

Appendix to the press release 30 October 2015
Q3 2015

Highlights for the period ended 30 September

Brunel International (unaudited)

P&L amounts in EUR million

	Q3 2015	Q3 2014	Change %	YtD 2015	YtD 2014	Change %
Revenue	290.9	348.5	-17%^a	941.7	1,029.9	-9%^b
Gross Profit	58.8	63.7	-8%	172.4	183.5	-6%
Gross margin	20.2%	18.3%		18.3%	17.8%	
Operating costs	43.8	43.7	0%^c	133.9	127.8	5%^d
EBIT	15.0	20.0	-25%	38.5	55.7	-31%
EBIT %	5.1%	5.7%		4.1%	5.4%	
Average directs	10,806	12,039	-10%	11,041	12,197	-9%
Average indirects	1,601	1,606	0%	1,632	1,564	4%
Ratio direct / Indirect	6.8	7.5		6.8	7.8	

^a -17% at constant currencies

^b -14% at constant currencies

^c -1% at constant currencies

^d 2% at constant currencies

Brunel Oil & Gas (unaudited)

P&L amounts in EUR million

	Q3 2015	Q3 2014	Change %	YtD 2015	YtD 2014	Change %
Revenue	186.9	246.7	-24% ^a	639.3	727.5	-12% ^b
Gross Profit	23.2	28.8	-19%	76.2	85.4	-11%
Gross margin	12.4%	11.7%		11.9%	11.7%	
Operating costs	16.7	17.2	-3% ^c	52.2	49.6	5% ^d
EBIT	6.5	11.6	-44%	24.0	35.8	-33%
EBIT %	3.5%	4.7%		3.8%	4.9%	
Average directs	6,189	7,534	-18%	6,560	7,736	-15%
Average indirects	707	745	-5%	736	729	1%
Ratio direct / Indirect	8.8	10.1		8.9	10.6	

^a -25% at constant currencies

^b -20% at constant currencies

^c -5% at constant currencies

^d -2% at constant currencies

Brunel Energy (unaudited)

P&L amounts in EUR million

	Q3 2015	Q3 2014	Change %	YtD 2015	YtD 2014	Change %
Revenue	159.0	202.3	-21% ^a	546.0	596.0	-8% ^b
Gross Profit	20.3	24.1	-16%	66.2	71.9	-8%
Gross margin	12.7%	11.9%		12.1%	12.1%	
Operating costs	15.8	16.0	-1% ^c	49.1	46.2	6% ^d
EBIT	4.5	8.1	-45%	17.1	25.8	-34%
EBIT %	2.8%	4.0%		3.1%	4.3%	
Average directs	5,836	6,967	-16%	6,104	7,113	-14%
Average indirects	683	718	-5%	711	700	2%
Ratio direct / Indirect	8.5	9.7		8.6	10.2	

^a -24% at constant currencies

^b -17% at constant currencies

^c -4% at constant currencies

^d -2% at constant currencies

Brunel Projects (unaudited)

P&L amounts in EUR million

	Q3 2015	Q3 2014	Change %	YtD 2015	YtD 2014	Change %
Revenue	27.8	44.4	-37% ^a	93.4	131.5	-29% ^b
Gross Profit	2.9	4.7	-37%	9.9	13.5	-26%
Gross margin	10.6%	10.6%		10.7%	10.2%	
Operating costs	0.9	1.2	-27% ^c	3.0	3.4	-12% ^d
EBIT	2.0	3.5	-41%	6.9	10.0	-31%
EBIT %	7.3%	7.8%		7.4%	7.6%	
Average directs	353	567	-38%	456	623	-27%
Average indirects	24	27	-11%	25	29	-14%
Ratio direct / Indirect	14.7	21.0		18.2	21.5	

^a -32% at constant currencies

^b -29% at constant currencies

^c -22% at constant currencies

^d -13% at constant currencies

Brunel Europe (unaudited)

P&L amounts in EUR million

	Q3 2015	Q3 2014	Change %	YtD 2015	YtD 2014	Change %
Revenue	104.1	101.8	2%	302.4	302.4	0%
Gross Profit	35.6	35.0	2%	96.3	98.1	-2%
Gross margin	34.2%	34.3%		31.8%	32.4%	
Operating costs	25.2	23.9	6%	75.3	70.6	7%
EBIT	10.4	11.1	-7%	21.0	27.5	-24%
EBIT %	10.0%	10.9%		6.9%	9.1%	
Average directs	4,617	4,505	2%	4,481	4,461	0%
Average indirects	879	846	4%	881	820	7%
Ratio direct / Indirect	5.3	5.3		5.1	5.4	

Brunel Germany (unaudited)

P&L amounts in EUR million

	Q3 2015	Q3 2014	Change %	YtD 2015	YtD 2014	Change %
Revenue	51.1	52.9	-3%	145.6	153.1	-5%
Gross Profit	19.8	20.5	-4%	51.7	55.5	-7%
Gross margin	38.8%	38.8%		35.5%	36.3%	
Operating costs	13.2	12.7	4%	38.8	36.5	6%
EBIT	6.6	7.8	-16%	12.9	19.1	-32%
EBIT %	12.9%	14.8%		8.9%	12.5%	
Average directs	2,083	2,169	-4%	2,050	2,176	-6%
Average indirects	435	431	1%	445	420	6%
Ratio direct / Indirect	4.8	5.0		4.6	5.2	

Brunel Netherlands (unaudited)

P&L amounts in EUR million

	Q3 2015	Q3 2014	Change %	YtD 2015	YtD 2014	Change %
Revenue	45.9	42.4	8%	134.2	129.0	4%
Gross Profit	13.9	12.6	10%	38.9	37.4	4%
Gross margin	30.2%	29.6%		28.9%	29.0%	
Operating costs	10.1	9.4	8%	30.4	28.7	6%
EBIT	3.8	3.2	18%	8.5	8.7	-2%
EBIT %	8.2%	7.6%		6.3%	6.8%	
Average directs	2,199	2,009	9%	2,086	1,957	7%
Average indirects	374	352	6%	366	336	9%
Ratio direct / Indirect	5.9	5.7		5.7	5.8	