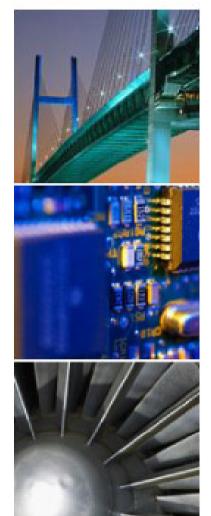


# AMG Advanced Metallurgical Group N.V.



Investor Presentation 2<sup>nd</sup> Quarter 2008

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### **AMG Presentation Team**





### AMG at a Glance

Preeminent global specialty materials and materials technology company serving high growth end-markets

**Advanced Materials Division: Niche and complex specialty materials** 

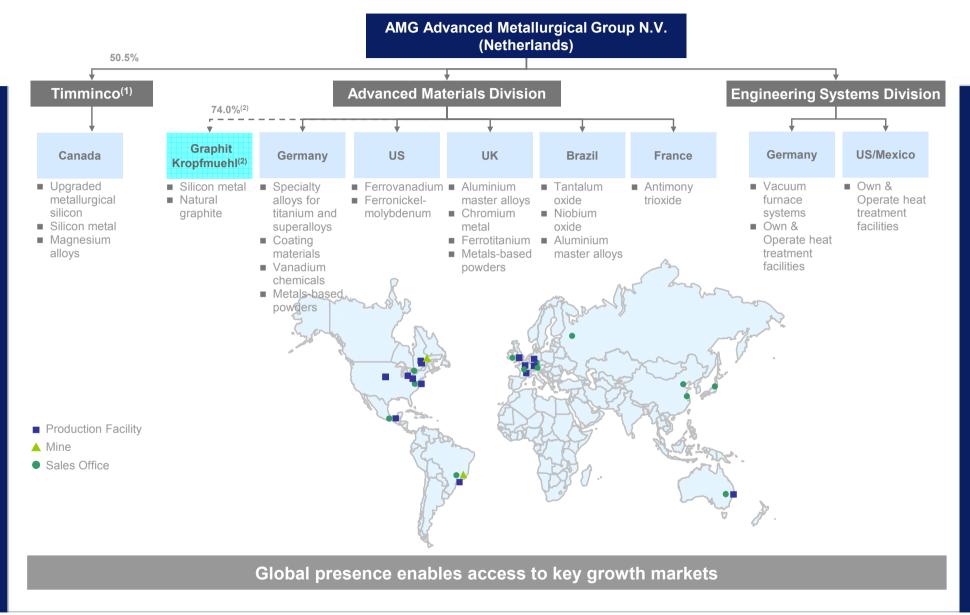
Engineering Systems Division: Advanced vacuum furnace systems for high-purity metals

Timminco (50.5%-owned): Solar grade silicon and lightweight metals

Market and technological leadership across segments

Strong First Quarter 2008 results: revenue up 22% to \$327 million and EBITDA up 73% to \$43 million

# **Global Operations**



Note: This chart is a simplified depiction of AMG's organisational structure.

Timminco Limited is listed on the Toronto stock exchange (TIM CN / TIM.TO).

<sup>(2)</sup> Graphit Kropfmuehl AG ("GK") is listed on the Frankfurt stock exchange (GKRG.DE / GKR GR). The acquisition of approximately 74.0% of outstanding shares was completed in April 2008. AMG has also launched a voluntary public tender offer for the remaining shares.

### **Advanced Materials Division**

#### **Market Leadership** ■ #1 producer in North America ■ #1 global producer from secondary sources (i.e., spent refinery catalysts **Ferrovanadium** and power plant residues) ■ Key customers include Nucor and Steel **Dvnamics** ■ Largest global supplier of specialty alloys for the titanium industry **Specialty Alloys** One of a few certified aerospace alloy for Titanium producers globally ■ Key customers include Allegheny Technologies and Titanium Metals ■ Antimony trioxide – #1 in Europe ■ Aluminium master alloys – #1 globally Selected ■ High-purity chromium metal – #1 **Other Materials** globally

#### **Recent Highlights**

- Completion of first phase of Cambridge (U.S.) vanadium expansion project, increasing throughput capacity from 4.0 million lbs to 4.5 million lbs
- Secured highly attractive long-term contract for supply of spent refinery catalysts for ferrovanadium production
- 93% year over year increase in ferrovanadium reference price (Ryan's Notes Q1 2007- Q1 2008) driven by South African supply disruptions
- Acquired remaining 75% of FNE, a leading producer of rotatable targets for large area coatings with a focus on thin film solar applications
- Commenced expansion programme to double tantalum mining production in Brazil
  - Hydroelectric power plant in Brazil
- Acquired approximately 74.0% of Graphit Kropfmuehl
  - Launched a voluntary public tender offer for the remaining shares

# **Engineering Systems Division**

#### **Market Leadership** ■ #1 producer globally Strong multi-industry demand for titanium alloys (e.g., aerospace engine Vacuum Remelting and industrial gas turbine markets) **Systems** ■ Key customers include ThyssenKrupp, Baosteel and Allegheny Technologies ■ Leading global manufacturer of solar silicon melting and crystallisation Solar Silicon furnace systems **Melting and** Crystallisation Significant and growing demand for **Furnace** solar-grade silicon **Systems** ■ Key customers include REC and Elkem ■ Leading provider of vacuum heat treatment services for OEMs in the transportation, aerospace and tooling industries **Own & Operate** ■ Key customers include General Motors, BMW and VDO Automotive

#### **Recent Highlights**

- Strong demand for solar silicon melting and crystallisation furnace systems increased approximately 40% Q1 2008 – Q1 2007
- Record backlog of \$351 million at 31 March 2008 with current backlog exceeding that level
  - Backlog increased 39.2% from year end 2007
- New facilities brought on-line to meet demand
  - Germany: acquired Berlin facility for production of solar silicon and other furnace systems; ramp-up in progress
  - Mexico: completed Own & Operate facility on-time and on-budget
- Joint venture partnership strengthens position in pebble bed nuclear reactor process technology
- Ongoing R&D initiatives driving new technologies and product enhancements

### **Timminco**

#### **Market Leadership** ■ Leading producer for the rapidly growing solar photovoltaic energy industry ■ Low-cost solar silicon producer with **Upgraded** Metallurgical proprietary production technology Silicon ■ 99.999% purity achieved ■ #2 independent producer in North America and #1 in Canada Supplier to leading manufacturers in Silicon Metal the chemicals, aluminium and polysilicon industries including Alcoa. Rio Tinto Alcan and Wacker Chemie ■ #1 producer of magnesium anodes to the North American water heater industry ■ Leading producer of specialty Magnesium magnesium products for the consumer products, chemicals and pharmaceutical industries

#### **Recent Highlights**

- Rapidly growing demand for silicon metal and solar silicon
  - Rising energy prices globally
  - Solar silicon supply shortages
- Multiple long-term contract wins
  - Major contract with Q-Cells recently signed
  - 2<sup>nd</sup> contract with SPI signed in May
  - Current capacity sold-out at attractive prices
- Completed construction of first solar silicon facility in Bécancour, Canada
  - First of three lines commenced operation in December 2007
  - Additional two lines started up in February 2008
  - Production expected to reach capacity level of 300 tonnes/month in Q3 2008
  - Announced the quadrupling of solar silicon capacity to 14,400 tonnes by end of 2009
- Shipped 100 tonnes in Q1 2008 at an average price in excess of \$60/kg.

# Investment Highlights

Unique metallurgical expertise Leadership in specialty metals and vacuum furnace systems Focus on high growth metals and end-markets Favourable pricing environment continued with upside potential **Pro-active management of market volatility Experienced, growth-oriented management team** 

# Focus on CO<sub>2</sub> Technologies and Markets

#### Solar

- Furnace technology leadership for the production of high-purity solar wafers
- Low-cost producer of solar silicon based on proprietary technology
- New Timminco solar silicon facility is producing and shipping
- Significant producer of silicon metal sold to polysilicon producers

#### **Fuel Economy**

- Proprietary alloys and superalloys for aerospace applications
- Furnace technology for production of titanium and other weight-advantaged metals

#### **Nuclear**

- Sintering furnaces for nuclear fuel
- Furnaces and process technology for pebble bed reactors
- Graphite production from GK acquisition is a critical input for nuclear components
- JV in France for the production of nuclear fuel sintering and related furnaces

#### Recycling

- Spent refinery catalyst and power plant residue recovery for production of ferrovanadium and ferronickel-molybdenum
  - Capacity expansion in progress
- New long-term contract for spent catalysts supports capacity expansion plans

# Graphit Kropfmuehl Acquisition Highlights

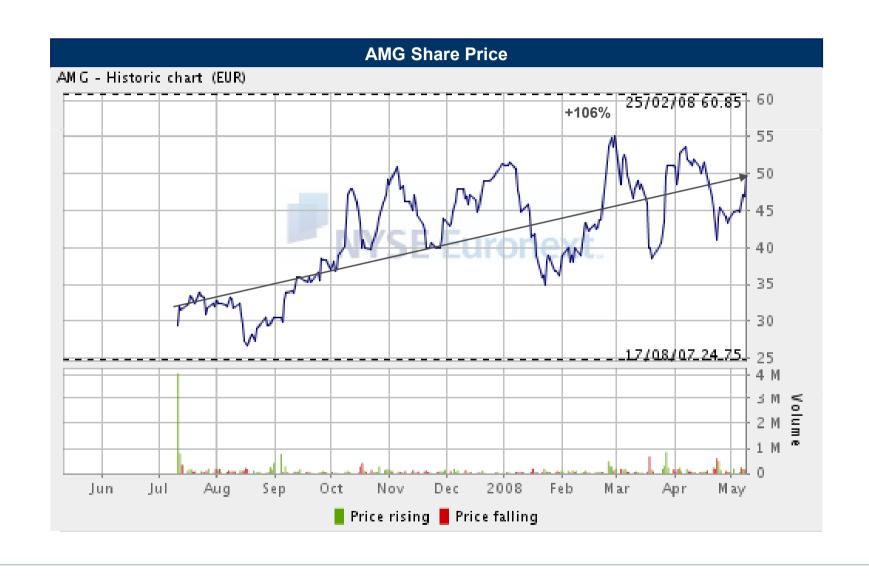
### Overview

- Acquired 62.3% of Graphit Kropfmuehl AG ("GK") from majority shareholders for consideration of €32.7 million
  - Additional purchase of 11.7% of shares on open market
  - AMG currently owns approximately 74.0% of GK
  - Launched a voluntary public tender offer for remaining shares in April 2008
- GK is a leading producer of high-grade natural graphite (36% of sales) and the only German producer of silicon metal (64% of sales)
- Production sites in Germany, UK and the Czech Republic; mine in Sri Lanka
- Listed on Frankfurt stock exchange ("GKRG.DE / GKR GR")
- 2007 revenue and EBITDA of €83.1 million and €7.9 million, respectively

#### Rationale and Benefits

- Silicon metal business supports growth in solar applications and improves access to the largest solar market in Europe
- Natural graphite adds to specialty metals capabilities with significant market opportunities in nuclear applications
- Builds on existing product and technology portfolio for nuclear industry
- Accretive to earnings in 2008 with substantial accretion post-integration

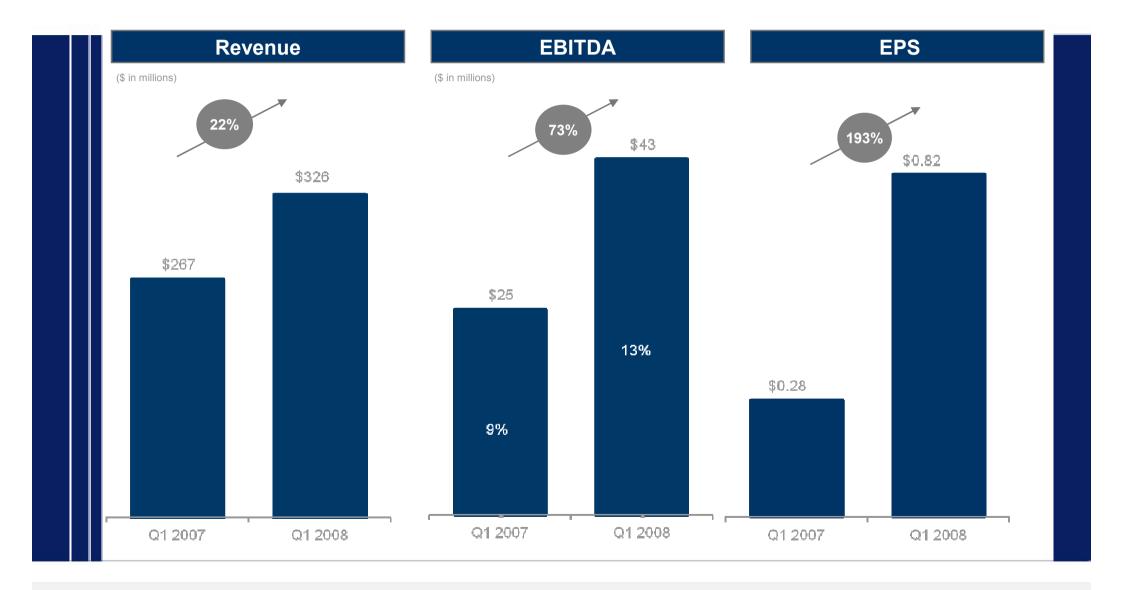
# Share Price Development



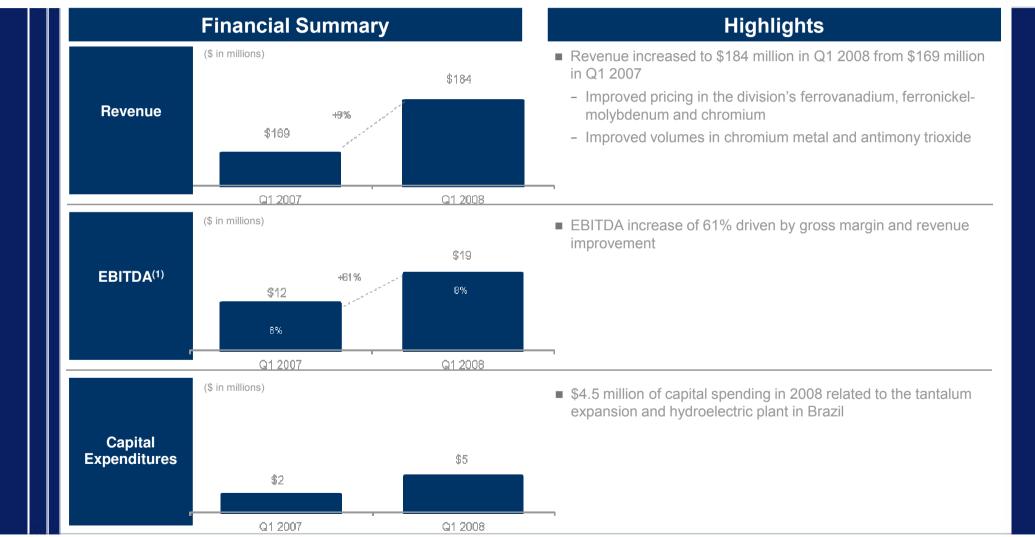
# Share Price Development



### Record Results in Q1 2008

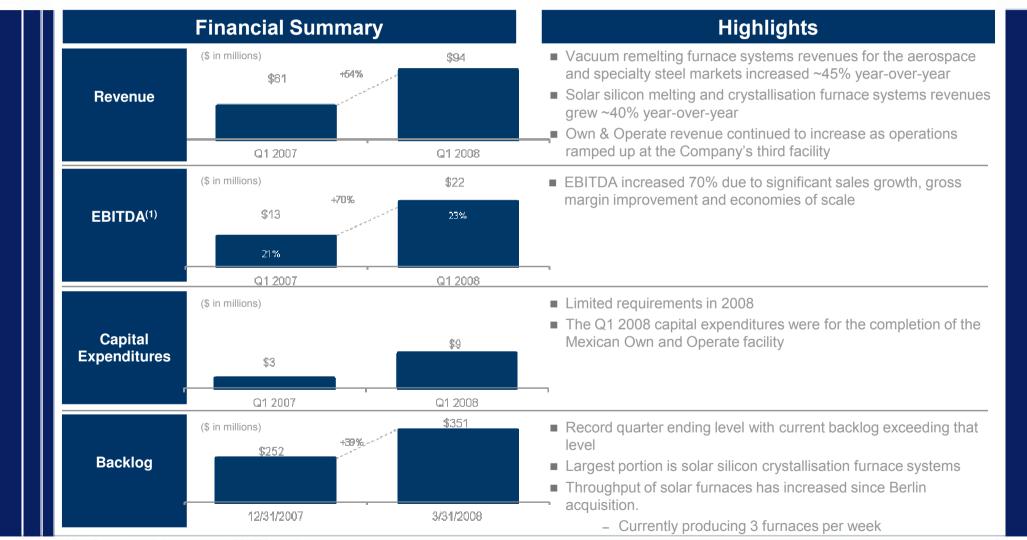


### **Advanced Materials Division**

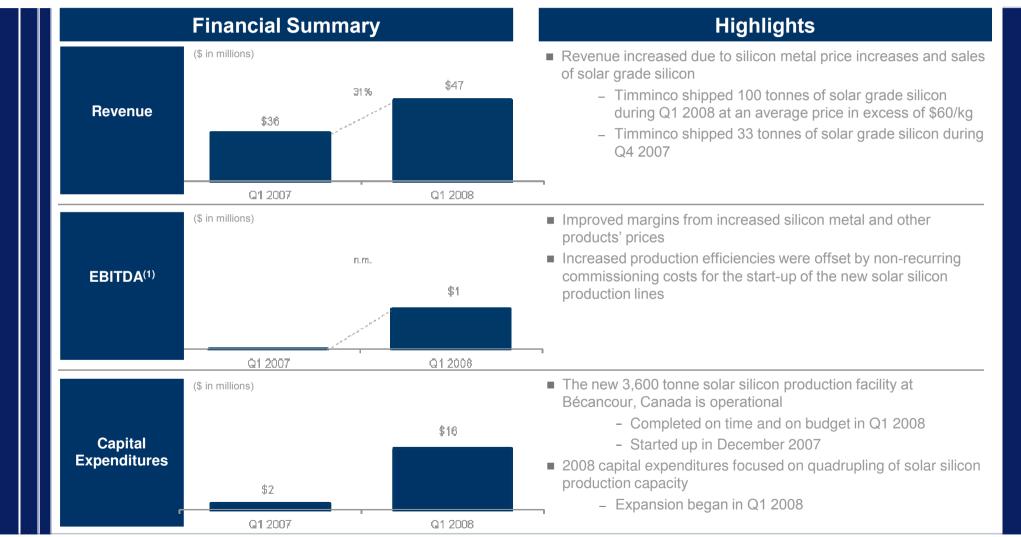


(1) Percentages in bars represent EBITDA margins.

# **Engineering Systems Division**



### **Timminco**



(1) EBITDA margins are not material.

# Capital Programmes and Recent Acquisitions Support Strategic Growth Initiatives

Current Capital Programmes					
Product	Amount	Purpose	Timing		
Ferrovanadium	\$30m	Second phase of expansion to enable doubling of spent catalyst processing capabilities	2008–2009		
Silicon (1)	\$65m	Further expansion of Timminco's high-purity solar silicon metal facility to 14,400 tonnes	2008		
Specialty Alloys for Titanium and Superalloys	\$5m	New furnace for production expansion	2008		
Tantalum	\$7m	Expansion of tantalite mine and hydro-electric powerplant in Brazil	2008		
Plasma Coatings	\$6m	Expansion into new coating products	2008		
Maintenance Capex	\$8–\$10m	Maintenance of facilities and equipment	Annual basis		

Pending Acquisitions					
Company / Product Area	Amount	Purpose	Timing		
Graphit Kropfmuehl (2)	\$82m	Supports growth in solar and nuclear applications and improves access to European markets	2008		
Coatings	\$8m	Expansion in coatings products which augment current product offering	2008		

In addition to the pending acquisitions, the Company is in the evaluation / discussion phase with third parties on major solar projects and investments

<sup>(1)</sup> Funded by capital raise at Timminco.

<sup>(2)</sup> GK is listed on the Frankfurt stock exchange (GKRG.DE / GKR GR). AMG has acquired approximately 74% of GK during the second quarter 2008. The Company has launched a tender offer for the remaining 26% of shares outstanding. \$82 million reflects the estimated purchase price of 100% of shares outstanding.

# **Strong Capital Base**



- Cash position improved to \$208.4 million at 31 March 2008
- Total debt increased to \$175.8 million, primarily due to GK acquisition financing
- AMG had a net cash position of \$32.6 million at 31 March 2008

Note: Cash includes S-T investments

### 2008 Outlook

# Advanced Materials

- Ferrovanadium prices have moved up sharply in 2008 year-to-date, owing primarily to South African disruptions
- Ferrovanadium and ferronickel-molybdenum production expected to increase 15% in 2008 due to the recently completed phase of expansion
- Tantalum pricing increasingly attractive production is expected to increase as well
- GK acquisition will contribute solidly and will benefit from synergies with existing businesses

#### Engineering Systems

- Backlog at 31 March at record levels with current backlog exceeding that level
- Berlin facility acquisition has shortened furnace delivery times
- Evaluating projects to become more involved in the solar value chain
- Pricing has remained strong due to robust demand and AMG's technological leadership
- Own & Operate business growing steadily
  - Full year of Mexico production in 2008
  - Considering other locations, including China

#### Timminco

- Solar silicon expansion continuing
  - Quadrupling of capacity has commenced fully funded and expected to be operational in the second half of 2009
  - Multiple contract negotiations are underway
- Silicon metal prices up significantly for 2008



# Safeguard – Overview and Update

- Safeguard International Fund, L.P. is the largest shareholder of AMG
  - 7.1 million shares representing 26.6% as of 31/03/08
  - Safeguard was founded as a private equity fund in 1997
  - Original life was to be 8 years
  - Recently received third one-year extension to 31/3/09 Safeguard is expected to wind down prior to that date by liquidating its investments or distributing them to its limited partners
- Dr. Heinz Schimmelbusch and Arthur Spector are managing directors of Safeguard
- Safeguard's investments other than AMG are:
  - Timminco Limited (deeply in-the-money convertible notes representing ~17.4 million new Timminco shares)
  - Puralube, Inc. (27.5%)
  - PFW Aerospace AG (100%)

### **Timminco Limited**

**Company** Timminco Limited

Market capitalisation<sup>(1)</sup> C\$2,408 million (\$2,422 million)

**Diluted shares** 118 million

Share price<sup>(1)</sup> C\$23.15

**52-week high / low<sup>(1)</sup>** C\$28.50 (16/4/08) / C\$3.21 (24/5/07)

**Avg. 3-month daily volume** 3,073,680 shares

**Listing location** Toronto stock exchange

Symbol Bloomberg: TIM CN

Reuters: TIM.TO

<sup>(1)</sup> As of 9/5/08.

# Graphit Kropfmuehl AG

**Company** Graphit Kropfmuehl AG

Market capitalisation<sup>(1)</sup> €52.6 million (\$82 million)

**Diluted shares** 2.88 million

Share price<sup>(1)</sup> €18.25

**52-week high / low**<sup>(1)</sup> €18.30 (9/5/08) / €11.04 (17/3/08)

**Avg. 3-month daily volume** 5,277 shares

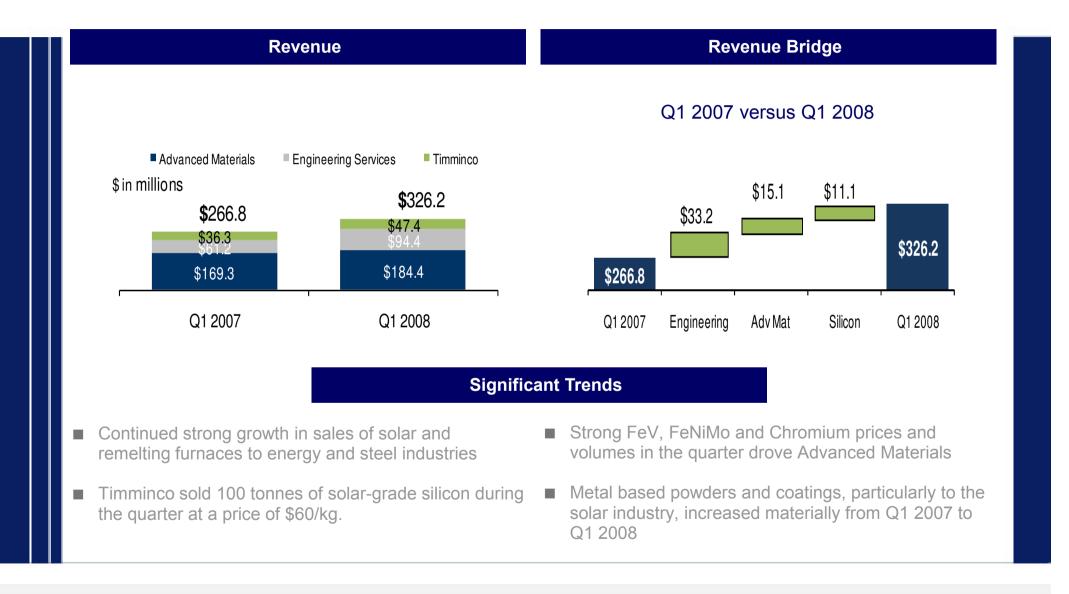
**Listing location** Frankfurt stock exchange

Symbol Bloomberg: GKR GR

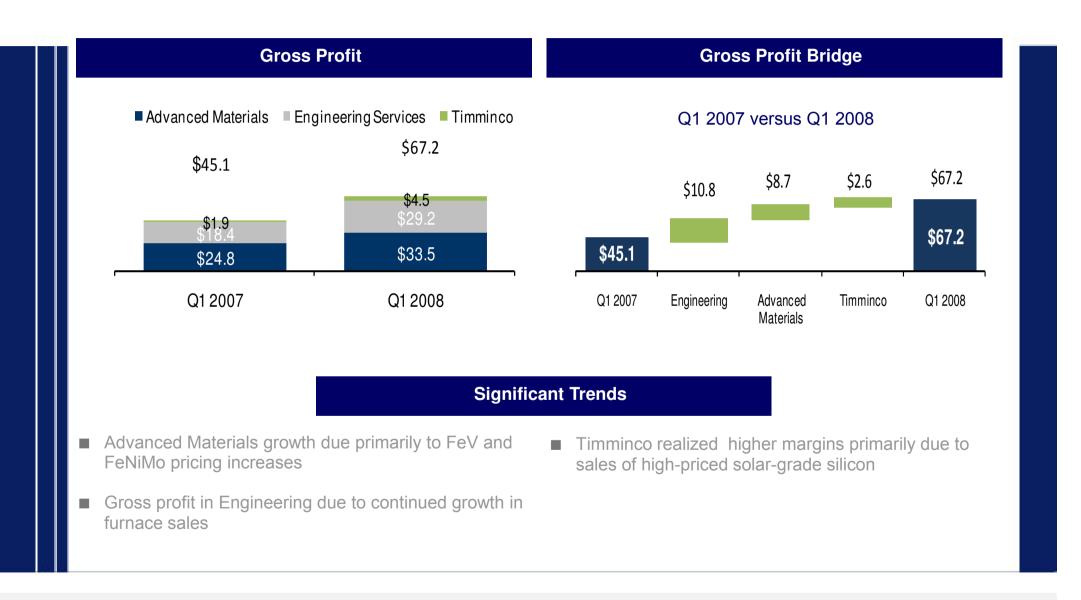
Reuters: GKRG.DE

<sup>(1)</sup> As of 9/5/08.

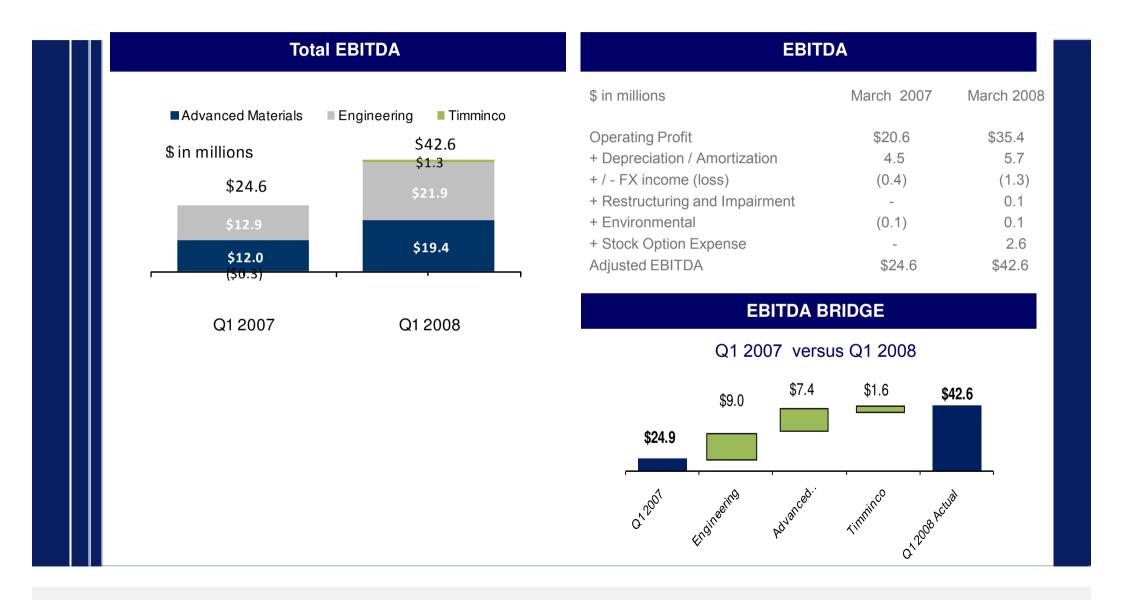
#### Revenue



### **Gross Profit**



### **EBITDA Overview**



# Consolidated Income Statement

\$ in thousands	Q1 2007 Actual	Q1 2008 Actual
Total Revenue Cost of Goods Sold	266,829 221,726	326,148 258,937
Gross Margin	45,103	67,210
Selling, General and Admin. Other Expense (Income)	25,638 (1,126)	32,969 (1,167)
Operating Profit	20,591	35,408
Net Finance Costs	8,415	3,298
Equity Accounted Investee Profit	(130)	101
Profit before Income taxes	12,046	32,211
Tax Provision	5,043	8,680
Profit for the Year	7,003	23,531
Attributable to: Shareholders of the Company Minority Interest	7,398 (395)	22,509 1,022

# **Consolidated Balance Sheet**

\$ in thousands	December 31 2007 Actual	March 31 2008 Actual
Fixed Assets	455.700	404.700
Fixed Assets	155,763	181,763
Goodwill and Intangibles	50,291	51,018
Other non-current assets	76,613	96,311
Inventories	186,410	218,631
Receivables	187,243	252,475
Other current assets	67,669	64,102
Cash	172,558	202,702
TOTAL ASSETS	896,547	1,067,002
TOTAL EQUITY	309,797	332,645
Long-term Debt	115,726	145,260
Pension Liabilities	102,809	108,065
Other long-term liabilities	61,872	69,612
Current Debt	25,056	30,507
Accounts Payable	126,827	156,292
Advance Payments	74,731	136,530
Accruals	47,350	52,926
Other current liabilities	32,379	35,165
TOTAL LIABILITIES	586,750	734,357
TOTAL LIABILITIES AND EQUITY	896,547	1,067,002

### **Consolidated Cash Flows**

\$ in thousands	Q1 2007 Actual	Q1 2008 Actual
Cash Flows from Operations	42,703	30,352
Capital Expenditures	(6,676)	(29,223)
Other Investing Activities	162	(3,831)
Cash Flows from Investing Activities	(6,514)	(33,054)
Cash Flows from Financing Activities	(3,764)	25,951
Net increase (decrease) in cash	32,425	23,249
Beginning Cash	54,610	172,558
Effects of exchange rates on cash	1,347	6,895
Ending Cash	88,382	202,702
Approximate availability under AMG lines of credit	39,724	63,558
Total Liquidity	128,106	226,260

\$20 million was drawn on the credit facility in March to fund the GK acquisition Cash flow from operations negatively impacted by increases in working capital