



> Wilh. Wilhelmsen ASA

Third quarter 2010

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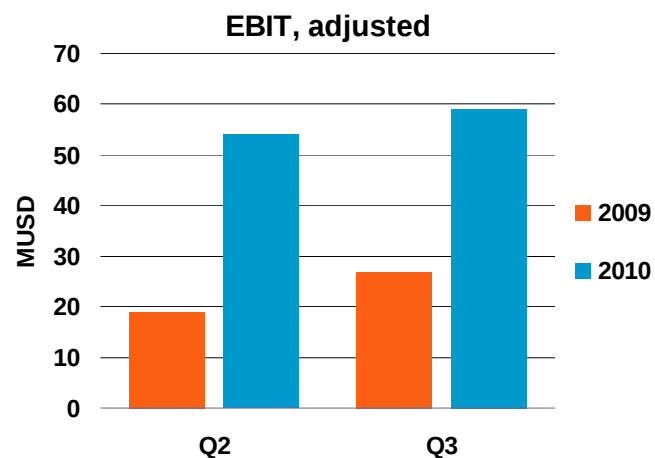
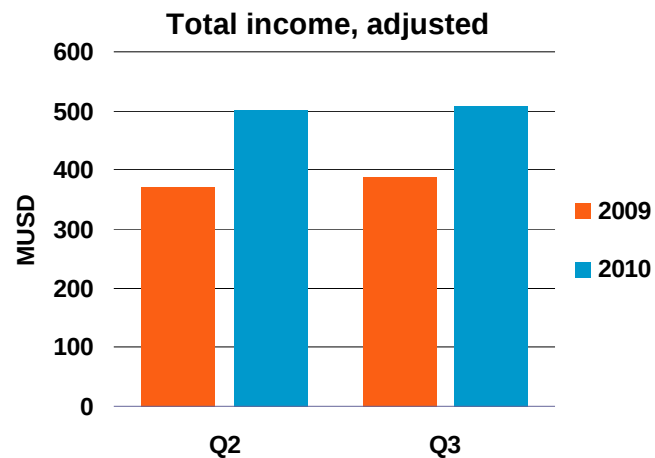


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> Key financials, WW ASA group



Q3'10 highlights:

- Increased EBIT in the shipping segment
- Slightly lower EBIT in the logistics segment
- Higher financial expenses mainly due to lower gains on financial hedging instruments and investment portfolio
- Rejection of entry into Norwegian tonnage tax regime
 - Reversal of USD 83.0 million mainly related to environmental fund

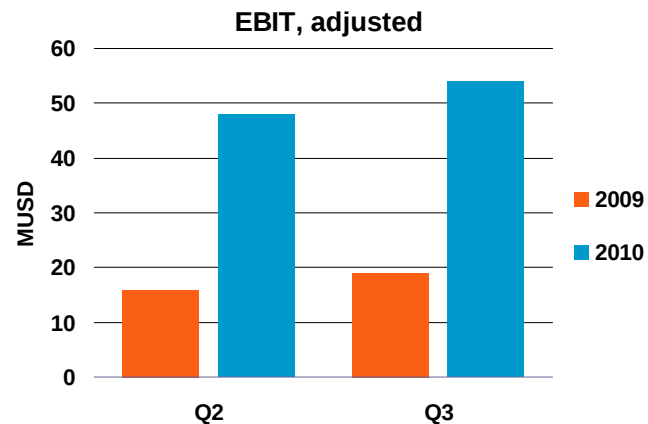
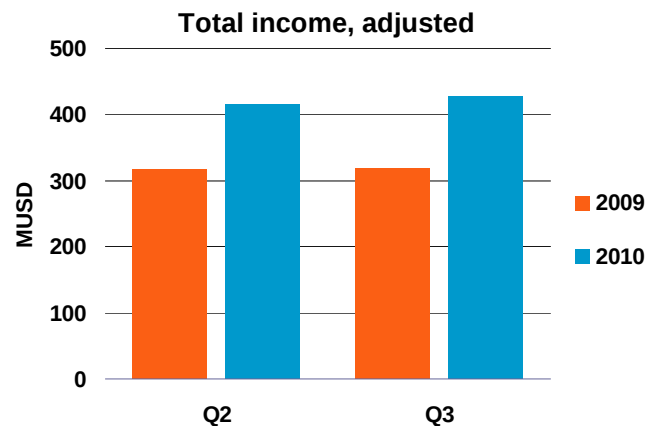
USD mill	2010 Q3	2010 Q2	2010 YTD	2009 YTD	2009 Q3	2009 Year
Total income ¹	508	501	1 428	1 190	389	1 688
Total income adjusted	508	501	1 423	1 152	389	1 603
EBITDA ²	93	88	234	212	63	319
EBITDA adjusted	93	88	231	171	63	231
EBIT	59	54	135	100	27	150
EBIT adjusted	59	54	129	66	27	86
Net profit/(loss)	(68)	(16)	(89)	206	18	277
Net profit/(loss) adjusted	(68)	(16)	(96)	172	18	214
Earnings per share	(0,31)	(0,07)	(0,41)	0,93	0,08	1,26

¹ Total income = Operating revenue + Share of profit from associates and joint ventures + Gain on sale of assets

² EBITDA = EBIT + Depreciation and impairments



> Key financials, shipping segment



Q3'10 highlights:

- EBIT increase driven by higher efficiency in JVs and increased Glovis contribution
- Stronger cargo mix, slight seasonal decline in cargo volumes
 - +27% y-o-y, -2% q-o-q
- High capacity utilisation and reactivation of vessels in lay up

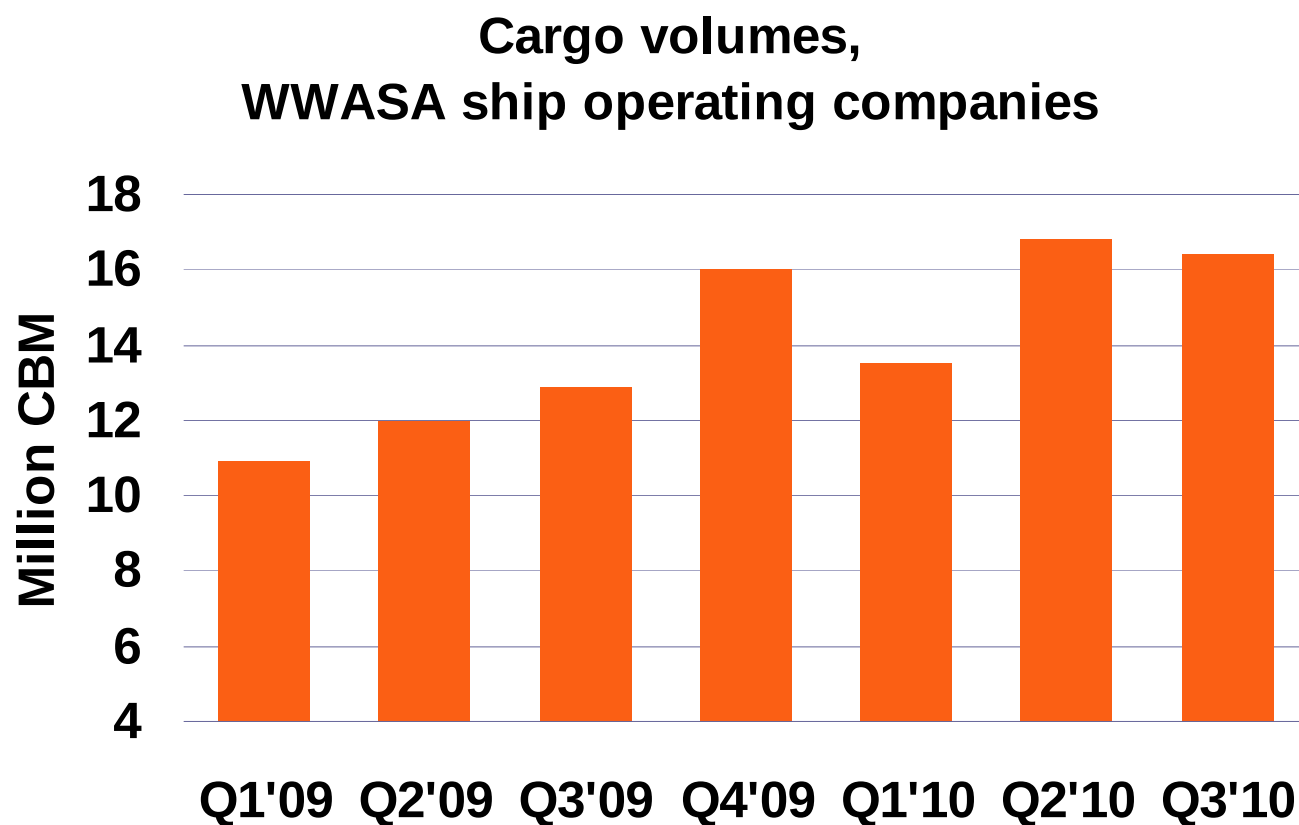
USD mill	2010 Q3	2010 Q2	2010 YTD	2009 YTD	2009 Q3	2009 Year
Total income ¹	428	416	1 197	959	318	1 345
Total income adjusted	428	416	1 193	967	318	1 338
EBITDA ²	87	81	219	148	53	216
EBITDA adjusted	87	81	215	154	53	207
EBIT	54	48	125	42	19	55
EBIT adjusted	54	48	117	55	19	71
Net profit/(loss)	(72)	(2)	(62)	122	7	141
Net profit/(loss) adjusted	(72)	(2)	(70)	135	7	157
EBITDA margin (adjusted)	20,2 %	19,5 %	18,0 %	15,9 %	16,7 %	15,5 %

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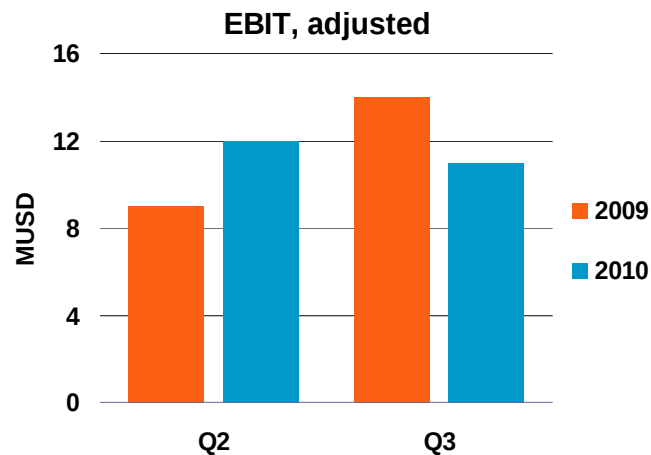
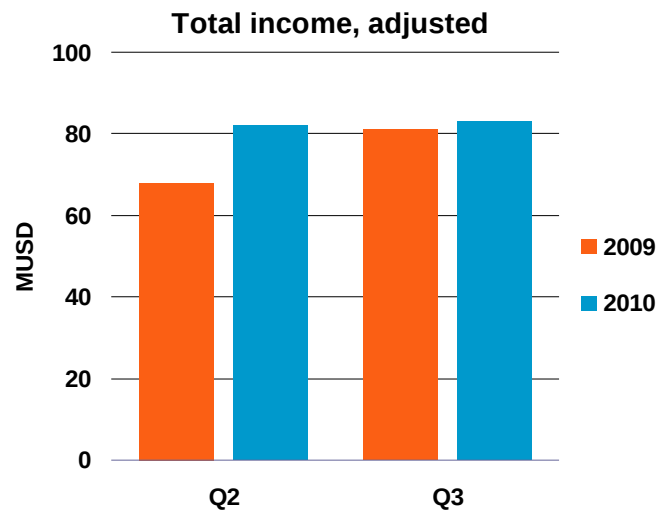


> Cargo volumes, WW ASA ship operating companies





> Key financials, logistics segment



Q3'10 highlights:

- Slight EBIT decline
 - WWL seasonal downturn in volumes and increased costs
 - ASL improved EBIT
 - Glovis contribution somewhat down
- Market capitalisation of 15% Glovis stake as of 8 November, USD 862 million

USD mill	2010 Q3	2010 Q2	2010 YTD	2009 YTD	2009 Q3	2009 Year
Total income ¹	83	82	239	258	81	337
Total income adjusted	83	82	239	213	81	292
EBITDA ²	12	13	34	78	15	89
EBITDA adjusted	12	13	34	34	15	45
EBIT	11	12	30	74	14	84
EBIT adjusted	11	12	30	30	14	39
Net profit/(loss)	9	9	24	71	12	78
Net profit/(loss) adjusted	9	9	24	26	12	34
EBITDA margin (adjusted)	14,2 %	15,5 %	14,2 %	15,8 %	19,1 %	15,3 %

¹ Total income = Operating revenue + Share of profit from associates and joint ventures + Gain on sale of assets

² EBITDA = EBIT + Depreciation and impairments



> Financial income/expense, break down

USD mill.	Quarter			YTD		
	2010	2009	Change	2010	2009	Change
<u>Financial items</u>						
Financial investment and interest income	4	13	(10)	4	21	(17)
Financial expenses	(14)	(15)	1	(41)	(45)	4
Net currency gain/(loss)	(41)	(33)	(8)	(10)	(80)	71
Net financial items	(52)	(35)	(17)	(47)	(104)	57
<u>Financial instruments</u>						
Financial instruments - realised	(0)	3	(4)	(22)	(15)	(7)
Financial instruments - unrealised	1	12	(12)	(93)	180	(273)
Net financial instruments	0	16	(15)	(114)	165	(280)
Financial income/(expense)	(51)	(19)	(32)	(161)	61	(222)



> Balance sheet

USD mill	30.09.2010	30.09.2009	31.12.2009
Assets			
Non current assets	2 103	2 167	2 070
Current assets (excl liquid funds)	45	54	36
Liquid funds	591	284	476
Total assets	2 739	2 505	2 583
Equity & liabilities			
Equity	1 008	858	895
Non current interest-bearing debt	1 141	1 232	1 283
Other non current liabilities	373	262	251
Current liabilities	217	153	154
Total equity and liabilities	2 739	2 505	2 583



> Net debt as of 30.09.2010

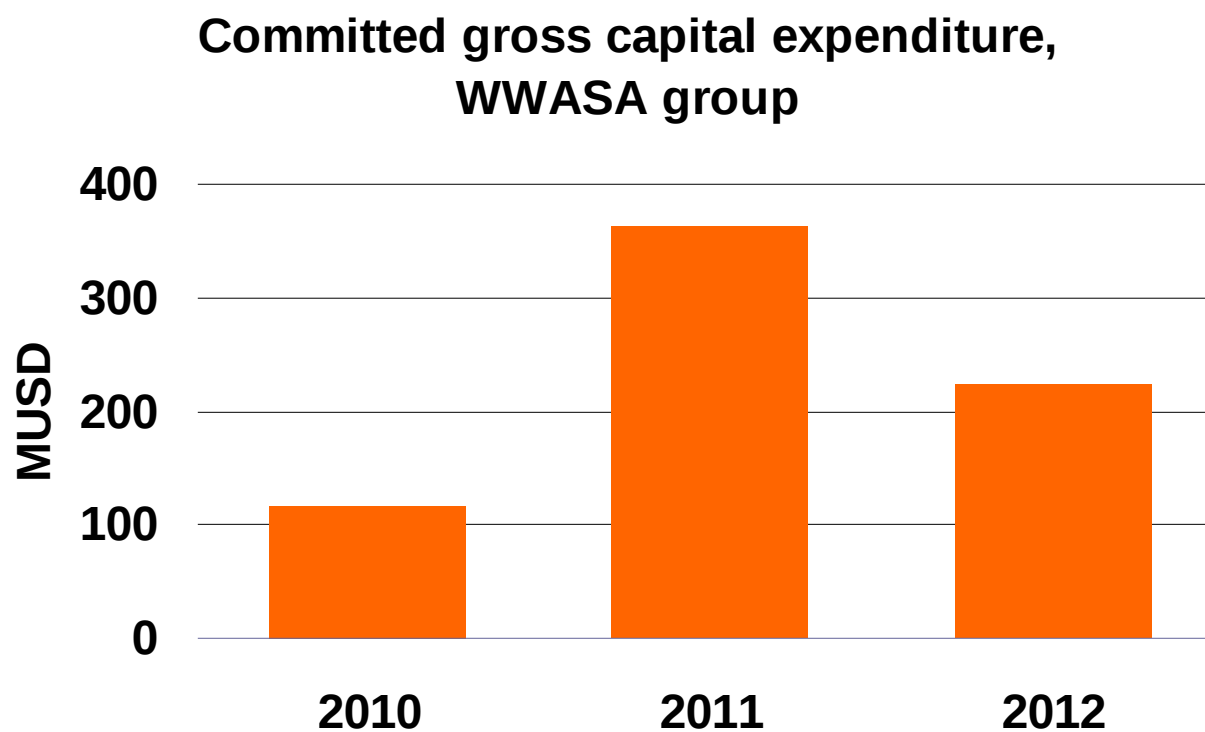
Million USD	WW ASA	Joint Ventures*	Total WW ASA & Joint Ventures
Cash and cash equivalents	510	191	701
Current financial investments	81	0	81
Total liquid funds	591	191	782

	WW ASA senior debt	Joint Ventures* non recourse debt	Total WW ASA & Joint Ventures
Non current interest bearing debt	1141	598	1739
Current interest bearing debt	156	143	299
Total interest bearing debt	1297	741	2038
Net interest bearing debt	706	550	1256

* WW ASA share of JV liquid funds/interest bearing debt



> Forecasted committed gross capital expenditure, WW ASA group





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> Thank you for your attention

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