



Wilh. Wilhelmsen ASA

> First quarter 2011

Benedicte B. Agerup – CFO

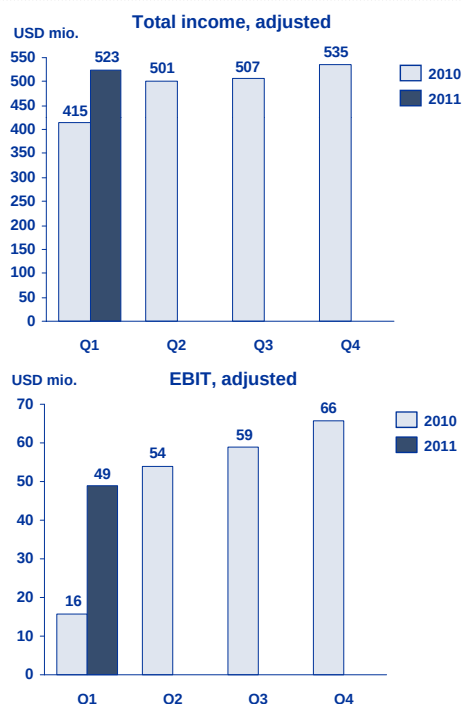


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> Key financials, WW ASA group



Q1 2011 highlights:

- Volumes holding up well in seasonally weak quarter confirming underlying growth
- WWL and EUKOR continue positive earnings trend, weak earnings in ARC
- EBIT negatively impacted by surging bunker prices
- Delivery of the worlds largest ro-ro carrier in March

WW ASA Group

USD mio.	2011 Q1	2010 Q4	2010 Q1	2010 Full year
Total income ¹	523	535	419	1 963
Total income adjusted	523	535	415	1 958
EBITDA ²	82	104	52	338
EBITDA adjusted	82	104	49	335
EBIT	49	66	22	201
EBIT adjusted	49	66	16	194
Net profit/(loss)	26	102	(6)	13
Net profit/(loss) adjusted ³	26	102	(12)	7
Earnings per share	0,12	0,47	(0,03)	0,06

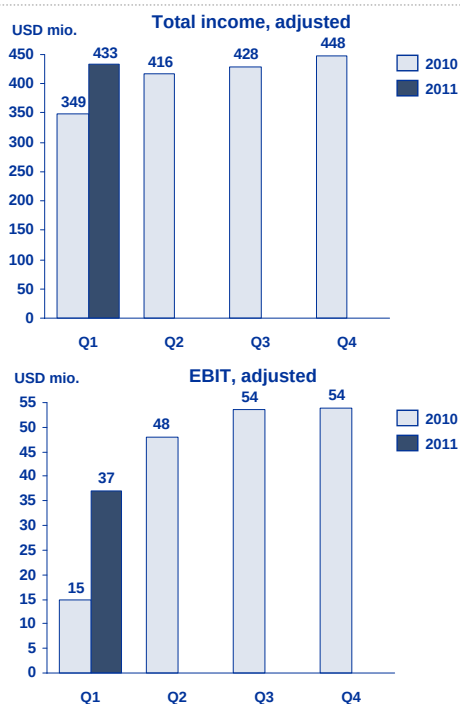
¹ Total income = Operating revenue + Share of profit from associates and joint ventures
+ Gain on sale of assets

² EBITDA = EBIT + Depreciation and impairments

³ Net profit/loss adjusted : not adjusted for potential tax effect on one off items



> Key financials, Shipping segment



Q1 2011 highlights:

- WWL- and EUKOR's cargo volumes on par with Q4 2010, ARC's volumes reduced q-o-q
- Continued improvement in cargo mix with positive outlook for H/H shipments
- Export from Asia to EU/US continued positive trend in Q1, and exports out of EU still very strong giving high vessel utilization
- Rising bunker prices in Q1, increased cost to be partly recovered as bunker surcharges in Q2

SHIPPING

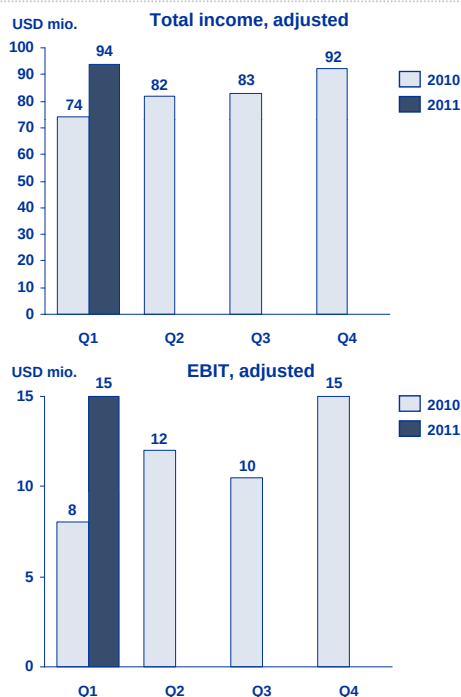
USD mio.	2011 Q1	2010 Q4	2010 Q1	2010 Full year
Total income ¹	433	448	353	1 645
Total income adjusted	433	448	349	1 641
EBITDA ²	69	90	51	310
EBITDA adjusted	69	90	47	305
EBIT	37	54	23	179
EBIT adjusted	37	54	15	171
Net profit/(loss)	19	85	13	23
Net profit/(loss) adjusted	19	85	5	15

¹ Total income = Operating revenue + Share of profit from associates and joint ventures
+ Gain on sale of assets

² EBITDA = EBIT + Depreciation and impairments



> Key financials, Logistics segment



Q1 2011 highlights:

- Strong improvement in total revenue and EBIT y-o-y, Q1-earnings in line with Q4
- Glovis EBIT contribution of USD 6.7 million, up from USD 3.4 million in Q1 2010, weaker than very strong Q4 2010
- Higher contribution from WWL y-o-y and in line with Q4 2010 performance
- Improved EBIT contribution from ASL both y-o-y and q-o-q. Earnings from Transcar included from 1. January 2011

LOGISTICS

USD mio.	2011 Q1	2010 Q4	2010 Q1	2010 Full year
Total income ¹	94	92	74	332
Total income adjusted	94	92	74	332
EBITDA ²	17	16	10	50
EBITDA adjusted	17	16	10	50
EBIT	15	15	8	45
EBIT adjusted	15	15	8	45
Net profit/(loss)	12	13	6	36
Net profit/(loss) adjusted	12	13	6	36

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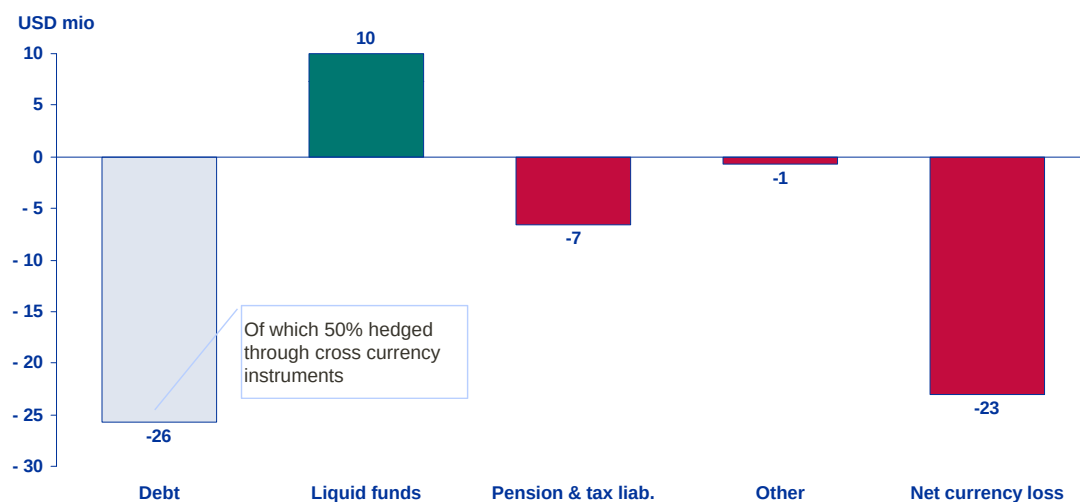


> Note 1; Financial income /(expense)

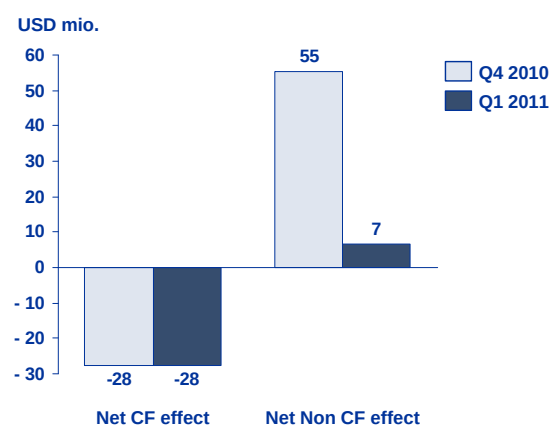
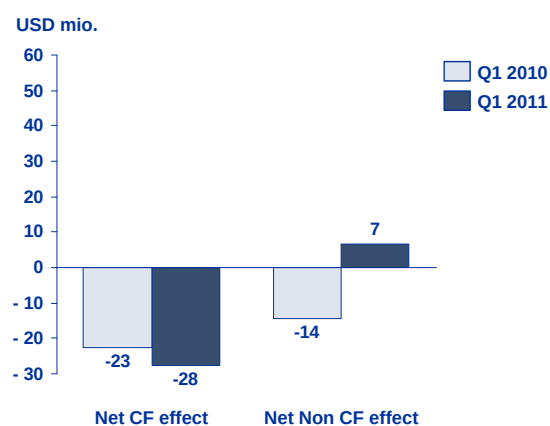
USD mill	01.01-31.03 2011	01.01-31.03 2010	Full year 2010
Financials			
Financial portfolio management 1	1,4	2,2	0,5
Interest income	1,4	0,9	5,8
Other financial items	(0,0)	2,2	(1,7)
Net financial items	2,7	5,4	4,6
Net financials - interest rate			
Interest expenses	(14,7)	(14,2)	(55,7)
Interest rate derivatives - realised	(13,6)	(12,8)	(43,2)
Net interest expenses	(28,3)	(27,0)	(99,0)
Interest rate derivatives - unrealised	9,4	(8,0)	(31,4)
Net financial - currency			
Net currency gain/(loss)	(23,0)	7,3	(9,2)
Currency instruments - realised	(0,1)	1,2	5,0
Currency instruments - unrealised	2,1	(9,3)	(11,5)
Cross currency instruments - realised	0,9	1,0	5,1
Cross currency instruments - unrealised	12,2	(9,4)	(5,7)
Net financial - currency	(7,9)	(9,3)	(16,3)
Financial derivatives bunkers			
Valuation of bunker hedges	3,3	2,0	8,7
Valuation of fuel hedges	0,0	0,0	0,0
Net financial derivatives bunkers	3,3	2,0	8,7
Financial income/(expense)	(20,8)	(36,9)	(133,4)



> Unrealised currency loss mainly on revaluation of NOK liabilities



> Financial income/expense CF effect relatively stable



- CF effect: Financial expenses and financial instruments realised.
- Non CF effect: Financial Investments, interest income (partly), net currency gain/loss & financial instruments unrealised

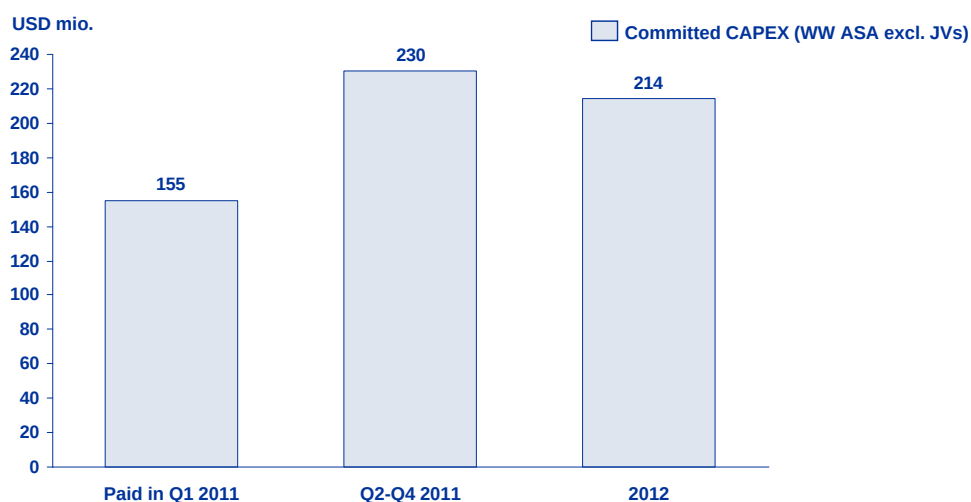


> Financial flexibility through high portion of liquid funds

USD mio.	30.03.2011		31.03.2010		31.12.2010	
Assets						
Fixed assets	2 315	78 %	2 041	81 %	2 154	78 %
Current assets (excl liquid funds)	66	2 %	40	2 %	40	1 %
Liquid funds	577	20 %	450	18 %	582	21 %
Total assets	2 957	100 %	2 531	100 %	2 776	100 %
Equity & liabilities						
Equity	1 134	38 %	896	35 %	1 108	40 %
Long-term Interest bearing debt	1 233	42 %	1 258	50 %	1 106	40 %
Other long-term liabilities	257	9 %	258	10 %	275	10 %
Short-term liabilities	333	11 %	119	5 %	288	10 %
Total equity and liabilities	2 957	100 %	2 531	100 %	2 776	100 %



> Seven newbuildings on own account for delivery 2011 and 2012 ¹⁾



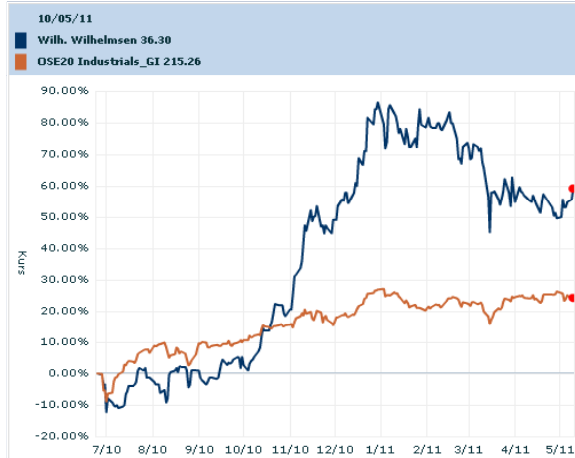
• Including delivered vessels



> Competitive yield through combination of rising share price and dividend payout

WWASA's goal is to provide shareholders with a competitive return over time through a combination of rising value for the company's shares and payment of dividend.

The objective is to have a yearly dividend paid semi-annually.



On 28. April the Annual General Meeting resolved to pay a dividend of NOK 0.5 per share. The dividend was paid to shareholders on 10th May.



Shaping the
maritime industry

> Thank you for your attention

For more information: www.wilhelmsenasa.com

