

First Quarter 2014
FINANCIAL RESULTS PRESENTATION
7 May, 2014



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## KEY TAKE AWAYS Q1 2014

1. Total comprehensive income US\$ 0.9m

Property values decreased US\$ 1.9 million to US\$ 101.2 million

NAV marginally down to NOK 25.73 in the period (NOK 25.79 per 31.12.2013)



## INCOME STATEMENT – IFRS

(US\$ '000)	Full Year 31/12/13	1 <sup>st</sup> Quarter 31/03/14 <sup>(1)</sup> 31/03/13 <sup>(1)</sup>	
Total Income	\$12,901	\$3,246	\$3,123
Property Related Expenses	(2,832)	(717)	(795)
Personnel Expenses	(749)	(155)	(167)
Other Operating Expenses	(2,365)	(595)	(667)
Operating Profit (Loss) Before Fair Value Adjustments	\$6,955	\$1,778	\$1,494
Gain / Loss from Fair Value Adjustments on Investment Property	8,220	5,414	1,727
Total Operating Profit (Loss)	\$15,175	\$7,192	\$3,221
Net Financial Gains (Losses)	3,490	\$2,688	2,191
Earnings Before Tax (EBT)	\$18,665	\$9,880	\$5,412
Income Tax Expense	(7,475)	(1,534)	(2,419)
Profit (Loss) for the Period	\$11,190	\$8,346	\$2,994
Other Comprehensive Income (Net of Tax)(2)	(8,048)	(7,496)	(1,583)
Total Comprehensive Income (Net of Tax) <sup>(2)</sup>	\$3,142	\$850	\$1,411

<sup>(1)</sup> Unaudited

<sup>(2)</sup> Comprehensive income includes the currency effect of asset revaluations. Storm Real Estate ASA's buildings are revalued by an external valuer. The local functional currency is RUB, the effect of value change in RUB is presented over the income statement. The residual effect in USD is allocated to equity and presented over Other Comprehensive Income.



## MAJOR ITEMS

(US\$ million)	Q1 2014 <sup>(1)</sup>	Q1 2013 <sup>(1)</sup>
NOI from Russia properties	\$2.5	\$2.3
Value change Russia properties	-1.9	0.2
Value change property shares	3.2	1.6
Other operating costs	-0.8	-0.8
Funds and liquid investments	0.6	0.6
Borrowing costs	-0.7	-0.9
Interest and contract derivatives	-0.3	0.9
Taxes ex deferred tax related to USD/RUB movement	-1.1	-2.4
Non major items	-0.2	-0.1
Total Comprehensive Income ex deferred tax (primarily due to USD/RUB movement)	\$2.0	\$1.7
Movement in deferred tax (primarily due to USD/RUB movement)	-1.1	-0.3
Total Comprehensive Income	\$0.9	\$1.4

# Total Comprehensive Income US\$ 0.9 m in the Quarter



# **BALANCE SHEET**

(US\$ '000)	31/03/14 <sup>(1)</sup>	31/12/13		31/03/14 <sup>(1)</sup>	31/12/13
Investment property	\$101,200	\$103,100	Bank loans	\$44,341	\$44,970
Investments property shares	\$15,408	\$12,179	Other liabilities	\$16,492	\$15,156
Total non-current assets	\$116,629	\$115,335	Total liabilities	\$60,833	\$60,125
Cash & liquid investments <sup>(2)</sup>	\$22,387	\$22,586			
Total current assets	\$23,055	\$23,225	Shareholder's equity	\$78,853	\$78,437
Total assets	\$139,685	\$138,561	Total equity and liabilities	\$139,685	\$138,561

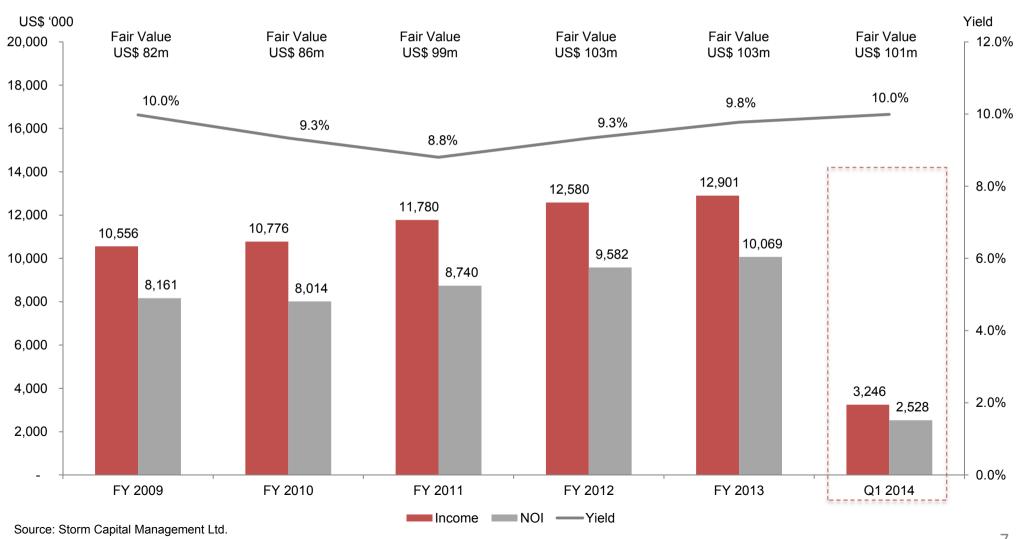
## A Solid Balance Sheet

<sup>(1)</sup> Unaudited

<sup>(2)</sup> Includes cash invested in liquid securities for cash management purposes

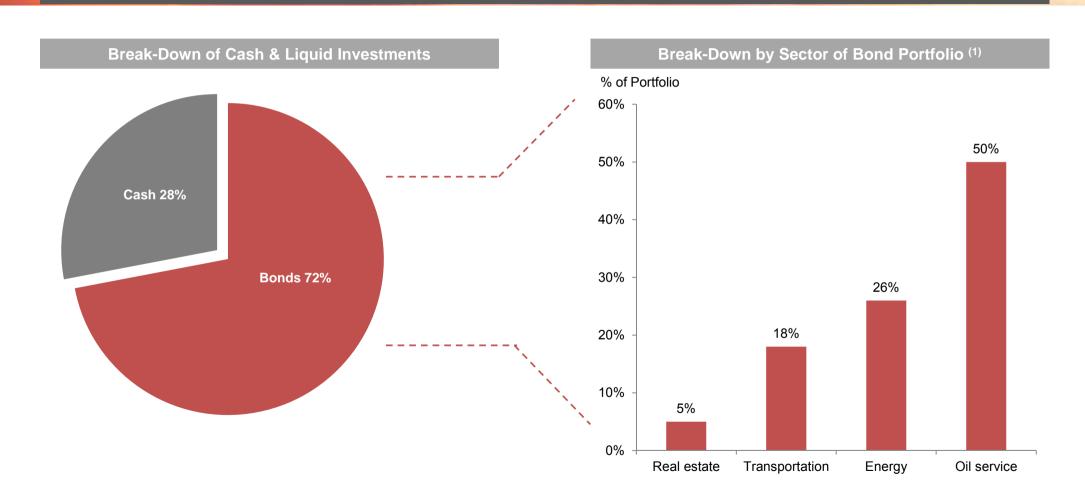


## DEVELOPMENT OF ASSET VALUE 2009 - Q1 2014



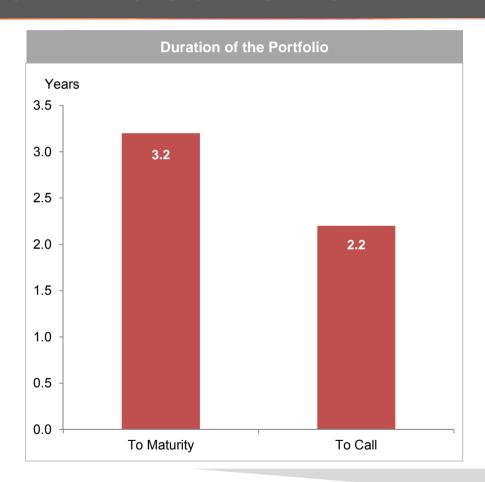


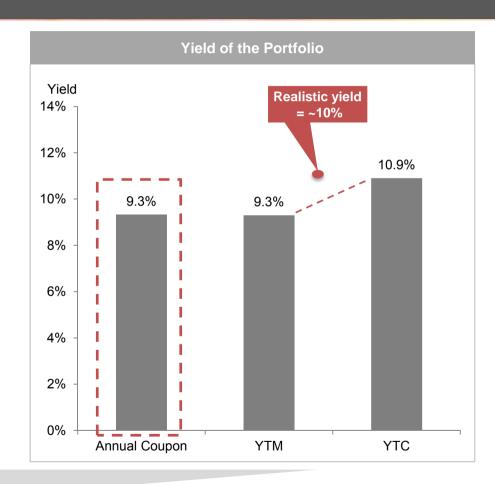
## **CASH & INVESTMENTS**





## OVERVIEW OF STORM BOND FUND



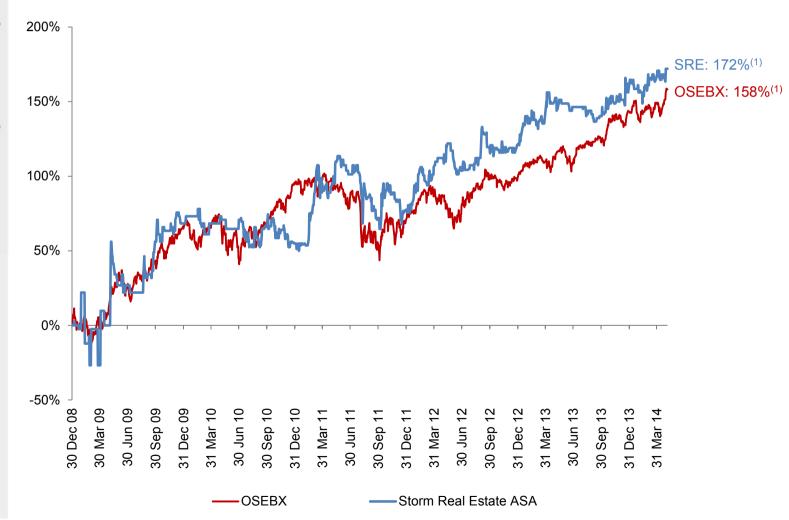


# Low Duration and High Yield



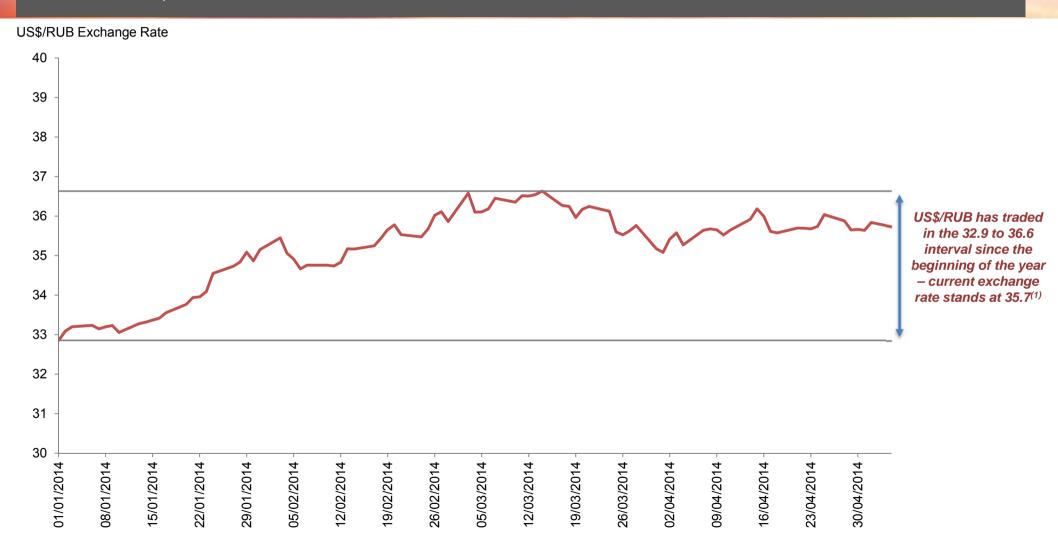
#### STORM REAL ESTATE SHARE PRICE PERFORMANCE

- The Storm Real Estate ASA share is listed on Oslo main exchange since 6 July 2010
  - Current share price of NOK 18.30 per share (5 May 2014)
  - Net Asset Value of 25.73 NOK per share (31 March 2014), a decrease of 0.2% in the quarter





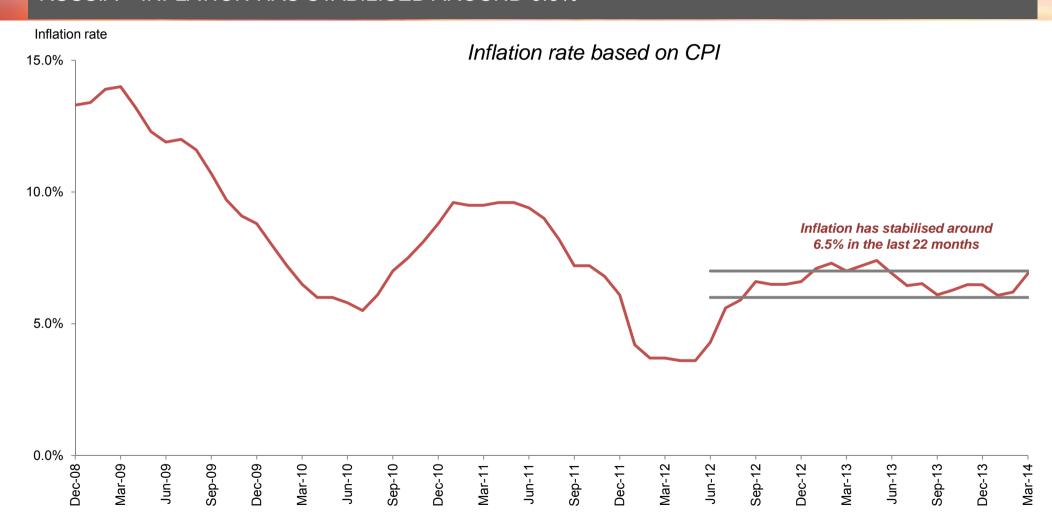
## RUSSIA – US\$/RUB EXCHANGE RATE MOVEMENTS SINCE 1 JANUARY 2014



Source: Bloomberg. (1) As per 5 May 2014.



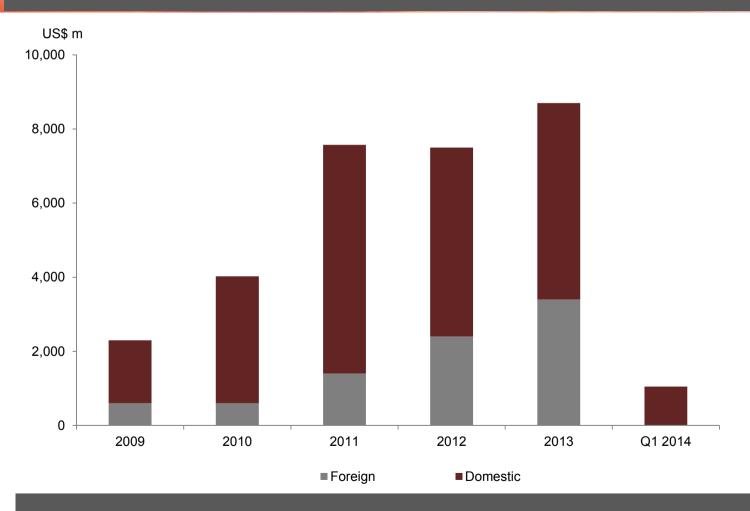
# RUSSIA – INFLATION HAS STABILISED AROUND 6.5%



Source: Global Rates.



#### RUSSIA – INVESTMENT VOLUME(1) BY SOURCE OF CAPITAL

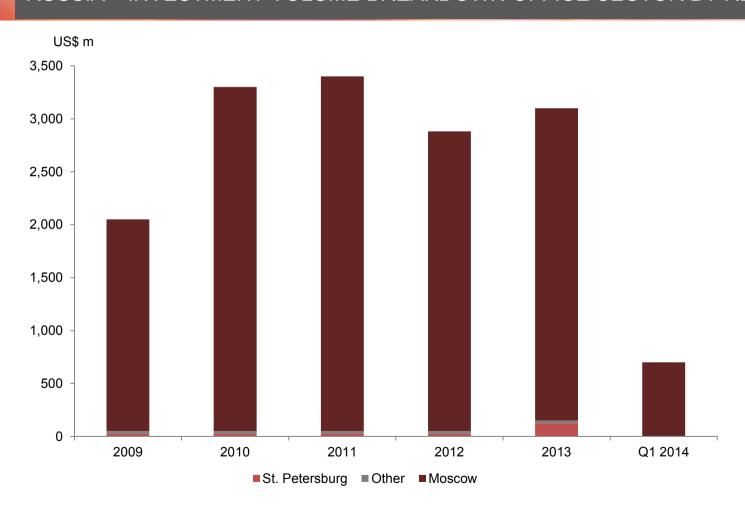


- 2013 saw a large influx of foreign investment into Russia
- Q1 2014 investment volume reached c. US\$ 1.05 billion, this is comparable to volumes seen in Q1 2010 when the market was recovering from the most recent downturn
- Analysts do not estimate a recovery in investment activity until H2 2014

2014 is Expected to be a Hesitant Year for Foreign Investment



## RUSSIA - INVESTMENT VOLUME BREAKDOWN OFFICE SECTOR BY REGION

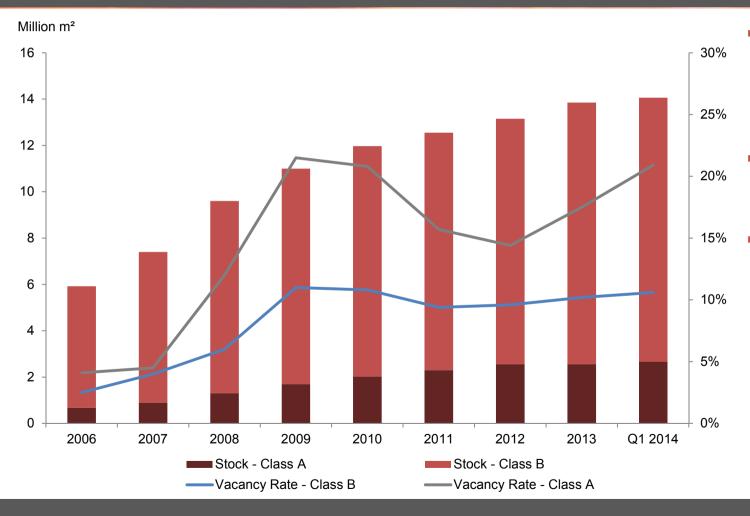


- Moscow still the most important office market and expected to remain so
- We expect investment activity to be even more centred around Moscow during the short term

Source: Cushman & Wakefield (March 2014)



## MOSCOW OFFICE MARKET - MARKET INDICATORS, STOCK AND VACANCY RATE



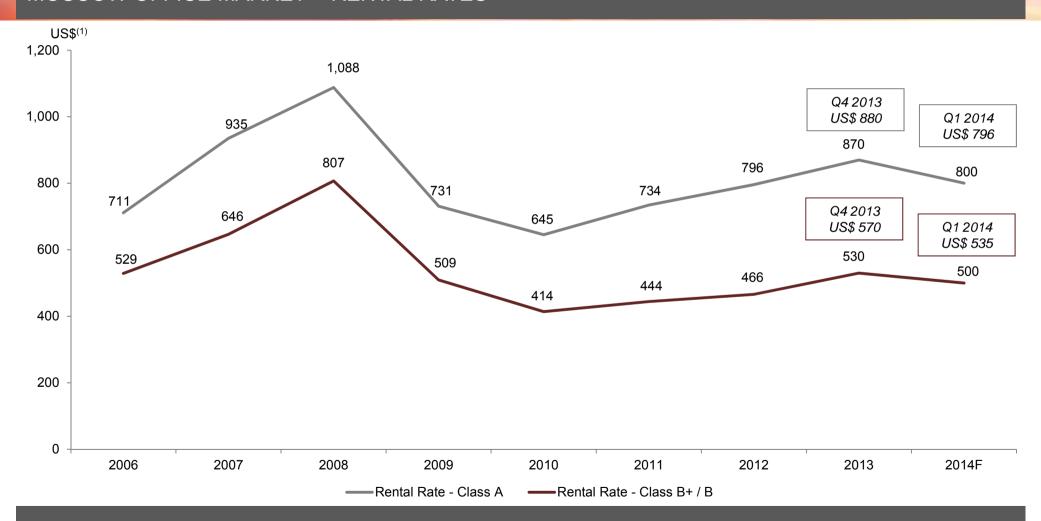
- Construction level similar to previous years with 209,000 sq. meters delivered in Q1 2014
- Supply expected to be higher than demand in 2014
- Vacancy rate in Class A stock continue to be high at 20.9% in Q1 2014, while the vacancy in Class B stock remains relatively stable around 10% (10.6% in Q1 2014)

Vacancy Rate in Class B Buildings Stable Around 10%

Source: Cushman & Wakefield (March 2014)



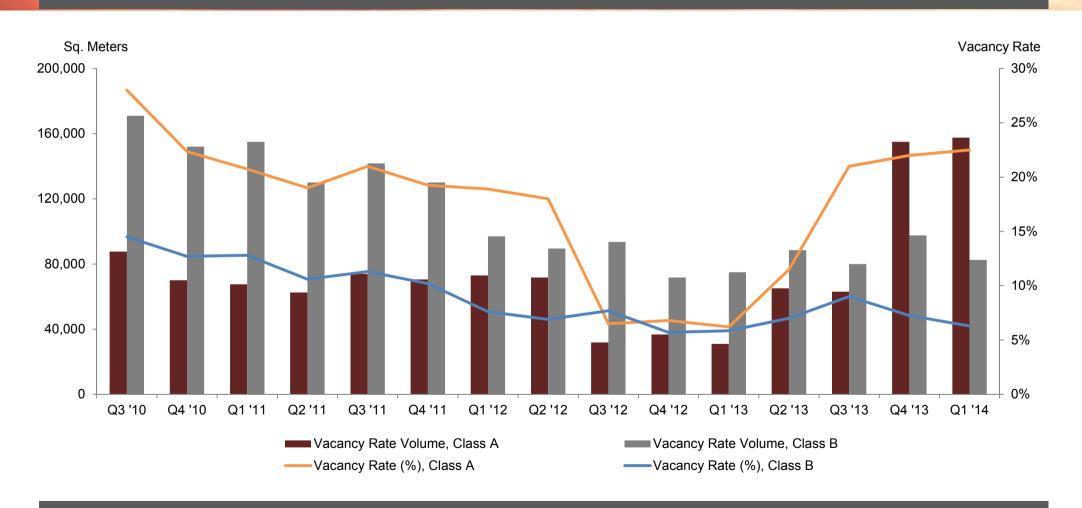
### MOSCOW OFFICE MARKET - RENTAL RATES(1)



## Delta Between A and B Likely to Decrease



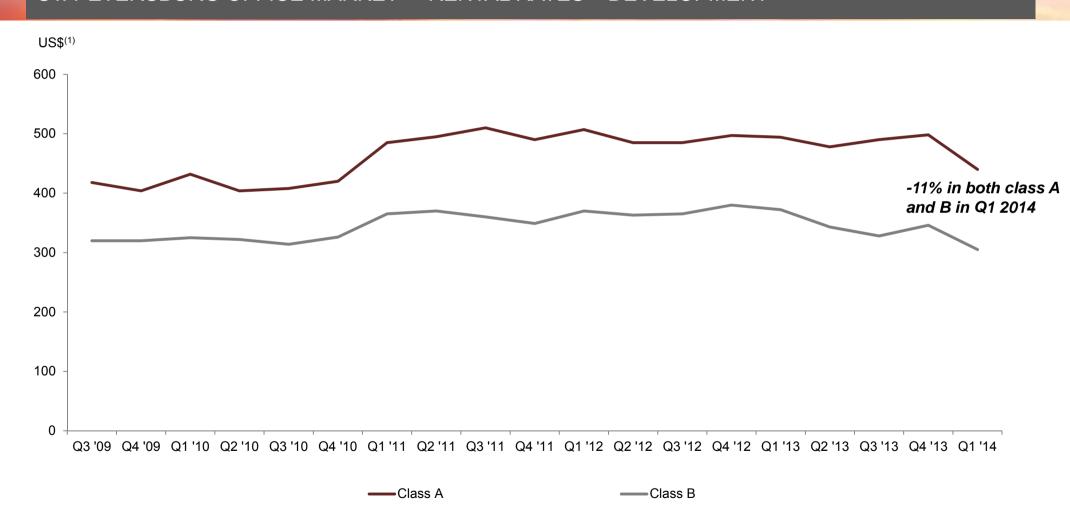
## ST. PETERSBURG OFFICE MARKET - VACANCY DYNAMICS



# Class B Vacancy Rate Continued to Fall in Q1 2014



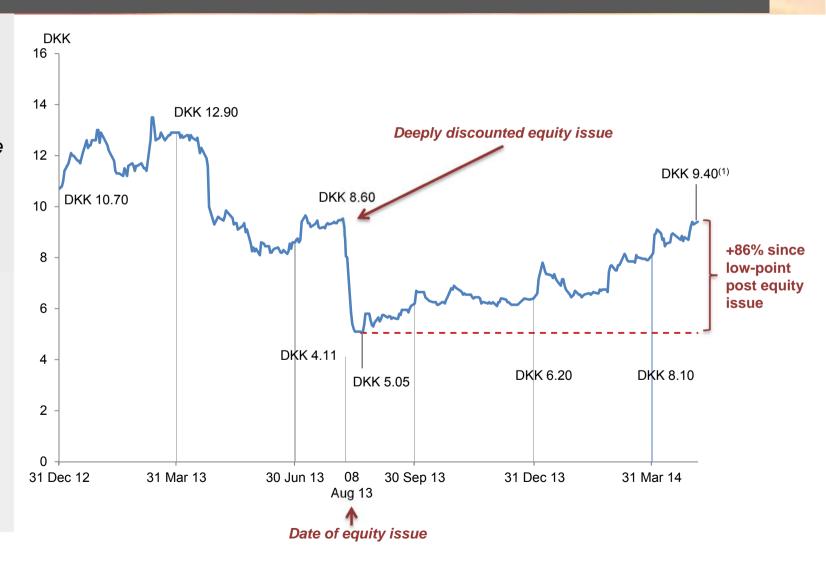
## ST. PETERSBURG OFFICE MARKET - RENTAL RATES(1) DEVELOPMENT





### TK DEVELOPMENT A/S – SHARE PRICE PERFORMANCE

- Storm Real Estate
   ASA holds 11.1% of
   the voting rights in TK
   Development
- Our average purchase price is DKK 8.00 per share





#### TK DEVELOPMENT'S KEY MARKETS

Sweden

- Continued strong Swedish economy and high purchasing power
- Retail chains interested in attractive rental premises however tenants decision making processes also protracted in the Swedish market
- International investors are showing growing interest, especially in prime locations, and as an effect selling prices are on the rise

Denmark

- Denmark has turned the corner, albeit recovery is slow GDP, private consumption and unemployment all show a favourable trend
- Trend of demand for good assets in central locations continued in Q1 2014, while demand for secondary locations are subdued and selling prices are under pressure
- Professional and institutional investors need alternatives for placing their money at an reasonable yield, paving the way for new potential project partnerships

**Poland** 

- Positive macro economic out look with falling unemployment (below 14%), rising retail sales (7% YOY in Feb 2014) and growing GDP (3.6% for 2014 and 4.2% for 2015)
- International investors continue to dominate the market
- The residential segment shows good traction total volume of property sales currently exceeds the supply of new housing

Czech Republic

- 2013 was marked by slow down in GDP (1.6% in 2013 vs. 1.9% in 2012), and falling growth in private consumption (0.8% in 2013 vs. 1.2% in 2012)
- The retail segment is expected to see growth, especially in the outlet segment
- Investors are showing interest in the market international funds focus on major projects, while local investors / funds show appetite for smaller projects

#### Good sentiment across TK's key markets

Source: Jones Lang Lasalle, TK Development.



## SITUATION UPDATE - UKRAINE

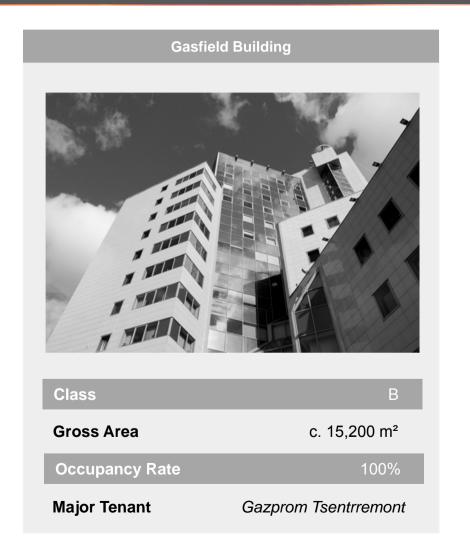
An update on the situation in Ukraine with our view .

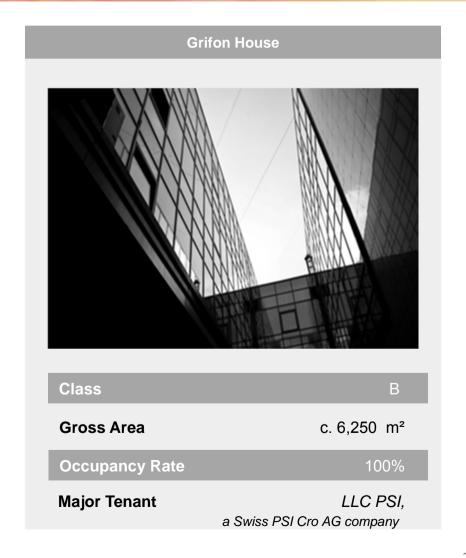


# APPENDIX



# GASFIELD BUILDING, MOSCOW & GRIFON HOUSE, ST. PETERSBURG

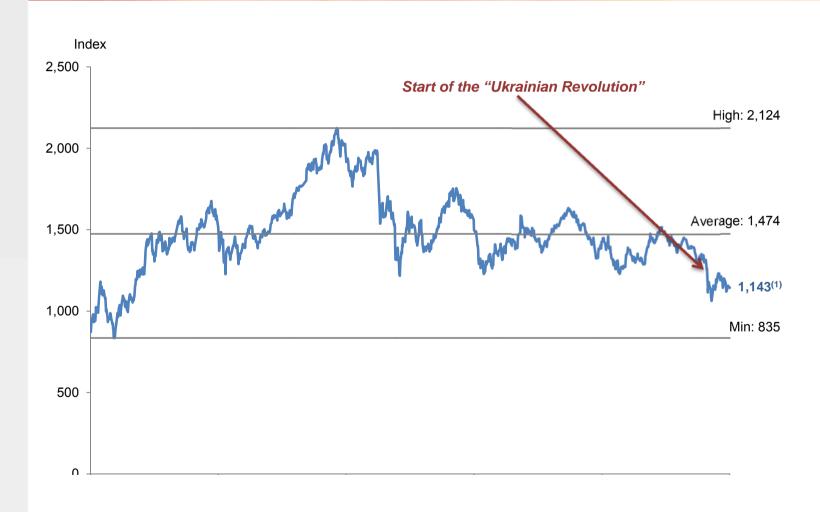






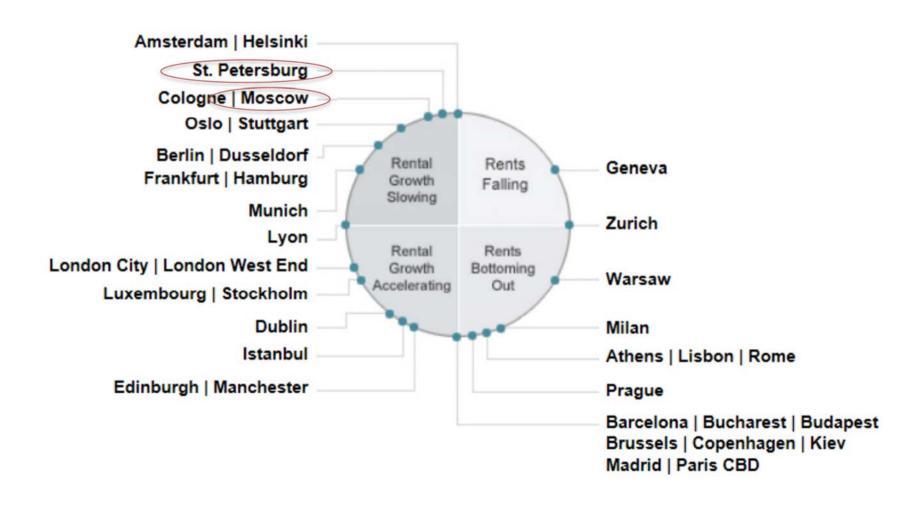
## PERFORMANCE OF THE RUSSIAN STOCK MARKET INDEX (RTS)

 The Russian stock market has taken a slight hit from the crisis, however we believe the stock market will stabilise back to pre-Ukraine crisis levels as the situation stabilises



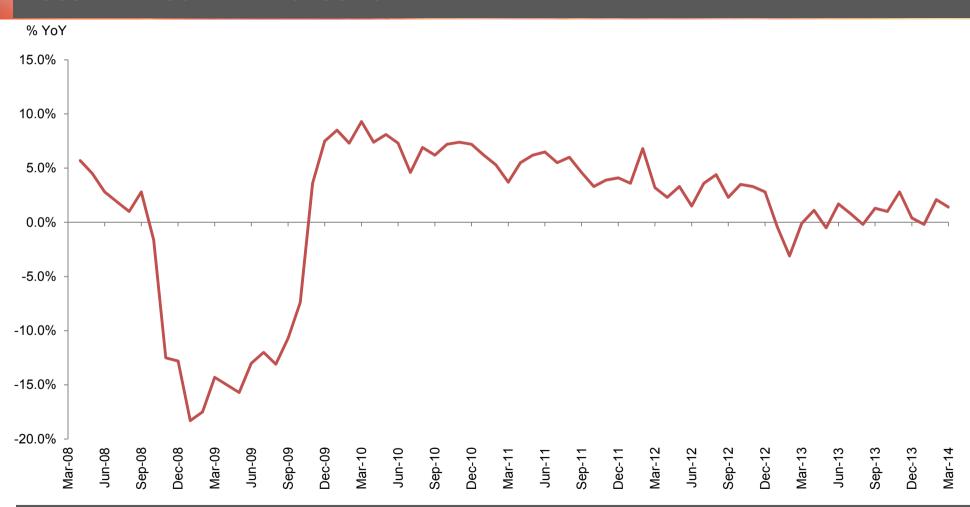


### **EUROPEAN OFFICE CLOCK Q1 2014**





## **RUSSIA – INDUSTRIAL PRODUCTION**

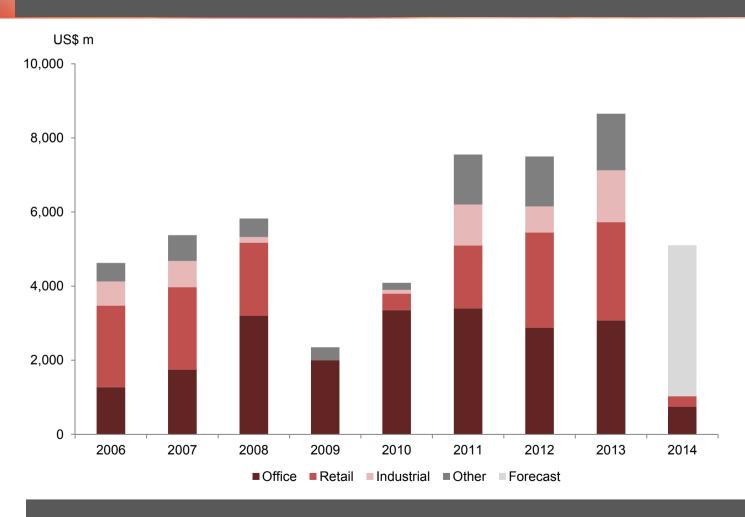


The last year we have seen a slow down in the Russian economy

Source: Bloomberg (2014)



#### RUSSIA – INVESTMENT VOLUME BREAKDOWN BY SECTOR

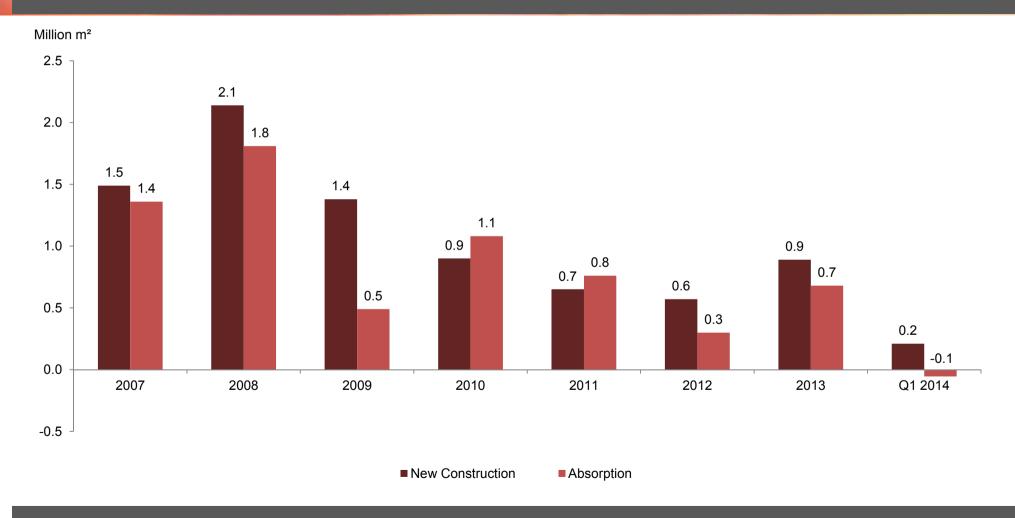


- Investment volumes estimated to fall considerable in 2014
- H2 expected to catchup some of lost ground but not fully
- Too early to make judgments on sector split

Potential that the office sector will increase in importance as seen during the previous crisis



## MOSCOW OFFICE MARKET – NEW CONSTRUCTION AND ABSORPTION



New construction still higher than absorption – negative absorption in the quarter



#### TK DEVELOPMENT – INVESTMENT UPDATE

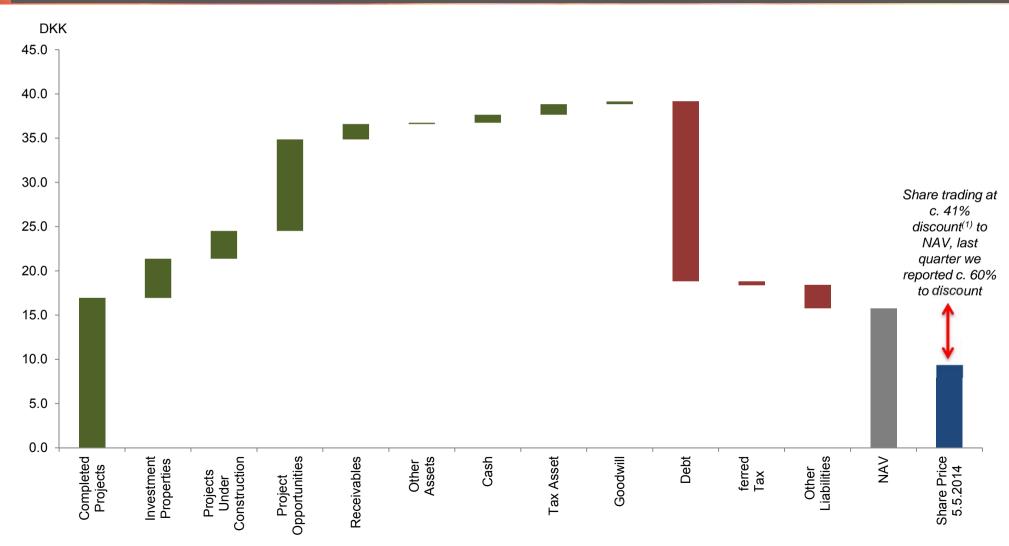
Realising true value in the portfolio takes time as expected, we have now passed our break-even purchase price

Danish equity brokers revised its rating from Hold to Buy in beginning of April

We reiterate that we still believe TK offers an attractive risk reward



## TK DEVELOPMENT A/S - NET ASSET VALUE PER SHARE - Q4 2013/14



Source: Company data. Copenhagen Stock Exchange. (1) As per 5 May 2014.



#### TK DEVELOPMENT A/S – EXPECTED TIMING OF ASSET SALES(1)

- TK Development announced the conditional sale of Fashion Arena Outlet Prague in Q1 2014
- The sale price came in at DKK 400 million, DKK 25 million above Nordea's estimates, and slightly above TK Development's book value
- Nordea has slightly revised its valuation of investment properties and completed projects downward by DKK 33 million (-2.3%) from last quarter

Expected Timing of Sales <sup>(1)</sup>							
(In DKK Millions)							
Assets	Country	2013/14E	2014/15E	2015/16E	2016/17E		
Investment properties							
Futurum Hradec Kralove	Czech Republic		225				
Galeria Tarnovia	Poland				90		
Other completed projects							
Sillebroen, Frederikssund	Denmark			675			
Fashion Arena Outlet, Prague (2)	Czech Republic		400				
Galeria Sandecja	Poland			320			
Premier outlet centre, Ringsted	Denmark						
Most, retail park phase I	Czech Republic			51			
Retail park, Aabenraa	Denmark		56				
Brønderslev	Denmark		31				
Total			712	1,046	90		

Source: Nordea Markets.

Nordea Research Report dated 3 April 2014.

<sup>(2)</sup> Transaction conditional on buyer obtaining financing for transaction.



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