

IDEX ASA Q4-2012

the link between the analog and digital you



IDEX
THE ID OF YOU

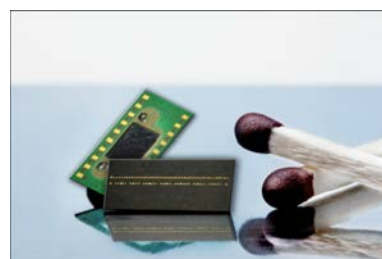
THE SAFE HAVEN OF FINGERPRINT
Ralph W. Bernstein, CEO

IDEX - The safe haven of fingerprint



POSITIONED FOR 'THE YEAR OF FINGERPRINT BIOMETRICS'

- ID: MoU with Chinese partner in Q4
- Embedded: Deal with OEM partner in Q4
 - Supply-chain reinvigorated
 - Sensor design updated
- Mobile: **Ongoing high-level discussions**



CONNECTIVITY ANYTIME AND ANYPLACE FOR ANYTHING

A massive amount of new services and businesses will become enabled by biometrics

- using personal, connected, portable biometric devices carrying biometric information and a person's credentials
- empowering Bring Your Own Device (BYOD), mobile payment, NFC, cloud services, access control and much more



POTENTIAL MARKETS FROM 2013



- Smartphones **1.2 billion** devices by **2015**
 - **725 million** tabs/PC by **2015**



- **7.7 Billion** Smart Cards by **2013**
- **1.1 Billion** contactless Cards by **2013**



- Internet of Things **24 billion** units by **2020**

THE BILLION DOLLAR PLAY:

\$7.59 billion

Value of existing biometrics market*

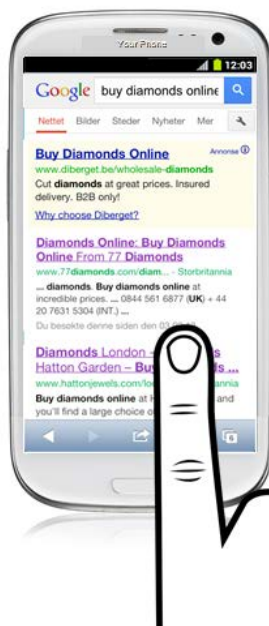
\$16.47 billion

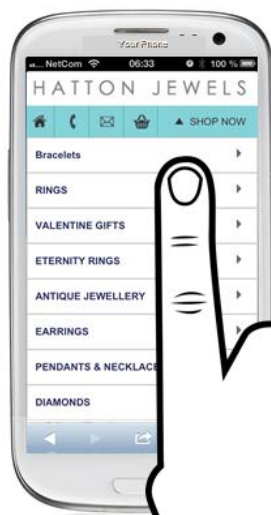
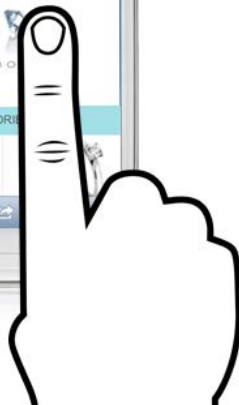
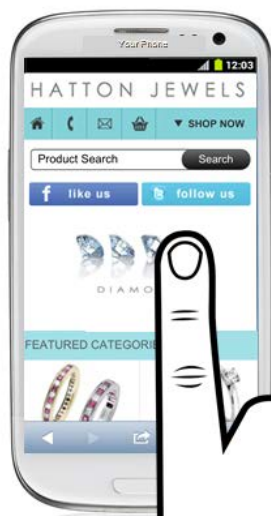
Potential biometrics market in **2017***

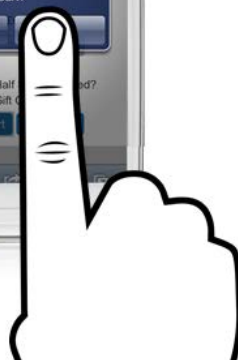
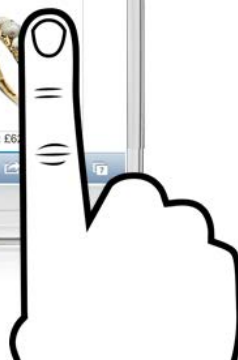
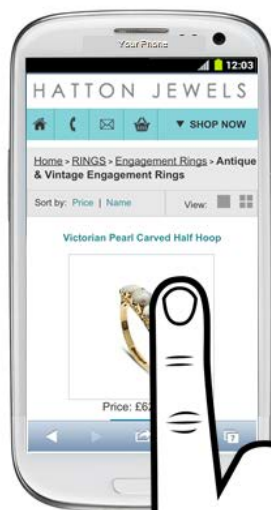
Biometrics

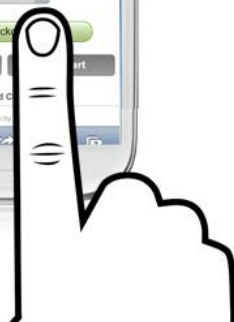
Login to the future

The ID of You

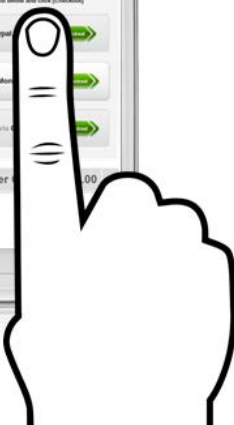
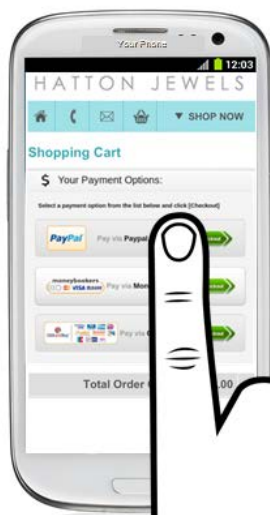


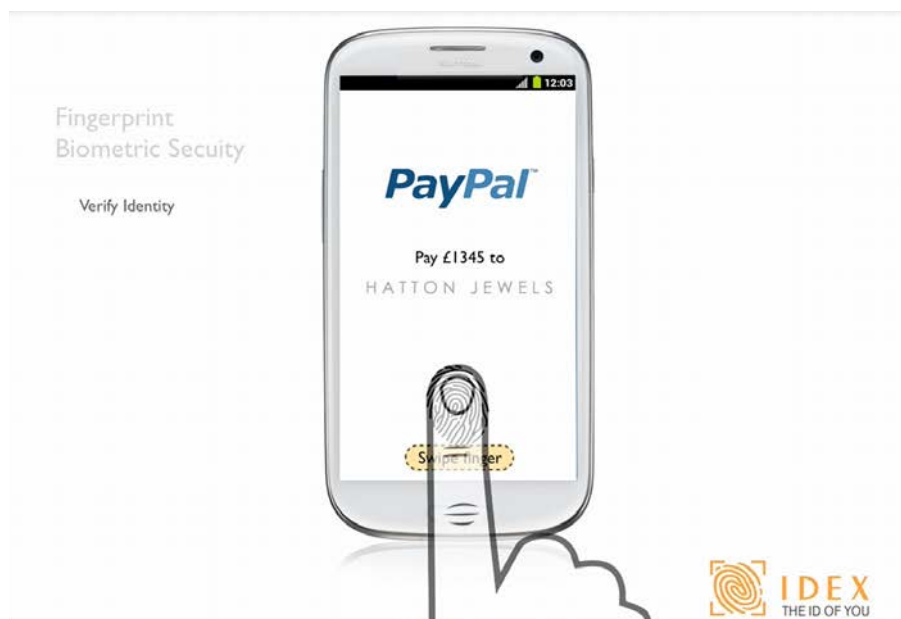






Select payment method





Idex biometric verification technology

banking

travel

login to the future

access
authentication

work device homesvehicles



WHY NOW?



“Why has fingerprint technology adoption taken time?”

- Only been a pin replacement without added value
- No major integrator has stepped up until Apple

“Why will biometrics be among the hottest industries?”

- Explosion in mobile payment – *“mobile payment will reach \$ 1.3 trillion in 2017” Juniper Research*
- Personalization – *You want your own settings -not your kids apps*
- Secure payments and secure banking
- Pin replacement at affordable cost
- You will find fingerprint in a wide variety of use after mobile breakthrough
- “Internet of things-every item has intelligence”
- “Contactless biometric cards reduces the risk of skimming”

SHORTCUTS

NAVIGATION

CONVENIENCE

SECURITY

AFFORDABLE

MOBILE PAYMENT

IDEX VS. COMPETITION



- **IDEX** represent the most complete patent portfolio in capacitive fingerprint sensing technology outside **Apple**
- **IDEX** owns a “first-to-file” patent portfolio covering key principles and implementations of **low-cost fingerprint sensors**
- **IDEX** patents have been assessed and verified in a litigation between **IDEX** and **UPEK** (AuthenTec)/**ST Microelectronics**
- **IDEX SmartFinger®** offers unsurpassed image quality and biometric performance
- **IDEX SmartFinger®** accepts a wide range of swipe speeds, directions and “abnormal” finger movement
- **IDEX’s** patented solution offers fingerprinting through any material, including glass



Profit and loss statements

Consolidated interim Statements of comprehensive income Amounts in NOK 1,000	1 October- 31 December 2012	1 October- 31 December 2011	1 January- 31 December 2012	1 January- 31 December 2011
Operating income				
Sales and services revenue	20	19	1 046	99
Other operating revenue	1 047	742	3 460	1 224
Total revenue	1 067	761	4 506	1 323
Operating expenses				
Payroll expense	3 072	4 907	17 778	17 696
Research and development expenses	1 062	2 869	10 747	13 481
Other operating expenses	1 589	2 080	9 233	7 632
Total operating expenses	5 723	9 856	37 758	38 809
Profit (loss) before interest, tax, depreciation and amortization (EBITDA)	(4 656)	(9 095)	(33 252)	(37 486)
Depreciation	77	72	313	245
Profit before interest and tax (EBIT)	(4 733)	(9 167)	(33 565)	(37 731)
Financial income and expenses				
Interest income	58	122	208	348
Other financial income	3	28	65	66
Interest expense				
Other financial expense	(2)	(16)	(73)	(38)
Net financial items	59	134	200	376
Net result before tax	(4 674)	(9 033)	(33 365)	(37 355)
Taxes				
Net profit (loss) for the period	(4 674)	(9 033)	(33 365)	(37 355)
Profit (loss) per share -basic and diluted	NOK (0.02)	NOK (0.03)	NOK (0.12)	NOK (0.15)

Balance sheets - assets

Consolidated interim balance sheets Amounts in NOK 1,000	31 December 2012	31 December 2011
ASSETS		
Long-term assets		
Fixed assets		
Machinery and office equipment	626	939
Total fixed assets	626	939
Financial assets		
Long-term receivables	332	325
Total financial assets	332	325
Total long-term assets	958	1 264
Current assets		
Receivables		
Accounts receivable	17	19
Other receivables	3 715	3 161
Prepaid expenses	512	343
Total receivables	4 244	3 523
Cash and bank deposits		
Cash and bank deposits	19 833	21 462
Total cash and bank deposits	19 833	21 462
Total current assets	24 077	24 985
TOTAL ASSETS	25 035	26 249

Balance sheets –equity and liabilities

Consolidated interim balance sheets Amounts in NOK 1,000	31 December 2012	31 December 2011
EQUITY AND LIABILITIES		
Equity		
Paid-in-capital		
Share capital	46 422	40 794
Share premium reserve	86 292	63 429
Other paid-in capital	11 235	7 409
Total paid-in-capital	143 949	111 632
Other equity	(125 631)	(92 266)
Total equity	18 318	19 366
Liabilities		
Short-term liabilities		
Accounts payable	2 561	2 230
Public duties payable	906	471
Other short-term liabilities	3 250	4 182
Total short term liabilities	6 717	6 883
Total liabilities	6 717	6 883
TOTAL EQUITY AND LIABILITIES	25 035	26 249

Cash flow statements

Consolidated interim cash flow statements Amounts in NOK 1,000	1 October- 31 December 2012	1 October- 31 December 2011	1 January- 31 December 2012	1 January- 31 December 2011
Profit (loss) before interest and taxes	(4 733)	(9 167)	(33 565)	(37 731)
Share-based remuneration (equity part)	136	1 142	3 825	4 409
Depreciation	77	72	313	245
Interest paid				
Change in working capital and other items	(119)	329	(885)	(608)
Net cash flow from operational activities	(4 639)	(7 624)	(30 312)	(33 685)
Purchases of property, plant and equipment		(219)		(552)
Change in long-term receivables	(7)	(7)	(7)	(7)
Interest received	49	122	199	348
Net cash provided by investing activities	42	(104)	192	(211)
Share issues net of expenses	18 747	10	28 491	42 709
Net cash provided by financing activities	18 747	10	28 491	42 709
Net change in cash and cash equivalents	14 150	(7 718)	(1 629)	8 813
Opening cash balance	5 683	29 180	21 462	12 649
Closing cash balance	19 833	21 462	19 833	21 462

Changes in equity

Consolidated interim statements of changes in equity Amounts in NOK 1,000	Share capital	Share premium	Other paid-in capital	Retained earnings (uncovered loss)	Total equity
Balance 1 January 2012	40 794	63 429	7 409	(92 266)	19 366
Share issues	5 628	22 863			28 491
Share-based compensation			3 826		3 826
Total comprehensive income for the period				(33 365)	(33 365)
Balance 31 December 2012	46 422	86 292	11 235	(125 631)	18 318
Balance 1 January 2011	32 240	29 274	3 000	(54 911)	9 603
Share issues	8 554	34 155			42 709
Share-based compensation			4 409		4 409
Total comprehensive income for the period				(37 355)	(37 355)
Balance 31 December 2011	40 794	63 429	7 409	(92 266)	19 366

