

January 19, 2017

Jens Ulltveit-Moe REC Silicon Chairman of the Board

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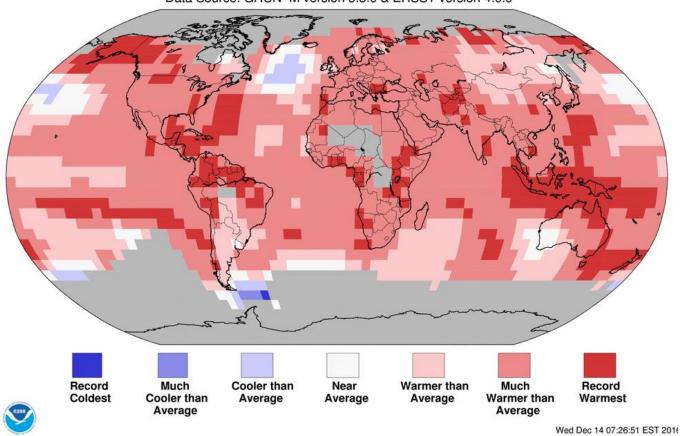
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## Climate Change: a present strong reality

#### Land & Ocean Temperature Percentiles Jan-Nov 2016

NOAA's National Centers for Environmental Information

Data Source: GHCN-M version 3.3.0 & ERSST version 4.0.0

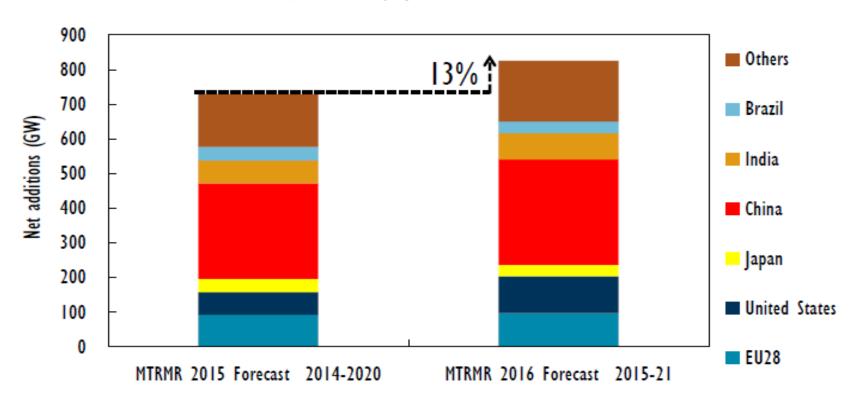


Source: NCDC, NOAA.gov



## Renewable demand continues to be upgraded by IEA

#### Renewable electricity capacity growth (GW) in MTRMR's main case

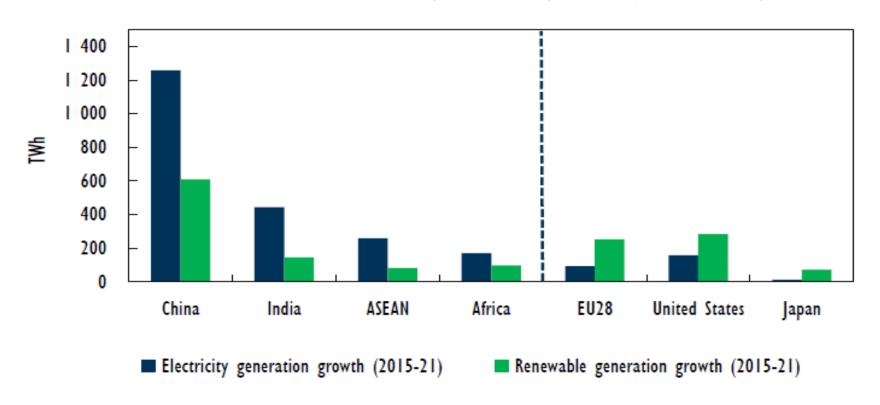


China remains key growth market for renewable capacity, while the United States surpasses the EU for the first time

Source: OECD/IEA 2016

## Renewables grow rapidly in electricity

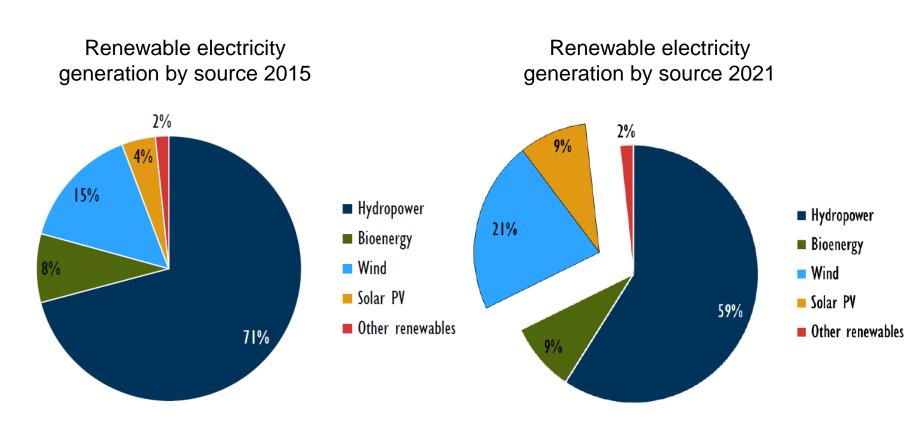
#### Electricity and renewable generation growth by country/region



The increase in generation from renewables in 2015-2021 represents 60% of the global increase in electricity output, but prospects vary across regionally

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## Solar PV doubles share of electricity in 6 years

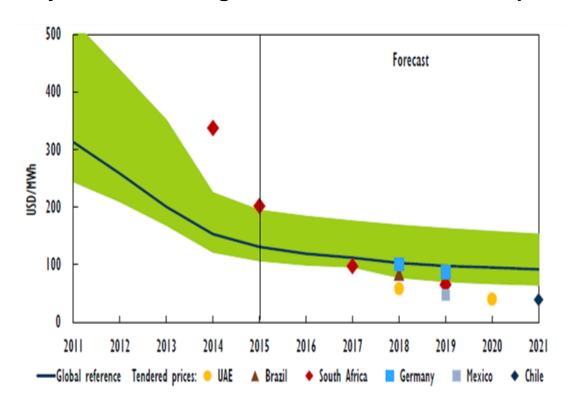


Solar PV & wind account for almost 2/3 of rise in renewables generation; total renewable electricity overpasses 7600 TWh by 2021, equivalent to EU+US today

Source: OECD/IEA 2016

## Continued sharp cost decrease for solar

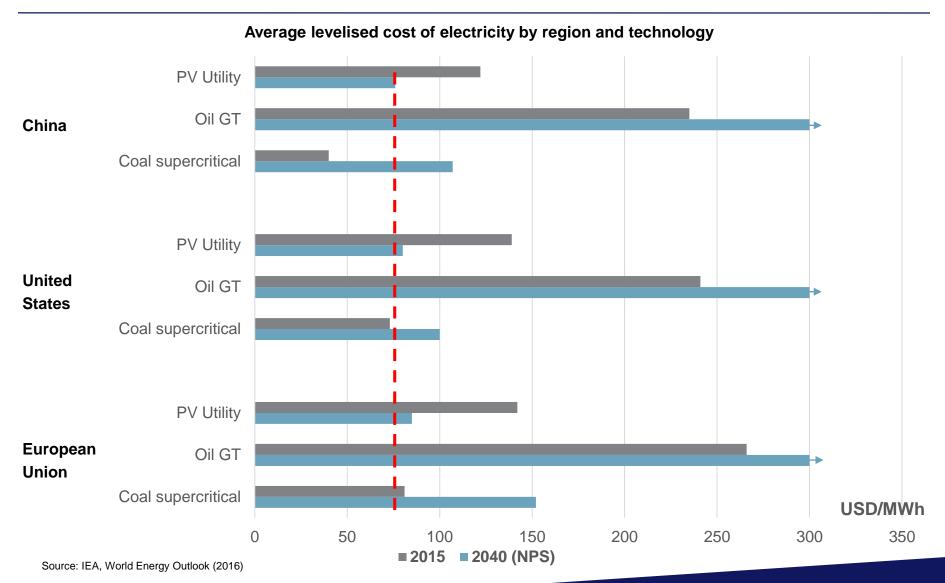
#### Utility-scale solar PV generation cost and contract prices



Utility-scale solar PV generation costs to fall by another quarter over 2015-21; competitive tenders may result in even faster cost reductions

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## PV utility beats fossil by 2040



## Impacts of new US presidential administration uncertain



Trump will kill Clean Power Plan, solar ITC next on chopping block, say finance experts

By Danielle Ola Nov 09: 2016 5:40 PM GMT



## California Governor Jerry Brown Calls for 50% Renewables by 2030



Big increase in solar and wind, doubling building efficiency and fuel economy, are on inaugural wish list

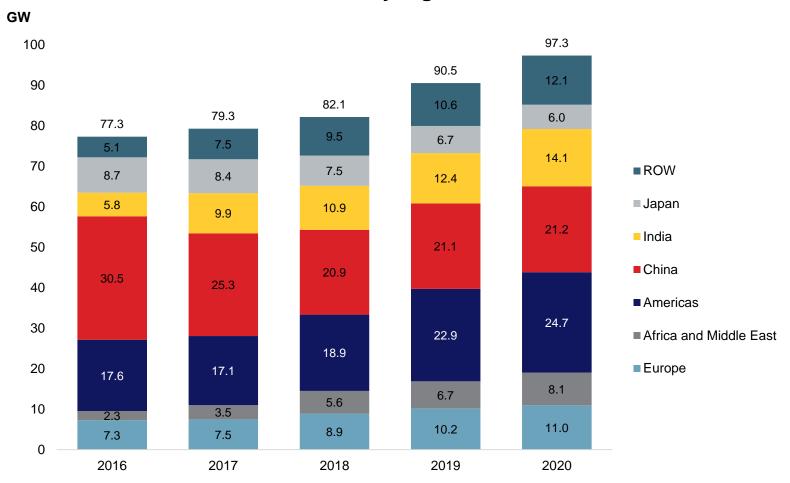
by Jeff St. John January 05, 2015

California Gov. Jerry Brown has upped the ante on the state's green energy goals, calling for a big increase in renewable energy, alternative fuels and building efficiency over the next fifteen years -- along with the smart grid investments to put them to use



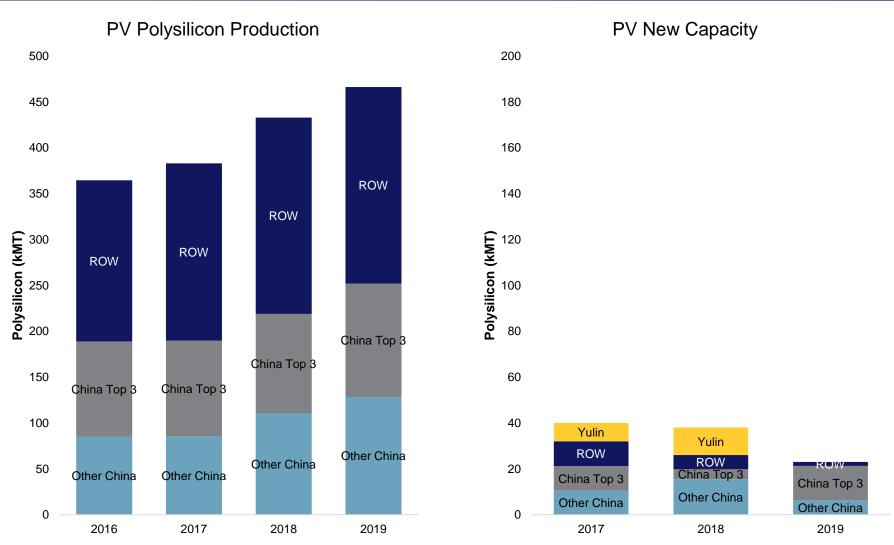
# Steady growth in PV, notably in new markets

#### PV Installations by region



Source: I.H.S. PV Demand Market Tracker - Q4 2016

## Decreasing capacity expansion



Source: January 2017 Competitor releases, industry analysts, REC Market Intelligence

Does not include semiconductor



**REC SILICON** 

## REC utilizes FBR to produce high-quality, low-cost granular polysilicon

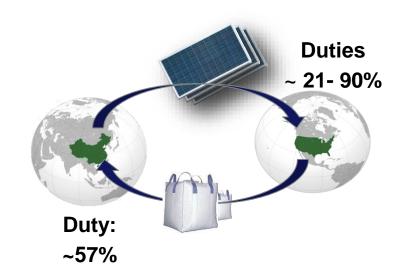
- World leading operator of FBR technology
- Moses Lake FBR-A capacity:
  - 16,000 MT annually
- FBR production:
  - lowers cost of making solar products
  - reduces energy consumption by 90%
- REC Silicon also produces:
  - semiconductor polysilicon
  - silicon gases



## US / China solar trade dispute continues

## Record imports of polysilicon into China

- High duties on US polysilicon have prevented US companies from taking advantage
- Korea and Germany have increased imports as a result
- ~\$3/kg higher prices inside China
- China investigates Korean polysilicon
- US panel prices down due import of lowcost, non-Chinese panels
- SolarWorld remains key to trade dispute



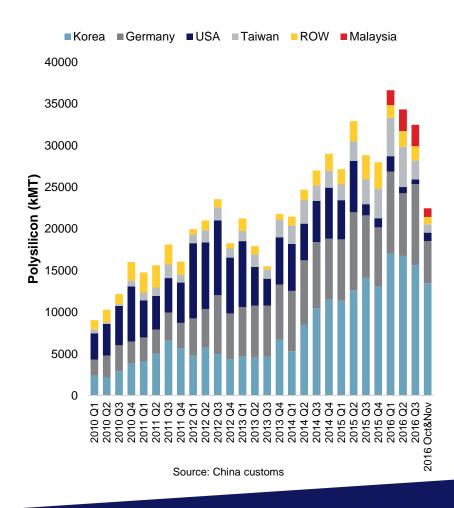
## Increasing prices and imports indicate tightening supply

# Polysilicon prices inside China vs outside China



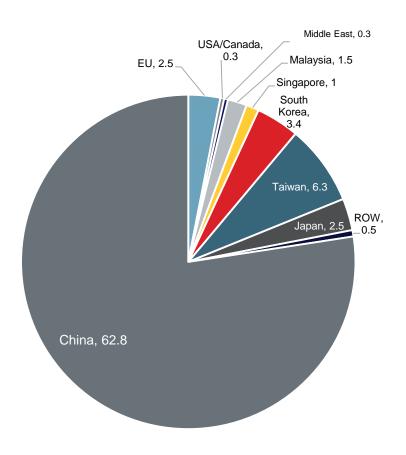
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#### China polysilicon imports

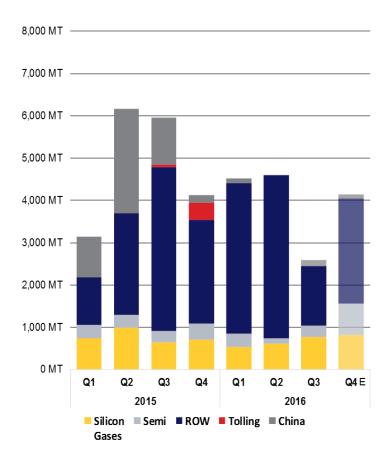


## REC volume constant after loss of China

#### 2016 Wafer capacity (GW)



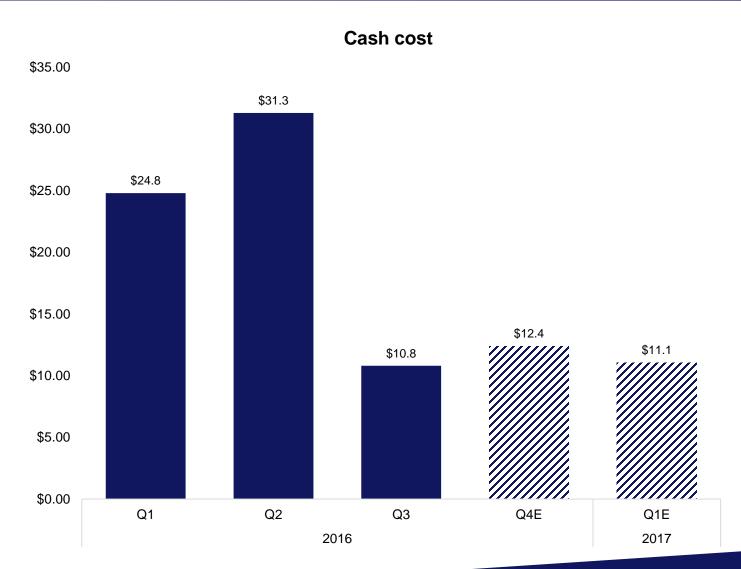
#### **Product sales**



Source: Q3 2016 release

Source: GTM PV Pulse August 2016

# Cash cost low despite volume reduction





# YOUSEY 天瑞硅材料

# TianREC: Youser Group and REC Silicon's JV

#### Partnership:

- Established Chinese SOE Youser Group
- US proven technology leader REC Silicon
- > 51% 49% Partnership
- REC transferred technology to TianREC
- TianREC benefiting from Youser Group experience in China
- Construction of TianREC plant currently well underway



Yulin JV Signing Ceremony February 2014



## Yulin JV – On track for H2 2017 start-up



## Yulin plant production capacity:

- 19,000 MT granular polysilicon
  - FBR-B: next generation technology
- 300 MT Siemens polysilicon
  - Semiconductor Grade
- 500 MT silane gas loading

## Capital contributions

- 2016 \$15 million contribution already deferred
- Negotiations underway to defer remaining contributions until after 2018
- Agreements permit REC to forego remaining contribution if unable to pay





## The investment case



Strong long-term growth in PV demand Polysilicon market balance expected by YE 2017

> **Proprietary FBR technology** Leading cost position in polysilicon and silicon gases

Available capacity to meet increased demand Limited industry expansion in short to midterm

**Presence in China through joint venture =** Increasing position in core markets outside China



Learn more: recsilicon.com

