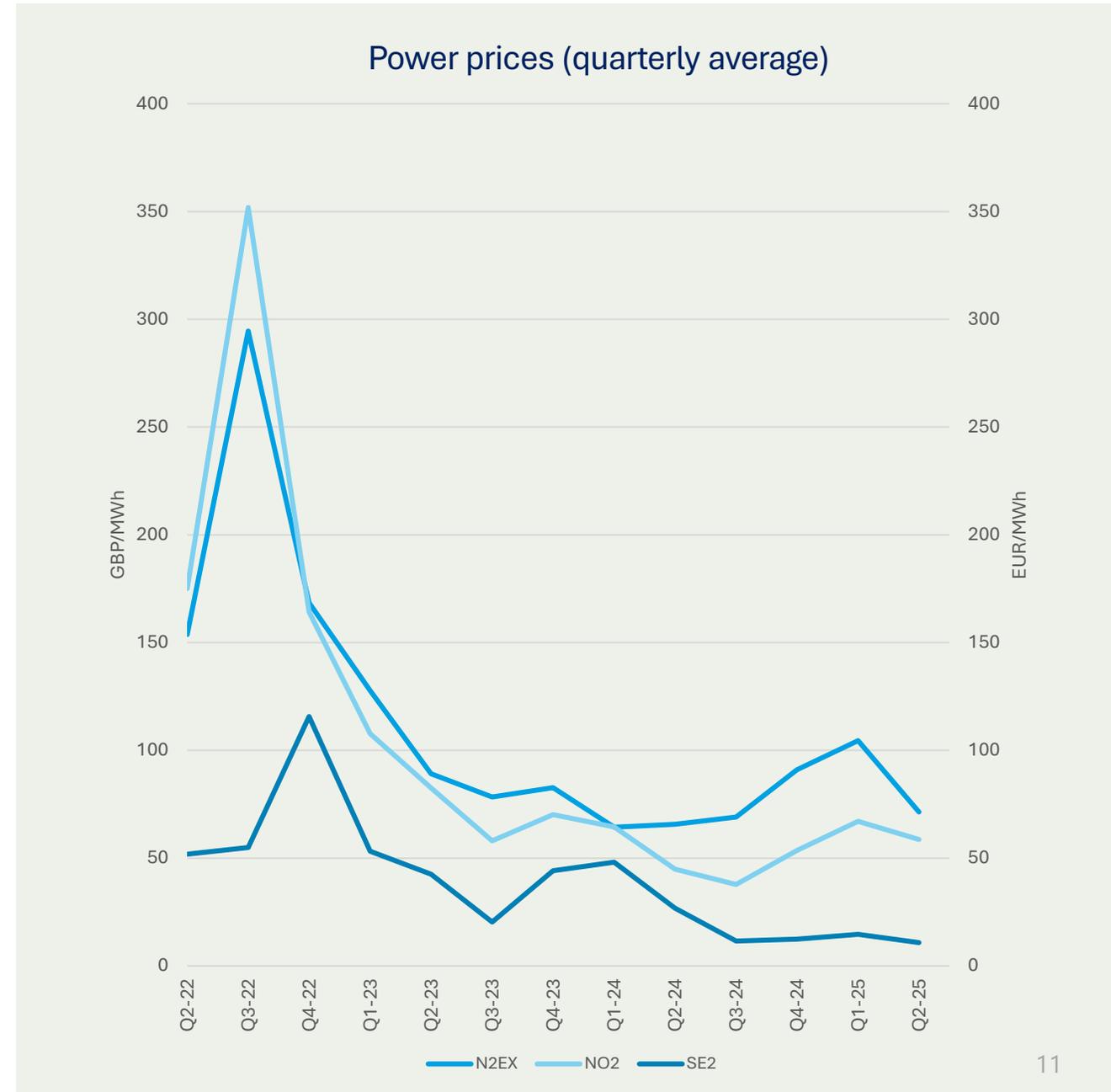
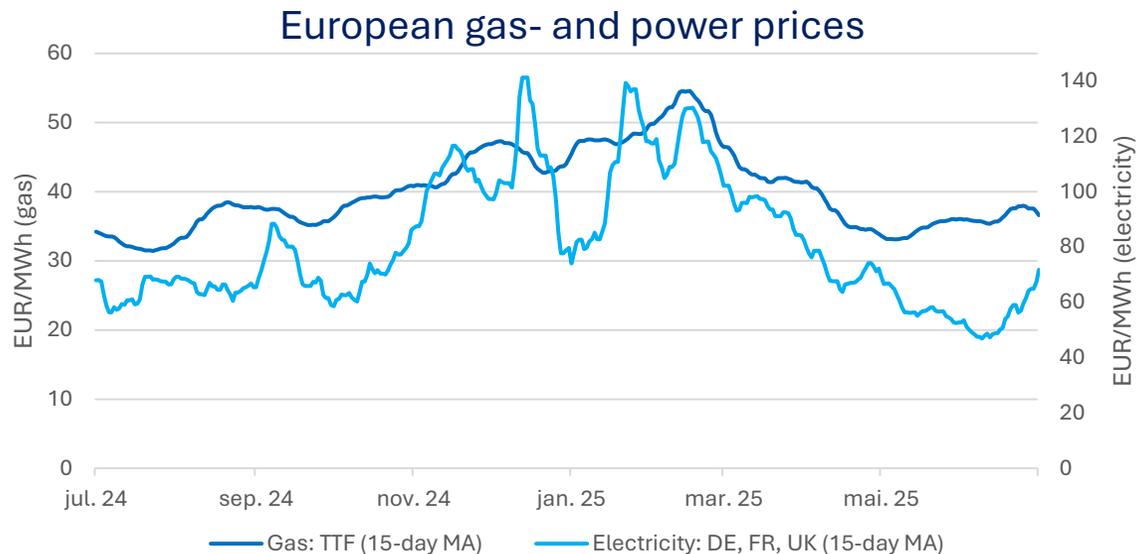
# Full Cycle Business Model

Site investigation	Development	Consented	Construction	Operation
<b>UK</b> <b>Norway</b> <b>Sweden</b> <b>Italy</b> <b>PV</b>	<b>UK</b> Portfolio <b>900 MW</b>  <b>Norway</b> Portfolio <b>1150 MW</b>  <b>Sweden</b> Portfolio <b>1725 MW</b>  <b>Italy</b> Portfolio <b>300 MW</b>	<b>UK</b> Paul's Hill II 21 MW Fetteresso 42 MW Rothes III 193 MW  <b>Sweden</b> Verkanliden 162 MW	<b>UK</b> Crystal Rig IV 49.1 MW Windy Standard III 88 MW	<b>Scotland</b> Crystal Rig 62.5 MW Crystal Rig II 138.0 MW Rothes 50.6 MW Rothes II 41.4 MW Paul's Hill 64.4 MW Mid Hill 75.9 MW Crystal Rig III 13.8 MW Brockloch Rig Windfarm 61.5 MW Brockloch Rig 1 21.6 MW  <b>Norway</b> Lista 71.3 MW  <b>Sweden</b> Fäbodliden 96,4 MW Högaliden 107,5 MW
<b>Total portfolio</b>	<b>4 075 MW</b>	<b>418 MW</b>	<b>137 MW</b>	<b>804.9 MW</b>

## Market Backdrop

**Average prices have declined due to low demand, strong renewable and nuclear supply, and easing fuel prices.**

- Demand fell in line with the onset of the spring season.
- Regional differences are expected in the coming months, with Southern Europe seeing increased demand due to cooling needs, while Northern Europe will experience its lowest demand.
- Europe saw a record amount of negative price hours - up over 50% YTD - driven by rising solar and wind generation.



# Production

- Generation below budget due to downtime
  - Crystal Rig I: technical and operational challenges at early generation turbines. Turnaround program ongoing
  - Högaliden: Technical challenges related to blade bearings, several exchanged in the quarter. Three turbines taken offline to investigate suspected blade cracks
  - Mid Hill: Grid outage from 16 June – 3rd July. Further planned grid outage from Sept 2025 to May 2026 – work ongoing to mitigate impact
- High wind and periods with low/negative prices in Sweden – production curtailed. Access to ancillary services market under way
- Low wind in Scotland further reduced generation



Under construction

# Windy Standard III

- First tree felling milestone achieved ahead of time
- Road and hardstand construction ahead of schedule
- Construction compound up and running



## Project information

**20**  
Wind turbines

**88 MW**  
Windfarm capacity

**GBP 133 mill.**  
Total investment estimate

**180m/125m**  
Two clusters with different tip-height configurations

Under construction

# Crystal Rig IV

- All hard stands ready for turbine installations
- Transport of turbine components started
- Transformer delivered to site installation/commissioning ongoing



## Project information

**11**

Wind turbines

**49.1 MW**

Windfarm capacity

**GBP 81 mill.**

Total investment estimate

**200m / 150m**

Two clusters with different tip-height configurations

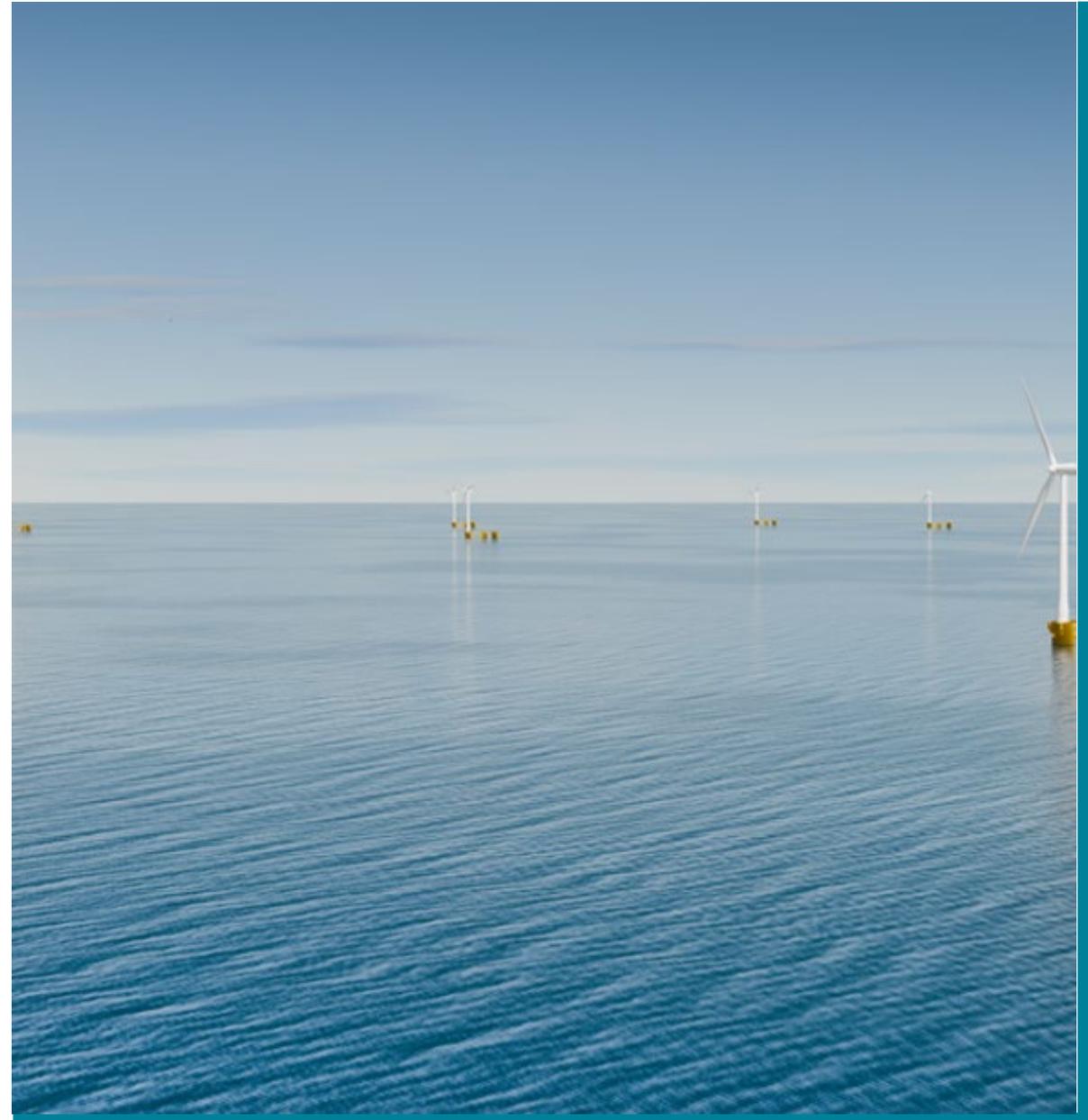
# Summary

- Production below estimates due to low availability, and low wind in Scotland
- Weak power prices and curtailed generation in Sweden, despite high wind
- Construction of Crystal Rig IV and Windy Standard III progressing well
- Onshore wind plays a core part in the future energy mix — FOR benefits from presence in committed markets and a strong pipeline



# Lars Bender

CEO





## Q2 highlights

- Strong projects in attractive markets
- Diligent development strategies
- Onshore consent award for our Muir Mhòr project in Scotland

## Summary - Status and update

### CODLING WIND PARK

#### Large Scale Bottom Fixed Project in Ireland

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- Codling Wind Park a 50/50 Joint venture with EdF.
- Codling Wind Park has secured site exclusivity, grid access and won a Contract for Difference (CfD) for 1300 MW in the ORESS 1 auction.
- The Project submitted consent application in Q3 2024 and are actively engaging with authorities and stakeholders to progress the consent towards determination.
- Project focus on maturing the project towards FID following consent award.



### MUIR MHÒR

#### 1000 MW Floating Project in Scotland

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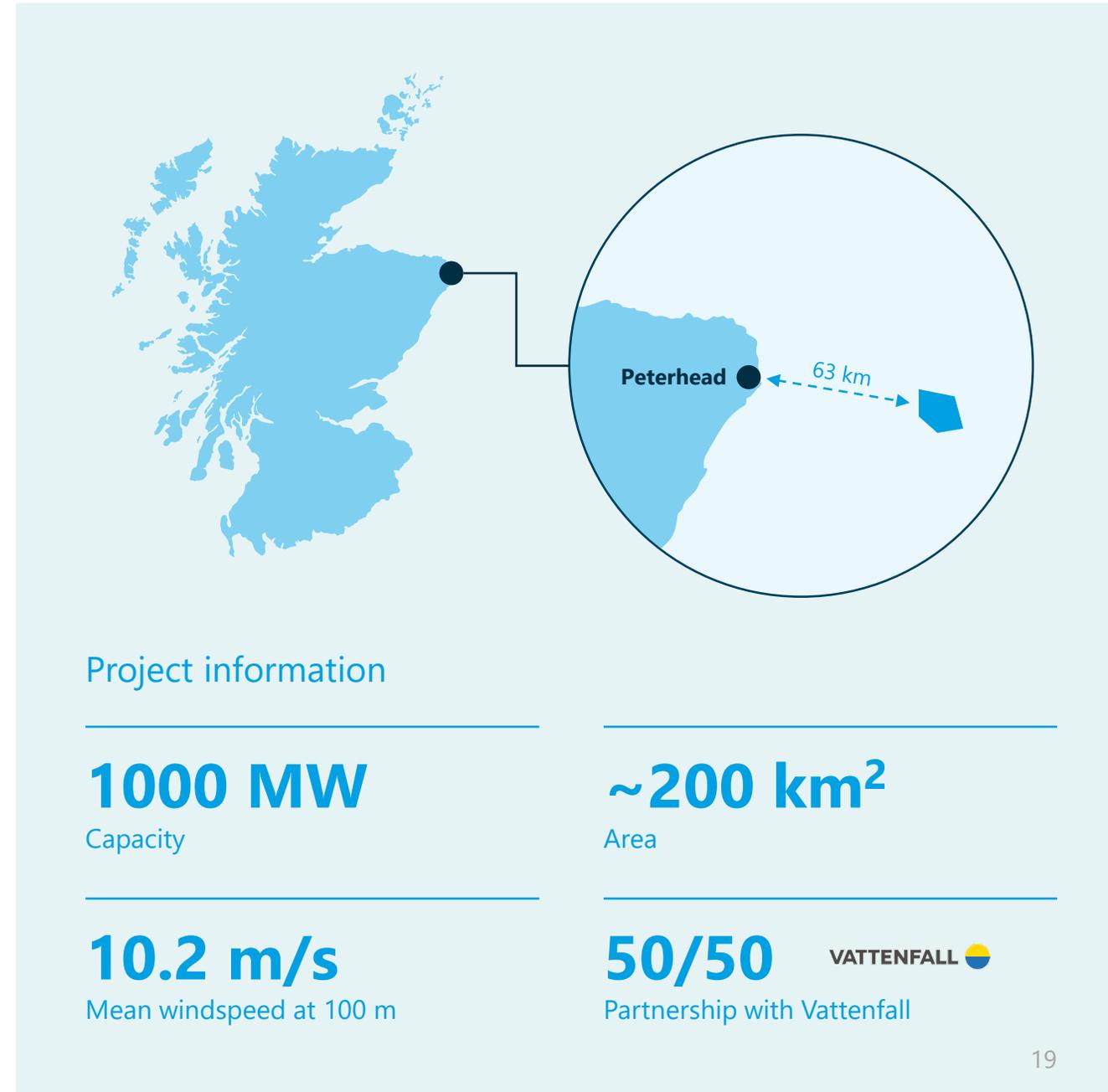
- 50/50 Joint Venture with Vattenfall
- Muir Mhor has secured site exclusivity in the Scotwind competition in 2022.
- Consent application submitted in Q4 2024 – onshore consent awarded with offshore still in progress.
- Project focused on achieving final consent in 2025-26 and progressing towards CfD auction.



## Status and Update

# Muir Mhòr Project

- Project achieved yet another milestone in this quarter with onshore consent granted.
- Following final consent award for offshore, the project will be in position for bidding into CfD auction.
- Grid position advanced with radial connection and potential to improve timing under the UK connections reform process.
- Project remains focused on being one of the “first mover” projects in Scotland for floating offshore wind.



### Project information

**1000 MW**

Capacity

**~200 km<sup>2</sup>**

Area

**10.2 m/s**

Mean windspeed at 100 m

**50/50**

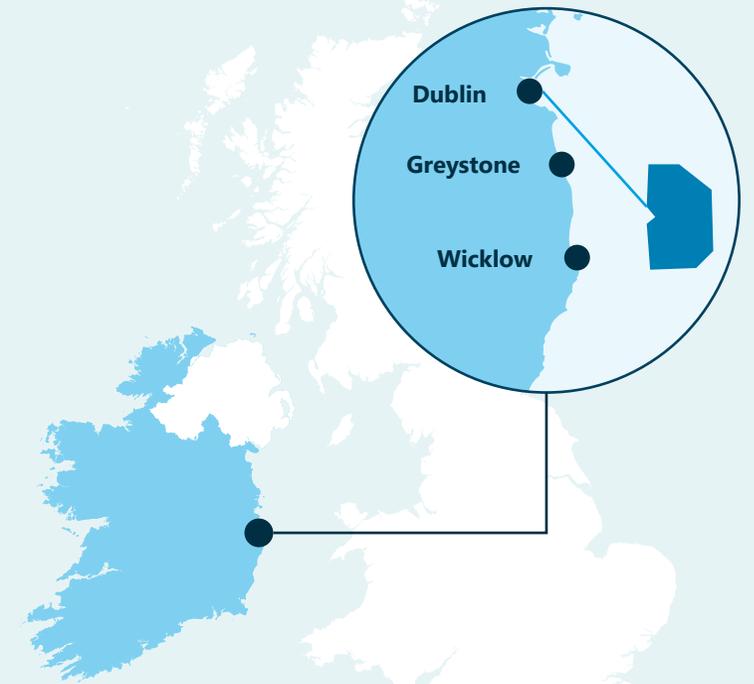
Partnership with Vattenfall

VATTENFALL 

## Status and Update

# Codling Wind Park

- Consent application process ongoing and followed closely – and the planning body is now starting to request further information from the different projects.
- New Irish Government remains committed to offshore wind progressing rapidly. Codling remains key to reaching the Government’s offshore wind ambitions.
- Work ongoing to ready the project for procurement processes on all major scopes on the back of consent determination.



### Project information

**1.3 GW**

Awarded

**13 km**

From shore, 10-25 m water depth

**20 years**

CfD period

**50/50**

Partnership with EDF



# Per Arvid Holth

CEO



# Status and Update

## FLOATING WIND

- Importance of a certificate
- Market observations

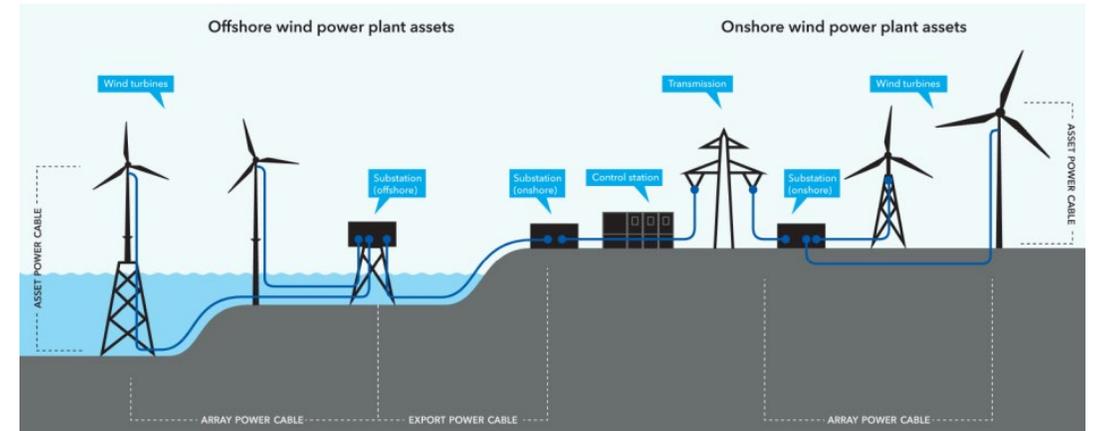
## FLOATING SOLAR

- Market observations

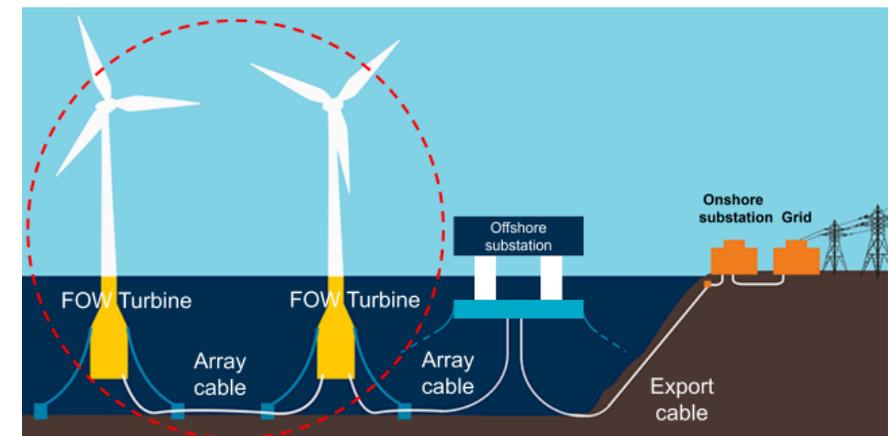
# Why floating wind turbine certification matters

## Project certification

- Project certificate provide technical de-risking across stakeholders.
- For floating wind turbine, the complete performance of the **combined** floater is assessed in the certification process.
- Floating wind turbine unit can be to a large extent be technically de-risked outside of development process.



\*Figure from DNV-SE-0190 “Project certification of wind power plants”

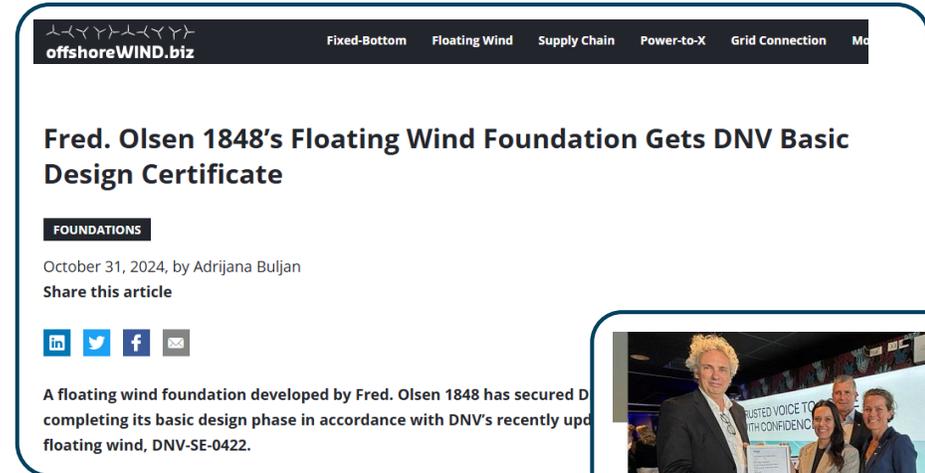


\*Figure from DNV-SE-0422 “Certification of floating wind turbines”

# What is the status?

## Market observations

- Certain floater designs has achieved advanced certification level for smaller turbines
- For commercial size (15MW+) there are limited news related to floating wind turbines achieving the same:
  - FO1848
  - BW Ideol



The screenshot shows a news article on the offshoreWIND.biz website. The article title is "Fred. Olsen 1848's Floating Wind Foundation Gets DNV Basic Design Certificate". It is categorized under "FOUNDATIONS" and dated "October 31, 2024, by Adrijana Buljan". Below the title are social media sharing icons for LinkedIn, Twitter, Facebook, and Email. The main text of the article reads: "A floating wind foundation developed by Fred. Olsen 1848 has secured DNV's Basic Design Certificate (DDC) for its 15MW+ floating wind platform, completing its basic design phase in accordance with DNV's recently updated standards for floating wind, DNV-SE-0422."



# Market Observations

## Floating solar is expanding globally, but market momentum varies significantly by region.

- Asia continues to lead the way with utility scale projects
- Hybridisation with hydrodams shows good potential
  - Most projects in Asia to date
- Growing attention on small/mid scale projects for island communities
- Europe is moving forward, but slowly
  - In Southern and Southeastern Europe higher capacity factors give more options, however complex permitting

### Philippines: Updates on the Fourth Round of the Green Energy Auction

19 Jun 2025 • 6 minute read



**Baker  
McKenzie.**

Through the GEAP, the DOE aims to increase the share of RE in the country's energy mix, reduce greenhouse gas emissions, and promote sustainable development through a transparent and competitive auction process. DOE Department Circular No. DC2021-11-0036, as amended by DOE Department Circular No. DC 2025-03-0004, or the Revised GEAP Guidelines set out the current framework for the implementation of the GEAP.

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July 07, 2025 20:05

NUCLEAR - RENEWABLE

### EVN launches floating solar power projects and expands hydropower in Lai Chau province

13:56 | 13/06/2025

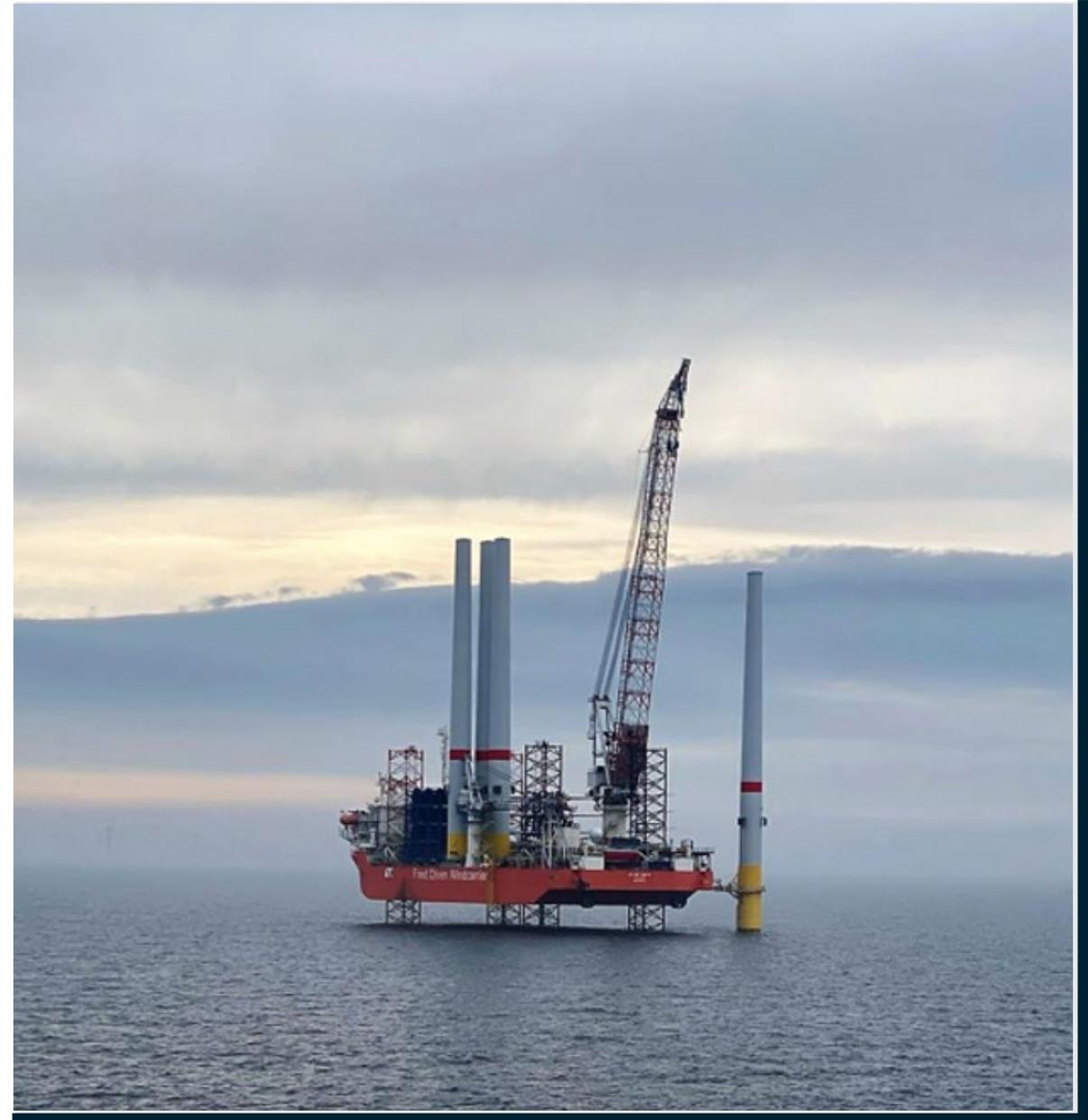
### Italy launches floating PV tender

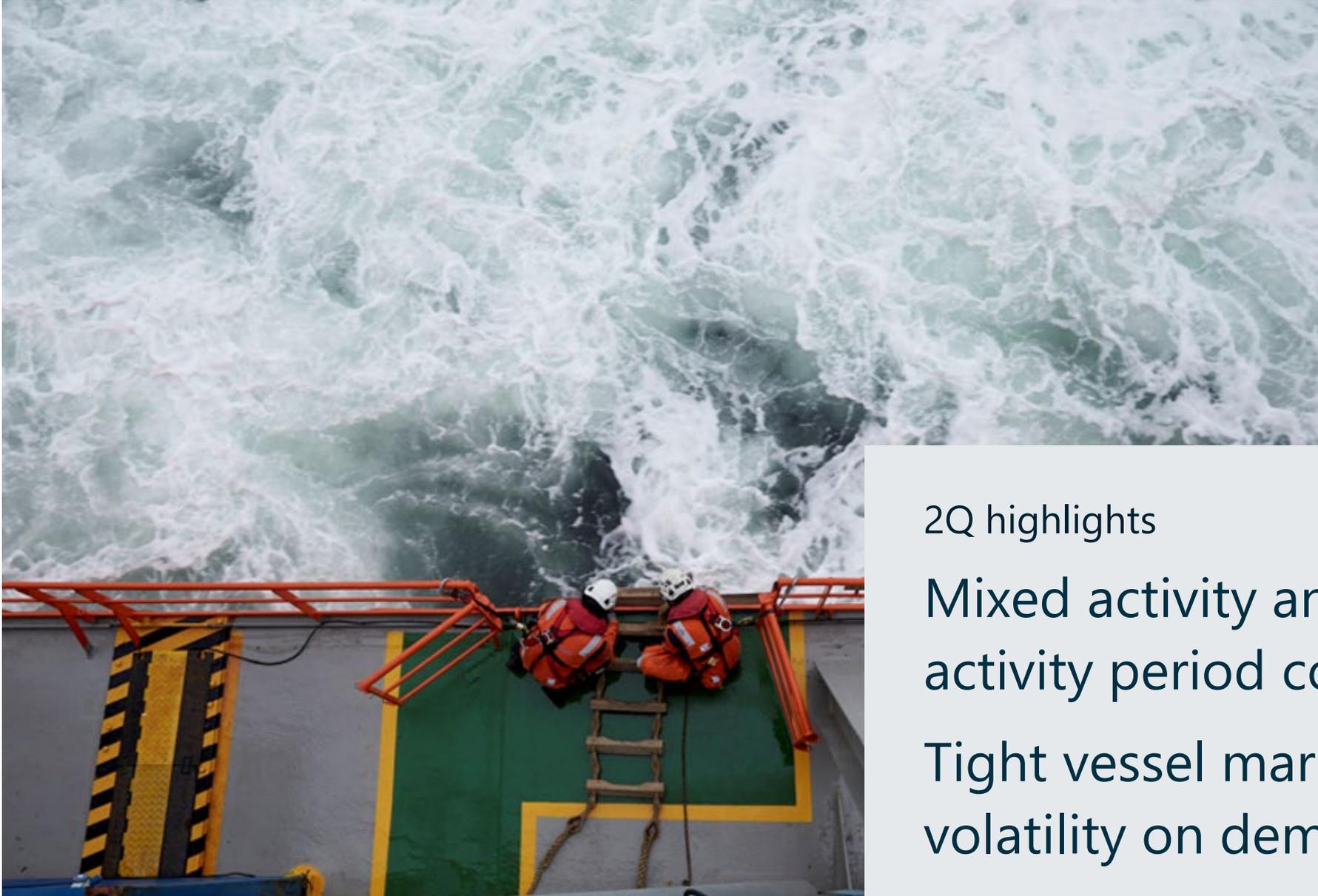
The Italian authorities have opened a tender to support the deployment of about 50 MW of floating PV capacity.

JULY 7, 2025 MASSIMILIANO TRIPODO

# Haakon Magne Ore

CEO





2Q highlights

Mixed activity and high yard activity period coming to an end

Tight vessel market with volatility on demand side persist

Fred. Olsen Windcarrier at a Glance

# Expertise and Excellence for tomorrow's wind gigaparks



Global strategy – proven track record in all core markets



World leading 3x offshore wind installation vessel fleet



> 250 employees



~ EUR 357 million backlog including options

# Status and Update

## BOLD TERN

- Preparations for start of the offshore monopile drilling campaign with Saipem



## BRAVE TERN

- Completed the NNG project in May, thereafter, entered yard



## BLUE TERN

51% owned

- Completed yard stay in May and went on to O&M campaign with SGRE



## BLUE WIND

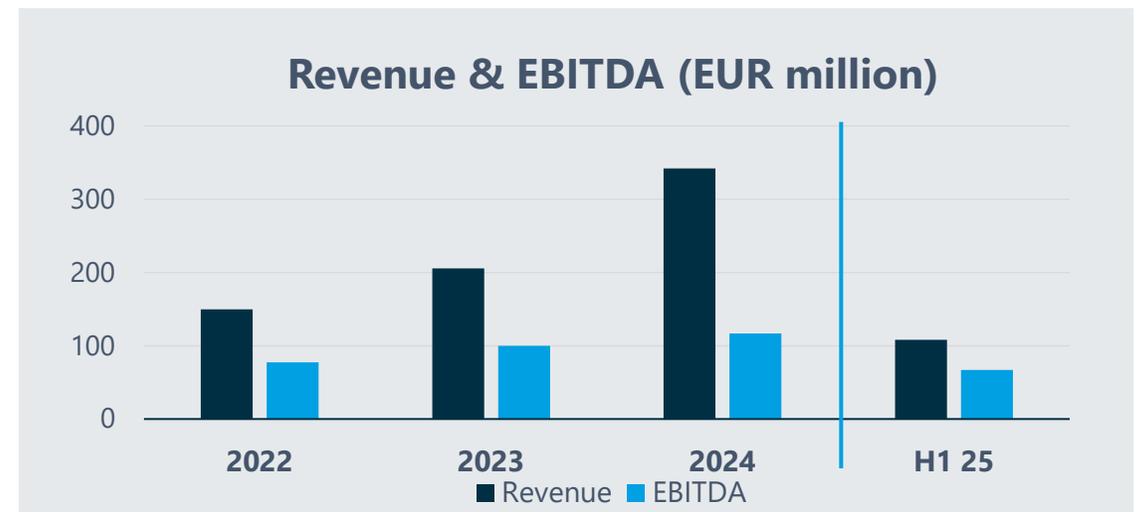
Managed - Shimizu owned

- Worked on the Hai Long project



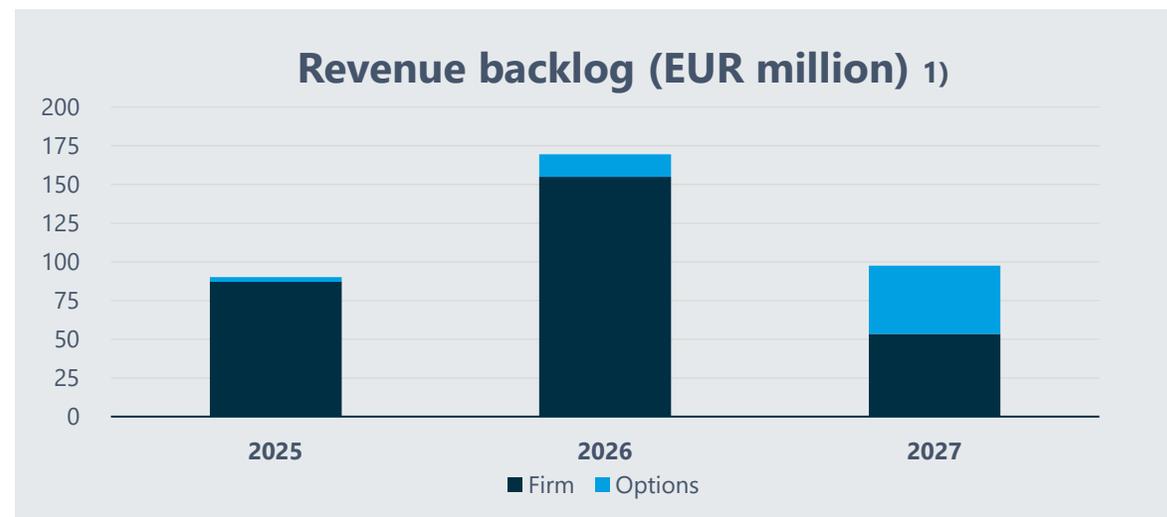
# Quarterly Financials Impacted by Yard activity

- Solid operational performance
- Mixed activity with two vessels partly in yard
  - 73% contractual utilization
  - 99% commercial utilization
- One vessel in dry dock during 3Q, marking end of a period with high yard activity
- Quarterly revenue of EUR 62,1 million and EBITDA of EUR 42,1 million
  - EUR 8.8m related to booking of (non-cash) cancellation fee from contract termination announced in Q2 2024



# Backlog Development

- Backlog FOWIC vessels end 2Q 2025 is EUR 357 million (1Q 2025 EUR 426 million)
- In general, few new major T&I contract awards in 1H25
- Market remains tight with limited vessel availability medium term. Volatility in demand side persists
- Continued high tender activity for new projects



1) Blue Wind backlog (Shimizu vessel) not included in reported backlog due to significantly different EBITDA margin and different contracting entity. 2) Includes termination fee of EUR 4,3 million not yet recognized

# Fred. Olsen Cruise Lines





## Summary

Passenger numbers Q225 vs Q224 **+12%**

Yield per passenger per day Q225 vs Q224 **+7%**

Cumulative sales for 2025, 2026 and 2027 **+11%**

# Status and Update

## BOREALIS

- Cruises this Quarter: 10  
Netherlands x 2, Scottish Isles, Iceland, Croatia, Spain / Portugal and Norway x 4



## BOLETTE

- Cruises this Quarter: 10  
World Cruise (Cape Town to Southampton), Scotland x 2, Norway, Amalfi Coast, Ireland, Iceland, Norway and the French Riviera



## BALMORAL

- Cruises this Quarter: 11  
Norway x 2, Azores, European Cities, Isles of Scilly, France and Spain, British Isles, French River Cruising, Scandinavia, Scottish Isles, Baltic



\* Occupancy calculated as: Total Passengers on board as a % of No. of cruise days x Available Beds