

**Appendix to the press release 1 May 2014**  
**Q1 2014**

**Highlights for the period ended 31 March**

**Brunel International (unaudited)**

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P&L amounts in EUR million

|                         | <b>Q1 2014</b> | <b>Q1 2013</b> | <b>Change %</b> |
|-------------------------|----------------|----------------|-----------------|
| Revenue                 | 340.7          | 296.2          | <b>15% *</b>    |
| Gross profit            | 62.1           | 52.4           | <b>18%</b>      |
| Gross margin            | 18.2%          | 17.7%          |                 |
| EBIT                    | 21.1           | 13.5           | <b>57%</b>      |
| EBIT %                  | 6.2%           | 4.5%           |                 |
| Average directs         | 12,358         | 10,512         | <b>18%</b>      |
| Average indirects       | 1,584          | 1,469          | <b>8%</b>       |
| Ratio direct / indirect | 7.8            | 7.2            |                 |

\* 23% at constant currencies

**Brunel Oil & Gas (unaudited)**

P&amp;L amounts in EUR million

|                         | <b>Q1 2014</b> | <b>Q1 2013</b> | <b>Change %</b> |
|-------------------------|----------------|----------------|-----------------|
| Revenue                 | 238.2          | 200.7          | <b>19%</b>      |
| Gross profit            | 28.0           | 20.9           | <b>34%</b>      |
| Gross margin            | 11.7%          | 10.4%          |                 |
| EBIT                    | 12.3           | 6.9            | <b>77%</b>      |
| EBIT %                  | 5.2%           | 3.5%           |                 |
| Average directs         | 7,941          | 6,238          | <b>27%</b>      |
| Average indirects       | 757            | 649            | <b>17%</b>      |
| Ratio direct / indirect | 10.5           | 9.6            |                 |

**Brunel Energy (unaudited)**

|                         | <b>Q1 2014</b> | <b>Q1 2013</b> | <b>Change %</b> |
|-------------------------|----------------|----------------|-----------------|
| Revenue                 | 193.3          | 165.0          | <b>17%</b>      |
| Gross profit            | 23.3           | 18.0           | <b>29%</b>      |
| Gross margin            | 12.0%          | 10.9%          |                 |
| EBIT                    | 8.7            | 5.5            | <b>58%</b>      |
| EBIT %                  | 4.5%           | 3.3%           |                 |
| Average directs         | 7,280          | 5,815          | <b>25%</b>      |
| Average indirects       | 727            | 616            | <b>18%</b>      |
| Ratio direct / indirect | 10.0           | 9.4            |                 |

**Brunel Projects (unaudited)**

|                         | <b>Q1 2014</b> | <b>Q1 2013</b> | <b>Change %</b> |
|-------------------------|----------------|----------------|-----------------|
| Revenue                 | 44.9           | 35.7           | <b>26%</b>      |
| Gross Profit            | 4.7            | 2.9            | <b>64%</b>      |
| Gross margin            | 10.4%          | 8.0%           |                 |
| EBIT                    | 3.6            | 1.5            | <b>144%</b>     |
| EBIT %                  | 8.0%           | 4.1%           |                 |
| Average directs         | 661            | 423            | <b>56%</b>      |
| Average indirects       | 30             | 33             | <b>-9%</b>      |
| Ratio direct / Indirect | 22.0           | 12.8           |                 |

**Brunel Europe (unaudited)**

P&amp;L amounts in EUR million

|                         | <b>Q1 2014</b> | <b>Q1 2013</b> | <b>Change %</b> |
|-------------------------|----------------|----------------|-----------------|
| Revenue                 | 102.5          | 95.5           | <b>7%</b>       |
| Gross profit            | 34.1           | 31.5           | <b>8%</b>       |
| Gross margin            | 33.2%          | 33.0%          |                 |
| EBIT                    | 10.9           | 10.3           | <b>6%</b>       |
| EBIT %                  | 10.6%          | 10.8%          |                 |
| Average directs         | 4,416          | 4,274          | <b>3%</b>       |
| Average indirects       | 812            | 791            | <b>3%</b>       |
| Ratio direct / indirect | 5.4            | 5.4            |                 |

**Brunel Germany (unaudited)**

|                         | <b>Q1 2014</b> | <b>Q1 2013</b> | <b>Change %</b> |
|-------------------------|----------------|----------------|-----------------|
| Revenue                 | 51.4           | 49.4           | <b>4%</b>       |
| Gross profit            | 18.9           | 17.9           | <b>6%</b>       |
| Gross margin            | 36.7%          | 36.2%          |                 |
| EBIT                    | 7.0            | 6.8            | <b>3%</b>       |
| EBIT %                  | 13.6%          | 13.8%          |                 |
| Average directs         | 2,161          | 2,145          | <b>1%</b>       |
| Average indirects       | 415            | 413            | <b>0%</b>       |
| Ratio direct / indirect | 5.2            | 5.2            |                 |

**Brunel Netherlands (unaudited)**

|                         | <b>Q1 2014</b> | <b>Q1 2013</b> | <b>Change %</b> |
|-------------------------|----------------|----------------|-----------------|
| Revenue                 | 44.3           | 38.6           | <b>15%</b>      |
| Gross profit            | 13.6           | 11.8           | <b>15%</b>      |
| Gross margin            | 30.6%          | 30.7%          |                 |
| EBIT                    | 4.1            | 3.5            | <b>17%</b>      |
| EBIT %                  | 9.2%           | 9.0%           |                 |
| Average directs         | 1,932          | 1,776          | <b>9%</b>       |
| Average indirects       | 333            | 318            | <b>5%</b>       |
| Ratio direct / indirect | 5.8            | 5.6            |                 |