

Fourth quarter 2016

Bergen 27 February 2017



Agenda

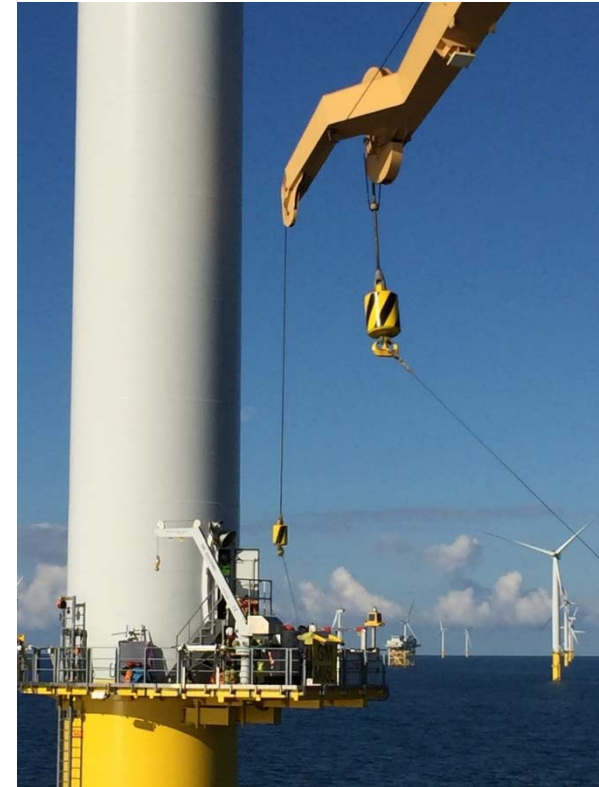
- Highlights Q4 2016
- Operational review
- Financial review
- Summary and outlook



"Polar Onyx"

Highlights fourth quarter

- Establishment of Shearwater GeoServices AS together with Rasmussengruppen AS
- Challenging market
- Fleet utilisation of 46 percent
- Impairment of fleet of NOK 129.6 million
- Continued focus on cost reduction



Shearwater GeoServices

- Establishment of Shearwater GeoServices AS together with Rasmussengruppen AS
 - Jointly owned geophysical company
 - Owned 50/50
 - Integrated provider of marine geophysical services
- Sale of four seismic vessels
- Segment presented as discontinuing operations



"Polar Marquis"

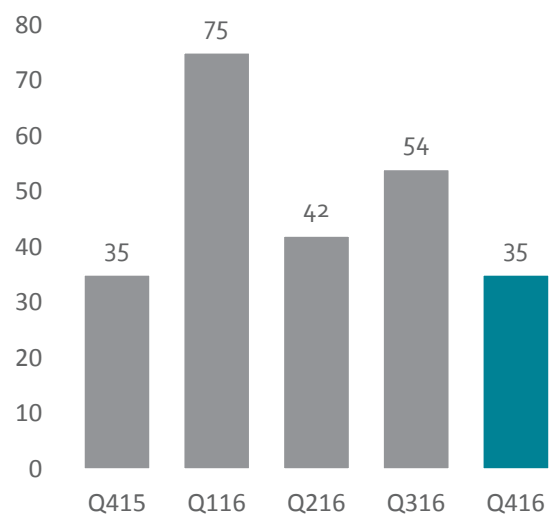
Impairment of vessels

- Impairment of the fleet
 - Reduced values as a result challenging market situation
 - NOK 129.6 million in impairment charge
- Significant impact on quarterly results

Key figures – Continuing operations

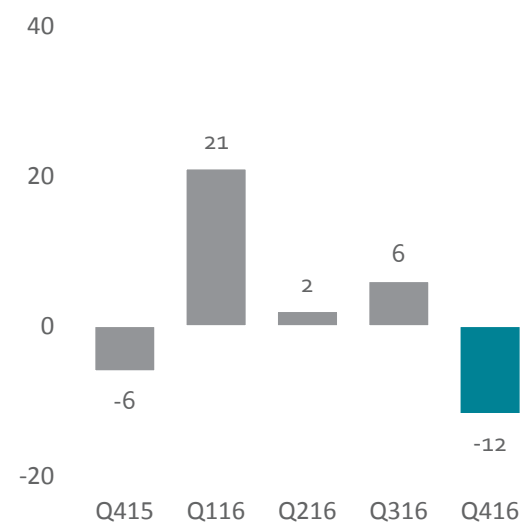
REVENUES (continuing operations)

NOK million



EBITDA (continuing operations)

NOK million



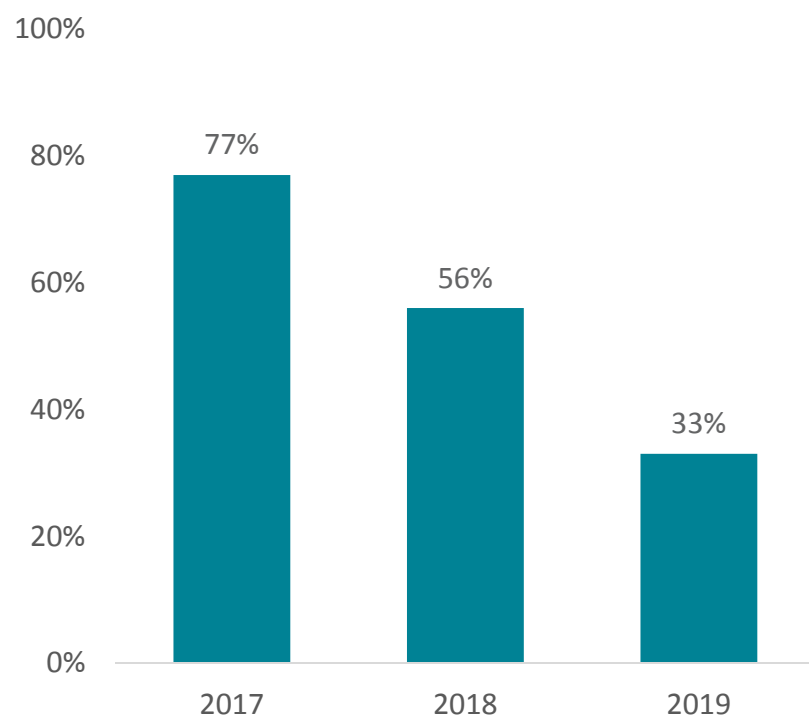
Operational Review

Q4 2016

Contract backlog of NOK 554 million* per January 2017

CONTRACT COVERAGE*

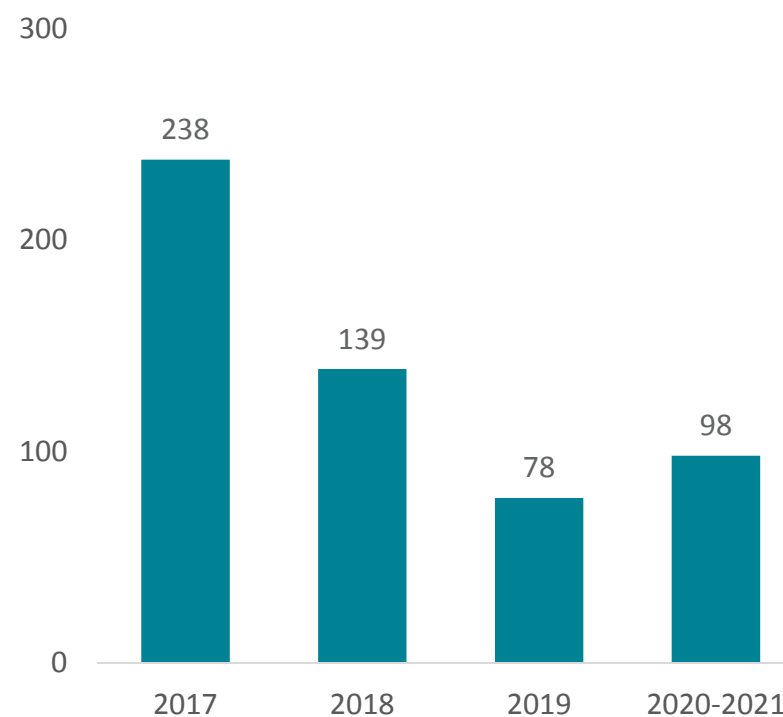
Utilisation rate



* Continuing operations excluding options

CONTRACT BACKLOG*

NOK million





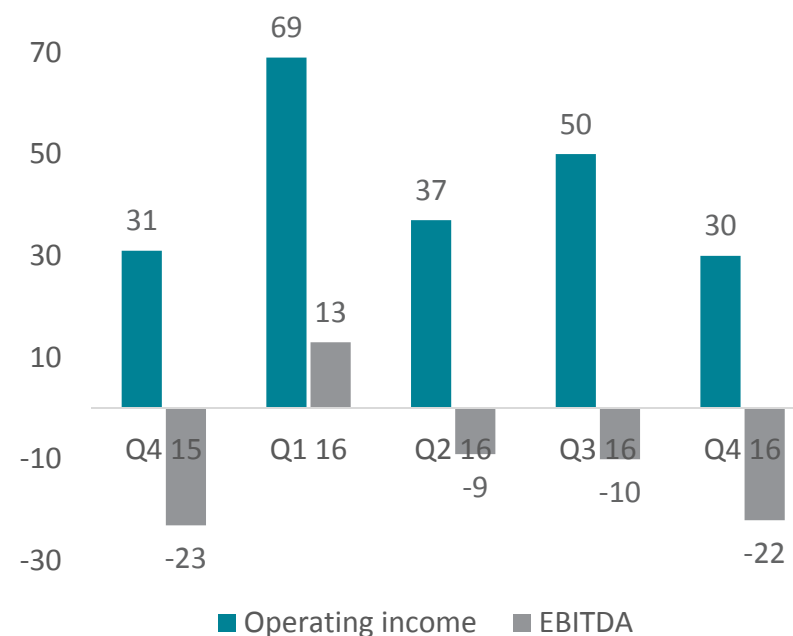
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Subsea

- Fleet utilisation 19 percent
 - 44 percent in Q4 2015.
 - «Polar Onyx» on charter during part of the period.
 - Charter with BMSI for «Polar Queen» terminated in the quarter.
- Market
 - Weak market, with continued downwards price pressure and time-consuming decision processes.
 - «Polar King» on a minimum 21 months charter with Nexans Skagerrak from January 2017.
 - “Polar Queen” on a minimum 7 months charter with Senvion from March 2017.

KEY FIGURES

NOK million





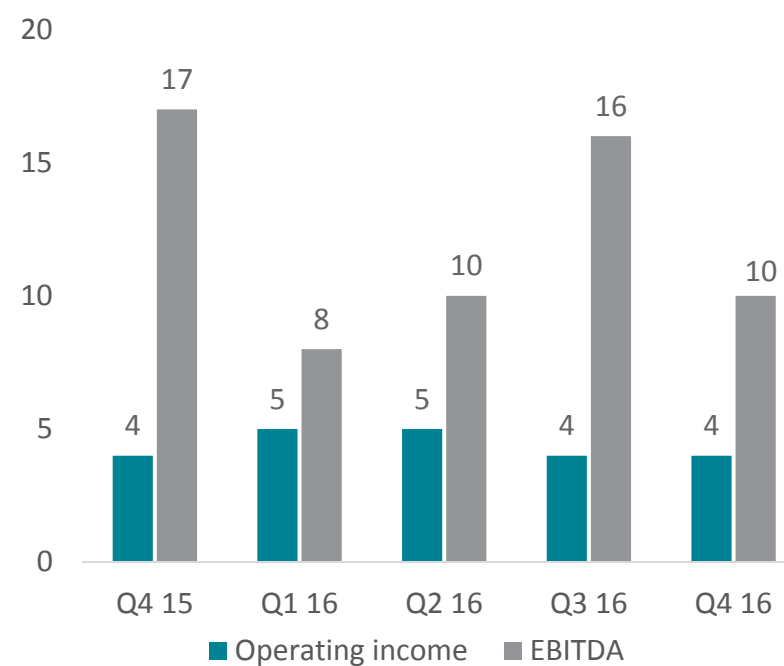
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Ice/ Support

- Fleet utilisation 100 percent
 - 100 percent in Q4 2016
 - EBITDA contribution of NOK 10.2 million including joint venture companies
- Market
 - Generally stable development

KEY FIGURES

NOK million

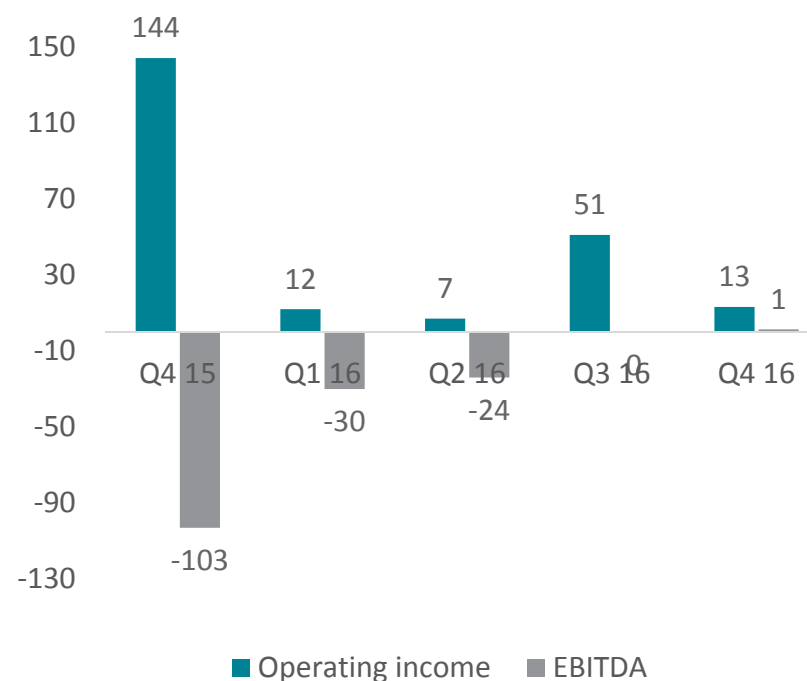


Marine Seismic (discontinued operations)

- Establishment of Shearwater GeoServices AS (“Shearwater”)
- Presented as discontinuing operations
- Fleet utilisation 21 percent
 - «Polar Empress» on charter with Sovcomflot part of the period
 - «Polar Duke» cold stacked in the period
- Market
 - Challenging market with price pressure and weak earnings

KEY FIGURES

NOK million



Financial review

Q4 2016

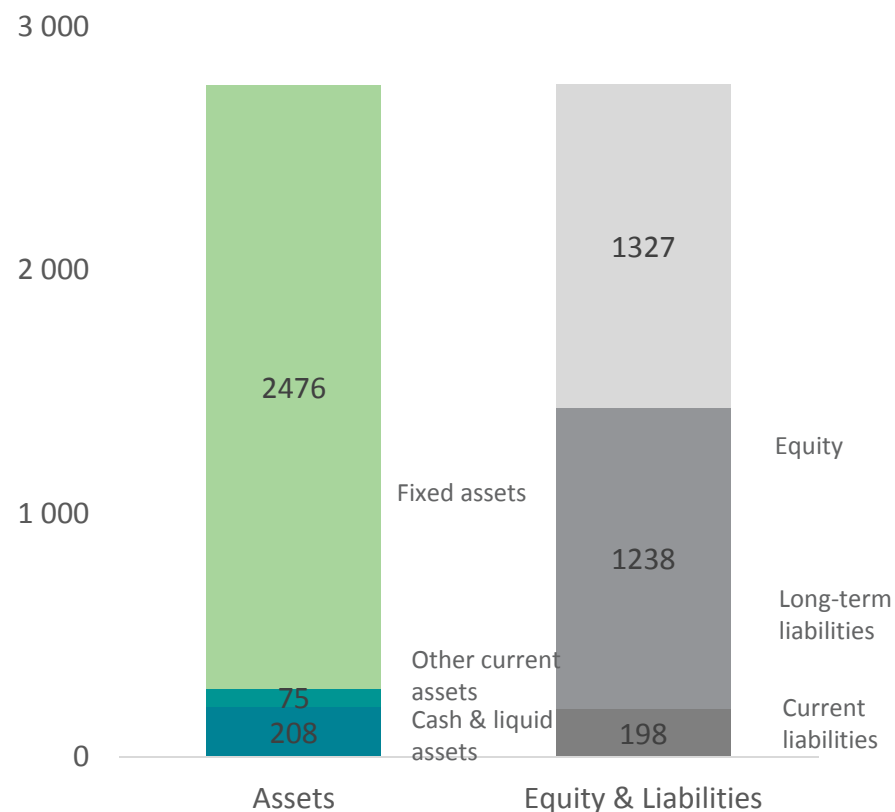
Income statement

NOK mill	Q4 2016	Q4 2015	YTD 2016	YTD 2015
Operating income	34.5	35.4	205.5	474.5
EBITDA	-11.7	-5.5	16.7	260.1
EBIT	-167.1	-33.8	-298.5	35.0
Net financial income and expenses	-4.0	-16.6	-53.0	-104.4
Profit before tax	-171.1	-50.4	-351.5	-69.4
Net profit from continuing operation	-170.3	-110.0	-355.2	-130.2
Discontinuing operation	223.0	-290.1	-373.2	-177.4
Profit for the period	52.6	-400.1	-728.3	-307.7
Normalized profit before tax (1)	-95.9	-51.2	-388.0	143.6
Earnings per share	1.21	-11.28	-16.68	-7.05

(1) Profit bef. tax adjusted for unrealised currency gains/losses, profit from disposals and write-downs.

Balance sheet per 31.12.2016

NOK million



- Total balance NOK 2,762.2 million
- Equity ratio 48.0 percent
- Cash position NOK 203 million
- Net debt NOK 1,150.9 million
- Average duration of loan portfolio is 3.9 years

Outlook

- Market view short term
 - Oil price firming, but market sentiment remains timid.
 - Oil companies seem intent on carrying through cost reduction programs, resulting in continued low vessel demand.
 - Limited sanctioning of new investments.
- Expected trends in segments
 - Marine Seismic: Levelling out or slight improvement in activities.
 - Subsea: Levelling out of activities, but continued downwards pressure on rates.
 - Ice/support: Stable and unchanged activities and rates.

Summary

- Challenging market.
- Fleet utilisation of 48 percent
- Establishment of Shearwater GeoServices AS together with Rasmussengruppen AS
- Fleet impairment



"Polar Marquis"



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