

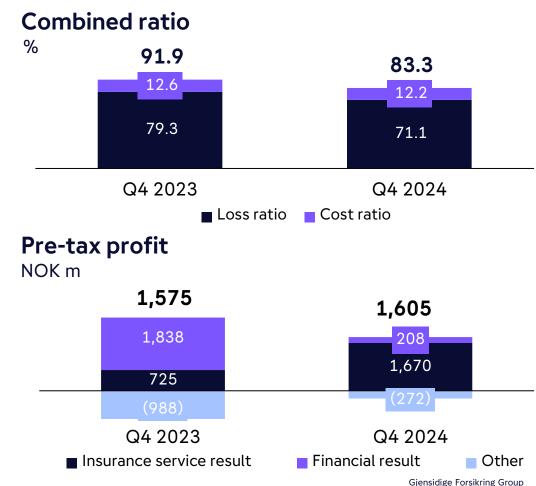
## Q4 2024 Interim presentation

January 2025



## Strong revenue growth and significantly higher profitability in the fourth quarter

- Pre-tax profit NOK 1,605m
- Insurance service result NOK 1,670m
  - 11.6% insurance revenue growth
  - Effective pricing measures
  - Improved loss ratio
  - Good cost control
- Financial result NOK 208m, return 0.3%
- Return on equity 22.7%<sup>1</sup>





## FY 2024: Strong revenue growth, combined ratio impacted by high claims cost for motor in Norway

- Pre-tax profit NOK 6,823m
- Insurance service result NOK 5,387m
  - 11.0% growth in insurance revenue
  - Efficient and robust operations
  - Elevated claims cost for motor in Norway
  - Good cost control
- Financial result NOK 2,458m, return 3.9%
- Return on equity 22.7%

Metric	Delivered 2024	Target 2024
Combined ratio	86.0%	<84%
Cost ratio	12.3%	<14%
Solvency ratio <sup>1</sup>	185%	140-190%
ROE after tax	22.7%	>22%
<b>Dividends</b> (per share)	Regular NOK 9.00 Special NOK 1.00	Dividend policy



## Dividend proposal: Regular NOK 9.00 per share and special NOK 1.00 per share

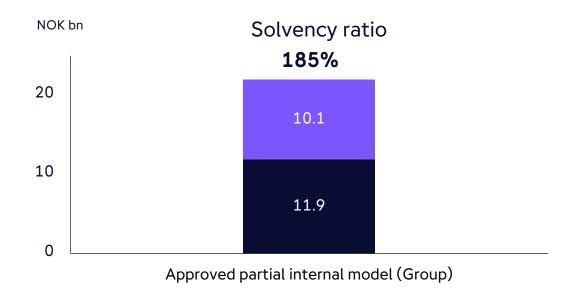
## Strong track record of generating attractive shareholder returns...



- Special dividend per share
- Regular dividend per share
- Pay-out ratio (regular dividend)
- Proposal contingent upon FSA approval
- Approval expected, given solid capital position

#### ... supported by a solid capital position

Capital > Capital requirement





Capital requirement



## Property, Private Norway: Continued implementation of significant pricing measures

#### **Property, Private Norway**

#### **Claims frequency**

Q4'24/Q4'23: - 6%

#### **Claims inflation (repair cost)**

Q4'24/Q4'23: **+ 5.0%** 

Expectation for next 12-18 months: 4-6%

#### Claims for property insurance volatile in nature

- High exposure to weather expect more frequent weather-related incidents over time - included in pricing strategy
- Susceptibility to stochastic factors such as fires downward trend in number of fires (long term)

#### Implementing targeted measures



#### Average premiums continue to rise significantly

#### Average premium in force, per unit

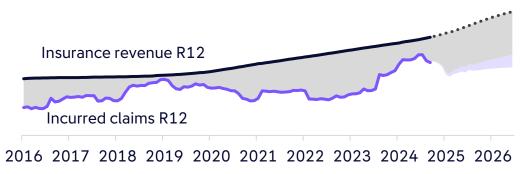
- End Q4 2024/end Q4 2023: + 11.0%
- Will increase further due to ongoing pricing measures with
   + 16.8% from January 2025.

#### Increase in deductibles

0.3 pp positive impact from increase in deductibles on loss ratio for FY 2024

## Gradual effect on profitability as policies are renewed and premium earned

Property, Private Norway





## Motor, Private Norway: Continued high price increases, exceeding expected claims increases

#### **Motor, Private Norway**

#### **Claims frequency**

Q4'24/Q4'23: **0% (+3% underlying, adjusted for weather)** 

#### Claims inflation (repair cost)

Q4'24/Q4'23: + 6.0%

Expectation for next 12-18 months: 4-7%

#### Continued high claims cost

- Shift in claims mix towards more expensive losses
- High frequency level
- Stable claims inflation

#### Implementing targeted measures



#### Average premiums continue to rise significantly

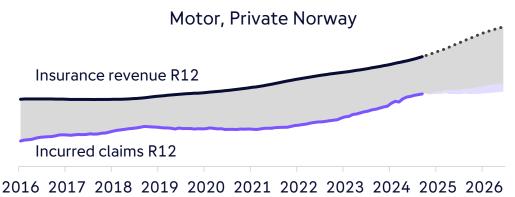
#### Average premium in force, per unit

- End Q4 2024/end Q4 2023: + 15.2%
- Will increase further due to ongoing pricing measures with
  - + 19% from January 2025.

#### Increase in deductibles

0.7 pp positive impact from increase in deductibles on loss ratio for FY 2024

## Gradual effect on profitability as policies are renewed and premium earned





## Sustained growth momentum and high customer retention

 Continued focus on pricing measures and operational efficiency across the Group

#### Private:

- Continued strong revenue growth
- Higher profitability in Norway, lower profitability in Denmark

#### Commercial:

- Strong growth and solid January renewals
- Higher profitability in Norway, lower profitability in Denmark

#### Sweden:

Improved profitability

#### Maintaining high retention in Norway



#### **Progress in distribution efficiency for Private**





### Key sustainability achievements in 2024

#### **Initiatives**

#### Safer society:

- Increased the share of sustainable insurance products to 53% in 2024
- Launched several new damage prevention measures for property, motor and health

#### Sustainable claims handling:

- Supplier agreements aimed to increase the share of repairs and to reduce the use of materials in repairs
- Reduced CO<sub>2</sub>-intensity in own claims processes by 41% (compared with 2019)

#### Responsible investments:

 The sustainability pension profile 'Grønn Fremtid' ranked among the best performing funds in Norway in 2024

#### Other initiatives:

• Climate goals submitted for validation by SBTi

#### Recognitions

- AAA rating from MSCI
- Low risk ESG rating from Sustainalytics
- Ranked among top 5% from EcoVadis (global)
- Top ranking in Sustainable Brand Index (Norway)
- Top ranking in finance sector in IPSOS' reputation survey (Norway)

#### Goals

#### Safer society

- 80% insurance revenue from sustainable products by 2026
- >8 engagement and perceived diversity score

#### Sustainable claims handling

- 55% reduction in CO<sub>2</sub>e from claims handling by 2030
- All suppliers signed Suppliers Code of Conduct

#### Responsible investments

- Net 0 emission in investment portfolio by 2050
- All external managers signed UN PRI

# Financial performance



## Higher insurance service result, driven by strong revenue growth and improved profitability

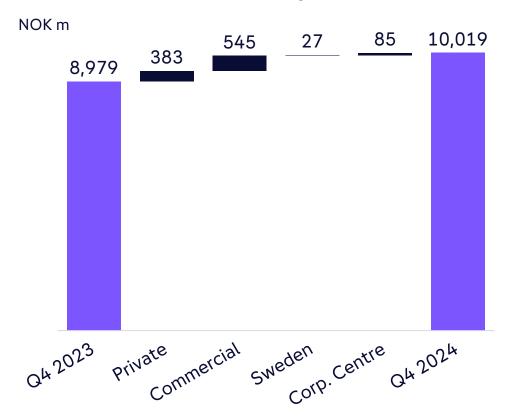
NOKm	Q4 2024	Q4 2023	FY 2024	FY 2023
Private	885	457	2,770	2,495
Commercial	1,012	668	3,462	3,543
Sweden	32	(14)	221	130
Corporate Centre	(259)	(386)	(1,067)	(1,708)
Insurance service result	1,670	725	5,387	4,461
Pension	(58)	114	403	106
Net financial result	138	912	1,578	1,480
Other items	(145)	(177)	(544)	(542)
Profit before tax, continuing operations	1,605	1,575	6,823	5,504
Profit, discontinued operations	24	31	(42)	45

- Increased insurance service result from Private and Commercial in Norway and Sweden
- Lower profitability in Private and Commercial in Denmark
- Good performance in Pension, results negatively impacted by net finance income
- Financial result reflects high running yields, lower credit spreads, positive equity markets and higher interest rates
- Improved results from mobility services (Other items)



## 11.6 per cent revenue growth11.2 per cent in local currency

#### Insurance revenue development

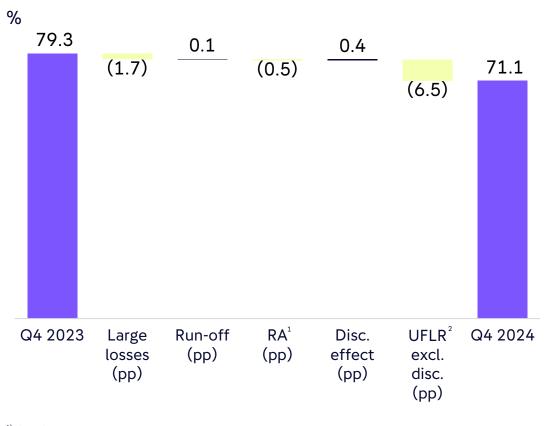


	Revenu	ue growth	
Segment	NOK	Local currency	Driver
Private	10.8%	10.6%	Mainly price
Norway	10.7%	10.7%	Mainly price
Denmark	11.0%	9.7%	Price and volume
Commercial	11.1%	10.7%	Price and volume
Norway	11.6%	11.6%	Price and volume
Denmark	10.2%	8.9%	Price and volume
Sweden	5.7%	4.7%	Price



## Improved loss ratio

#### Loss ratio development



#### **Key drivers**

- Lower underlying frequency loss ratio in Private and Commercial in Norway and in Sweden
- Positive effect from better weather conditions in Norway
- Lower large losses
- Positive effect from risk adjustment
- Lower discounting effect

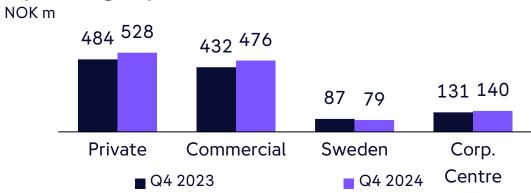
<sup>1)</sup> Risk adjustment

<sup>2)</sup> Underlying frequency loss ratio



## Continued good cost control - cost ratio 12.2 per cent

#### **Operating expenses**



#### **Cost ratios**

%



#### Competitive cost ratio

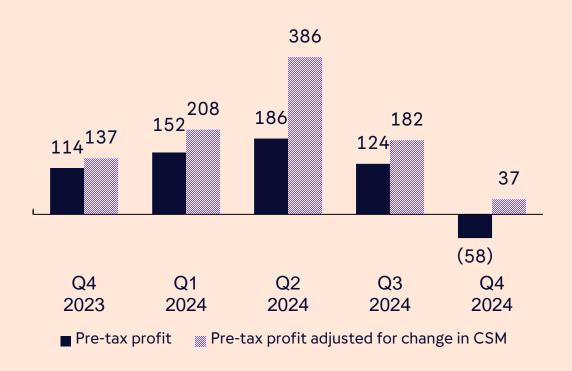
- Efficient operations
- High revenue growth
- Strong cost discipline across the Group



### **Good performance in Pension**

#### **Pre-tax profit**

NOK m



#### Assets under management

NOK bn

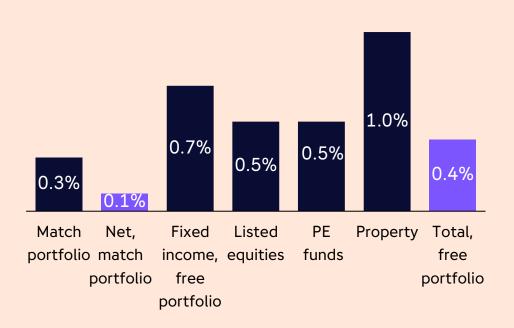


- Other (paid up policies, risk products and company portfolio)
- Unit linked



### Investment return of 0.3 per cent

#### Investment return per asset class



#### Balanced investment portfolio<sup>1</sup>



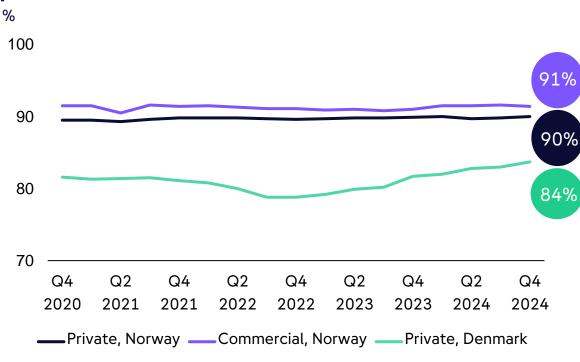
<sup>1)</sup> As at 31.12.2024 Gjensidige Forsikring Group 15



### Moving ahead on operational targets

Metric	Status Q4 2024	Target 2026
Customer satisfaction (Group <sup>1</sup> )	77	> 78
Customer retention	91%	> 90%
(Norway/Outside Norway¹)	84%	> 85%
Digital distribution index (Group <sup>1</sup> )	+10%	> +5-10% annually
Distribution efficiency (Private)	+13%	+25%
Digital claims reporting (Group <sup>1</sup> )	75%	> 85%
Automated claims processing (Norway)	62%	> 70%

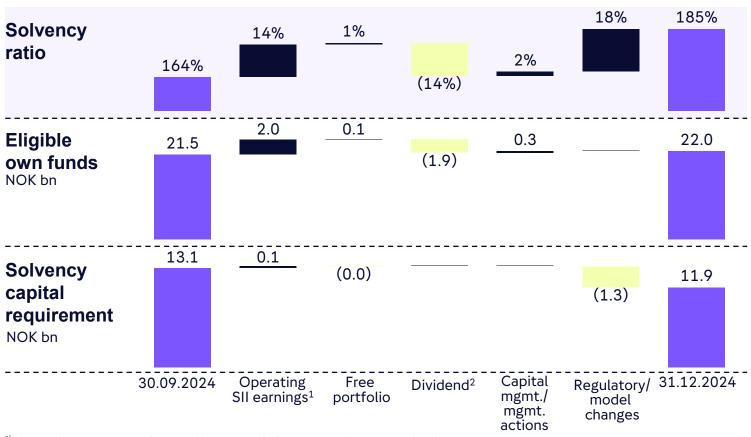
## High customer retention in Norway, improvement potential in Denmark



1) Excluding the Baltics Gjensidige Forsikring Group 16



## Strong capital position



#### Eligible own funds

- Contribution from operating SII earnings and result in free portfolio
  - Seasonal effect and higher discounting in premium provisions
- Deduction of remaining share of proposed dividend
- Contribution from T2 loan issued in Oct. 2024: ~ NOK 250m. Expect full effect of Tier 2 loans over time.

#### Capital requirement

- Approval of storm model (Nov. 2024) reduced capital requirement
- Increase driven by growth

<sup>1)</sup> Operating SII earnings comprise SII underwriting result and SII financial result of the match portfolio after tax. 2) Dividend for the accounting year 2024.



### Concluding remarks

- Strong growth momentum sustained
- Improved profitability during 2024
- Focus on ongoing measures and good cost control
- Strong capital discipline and solid capital position
- Board proposal: regular dividend of NOK 9.00 per share and special dividend of NOK 1.00 per share

#### Ambitious annual financial targets

Metric	2025	2026
Combined ratio	<84%	<82%
Cost ratio	<14%	~13%
Return on equity	>22%	>24%
Solvency ratio	140-190%	140-190%
Insurance service result - Group - Denmark		>NOK 7.5bn >DKK 750m



## Appendix



## Roadshows and conferences post Q4 2024 results

Date	Location	Participants	Event	Arranged by
24 January	Oslo	CEO Geir Holmgren CFO Jostein Amdal Head of IR Mitra H. Negård	Roadshow	ABGSC
29 January, 3 February	London (virtual)	CEO Geir Holmgren Head of IR Mitra H. Negård	Roadshow	ABGSC
19 February	Copenhagen	CFO Jostein Amdal IRO Apineya Maheswaran	Roadshow	Danske
24 - 27 February	USA/Canada	CEO Geir Holmgren Head of IR Mitra H. Negård	Roadshow	DNB
12 March	Frankfurt	CEO Geir Holmgren IRO Apineya Maheswaran	Roadshow	Barclays



## Weather effects, Group excluding the Baltics

	Group excluding the Baltics														
	Q4 2024	Q4 2023	Q3 2024	Q3 2023	Q2 2024	Q2 2023	Q1 2024	Q1 2023	YTD 2024	YTD 2023					
Reported															
Insurance revenue, MNOK	10,019	8,979	9,889	8,853	9,392	8,559	9,060	8,176	38,359	34,568					
Loss ratio	71.1%	79.3%	72.1%	70.8%	72.5%	69.5%	79.4%	73.6%	73.7%	73.4%					
Underlying frequency loss ratio	68.6%	74.7%	67.1%	65.1%	72.5%	66.5%	74.6%	72.0%	70.6%	69.6%					
Weather-related claims															
Large losses net of reinsurance, MNOK	0	0	0	523	0	0	331	0	331	523					
Frequency losses, MNOK	0	110	0	35	0	0	246	80	246	225					
Weather-related claims, total MNOK	0	110	0	558	0	0	577	80	577	748					
Weather effect large losses	0.0%	0.0%	0.0%	5.9%	0.0%	0.0%	3.7%	0.0%	0.9%	1.5%					
Weather effect frequency losses	0.0%	1.2%	0.0%	0.4%	0.0%	0.0%	2.7%	1.0%	0.6%	0.7%					
Loss ratio adjusted for weather	71.1%	78.1%	72.1%	64.5%	72.5%	69.5%	73.0%	72.6%	72.2%	71.2%					
Underlying frequency loss ratio adjusted for weather	68.6%	73.4%	67.1%	64.7%	72.5%	66.5%	71.9%	71.0%	69.9%	68.9%					



## Weather effects, Private

· ———																														
					Priva	ate								Pri	vate N	Norw	/ <b>ay</b>							Priv	vate D	Jenm	ark			1
	Q4 2024																Q1 2024		1 YTD 3 2024								Q1 3 2024		1 YTD 3 2024	
Reported																														1
Insurance revenue, MNOK	3,933	3,550	3,943	3 3,543	3,723	3,413	3,581	3,230	15,179	13,736	3,222	2,910	3,251	2,987	3,057	2,849	2,934	2,700	12,464	11,445	710	640	692	556	6 666	564	4 647	530	2,715	2,291
Loss ratio	64.1%	73.5%	67.4%	63.3%	71.7%	64.2%	70.0%	68.7%	68.2%	67.4%	58.4%	72.7%	63.4%	61.0%	69.0%	62.4%	68.2%	67.0%	64.6%	65.7%	89.7%	77.2%	86.2%	75.1%	84.2%	73.2%	77.8%	77.4%	84.6%	75.7%
Underlying frequency loss ratio	66.5%	74.1%	65.5%	61.7%	72.8%	65.3%	73.5%	68.3%	69.4%	67.4%	63.4%	74.0%	63.7%	60.1%	71.2%	63.4%	72.2%	67.2%	67.5%	66.1%	80.6%	74.7%	73.8%	70.5%	80.0%	74.4%	79.7%	74.1%	78.5%	73.5%
Weather-related claims  Large losses net of reinsurance,  MNOK	C	0 0	) (	32	0	) 0	) 34	0	34	32	0	ſ	0	) 30	0	0	) 29	) o	) 29	9 30	0	Q	0	) 2		) C	) E	; (	) F	. 2
Frequency losses, MNOK	C	110	, ,									110	0			Ĭ						0	) 0	Ī	_	) 0	) 9	2 0	) 9	- 0
Weather-related claims, total MNOK	0	110	0	32	. 0	0 0	177	60	177	202	0	110	0	30	0	0	163	8 60	0 163	3 200	0	0	0	2	. 0	0	0 14	0	0 14	2
Weather effect large losses	0.0%	0.0%	0.0%	6 0.9%	0.0%	0.0%	1.0%	0.0%	0.2%	0.2%	0.0%	0.0%	0.0%	1.0%	0.0%	0.0%	1.0%	0.0%	0.2%	6 0.3%	0.0%	0.0%	0.0%	0.3%	0.0%	0.0%	0.8%	0.0%	6 0.2%	0.1%
Weather effect frequency losses	0.0%	3.1%	0.0%	0.0%	0.0%	0.0%	4.0%	1.9%	0.9%	1.2%	0.0%	3.8%	0.0%	0.0%	0.0%	0.0%	4.6%	2.2%	1.1%	1.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.4%	0.0%	0.3%	0.0%
Loss ratio adjusted for weather	64.1%	70.4%	67.4%	62.4%	71.7%	64.2%	65.0%	66.9%	67.0%	65.9%	58.4%	68.9%	63.4%	60.0%	69.0%	62.4%	62.7%	64.8%	63.3%	64.0%	89.7%	77.2%	86.2%	74.8%	84.2%	73.2%	, 75.6%	77.4%	84.1%	75.7%
Underlying frequency loss ratio adjusted for weather	66.5%	71.0%	65.5%	61.7%	72.8%	65.3%	69.5%	66.5%	68.5%	66.1%	63.4%	70.2%	63.7%	60.1%	71.2%	63.4%	67.6%	65.0%	66.4%	64.7%	80.6%	74.7%	73.8%	70.5%	80.0%	74.4%	78.3%	74.1%	s 78.2%	73.5%



## Weather effects, Commercial

				C	omm	nercia	al							Comr	nerci	al No	rway	1					C	omm	nercia	l Der	nmarl	(		
	Q4 2024	Q4 2023	Q3 2024	Q3 2023				Q1 2023		YTD 2023	Q4 2024	Q4 2023			Q2 2024		Q1 2024	Q1 2023	YTD 2024		Q4 2024	Q4 2023					Q1 2024	Q1 2023	YTD 2024	YTD 2023
Reported																														
Insurance revenue, MNOK	5,440	4,895	5,369	4,759	5,140	4,594	5,039	4,420	20,988	18,668	3,654	3,274	3,559	3,247	3,462	3,130	3,391	3,045	14,067	12,695	1,785	1,621	1,810	1,512	1,678	1,464	1,648	1,376	6,922	5,972
Loss ratio	72.6%	77.5%	71.0%	65.5%	78.5%	68.4%	76.2%	77.3%	74.5%	72.2%	70.7%	79.5%	72.1%	62.5%	80.0%	68.9%	76.7%	78.9%	74.8%	72.4%	76.7%	73.5%	68.7%	71.9%	75.3%	67.4%	75.0%	73.5%	73.9%	71.6%
Underlying frequency loss ratio	69.2%	72.1%	68.1%	66.7%	71.3%	65.6%	74.1%	73.8%	70.6%	69.5%	65.4%	72.0%	68.0%	63.9%	71.3%	63.1%	73.5%	72.5%	69.5%	67.8%	76.9%	72.5%	68.4%	72.7%	71.3%	71.0%	75.4%	76.8%	73.0%	73.2%
Weather-related claims Large losses net of reinsurance, MNOK	0	0	0	27	0	0	76	0	76	27	0	0	0	26	0	0	60	0	60	26	0	0	0	1	0	0	15	0	15	1
Frequency losses, MNOK	0	0	0	35	0	0	91	20	91	55	0	0	0	35	0	0	77	20	77	55	0	0	0	0	0	0	14	0	14	0
Weather-related claims, total MNOK	0	0	0	62	0	0	167	20	167	82	0	0	0	61	0	0	138	20	138	81	0	0	0	1	0	0	29	0	29	1
Weather effect large losses	0.0%	0.0%	0.0%	0.6%	0.0%	0.0%	1.5%	0.0%	0.4%	0.1%	0.0%	0.0%	0.0%	0.8%	0.0%	0.0%	1.8%	0.0%	0.4%	0.2%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.9%	0.0%	0.2%	0.0%
Weather effect frequency losses	0.0%	0.0%	0.0%	0.7%	0.0%	0.0%	1.8%	0.5%	0.4%	0.3%	0.0%	0.0%	0.0%	1.1%	0.0%	0.0%	2.3%	0.7%	0.5%	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.8%	0.0%	0.2%	0.0%
Loss ratio adjusted for weather	72.6%	77.5%	71.0%	64.2%	78.5%	68.4%	72.9%	76.8%	73.7%	71.7%	70.7%	79.5%	72.1%	60.6%	80.0%	68.9%	72.7%	78.3%	73.8%	71.8%	76.7%	73.5%	68.7%	71.9%	75.3%	67.4%	73.3%	73.5%	73.5%	71.6%
Underlying frequency loss ratio adjusted for weather	69.2%	72.1%	68.1%	65.9%	71.3%	65.6%	72.3%	73.4%	70.2%	69.2%	65.4%	72.0%	68.0%	62.8%	71.3%	63.1%	71.2%	71.8%	68.9%	67.4%	76.9%	72.5%	68.4%	72.7%	71.3%	71.0%	74.6%	76.8%	72.8%	73.2%



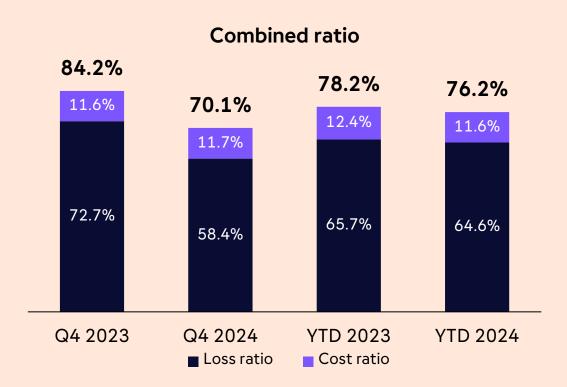
### Weather effects, Sweden and Corporate Centre

					Swe	den				Corporate Centre										
	Q4 2024		Q3 2024	Q3 2023	Q2 2024		Q1 2024	Q1 2023	YTD 2024	YTD 2023	Q4 2024	Q4 2023	Q3 2024	Q3 2023	Q2 2024	Q2 2023	Q1 2024	Q1 2023	YTD 2024	YTD 2023
Reported																				
Insurance revenue, MNOK	503	476	525	481	474	467	494	458	1,997	1,882	144	59	52	70	54	85	(54)	68	195	282
Loss ratio	77.9%	84.7%	69.0%	76.4%	70.3%	72.6%	78.7%	73.0%	73.9%	76.7%										
Underlying frequency loss ratio	77.8%	86.3%	74.0%	79.1%	74.0%	80.2%	79.8%	81.2%	76.4%	81.7%										
Weather-related claims Large losses net of reinsurance (mainly property insurance), MNOK	0	0	0	0	0	0	0	0	0	0	0	0	0	464	0	0	221	0	221	464
Frequency losses (motor insurance), MNOK	0	0	0	0	0	0	12	0	12	0	0	0	0	0	0	0	0	0	0	0
Weather-related claims, total MNOK	0	0	0	0	0	0	12	0	12	0	0	0	0	464	0	0	221	0	221	464
Weather effect large losses	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%										
Weather effect frequency losses	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.4%	0.0%	0.6%	0.0%										
Loss ratio adjusted for weather	77.9%	84.7%	69.0%	76.3%	70.3%	72.6%	76.3%	73.0%	73.4%	76.7%										
Underlying frequency loss ratio adjusted for weather	77.8%	86.3%	74.0%	79.1%	74.0%	80.2%	77.4%	81.2%	75.8%	81.7%										



## General insurance Norway - cost ratio and loss ratio

#### **Private Norway**



#### **Commercial Norway**





## General insurance Denmark - cost ratio and loss ratio

#### **Private Denmark**



#### **Commercial Denmark**



## 0

## General insurance Sweden – cost ratio and loss ratio

#### Sweden





29

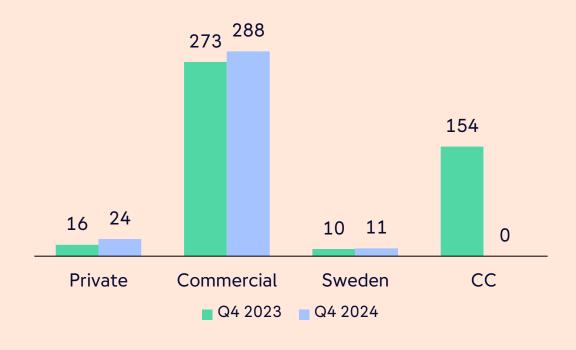
## Large losses

#### Large losses (before discounting)<sup>1</sup>



#### Large losses per segment (before discounting)

NOK m



CC = Corporate Centre. Large losses: Losses > NOK 10m. Weather related large losses are included. Large losses in excess of NOK 30m are charged to the Corporate Centre while up to NOK 30m per claim is charged to the segment in which the large loss occurred.



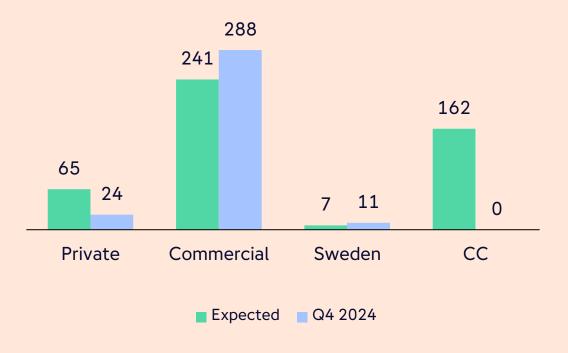
### Large losses

## ~ NOK 1.9bn in large losses¹ expected annually (before discounting)



## Large losses per segment (before discounting) - actual vs. expected

NOK m

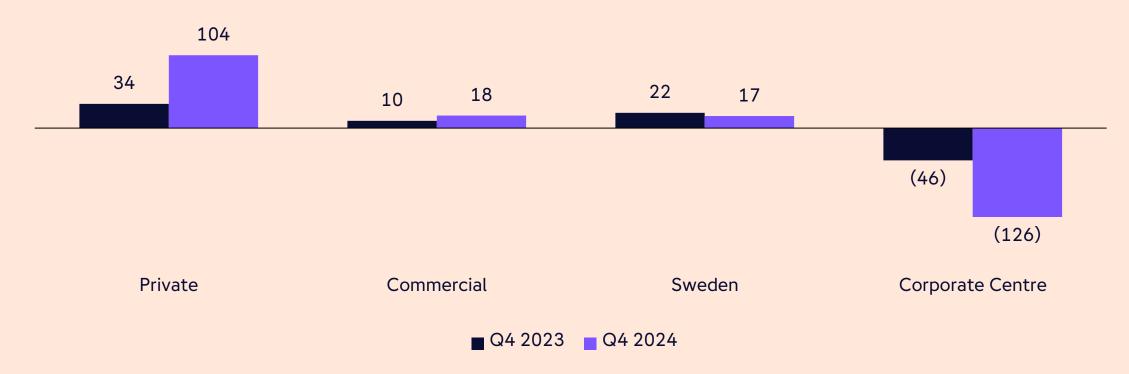


<sup>1)</sup> Excluding the Baltics from Q3 2024 Gjensidige Forsikring Group 30



### **Run-off**

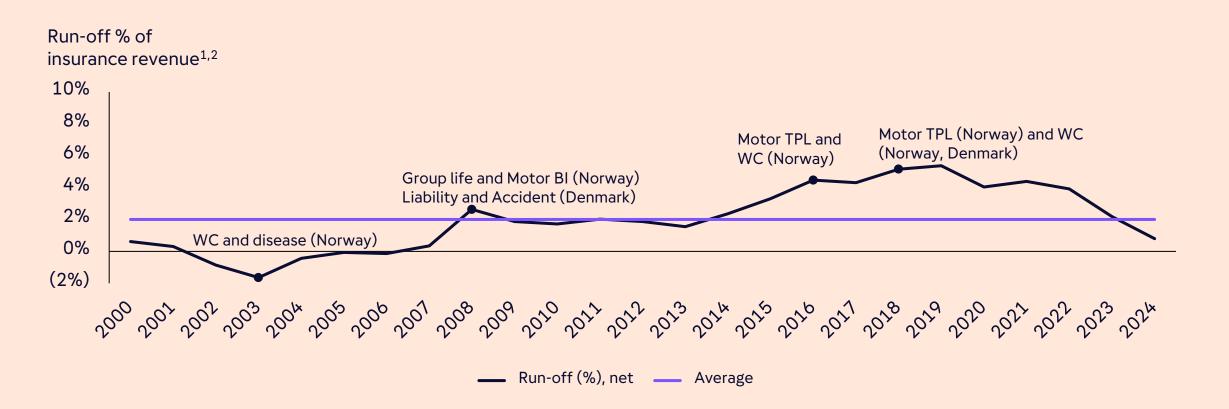
NOK m





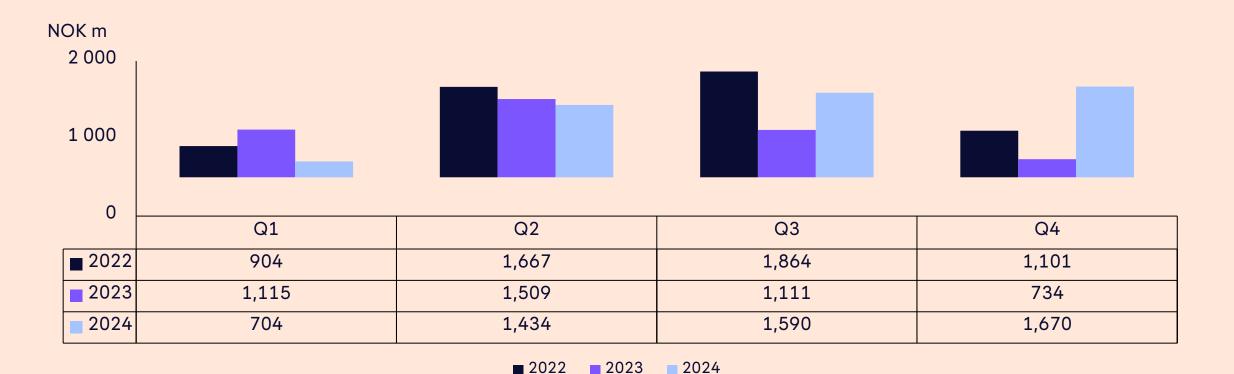
32

### Run-off





## Quarterly insurance service results - seasonality in Nordic general insurance

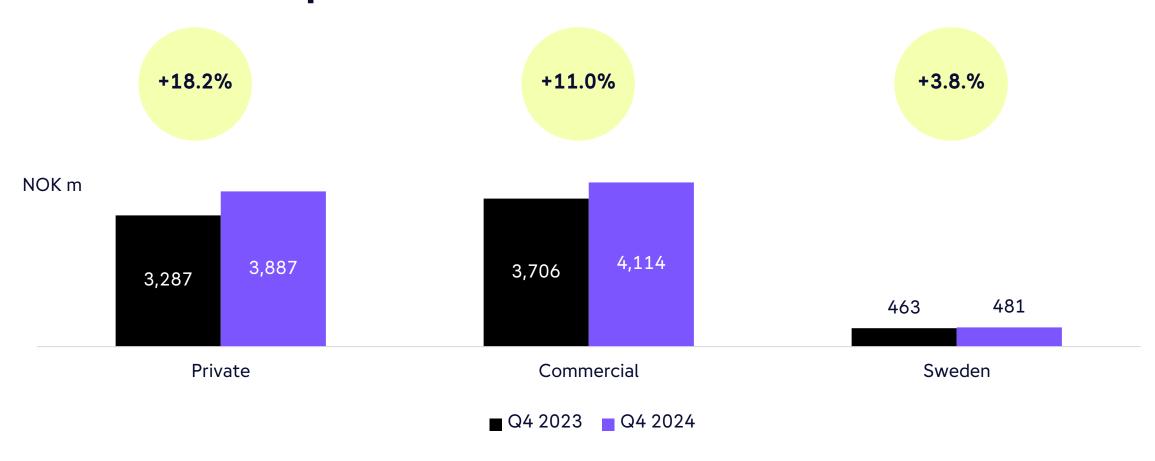


1) Excluding the Baltics from Q3 2024

Gjensidige Forsikring Group



## **Gross written premiums**





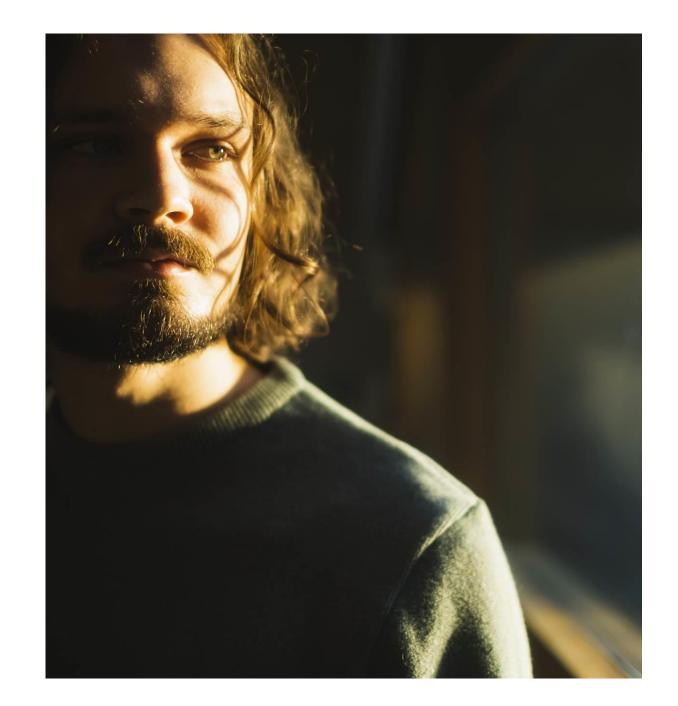
### Norwegian Natural Perils Pool in brief

- Natural perils insurance is a compulsory cover linked to fire insurance in Norway. All insurance companies providing fire insurance in Norway must be members of the pool. Fire insurance coverage for buildings and contents in Norway includes coverage for certain types of natural catastrophe events (premium 0.08 per thousand of the fire insurance premium as of 1 January 2025).
- Maximum compensation per event for natural perils damages covered by this pool arrangement is NOK 16,000m. It does not cover loss of profits, motor vehicles, leisure boats, and certain other items, which are covered through ordinary insurances by the individual insurance companies.
- Premiums are collected and claims are reported to the insurance companies, which handle the claims and settlement.
- New regulation effective from January 2025 stipulates that the Natural Perils Pool shall build a national
  natural perils fund based on the individual insurance companies' profits on the natural perils scheme. Prior
  to this new regulation, the individual companies retained their profits on the scheme as natural perils
  capital, part of IFRS Equity. This transfer of profit from the companies to the new fund will continue until
  the fund has reached a target level. For companies with accumulated natural perils capital, the
  companies' share of losses on the natural perils scheme will be carried by the individual companies as
  before until the fund has reached the target level.

### Reinsurance 2025

- Reinsurance is purchased for protection of the Gjensidige Group's capital position and is primarily a capital management tool.
- General retention level per loss/loss occurrence is NOK/DKK/SEK 100m (for the first loss the retention is NOK/SEK 200m and DKK 100m).
- Gjensidige's total claims related to natural peril events are covered by Gjensidige's catastrophe reinsurance programme. For weather-related events the retention level is NOK/SEK 300m and DKK 200m.
- Gjensidige considers additional coverage at lower levels if this is appropriate according to internal modelling and market conditions.

Gjensidige's recognised claims cost, irrelevant of the size of the claim, is generally capped at the retention levels showed above.





# Investment strategy supporting high and stable nominal dividends

#### Match portfolio

- Duration and currency matching versus technical provisions
- Credit element for increased returns
- Some inflation hedging

## Free portfolio

- Focused on absolute returns
- Dynamic risk management
- Active management fixed income and equities
- Normal risk premiums basis for asset allocation and use of capital

#### **Key characteristics**

- Limited risk appetite
- Fixed-income:
  - Currency hedging vs NOK ~ 100%
    - Limit +/- 10% per currency
- Equity and PE funds:
  - Currency hedging 0-100%
- Fair value recognition
- Stable performance



# Investment portfolio

Asset class	Investments, key elements	Benchmark
Match portfolio		
Fixed-income NOK	Corporate and government bonds	NBP Norwegian RM1-RM3 Duration 3Y Index - NORM123D3 (Alternatively: a Norwegian IG fund with 3 year duration)
Fixed-income DKK	Covered Bonds and government bonds	Nykredit Constant Maturity Index Bullet Covered Bonds 5Y - NYKRCMB5 Index
Fixed-income other currencies	Covered bonds, corporate and government bonds	NASDAQ OMRX Mortgage Bond 3-5Y Index - OMRXMT35 Index
Free portfolio		
Fixed-income – short duration	Norwegian money market	NBP Norwegian Government Duration 0.25 Index - NOGOVD3M (Alternatively: I36032NO Index Bloomberg Barclays Norway T-Bills)
Global investment grade bonds	IG bonds in internationally diversified funds externally managed	Bloomberg Global Agg Corp - Hedged to NOK - H09805NO Index
Global high yield bonds	Including HY, Convertible bonds and Emerging Market Debt externally managed	Bloomberg Global HY- Hedged to NOK - H00039NO Index
Other bonds	Government bonds, Fixed Income derivatives and cash	NBP Norwegian Government Duration 0.25 Index - NOGOVD3M (Alternatively: I36032NO Index Bloomberg Barclays Norway T-Bills)
Listed equities	Mainly internationally and domestic diversified funds externally managed	MSCI World – Local Currency - NDDLWI Index
Private Equity funds	Generalists (Norwegian and Nordic)/ Oil & Gas	Oslo Børs - OSEBX index
Other	Including finance related expenses, hedge funds and commodities	



# Asset allocation - as at 31.12.2024

## Match portfolio

- NOK 39.2bn
- Average duration: 2.9 years
- Average yield: 3.9%



## Free portfolio

- NOK 23.2bn
- Average duration fixed-income instruments: 1.4 years
- Average yield: 4.6%





# Credit and counterparty risk

- The portfolio consists mainly of securities in rated companies with high creditworthiness (Investment grade)
- Issuers with no official rating are mainly Norwegian savings banks, municipalities, credit institutions and power producers and distributors

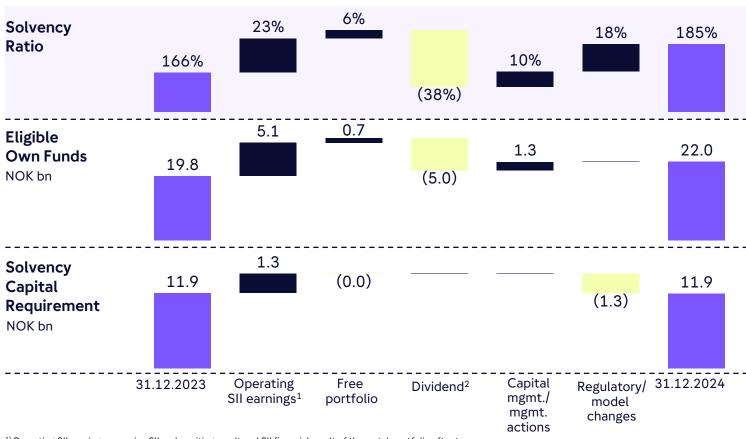
## Total fixed income portfolio

Split – Rating	Match portfolio		Free portfolio	
	NOK bn	%	NOK bn	%
AAA	17.0	43.3	5.0	25.4
AA	3.0	7.5	3.6	18.6
A	8.4	21.4	3.8	19.6
BBB	3.6	9.2	1.4	7.1
ВВ	0.0	0.0	0.1	0.4
В	0.0	0.0	0.0	0.1
CCC or lower	0.0	0.0	0.0	0.0
Internal rating¹	4.1	10.5	4.1	21.0
Unrated	3.2	8.1	1.5	7.8
Fixed income portfolio	39.2	100.0	19.6	100.0

Split - Counterparty	Match portfolio		Free portfolio	
	NOK bn	%	NOK bn	%
Public sector	7.1	18.2	7.2	36.9
Bank/financial				
institutions	21.5	54.8	8.8	45.1
Corporates	10.5	27.0	3.5	18.0
Total	39.2	100.0	19.6	100.0



# Capital generation year-to-date



<sup>1)</sup> Operating SII earnings comprise SII underwriting result and SII financial result of the match portfolio after tax.

<sup>&</sup>lt;sup>2)</sup> Dividend for the accounting year 2024.



# Capital position per operational areas

NOK bn	Approved partial internal model (Group)	Approved partial internal model (general insurance)	Own partial internal model (Group) <sup>1</sup>	Own partial internal model (general insurance) <sup>1</sup>	Gjensidige Pensjonsforsikring
Eligible own funds	22.0	18.5	21.4	17.9	3.1
Capital requirement	11.9	10.5	10.3	8.9	2.2
Solvency ratio	185%	176%	208%	202%	142%



# Solvency II eligible own funds

## Bridging the gap between IFRS<sup>1</sup> equity and Solvency II capital



Figures as at 31.12.2024.

GPF = Gjensidige Pensjonsforsikring AS.

Miscellaneous: Main effects are related to the guarantee scheme provision.



# Gjensidige continues to work for full approval of own partial internal model (PIM)

NOK bn	Approved PIM (Group) 1	Own PIM (Group) <sup>2</sup>
Eligible own funds	22.0	21.4
Capital charge for non-life and health UW risk	11.4	9.8
Capital charge for life UW risk	2.5	2.5
Capital charge for market risk	4.3	4.1
Capital charge for counterparty risk	0.6	0.6
Diversification	(4.6)	(5.0)
Basic solvency capital requirement	14.2	12.0
Operational risk	1.3	1.3
Adjustments (loss-absorbing capacity of deferred tax)	(3.6)	(3.1)
Solvency capital requirement (SCR)	11.9	10.3
Surplus	10.1	11.1
Solvency ratio	185%	208%

#### Main differences between approved and own PIM

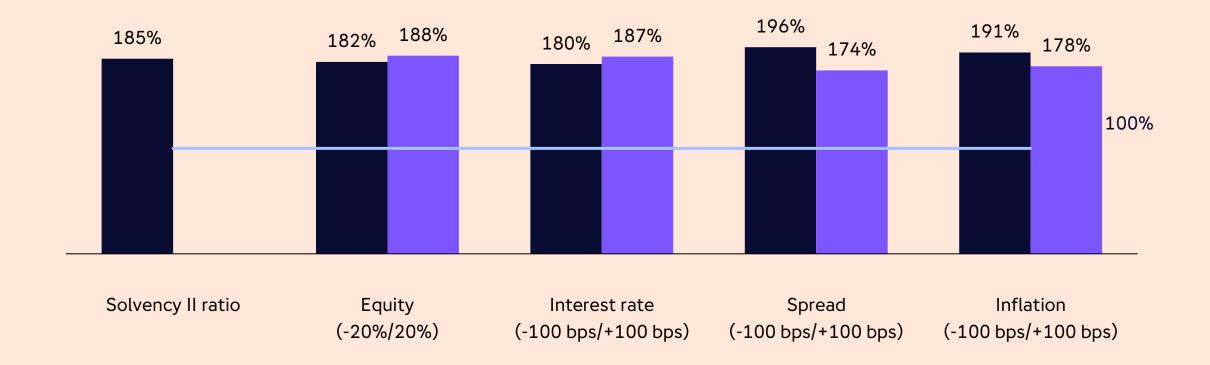
- Correlation between market risk and underwriting risk: Approved PIM based on standard formula. Own PIM takes account of dependencies between underwriting risk and market risk through common exposure to interest rates, inflation rates and currency rates.
- Prudential margin: Approved PIM includes general prudential margins for both market risk and underwriting risk.
- Capital requirement for some lines of business within underwriting risk
- Windstorm model was approved by the FSA in November 2024. This is no longer a difference. As a result, the difference in capital requirement between approved and own model was reduced by NOK 1.3 billion.

Figures as at 31.12.2024.

<sup>1)</sup> Most of non-life and health junderwriting risk and market risk related to the non-life and health insurance business is internally modelled. The standard formula is used for other risks.



# Solvency II sensitivities for the approved partial internal model





# Subordinated debt capacity - Gjensidige Forsikring Group

## **Principles for capacity**

	T1	T2	Constraint
SII	Max 20% of Tier 1 capital	Max 50% of SCR less other T2 capital items	Must be satisfied at group and solo level

## Capacity and utilisation

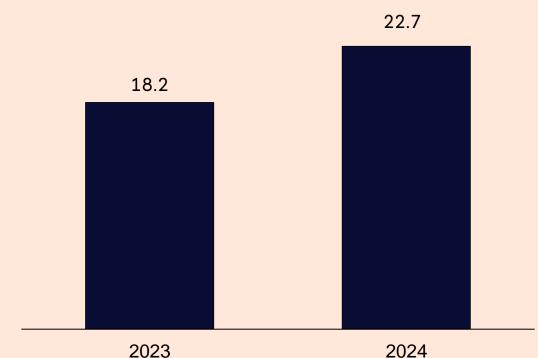
- Tier 1 remaining capacity is NOK 1.2 1.5bn
  - Utilised Tier 1 debt capacity: NOK 2.0bn
- There is no Tier 2 remaining capacity
  - Utilised sub debt: NOK 3.4bn
  - Utilised natural perils fund: NOK 2.4bn
  - Risk equalisation fund life insurance NOK 0.1bn

Equity (NOK m)



# Annualised return on equity 22.7 per cent





Annualised return on equity (%)

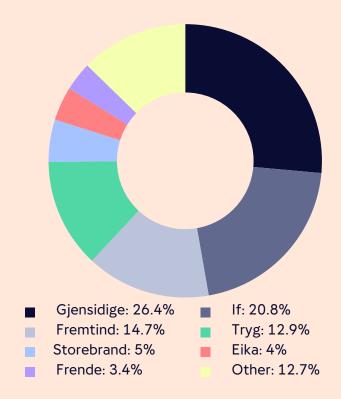
Bridge shows main elements in equity development.

Gjensidige Forsikring Group 47

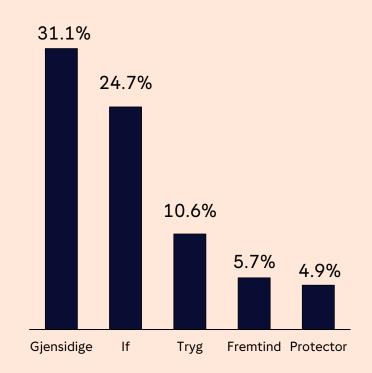


# Market leader in Norway

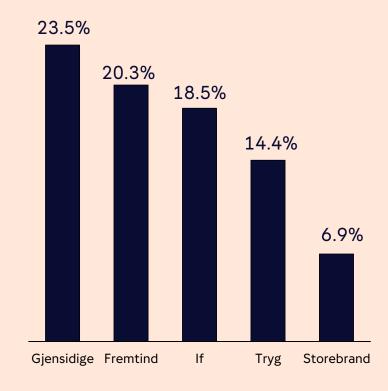
#### Market share - Total market



#### Market share - Commercial



#### Market share - Private



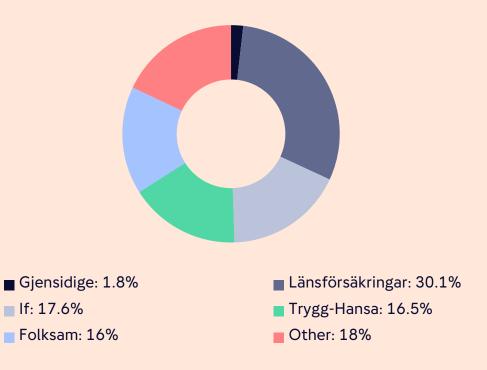


# **Growth opportunities outside Norway**

## **Market shares Denmark**

# ■ Gjensidige: 7.3% ■ Tryg: 24.5% ■ Alm.Brand: 16.5% ■ Topdanmark: 14.4% ■ If: 5.5% ■ Other: 31.9%

#### **Market shares Sweden**



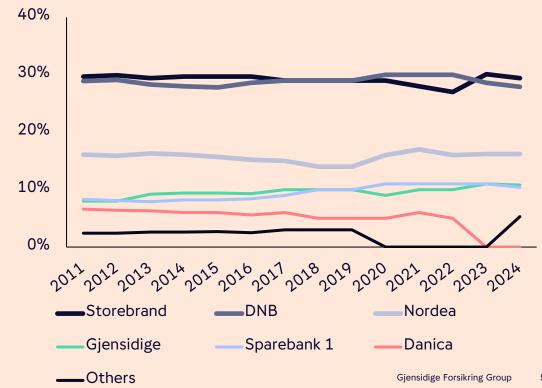


# Gjensidige Pensjonsforsikring

# - Number four position in the growing Norwegian defined contribution pension market

- Well positioned for continued profitable organic growth
- Core focus on SME customers
- Strong profitability
- Multi-channel distribution

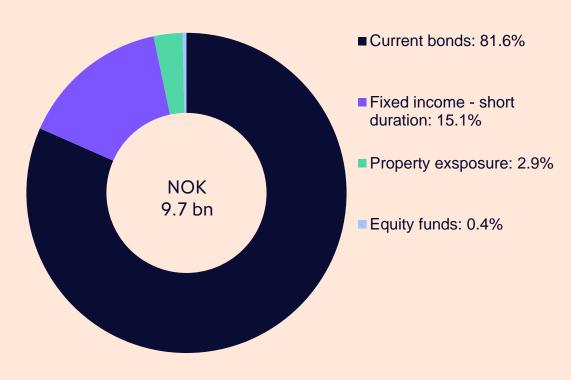
#### Market shares - total AUM NOK 534bn





# Gjensidige Pensjonsforsikring

## Group policy<sup>1</sup> and company portfolio



## Number of occupational pension members





# **Disclaimer**

This presentation and the information contained herein have been prepared by and is the sole responsibility of Gjensidige Forsikring ASA (the "Company"). Such information is being provided to you solely for your information and may not be reproduced, retransmitted, further distributed to any other person or published, in whole or in part, for any purpose. Failure to comply with this restriction may constitute a violation of applicable securities laws. The information and opinions presented herein are based on general information gathered at the time of writing and are therefore subject to change without notice. The Company assumes no obligations to update or correct any of the information set out herein.

These materials may contain statements about future events and expectations that are forward-looking statements. Any statement in these materials that is not a statement of historical fact including, without limitation, those regarding the Company's financial position, business strategy, plans and objectives of management for future operations is a forward-looking statement that involves known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Company's present and future business strategies and the environment in which the Company will operate in the future. The Company assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements.

This presentation does not constitute or form part of, and is not prepared or made in connection with, an offer or invitation to sell, or any solicitation of any offer to subscribe for or purchase any securities and nothing contained herein shall form the basis of any contract or commitment whatsoever. No reliance may be placed for any purposes whatsoever on the information contained in this presentation or on its completeness, accuracy or fairness. The information in this presentation is subject to verification, completion and change. The contents of this presentation have not been independently verified. While the Company relies on information obtained from sources believed to be reliable, it does not guarantee its accuracy or completeness. Accordingly, no representation or warranty, express or implied, is made or given by or on behalf of the Company or any of its owners, directors, officers or employees or any other person as to the accuracy, completeness or fairness of the information or opinions contained in this presentation. None of the Company, its affiliates or any of their respective advisors or representatives or any other person shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with the presentation. The Company's securities have not been and will not be registered under the US Securities Act of 1933, as amended (the "US Securities Act"), and are offered and sold only outside the United States in accordance with an exemption from registration provided by Regulation S of the US Securities Act.

This presentation should not form the basis of any investment decision. Investors and prospective investors in securities of any issuer mentioned herein are required to make their own independent investigation and appraisal of the business and financial condition of such company and the nature of the securities. Any decision to purchase securities in the context of a proposed offering of securities, if any, should be made solely on the basis of information contained in any offering documents published in relation to such an offering. For further information about the Company, reference is made public disclosures made by the Company, such as filings made with the Oslo Stock Exchange, periodic reports and other materials available on the Company's web pages.

Gjensidige Forsikring provides alternative performance measures (APMs) in the financial reports, in addition to the financial figures prepared in accordance with the International Financial Reporting Standards (IFRS). The measures are not defined in IFRS (International Financial Report Standards) and are not necessarily directly comparable to other companies' performance measures. The APMs are not intended to be a substitute for, or superior to, any IFRS measures of performance, but have been included to provide insight into Gjensidige's performance and represent important measures for how management governs the Group and its business activities. Key figures that are regulated by IFRS or other legislation, as well as non-financial information, are not regarded as APMs. Gjensidige's APMs are presented in the quarterly report and presentation. All APMs are presented with comparable figures for earlier periods. The APMs have generally been used consistently over time. Definitions and calculations can be found at www.gjensidige.com/investor-relations/reports-and-presentations.



# **Investor Relations**

Mitra Hagen Negård Head of Investor Relations Mobile: (+47) 957 93 631 mitra-hagen.negard@gjensidige.no

Apineya Maheswaran Investor Relations Officer Mobile: (+47) 991 11 950 apineya.maheswaran@gjensidige.no Address
Schweigaards gate 21,
P.O. Box 700 Sentrum,
NO-0106 OSLO
gjensidige.com/ir