### **Apptix Reports Third Quarter and Year to Date 2017 Results**

Oslo, Norway – November 15, 2017 – Apptix ASA® (OSE: APP), announced its unaudited financial results for the three and nine months ended September 30, 2017.

### **Interim Management Report**

As of Report Date, Apptix has liquidated its entire investment in Fusion leaving the Company with:

- o NOK 61.5 million in cash (or NOK 0.75 per share)
- No outstanding debt
- o Deferred tax asset of NOK 197 million
- OSE listed company with broad shareholder base

Overview of Quarter and Year to Date 2017 results:

- Net income of USD 743 thousand as compared to a net loss of USD 235 thousand during Q2-17 and net income of USD 415 thousand during Q3-16. Net income for the current period included a USD 1.4 million gain on the sale of 924,655 Fusion shares during the period which was partially offset by costs to resolve the Company's previously reported speculative claim (see below).
- YTD net income of USD 341 thousand as compared to net income of USD 748 thousand for same period in 2016.
- Liquidated balance of Fusion investment in October and November 2017.

### **Highlights**

During the third quarter of 2017, Fusion announced their definitive agreement to acquire Birch Communication's Cloud and Business Services operating business. As a result of the following significant share value increase, the Company began liquidating its holdings in Fusion on September 18, 2017. In September, the Company earned sales proceeds of USD 2.5 million. At the end of the third quarter, the Company owned 7.9% or 1.7 million shares of Fusion. The gain realized on the sale of the Fusion shares during the quarter totaled USD 1.4 million and is reflected in the third quarter operating results.

After quarter end and prior to this report date, the Company liquidated the balance of its ownership stake in Fusion resulting in additional proceeds of NOK 37 million. Since taking ownership of the Fusion shares in November 2016, the Company's investment increased 93%.

As previously reported, in August, 2017 the Company settled the outstanding speculative claim from Fusion with a cash payment of USD 150 thousand and the return of 300,000 shares of Fusion stock. As of the settlement date (August 2), the aggregate value of the returned Fusion stock was approximately USD 375 thousand. The Company incurred approximately USD 400 thousand of legal fees related to this case. In total, the gross value of the settlement costs (including legal fees) was approximately USD 925 thousand. The Company's insurance

provider reimbursed Apptix ASA approximately USD 440 thousand reducing the net settlement costs to approximately USD 485 thousand. The impact of the net settlement costs is reflected in the third quarter operating results and partially offset the aforementioned gain on sale of Fusion shares.

"We are pleased with the completion of our US-based technology investment resulting in cash balances on the higher end of our expectations. In addition to our cash balances, we have a deferred tax asset of NOK 197 million and a listed company with a broad shareholder base that can execute effectively in technology related investments in the Nordic markets," said Johan Lindqvist, Chairman of Apptix.

#### Financial Results – Third Quarter and Year to Date 2017

Following the sale of Apptix, Inc. and consistent with the first half of 2017, the Company did not record any operating revenues during the third quarter of 2017 as compared to USD 6.3 million during the third quarter of 2016. As previously reported, the Company does not anticipate any operating revenues to be recorded during 2017.

Operating expenses (including depreciation and amortization) for the third quarter of 2017 totaled USD 171 thousand as compared USD 232 thousand during the second quarter of 2017 and USD 3.5 million for the same period in 2016. Operating expenses during 2017 primarily consist of board remuneration fees, professional fees (legal, accounting and consulting) along with public company costs such as stock exchange registration and insurance. Operating expenses for the nine months ended September 30, 2017 totaled USD 571 thousand as compared to USD 11.0 million for the same period in 2016.

Net income for the third quarter of 2017 totaled USD 743 thousand as compared to a net loss of USD 235 thousand during the second quarter of 2017 and net income of USD 415 thousand for the same period in 2016. Net income for the nine months ended September 30, 2017 totaled USD 341 thousand as compared to net income of USD 748 thousand during the same period in 2016.

During the third quarter of 2017, the Company sold 924,655 shares of Fusion stock on the open market in the United States. Gross proceeds from the share transactions totaled USD 2.5 million, resulting in a gain of USD 1.4 million in during the quarter. Additionally, the Company resolved its pending speculative claim with Fusion during the quarter. The Company returned 300,000 shares of its then current Fusion holdings (valued at approximately USD 375 thousand), paid USD 150 thousand in cash and incurred legal related fees of approximately USD 400 thousand. The Company's insurance provider reimbursed the Company approximately USD 440 thousand. In aggregate, the net settlement costs totaled USD 485 thousand. The financial impact of these transactions are reflected in Other Income & Expense on the Company's Income Statements.

The year over year net operating variances relate primarily to the sale of Apptix, Inc. in November 2016.

Including the impact of foreign exchange, the net cash generated by operating activities totaled USD 2.7 million during the third quarter of 2017 as compared to cash used of USD 217 thousand during the second quarter of 2017 and cash generated of USD 1.5 million during the third quarter of 2016. Year to date, net cash generated from operating activities totaled USD 2.2 million as compared to USD 1.1 million used during the same period in 2016. Again, the year over year variance is primarily related to the sale of Apptix, Inc. in November 2016.

There were no cash flows used for investing or financing activities during the third quarter of 2017 as compared to USD 39 thousand (for investing activities) and USD 761 (for financing activities) during the third quarter of 2016. Additionally, there were no cash flows expenditures for investing or financing activities during the first nine months of 2017. The Company used

USD 130 thousand (for investing activities) and USD 2.5 million (for financing activities) during the first nine months of 2016.

The Company ended the third quarter of 2017 with USD 3.5 million of available cash balances and no outstanding debt.

### Financial Statements – Basis for Preparation

The enclosed consolidated condensed financial statements have been prepared in accordance with IAS 34 - Interim Financial Reporting Standards (IFRS).

### **Significant Accounting Policies**

The accounting policies and methods of computation used in the preparation of the enclosed financial statements are consistent with the policies used in the annual financial statements for the year ended December 31, 2016. The enclosed consolidated condensed financial statements should be read in conjunction with the Company's 2016 annual financial statements, which include a full description of the Company's accounting policies. The enclosed consolidated condensed financial statements are unaudited. As a result of rounding differences, numbers or percentages may not add up to the total.

The financial statements are attached.

## Apptix ASA Interim Consolidated Income Statement

| September 30  | , 2017         | Contombon 20 2016  |  |
|---|----------------|--------------------|--|
| September ev  |                | September 30, 2016 |  |
| (Amounts in USD 1,000) IFRS   |                | IFRS               |  |
| On another Resource   |                |                    |  |
| Operating Revenues  Recognition Revenues  Operating Revenues  Operating Revenues  |                | 6,100              |  |
| Recurring Revenues (subscription revenues) Other Revenues (professional services) | -              | 6,100<br>199       |  |
| Total Operating Revenues  | <del>-</del> - | 6,299              |  |
| Total Operating Revenues  |                | 0,277              |  |
| Total Cost of Sales   |                | 2,291              |  |
| Gross Profit  | -              | 4,008              |  |
| Operating Expenses  |                |                    |  |
| Employee Compensation and Benefits  | 29             | 1,979              |  |
| Other Operational and Administrative Costs  | 142            | 1,187              |  |
| Depreciation and Amortization   | -              | 350                |  |
| Total Operating Expenses  | 171            | 3,516              |  |
| Operating Income  | (171)          | 492                |  |
| Other Expense   |                |                    |  |
| Interest, net   | -              | (168)              |  |
| Foreign Exchange Income / (Loss), net   | -              | 91                 |  |
| Other Financial Income & Expense  | 914            | -                  |  |
| Total Other Expense   | 914            | (77)               |  |
| Income Before Income Taxes  | 743            | 415                |  |
| Income Tax Expense  |                | <u>-</u>           |  |
| Net Income for the Period   | 743            | 415                |  |
| Earnings Per Share: Basic   | 0.01           | 0.01               |  |
| Diluted   | 0.01           | 0.01               |  |
| Weighted Average Common Shares Outstanding  | 81,430         | 81,430             |  |

## Apptix ASA Interim Consolidated Income Statement

|  | Nine Months Ended          |                            |  |  |
|--|----------------------------|----------------------------|--|--|
| (Amounts in USD 1,000)                     | September 30, 2017<br>IFRS | September 30, 2016<br>IFRS |  |  |
| , ,  |                            |                            |  |  |
| Operating Revenues                         |                            |                            |  |  |
| Recurring Revenues (subscription revenues) | -                          | 18,537                     |  |  |
| Other Revenues (professional services)     |                            | 731                        |  |  |
| <b>Total Operating Revenues</b>            | -                          | 19,268                     |  |  |
| <b>Total Cost of Sales</b>                 |                            | 7,089                      |  |  |
| Gross Profit                               | -                          | 12,179                     |  |  |
| <b>Operating Expenses</b>                  |                            |                            |  |  |
| Employee Compensation and Benefits         | 83                         | 6,122                      |  |  |
| Other Operational and Administrative Costs | 488                        | 3,741                      |  |  |
| Depreciation and Amortization              | <u> </u>                   | 1,126                      |  |  |
| <b>Total Operating Expenses</b>            | 571                        | 10,989                     |  |  |
| Operating Income                           | (571)                      | 1,190                      |  |  |
| Other Expense                              |                            |                            |  |  |
| Interest, net                              | (2)                        | (593)                      |  |  |
| Foreign Exchange Income / (Loss), net      | -                          | 151                        |  |  |
| Other Financial Income & Expense           | 914                        |                            |  |  |
| <b>Total Other Expense</b>                 | 912                        | (442)                      |  |  |
| Income Before Income Taxes                 | 341                        | 748                        |  |  |
| Income Tax Expense                         |                            |                            |  |  |
| Net Income for the Period                  | 341                        | 748                        |  |  |
| Earnings Per Share: Basic                  | 0.00                       | 0.01                       |  |  |
| Diluted                                    | 0.00                       | 0.01                       |  |  |
| Weighted Average Common Shares Outstanding | 81,430                     | 81,430                     |  |  |

### Apptix ASA Interim Consolidated Statement of Comprehensive Income

|   | Three Months Ended         |                            |  |  |
|---|----------------------------|----------------------------|--|--|
| (Amounts in USD 1,000)  | September 30, 2017<br>IFRS | September 30, 2016<br>IFRS |  |  |
| Income for the Period   | 743                        | 415                        |  |  |
| Exchange Rate Differences on Translation of Foreign Operations  | 142                        | 2                          |  |  |
| Reversal of Unrealized Gain                                     | (293)                      | -                          |  |  |
| Change in Valuation of Investment for Sale                      | 2,249                      |                            |  |  |
| Items that may be Reclassified Subsequently to Income Statement | 2,098                      | 2                          |  |  |
| Items that will not be Reclassified to Income Statement         |                            |                            |  |  |
| <b>Total Other Comprehensive Income for the Period</b>          | 2,098                      | 2                          |  |  |
| Total Comprehensive Income (Loss) for the Period                | 2,841                      | 417                        |  |  |
| Attributed to Equity Holders of Parent                          | 2,841                      | 417                        |  |  |
|   | Nine Mon                   | ths Ended                  |  |  |
| (Amounts in USD 1,000)  | September 30, 2017<br>IFRS | September 30, 2016<br>IFRS |  |  |
| Income for the Period   | 341                        | 748                        |  |  |
| Exchange Rate Differences on Translation of Foreign Operations  | 151                        | 10                         |  |  |
| Reversal of Unrealized Gain                                     | (293)                      | -                          |  |  |
| Change in Valuation of Investment for Sale                      | 2,099                      | -                          |  |  |
|   |                            |                            |  |  |

Items that will not be Reclassified to Income Statement

Total Comprehensive Income for the Period

**Attributed to Equity Holders of Parent** 

Total Other Comprehensive Income / (Loss) for the Period

1,957 10

2,298 758

**758** 

2,298

Apptix ASA
Interim Consolidated Statement of Financial Position

|   | September - 30 | December - 31 | September - 30 |  |
|---|----------------|---------------|----------------|--|
|   | 2017           | 2016          | 2016           |  |
| (Amounts in USD 1,000)                            | IFRS           | IFRS          | IFRS           |  |
|   |                |               |                |  |
| ASSETS  |                |               |                |  |
| Non-Current Assets                                |                |               |                |  |
| Intangible Assets                                 |                |               | 10,184         |  |
| Total Intangible Assets, net                      | -              | -             | 10,184         |  |
| Property, Plant and Equipment, net                |                |               | 4,283          |  |
| Investment Available for Sale                     | 4,823          | 4,497         |                |  |
| Total Non-Current Assets                          | 4,823          | 4,497         | 14,467         |  |
| Current Assets                                    |                |               |                |  |
| Accounts Receivable                               | -              | -             | 1,710          |  |
| Other Current Assets                              | -              | -             | 161            |  |
| Prepaid Expenses                                  | 23             | 10            | 902            |  |
| Cash and Cash Equivalents                         | 3,511          | 1,308         | 21,412         |  |
| Total Current Assets                              | 3,534          | 1,318         | 24,185         |  |
| TOTAL ASSETS                                      | 8,357          | 5,815         | 38,652         |  |
| LIABILITIES AND SHAREHOLDERS EQUITY               |                |               |                |  |
| Equity Attributed to Equity Holders of the Parent |                |               |                |  |
| Common Stock                                      | 4,666          | 4,666         | 4,666          |  |
| Paid-in Premium Reserve                           | 47,852         | 47,852        | 73,437         |  |
| Other Paid-in Capital                             | 6,204          | 6,204         | 6,193          |  |
| Retained Earnings                                 | (50,750)       | (53,048)      | (65,999)       |  |
| Total Shareholders Equity                         | 7,972          | 5,674         | 18,297         |  |
| Long-Term Debt                                    |                |               |                |  |
| Other Long-Term Debt                              |                |               | 6,503          |  |
| Total Long-Term Debt                              | -              | -             | 6,503          |  |
| Current Liabilities                               |                |               |                |  |
| Trade Accounts Payable                            | 249            | 59            | 1,150          |  |
| Interest Bearing Short-Term Debt                  | -              | -             | 3,471          |  |
| Other Current Liabilities                         | 136            | 82            | 9,231          |  |
| Total Current Liabilities                         | 385            | 141           | 13,852         |  |
| TOTAL LIABILITIES AND EQUITY                      | 8,357          | 5,815         | 38,652         |  |

# Apptix ASA Interim Consolidated Cash Flow Statement

|  | Nine Months Ended September 30, |         |  |  |
|--|---------------------------------|---------|--|--|
|  | 2017                            | 2016    |  |  |
| (Amounts in USD 1,000)                                 | IFRS                            | IFRS    |  |  |
| Cash Flows from Operating Activities                   |                                 |         |  |  |
| Earnings Before Taxes                                  | 341                             | 748     |  |  |
| Stock Based Compensation Expense                       | -                               | 7       |  |  |
| Depreciation and Amortization                          | -                               | 1,126   |  |  |
| Change in Accounts Receivable                          | -                               | 224     |  |  |
| Proceeds from Sale of Fusion Shares                    | 2,501                           |         |  |  |
| Gain on Sale of Fusion Shares, Net of Share Settlement | (1,022)                         | -       |  |  |
| Change in Trade Accounts Payable                       | 190                             | (480)   |  |  |
| Change in Other Assets and Liabilities                 | 42                              | (2,873) |  |  |
| Net Cash Flows Provided by Operating Activities        | 2,052                           | (1,248) |  |  |
|  |                                 |         |  |  |
| Cash Flows from Investing Activities                   |                                 |         |  |  |
| Purchases of Intangibles and Property and Equipment    | -                               | (130)   |  |  |
| Cash Flows Used in Investing Activities                | -                               | (130)   |  |  |
| Cash Flows from Financing Activities                   |                                 |         |  |  |
| Payments on Capital Lease and Debt Obligations, net    | -                               | (2,529) |  |  |
| Cash Flows Used in Financing Activities                | -                               | (2,529) |  |  |
| Effect of Exchange Rates on Cash and Cash Equivalents  | 151                             | 161     |  |  |
| Net Change in Cash and Cash Equivalents                | 2,203                           | (3,746) |  |  |
| Cash and Cash Equivalents at Beginning of Period       | 1,308                           | 7,800   |  |  |
| Cash and Cash Equivalents at End of Period             | 3,511                           | 4,054   |  |  |

### Apptix ASA Interim Consolidated Statement of Changes in Equity

#### Attributed to Equity Holders of the Parent

|                                    |               | Share Premium | Other Paid in | Foreign Currency<br>Translation | Fund for<br>Unrealized Gains | Retained |              |
|------------------------------------|---------------|---------------|---------------|---------------------------------|------------------------------|----------|--------------|
| (Amounts in USD 1,000)             | Share Capital | Reserve       | Capital       | Reserves                        | / (Losses)                   | Earnings | Total Equity |
| Equity December 31, 2016           | 4,666         | 47,852        | 6,204         | 3,927                           | 870                          | (57,845) | 5,674        |
| Net Income for the Period          | -             | -             | -             | -                               | -                            | (167)    | (167)        |
| Other Comprehensive Income         | -             | -             | -             | -                               | 240                          | 9        | 249          |
| Total Comprehensive Income         | -             | -             | -             | -                               | 240                          | (158)    | 82           |
| Distribution of Paid in Capital    | -             | -             | -             | -                               |                              | -        | -            |
| Equity Element of Expensed Options | -             | -             | -             | -                               | -                            | -        | -            |
| Equity March 31, 2017              | 4,666         | 47,852        | 6,204         | 3,927                           | 1,110                        | (58,003) | 5,755        |
| Net Income for the Period          | -             | -             | -             | -                               | -                            | (235)    | (235)        |
| Other Comprehensive Income         | -             | -             | -             | -                               | (390)                        | -        | (390)        |
| Total Comprehensive Income         | -             | -             | -             | -                               | (390)                        | (235)    | (624)        |
| Distribution of Paid in Capital    | -             | -             | -             | -                               | -                            | -        | -            |
| Equity Element of Expensed Options | -             | -             | -             | -                               | -                            | -        | -            |
| Equity June 30, 2017               | 4,666         | 47,852        | 6,204         | 3,927                           | 721                          | (58,238) | 5,131        |
| Net Income for the Period          | -             | -             | -             | -                               | -                            | 743      | 743          |
| Other Comprehensive Income         | -             | -             | -             | -                               | 1,957                        | 143      | 2,099        |
| Total Comprehensive Income         | -             | -             | -             | -                               | 1,957                        | 886      | 2,842        |
| Distribution of Paid in Capital    | -             | -             | -             | -                               | -                            | -        | -            |
| Equity Element of Expensed Options | -             | -             | -             | -                               | -                            | -        | -            |
| Equity September 30, 2017          | 4,666         | 47,852        | 6,204         | 3,927                           | 2,677                        | (57,352) | 7,972        |

Fund for Realized Gains / (Losses) represents the difference between the historical cost and fair market value of the investment in Fusion shares.

### **About Apptix**

Founded in 1997, Apptix ASA was previously the parent company of Apptix, Inc. (USA), a premier provider of managed and hosted business communication, collaboration, compliance & security, and infrastructure solutions to mid-market and enterprise customers and partners. At its peak, Apptix provided services to about 500,000 users around the world. Apptix's portfolio of Cloud solutions included Microsoft Office 365, Managed & Hosted Exchange email, VoIP, Microsoft SharePoint, Microsoft Lync, Servers on Demand, and Enterprise Backup. In September 2015, Apptix, Inc. sold its public cloud customer base to GoDaddy, LLC. This was followed by the sale of the remainder of Apptix, Inc. (its only operating subsidiary) to Fusion Telecommunications International, Inc. in November 2016.

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