

Acomo continues its growth trajectory, increasing sales by +6% in the third quarter of 2025

ROTTERDAM (NL), 23 OCTOBER 2025

Today, ACOMO N.V. (Acomo), the Euronext Amsterdam-listed diversified, plant-based food ingredients Group, reports Q3 2025 sales of €357.3 million, an increase of +6% compared to last year, resulting in a YTD growth of +11%. On a constant currency basis, Q3 sales were up +10% and YTD +13%. The business in Europe is growing by double digits helped by higher market prices and relatively stable market dynamics. The market environment in the US remains challenging.

"It is a great achievement that the Group's Q3 2025 sales increased by +6% versus last year's strong performance. Our Spices and Nuts, our Organic Ingredients and our Food Solutions businesses achieved record Q3 sales supported by good price levels. Where our Tea business performed in line with prior year, our Edible Seeds business in the US faced challenging market circumstances with top-line and margin pressure in addition to the weakened US dollar. In the short term these challenges will remain, however we are fully focused on regaining momentum as we have the building blocks in place. As highlighted earlier in investor calls, H2 2024 and H1 2025 were exceptionally strong, and we anticipated performance to gradually return to be more balanced between the quarters. Our fundamentals remain robust and our long-term mission continues to be 'building routes to healthier foods'. Testament to our strategy is the latest acquisition of Manuzzi, a well-known nuts and dried fruits company in Italy", said Acomo CEO Allard Goldschmeding.

Revenue Development

(in € millions)	Quarter 3			Year-to-date Quarter 3		
	2025	2024	Change vs Q3 2024	2025	2024	Change vs YTD 2024
Spices and Nuts	126.3	115.8	+9%	392.9	345.4	+14%
Edible Seeds	49.2	59.0	-17%	173.4	193.0	-10%
Organic Ingredients	148.1	127.2	+16%	451.1	355.2	+27%
Tea	28.9	28.9	+0%	83.0	95.1	-13%
Food Solutions	6.3	5.3	+19%	19.2	17.1	+12%
Holding and Intra Group	(1.6)	(0.7)		(3.8)	(2.1)	
Total Acomo	357.3	335.6	+6%	1,115.8	1,003.8	+11%

- Spices and Nuts showed a +9% sales increase in Q3 supported by higher market prices for key products and the business acquired in the Nordics in August 2024. All companies in this segment contributed to the sales growth.
- On a reported basis Edible Seeds sales decreased by -17% in Q3, of which -5% is due to foreign currency translation. The decline was driven by lower volumes, reflecting subdued retail foot traffic, weaker sunflower prices, and U.S. market uncertainty amid tariffs and challenging macroeconomic conditions.
- Organic Ingredients posted a +16% sales increase driven by strong performance across the various product groups and positive cocoa market conditions. Q3 as well as YTD volumes in both Europe and North America are above last year, underscoring the strength of the segment's organic sourcing capabilities and market positioning.
- On a reported basis Tea Q3 sales were flat versus last year. Excluding the impact of foreign currency translation, Q3 sales increased by +6%. Market conditions remain competitive and increasingly fragmented, but demand for value-added blends develops positively.
- Food Solutions continued its upward trajectory with a growth of +19% in Q3, benefiting from increased production capacity at the new facility in Oostende (Belgium). Strong demand for both wet and dry blends resulted in double-digit growth in sales volume and revenue, highlighting the growing importance of tailored ingredient solutions in the market.

Other key highlights:

- On 6 October 2025 the acquisition of Manuzzi S.r.l. (nuts and dried fruits) in Italy was announced. This acquisition aligns perfectly with the strategy laid out at the Capital Markets Day earlier this year. Closing is expected in Q4 2025.
- Joe Driscoll has been appointed as President and CEO of Red River Commodities per 29 September 2025. Joe is a seasoned CEO and business leader with an entrepreneurial drive and proven track record.
- In the beginning of October the new Acomo website was launched (www.acomo.nl) clearly positioning the company as a leading plant-based ingredients company and explaining the value-added services we provide to customer and suppliers.

Outlook 2025

Acomo is well-positioned to deliver a strong full-year performance. While the pace of growth in Q4 is expected to moderate compared to the exceptional results of H2 2024, the company's diversified portfolio, global sourcing capabilities, and strong customer relationships provide a solid foundation for continued progress. The market environment in the United States continues to be characterized by uncertainty around tariffs and unfavorable market price developments. Acomo remains committed to executing its long-term strategy and creating sustainable value for all stakeholders.

Financial calendar 2026

5 March	Press release FY 2025 results (pre-market)
5 March	Annual Report 2025
24 April	Annual General Meeting
24 April	Q1 2026 Trading update (pre-market)

Notes to the editors:

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About ACOMO N.V.

ACOMO N.V. is an international group with as its principal business the sourcing, trading, treatment, processing, packaging, and distribution of conventional and organic plant-based food ingredients. Our main subsidiaries are Catz International B.V. in Rotterdam, the Netherlands (spices and food raw materials), The Organic Corporation B.V. in Amsterdam, the Netherlands, and Tradin Organics USA LLC in Aptos, USA (organic ingredients), Royal Van Rees Group B.V. in Rotterdam, the Netherlands (tea), Red River Commodities Inc. in Fargo, USA, Red River Global Ingredients Ltd. in Winkler, Canada, Red River-van Eck B.V. in Etten-Leur, the Netherlands, Food Ingredients Service Center Europe B.V. in Etten-Leur, the Netherlands, and SIGCO Warenhandelsgesellschaft mbH in Hamburg, Germany (edible seeds), King Nuts B.V. in Bodegraven, Delinuts B.V. in Ede, Tovano B.V. in Maasdijk, the Netherlands, and Delinuts Nordics AB in Malmö, Sweden (nuts), and Snick EuroIngredients N.V. in Ruddervoorde, Belgium (food solutions). Acomo shares have been traded on Euronext Amsterdam since 1908.