

# Listing introduction

NBS



EURONEXT

Vision:

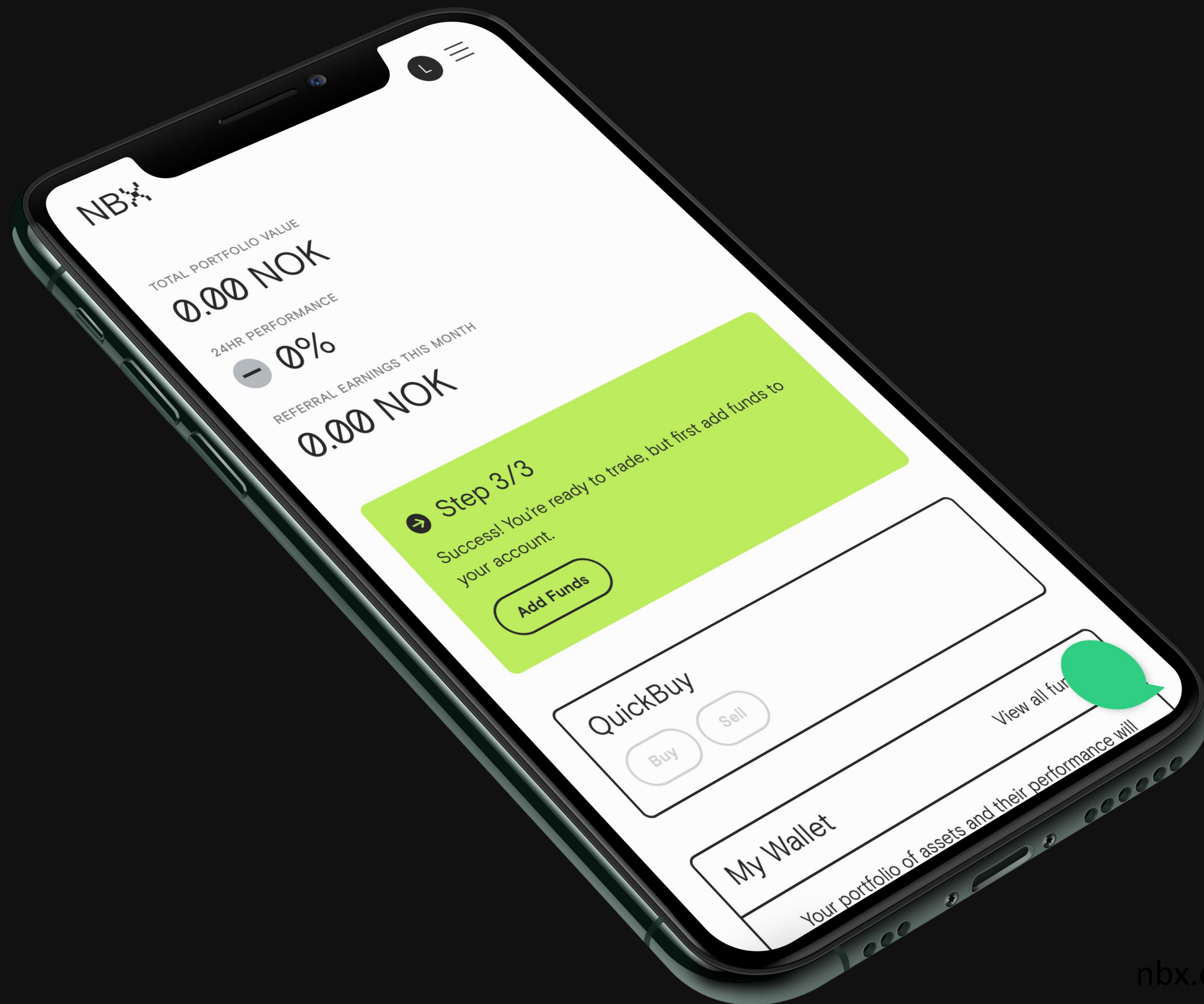
Be the preferred choice to digital finance  
for everyone

# Mission:

To create an easy-to-use trusted platform to participate in the new world of digital assets.

# NBX

- New User-Interface



nbx.com





# Marketplace

Digital assets:



Fiat currencies:

- Norsk krone (NOK)
- Euro (EUR)
- Svensk Krone (SEK)
- Dansk Krone (DEK)

Digital assets:

- |                  |         |
|------------------|---------|
| Bitcoin          | (BTC)   |
| Ethereum         | (ETH)   |
| Cardano          | (ADA)   |
| Cache Gold Token | (CGT)   |
| USDcoin          | (USDC)  |
| Chainlink        | (Link)  |
| Matic            | (Matic) |
| Uniswap          | (UNI)   |

# OTC - Trading

## Personalized service

- Larger transactions
- Supports hundreds of tokens and coins
- Supporting documents for banks on screening
- Help with custody



# Stake pool

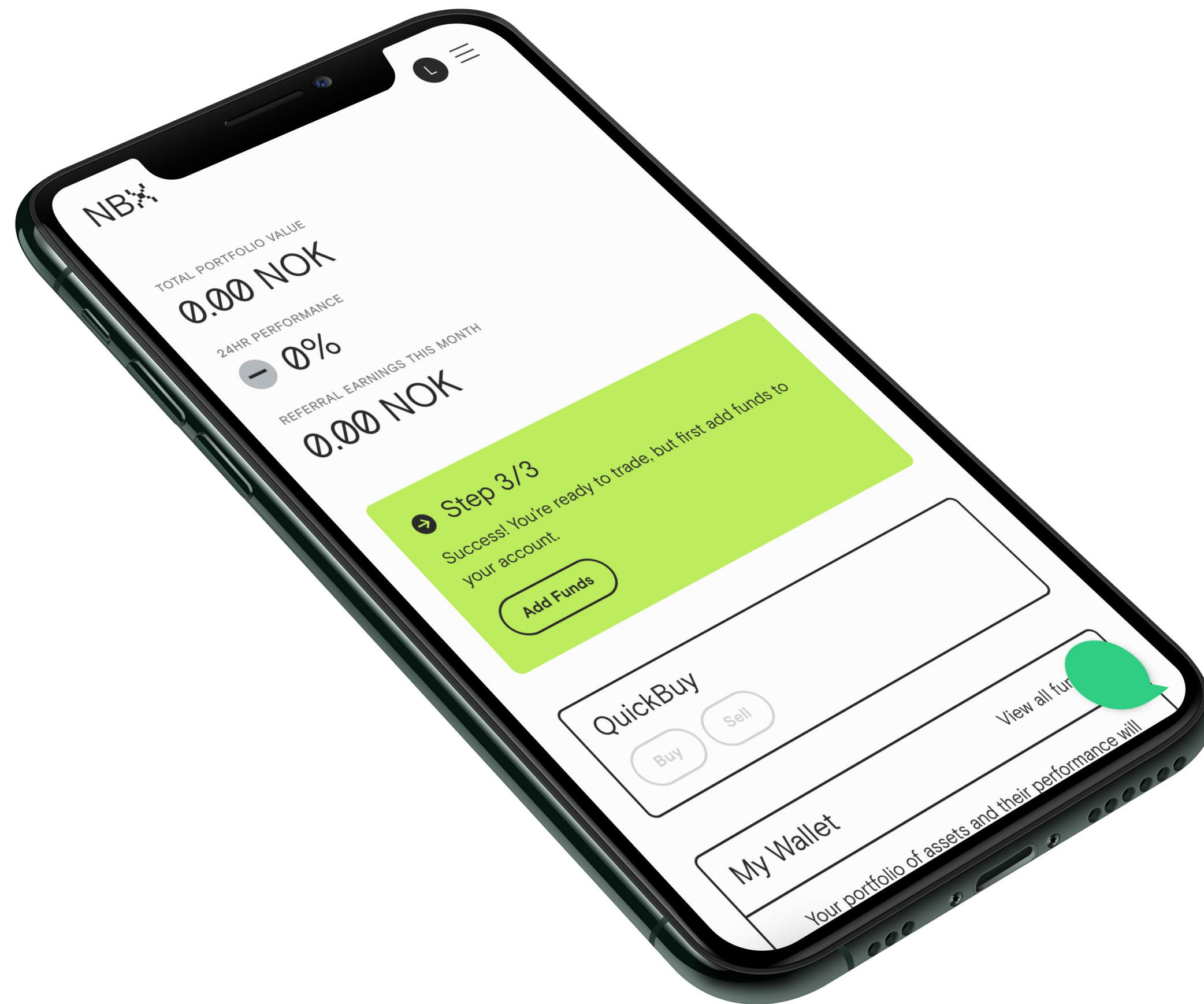


- Acquired Stake pool operator ADA NORTH POOL in November 2021
- Validating transactions on the Cardano blockchain network
- Currently 9.4 M ADA delegated to pool
- Expanding offering and product integration 2022

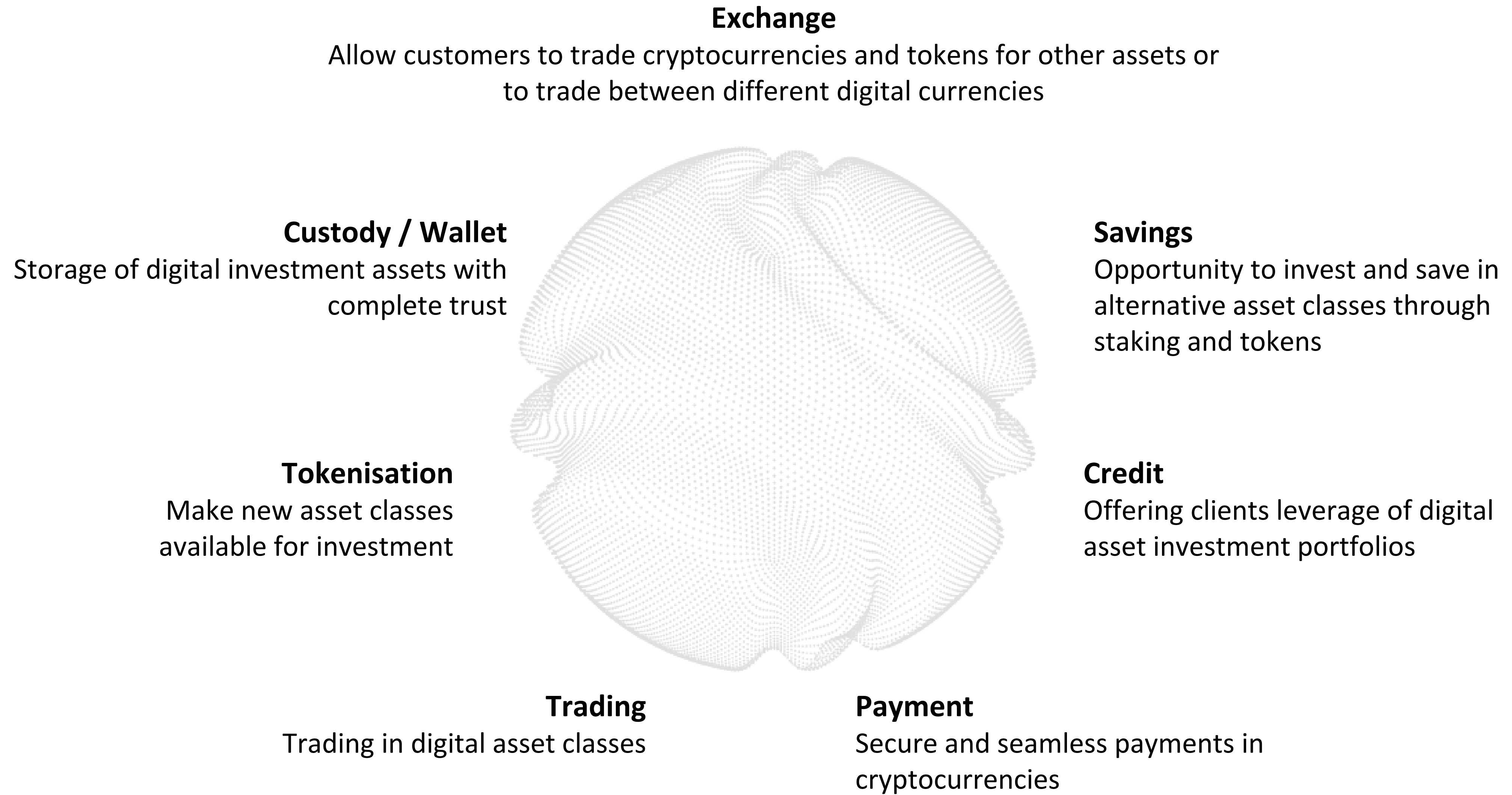
# Custody

NBX +  Ledger Vault

- NBX keeps >95% of the customers digital assets in cold storage through Ledger Vaults custody solution
- Digital assets in custody are covered by Ledger Vault Pooled crime insurance program for up to \$150 million led by Arch UK Lloyds of London syndicate

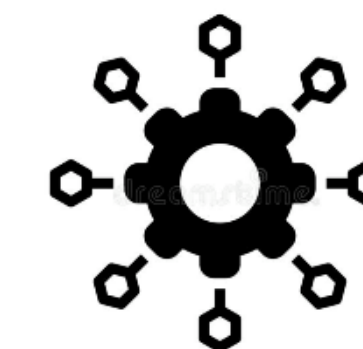
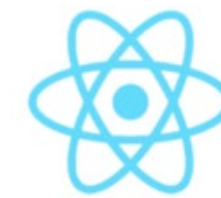


- App
- The Nordics
- More coins and tokens
- Staking
- Ecommerce
- Banking license





- Competitive advantage through technology and innovation
- Best possible stability, performance, security and flexibility has been our requirements from the very beginning
- Fast and secure onboarding
- Best in class anti-money laundering systems
- Everything in the cloud
- Ready to perform – for traders, investors and consumers
- Ready for scale – we can take on a lot of customers
- We can develop new products fast
- Flexible microservices architecture
- No need for legacy systems
- The complete IP is owned by NBX
- The platform is built and operated by our own team
- NBX has made the bet, the investment and has succeeded in building a platform using cutting edge technology most companies only dream of



**2021 - Q4:**

NBXchange: Add more pairs.

NBXharvest: Launch of staking product. This allow customers to earn passive income on selected crypto currencies

**2022 - Q1:**

NBXcommerce: Launch of NBXcommerce, which will be an e-merchant payment solution allowing ecommerce players to accept cryptocurrency as payment method. The payment solution will be integrated with the exchange, allowing instant conversion to fiat currencies traded at the NBX platform, e.g. EUR, SEK, DKK, NOK.

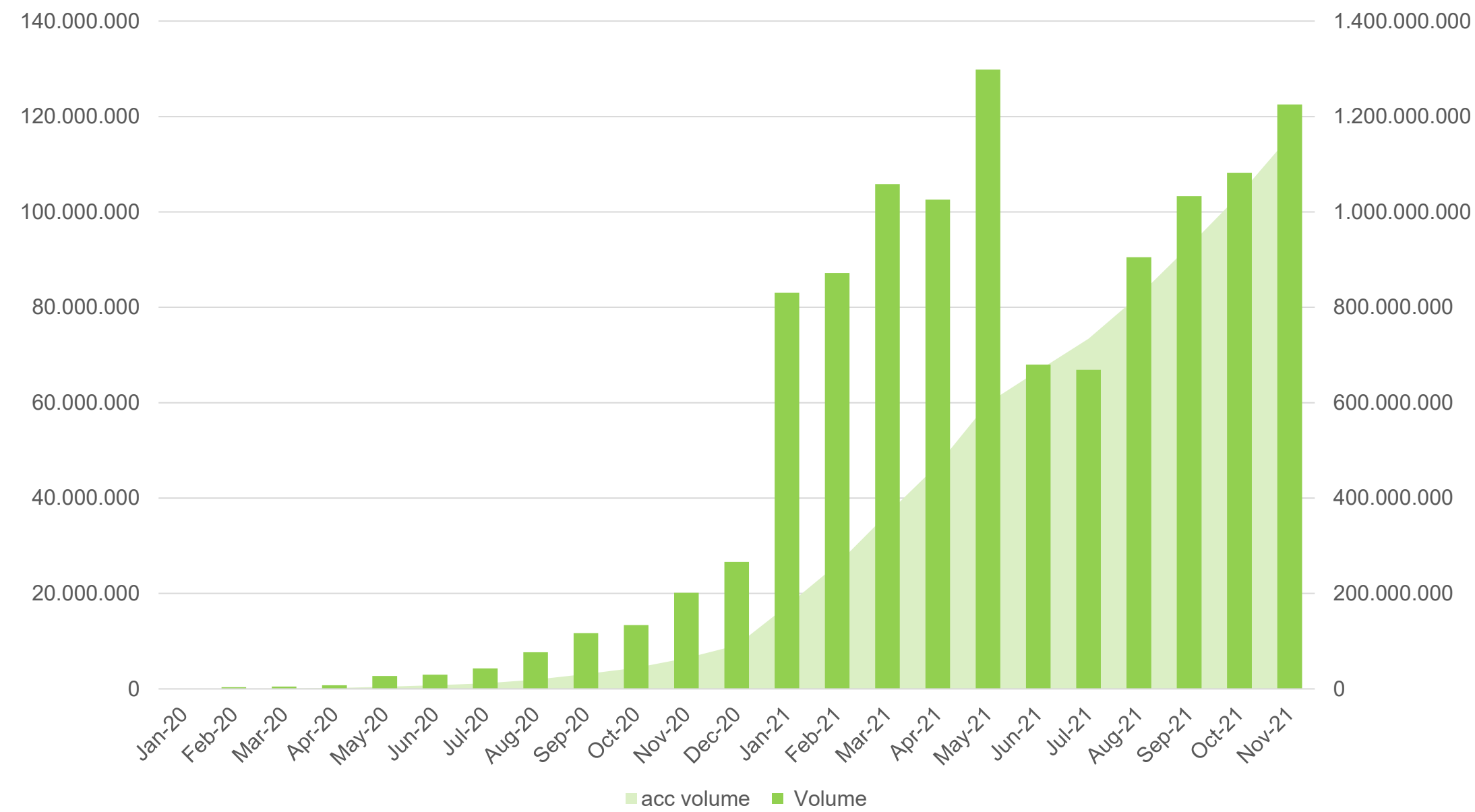
Launch of NOK stablecoin and support for more cryptocurrencies.

**2022 - Q2:**

Banking license: Submit application of banking license to the NFSA.

NBXharvest: Launch of lending and borrowing products.

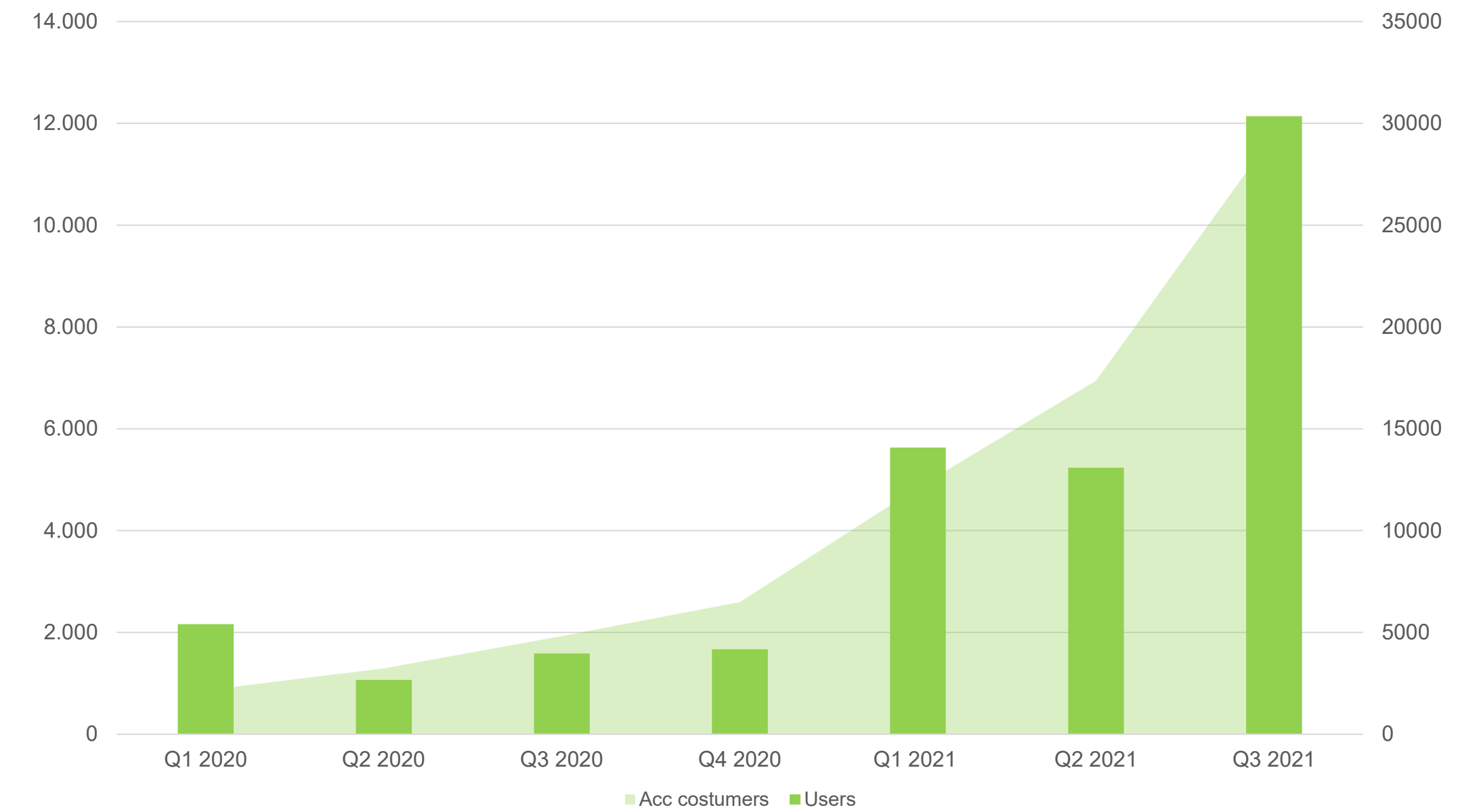
Platform volume



## Stats end of November 2021

- 1,160M NOK in trading volume since inception
- 1,070M NOK in trading volume in 2021 alone

Costumers



## Stats end of November 2021

- 40,400 members signed up
- 16,000 Customer fully-onboardet

	Q3 2021	Q3 2020	jan-sep 2021	jan-sep 2020	2020
Operating Income	1 815	199	5 431	245	758
Operating Expenses	12 116	6 322	32 756	16 891	24 910
Operating profit	- 10 301	- 6 124	- 27 324	- 16 646	- 23 910
Financial income	6 310	10	8 513	-68	161
Net profit	- 3 113	- 4 769	- 14 673	- 13 037	-17 930
EBIT	- 3 562	- 6 062	- 17 345	- 16 576	-23 649
EBITDA	- 3 969	- 6 114	- 18 743	- 16 715	-22 292
Fixed assets	61 453	43 714	61 453	43 714	50 245
Current assets	39 051	7 847	39 051	7 847	59 540
Total assets	100 504	51 561	100 504	51 561	109 785

- Strong financial growth
- Result colored by being a start-up company
- Financial income mainly from market making and crypto inventory
- Expenses mainly driven by increased workforce to build the foundation for future growth



# Questions