

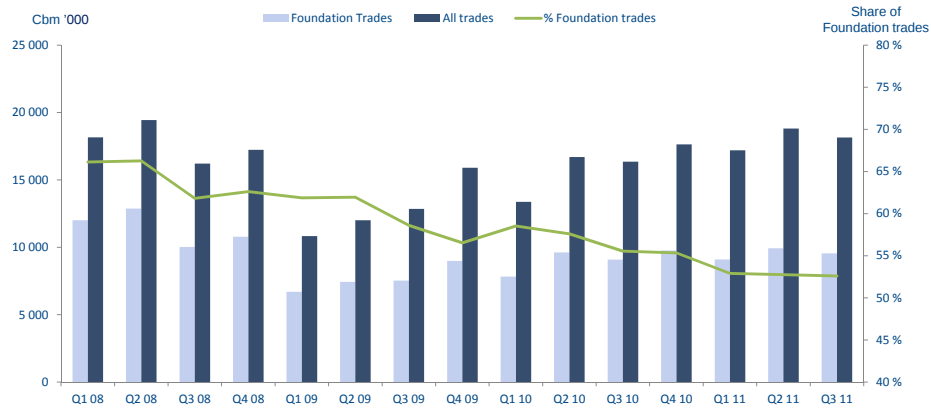


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This presentation contains forward-looking expectations which are subject to risk and uncertainties related to economic and market conditions in relevant markets, oil prices, currency exchange fluctuations etc. Wilh. Wilhelmsen ASA group undertake no liability and make no representation or warranty for the information and expectations given in the presentation.



> Trade development

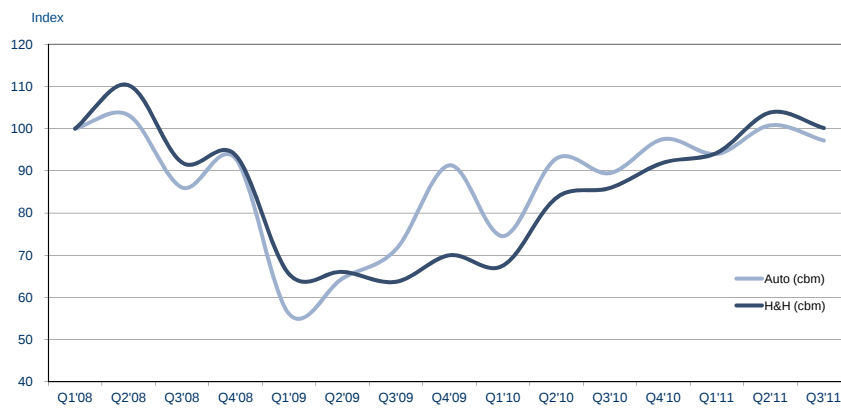


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3



> Healthy cargo mix



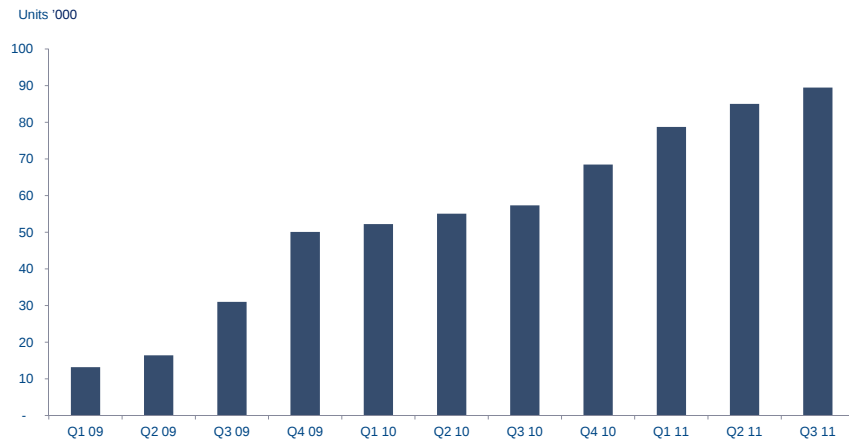
Total volumes WW group – 100%

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> Export volumes from Europe to China - Group liftings continues to see growth

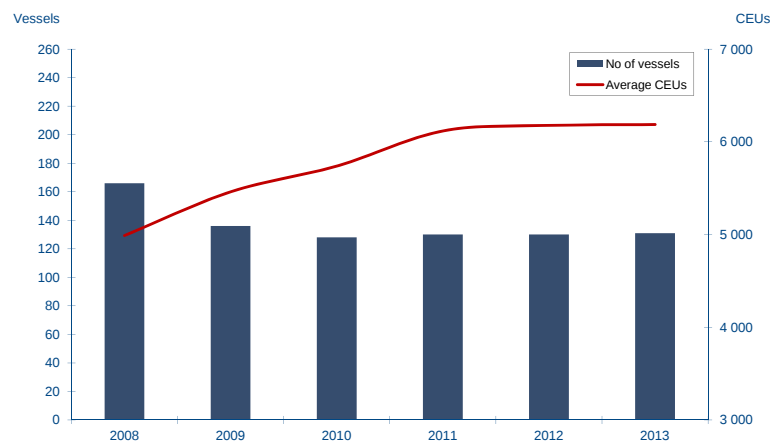


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> Increased operational efficiency

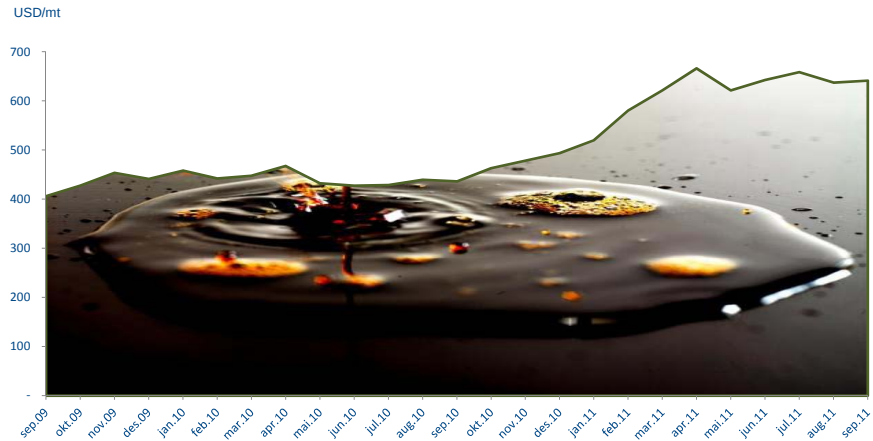


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> **Bunker price development**
- After strong increase in Q1, levelling off during Q2 and Q3



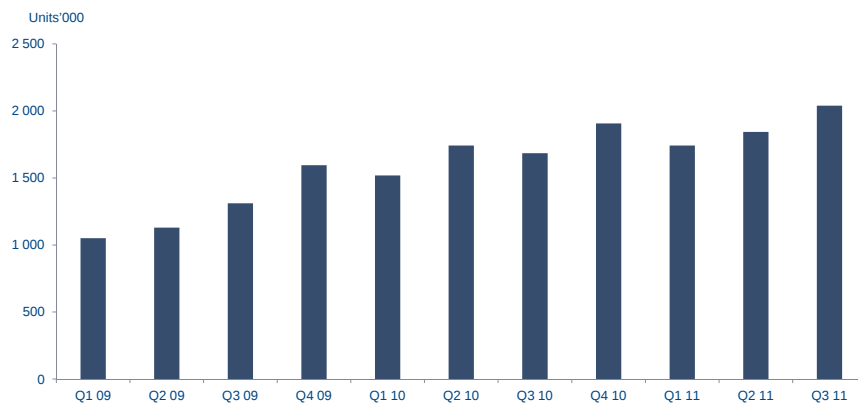
Source: WPMF

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> **Positive trend in logistics volumes**
- WWL total volumes*



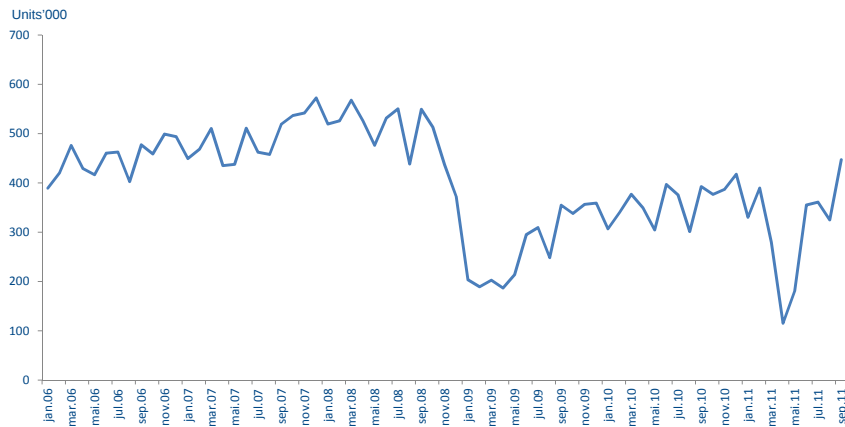
*Includes Auto-, H&H- and BB-volumes on Terminals, Technical Service and Inland Distribution

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> **Japanese exports are back to pre-crisis levels**
- Light vehicle exports



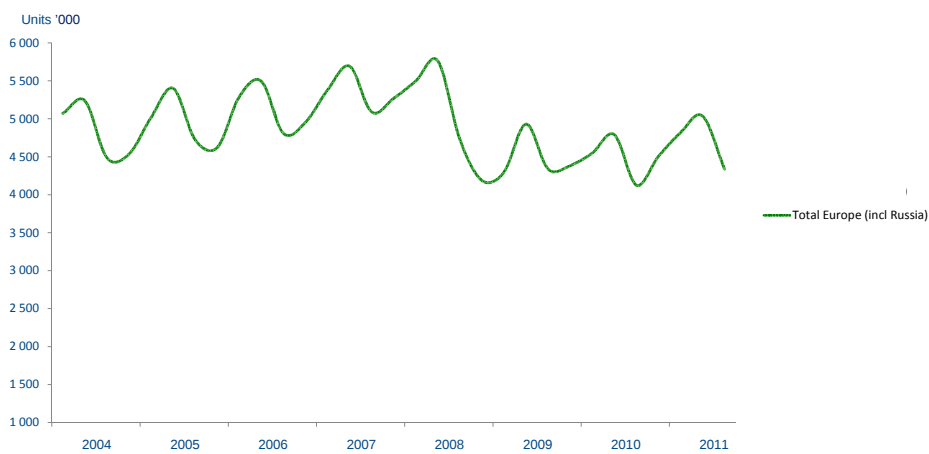
Source: WWL GMI

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> **European car sales development – Sales remain flat**
- Quarterly volumes



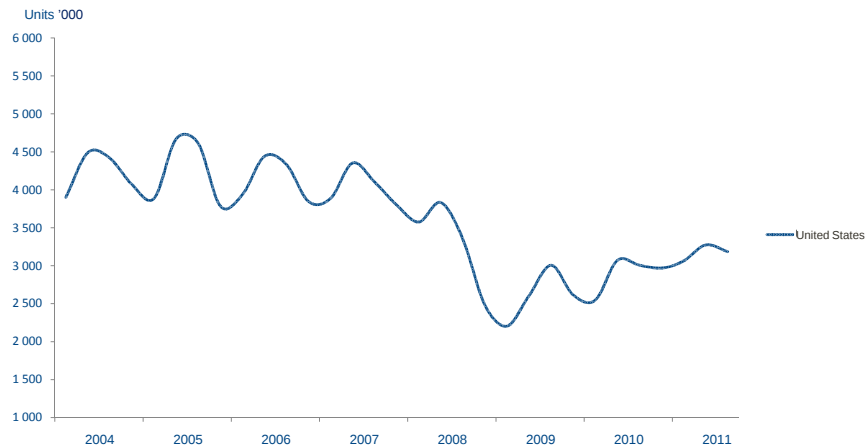
Source: WWL GMI

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> US car sales development – slow but steady growth - Quarterly volumes



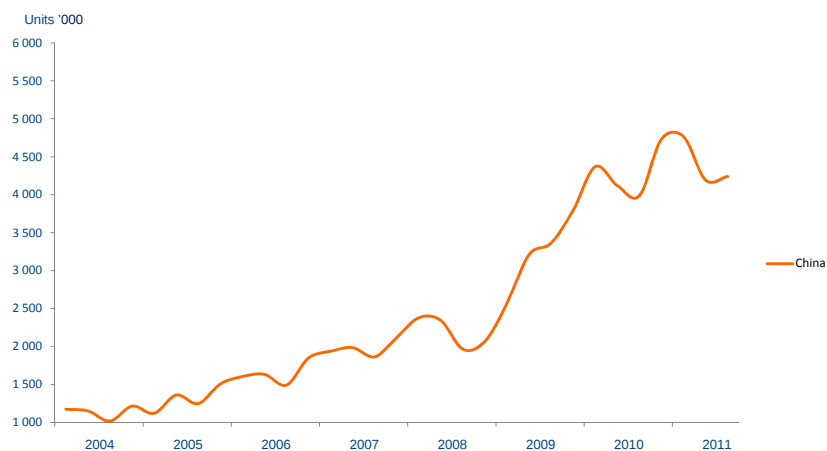
Source: WWL GMI

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> Chinese car sales development – Growth rate levelling off - Quarterly volumes



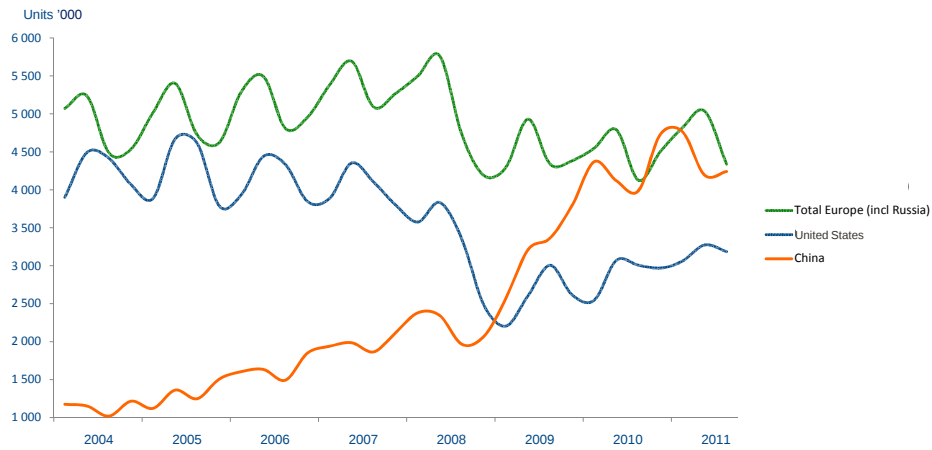
Source: WWL GMI

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> Car sales in key markets - Quarterly volumes



Source: WWL GMI

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> WW ASA Group – market outlook

- Underlying global growth is positive, driven by emerging economies
- Exports to Europe should remain soft
- Exports from Europe to Asia is holding up well
- Exports from Japan have recovered and are back to pre-crisis levels
- HMC/KMC continues their strong sales performance
- Group benefitting from our global sailing pattern, new more efficient tonnage and a healthy cargo mix

Recent The Economist front-pages illustrative of current uncertainty in the global economy



Aug 6th, 2011



Aug 13th, 2011



Oct 1st, 2011



Oct 15th, 2011

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> Outlook for WW ASA

The board of WWASA acknowledges a strong third quarter. The global uncertainty affects both consumer confidence and risk tolerance, and the board recognises that this development could affect the group's performance.



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15



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> Thank you for your attention

For more information: www.wilhelmsenasa.com

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