



MAGNORA ASA

Q3 2025

Data Center Project Development Growth Opportunities and New Green Power

Magnora ASA

Q3 and outlook – accelerating growth

Expanded into the high growth Nordic data center space - expected to double by 2030



Serial entrepreneur **Peter Nygren** heads Swedish development team



Acquired **Storespeed AS** in partnership with **Blix Group/Solutions**



Years of developer experience, combined with operational facility, offers **advantage in a heated market**



More than a dozen **developers** and land-owners currently discussing partnerships with Magnora – scope for rapid expansion

Increased efforts on advancing projects leading to record number of sales-ready projects

- Focus on sales: bids, negotiations and discussions for wind, solar and BESS assets across the portfolio in all markets
- Multiple dialogues about investment into various platforms in Magnora, also data center
- Expanded the team in Italy to accelerate the development and prepare for sale
- Rapid acceleration in Germany, where the number of prospects on track for near-time grid applications rose to seven
- Supply chain progress, CfD, and new environmental data confirm the viability of our ScotWind project
- Grid reforms set to speed up development in the UK where 158 MW has high market interest



**Data center demand (AI/cloud) is
booming and Magnora has the
capabilities to deliver**

Data center market - strong tailwinds from surging demand and a lack of supply

Set to grow 4x by 2035

Drivers



AI



Digitalisation



Data sovereignty

Shift to the Nordics



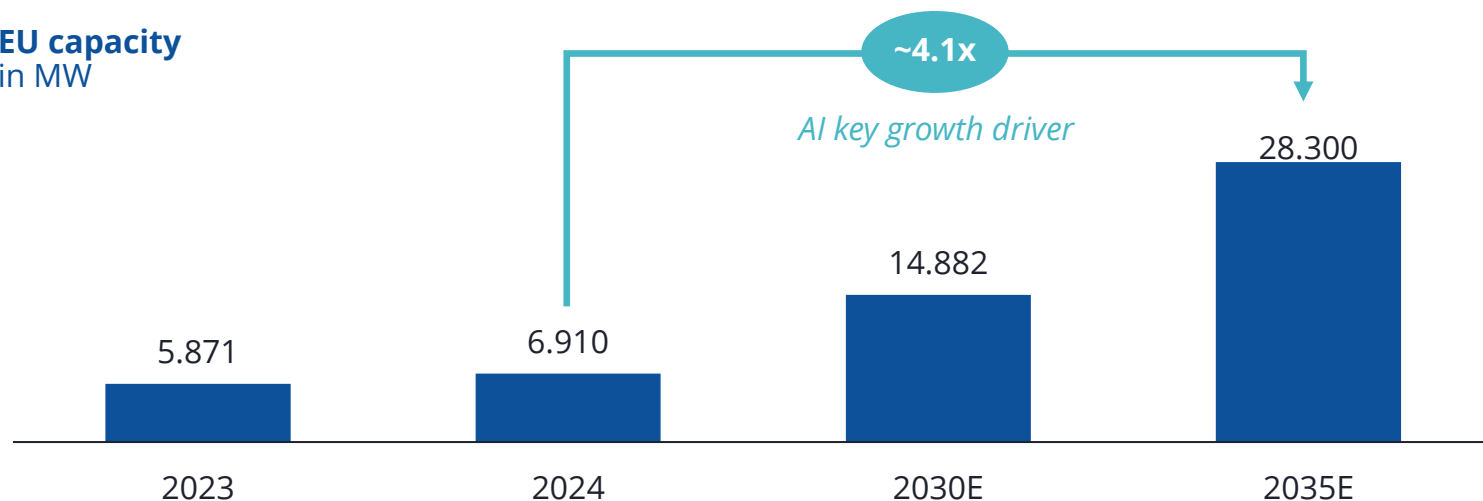
Frankfurt, London, Amsterdam, Paris and Dublin saturated and stagnated. Nordics and Iberia soaring. To double by 2030. 4x by 2035

Catching up



The EU lags 2-3 years behind the US

EU capacity in MW



Capacity under development

End of 2024

amazon

10,849 MW

Microsoft

7,601 MW

QTS

6,173 MW

Meta

4,087 MW

Google

3,681 MW

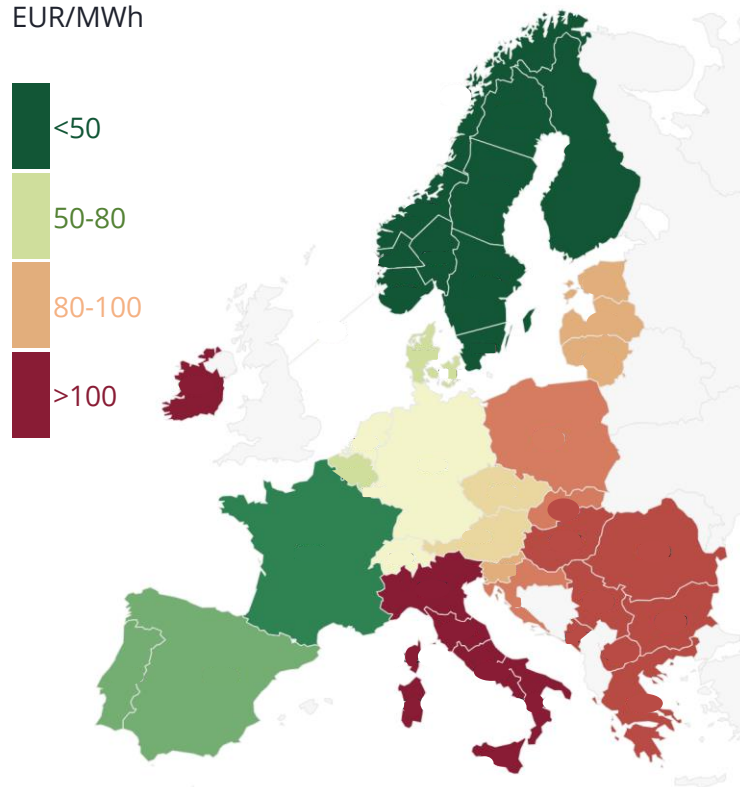
Other top 10

16,166 MW

Exploiting the natural advantages of the Nordics

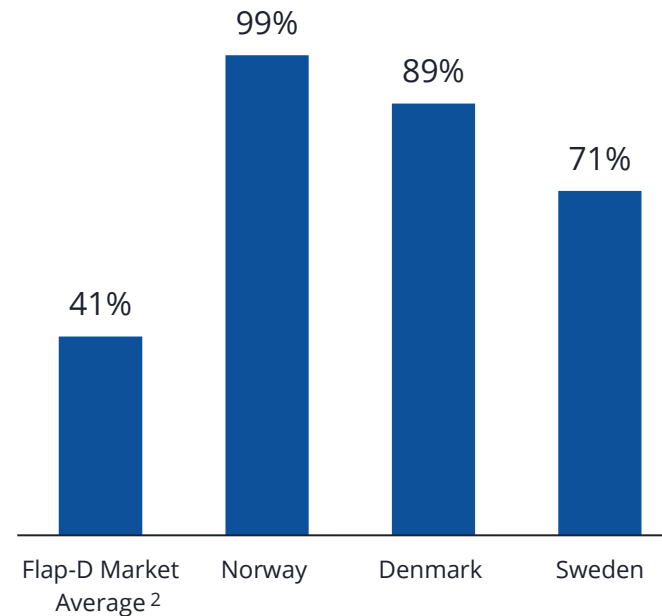
Avg. electricity prices 2024

EUR/MWh



Share of green energy¹

Net generation Q1 2025



In addition to...



Cold climate/ district heating



Good fibre connections



High cloud and AI adoption in the Nordics

Source: ENTSO-E, Eurostat

¹ Green energy includes renewables and nuclear

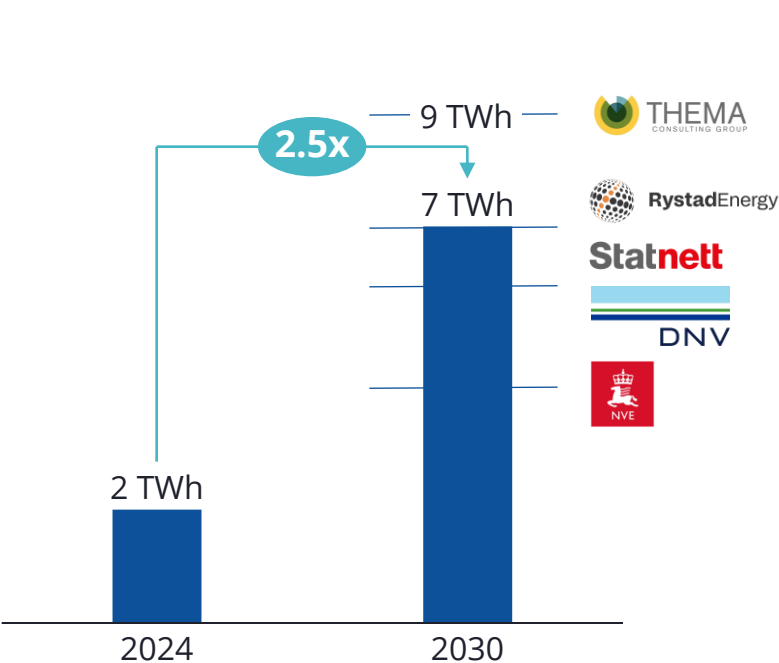
² Average of Netherlands, France, Ireland, Germany. Excludes UK due to lack of data.

Consensus of strong data center growth (AI) in Norway and Sweden going forward

Norway

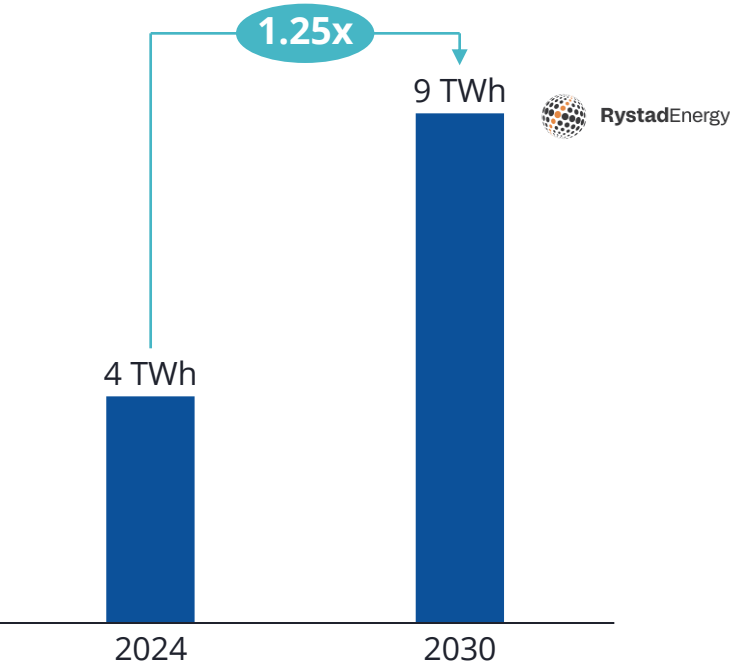
TWh

Rystad forecast



Sweden

TWh



Uncertainty factors



Rate of technological innovation



Attractiveness of region:
Cost competitiveness and regulatory landscape



Realisation of ammonia and hydrogen projects –
affecting grid queues

Source: SpareBank1 Markets, Rystad Energy, Thema Consulting Group, NVE (2024), DNV (2024), Statnett (2025)
* Since the release of the other forecasts, a significant volume has secured reserved capacity, which might explain some of the difference observed

Data center project development is very similar to renewables

Success factors	 Renewable projects	 Data centers
Land		
Power connection (grid)		
Zoning		
Environmental and building permits		
Fiber connection	N/A	STORESPEED
Data center operations	N/A	STORESPEED

→ The recent Storespeed acquisition makes Magnora a **complete** data center developer

Using the experience of seasoned industry leaders

Data center development



Peter Nygren

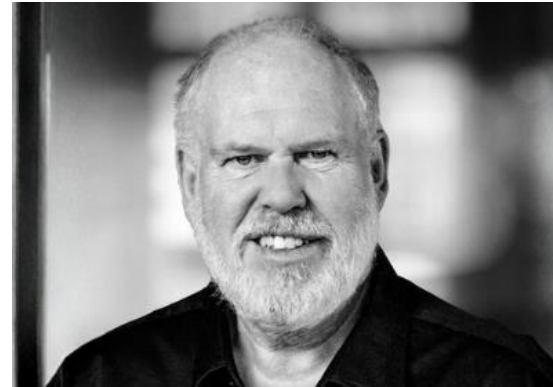
- CEO Magnora Data Center AB, Sweden
- Former founder/CEO Arise Windpower
- Active owner in Helios prior to exit
- NCC, SCA and Vattenfall



Bjørn Drangsholt

- Senior Advisor, former Project Lead for Statkraft/Google's hyperscale centre in Skien, Norway
- Statkraft, Hydro

Data center operations



John Amundsen

- CEO and founder of Storespeed AS
- Recognised expert in data and telecom infrastructure
- DigiPlex, NATO, TETRA, Skagenfiber
- Supporting development team



Eirik Blix

- Owner and CEO of Blix Solutions
- Established two data centers and a broadband business in Norway
- Supporting development team

Strategy: Leveraging team, Storespeed, and relations prioritising Sweden and Norway – greenfield hyperscale

Data center pipeline per October

Goals and priorities:

- ✓ Storespeed profitable growth/partnership
- ✓ **Greenfield strategy (hyperscale):**
 - Develop **AI** data center projects
 - Target **20-150 MW+** project size
 - Dealflow and dialogues:
 - **Above 1,000 MW** in Sweden
 - **Approx. 500 MW** in Norway

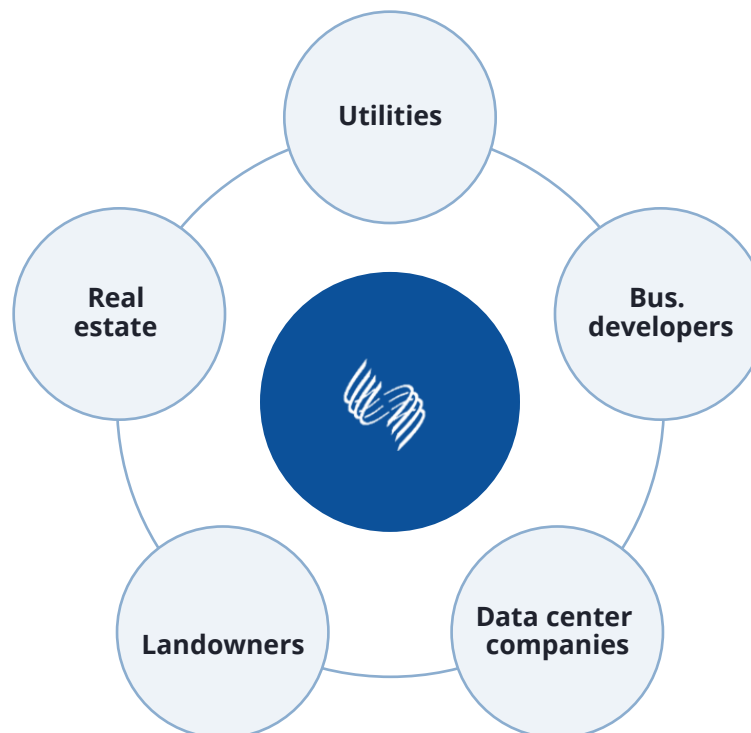
1,500 MW



Leads

Partnership structure

Over a dozen partnership discussions



Confirmed competitive advantage



Grid companies prefer working with operators



Operators understand customers



Land-owners frequently underestimate regulations, processes and quality requirements

Market observations:

Solar PV and data centers is a good fit

Norwegian solar could be a good fit

Solar

Untapped suitable land

Emerging political support

Complementary production profile

Wind

Strong local opposition – reindeer, nature conservation, NIMBY (not in my backyard)

Hydro

Saturated build-out

Regulatory challenges

PV product correlate with data center cooling needs

Data center load
MW

26

24

22

20

18

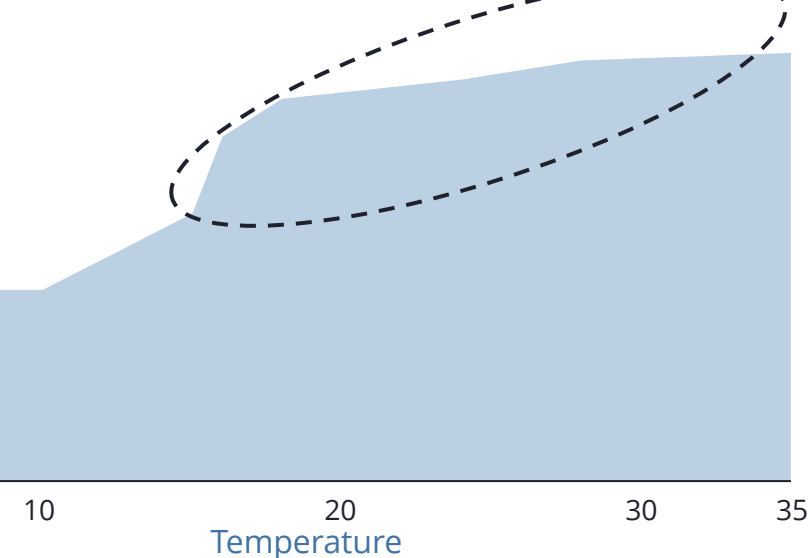
16

14

0

Solar PV with the highest production when
DC needs it the most

Temperature



Data center development provide a **natural hedge** against power price fluctuations
– energy projects benefit from higher prices while data centers is the opposite

Q3 in brief



A capital-light, profitable developer

Products & Services

Geographically and technologically **diversified** development portfolio of **8.3 GW**

Experienced team combining renewable, data center and investment expertise

Business model

Capital light – expand and operate at low capital intensity

Insist on early sales, and min. **5x return** on each project

Financial position

Zero debt

Low burn

Solid cash position
192 MNOK

Credit line 150 MNOK

Combined 342 MNOK

Performance

Since 2020:

22% ROE

1 BNOK returned to shareholders

30% annual avg. shareholder return

The share

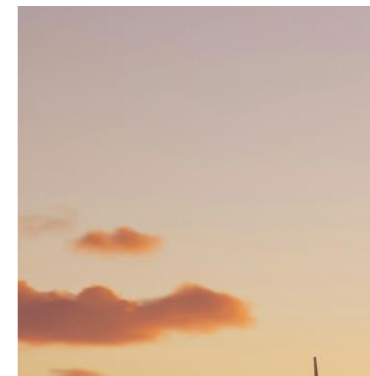
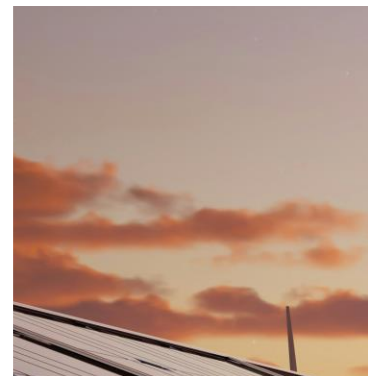
Pure-play renewables

7,000 shareholders

OSE main board

Figures as of Q3 2025

As of 30 September



20-30 BNOK

Total estimated annual investments into the Norwegian data center market¹

8.3 GW

Project portfolio

4%, 52%

Portfolio growth in Q3 and average annual growth

1 BNOK

Returned to shareholders since 2018



342 MNOK

available

192 MNOK in cash and cash equivalents

150 MNOK credit facility

6.6 MNOK

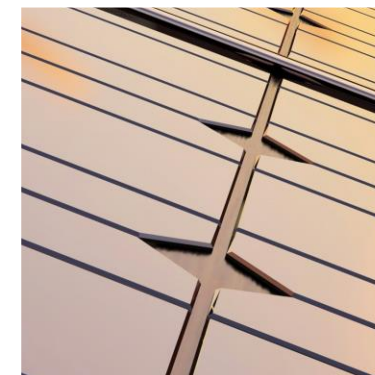
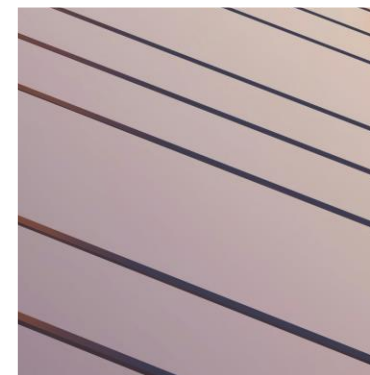
Reduced operational, M&A and development cost compared to Q2

22% ROE

Avg. 2020 – Q3 2025
Return on Equity, compared to **2-10%** for European IPPs¹

0 NOK

Bank debt



For further details see Q3 2025 report (magnoraasa.com)

¹ Norsk Datasenter Industri, Datasenterindustrien i Norge 2024

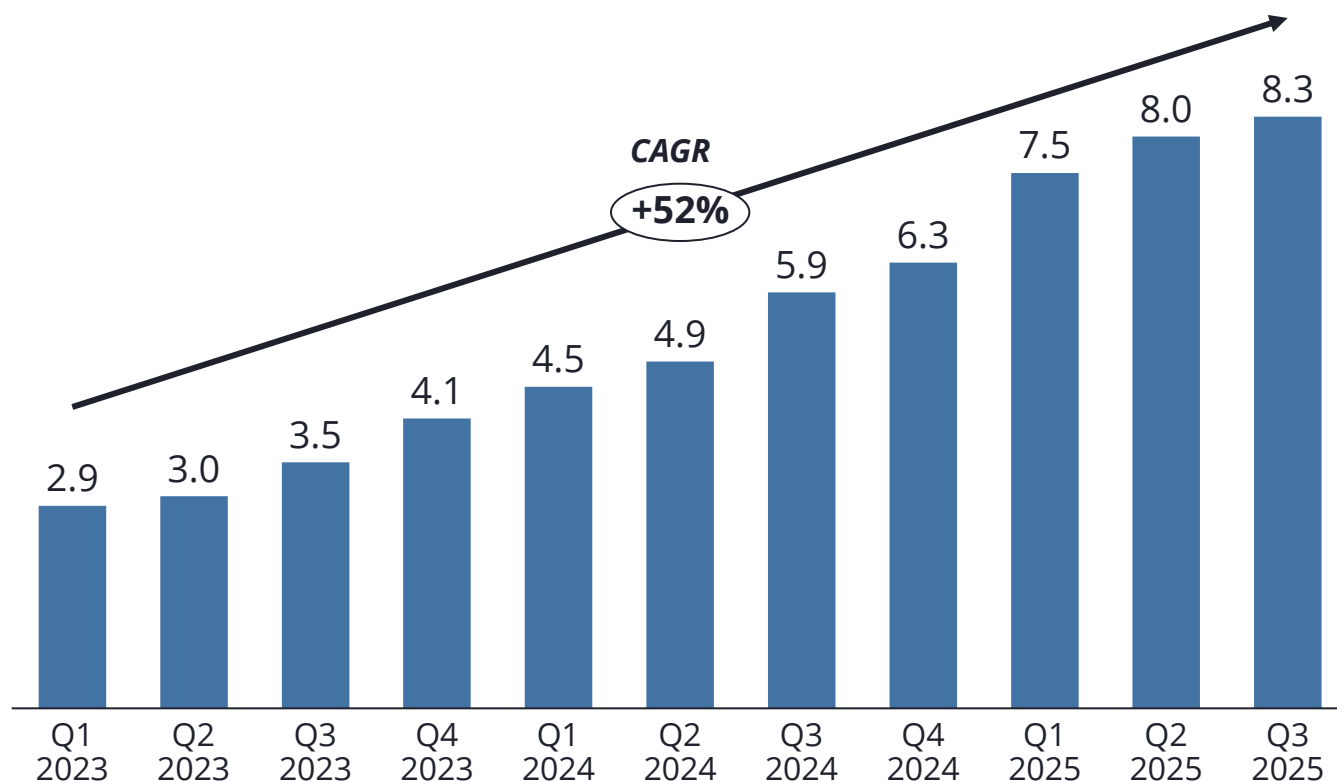
² Thema (September 2025)

³ Comparable ROE figures from Pareto, comparable IPPs players consisting of Nordic and European peer group

Consistent project portfolio growth of 52% annually

Project portfolio Q3 – renewable energy

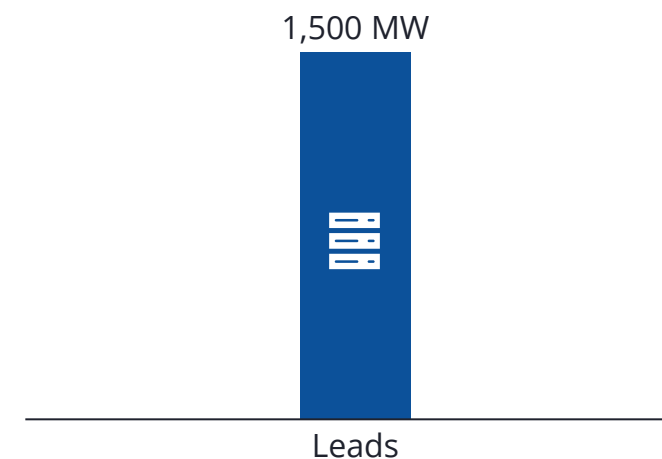
GW net to Magnora, excluding Helios portfolio



Data center development – Q425

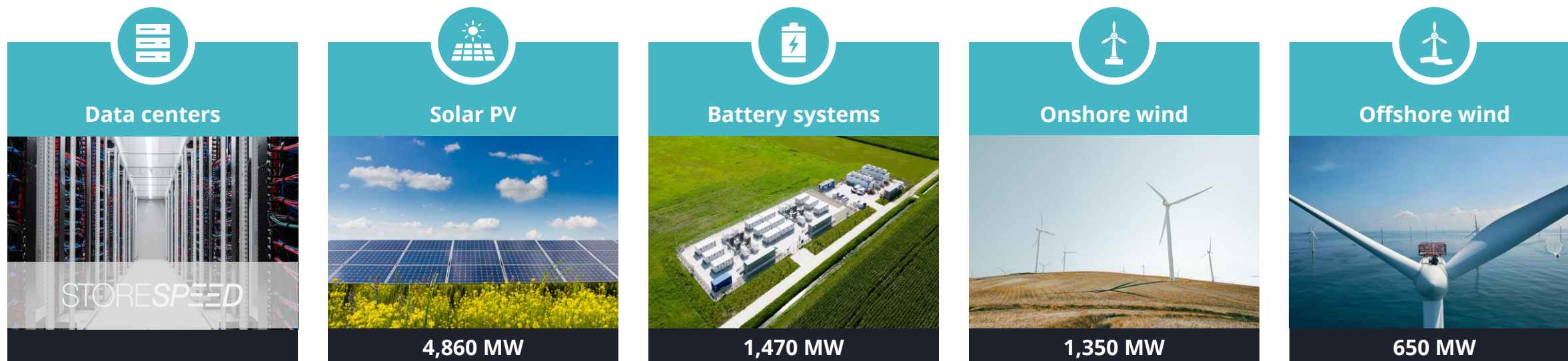
Strong lead list

- ✓ Advancing partnership agreements with real estate companies, utilities, private landowners (brand and household names)
- ✓ Working with municipalities and grid owners
- ✓ (From zero in Q2-25)
- ✓ Targeting projects suitable for AI



A portfolio diversified across technologies and regions

As of Q3 2025



Priorities:

Sourcing grid and zoned land in the Nordics while building operator skills in Norway

Focus on unit economics on sites with near-term grid

Rapid expansion in most attractive markets

Focus on supportive regulatory markets where wind is critical in energy mix

Pragmatic, but currently not evaluating new projects

Total: 8,330 MW ²

*Figures as of Q3.
Strong pipeline since
September ¹*



¹ As of October, operational 1 MW data center in Halden, Norway, with expansion opportunity to 5 MW.

² Magnora's owner share of project capacities, incl. sold projects where future earnout and milestone payments are expected, but not incl. Helios from which Magnora exited in 2024.

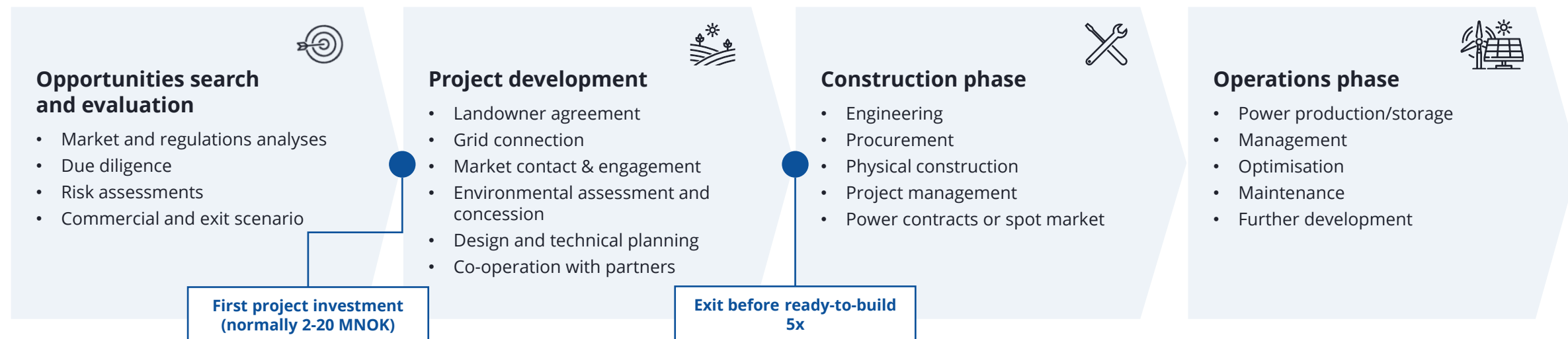
Portfolio update, sales/farm-down and outlook

Germany  100% - The green transition in Germany demonstrated impressive progress, increasing awareness and comfort of BESS demand - Team prioritizing seven projects with high potential for grid, land and permitting - Partnerships/LOI	Italy  100% - Strengthened team to accelerate both project execution and business development - Positioned for MACSE auctions coming up in 2026 and 2027 - Signing projects for the merchant and capacity markets - Sales process imminently	England (UK)  50% 158 MW of matured projects receiving interest - Receiving interest from reputable counterparties point to sales in coming months	South Africa  100% - Ongoing multiple sales processes - Opportunity will be available for other parties at the end of exclusivity period if final terms are not acceptable - Multiple clusters for potential sale
Scotland  80% - Successful completion of the majority of the geophysical campaign - Progressing according to plan - Improved supply chain - Positioned for grid in 2030 - Farm-down	Norway  40% 75% Solar Data center - Expand operations of the 1 MW data center site 500 MW of data center leads - Strengthen platform growth through strategic collaboration with Blix Solutions - Maturing solar pipeline of 2,000 MW	Sweden  48% 67% Kustvind Data center - Magnora Data Center AB with strong origination activity – over 1.000 MW leads - Aiming for early sales of 20-150+ MW projects	Earnout - SE & FI   Earn-out Earnout and revenue sharing from the earlier sale of Magnora's shares in Helios Nordic Energy

Business model



Magnora is primarily early in the value chain, but carries significant expertise in construction and operations

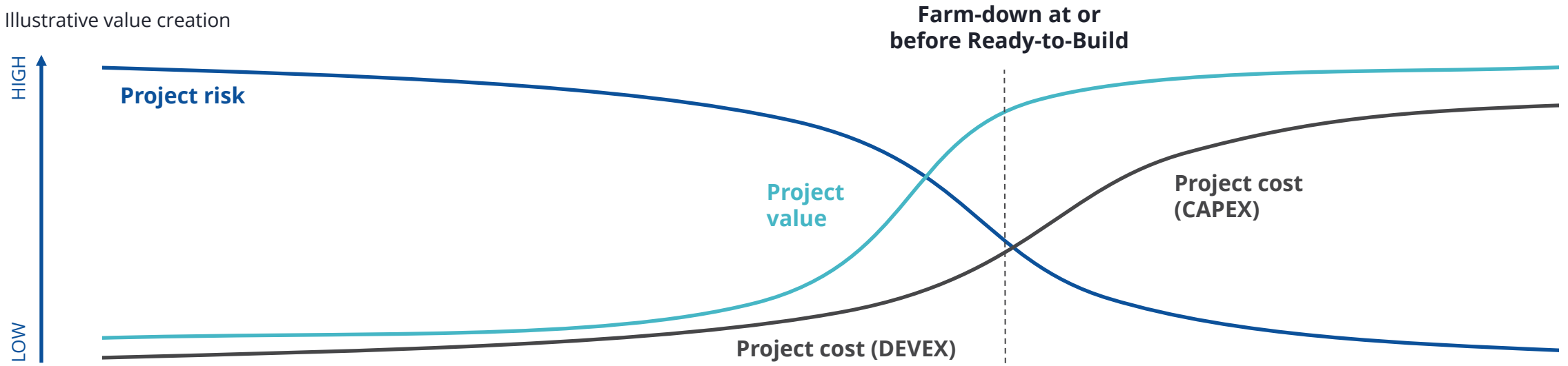


Magnora's presence in the value chain



Developing projects to Ready-to-Build phase (“asset-light”) with limited balance sheet risk

Illustrative value creation



Feasibility and conceptual

Design development/permitting

Procurement and construction

Development phase

Construction phase

Examples:



Landowner agreement
Grid connection
Environmental assessment/concession
Technical management
Project management



«Strategy as simple rules» – our approach

Rule		Rationale
	Diversify	• Shift money and people to areas of high return • Risk mitigation
	Insist on early sales	• Proof of concept/market • Business savvy people • Customer centric culture
	Keep a “war chest”	• Negotiate from a position of strength
	When things look perfect, consider exit	• Business is cyclical • Aim for high growth and high return
	Look for entrepreneurs with integrity	• Sleep well
	Remain agile and adaptable	• Be able to respond quickly. Empower local teams • Seize opportunities
	Stay in early-stage	• Free money for reinvestment and return of capital • Exploit mega-trends • Position Magnora for large funds
	No expensive stuff on the balance sheet	• Do not compete with cheap-capital players

Magnora history

- Geographical expansion
- Journey from wind to solar PV, BESS and data center
- Helios, Evolar, South Africa, etc.
- Loan facilities, strong cash position
- Evolar, Helios
- Huge investment in screening people, build network of advisors
- Rapidly entered Italy, Germany and data centers as favourable market conditions were observed
- Divest legacy
- Exit Evolar prior to full industrialisation
- Disciplined investments and farm-downs (e.g. green ammonia)

Example of customers and partners – leaders in their respective markets

	Globeleq	Our first customer in South Africa - is owned by the Norwegian and UK governments and is an ambitious and respected developer
	Commerz Real AG	A leading European bank and infrastructure investor
	Hafslund	Leading European utility Hafslund produces 20 TWh year in green energy
	Nordic Solar	Leading European Solar Independent power producers (IPP) and Helios customer
	Red Rocket	South Africa's most ambitious IPP – home grown and determined to succeed
	First Solar Inc.	America's leading manufacturer of Solar PV, and the most valuable solar PV company anywhere, acquired Evolar AB from Magnora
	Vinci	A Euronext 50 company and infrastructure champion heading into renewables

Magnora shifts financing and management attention to the segments where we get the highest return

	 Data center	 Solar PV	 Storage	 Onshore wind	 Offshore wind
 Germany		✓	✓		
 Italy		✓	✓		
 England		✓	✓		
 South Africa		✓	✓	✓	
 Scotland			✓		✓
 Norway	✓	✓			
 Sweden	✓	✓	✓		✓

Financials



Condensed profit and loss

Q3 2025, NOK million

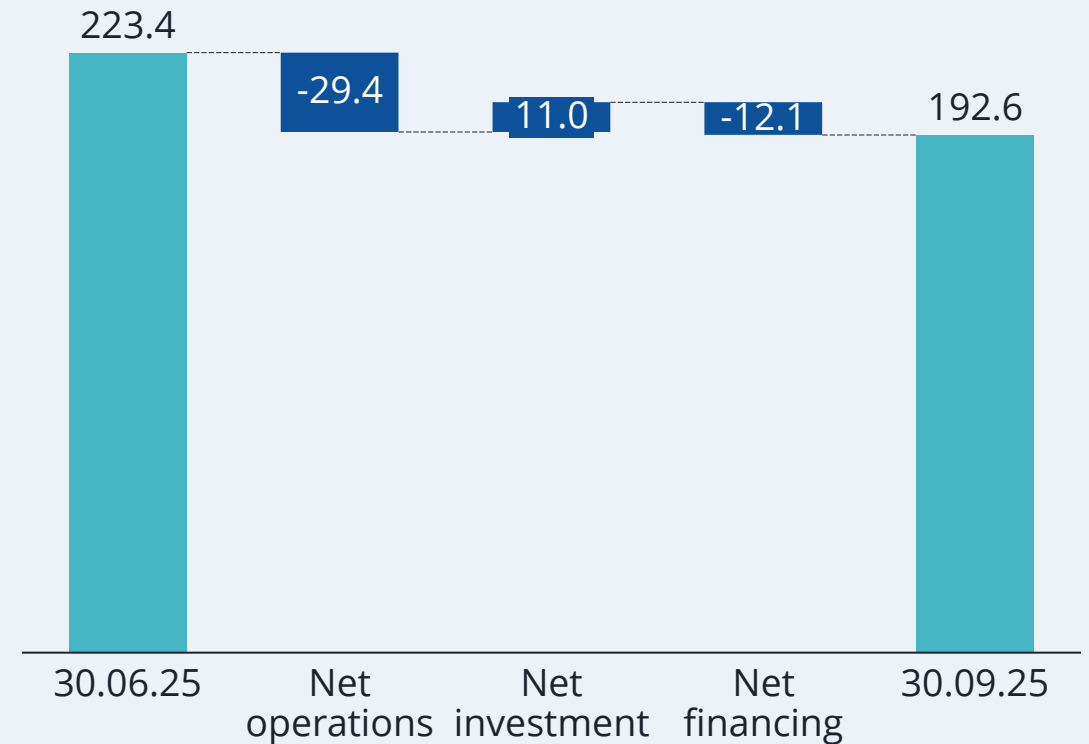
- EBITDA of negative NOK 20.4m vs. negative NOK 24.4 m in Q2 '25
 - Improvement from cost efficiency and disciplined spend despite higher activity and growth
 - Other income consists of gains from previously divested project in South Africa
- Operating loss of NOK 20.0m vs. loss of NOK 27.8m in Q2 '25
- No tax payable, supported by approximately NOK 3 billion in accumulated tax losses from legacy business
- Paid in capital of NOK 6.9 billion

	Q3 '25	Q2 '25	2024
Operating revenue	0.5	2.3	2.3
Other income	5.9	6.7	358.6
Operating expense (ex. non-cash)	-13.7	-14.5	-51.7
Development and M&A expense	-13.2	-19.0	-69.9
EBITDA	-20.4	-24.4	239.3
Depreciation and amortization	-0.3	-0.3	-1.1
Profit/loss from associated companies	0.7	-3.1	43.3
Operating profit/loss	-20.0	-27.8	281.5
Net financial items	3.6	5.6	-12.3
Profit/loss before tax	-16.4	-22.2	269.2
Tax income/expense	0.0	0.0	-5.5
Net profit/loss	-16.4	-22.2	263.7

Cash flow

Q3 2025, NOK million

- Operating activities: negative NOK 29.4m
 - Increased development activity across core markets: South Africa, Germany, Italy and the UK
- Investment activities: NOK 11m
 - Primarily reflects a milestone payment related to a previously divested South African project
- Financing activities: negative NOK 12.1m
 - Mainly related to capital distribution through dividends
- Ending cash balance: NOK 192.6m
 - The Group's cash and available credit facilities was NOK 342.6 million as of 30 September 2025



Rare high-growth DC opportunity to expand in the Nordics will have high priority

Capital distribution policy

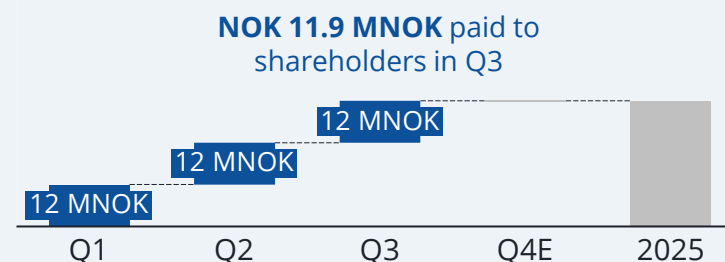
Magnora allocates capital to where the company expects a return well above the cost of capital.

The capital structure is normally all equity based with substantial cash.

Considering the need for growth capital and expected future cash flows, excess capital will normally be returned to the shareholders through dividend, repayment of paid-in capital or share buybacks with subsequent cancelling of shares.

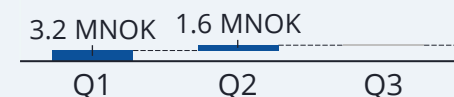
Q3 shareholder events

Regular "dividend"



Share buybacks

The Group did not perform any share buybacks during the quarter



Q4 comments



The Board considers the data center **growth opportunity** to be special and halts regular dividend in order to **allocate more capital to this side of the business**



The Group will continue to pay **extraordinary dividend** and continue **share buybacks** going forward

Consolidation of portfolio companies

- Companies with a shareholder interest of more than 50% are accounted by the consolidation method
 - The full net profit/loss is recognised
- Companies with a shareholder interest of less or equal to 50% and more than 20% are accounted by the equity method
 - The Group recognises its share of the financial results according to its ownership share
- Typically, sales convert to revenues from 0-24 months from signing based on maturity of projects and “ready-to-build” status depending on multiple factors
- Remaining companies IFRS

MAGNORA ASA

100%	Magnora South Africa ¹
100%	African Green Ventures ²
80%	Magnora Offshore Wind
100%	Magnora Italy Holding
100%	Magnora Germany Holding
67%	Magnora Data Center AB

CONSOLIDATION METHOD

50%	Magnora in the UK
48%	Kustvind AB
40%	Hafslund Magnora Sol

EQUITY METHOD

Outlook



Outlook: Sales and acceleration in growing markets combined with continued capital discipline

Advancement of commercial efforts

- **Farm down and sales expected in most markets**
- A surge of **interest to partner** with Magnora for data center development in the Nordics
- Earnouts, revenue sharing and milestone payments from divested companies and option sales and projects

Portfolio growth

- **On track for 10 GW by 2025**
- Accelerating development efforts in growing markets
- Sustainable and **recurring project development** for years ahead

Capital distribution

- In Q4 2025, data center expansion has priority over regular dividends
- Financial position and expected cash flow allows for **active buybacks**

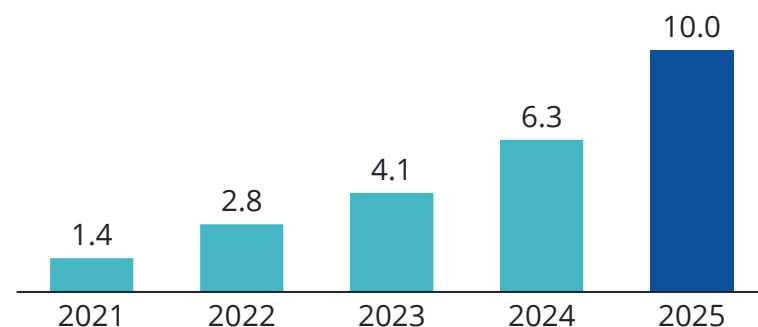
Cost and capital discipline

- The Group manages and controls cost and capital on a continuous basis

Guiding 2025 – updated price range

Portfolio
10 GW in 2025

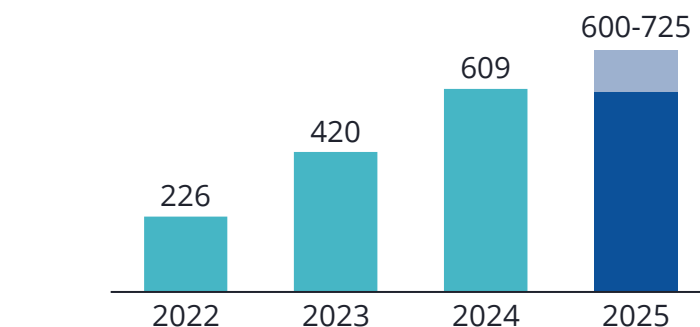
Portfolio size (GW)



- Figures net to Magnora, that is ownership share x capacity of a given asset
- We strive to be conservative in portfolio estimates, counting assets with signed land agreements and a reasonable prospect for grid connection

Sales
600-725 MW in 2025

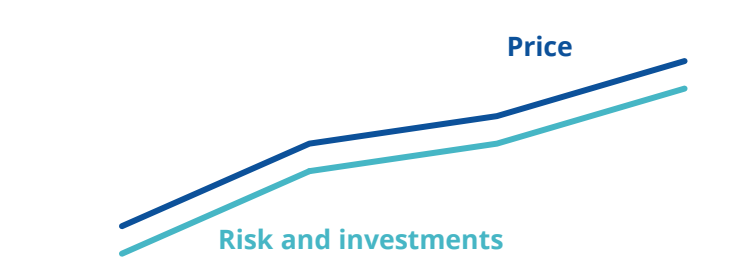
Net sales to Magnora (MW)



- In 2025 a ~2 GW of portfolio is “marketable” including a 1 GW+ in South Africa given a suitable window of opportunity (typically an auction or grid availability)
- Sales are frequently closed early, combining up-front and milestone payments¹

Price ²
0.5-3.0 MNOK/MW

Illustrative



- Sales range has been lifted due to data center projects
- Prices differ with high prices in the UK and other deregulated markets. A sustained fall in the prices of solar PV and batteries serve to improve or maintain the pricing power of developers with mature projects.
- As previously, outliers are excluded

¹ Most sales occur pre “ready-to-build” with significant advance payments and subsequent payments subject to milestones. We recognize revenue when these milestones are met.

² Solar PV and BESS in South Africa (SA) may trade below our guiding, but SA wind assets are in the high range, as well as data centers. Due to costs and project size, developer margins are quite satisfactory in all asset classes. Certain assets in certain markets are also likely to trade above our guiding. Data Center developer margins higher than renewables

Key persons have high economical exposure to company performance

Board and management exposure			
Person		No. of shares	Options
Torstein Sanness	Chairman of the Board	678,194	328,000
John Hamilton	Board member	33,837	40,000
Hilde Ådland	Board member	42,445	0
Erik Sneve	CEO	1,192,623	525,000
Bård Olsen	CFO	116,923	50,000
Stein Bjørnstad	COO	21,496	50,000

Largest shareholders as of 30 September 2025		
Shareholder	No. of shares	% of total
KING KONG INVEST AS	2,807,195	4.3%
GINNY INVEST AS	2,469,144	3.8%
ALDEN AS	1,963,200	3.0%
F1 FUNDS AS	1,926,870	2.9%
MAGNORA ASA	1,867,484	2.8%
DNB BANK ASA	1,851,341	2.8%
F2 FUNDS AS	1,780,000	2.7%
PHILIP HOLDING AS	1,648,377	2.5%
JPMorgan Chase Bank	1,434,737	2.2%
NORDNET LIVSFORSIKRING AS	1,300,318	2.0%
ALTEA AS	1,154,944	1.8%
Fender Eiendom AS	1,126,211	1.7%
HELGØ FORVALTNING	1,002,902	1.5%
AARSKOG	1,000,000	1.5%
MP PENSJON PK	934,732	1.4%
METAL MONKEY AS	909,413	1.4%
VPF FIRST OPPORTUNITIES	850,000	1.3%
TIGERSTADEN AS	850,000	1.3%
CARE HOLDING AS	800,000	1.2%
BNP Paribas	787,000	1.2%
Total	28,463,868	43.3%

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