

Carasent ASA

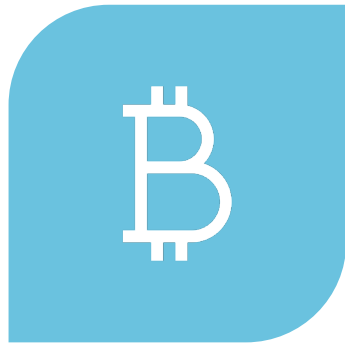
Third Quarter  
and First Nine  
Months 2019  
Results



CARASENT



# OVERVIEW OF THIRD QUARTER 2019 CONSOLIDATED RESULTS FOR CARASENT ASA (IN NOK AND IFRS).



REVENUES OF NOK 11,6 MILLION  
AS COMPARED TO NO NOK 8,4  
MILLION DURING Q3-18.



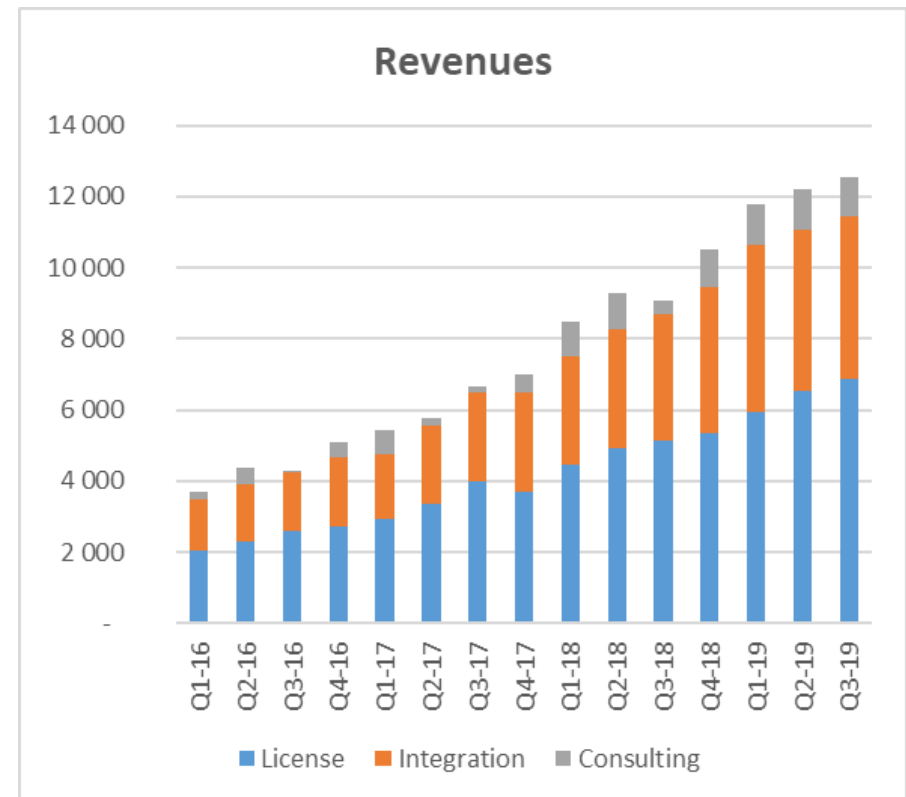
NET INCOME OF NOK 0,9 MILLION  
AS COMPARED TO NOK 0,2  
MILLION DURING Q3-18.



CASH BALANCES OF NOK 8,3  
MILLION AT SEPTEMBER 30, 2019.

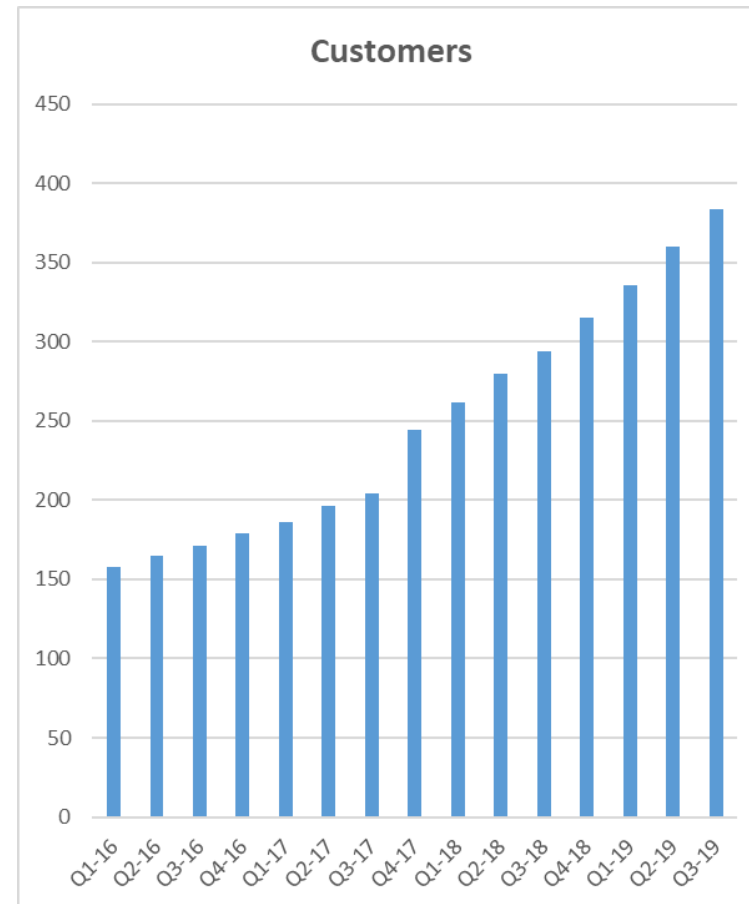
# Evimeria EMR 3Q 2019 \*

- Revenue of SEK 15,0 million , an increase of 54 % as compared to Q3 2018
- EBITDA of SEK 4,2 million as compared to SEK 2,4 million during Q3 2018
- EBIT of SEK 3,4 million as compared to SEK 1,7 million during Q3 2018
- \* Swedish GAAP and SEK



# Evimeria EMR 3Q 2019

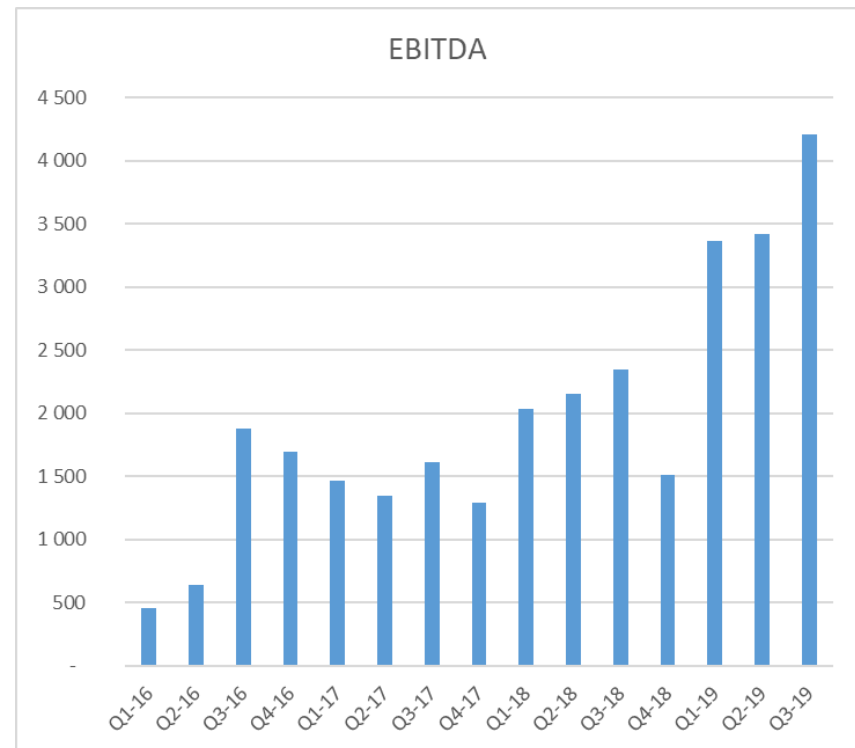
- Signed 24 new clinics during the Third Quarter 2019, which is higher than previous year representing more than one new clinic per week
- Ended the second quarter with 384 active clinics
- Core market in Sweden remains very strong and sales activity has been high
- As a result of accelerated investments , several new services was launched to existing customer base.





# Evimeria EMR 3Q 2019

- The scalability of the business and delivery model continues to increase earnings
- Well in line with targets for 2019
- Swedish market conditions remains strong
- Norwegian launch postponed to 2020



# Stock option program

- The Program is structured as warrants based on market value and will have a the strike price of 150 %
- The option program will be for 2 million new shares
- The options will have a three years term and will be exercisable after three years
- The option program is issued by the Board under the current authorisation to increase the share capital granted by the General Assembly in May 2019
- When exercised, the Board has the right to pay the option holder cash instead of issue shares
- The option program will not have any tax consequences for the Company



# Strategy – status and initiatives



## Geographies

Sweden, active  
Norway, ongoing  
Denmark, planned



## Segments

Primary healthcare, active and  
expanding offering  
Specialists, active and  
expanding offering  
Physiotherapy, active  
Occupational healthcare,  
beta and launch first version



## Services

NPÖ, launched  
Integration platform services,  
launched  
Registration terminal,  
launched  
Labtowellness, pilote

# Growth and trends in the healthcare market



## Three major drivers

The proportion of the population aged 60 or older

Medical progress and the ability to manage illness are contributing to an overall increased average lifetime

Chronic diseases, such as diabetes, obesity and certain cardiovascular diseases, are increasing and are treated over longer periods of time



The need for high-quality healthcare at lower cost to society has therefore never been greater.



## Digitalization is transforming healthcare

The use of digital solutions is increasing availability to patients

Digital solutions also increase opportunities to share necessary and relevant information

Receive healthcare on a remote basis when doctors are available via chat or video,

# Strategy going forward



Continue to invest in Evimeria EMR AB and Webdoc and expand in nearby and similar segments



Actively searching to expand geographical and/or service offering through partnerships or acquisitions within the health tech segment



Focus in Scandinavia (Nordics)