

# Press release

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## Record deal with Wilson

**Norwegian Greentech AS has signed its biggest deal to date in the form of a fleet contract with the Norwegian shipping company Wilson ASA.**

The agreement means that Norwegian Greentech will deliver ballast water treatment systems for all ships owned by Wilson, primarily during the period 2020–2024.

Wilson is one of the biggest cargo shipping companies in Europe in its segment, and the biggest in Norway by far. The fleet currently comprises 120 ships, the majority of which are owned by the shipping company itself.

‘This is an incredibly important contract that we have worked on for a long time,’ says Senior Sales Manager of Norwegian Greentech AS Jon Olav Kopperstad. ‘The contract will help to ensure a high level of activity in Norwegian Greentech for many years to come.’

Jon Olav also wishes to take the opportunity to praise Wilson’s technical team for their good cooperation on bringing this deal to the finishing line.

‘This contract gives us a great starting point to further develop our business, both in terms of growth in returns and the number of employees,’ says Sales & Marketing Director Børge Gjelseth.

General Director Thorbjørn Dalsøren at Wilson confirms that a thorough assessment has been made of both Norwegian and foreign companies in recent years.

‘Norwegian Greentech was chosen because they have the whole package we’ve been looking for. Small space requirement, low energy consumption and service mindedness at a competitive price. A few years ago, we were fairly sure we’d have to look abroad to find that kind of service. It’s particularly pleasing in this day and age that a Norwegian supplier won the contract, and that we can therefore help to secure jobs in the years ahead.’

*2 photos for free use.*

*Photo 1, caption: From the left, Jon Olav Kopperstad (Senior Sales Manager at Norwegian Greentech), Thorbjørn Dalsøren (General Director at Wilson), Børge Gjelseth (Sales and Marketing Director at Norwegian Greentech). Photo: Norwegian Greentech*

*Photo 2, caption: Compact version of Norwegian Greentech’s water treatment system*

**Facts Norwegian Greentech**

*Norwegian Greentech is a complete supplier of sustainable clean water systems. Its main product is currently ballast water treatment systems. The company is also a major supplier of treatment systems to the offshore and land-based aquaculture industry.*

*The company has sold over 400 treatment systems to date, and the market is seeing strong growth due to international requirements.*

*Norwegian Greentech is an independent company in the Havyard Group, with offices in Fosnavåg and 13 permanent employees.*

To learn more about us, visit: [www.norwegiangt.no](http://www.norwegiangt.no)

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