

+ COMPANY
Q-FREE ASA

+ REFERENCE TYPE

QUARTERLY REPORT

+ REVENUES (MNOK)

170



PRESENTED BY CEO ØYVIND ISAKSEN AND CFO ROAR ØSTBØ



AGENDA

- Q2-10 Highlights
- Key Figures
- Vision and strategic positioning
- Regional market update
- Financial review
- Outlook
- Q&A

Q2-10 HIGHLIGHTS

- Highest quarter on product revenues since 2005
- Important orders received
 - Call-off of frame agreement in Brazil (CGMP)
 - 26 MNOK
 - Tag contract in Portugal (Via Verde)
 - 17 MNOK
- In general high market activity – important positioning activity for major 2011/2012 cases
- Currently in dialogue with our customer in Slovakia regarding reduced scope

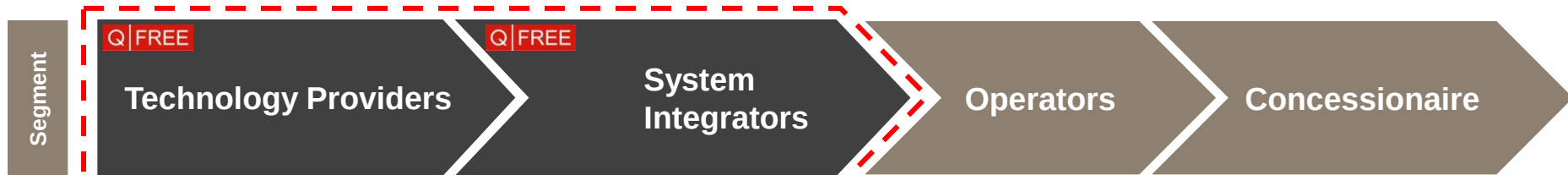


KEY FIGURES

Revenues	169.6 MNOK
Operating profit	8.8 MNOK
Pre-tax profit	7.6 MNOK
Order intake	100.2 MNOK
Order backlog	608.9 MNOK

VISION AND STRATEGIC POSITIONING

The Leading Supplier of Intelligent Transport Systems for Road User Charging & Traffic Management



Technology independent

- *Portfolio covering most wanted solutions (Tag – Camera – GPS)*

Flexible with respect to role

- *From product supplier to turn key provider*
- *Not compete with our customer such as operators and major system integrators*

Migrate to an ITS player

- *Q-Free will over time expand offering to include new ITS area*
- *E.g. parking access & control systems and ERI*

IMPRESSIVE PORTFOLIO

- New tag & reader product finalised
 - Manufacturing line established in Asia/East Europe
 - Certification process ongoing
 - The newest and most cost effective product
- New tolling system solution under development
 - Unique MLFF solution capitalising on indepth competence on DSRC, ALPR and system design
 - Modularised back office solution to achieve faster deployment under development
- New GNSS OBU concept under development
- Ongoing development related to car-to-car and car-to-roadside communication – future proofing



READER -RSE650



TAG OBU610

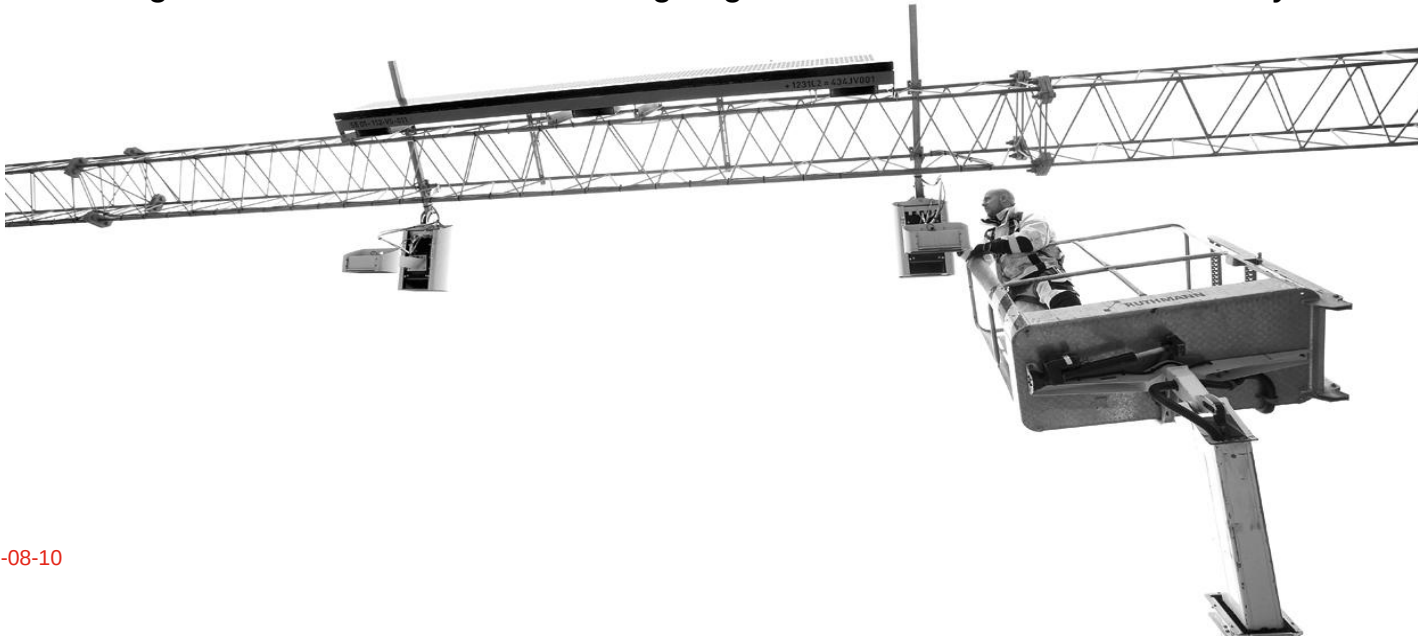
MARKET UPDATE – EUROPE, M.EAST & AFRICA

- Continuing high market activity
 - Norway, Portugal, France, Sweden, Turkey, Central Europe and South Africa
 - Product sales, infrastructure projects, central system and service and maintenance activities
- Projects related to truck tolling in Europe
 - New projects will materialise
 - Poland, France, Slovenia and others
 - Scope could comprise GNSS OBU, back office, enforcement and services
 - Each of these cases represents an opportunity of several hundred MNOK
 - Projects will probably materialise from 2011 and onwards

MARKET UPDATE – EUROPE, M. EAST & AFRICA, CONT.

■ **Sweden** – New market developing

- Project at Arlanda airport being planned, - bid process expected to conclude in early 2011
- Congestion charging in Gothenburg, - bid in 2011
- 20-30 ETC state motorway projects foreseen in 2011 and onwards
 - Refinance roads and bridges
- Change orders in Stockholm and ongoing service and maintenance activity



MARKET UPDATE – EUROPE, M. EAST & AFRICA, CONT.

■ Portugal

- Represents a market of high interest
- Assumed start of operation of the implemented MLFF projects in a few months
- New projects for conversion from shadow tolling announced (Algarve and A25)
- Potential new contracts may materialise in 2011
- Electronic licence plate under planning – could lead to high tag demand
- Received the first order for the new tag during the quarter (17 MNOK from Via Verde)

■ South Africa

- Important market going forward
- RFQ on 1-3 millions tag in process - 3 companies pre-qualified
- New ETC infrastructure projects will materialise
- Q-Free awarded a pilot project
- Local setup established

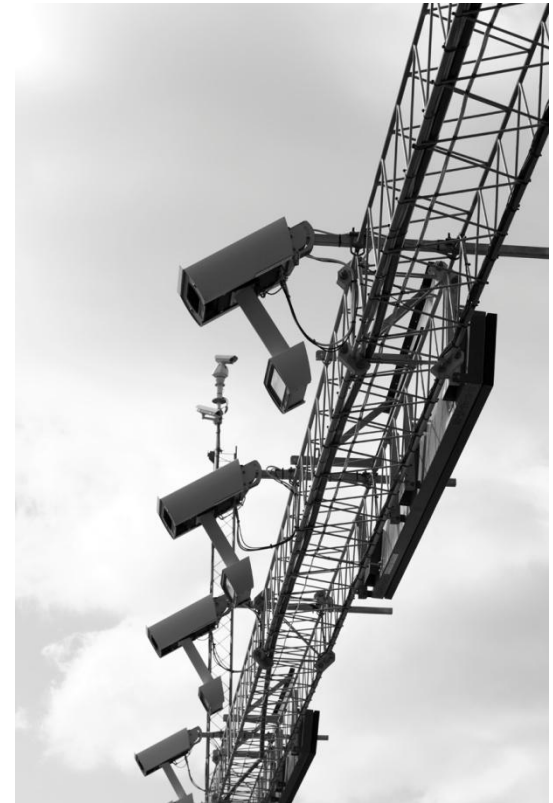
MARKET UPDATE – ASIA PACIFIC

- Bangkok
 - ETC content increase imply an attractive tag market going forward
 - New infrastructure projects identified
- Tag and infrastructure activity in Australia is promising
 - Yet another tag contract awarded in July
 - Modernisation program under planning
- Indonesia may show opportunities in 2011
 - Congestion charging being discussed
- Also exploring new cases in Singapore, Taiwan, Malaysia and India



MARKET UPDATE – NORTH AND LATIN AMERICA

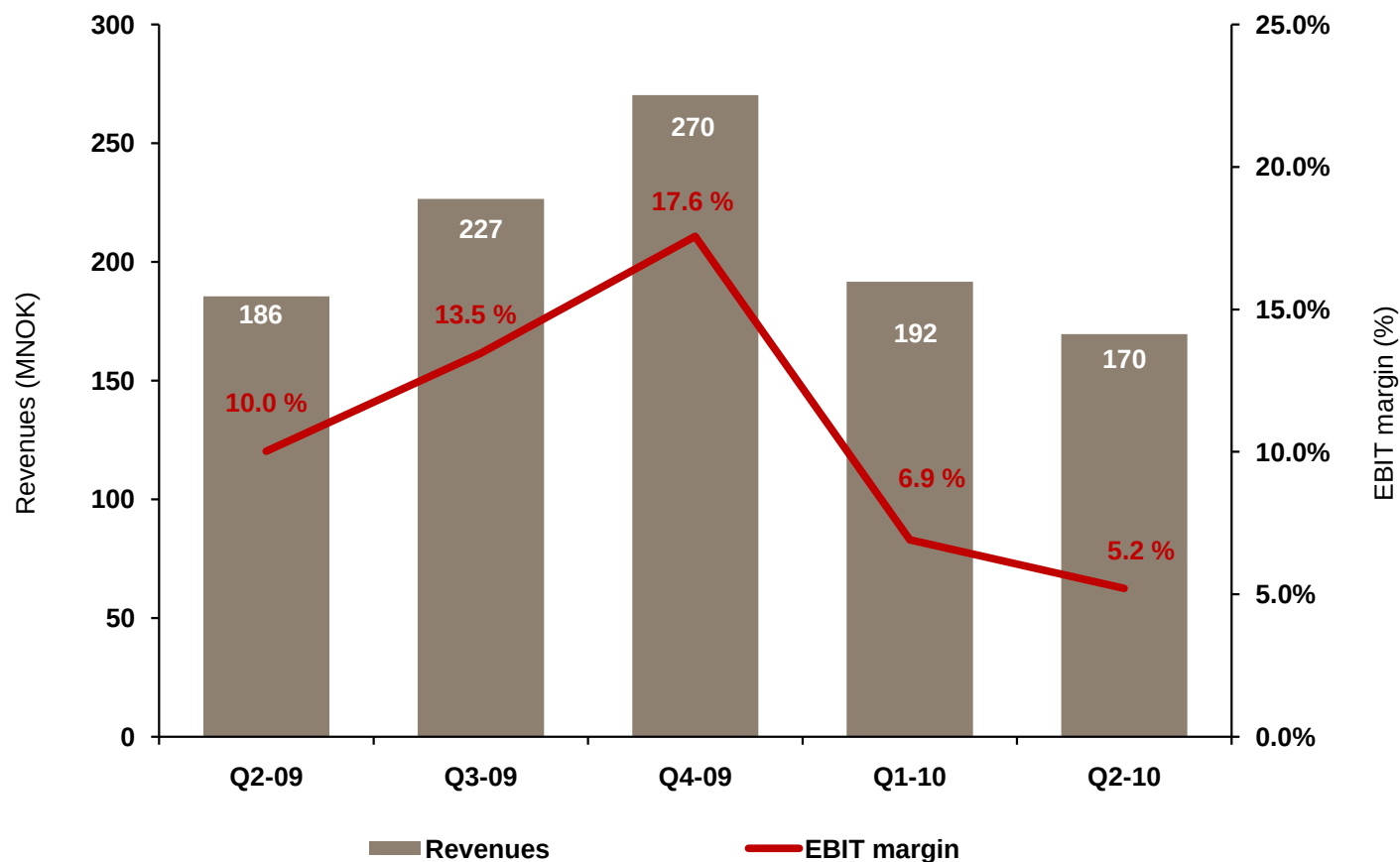
- Good activity related to ALPR (software) solution in US
 - Visibility of new projects starts to increase
 - High focus on video based solutions
 - The company's ALPR solution has a strong position
- Brazil, Chile, Columbia and Ecuador main areas of activity in South America
 - 26 MNOK call-off from the frame agreement with CGMP worth 109 MNOK achieved in Q2 (accumulated 88 MNOK)
 - CGMP tag demand continues to be high, - higher than expected



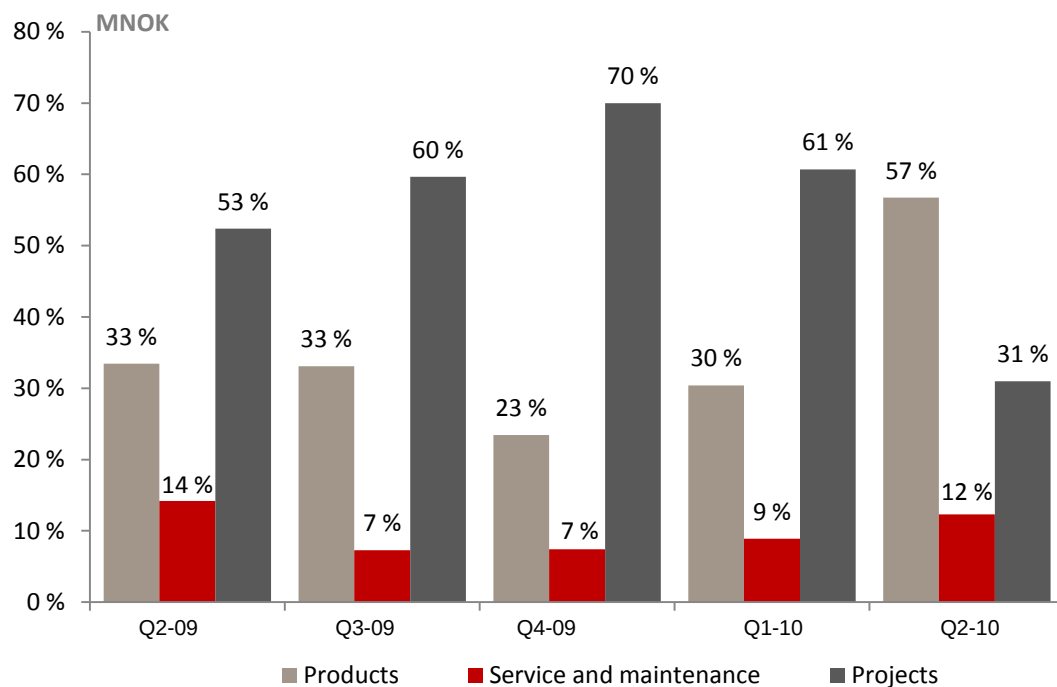
CFO ROAR ØSTBØ

FINANCIAL REVIEW

REVENUES AND EBIT-MARGIN QUARTERLY 2009 - 2010



REVENUES - BUSINESS AREAS



MNOK	Q2-09	Q3-09	Q4-09	Q1-10	Q2-10
Products	62.0	75.0	63.4	58.3	96.1
Service and maintenance	26.3	16.5	20.1	17.0	20.9
Projects	97.2	135.1	186.8	116.3	52.6
TOTAL	185.5	226.6	270.3	191.6	169.6

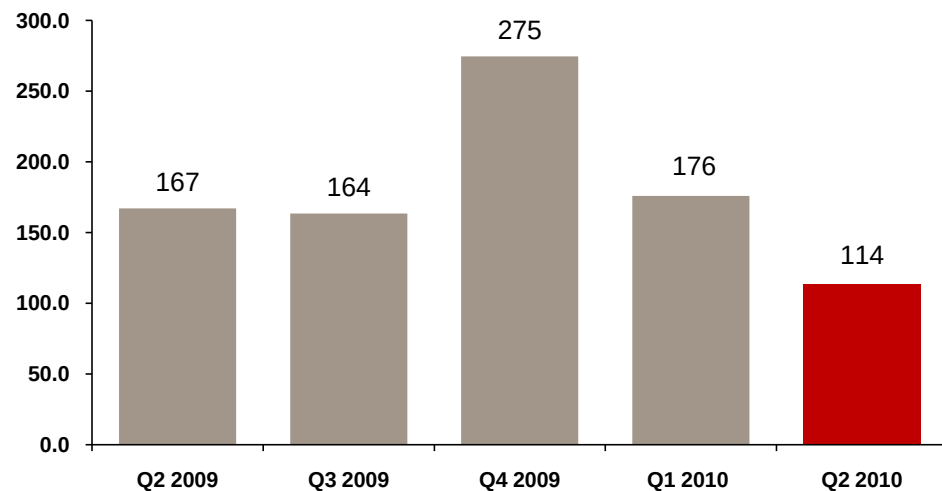
PROFIT & LOSS STATEMENT

NOK 1.000	Q2 2010	Q2 2009	30/06/2010	30/06/2009	Q1 2010	31/12/2009
Revenues	169,647	185,515	361,292	307,430	191,646	804,403
Cost of goods sold	75,079	74,791	139,338	119,141	64,259	303,429
Payroll expenses	29,922	33,516	69,089	65,924	39,167	153,712
Other operating expenses	45,008	50,600	111,641	82,833	66,632	212,057
Total opex before depr.	150,009	158,906	320,068	267,897	170,059	669,198
Operating profit - EBITDA	19,637	26,609	41,224	39,533	21,587	135,205
EBITDA margin	11.6 %	14.3 %	11.4 %	12.9 %	11.3 %	16.8 %
Depreciation, amortisation and impairment	10,813	8,013	19,162	14,798	8,349	32,461
Operating profit - EBIT	8,824	18,595	22,062	24,734	13,238	102,743
EBIT margin	5.2 %	10.0 %	6.1 %	8.0 %	6.9 %	12.8 %
Financial income	4,410	5,424	8,318	13,729	3,908	33,330
Financial expenses	-5,643	-1,591	-7,952	-8,054	-2,309	-26,375
Net financial items	-1,233	3,833	366	5,675	1,599	6,955
Pretax profit	7,591	22,429	22,428	30,410	14,837	109,698
Profit margin	4.5 %	12.1 %	6.2 %	9.9 %	7.7 %	13.6 %
Tax expenses	-2,304	-6,072	-6,508	-7,278	-4,204	-31,549
Profit after tax	5,287	16,356	15,920	23,131	10,632	78,149
Gross margin	55.7 %	59.7 %	61.4 %	61.2 %	66.5 %	62.3 %
EPS	0.09	0.30	0.27	0.42	0.18	1.41

BALANCE SHEET

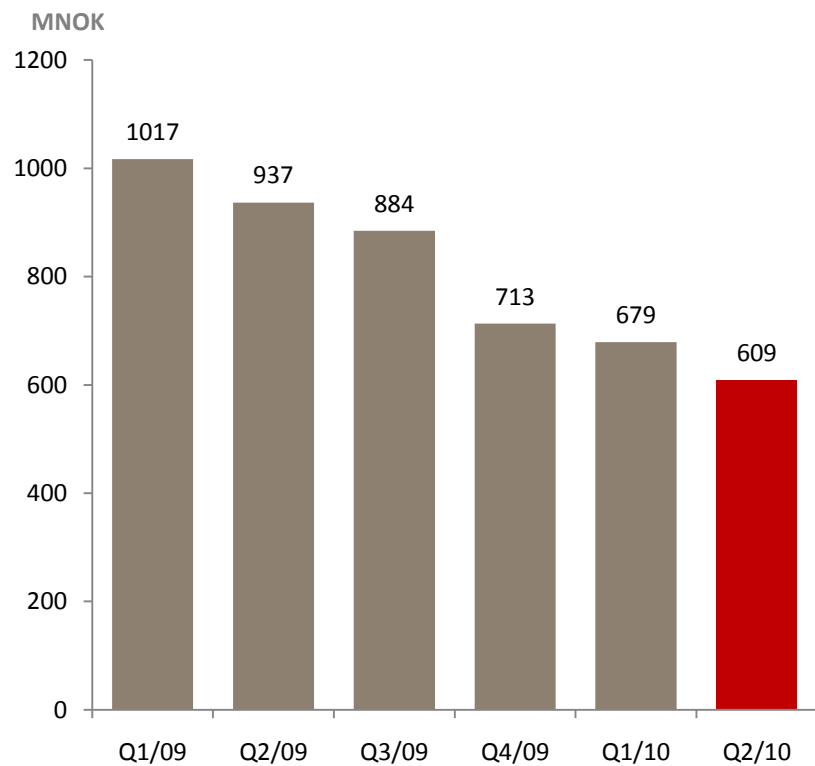
NOK 1.000	30/06/2010	31/03/2010	31/12/2009	30/09/2009	30/06/2009
Total intangible assets	181,544	162,865	155,860	140,010	137,321
Non current assets	84,124	82,352	77,599	74,276	72,699
Cash & Cash equivalents	113,584	175,836	274,615	163,471	167,084
Other current assets	375,260	353,091	259,460	200,026	183,591
TOTAL ASSETS	754,511	774,145	767,534	577,783	560,695
Total Equity	564,682	557,236	548,601	411,803	385,450
Liabilities	189,829	216,908	218,933	165,979	175,245
TOTAL EQUITY & LIABILITIES	754,511	774,145	767,534	577,783	560,695
Equity ratio	74.8 %	72.0 %	71.5 %	71.3 %	68.7 %

CASH FLOW

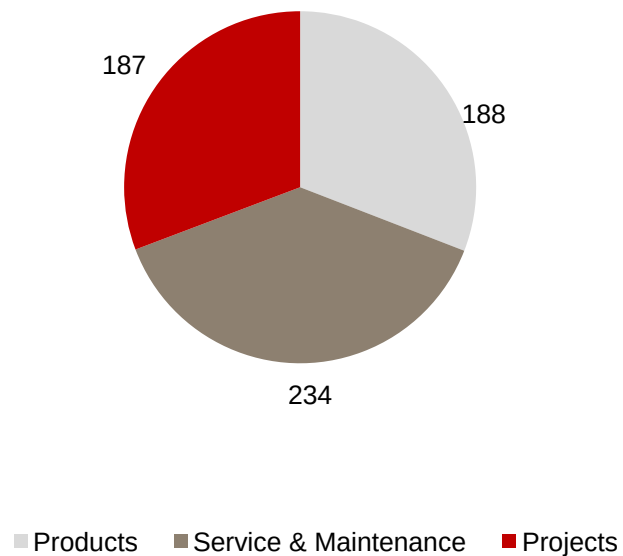


NOK 1.000	Q2 2009	Q3 2009	Q4 2009	Q1 2010	Q2 2010
Net cash flow from operations	31,416	7,956	34,790	-81,839	-37,756
Net cash flow from investments	-18,015	-11,659	-29,265	-16,975	-24,800
Net cash flow from financing	9,177	90	105,619	36	304
Net change in cash in the period	22,578	-3,613	111,144	-98,779	-62,252
Cash opening balance	144,506	167,084	163,471	274,615	175,836
Cash closing balance	167,084	163,471	274,615	175,836	113,584

ORDER BACKLOG



BUSINESS AREAS



CEO Øyvind Isaksen

OUTLOOK

POSITIONED FOR LONG TERM GROWTH

- The main application areas within the RUC as of today are
 - Fully automated free flow toll collection
 - Truck tolling
 - Congestion charging
- Through the execution of the
 - Aenor/ Portugal project
 - SkyToll/Slovakia project
 - Stockholm project
- Q-Free has the most significant and advanced projects in all these three application areas
- Excellent basis for further long term growth



OUTLOOK

- 2010 will be a transition year
 - Most important to position the company for the 2011 and 2012 opportunities
 - Several smaller/medium sized opportunities important for 2010 currently being addressed
 - Should not expect financial improvement the next few quarters
- In a long term perspective the opportunities and Q-Free's ability will enable long term growth
- Investment in new and competitive portfolio and building an international organisation will continue



Q&A



20 MAJOR SHAREHOLDERS

SHAREHOLDERS PER 18TH OF AUGUST 2010	SHAREHOLDING %
ERSTE BANK DER OESTE SPARKASSEN AG	16.64
ODIN NORGE	9.02
SKAGEN VEKST	4.81
DNB NOR	3.51
HOLBERG NORGE V/HOLBERG FONDSFORVALTNING	3.42
JP MORGAN CHASE BANK	3.28
LARS ANDRESEN	2.71
KIKUT AS	2.58
REDBACK AS	2.48
BANK AUSTRIA	1.97
MONS HOLDING AS	1.73
VPS NORDEA KAPITAL	1.72
SEB Enskilda ASA	1.62
Vital Forsikring	1.58
VPF NORDEA	1.44
Deutsche bank	1.24
DNB NOR	1.15
Warren Wicklund Norge	1.10
Statoil pensjon	1.00
NHO	1.00
SUM	64 %