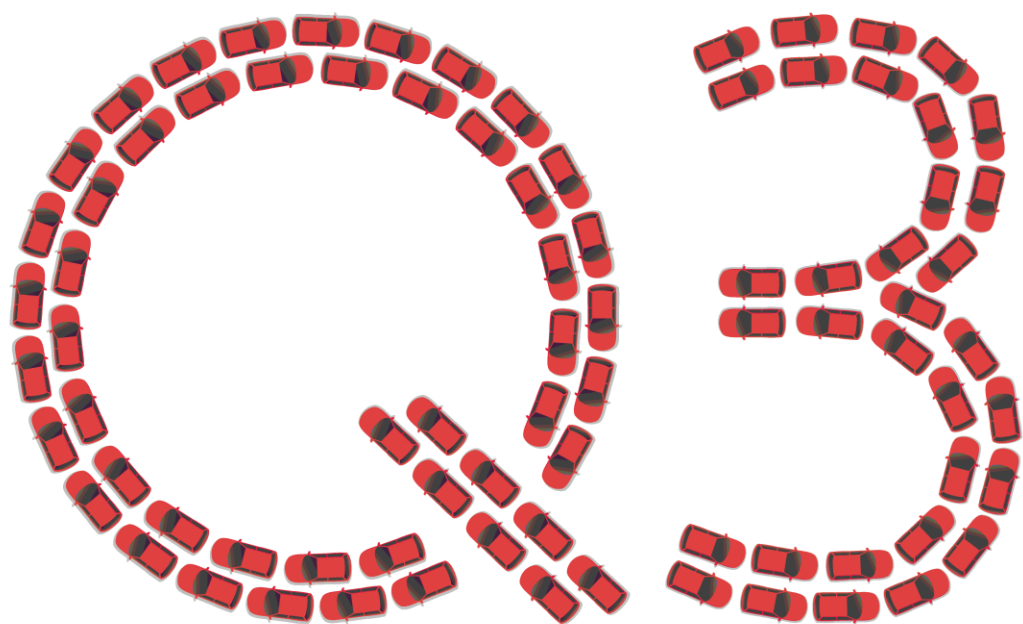




PRESENTATION OF THIRD QUARTER 2014

CEO Thomas Falck and CFO Roar Østbø

Q3 2014 HIGHLIGHTS

- Revenues remains stable, amounting to NOK 176 million
- Order intake picking up to NOK 191 million
- The trend with a higher number of smaller and mid-sized orders continues
- Acquisition of Open Roads closed
- Q-Free has now achieved the goal of being present in all targeted ATMS business areas

Events after the quarter

- Strong order intake
- Sold Q-Free`s 53,48 % shareholding in Noca AS

Q3 2014 FINANCIAL HIGHLIGHTS

REVENUES

NOK MILLION

176

EBITDA (ADJUSTED)

NOK MILLION

20

ORDER INTAKE

NOK MILLION

191

ORDER BACKLOG

NOK MILLION

400

STRATEGIC DEVELOPMENTS - GROUP

- Q-Free's is building a more efficient and customer-oriented organisation
 - Expand revenue base with more mid-sized and smaller contracts, and technology offerings suited for the various markets
 - Improve operational efficiency
- Q-Free is broadening the addressable market through acquiring, developing and marketing a wider offering portfolio
- Q-Free will expand in existing markets in addition to developing selected new markets
- Developing our presence in the US – the world's largest market for Traffic Management



STRATEGIC DEVELOPMENTS – RUC

- Largest contributor to overall revenues in 2014
 - Stable S&M revenues
 - Weak tag quarter, but strong year
 - Improved project activity
- Broadening scope of technology to address more market opportunities
- Focusing on building a sales pipeline including a higher number of smaller and mid-sized orders



STRATEGIC DEVELOPMENTS - ATMS

- Increased ATMS revenues to NOK 44 million in the quarter, following the inclusion of newly acquired companies and strong order intake
- Completed acquisition of Open Roads Consulting in the US
- Achieved Q-Free's goal of being present in all targeted ATMS business areas
- Focusing on portfolio synergies and sales



STRATEGIC DEVELOPMENTS – M&A

Open Roads (Q3)

Mission critical traffic deployments and video based surveillance of critical assets



Leading provider of off-the-shelf solutions, technology integration and full lifecycle support to help clients operate, manage and protect critical assets

Traffic Design (Q2)

Development, integration and implementation of Intelligent Transport Systems (ITS)



Market leader with nationwide traffic management systems, more than 60 parking systems, and operations of the entire tolling system in Slovenia

TDC Systems (Q1)

Research, design, manufacturing, installation and maintenance of Intelligent Transport Systems (ITS).



Industry leader in advanced weigh-in-motion systems, traffic counters and classifiers, journey-time monitoring systems, air quality monitoring systems, and detection systems for pedestrians and cyclists.

WE SEE THE MARKET MOVING FROM TOLLING TO TRAFFIC MANAGEMENT

RUC

Road User Charging

- Electronic Fee Collection
- Congestion Charging
- Truck Tolling
- Image Handling Systems
- Electronic Registration Identification



ATMS

Advanced Transportation Management Systems

- Parking Management Systems
- Urban Traffic Management
- Infomobility
- Inter-Urban Management
- Cooperative ITS



MS

Managed Services

- Commercialise new recurring revenue concepts
- Strengthen revenue base and profitability
- Increase financial predictability

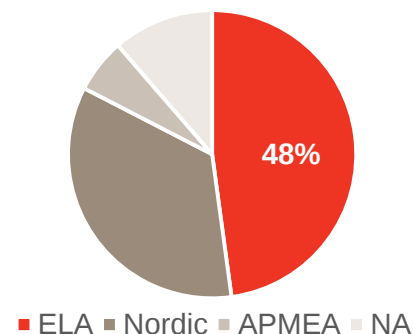


MARKET
UPDATE

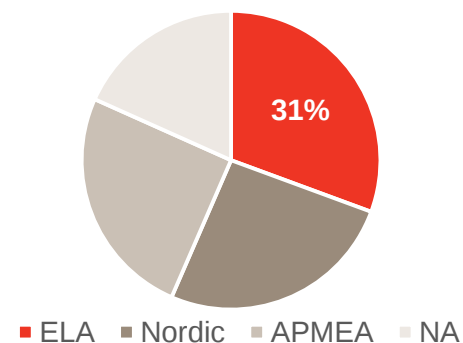
EUROPE & LATIN AMERICA (ELA)

- Q3 revenues of NOK 84 million
- Q3 order intake of NOK 58 million
- Still experiencing higher than expected tag and reader demand in the Brazilian market
- Outlook:
 - Increasing activity and interest for the ATMS portfolio

SHARE OF REVENUES



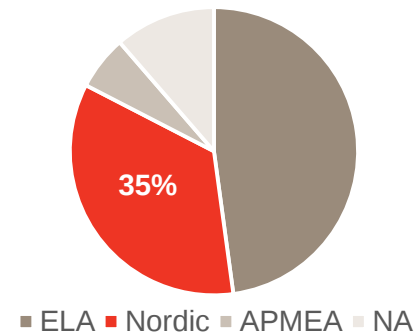
SHARE OF ORDER INTAKE



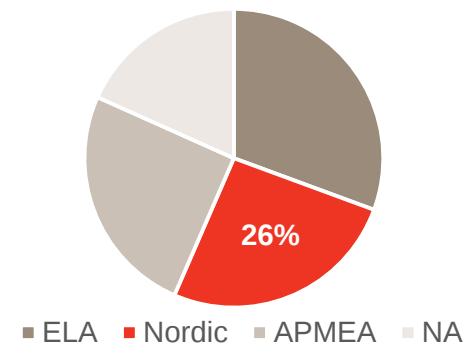
THE NORDIC`S

- Q3 revenues of NOK 61 million
- Q3 order intake of NOK 49 million
- Stable activity within Service & Maintenance
- Delivering several projects in Norway
- Outlook:
 - Expect tendering activity to pick up in 2015/2016

SHARE OF REVENUES



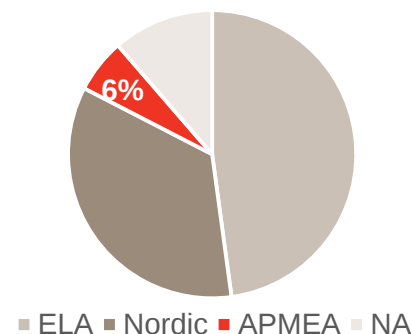
SHARE OF ORDER INTAKE



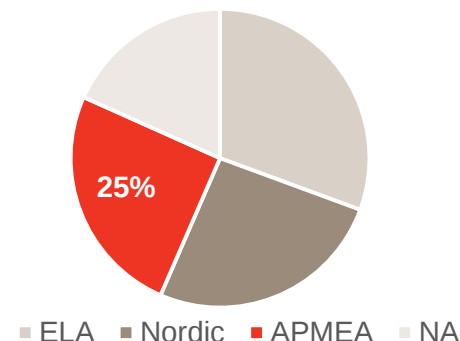
ASIA PACIFIC, MIDDLE EAST AND AFRICA (APMEA)

- Q3 revenues of NOK 11 million
- Q3 order intake of NOK 48 million
- Export Credit Norway did not extend the loan agreement for the ELE project in July. Dialogue between all parties continues.
- Outlook:
 - Participating in ERP trial in Q3 and Q4

SHARE OF REVENUES



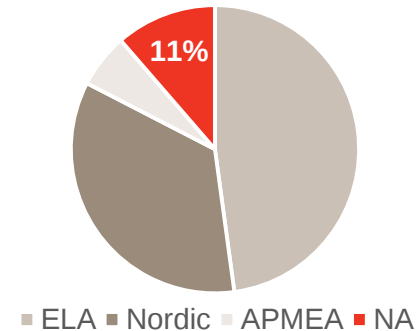
SHARE OF ORDER INTAKE



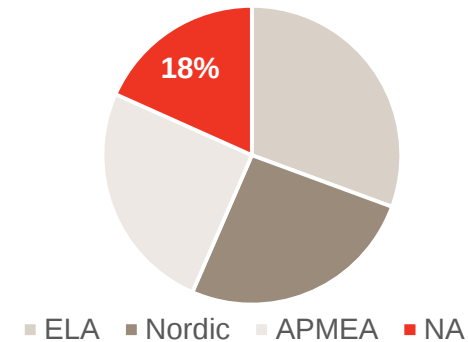
NORTH AMERICA

- Q3 revenues of NOK 20 million
- Q3 order intake of NOK 35 million
- Outlook:
 - TCS growing further from last years all-time high
 - Strong order intake in Open Roads following the acquisition
 - Legislative changes in the US are opening up a large interstate tolling market

SHARE OF REVENUES



SHARE OF ORDER INTAKE

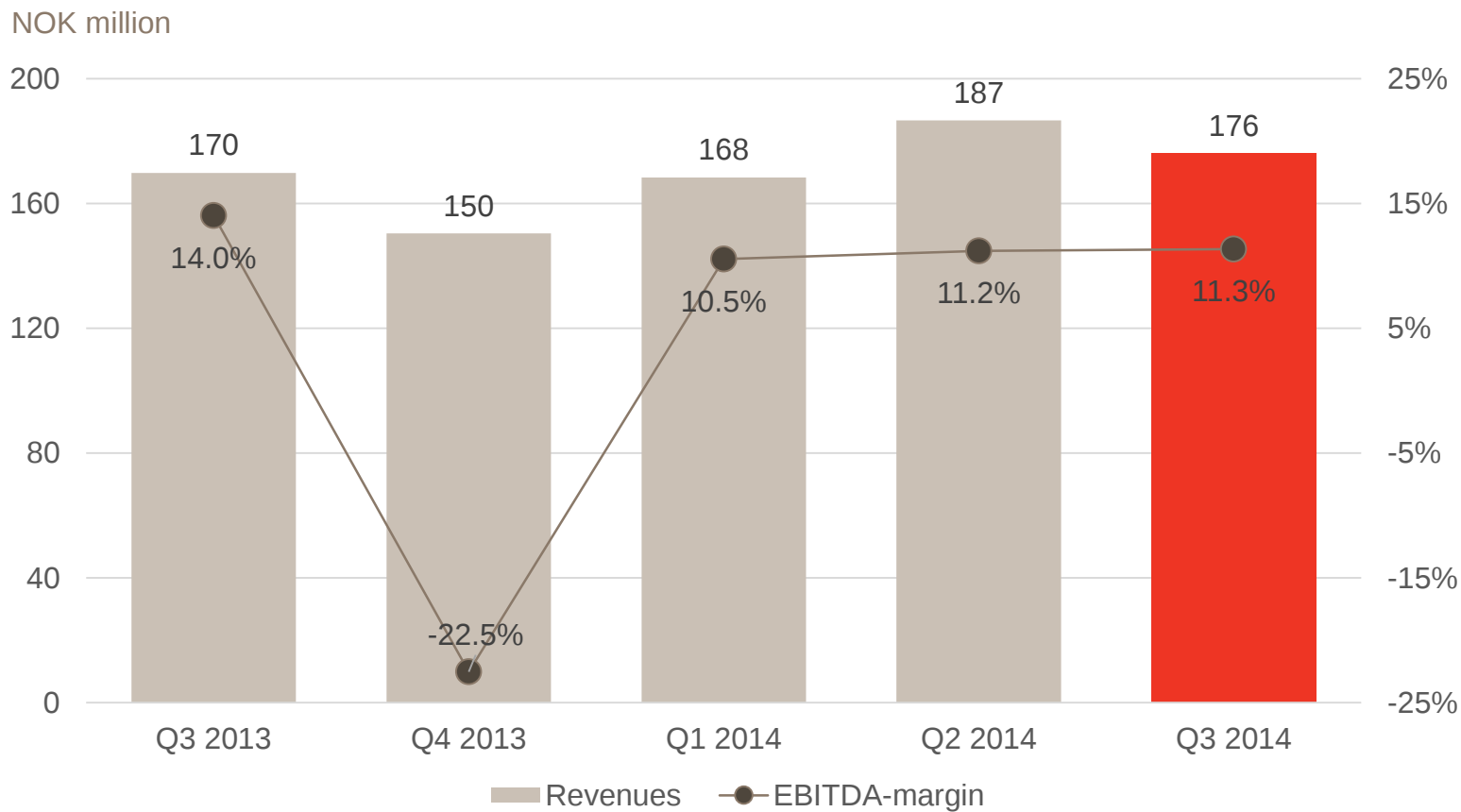




The image is a 3D architectural rendering of a modern urban scene. On the left, a multi-level parking garage with white concrete levels and yellow-painted support columns is shown. Several cars are parked on different levels, including a red car on the top level and a blue car on the ground level. A blue sign with white text is mounted on a pillar, indicating parking availability for Central Garage (157) and South Garage (43). In the foreground, a white SUV is driving on a road. To the right, a wide sidewalk features a person in a dark suit walking away from the camera. In the background, a tall, curved glass skyscraper stands next to a smaller building with a red roof. Traffic lights and other vehicles are visible on the street, creating a sense of a busy city environment.

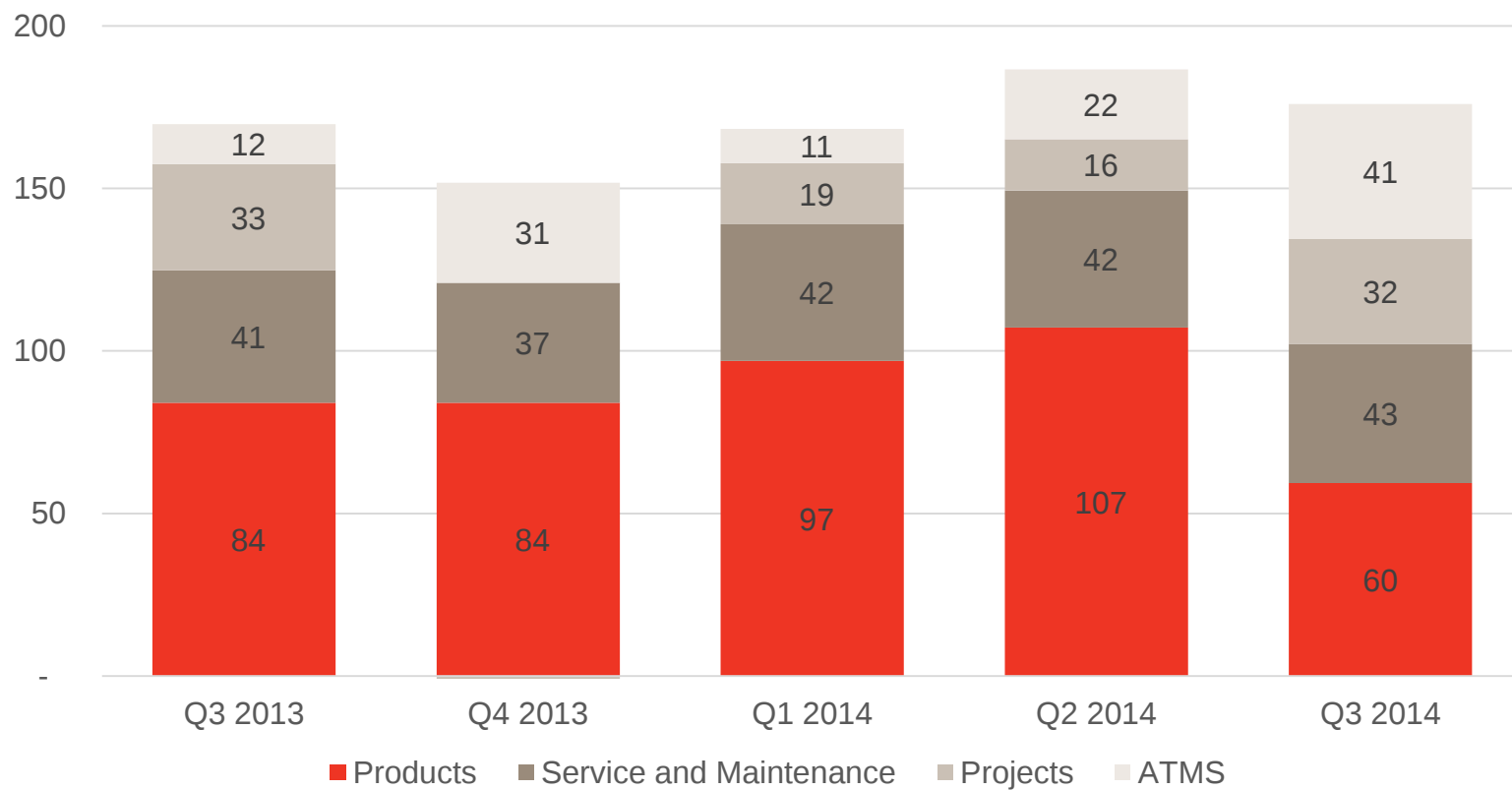
FINANCIAL REVIEW

REVENUES AND EBITDA-MARGIN

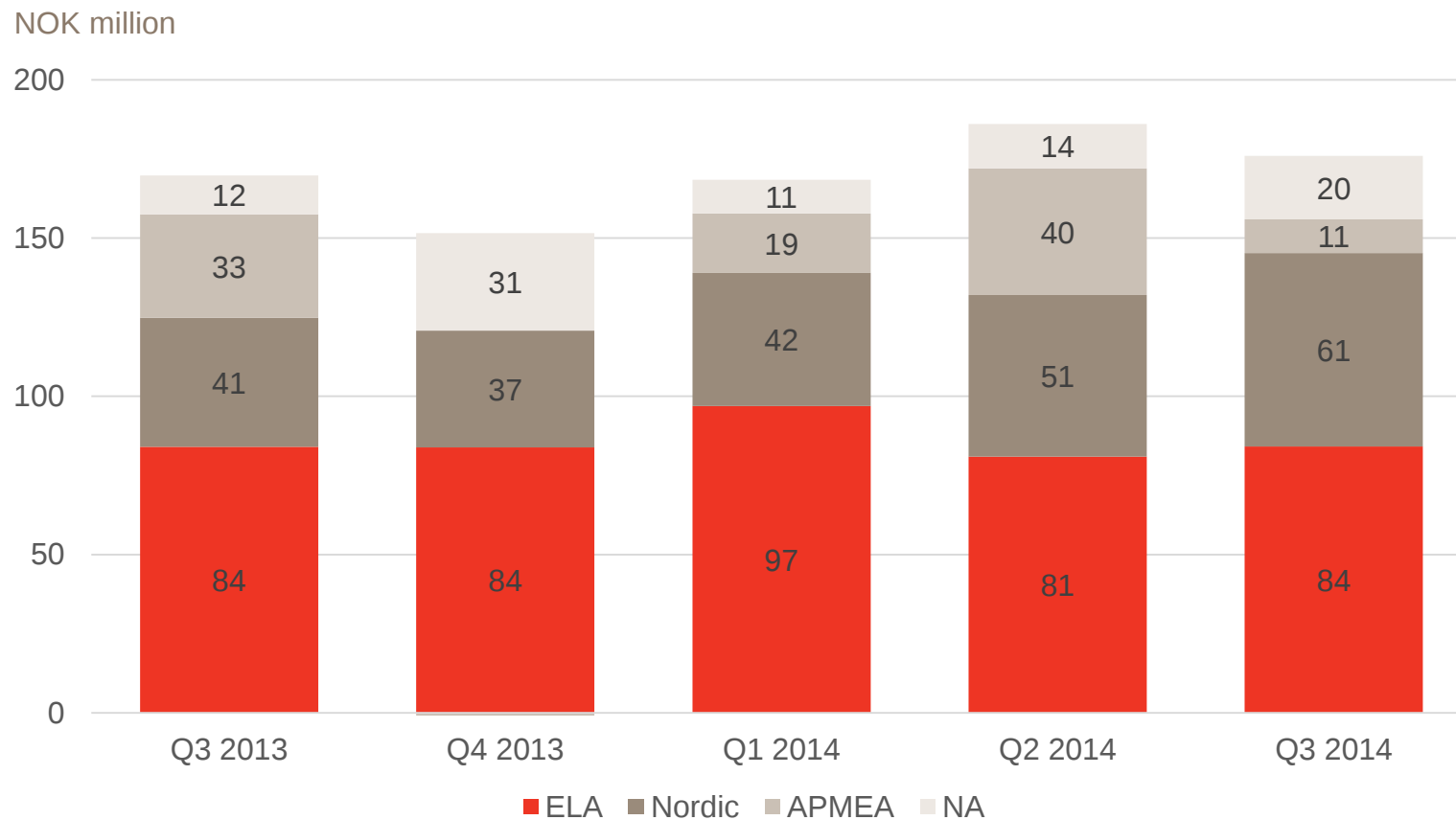


REVENUES PER BUSINESS AREA

NOK million



REVENUES BY REGION



PROFIT AND LOSS STATEMENT

NOK 1.000	Q3 2014	Q3 2013	Q/Q-%	30.09.2014	30.09.2013	Y/Y-%	2013
Revenues	175,912	169,782	3.6 %	530,887	455,720	16.5 %	606,072
Gross profit	116,349	104,383	11.5 %	328,347	282,829	16.1 %	381,281
Gross margin - %	66.1 %	61.5 %		61.8 %	62.1 %		62.9 %
Operating expenses	96,410	80,587	19.6 %	269,781	280,763	-3.9 %	413,080
EBITDA	19,939	23,795		58,566	2,067		-31,799
EBITDA margin	11.3 %	14.0 %		11.0 %	0.5 %		-5.2 %
Depreciation, amortisation and impairment	18,974	15,658	21.2 %	54,475	46,967	16.0 %	62,914
Operating profit - EBIT	965	8,138		4,091	-44,900		-94,713
EBIT margin	0.5 %	4.8 %		0.8 %	-9.9 %		-15.6 %
Pre-tax profit	-10	7,268		1,802	-50,276		-97,959
Profit margin	0.0 %	4.3 %		0.3 %	-11.0 %		-16.2 %
EPS	0.00	-0.07		0.00	-0.58		-1.64

- Trend with increasing products sales and lower project revenues discontinued during the period
- ATMS revenues driven by TCS and acquired companies
- Improved gross profit due to change in revenues composition
- Continued positive effect from PIP and increased cost discipline
- Increase in operating expenses in Q3 due to acquisitions within ATMS

CASH FLOW STATEMENT

NOK 1.000	Q3 2014	Q2 2014	Q1 2014	Q4 2013	Q3 2013
Cash flow from operating activities	-3,067	-11,753	17,655	25,343	26,270
Cash flow from investment activities	-48,214	-23,496	-62,952	-20,546	-12,022
Cash flow from financing activities	632	817	377	-3,853	1,105
Net change in cash and cash equivalents	-50,649	-34,432	-44,920	944	15,353
Cash and cash equivalents per 01.01.	192,125	226,557	271,477	270,534	255,181
CASH AND CASH EQUIVALENTS	141,476	192,125	226,557	271,477	270,534

- Cash flow from operations NOK -3 million due to increased working capital
- Cash flow from investment activities NOK -48 million, reflecting the Open Roads acquisition and minor investments in technology projects

BALANCE SHEET

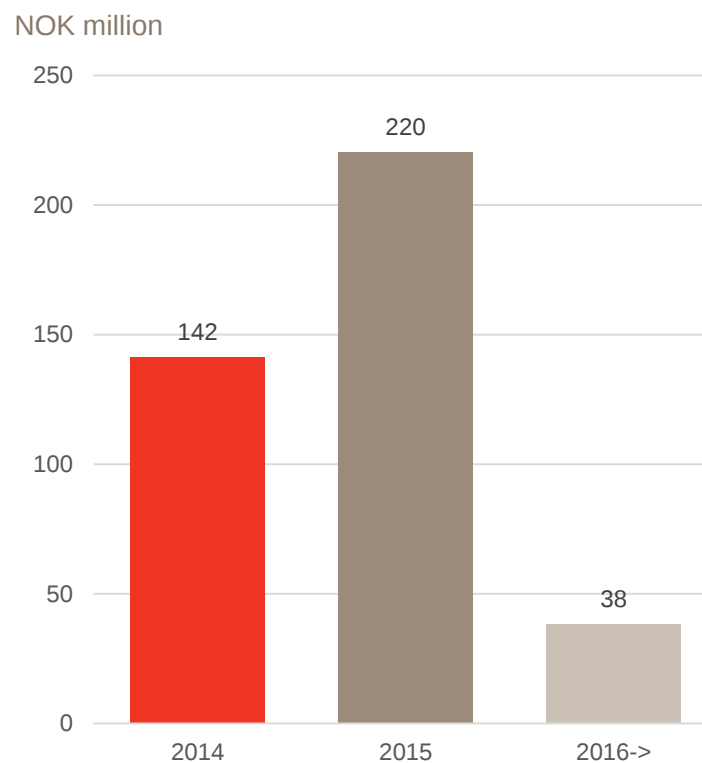
NOK 1.000	30/09/2014	30/06/2014	31/03/2014	31/12/2013	30/09/2013
Total intangible assets	369,358	333,912	315,541	236,279	244,530
Non-current assets	60,433	61,108	63,252	63,071	64,136
Other current assets	287,573	246,936	268,790	303,136	266,827
Cash	141,476	192,125	226,557	271,477	270,534
Total assets	871,946	850,906	891,272	894,344	865,145
Total equity	524,964	520,624	505,158	504,526	581,964
Non-current liabilities	180,185	170,510	165,011	119,882	129,996
Current liabilities	166,796	159,772	221,103	269,936	153,185
Total liabilities	346,981	330,282	386,114	389,818	283,181
Total equity and liabilities	871,946	850,906	891,272	894,344	865,145
Equity ratio	60.2%	61.2%	56.7%	56.4%	67.3%
Net working capital	120,777	87,164	47,687	33,200	113,642
Net working capital % of 12 months revenues	16%	13%	7%	5%	17%

ORDER BACKLOG AND DELIVERY SCHEDULE

ORDER BACKLOG & ORDER INTAKE



ORDER BACKLOG DISTRIBUTION



An architectural rendering of a modern urban scene. On the left, a multi-level parking garage with white concrete levels and yellow-painted support columns. Several cars are parked on different levels. A blue sign on a pillar indicates parking availability: 'Parking Available', 'Central Garage 157', and 'South Garage 43'. In the foreground, a white SUV is driving on a road. To the right, a wide sidewalk with a person walking away from the camera. In the background, a tall, curved glass skyscraper and a smaller building with a red roof are visible under a clear blue sky. Traffic lights and streetlights are also present.

SUMMARY AND OUTLOOK

SUMMARY AND OUTLOOK

- RUC and ATMS markets still in a megatrend. These markets are converging into a joint market for Intelligent Transport Systems (ITS)
- Building the ATMS and MS business lines
- Q-Free targets broadening of revenue base and reducing risk
- Continued focus on operational efficiency
- Continued focus on realising technology and sales synergies going forward



Q&A
