

**Appendix to the press release 22 May 2013**

**Q1 2013**

***Highlights  
for the period ended 31 March***

**Brunel International  
(unaudited)**

*P&L amounts X € 1 million*

	<b>Q1 2013</b>	<b>Q1 2012 restated</b>	<b>Change %</b>
Revenue	296.2	287.5	3% *
Gross profit	52.4	55.8	-6%
Gross margin	17.7%	19.4%	
Ebit	13.5	20.8	-35%
Ebit %	4.5%	7.2%	
 Average Directs	 10,512	 9,049	 16%
Average Indirects	1,469	1,311	12%
Ratio direct/indirect	7.2	6.9	

\* +3% at constant currencies

**Brunel Europe**  
(unaudited)
*P&L amounts X € 1 million*

	Q1 2013	Q1 2012	Change %
Revenue	95.6	94.7	1%
Gross profit	31.5	34.4	-8%
Gross margin	33.0%	36.3%	
Ebit	10.3	13.3	-22%
Ebit %	10.8%	14.0%	
Average Directs	4,274	3,992	7%
Average Indirects	820	794	3%
Ratio direct/indirect	5.4	5.2	

**Brunel Germany**  
(unaudited)
*P&L amounts X € 1 million*

	Q1 2013	Q1 2012	Change %
Revenue	49.4	44.0	12%
Gross profit	17.9	17.6	2%
Gross margin	36.2%	39.9%	
Ebit	6.8	7.1	-4%
Ebit %	13.8%	16.1%	
Average Directs	2,145	1,847	16%
Average Indirects	413	364	13%
Ratio direct/indirect	5.2	5.1	

**Brunel Netherlands**  
(unaudited)
*P&L amounts X € 1 million*

	Q1 2013	Q1 2012	Change %
Revenue	38.6	42.6	-9%
Gross profit	11.8	14.9	-20%
Gross margin	30.7%	34.9%	
Ebit	3.5	6.1	-43%
Ebit %	9.0%	14.3%	
Average Directs	1,776	1,781	0%
Average Indirects	318	332	-4%
Ratio direct/indirect	5.6	5.4	

**Brunel Oil & Gas**  
 (unaudited)

*P&L amounts X € 1 million*

	Q1 2013	Q1 2012 restated	Change %
Revenue	200.7	192.9	4%
Gross profit	20.9	21.4	-2%
Gross margin	10.4%	11.1%	
Ebit	6.9	8.9	-22%
Ebit %	3.5%	4.6%	
 Average Directs	 6,238	 5,057	 23%
Average Indirects	649	517	26%
Ratio direct/indirect	9.6	9.8	

**Brunel Energy**  
 (unaudited)

*P&L amounts X € 1 million*

	Q1 2013	Q1 2012 restated	Change %
Revenue	165.0	127.0	30%
Gross profit	18.0	15.0	20%
Gross margin	10.9%	11.8%	
Ebit	5.4	4.4	21%
Ebit %	3.3%	3.5%	
 Average Directs	 5,815	 4,235	 37%
Average Indirects	605	470	29%
Ratio direct/indirect	9.6	9.0	

**Brunel Projects**  
 (unaudited)

*P&L amounts X € 1 million*

	Q1 2013	Q1 2012	Change %
Revenue	35.7	66.2	-46%
Gross profit	2.9	6.4	-55%
Gross margin	8.0%	9.6%	
Ebit	1.5	4.9	-70%
Ebit %	4.1%	7.4%	
 Average Directs	 423	 822	 -49%
Average Indirects	33	27	22%
Ratio direct/indirect	12.8	30.4	