

**Appendix to the press release 1 May 2014**  
**Q1 2014**

**Highlights for the period ended 31 March**

**Brunel International (unaudited)**

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P&L amounts in EUR million

|                         | <b>Q1 2014</b> | <b>Q1 2013</b> | <b>Change %</b> |
|-------------------------|----------------|----------------|-----------------|
| Revenue                 | 340.7          | 296.2          | <b>15% *</b>    |
| Gross profit            | 62.1           | 52.4           | <b>18%</b>      |
| Gross margin            | 18.2%          | 17.7%          |                 |
| EBIT                    | 21.1           | 13.5           | <b>57%</b>      |
| EBIT %                  | 6.2%           | 4.5%           |                 |
| Average directs         | 12,358         | 10,512         | <b>18%</b>      |
| Average indirects       | 1,584          | 1,469          | <b>8%</b>       |
| Ratio direct / indirect | 7.8            | 7.2            |                 |

\* 23% at constant currencies

**Brunel Oil & Gas (unaudited)**

P&amp;L amounts in EUR million

|                         | Q1 2014 | Q1 2013 | Change %   |
|-------------------------|---------|---------|------------|
| Revenue                 | 238.2   | 200.7   | <b>19%</b> |
| Gross profit            | 28.0    | 20.9    | <b>34%</b> |
| Gross margin            | 11.7%   | 10.4%   |            |
| EBIT                    | 12.3    | 6.9     | <b>77%</b> |
| EBIT %                  | 5.2%    | 3.5%    |            |
| Average directs         | 7,941   | 6,238   | <b>27%</b> |
| Average indirects       | 757     | 649     | <b>17%</b> |
| Ratio direct / indirect | 10.5    | 9.6     |            |

**Brunel Energy (unaudited)**

|                         | Q1 2014 | Q1 2013 | Change %   |
|-------------------------|---------|---------|------------|
| Revenue                 | 193.3   | 165.0   | <b>17%</b> |
| Gross profit            | 23.3    | 18.0    | <b>29%</b> |
| Gross margin            | 12.0%   | 10.9%   |            |
| EBIT                    | 8.7     | 5.5     | <b>58%</b> |
| EBIT %                  | 4.5%    | 3.3%    |            |
| Average directs         | 7,280   | 5,815   | <b>25%</b> |
| Average indirects       | 727     | 616     | <b>18%</b> |
| Ratio direct / indirect | 10.0    | 9.4     |            |

**Brunel Projects (unaudited)**

|                         | Q1 2014 | Q1 2013 | Change %    |
|-------------------------|---------|---------|-------------|
| Revenue                 | 44.9    | 35.7    | <b>26%</b>  |
| Gross Profit            | 4.7     | 2.9     | <b>64%</b>  |
| Gross margin            | 10.4%   | 8.0%    |             |
| EBIT                    | 3.6     | 1.5     | <b>144%</b> |
| EBIT %                  | 8.0%    | 4.1%    |             |
| Average directs         | 661     | 423     | <b>56%</b>  |
| Average indirects       | 30      | 33      | <b>-9%</b>  |
| Ratio direct / Indirect | 22.0    | 12.8    |             |

**Brunel Europe (unaudited)**

P&amp;L amounts in EUR million

|                         | Q1 2014 | Q1 2013 | Change % |
|-------------------------|---------|---------|----------|
| Revenue                 | 102.5   | 95.5    | 7%       |
| Gross profit            | 34.1    | 31.5    | 8%       |
| Gross margin            | 33.2%   | 33.0%   |          |
| EBIT                    | 10.9    | 10.3    | 6%       |
| EBIT %                  | 10.6%   | 10.8%   |          |
| Average directs         | 4,416   | 4,274   | 3%       |
| Average indirects       | 812     | 791     | 3%       |
| Ratio direct / indirect | 5.4     | 5.4     |          |

**Brunel Germany (unaudited)**

|                         | Q1 2014 | Q1 2013 | Change % |
|-------------------------|---------|---------|----------|
| Revenue                 | 51.4    | 49.4    | 4%       |
| Gross profit            | 18.9    | 17.9    | 6%       |
| Gross margin            | 36.7%   | 36.2%   |          |
| EBIT                    | 7.0     | 6.8     | 3%       |
| EBIT %                  | 13.6%   | 13.8%   |          |
| Average directs         | 2,161   | 2,145   | 1%       |
| Average indirects       | 415     | 413     | 0%       |
| Ratio direct / indirect | 5.2     | 5.2     |          |

**Brunel Netherlands (unaudited)**

|                         | Q1 2014 | Q1 2013 | Change % |
|-------------------------|---------|---------|----------|
| Revenue                 | 44.3    | 38.6    | 15%      |
| Gross profit            | 13.6    | 11.8    | 15%      |
| Gross margin            | 30.6%   | 30.7%   |          |
| EBIT                    | 4.1     | 3.5     | 17%      |
| EBIT %                  | 9.2%    | 9.0%    |          |
| Average directs         | 1,932   | 1,776   | 9%       |
| Average indirects       | 333     | 318     | 5%       |
| Ratio direct / indirect | 5.8     | 5.6     |          |