



Q1 2011 Investor Presentation

Thursday, 5 May 2011

en.veidekke.com/investor-relations/



Agenda



- Highlights

President and CEO Terje R. Venold

- Performance Group and Business Segments

Executive Vice President and CFO Jørgen W. Porsmyr

- Property Development

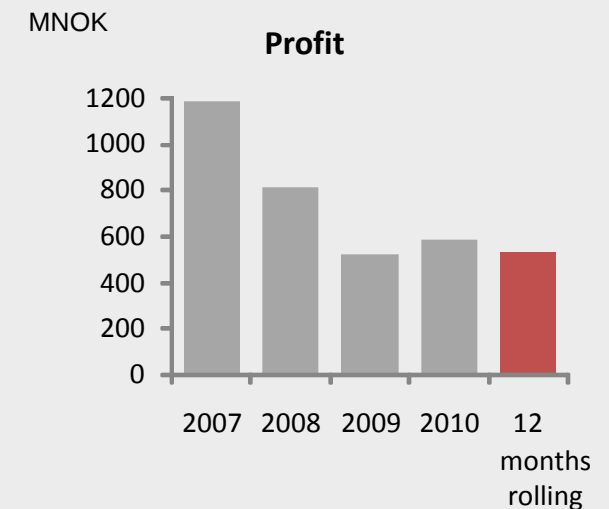
Executive Vice President Arne Giske, Property Development Scandinavia

- The Road Ahead

President and CEO Terje R. Venold

So far in 2011

- Improved results in Property Development
- Somewhat weaker margins in Construction Operations
- The market trends are with us
 - Improved prospects in Scandinavia
 - Norwegian economy back to normal
 - Upswing in Sweden strengthened
 - Danish economy improving
- Structural projects in final stages
 - Sale of Veidekke Gjenvinning (recycling operations)
 - Acquisition of construction operations of Hæhre Entreprenør (51%)



Health, Safety and the Environment in Q1 2011

Accumulated number of accidents	At Q1 2011*	At Q1 2010*	At Q4 2010*
Norway	4.3	5.1	4.3
Sweden	7.4	9.4	6.6
Denmark	5.0	6.0	6.0
Scandinavia	4.8	5.8	4.8

* Number of lost-time accidents per million hours worked

Accumulated sickness absence %	At Q1 2011*	At Q1 2010*	At Q4 2010*
Norway	5.5	5.6	5.4
Sweden	3.1	3.1	2.8
Denmark	1.9	2.5	2.2

* Sickness absence all employees is 12 months' rolling

- A fatal accident in southwest Norway in which a snow removal truck was caught in an avalanche (in January)
- A fatal accident at stone-crushing plant in Nordland county (in April)
- Number of lost-time injuries stabilised after a fall from last year
- Marginal increase in sickness absence in Norway and Sweden, and further reduction in sickness absence in Denmark

Highlights Q1

- Somewhat weaker margins in Construction Operations
 - Production on contracts won in 2009 and 2010
 - Stable turnover in Norway, increasing in Sweden
 - Increasing volume of new orders
- Clear improvement in results for Property Development
 - Increasing number of start-ups
 - 210 dwellings sold in Q1 compared with 107 in 2010
- Traditionally, a quarter of expenditures for Industry Operations
 - Fewer public asphalt contracts won

Q1 2011 against Q1 2010

Change in earnings before tax



* Excluding income from new early retirement scheme of MNOK 95 in 2010

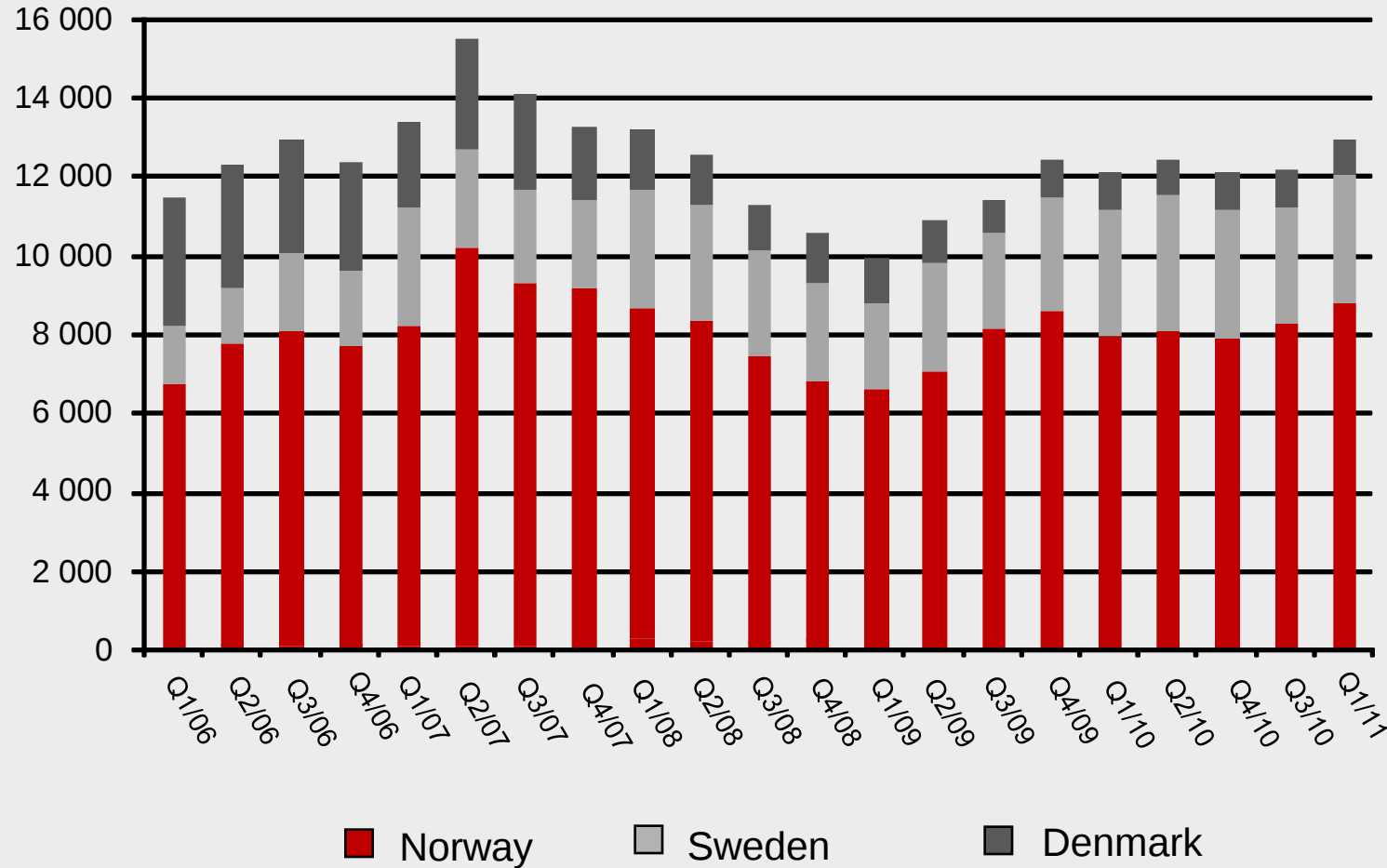
Business Areas Q1

<i>Figures in MNOK</i>	Q1 2011			Q1 2010*		
	Operating revenues	EBT	Margin	Operating revenues	EBT	Margin
Construction, Norway	2 056.4	40.8	2.0%	2 032.3	121.6	6.0%
Construction Sweden	717.5	0.9	0.1%	479.8	11.7	2.4%
Construction, Denmark	282.4	3.9	1.4%	274.6	5.8	2.1%
Total construction	3 056.3	45.6	1.5%	2 786.7	139.2	5.0%
Property development, Norway	226.7	39.1	17.2%	97.1	0.7	0.7%
Property development, Sweden	150.1	7.8	5.2%	37.2	-9.1	-24.6%
Property development, Denmark	0.3	-2.0	-	0.1	-2.3	-
Total property development	377.1	44.9	11.9%	134.3	-10.7	-8.0%
Veidekke Industry	311.0	-141.1	-45.4%	252.3	-127.0	-50.3%
Other operations	-206.3	-18.5	-	-25.5	-15.7	-
Total	3 538.1	-69.1	-2.0%	3 147.8	-14.3	-0.5%

* Positive effect of changed early retirement scheme in Norway: Construction 71, Industry 21, Property 1.5, Other 1.5, Totally MNOK 95 before tax

Increasing volume of new orders

MNOK



- Norway
 - Increase in building
- Sweden
 - Improvement in building and heavy construction
- Denmark
 - Stable volume on a low level

Structural projects

- Sale of Veidekke Gjenvinning (recycling operations)
 - Sale amounts to MNOK 326, gain in accounts MNOK105
 - Under review by the Norwegian Competition Authority

- Acquisition of 51% of construction operations of the company Hæhre Entreprenør
 - Strategy: To become the leading contractor for major infrastructure projects
 - Letter of intent signed in December 2010
 - Acquisition price MNOK 153 plus share issue of MNOK 76.5
 - Hæhre's turnover in 2010: approximately MNOK 925
 - Due diligence in progress. Signature of agreement expected ultimo June 2011

Annual General Meeting on 4 May

- Dividend of NOK 2.50 per share adopted
 - Total dividends amount to MNOK 334.3
 - To be paid on 19 May
- Renewed authorisation to repurchase shares and issue of shares
- CEO reported on Group operations and results, as well as the status of competition case within the asphalt operations in Mid-Norway

Performance Q1



R6 – New governmental building in Oslo

IFRIC 15 compliant Income statement



Q1 2010	Q1 2011	<i>Figures in MNOK</i>	2010	2009
3 110.5	3 440.7	Operating revenues	15 744.9	15 923.4
-3 055.0	-3 454.9	Operating expenses	-14 960.7	-14 994.9
-84.8	-83.8	Ordinary depreciation	-362.0	-335.6
-29.3	-98.0	Operating profit (EBIT)	422.2	592.9
-1.6	8.3	Profit, associated companies	21.9	46.7
1.9	2.0	Net financial items	37.9	-11.2
-29.0	-87.7	Earnings before tax (EBT)	482.0	628.4
7.3	17.5	Tax	-128.2	-118.5
-21.7	-70.2	Profit for the year	353.8	509.9
0.3	-0.1	Of which, non-controlling interests	8.5	9.2
-22.0	-70.1	Net profit for the year	345.3	500.7
-0.2	-0.5	Earnings per share (NOK)	2.6	3.7
-14.3	-69.1	Earnings before tax, segment account	589.7	523.1
-0.1	-0.4	Earnings per share (NOK), segment account	3.3	3.0

IFRIC 15 compliant Balance sheet - Assets



<i>Figures in MNOK</i>	31 March 2011	31 Dec. 2010	31 March 2010
Goodwill and intangible assets	665.5	596.3	548.3
Buildings/land	489.9	483.6	507.2
Machinery, etc.	1 217.6	1 207.4	1 195.5
Investments in associated companies	586.2	603.1	650.5
Deferred tax asset	53.1	53.1	79.3
Financial items	279.9	280.4	324.6
Total fixed assets	3 292.2	3 223.9	3 305.4
Non-residential and residential projects (sites included)	2 070.7	1 973.5	1 919.8
Inventories	267.3	250.6	469.1
Debtors	2 568.9	2 471.2	2 420.5
Cash and cash equivalents	173.8	152.1	179.1
Total current assets	5 080.7	4 847.4	4 988.5
Total assets	8 372.9	8 071.3	8 293.9

IFRIC 15 compliant Balance sheet – Equity and liabilities



<i>Figures in MNOK</i>	31 March 2011	31 Dec. 2010	31 March 2010
Equity	1 987.9	2 034.7	1 976.5
Pension commitments and deferred tax	264.6	275.1	327.3
Debt to credit-issuing institutions	916.9	564.2	872.3
Creditors, guarantee funds	3 087.6	3 234.4	3 439.4
Unpaid government charges	334.9	403.0	284.6
Other liabilities	1 781.0	1 559.9	1 393.8
Total liabilities	6 385.0	6 036.6	6 317.4
Equity	8 372.9	8 071.3	8 293.9

Net interest-bearing position	-508.2	-161.5	-431.9
Equity ratio (%)	23.7	25.2	23.8

IFRIC 15 compliant Cash Flows 1 January – 31 March 2011



<i>Figures in MNOK</i>	Construction/ Other operations	Property development	Industry	Group
Earnings before tax	8.5	44.9	-141.1	-87.7
Depreciation	39.8	1.0	43.0	83.8
Other working capital, etc.	-38.1	-116.7	-45.5	-200.3
Cash flow from operating activities	10.2	-70.8	-143.6	-204.2
Purchase/sale of tangible non-current assets	-23.2	-	-57.3	-80.5
Other investing activities	-46.9	12.2	-22.1	-56.8
Cash flow from investing activities	-70.1	12.2	-79.4	-137.3
Dividend paid	-	-	-	-
Other items	13.4	-9.9	-8.7	-5.2
Cash flow from financing activities	13.4	-9.9	-8.7	-5.2
Change net interest-bearing position	-46.5	-68.5	-231.7	-346.7
Capital invested at 31 March 2011	-316	2 220	1 002	2 905

Business Segments



Breakthrough at the Økern tunnel project in Oslo

Construction, Norway

Lower margins



- Pressure on margins in Q1, as expected
 - Profit margin 2.0%
 - 2.5% in 2010 (excluding income from early retirement scheme)
 - Stable turnover
- Contracting company Kristiseter in the county of Møre og Romsdal included in accounts
 - Turnover MNOK 42 in Q1
- 6% increase in orders-on-hand
 - Improvement in building market
 - Large infrastructure projects to be put out for tender in future
 - Still surplus capacity, especially in heavy construction

<i>Figures in MNOK</i>	Q1 2011	Q1 2010	Year 2010
Operating revenues	2 056.4	2 032.3	8 666.2
Operating expenses	-1 999.3	-1 894.1	-8 139.9
Depreciation	-28.7	-29.6	-119.4
Operating profit (EBIT)	28.4	108.6	406.9
Profit, associated companies	0.1	-	1.1
Net financial items	12.5	13.0	45.2
Earnings before tax (EBT)	40.8	121.6	453.2
Profit margin (%)	2.0	6.0	5.2



Kristiseter – a new member of the Veidekke family

Construction, Sweden

Growth in turnover



- Growth in turnover of 50%
 - Strongest growth in the Stockholm region
 - Increased activity in the other regions
- Margin 0.1% (2.4%)
 - Continued strong margins in building and construction operations in Stockholm
 - Asphalt operations included as of this year. Loss of MNOK 6 (seasonal fluctuations)
 - Accounts affected by MNOK 8 as a result of negative settlement of dispute (project handed over in 2007)
- Orders-on-hand increased by 7%

<i>Figures in MNOK</i>	Q1 2011	Q1 2010	Year 2010
Operating revenues	717.5	479.8	2 804.1
Operating expenses	-707.5	-462.0	-2 706.8
Depreciation	-8.9	-6.1	-28.3
Operating profit (EBIT)	1.1	11.7	69.0
Profit, associated companies	-	-0.1	-
Net financial items	-0.2	0.1	2.7
Earnings before tax (EBT)	0.9	11.7	71.7

Profit margin (%)	0.1	2.4	2.6
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Rimner's hall, a new sport centre in Uddevalla

Construction, Denmark

Stable development



- Satisfactory profit margin
 - Margin 1.4% (2.1%)
- Turnover levelling off
 - Steady development of turnover expected in future
 - Signs of increased activity in market
- Stable volume of orders-on-hand
 - Margin requirement maintained
 - Continued hard competition in market

<i>Figures in MNOK</i>	Q1 2011	Q1 2010	Year 2010
Operating revenues	282.4	274.6	1 278.7
Operating expenses	-278.1	-268.5	-1 234.7
Depreciation	-2.0	-2.1	-8.2
Operating profit (EBIT)	2.3	3.9	35.8
Profit, associated companies	-	-	0.7
Net financial items	1.6	1.9	6.7
Earnings before tax (EBT)	3.9	5.8	43.2
Profit margin (%)	1.4	2.1	3.4



Frederiksberg Centre

Industry

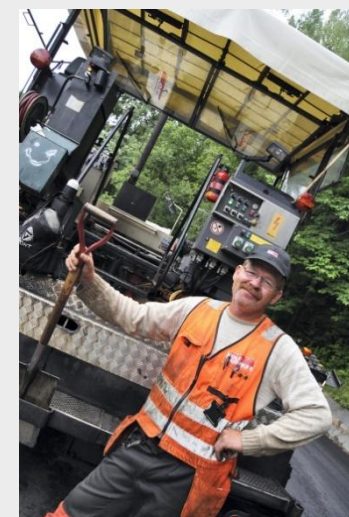
Seasonally, a quarter of expenditures



- Stable results
 - 2010 results positively influenced by income from early retirement scheme of MNOK 21
- Agreement signed for sale of Veidekke Gjenvinning (recycling)
 - Included in accounts until agreement has been carried out
 - Turnover Q1: MNOK 108
 - Result Q1: MNOK -1
- Lower number of new public asphalt contracts for 2011

<i>Figures in MNOK</i>	Q1 2011	Q1 2010	Year 2010
Operating revenues	311.0	252.3	3 075.6
Operating expenses	-396.8	-328.4	-2 817.9
Depreciation	-43.0	-41.6	-172.2
Operating profit (EBIT)	-128.8	-117.7	85.5
Profit, associated companies	-5.9	-3.1	-1.0
Net financial items	-6.4	-6.2	-20.9
Earnings before tax (EBT)	-141.1	-127.0	63.6

Profit margin (%)	-45.4	-50.3	2.1
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Foreman Arne Kallevik is ready for the asphalting season

Industry

Lower number of new contracts after opening of public asphalt tenders



- Total volume up by 12%
- Veidekke's share lower than last year
 - An improved private market is expected
- Historically, public asphalt contracts constitute between 35% and 40% of the total market

	2011		2010		2009	
Company	Tonnes	Share	Tonnes	Share	Tonnes	Share
Veidekke Asphalt	481 044	23%	982 000	53%	520 000	28%
Mesta	462 358	22%	90 000	5%	643 000	34%
NCC Roads	344 660	17%	386 000	21%	137 000	7%
Lemminkäinen	218 543	11%	174 000	9%	325 000	17%
Peab	233 805	11%	84 000	5%	45 000	2%
Skanska Asphalt	155 987	8%	4 000	0%	135 000	7%
Other companies	168 696	8%	120 000	7%	71 000	5%
Total	2 065 093	100%	1 840 000	100%	1 876 000	100%

Property Development Scandinavia



Victoriagården, Sandvika

- Status
- Operations, success and risk factors
- Project possibilities
- Environmental work
- Prospects

Property Development, Scandinavia

Increased activity leading to improved profit



- EBT: MNOK 44.9 (MNOK -10.7)
 - Norway MNOK 39.1 (MNOK 0.7)
 - Sweden MNOK 7.8 (MNOK -9.1)
- New dwellings under production today on a level of 1 000 *
 - 800 dwellings started last 12 months
 - 150 dwellings started in Q1
 - 750 dwellings planned to be started later this year
- Good sales, but no boom
 - Increasing in the first quarter
 - Applies to the metropolitan areas and most larger cities

<i>Figures in MNOK</i>	Q1 2011	Q1 2010	Year 2010
Operating revenues	377.1	134.3	1 065.7
Operating expenses	-350.4	-140.5	-1 064.4
Depreciation	-1.0	-1.7	-17.9
Operating profit (EBIT)	25.7	-7.8	-16.6
Profit, associated companies	21.1	0.4	23.6
Net financial items	-1.9	-3.3	7.2
Earnings before tax (EBT)	44.9	-10.7	14.2

Capital invested	2 220	2 362	2 120
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* Veidekke's share

Property Development, Scandinavia

Housing sales – good development



Housing sales	Norway	Sweden	Denmark	Total
2007	289	699	5	993
Quarter average	72	175	1	248
2008	41	86	3	130
Quarter average	10	22	1	33
2009	215	215	-	430
Quarter average	54	54	-	108
2010	316	305	7	628
Quarter average	79	76	2	157
2011				
Q1	103	105	2	210



Åstادتunet, Asker



Lille Bislett, Oslo

Property Development, Scandinavia Housing market



Clear cyclical upturn

- A good housing market in the large cities, but no boom
 - Market still best for family dwellings, but interest in smaller flats is increasing

Demanding market

- In general, high price sensitivity in the market for new flats
 - High willingness to pay for good dwellings
- Increased building costs
 - New regulations for energy, environment and universal accessibility
 - Increasing pressure in market for new buildings

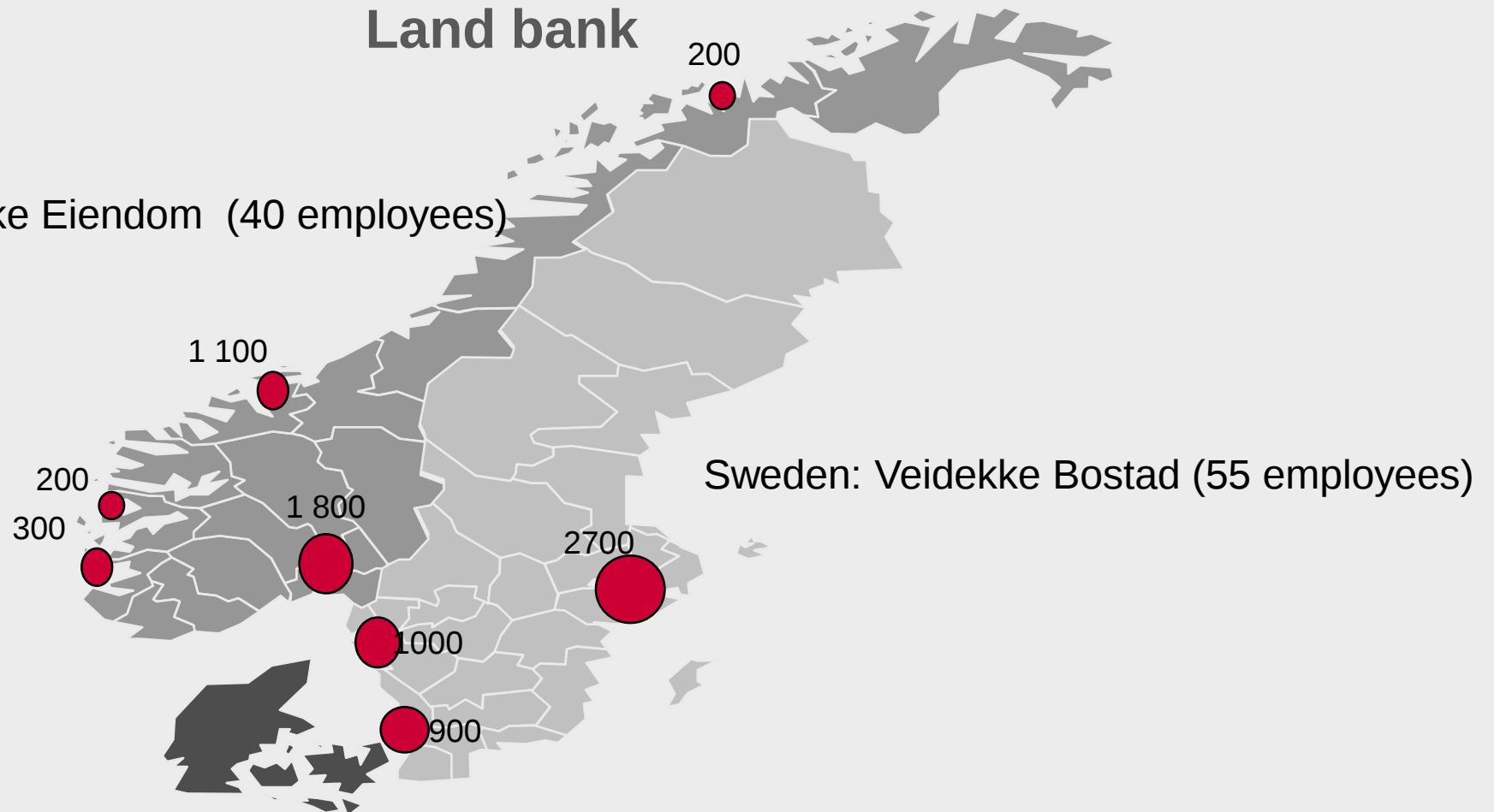


Property Development, Scandinavia Operations – focus on growth areas



Land bank

Norway: Veidekke Eiendom (40 employees)



Total of 8 200 housing units

Property Development, Scandinavia

The basis is a good land bank



Housing units	Direct acquisitions	Buying options	Total
Norway	2 800	800	3 600
Sweden	1 200	3 400	4 600
Total	4 000	4 200	8 200

Housing units ready for construction:

Housing units	Expected start-ups				Total
	2011	2012	2013	Later	
Norway	532	650	800	1 618	3 600
Sweden	377	1 000	1 100	2 123	4 600
Total	909	1 650	1 900	3 741	8 200

A pre-sale of at least 50% is required

Success factors

- Acquisition of the right building sites
 - Price, location, regulation, etc.
- Right product and concept for the market
- Competence throughout the value chain

Risk reducing factors

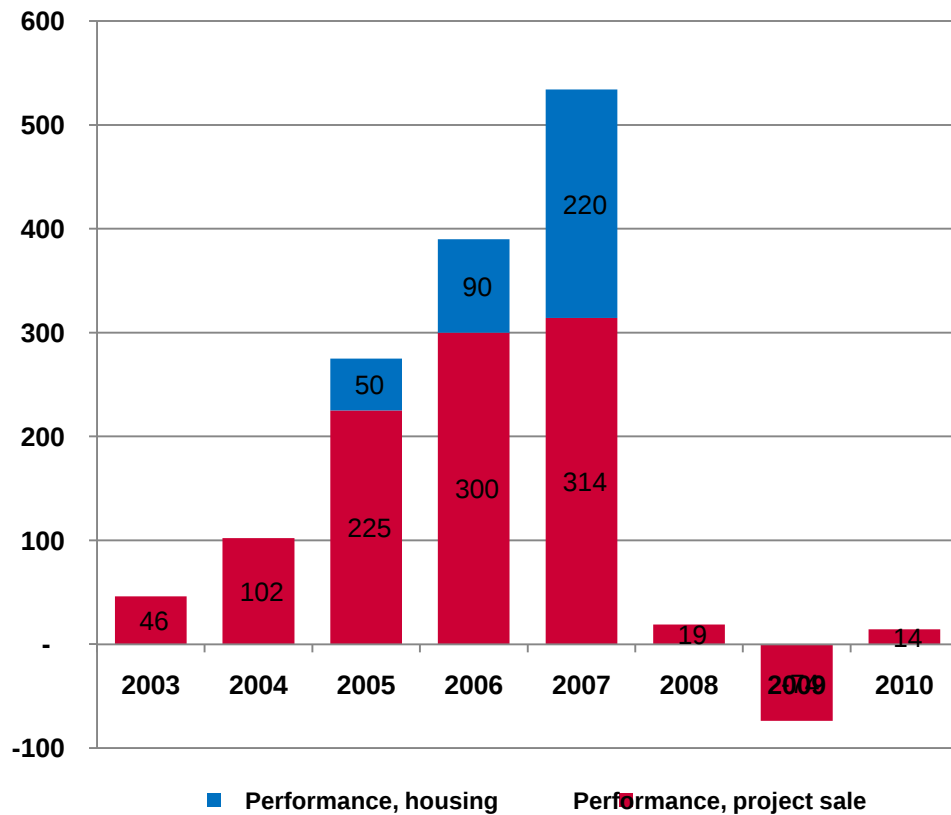
- Presale before start-up (a minimum of 50%)
- Securing of cost elements (never had budget overrun of importance)
- Using collaborating partners
- Avoiding extreme positions (too expensive, too big and complex projects)

Property Development, Scandinavia

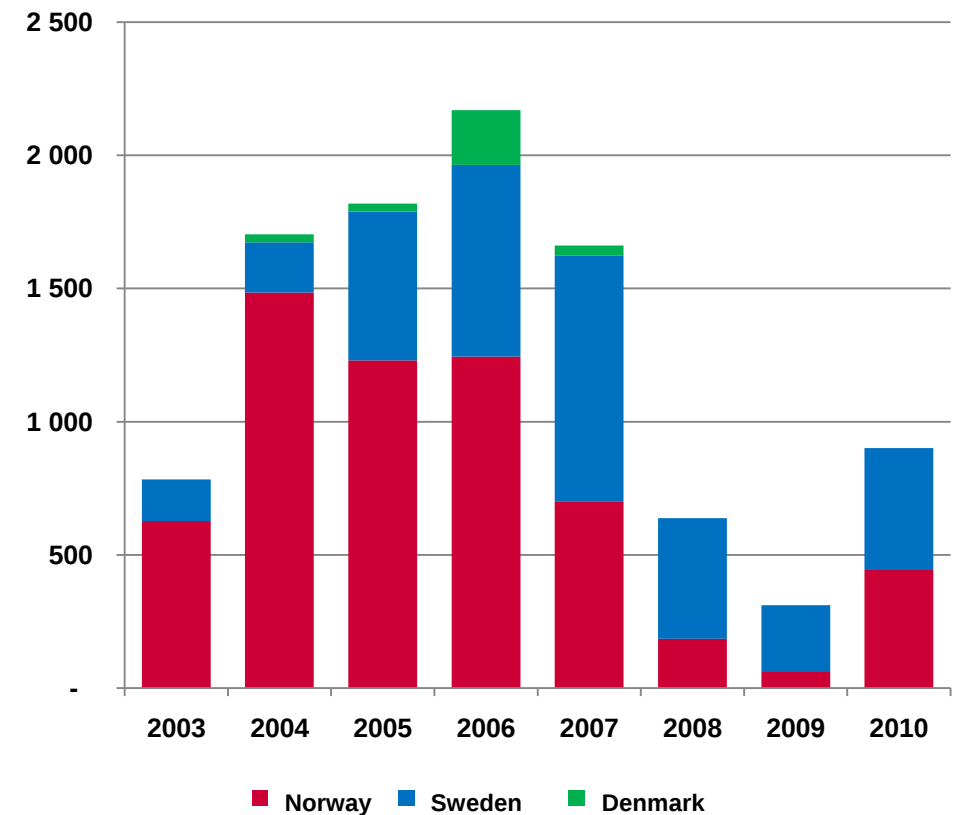
A cyclical operation



Profit (MNOK)



Dwellings in production (Veidekke's share)

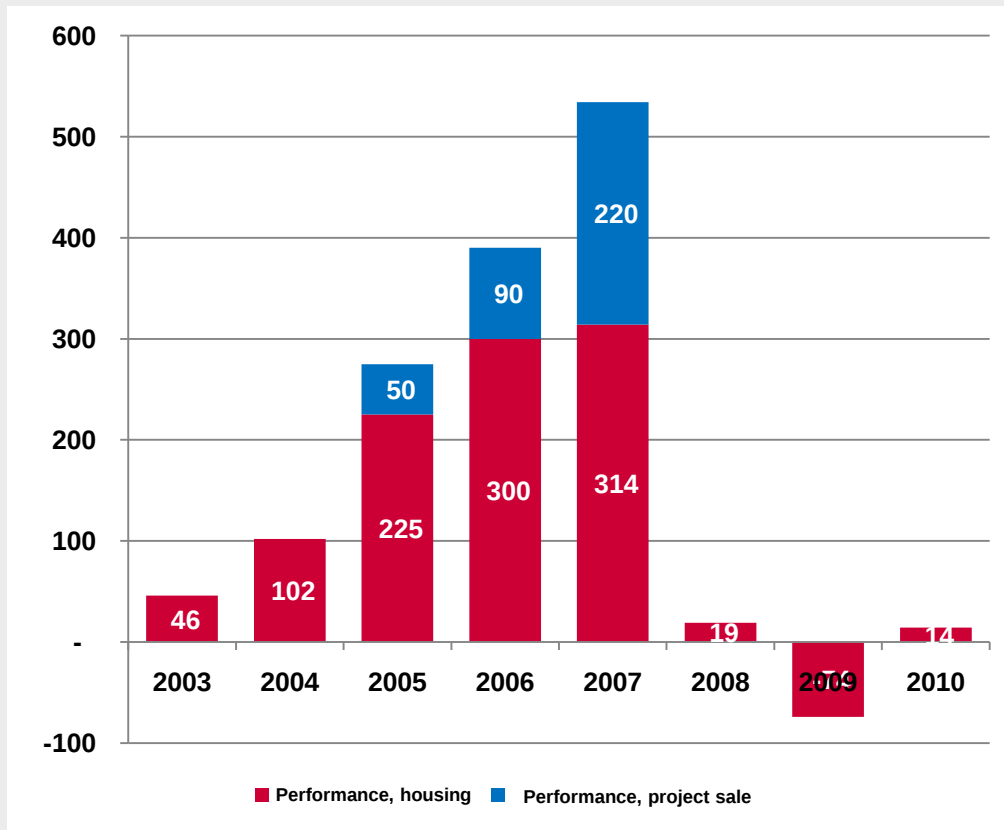


Property Development, Scandinavia

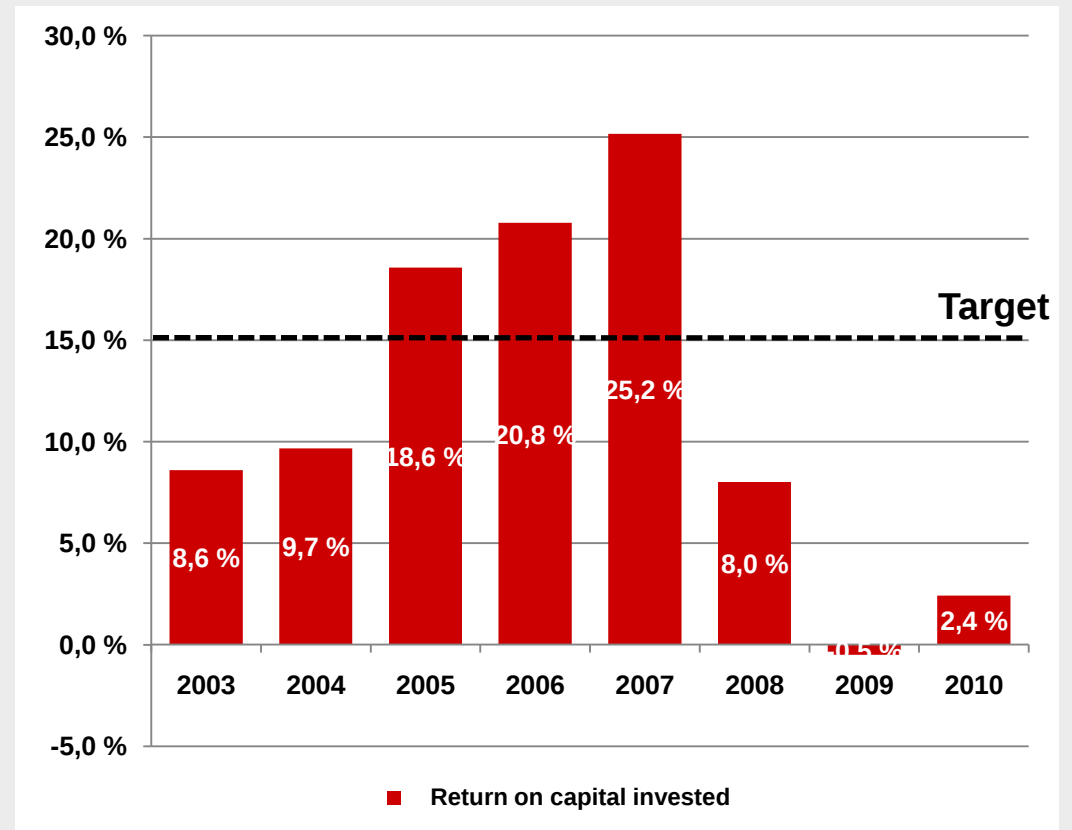
A cyclical operation



Profit (MNOK)



Return on capital invested (%)



Property Development, Scandinavia
Our largest project opportunities

Property Development, Scandinavia

Freia – Konfektfabrikken in Oslo



- Rodeløkka
 - 250 flats
 - Parking facilities in the basement
 - 6 floors
- Stage 1: 84 flats
 - Construction start in September 2010
- Stage 2: 50 flats
 - Construction start in April 2011
- Total sales ratio 72%

”Child-friendly and centrally located”



Property Development, Scandinavia

Marienfyrd at Ensjø in Oslo



"Great view in the middle of the park"

- 380 flats distributed over 5 to 7 building stages
- Stage 1: 81 flats
 - Construction start April 2010
- Stage 2: 80 flats
 - Construction start March 2011
- Total sales ratio 65%



Property Development, Scandinavia

Fornebu in Bærum



” Housing for families with children”

- 50/50 partnership with Fornebu Utvikling ASA
- 350 flats and row houses
 - Construction stage 1: 80 units
- Sales start Q3 2011



Property Development Scandinavia

Persaunet, stage 3 and 4, Trondheim



- 90 flats distributed over two building stages
- Stage 1 and 2 completed in March 2008
- Stage 3: 45 flats
 - Construction start in December 2010
- Stage 4: 45 flats
 - Construction start in May 2011
- Total sales ratio 61%



Property Development, Scandinavia

Sädesärlan, Stockholm centre



- A high standard project
 - Upper Östermalm
- In all 74 flats in the project
- Sports and fitness centre
- Sales start of 45 flats in second half of 2011
- 50/50 partnership with Selvaag Pluss

Property Development, Scandinavia

Svea Fanfar, Stockholm city centre



- Partnership with Akademiska Hus
 - Includes construction of Kungliga Musikhögskolan (The Royal Music School)
- 350 units
- 1 500 m² shops
- First building stage:
 - 120 units
 - Construction start 2012



Property Development, Scandinavia

Our environmental work

Property Development, Scandinavia

Tellhus – Swan labelled housing



- First Swan labelled housing project soon to be completed
 - In accordance with Veidekke's climate smart housing concept, Tellhus
 - Low CO₂ emissions
 - Environmental considerations throughout the project
- Snökristallen, Västertorp Stockholm
 - 36 flats
 - Ready for takeover in Q3 2011



Property Development, Scandinavia

Pilot project – Good indoor climate



- 45 housing units delivered in February
- High indoor climate qualities through cooperation with NAAF*
 - Health friendly building materials
 - Optimal heating and good ventilation
 - Specially developed bathrooms
 - Focusing on dust and humidity
 - Users' guide to buyers
- To be introduced on all Veidekke projects in Norway

Årvollbrinken in Oslo



*NAAF: Norwegian Asthma and Allergy Organisation

Property Development, Scandinavia Prospects

Property Development, Scandinavia

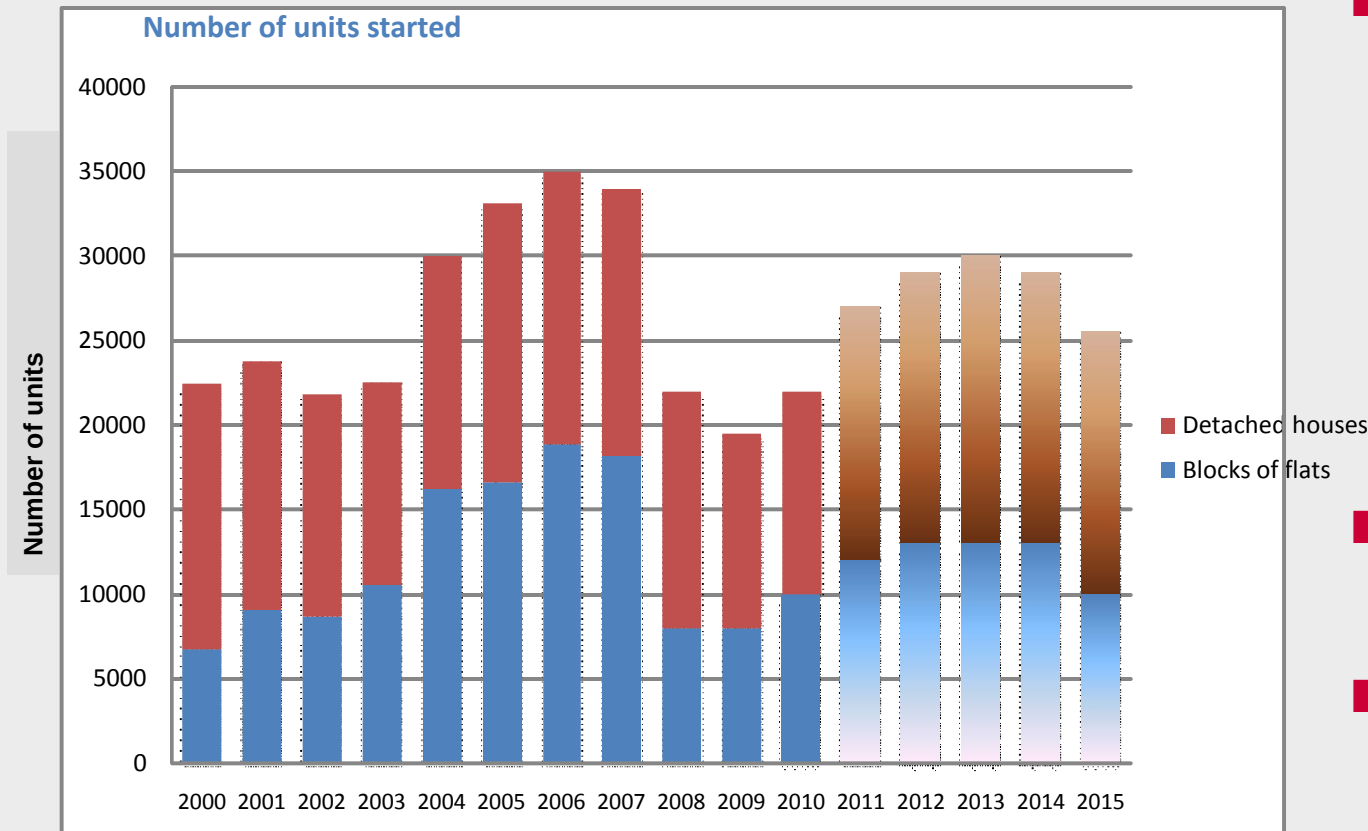
Housing market in future



- The need for housing clearly outpaces housing construction
 - Large net immigration to growth regions
 - Excess of births, higher age
 - Increased number of first-time buyers
- Salary increase of 3-4% this year and 4-5% in 2012
- High savings rate; households preparing for interest rate increases
- In general, improvement in economic climate and optimism
 - Few people are anxious about their work and future income
- Stronger growth in building costs than anticipated

Property Development, Scandinavia

Norway: 27 000 units expected to be started this year

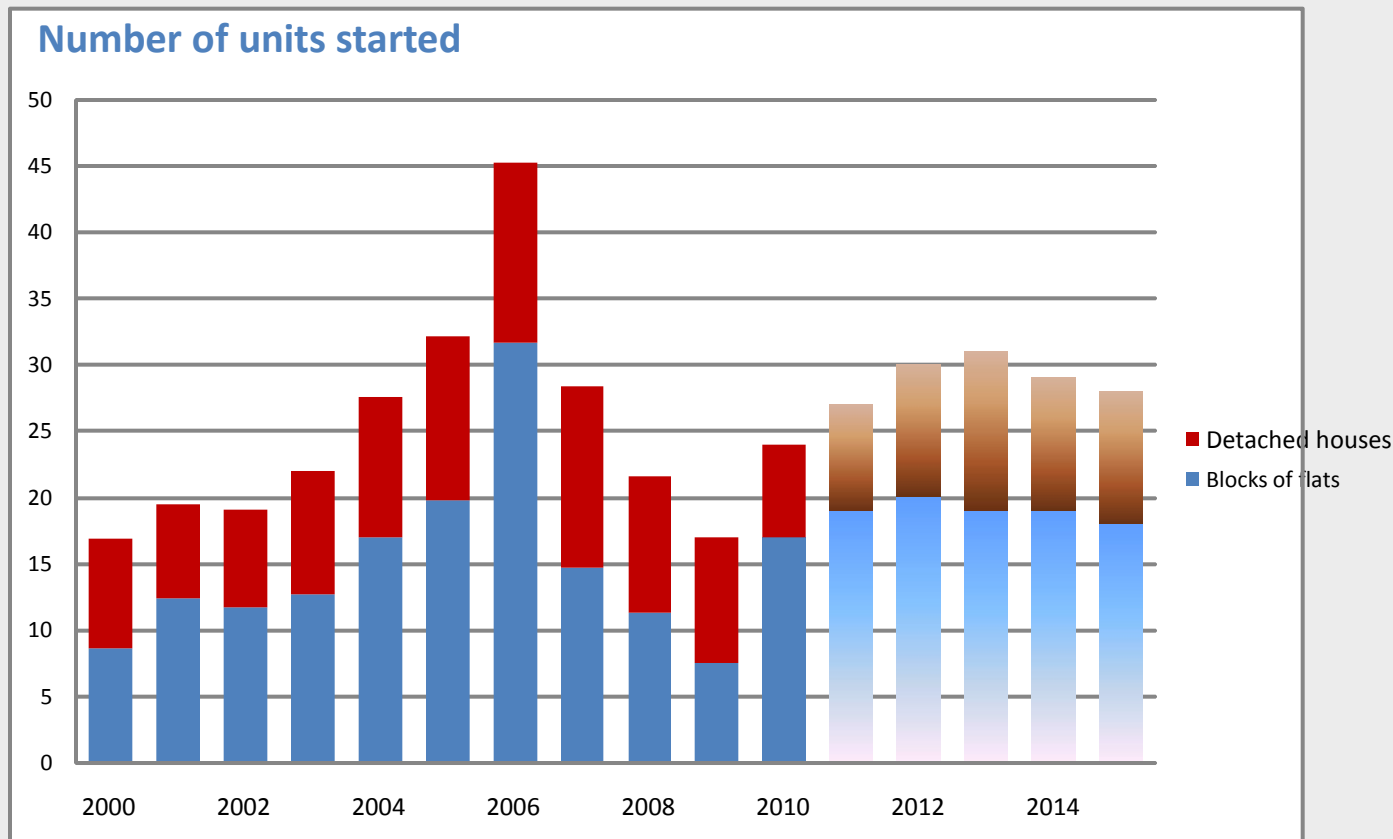


Source: Statistics Norway, own estimates

- Construction of 22 000 housing units started in 2010
 - Largest increase in row houses
 - Weaker growth in blocks of flats
- Gradually increasing growth towards 2013
- Cost pressure and increasing interest rates may delay growth

Property Development, Scandinavia

Sweden: 27 000 units expected to be started this year



Source: SCB, own estimates

- Construction of 24 000 units started in 2010
- Construction of 27 000 units expected to be started in 2011
- Increasing to 30 000 in 2012
- We expect that more than half of this will come in the growth regions

Units under production in Q1	Roughly 1 000
Prognosis for start-ups in Q2 to Q4	750
To be handed over in Q2 to Q4 2011	350
Prognosis for housing units under production at 31 December 2011	Roughly 1 400

Property Development, Scandinavia

Summing up



To succeed we must:

- Deliver high quality and cost-effective houses
- Have high competence in regulations, market and products
- Have a continuous inflow of new good sites

We see

- A good start to the year and a good market, which we are now exploiting
- High long-term demand for housing, which leads to good prospects

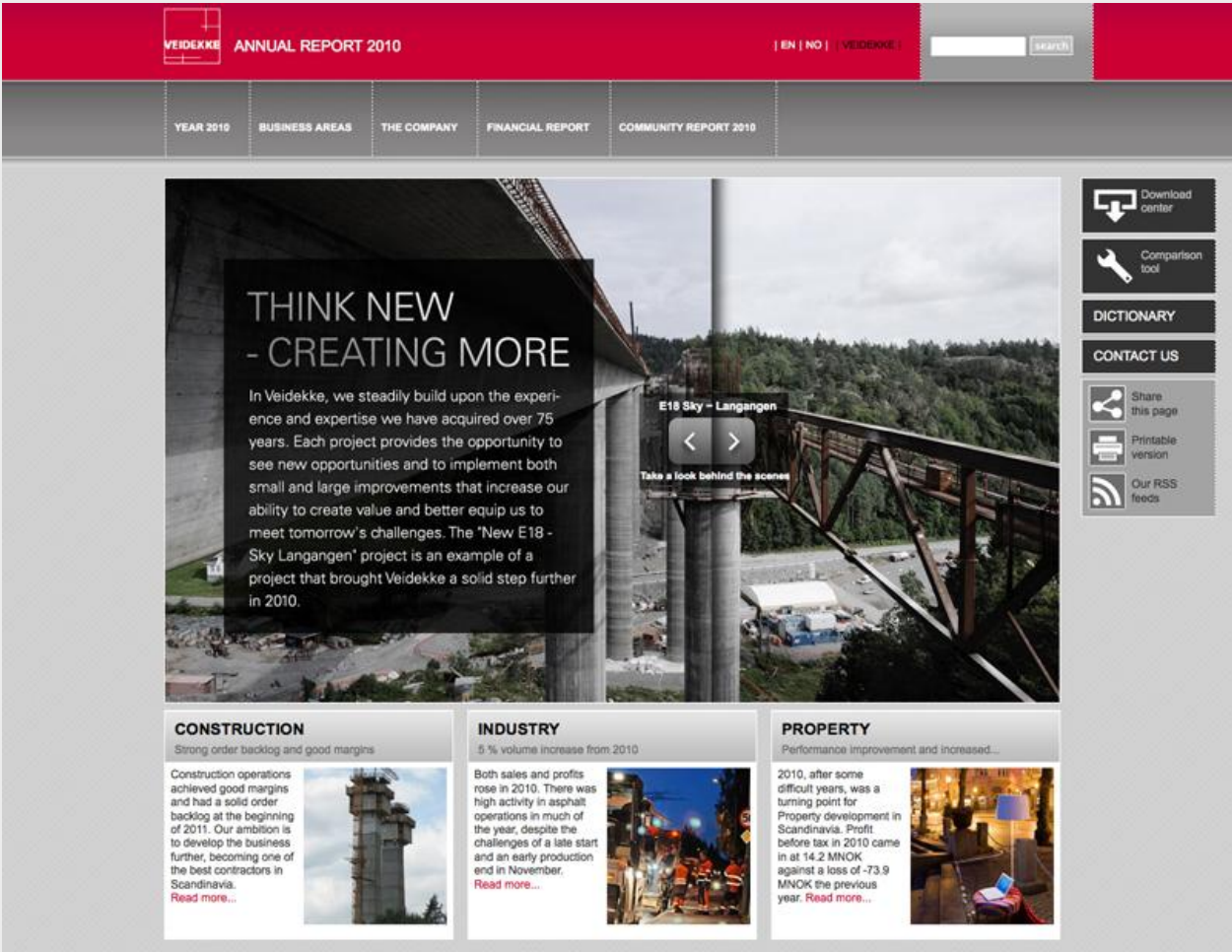


Translating into good prospects for Property Development, Scandinavia

Annual Report 2010

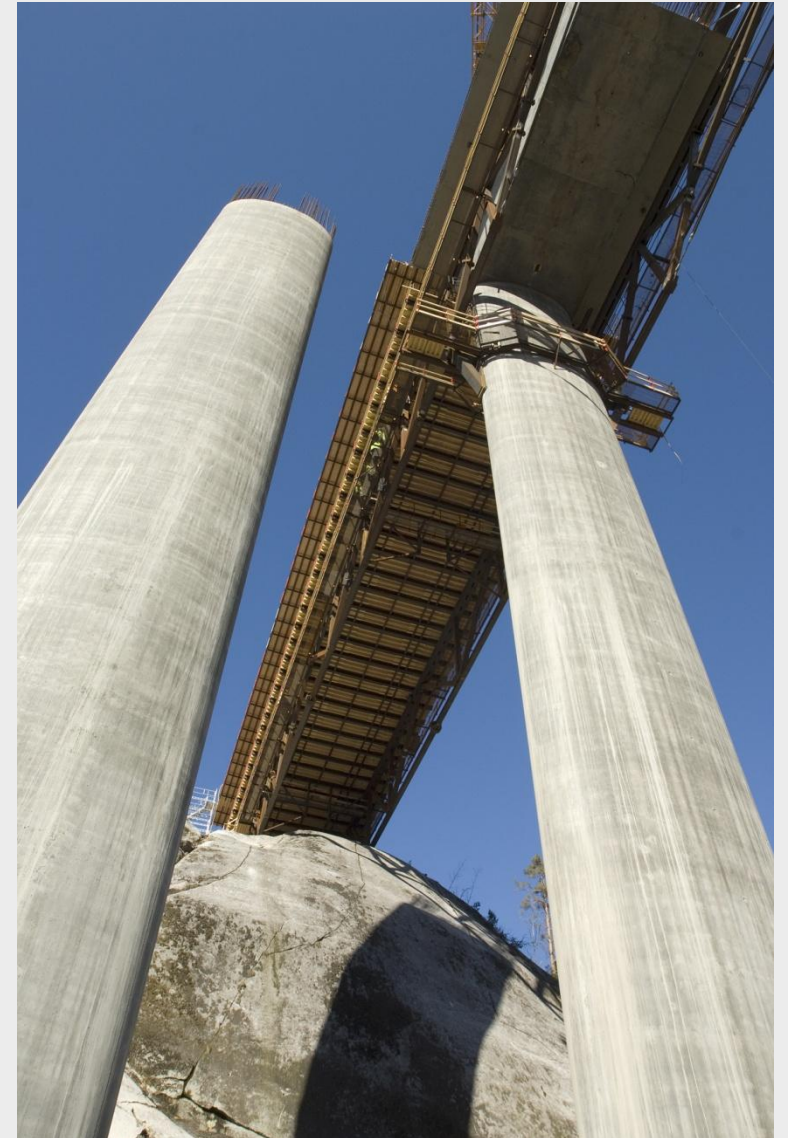


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The Road Ahead

Sky-Langangen

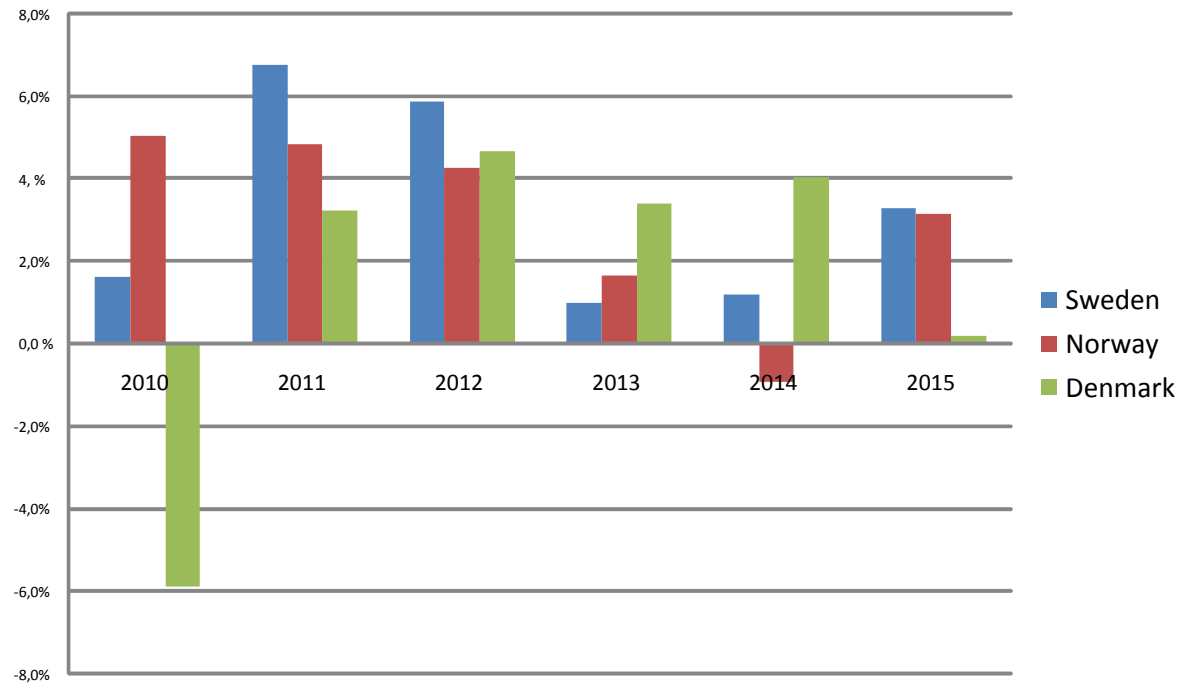


Building and construction market in Scandinavia

Bright prospects



Growth in Scandinavian building and construction market



Sources: Statistics Norway, SCB, Norwegian Contractors Association, own estimates

- The general economic outlook is good, but the risk picture is unclear
- Costs are challenging due to prices for raw materials and market pressure
- Housing market is growing in all the regions in which Veidekke is present
- In step with the development of the economic situation, the market for non-residential buildings is expected to have some good years
- Heavy construction market is expected to remain high
 - Continued pressure on prices in Norway
 - Stable in Sweden

The road ahead

The road to lasting results



Values and
culture

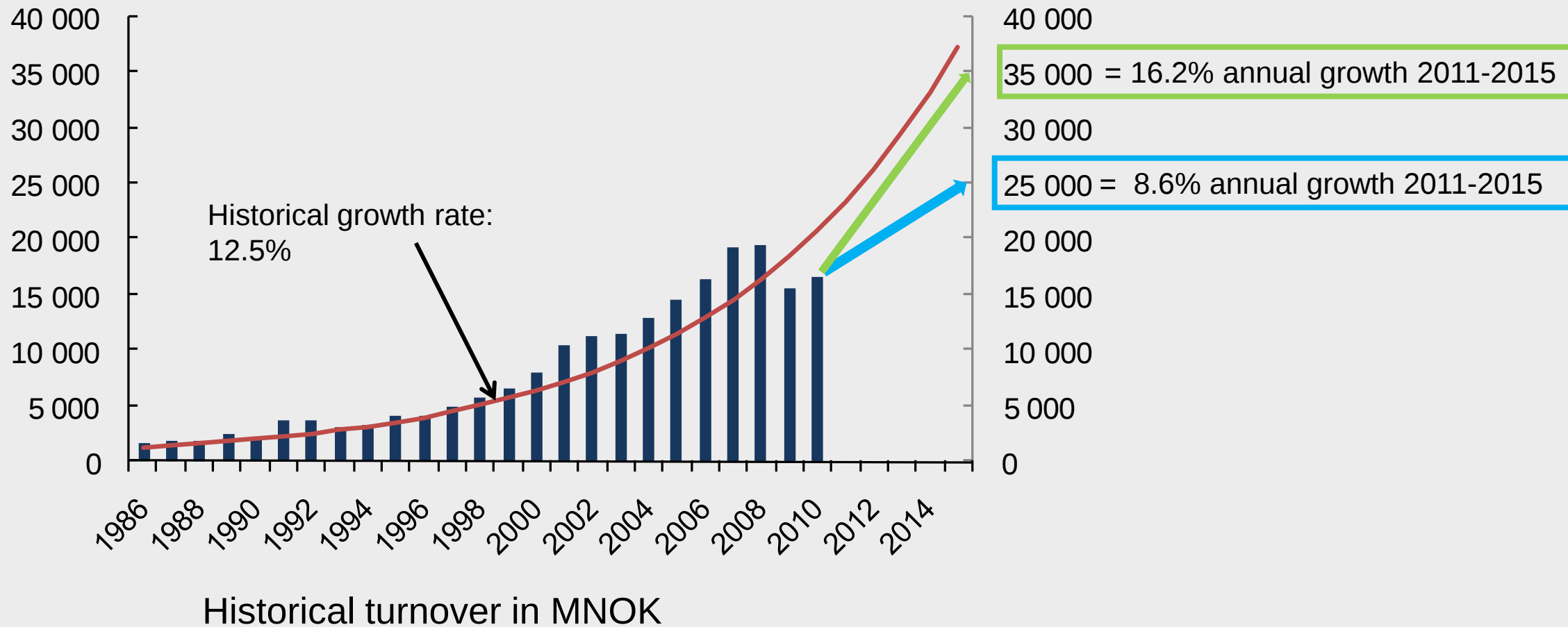
Ability to
perform

Ambitions

- The prerequisites for success in future are those that have lead us to the position we have today
 - High ambitions
 - Ability to perform
 - Values and culture

The road ahead

New growth rate for Veidekke



The road ahead

- We have created value for 75 years
- We have been at the top of the Oslo Stock Exchange for 25 years
- We are well positioned in a growing market
- We will continue to create results



Thinking new – creating more

Appendices



Nils Terje Opsanger and Tom Arne Sommerstad at a construction site in Gjøvik

Financial Calendar

- Veidekke share to be quoted ex-dividend on 5 May 2011
- Dividend to be paid on 19 May 2011

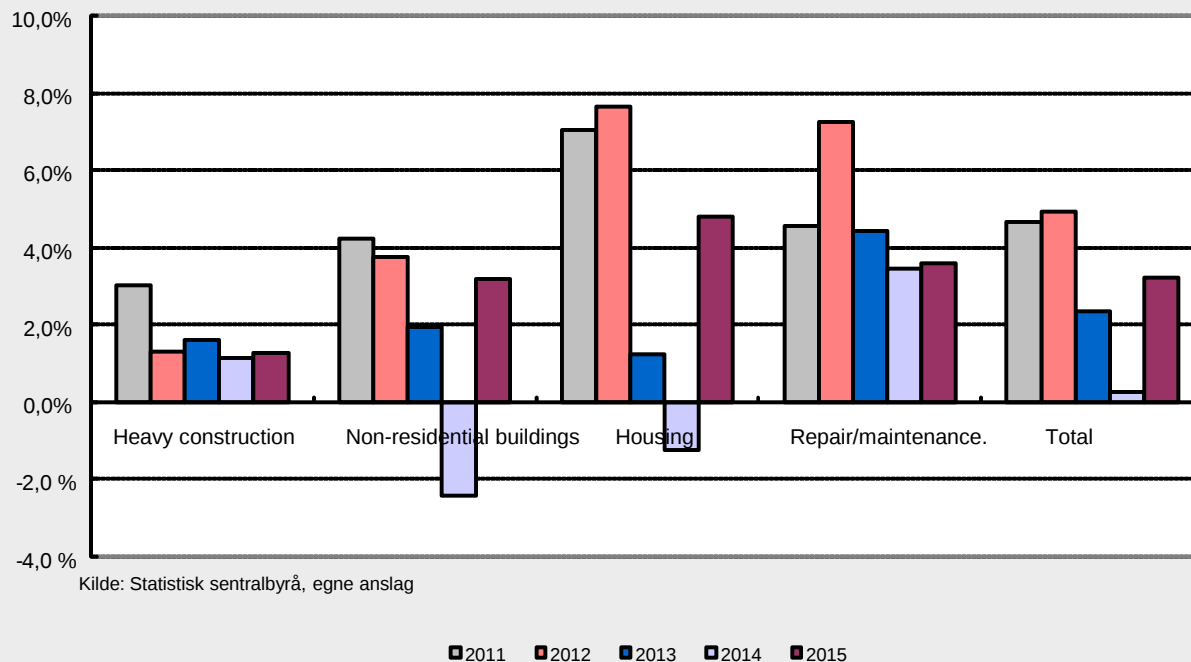
- Presentation of results in 2011
 - Q2: 11 August
 - Q3: 3 November

Building and construction market in Norway

Good prospects ahead



Growth in building and construction investments
(in fixed 2007 prices)

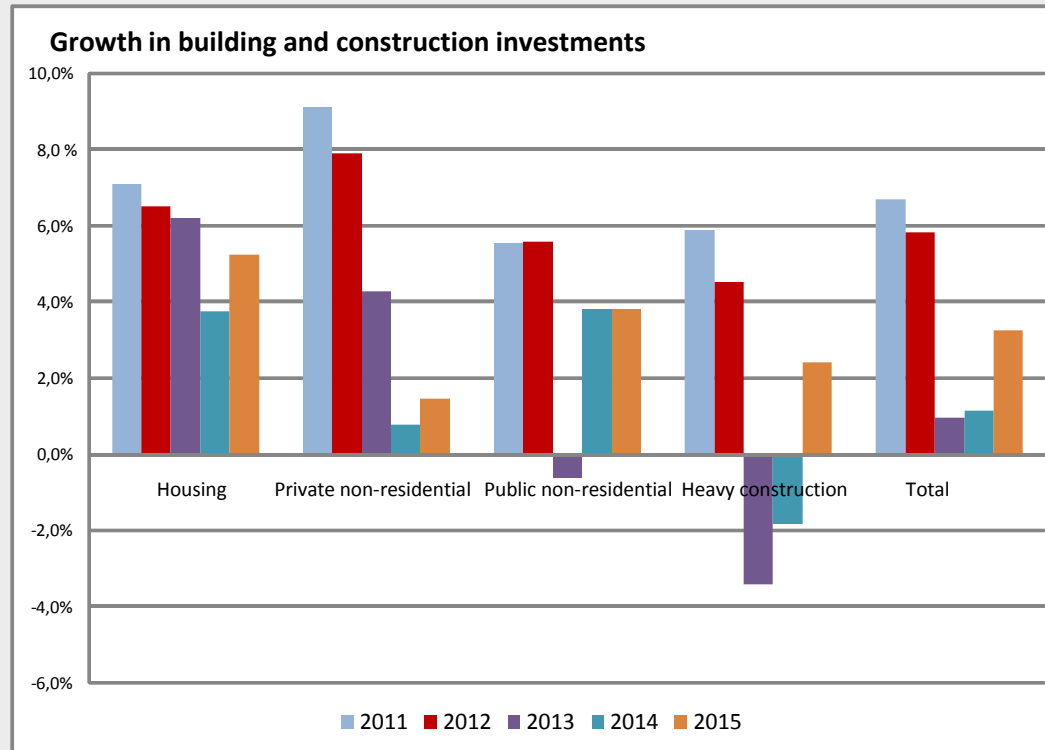


Source: Statistics Norway, own estimates

- Good growth next three years
 - Possible impairment in international economic cycles in 2014
 - However, continued high activity
- High activity in the housing market throughout the period
 - Nearly 30 000 housing units started
- Commercial buildings increasing in the next few years
 - Extremely exposed to cyclical fluctuations
- Stable heavy construction market
 - Market for industrial plants on its way up
 - Infrastructure market is stable

Building and construction market in Sweden

Clear improvement in market

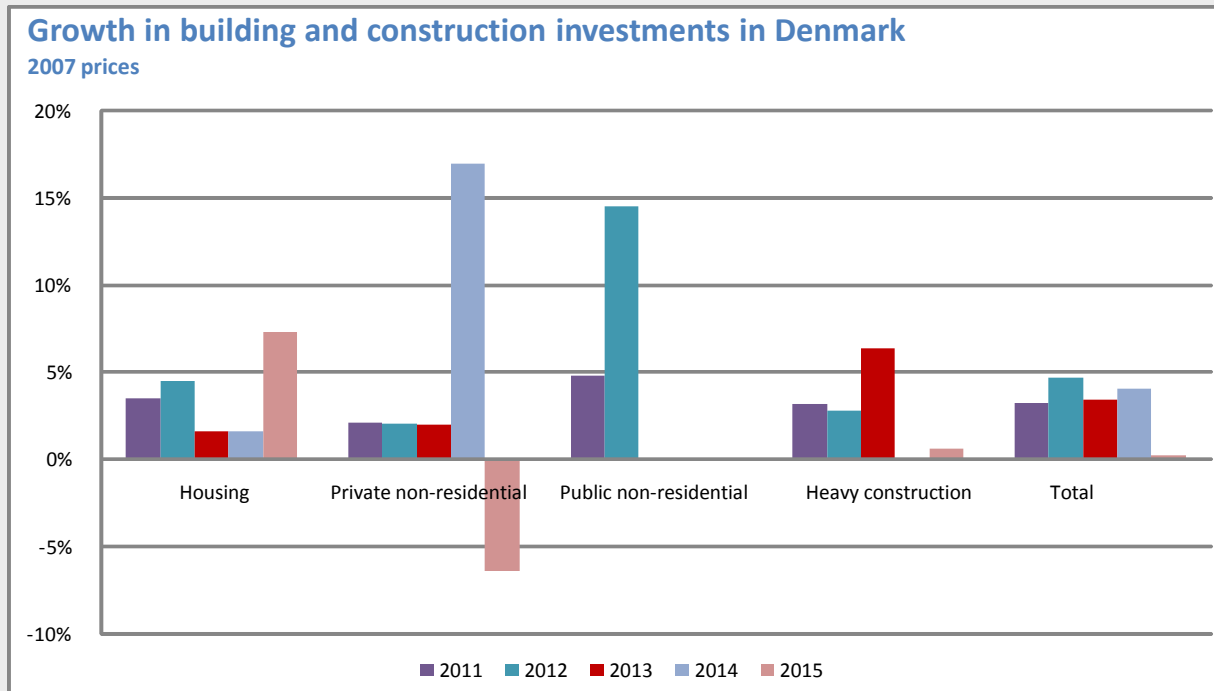


Source: SCB, own estimates

- Building and construction investments up by 6% both in 2011 og 2012
- Housing investments up a further 7% in 2011 and 2012
- Private non-industrial building increase by 9%
 - Buildings for trade and hotels to contribute the most
- Continued growth in public building
 - 5% in 2011
- Heavy construction increase by 6% this year and by 4% next year
 - Large infrastructure projects in Stockholm pulling investments up

Building and construction market in Denmark

More positive prospects



- Building and construction investments down by 6% in 2010
- Growth in 2011 of 3% from a low level
- Reduction in housing investments levelling off
- Investments in hospitals and sheltered housing
- Heavy construction market pulled up by major railway and road projects

Sources: Statistics Norway, SCB, Norwegian Contractors association, own estimates

Property Development Scandinavia



<i>Figures in MNOK</i>	Q1 2011			Q1 2010			2010		
	Operating Revenues	EBT	Margin	Operating Revenues	EBT	Margin	Operating Revenues	EBT	Margin
Property Development, Norway	226.7	39.1	17.2%	97.1	0.7	0.7%	572.4	56.5	9.9%
Property Development, Sweden	150.1	7.8	5.2%	37.2	-9.1	-2.4%	472.4	10.8	2.3%
Property Development, Denmark	0.3	-2.0	-	0.1	-2.3	-	20.9	-53.1	-
Total property development	377.1	44.9	11.9%	134.4	-10.7	-8.0%	1065.7	14.2	1.3%

Veidekke's Housing Portfolio



Housing portfolio Veidekke's share	In production at 31 Dec. 09	Completed 2010	Start-up 2010	In production at 31 Dec. 10	Completed 2011	Start-up 2011	In production at 31 March 11
Number of dwellings in production							
Norway	63	-34	413	443	-53	116	506
Sweden	247	-173	384	458	-16	28	470
Denmark	-	-	-	-	-	-	-
Total in production	310	-207	797	901	-69	144	976
Of which sold							
Norway	60			340			396
Sweden	232			359			400
Denmark	-			-			-
Total sold in production	292			699			796
Sales ratio %	94 %			78 %			82 %
Completed unsold dwellings							
Norway	91			43			33
Sweden	-			-			-
Denmark	17			10			8
Total unsold completed dwellings	108			53			41
Number of projects in production							
Norway	4	-5	18	17	-3	2	16
Sweden	9	-5	7	11	-1	1	11
Denmark	-	-	-	-	-	-	-
Total number of projects in production	13	-10	25	28	-4	3	27

Property Development Scandinavia

Capital tied up at 31 March 2011



ASSETS (MNOK)	Distribution at 31 March 2011			31 March 11	31 March 10
	Norway	Sweden	Denmark		
Investment in FKS *	303	138	-	440	478
Housing projects	685	353	176	1 213	1 392
Non-residential properties	190	31	-	221	577
Accounts receivables	366	39	6	411	100
Other assets	103	273	28	405	317
Total assets	1 647	834	210	2 690	2 863
Capital invested	1 413	604	203	2 220	2 362

- 356
+ 311

* FKS = Joint ventures

IFRIC 15

Reconciliation of results



<i>Figures in MNOK</i>	Q1 2011		Q1 2010		Year 2010	
	Operating revenues	EBT	Operating revenues	EBT	Operating Revenues	EBT
Segment reporting	3 538.1	-69.1	3 147.8	-14.3	16 296.4	589.7
Effect of IFRIC 15 on Property Development	-97.4	-13.4	-37.3	-11.7	-551.5	-86.8
Effect of IFRIC 15 on Construction operations		-5.1		-3.0		-20.9
Financial accounts	3 440.7	-87.7	3 110.5	-29.0	15 744.9	482.0

IFRIC 15

Financial key figures



	Q1 2011	Q1 2010	2010	2009
Capital				
Investments (MNOK)	88	76	381	436
Net-interest bearing items (MNOK)	-508	-432	-162	101
Equity (MNOK)	1 988	1 977	2 035	2 022
Equity ratio (%)	23.7	23.8	25.2	25.7
Profitability (%)				
Operating profit margin	-2.8	-0.9	2.7	3.7
Profit margin	-2.0	-0.5	3.6	3.4
Return on equity	-2.7	-0.5	21.9	19.1
Shares				
Earnings per share (NOK)	-0.5	-0.2	2.6	3.7
Share price (NOK)	50.8	48.5	52.5	49.8
Market price (MNOK)	6 786	6 485	7 020	6 659
Outstanding shares (average no. in millions)	133.7	133.7	133.7	133.7

Order backlog



<i>Figures in MNOK</i>	31 March 2011	31 Dec. 2010	31 March 2010	Change past 12 months
Norway	8 751	8 276	7 938	10%
Sweden	3 264	3 042	3 122	5%
Denmark	921	957	983	-6%
Other operations	-46	-92	2	-
Total backlog	12 890	12 183	12 045	7%

Largest ongoing projects

Project	Type	Turnover
Norway:		
Økern project	Road/infrastructure	MNOK 1 511
Gulskogen Centre	Shopping centre	MNOK 877
Sky-Langangen	Highway	MNOK 688
Sørlandssenteret	Shopping centre	MNOK 665
E6 Boksrud - Minnesund	Highway	MNOK 420
Dobbeltspor Lysaker – Sandvika (LS01/LS02)	Highway	MNOK 410
R6, Oslo	Office building	MNOK 377
Nydalshøyden	Office building	MNOK 350
Hardanger bridge	Road/infrastructure	MNOK 350
Nydalen Videregående Skole	High school	MNOK 345
Sweden:		
Norra Länken 33/34	Tunnel projects	MSEK 1 147
Tvårrbanan	Infrastructure	MSEK 471
Pelarbacken	Refurbishing	MSEK 341
E210 Rinkeby	Highway	MSEK 322
Hjulstaleden E120	Highway	MSEK 295
Agnesberg-Marieholm E13	Railway projects	MSEK 272
Elektronen	Dwellings	MSEK 260
E 45 N Göta Edet Rasta	Highway	MSEK 254
Denmark:		
Thors Bakke	Homes for the elderly	MDKK 158
Tagensbo skole	School	MDKK 127
Dronning Ingrid's Hjem	Homes for the elderly	MDKK 126
Skodsborg Sundhedscenter	Health centre	MDKK 111
KUA 2 – B Råhusentreprise	School	MDKK 105