

1<sup>st</sup> quarter 2015 FINANCIAL RESULTS PRESENTATION 13 May 2015



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## KEY TAKE AWAYS Q1 2015

1. Comprehensive income of USD -2.3m

2. Russia values down, property shares up

NAV per share at NOK 16.10

4. Russian roubles and oil price recently trending upwards



# P&L - MAJOR ITEMS

mill. USD	Q1 2015	Q1 2014
Total Comprehensive Income	-2.3	0.9
Summary of major items:		
NOI from investment properties	+2.3	+2.5
Value change investment properties	-5.6	-1.9
Value change shares in real estate companies	+3.2	+3.2
Other operating costs	-0.6	-0.8
Funds and liquid investments	-0.2	+0.6
Borrowing costs	-0.8	-0.7
Currency gains/ losses	-2.1	-0.2
Contract- and interest derivatives	-0.5	-0.3
Taxes	+1.5	-1.5



# **BALANCE SHEET**

(US\$ '000)	31/12/14	31/03/15 <sup>(1)</sup>		31/12/14	31/03/15 <sup>(1)</sup>
Investment property	\$70,343	\$64,743	Bank loans	\$42,438	\$41,789
Investments property shares	\$14,192	\$15,572	Other liabilities	\$16,075	\$16,921
Total non-current assets	\$84,568	\$80,412	Total liabilities	\$58,513	\$58,709
Cash & liquid investments <sup>(2)</sup>	\$12,221	\$7,535			
Total current assets	\$12,731	\$14,806	Equity	\$38,786	\$36,507
Total assets	\$97,299	\$95,218	Total equity and liabilities	\$97,299	\$95,218
Jnaudited.			Equity ratio	40%	38%

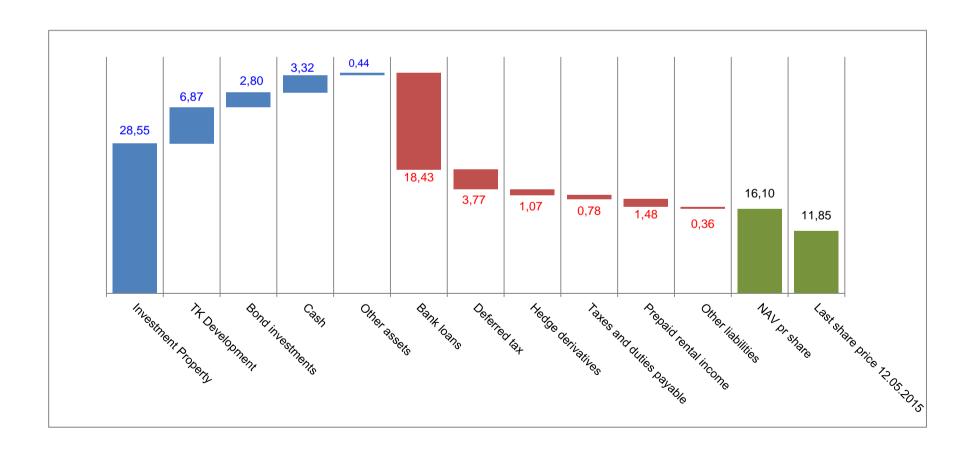
Unaudited.

<sup>(2)</sup> Includes cash invested in liquid securities for cash management purposes.



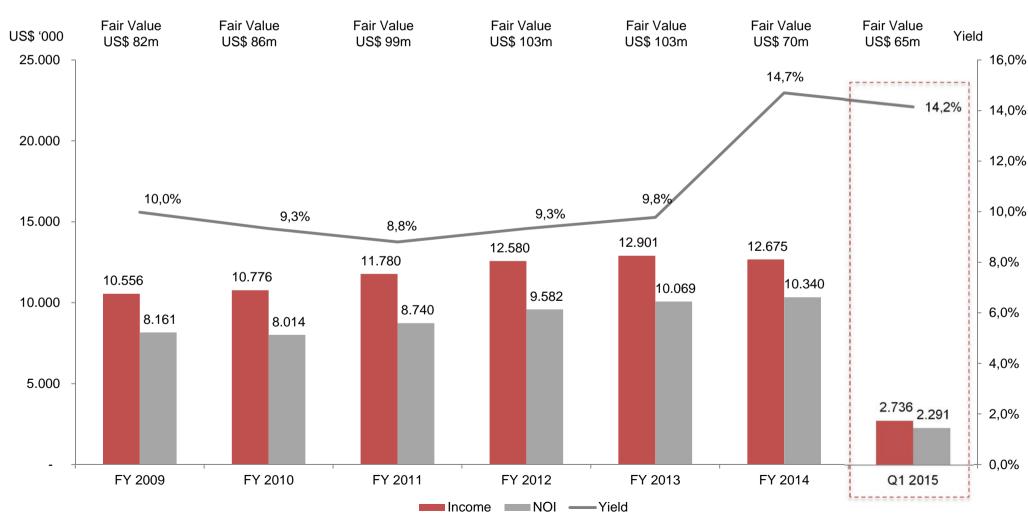
## NAV PER SHARE

As at 31 March 2015. Numbers in NOK per share.



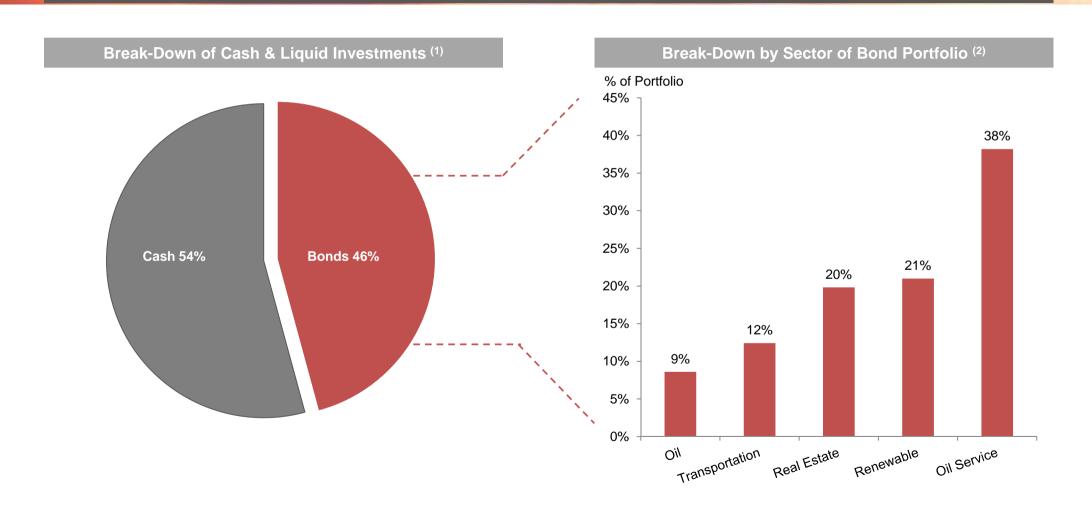


#### DEVELOPMENT OF ASSET VALUE 2009 - 2014





## **CASH & INVESTMENTS**



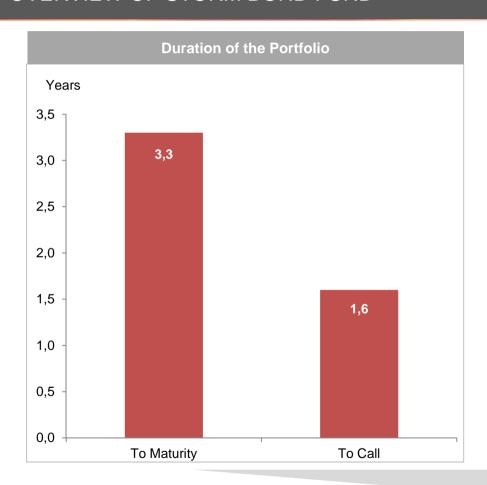
Source: Storm Capital Management Ltd.

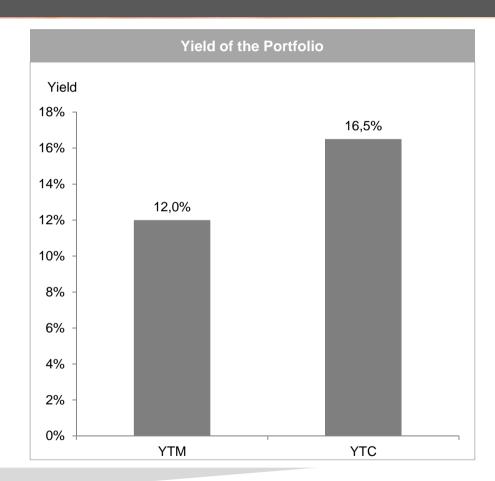
(2) Sector split as per 30 April 2015.

<sup>(1)</sup> As per 31 March 2015. Includes investment in Storm Bond Fund and direct investments in bonds.



## OVERVIEW OF STORM BOND FUND





# Low Duration and High Yield



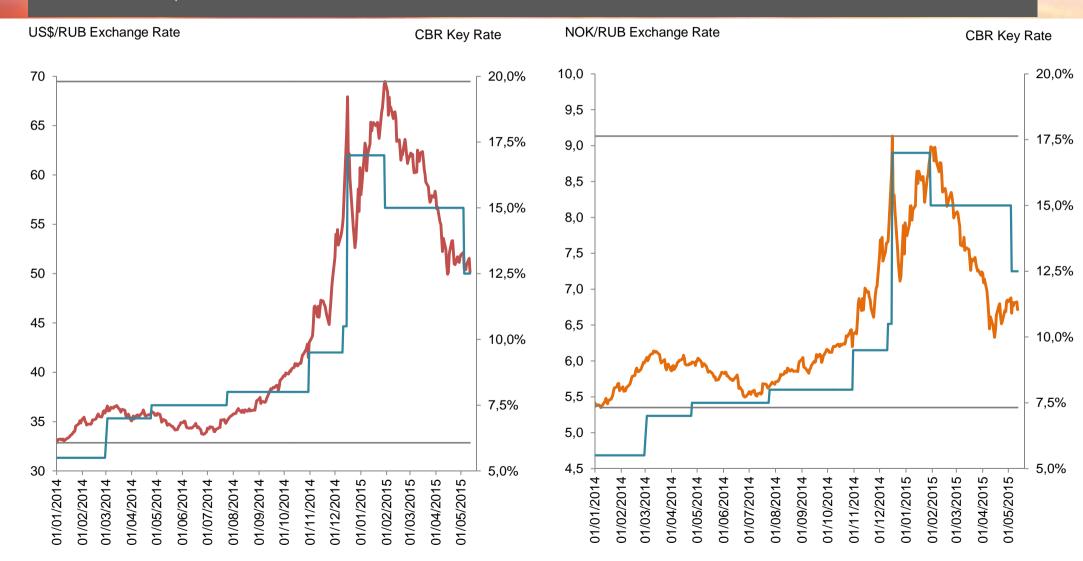
# STORM REAL ESTATE SHARE PRICE PERFORMANCE

- The Storm Real Estate ASA share is listed on Oslo main exchange since 6 July 2010
  - Current share price of NOK 11.85 per share (12 May 2015)
  - Net Asset Value of 16.10 NOK per share (31 March 2015)





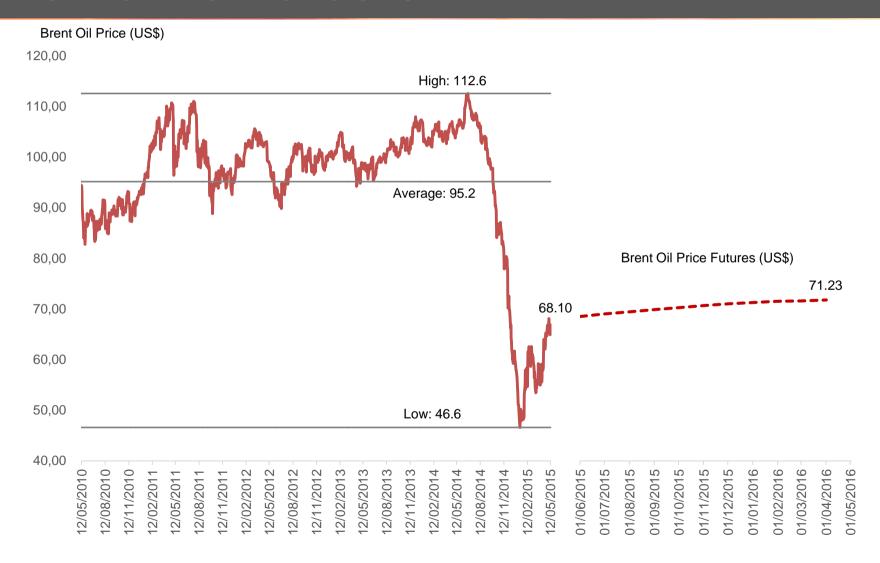
#### RUSSIA – US\$/RUB AND NOK/RUB EXCHANGE RATE MOVEMENTS AND CBR KEY RATE



Source: Bloomberg.



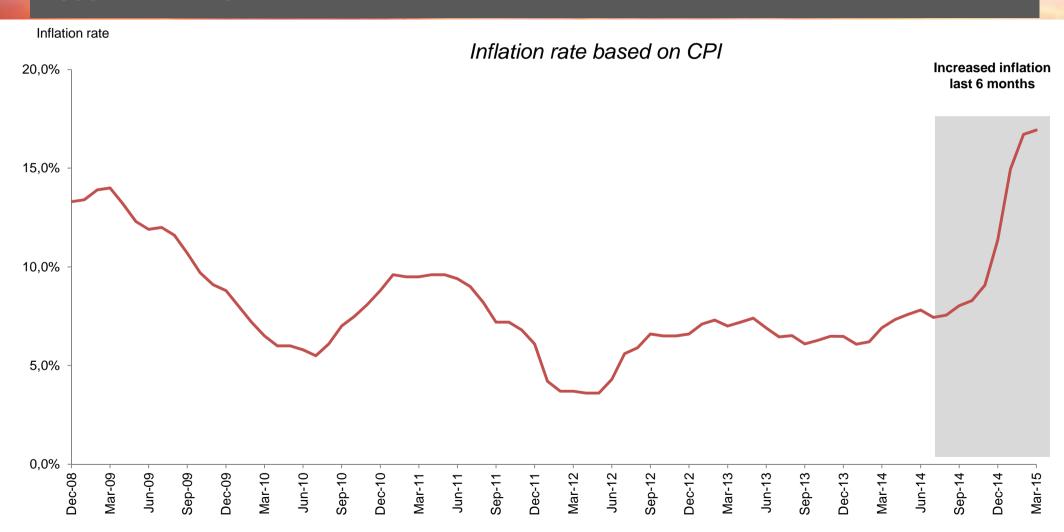
## BRENT OIL PRICE AND OIL PRICE FUTURES



Source: Bloomberg, as per 12 May 2015.



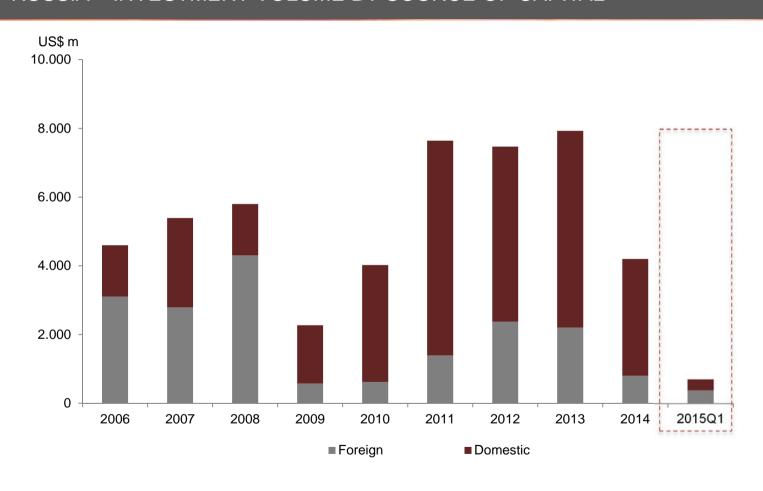
# **RUSSIA – INFLATION**



Source: Global Rates.



#### RUSSIA - INVESTMENT VOLUME BY SOURCE OF CAPITAL

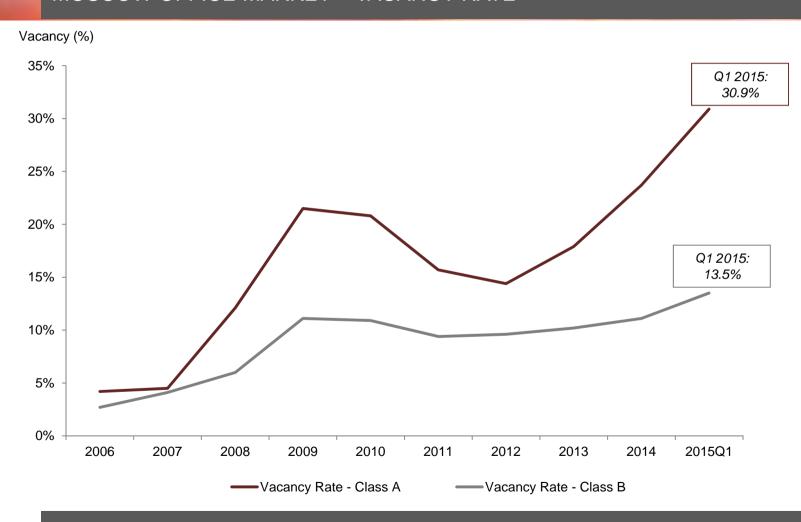


- Investment volume reached c. US\$ 700 million in Q1 2015, a low volume, but still higher than Q1 in 2009, 2010 and 2014.
- Foreign capital constituted over 50% of total investment volume in Q1
- European and American investors (95%) more active than Asian (5%).

Investment volume at a low level, but not the lowest Q1 the last decade



#### MOSCOW OFFICE MARKET - VACANCY RATE



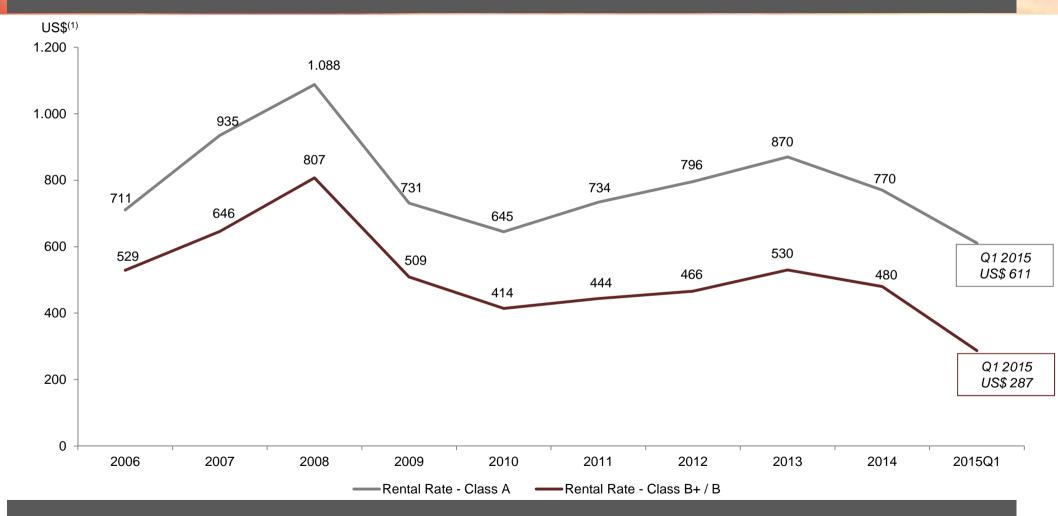
- Significant increase in vacancy rates in new class A business centres – in some (Moscow –City) even up to 42%
- Class B continues to show less volatility in vacancy rates than Class A
- Negative absorption in Q1 2015, companies are reducing their rented area.

Class B lower vacancy rate than class A buildings

Source: Cushman & Wakefield (January 2015)



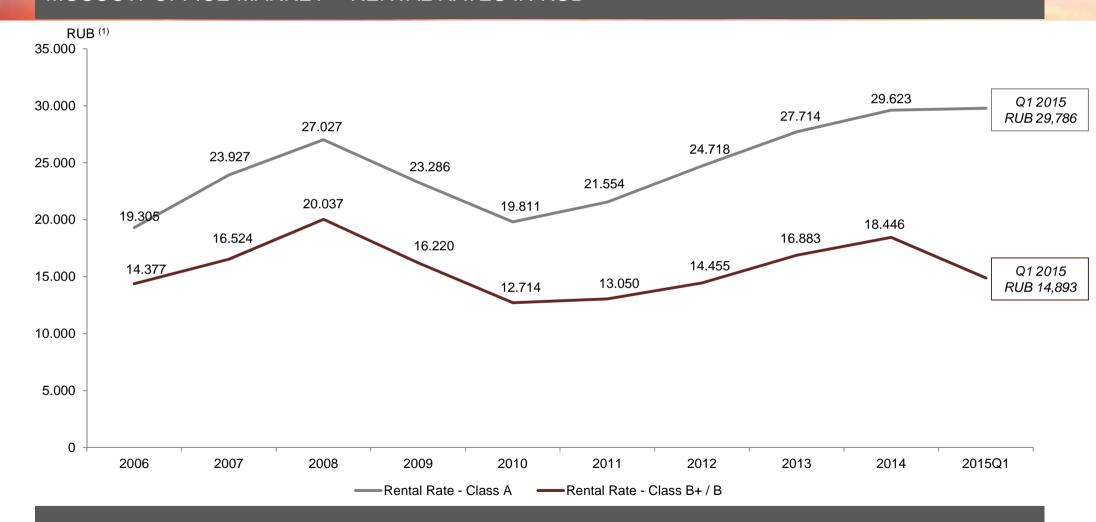
#### MOSCOW OFFICE MARKET - RENTAL RATES IN USD (1)



Class B Average Rental Rate in USD at US\$ 287 in Q1 2015



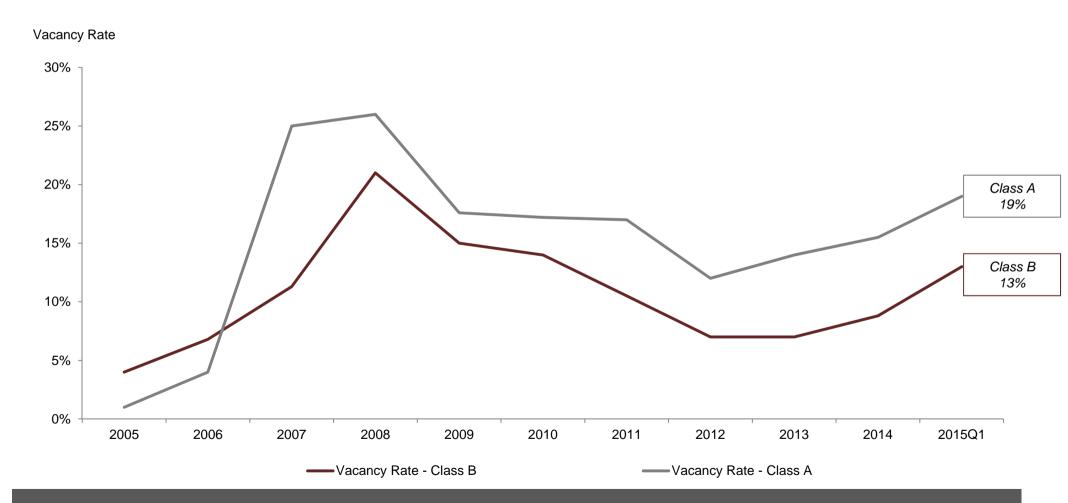
#### MOSCOW OFFICE MARKET - RENTAL RATES IN RUB (1)



#### Rental rates less reduced in local currency



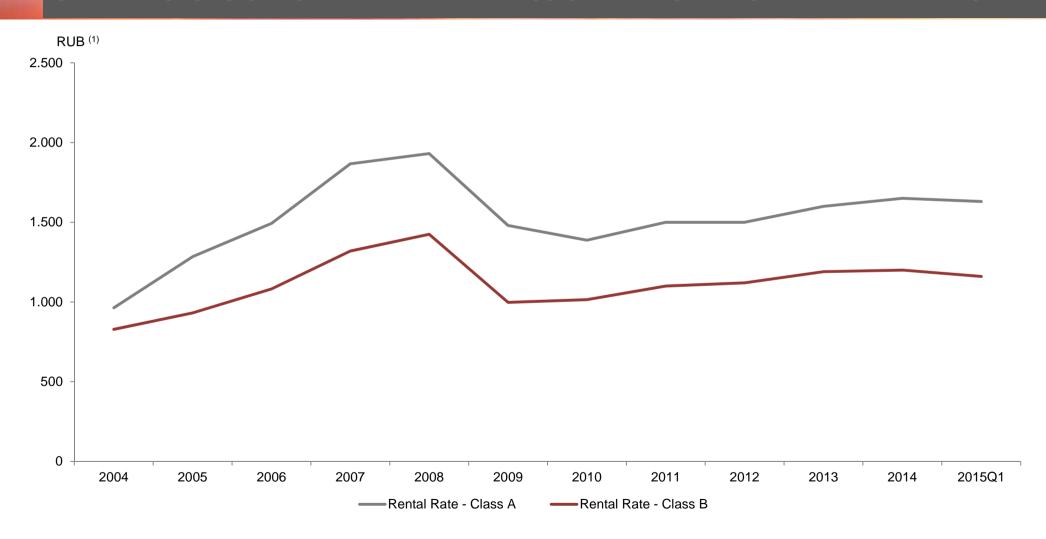
## ST. PETERSBURG OFFICE MARKET - VACANCY DYNAMICS



Vacancy During Q1 stable at 19% for class A increased 2% to 13% for Class B buildings

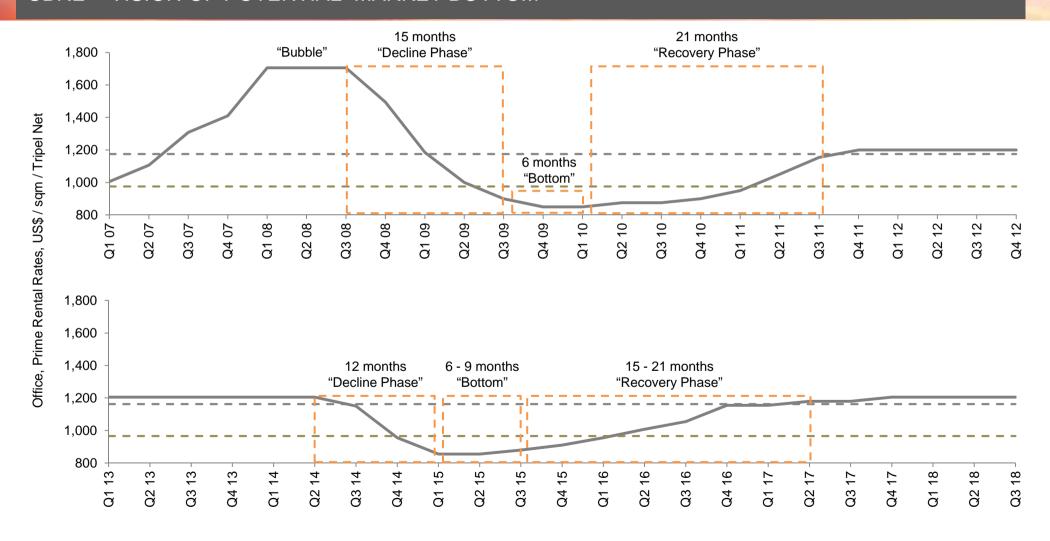


## ST. PETERSBURG OFFICE MARKET – DYNAMICS OF AVERAGE WEIGHTED RENTAL RATES(1)





## CBRE - VISION OF POTENTIAL "MARKET BOTTOM"



Source: CBRE 20



#### TK DEVELOPMENT A/S – SHARE PRICE PERFORMANCE

- Storm Real Estate ASA holds 11.1% of the voting rights in TK Development
- Our average purchase price is DKK 8.00 per share



Source: NASDAQ OMX NORDIC.

(1) As per 12 May 2015



# TK DEVELOPMENT – INVESTMENT UPDATE

#### The Story Remains:

1. TK's business model now working again

2. The company has started to be profitable, albeit not yet at a satisfactory level

Discount to NAV offers attractive risk / reward



#### TK DEVELOPMENT - GENERAL MARKET THEMES

- General assessment unchanged since last presentation, ie. GDP growth and rising consumer confidence across TK Developments key markets
- Increase in private consumption is still anticipated
- Easing in restraints when procuring financing of projects
- Economic growth is subject to an increased risk due to the geopolitical uncertainty in Ukraine
  - May result in more difficult market conditions in Poland, in particular
- Diminishing uncertainty in the property markets
  - However decision-making processes remains lengthy and carefully considered
  - Historically low interest level fuelling property demand
- Investment market showing increasing optimism and appetite for development projects

GDP Growth (Y-o-Y)			Unemployment		
	2015E	2016E	2015E	2016E	
	1,7%	2,1%	6,5%	6,4%	
+	2,3%	2,6%	7,7%	7,5%	
	3,2%	3,4%	8,8%	8,3%	
	2,5%	2,6%	6,0%	5,9%	



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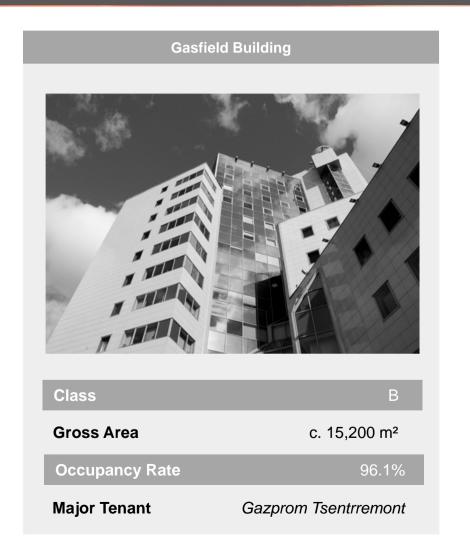
4. Russian roubles and oil price recently trending upwards

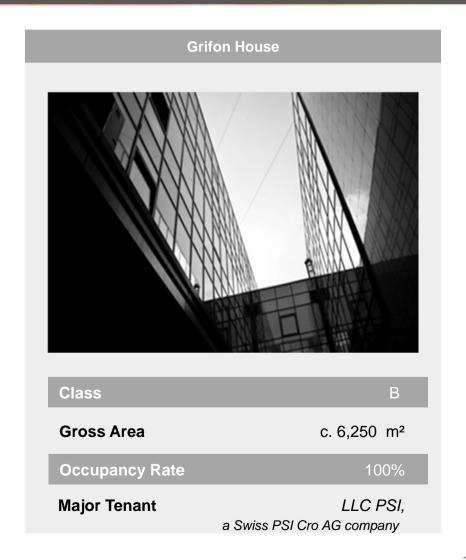


# APPENDIX



# GASFIELD BUILDING, MOSCOW & GRIFON HOUSE, ST. PETERSBURG

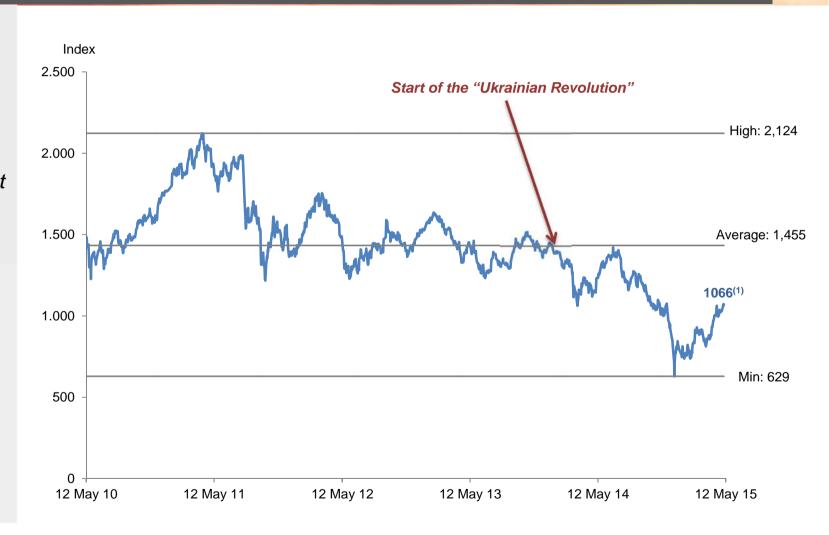






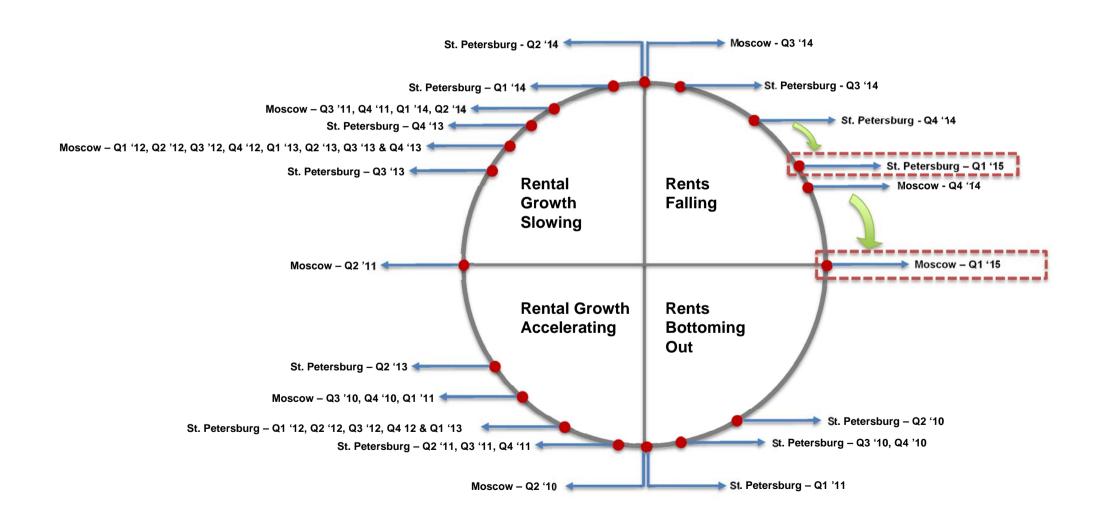
#### PERFORMANCE OF THE RUSSIAN STOCK MARKET INDEX (RTS)

- The Russian stock market has rebound since march together with a higher oil price and a stronger rouble
- We have previously stated our opinion that the stock market will stabilise back to pre-Ukraine crisis levels as the situation stabilises. We maintain that opinion.



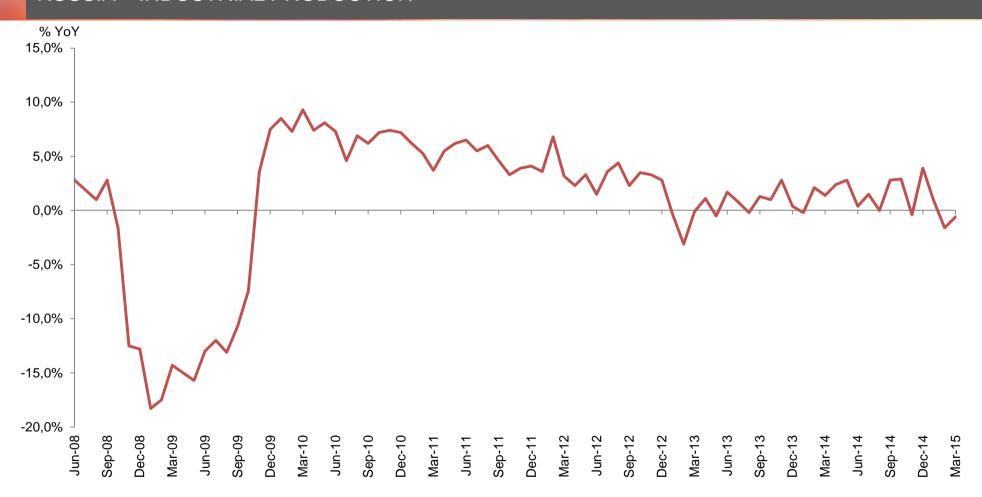


#### EUROPEAN OFFICE CLOCK Q2 2010 - Q4 2014





## **RUSSIA – INDUSTRIAL PRODUCTION**

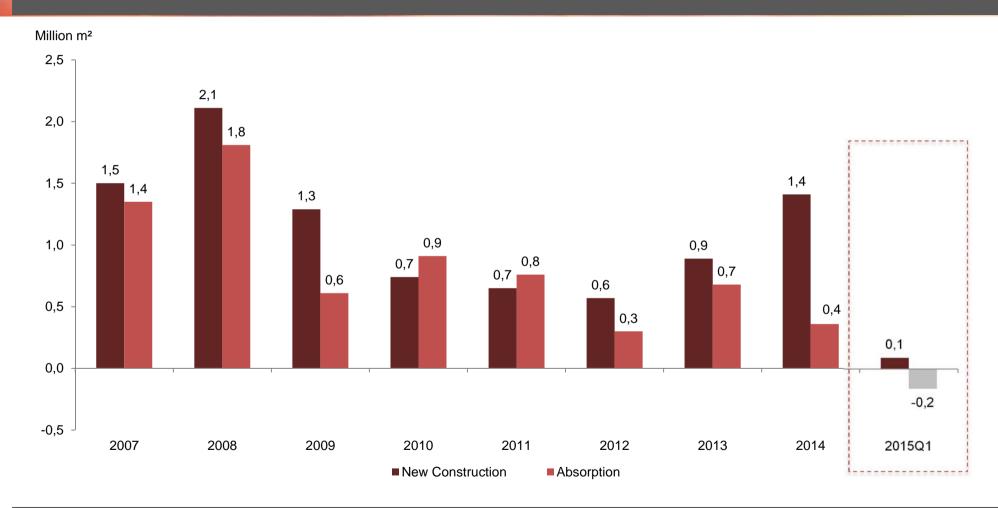


Economic Activity as Measured by Industrial Production Stable Despite Current Economic Environment

Source: Bloomberg10 February 2015.



## MOSCOW OFFICE MARKET - NEW CONSTRUCTION AND ABSORPTION



Negative net absorption in Q1 2015. Companies reducing expenses by office area optimization

Source: Cushman & Wakefield (January 2015)



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