Integrated Wind Solutions

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IWS | A fully integrated offshore wind solutions provider

- **IWS** is an offshore wind service and consultancy company that integrates construction and CSOVs with engineering, product and manpower services in a windfarm's installation, commissioning and operations phases
- **IWS Services** focus on solutions where time-to-market, entry barriers, and unique competencies will enable IWS to build and sustain premium margins
- **IWS Fleet** is a CSOV operator with six high-end CSOV newbuildings + two options, in a market where CSOV demand is expected to increase 3x by the end of the decade¹
- **PEAK Wind**² is a leading renewable energy consultancy, operations & asset management service company with strong international growth



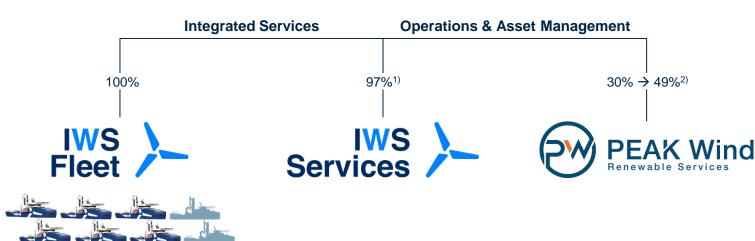


^{2) 30%*} ownership. Fixed price option exercisable by September 2024 to acquire an additional 19%* of shares (*pre-dilution from share-based option program to key employees)



IWS | A fully integrated offshore wind solutions provider







Global offshore wind ambitions ~800 GW (excl. China)



^{*}Offshore wind not specifically mentioned, but implicit in ambitions



^{**}Calculated as EU target of 300 GW by 2050, UK Climate Change Committee estimates of up to 125 GW by 2050, and Norway aim to allocate 30 GW by 2040

^{***} China targets are not included in this report (e.g. 54.85 GW by 2025) Source: Q4 2023 Green Ducklings analysis







IWS Skywalker | Galley and Lounge at the Viking Panorama Deck







IWS Skywalker | Dining facilities







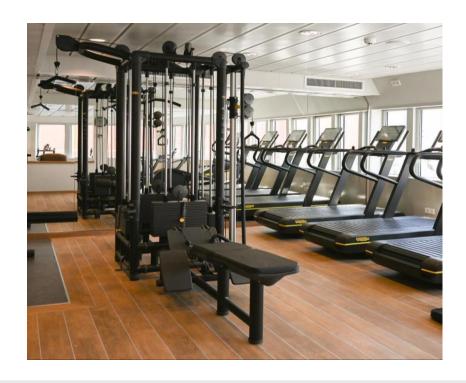
IWS Skywalker | Client office and conference room







IWS Skywalker | Recreational facilities







IWS Fleet | Vessels under construction at CMI shipyard











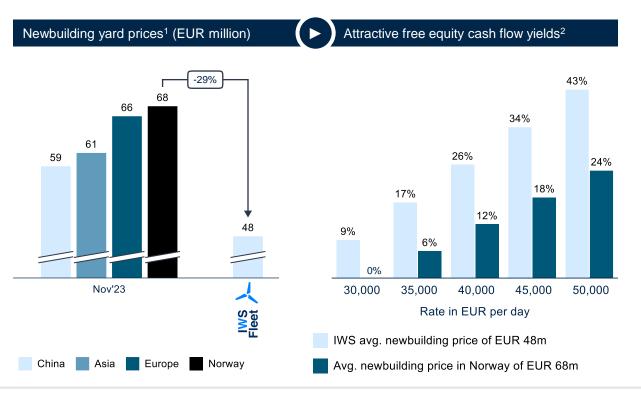








IWS Fleet | Low newbuilding prices → high cash flow yields



IWS's favourable capex improves free cash flow yield in a rising market.

IWS Fleet's <u>six</u> CSOVs ordered at an attractive average fixed yard price of EUR 48m per vessel, which includes additional equipment and features that would add EUR ~5m to standard yard prices.

IWS Fleet's yard price is based on about 50% Norwegian equipment and content.



¹⁾ Source: Clarksons

²⁾ Assumed for comparison only: 60% loan with 12-year amortisation profile and 6% interest, 90% utilisation, operating expenses of EUR 12k per day and EUR 1k net margin on victualling

IWS Fleet | Well positioned to benefit from a strong market





IWS Services | Building a "one-stop shop" by integrating several service offerings



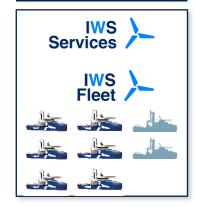
The portfolio companies as standalone services

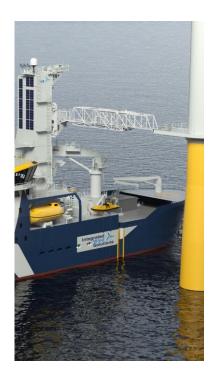


IWS Services as bundled services



IWS Fleet & IWS
Services as a full
service offering

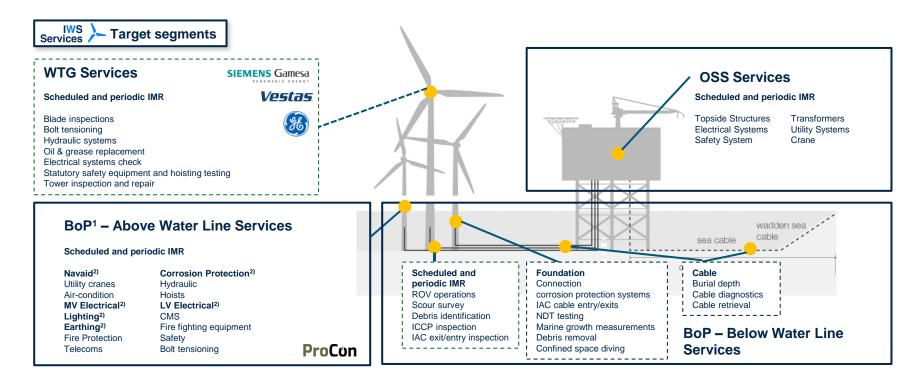






IWS Services | Wide scope of services available to IWS and addressable by using CSOV



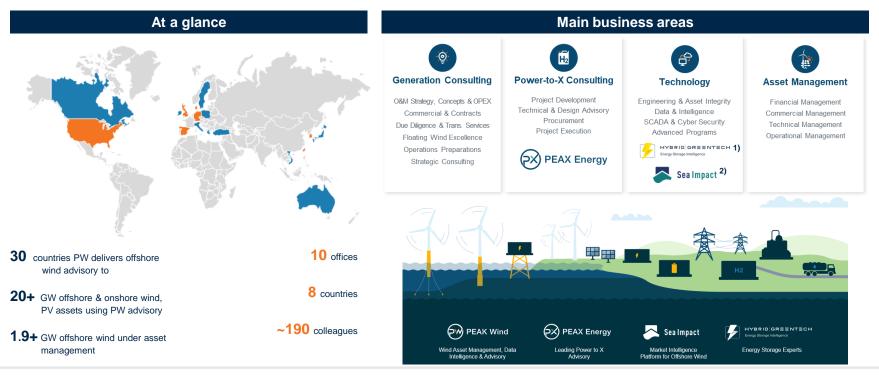




²⁾ Service offered by ProCon today

PEAK Wind | Renewable energy specialist delivering advisory, intelligence and asset management services







To summarise

- 1 Delivering on strategy and business plan
- CSOVs soon to enter the market
 Record high activity expected in Europe for 2024 and 2025
- 3 The market for CSOVs is intact and the number of CSOV days per wind turbine is increasing
- 4 Robust cash position and debt financing in place for the first four newbuildings
- IWS Services enters 2024 with a record high order backlog and we expect 15-20% y-o-y revenue growth
- PEAK Wind has doubled in size since our investment in 2021 and we expect 2024 to be another record year both in terms of revenues and net profit







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