

PANORO ENERGY ASA

Q3 2022 TRADING AND FINANCIAL UPDATE

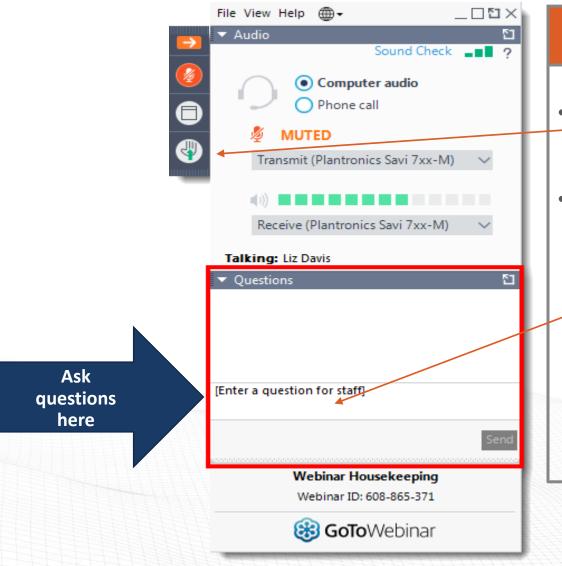
**30 NOVEMBER 2022** 





### WEBINAR HOUSEKEEPING – TIME FOR QUESTIONS





# Your Participation

- Please raise your hand to be unmuted for verbal questions.
- Please continue to submit your text questions and comments using the Questions panel









Raising your hands for un-muting!

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These risks and uncertainties include, among others, uncertainties in the exploration for and development and production of oil and gas, uncertainties inherent in estimating oil and gas reserves and projecting future rates of production, uncertainties as to the amount and timing of future capital expenditures, unpredictable changes in general economic conditions, volatility of oil and gas prices, competitive risks, counterparty risks including partner funding, regulatory changes and other risks and uncertainties discussed in the Company's periodic reports.

Forward-looking statements are often identified by the words "believe", "budget", "potential", "expect", "anticipate", "intend", "plan" and other similar terms and phrases. We caution you not to place undue reliance on these forward-looking statements, which speak only as of the date of this presentation, and we undertake no obligation to update or revise any of this information.

### RECORD QUARTERLY AND 9M FINANCIAL PERFORMANCE



#### STEP UP IN LIFTINGS FROM JULY ONWARDS REFLECTED IN FINANCIAL RESULTS

9M 2022 HIGHLIGHTS

9M 2022 revenue

USD 117.8 million

9M 2021: USD 38.6 million

9M 2022 EBITDA

USD 89.2 million

9M 2021: USD 29.7 million

9M 2022 cash flow from operations

USD 78.8 million

9M 2021: USD 41.1 million

Q3 2022 HIGHLIGHTS

Q3 2022 revenue

USD 96.1 million

Q3 2021: USD 3.7 million

Q3 2022 EBITDA

USD 68.4 million

Q3 2021: USD 1.5 million

Q3 2022 cash flow from operations

USD 65.2 million

Q3 2021: USD (19.7) million

**BALANCE SHEET** 

Cash at bank at 30 September 2022

USD 34.1 million

30 September 2021: USD 35.1 million

Gross debt at 30 September 2022

USD 82.4 million

30 September 2021: USD 97.4 million

Net debt at 30 September 2022

USD 48.3 million

30 September 2021: USD 52.3 million

**INAUGURAL CASH DIVIDEND TO BE DECLARED AT Q4 RESULTS IN FEBRUARY 2023** 

### CAPITAL ALLOCATION FRAMEWORK

# Panoro Energy

#### DISCIPLINED APPROACH PRIORITISING SHAREHOLDER RETURNS



#### POST TAX OPERATING CASH FLOW









STRENGTH

- >> >50% increase in net production expected over the next 12 months
- > Further production growth anticipated
- Majority of capex associated with Hibiscus Ruche
- > Infill drilling to commence in H2 2023 at Block G
- Core dividend quarterly cash payment
- > Additional capital return cash payment / share buyback / combination
- ~USD 20 million debt principal repayment in 2023
- Balance between shareholder distributions and deleveraging

#### **EXCESS CASH FLOW**





ACCELERATED DEBT REPAYMENT



EXPLORATION & APPRAISAL



ACQUISITIONS & NEW VENTURES

- Return substantial portion of excess cash flow to shareholders
- Modest exploration exposure
- Opportunistically pursue accretive new ventures

### 2023 SHAREHOLDER RETURN POLICY



#### **INAUGURAL QUARTERLY CASH DIVIDEND TO BE DECLARED AT Q4 RESULTS IN FEBRUARY 2023**



#### TARGET PAYOUT (CORE + ADDITIONAL CAPITAL RETURN) OF UP TO USD 30 MILLION IN 2023

CORE 2023 DIVIDEND (USD 20 MILLION)

ADDITIONAL CAPITAL RETURN (UP TO USD 10 MILLION)

SPECIAL DIVIDEND

- USD 20 million core dividend in 2023
- Paid on a quarterly basis in cash weighted towards H2
- Subject to average oil price realisation remaining **>USD 80/bbl** after the effect of any hedging and no material change in operations
- Up to USD 10 million additional capital return
- Paid in form of cash, share buyback or combination thereof
- Subject to an average price realisation of >USD 90/bbl being achieved for the year after the effect of any hedging
- Intention to return substantial portion of excess cash flow to shareholders on discretionary basis should an average oil price realisation of USD 100/bbl after the effect of any hedging be achieved for the year
- > Paid in form of cash, share buyback or combination thereof

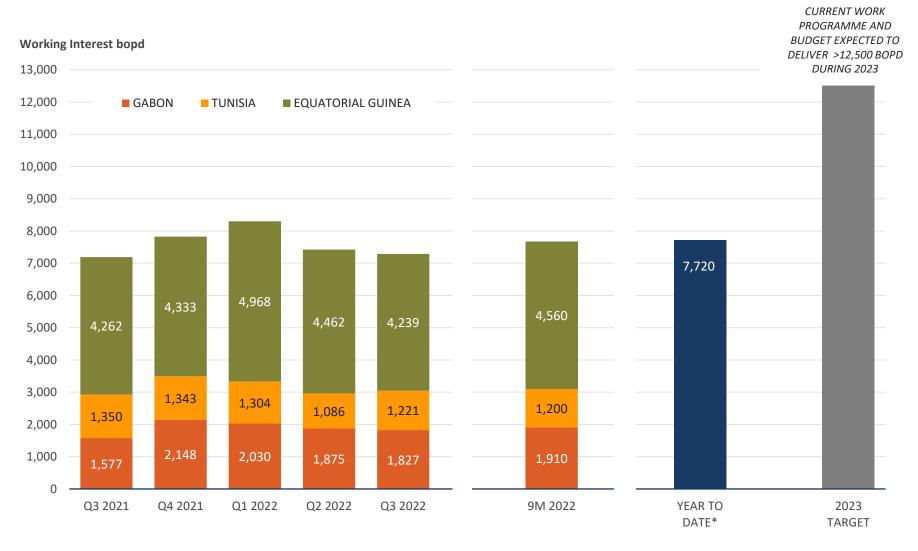
### DISCRETIONARY USE OF SHARE BUYBACKS

- At all times, the discretionary use of share buybacks will be evaluated in combination with dividends, using the previously approved authorities
- The buy-back resolution will be proposed for renewal at the May 2023 AGM

### PRODUCTION PERFORMANCE AND OUTLOOK



#### PANORO BENEFITS FROM A DIVERSIFIED PRODUCTION BASE

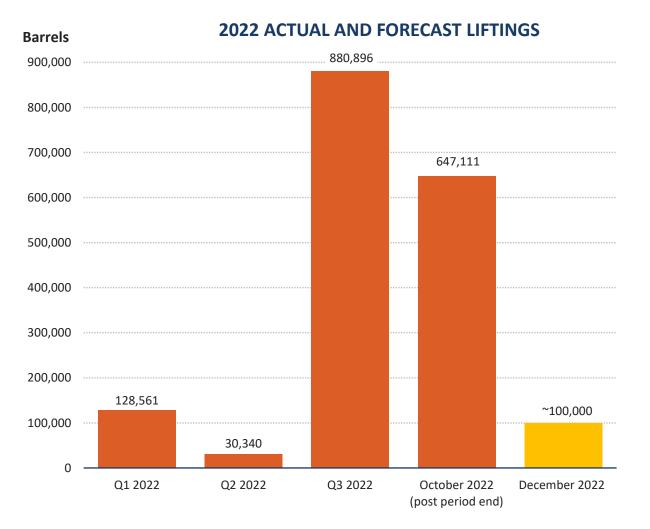


- Working interest production averaged approximately 7,700 bopd in the first nine months
- Q3 production temporarily affected by ESP replacements in both Equatorial Guinea and Tunisia (since restored)
- Production expected to return to in excess of 8,000 bopd level around year end with activities across all production assets underway
- Panoro remains on track to reach ~12,500 bopd net working interest production during the course of 2023 (without contribution from new production wells at Block G)

<sup>\*</sup> Average working interest production to 27th November 2022

### CRUDE LIFTING SCHEDULE

#### THE MAJORITY OF CRUDE LIFTINGS OCCUR IN H2 2022





#### **2022 CRUDE LIFTINGS**

- Crude liftings are based on Panoro's entitlement volumes after respective PSC terms have been applied, and will differ from produced volumes expressed on a working interest basis
- 2022 lifting schedule in line with previously communicated expectations
- Completed scheduled liftings of 880,896 barrels in Q3 at an average realised price of USD 105.5/bbl after customary discounts and sales fees
- Lifted 1,686,908 barrels year-to-date at an average realised price of USD 100.2/bbl (after customary discounts and sales fees) including major October lifting of 647,111 barrels in Gabon
- Next large cargo of ~650,000 barrels in Equatorial Guinea anticipated in Q1 2023

## ROLLING HEDGING STRATEGY TO PROVIDE CASH FLOW ASSURANCE

- 600 bopd (approximately 7% of 2022E production) hedged in 2022 with costless collars (USD 55/bbl floor and USD 67.5/bbl cap)
- Tactical hedging strategy around liftings going forward with objective of helping to underpin shareholder returns

Note: Current lifting schedule anticipated by management remains subject to possible changes due to commercial and operational factors

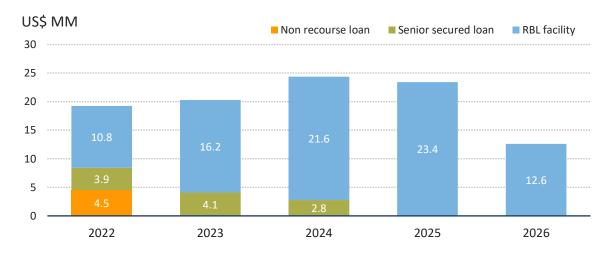
### **DEBT MATURITY PROFILE & 2022 CAPEX BUDGET**



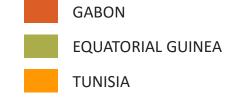
#### CAPEX GUIDANCE OF USD 65 MILLION AND DEBT REPAYMENT OF USD ~19 MILLION FOR THE YEAR UNCHANGED

| Facility                 | Maturity | Amount              | Rate         |
|--------------------------|----------|---------------------|--------------|
| Non recourse loan        | n/a      | USD 2.8 MM          | 7.5% p.a     |
| Senior secured loan      | 2024     | USD 7.9 MM          | LIBOR + 6%   |
| RBL facility             | 2026     | USD 71.7 MM         | LIBOR + 7.5% |
| Advance payment facility | n/a      | USD 20 MM (undrawn) | LIBOR + 4.0% |

#### **CURRENT DEBT MATURITY PROFILE**

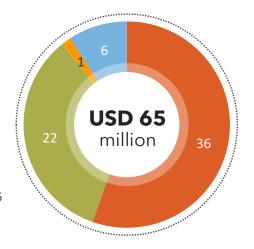


#### 2022 FULL YEAR CAPITAL EXPENDITURE GUIDANCE





~USD 6 million capex carried forward from 2021 guidance in relation to ongoing development of Dussafu (Gabon) and ~USD 6 million carried forward in relation to exploration drilling at Block 2B (South Africa)



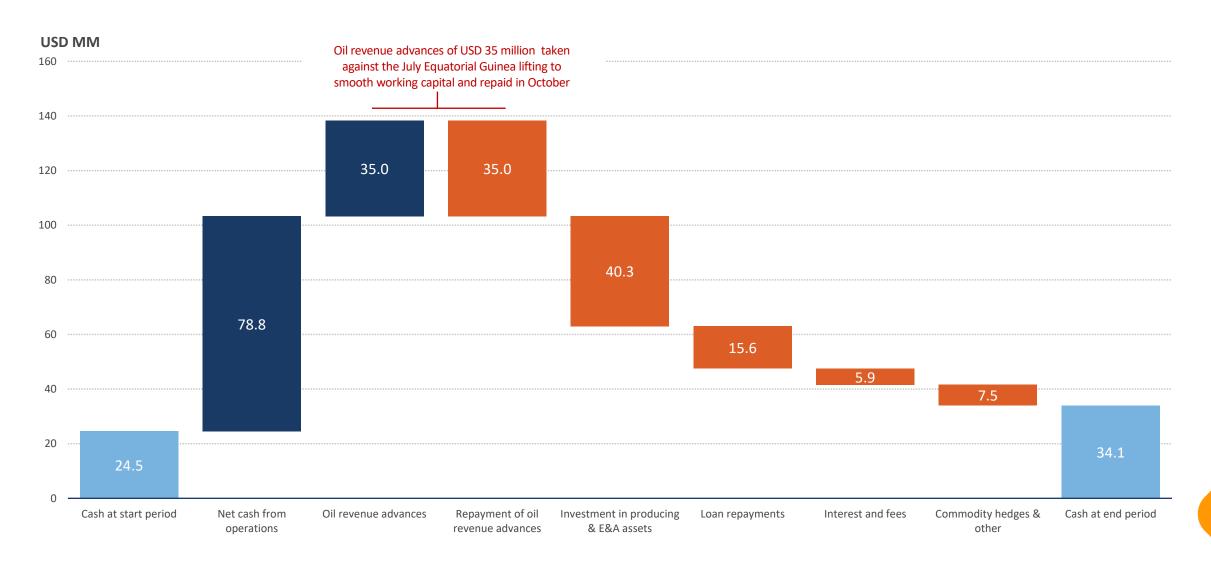
- Capex of USD 40.3 million in the first nine months of 2022 attributable to the Hibuscus Ruche Phase 1 development project in Gabon and Block G in Equatorial Guinea
- > USD ~25 million capex expected in Q4
- > 2023 guidance maintained at USD 65 million
- > Panoro is fully funded through its organic growth plans
- > 9M debt principal repayments of USD 15.6 million made

Note: Cumulative external debt in the Balance Sheet as of 30 September 2022 was USD 82.4 million which includes effects of accrued interest to period end, offset by un-amortised borrowing cost which is to be expensed over the life of the loan instruments.

### **RECONCILIATION OF 9M 2022 CASH FLOW**



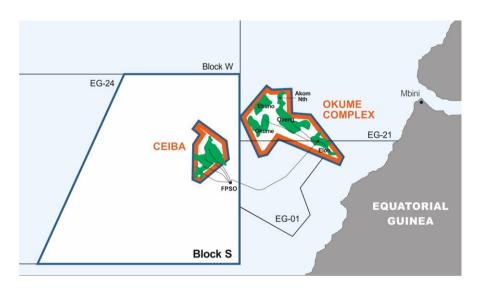
#### **ROBUST FINANCIAL POSITION MAINTAINED**



### **EQUATORIAL GUINEA OPERATIONS UPDATE**



9M 2022 PRODUCTION 31,980 BOPD (4,560 BOPD NET TO PANORO)





#### **BLOCK G (PANORO 14.25%)**

- Operator Trident Energy is undertaking a workover programme at the Okume Complex
- First 2022 ESP conversion completed in May and second 2022 ESP installation completed in November
- In late August the JV partners entered into a rig contract for the next drilling campaign
- > Three-well development drilling programme expected to commence in H2 2023
- New wells expected to add >10,000 bopd gross

#### **FARM IN TO BLOCK S (PANORO 12.00%)**

- Infrastructure led exploration in alignment with Block G partners Kosmos Energy (operator), Trident Energy and GEPetrol
- Akeng Deep exploration well planned at Block S to test an Albian play
- Targeting gross mean un-risked prospective resource of ~180 MMboe in 2024
- Within tie-back distance to existing Block G production infrastructure
- > Farm-in is subject to customary approvals

### **GABON OPERATIONS UPDATE**



9M 2022 PRODUCTION 10,920 BOPD (1,910 BOPD NET TO PANORO)





#### **DUSSAFU MARIN (PANORO 17.5%)**

- 4 out of 6 wells on continuous production at Tortue owing to previously communicated gas lift capacity constraints
- New gas lift compressor has arrived in Gabon
- Installation on the BW Adolo FPSO by operator BW Energy during December with compressor start up expected in Q1 2023
- > Ultimate recovery from Tortue unchanged production deferral

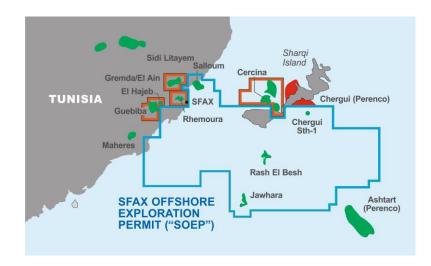
#### **HIBISCUS RUCHE PHASE 1 DEVELOMENT**

- > Production facility BW MaBoMo has been installed and is being prepared for operations
- Installation of 20 Km subsea pipeline to connect the BW MaBoMo to the BW Adolo FPSO was completed in October
- > Borr Norve drilling rig contracted and expected to arrive on location towards year end
- Initial drilling campaign comprises 4 Hibiscus Gamba wells and 2 Ruche Gamba wells (with options over rig slots for two further wells)
- > Preparing for drilling operations in January with first well expected onstream late Q1 2023
- > The six new wells are expected to add gross production of ~30,000 bopd

### TUNISIA OPERATIONS UPDATE



9M 2022 PRODUCTION 4,090 BOPD (1,200 BOPD NET TO PANORO)



#### **TPS ASSETS (PANORO 29.4%)**

- GUE-3 and CER-2 workovers to replace failed ESPs successfully completed and wells brought online safely without incident
- > Wells are being monitored with encouraging increase in production rates observed
- > There has in addition been a production optimisation campaign across the asset to boost well performance which has lifted Q4 gross production to date to an average of ~4,600 bopd



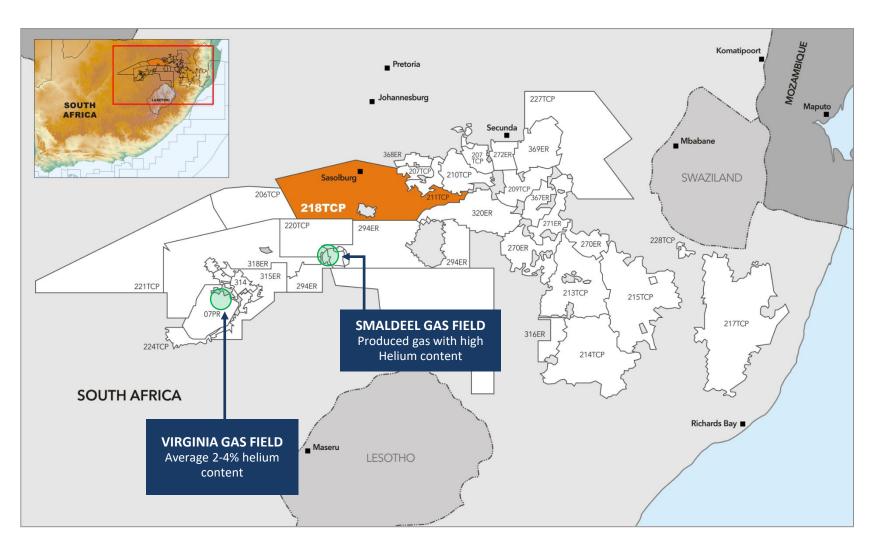
#### **NEW PRODUCTION OPPORTUNITIES AND OTHER BLOCKS**

- New production opportunities include completion of the Douleb reservoir in GUE-10AST expected in the coming months and perforation and stimulation activities on three further Cercina wells scheduled for Q2/Q3 2023
- Joint ETAP and Panoro team is progressing a subsurface re-modelling exercise which is expected to lead to further field optimisation and development drilling recommendations
- Increasing water injection capacity to boost production
- Sfax Offshore Exploration Permit has been extended by two years until December
  2024 and seismic re-processing work is underway

### SOUTH AFRICA OPERATIONS UPDATE



#### INCUBATING A POTENTIALLY HIGH VALUE RESOURCE BASE WITH MODEST FINANCIAL EXPOSURE



#### **TCP 218 (PANORO 100%)**

- Northern Karoo basin a proven natural gas and Helium generating basin
  - Natural gas with Helium concentrations of
    >4% have been recorded in analogue areas
- ~6,608 km² Technical Co-operation Permit (218 TCP) located in northern Free State province
- Proven gas reservoirs in surrounding area have been successfully developed
- 12 month study underway to evaluate prospectivity after which Panoro has the option to apply for an exploration right

#### **BLOCK 2B (PANORO 12.5%)**

- Gazania-1 exploration well was safely drilled to a depth of 2,360 metres
- Did not encounter commercial hydrocarbons

# COMMITTED TO DELIVERING SHAREHOLDER RETURNS

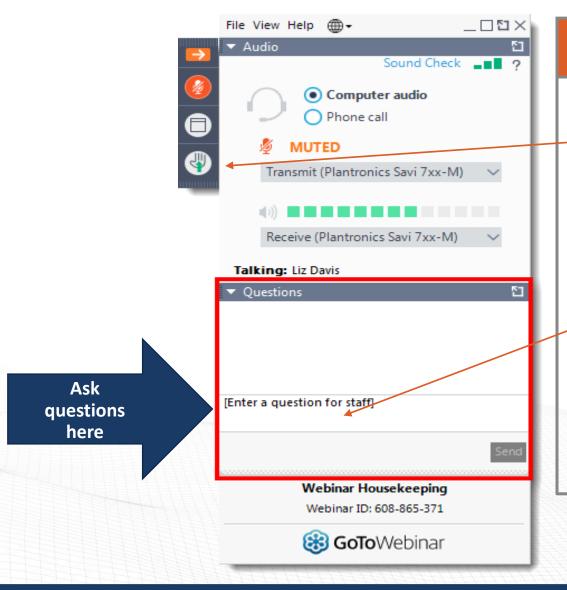
- Record Q3 and 9M financial performance reflects step up in liftings from July onwards and cash generation potential of underlying assets
- Value adding work programme driving strong visible organic production growth
- Further upside from new wells in Equatorial Guinea
- Extended portfolio with TCP 218 and Block S in line with strategy to selectively explore for large upside with modest financial exposure
- Clear shareholder returns policy
- Inaugural cash dividend to be declared at Q4
  2022 results in February





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