



## DOCDATA N.V. announces its 2007 year-end results

**Strategy 'Vision 2010: Gear to Growth' already yields rewards**

**Revenue increases with 18% to €70.2 million**

**Net result realised of €3.4 million with €0.48 basic earnings per share**

**Proposal to distribute a dividend of €0.25 per Ordinary Share**

### **Results and Financial position for the financial year 2007**

<i>(in millions, except percentage figures and per share data)</i>	2007		2006	
	€	%	€	%
<b>Revenue</b>	<b>70.2</b>	100.0	<b>59.6</b>	100.0
<b>Gross profit</b>	<b>17.7</b>	25.2	<b>14.1</b>	23.7
<b>Operating income before financing result (EBIT) from continuing operations</b>	<b>3.7</b>	5.3	<b>4.6</b>	7.8
<b>Result after tax from discontinued operation</b>	<b>0.4</b>	0.6	<b>(2.9)</b>	(4.8)
<b>Profit for the year</b>	<b>3.4</b>	4.8	<b>0.1</b>	0.2
 <b>EBITDA (continuing operations)</b>	<b>7.4</b>	10.5	<b>7.9</b>	13.2
<b>Net cash from operating activities</b>	<b>8.3</b>	11.8	<b>3.0</b>	5.0
 <b>Average number of shares outstanding (millions)</b>	<b>7.05</b>		<b>7.05</b>	
 <b>Net cash from operating activities per share</b>	<b>1.18</b>		<b>0.42</b>	
<b>Basic earnings per share</b>	<b>0.48</b>		<b>0.02</b>	
<b>Basic earnings per share (continuing operations)</b>	<b>0.42</b>		<b>0.43</b>	
 <b>Balance sheet total</b>	<b>42.5</b>		<b>45.9</b>	
<b>Equity</b>	<b>22.2</b>		<b>22.4</b>	
<b>Solvency ratio (Equity / Balance sheet total)</b>	<b>52.3%</b>		<b>48.8%</b>	

## **General**

With the announcement of the 2007 year-end results, docdata completes the transition of the Media Group and the e-Solutions Group. After developing in 2005 the strategy 'Vision 2010: Gear to Growth', docdata transformed in 2006 and 2007 into an innovative Internet Service Company and changed the organisational structure from a country organisation to a divisional structure. The e-Solutions Group, the engine of the Internet Service strategy, has more than doubled its revenue to € 29 million and has thus more than compensated the (ongoing) decrease in 'offline' replication within the Media Group. This trend will continue in the coming years.

During the previous two years, the Internet Service Company docdata has added new services, invested in the quality of its services and developed a new Corporate Identity which gives colour to the transition in a recognisable way. For each of the four specialised service concepts: commerce, payments, fulfilment and media, docdata wants to offer the most innovative solutions. Docdata aims to become market leader in specific sectors, across the various services. Furthermore, docdata will expand its services geographically.

During 2007 Industrial Automation Integrators (IAI) B.V. focussed on the development of a route along which IAI can apply its know how in markets which show strong growth. After extensive research, the choice was made to enter the market for solar energy. For 2008 this implies that we will invest in R&D and possibly in companies that possess specific technological knowledge which closely aligns with the current know how of IAI, as well as with the demand in the solar market.

Michiel Alting von Geusau, CEO of DOCADATA N.V.: "I am proud of what has been achieved in the last couple of years and I am convinced that we now have a good basis for further growth in revenue and results."

## **Major features of the financial results for the 2007 year-end**

DOCADATA N.V. has realised a gross profit of € 17.7 million in the second transitional year 2007, compared to € 14.1 million in 2006 (+25%). The gross profit margin has clearly increased over the past years, which demonstrates that the new strategy is beginning to yield rewards. In 2007, an operating income before financing result (EBIT) from continued operations has been realised of € 3.7 million. The decrease compared to 2006 has predominantly been caused by additional expenses in 2007 to successfully implement the new strategy. In addition, some orders for IAI could not yet be delivered in 2007. The increased profit for the year 2007 has predominantly been caused by the loss from discontinued operation (net of income tax) in 2006, due to the decision in 2006 to terminate the activities of the Media Group in France.

The cash flow statement in the Appendix to the attached enclosure 'Financial Information' shows that DOCADATA N.V. has realised net cash from operating activities of € 8.3 million in 2007. The cash surplus position has decreased in 2007 with € 0.6 million to € 3.5 million at 31 December 2007 (31 December 2006: € 4.1 million). Of this cash, € 8.8 million has been spent in 2007 to finance:

- acquisition of subsidiaries: € 2.2 million in total for the acquisition of an (additional) share interest of 40% in Triple Deal B.V., 9.6% in Braywood Holdings Limited and 100% in Contributie Services B.V. (acquired by Triple Deal B.V., resulting in indirect holding for 70% by DOCADATA N.V.);
- investments in property, plant and equipment and intangible assets (€ 3.2 million);
- distribution of dividend for the year 2006 to the shareholders (€ 1.4 million);
- own shares bought (€ 2.0 million).

DOCADATA N.V. has maintained its strong financial positions with a solvency ratio of 52.3% at 31 December 2007 (31 December 2006: 48.8%).

## **Mission statement**

The mission statement of DOCADATA N.V. is "enabling success"; for clients, as well as for our employees, shareholders and suppliers.

- For the Internet Service Company docdata, this means the offering of unique and reliable solutions to our clients which enable them to be successful in their Internet business.
- For IAI, this consists of the offering of unique (production) technologies with an extremely high quality.
- For the DOCADATA N.V. shareholders, this has resulted in dividend distributions of over € 1.4 million and share buyback programs for almost € 2 million. DOCADATA N.V. wants to continue this trend in 2008.
- For our employees, we offer a positive and challenging working environment with sufficient possibilities for further development and room for own initiatives.

## **Outlook**

After two transitional years, the Internet Service Company docdata will shift in 2008 to a higher gear. The focus for the first six months of 2008 will be to anchor the various acquisitions in the docdata organisation and to optimise the synergies between the various companies. Autonomous profitable growth will be the most important goal.

In 2008, IAI will focus on the realisation of the new route forward, in combination with committed attention for the current markets. We have allocated employees to realise the entry into the production market for solar cells and will build a team to further develop this. Given the strong order portfolio, the profitability in 2008 will remain strong although additional expenses will be required for the implementation of the new route forward.

## **Dividend**

Management of DOCADATA N.V. will propose to the shareholders at this year's annual General Meeting of Shareholders, in accordance with Article 34 of the Articles of Association of DOCADATA N.V., to decide to distribute to all shareholders of ordinary shares a dividend amount of € 0.25 per ordinary share out of the profit for the year 2007. The distribution will be subject to dividend withholding taxes, unless the shareholder can proof that substantial holding exemption can be claimed.

The dividend policy of DOCADATA N.V., adopted by the General Meeting of Shareholders, is aimed at realising a high dividend return, for which a payout ratio of at least 50% is the starting point. The liquidity and solvency required for the execution of the strategy, will also be taken into consideration.

At 31 December 2007, the issued share capital of DOCADATA N.V. consists of 7,308,850 ordinary shares with a nominal value of € 0.10 each. DOCADATA N.V. currently holds 439,689 (6.02%) of these issued ordinary shares, which are kept in order to fund the personnel options scheme and to finance future acquisitions. Ordinary shares owned by the Company are not entitled to any distribution of profit.

When the General Meeting of Shareholders decides to accept this proposal, an amount of € 1.7 million will be distributed in May 2008 as dividend out of the profit for the year 2007 on the ordinary shares, which are held by other shareholders than the Company. The General Meeting of Shareholders shall be held on Thursday 15 May 2008 in Waalwijk. The dividend distribution will lead to a limited decrease of the solvency ratio.

## **Results by division**

### ***The Internet Service Company docdata***

#### **e-Solutions Group**

The strong growth within the e-Solutions Group can be explained by both autonomous growth, as well as by the various acquisitions. In the last couple of years, a complete Internet Service concept has been built in the Benelux, the United Kingdom and Germany, with which a solid basis has been created for further growth. The 2007 results have been influenced by investments in people, IT systems and other means to enable future growth.

#### **Media Group**

The year 2007 is characterised by a continuation of the very competitive market conditions, whereby both the CD and DVD market have shown continuation of the decreasing trend. Given these market circumstances, revenue and results of the Media Group have decreased in 2007 compared to 2006, mainly due to disappointing results in Germany. By focussing continuously on cost reductions and efficiency improvements, the Media Group succeeded to improve the gross profit margin to 15.9% of revenue. Both in the United Kingdom and in the Benelux, the year 2007 has been closed with improved results compared to 2006.

Starting 1 January 2008, the Media Group has been merged with the e-Solutions Group into the Internet Service Company docdata, consisting of four divisions: docdata commerce, docdata payments, docdata fulfilment and docdata media.

#### ***Industrial Automation Integrators***

Revenue of IAI in 2007 was of a comparable level as in 2006; the operating income has decreased due to a changed order mix. Again in 2007, by far the biggest part of revenue and operating income was realised by deliveries of systems for the security market, mainly in the segments passports and bank notes, and the royalty revenues for the application of the security features patented by IAI. In co-operation with KBA-GIORI and Orell Füssli, a system for the application of MicroPerf® in bank notes was delivered to the government printing company of Russia. A passport project in Ukraine, which could not proceed due to political developments for a long time, has been continued in 2007. This project includes amongst others the delivery of BookMaster One systems, that fully personalise a passport booklet in one go through the system.

## **Enclosure with financial information**

For a detailed review of the 2007 year-end results, please refer to the attached enclosure 'Financial Information for the year ended 31 December 2007' with Appendix.

## **Accounting principles**

As of 1 January 2005 DOCDATA N.V. has adopted the International Financial Reporting Standards as adopted by the European Union (hereafter IFRS) in preparing the consolidated financial statements. For an overview of the significant accounting policies under IFRS, please refer to the 2006 Annual Report that is available at the Company and can also be downloaded from the Company's website, [www.docdata.com](http://www.docdata.com), under Corporate.

## Meeting for financial press and analysts

Today, 14 February 2008, management of DOCADATA N.V. will discuss the 2007 year-end results in a meeting for which both financial press and analysts have been invited, to be held at 10.30AM Amsterdam time in the Hermes room of the Financieel Nieuwscentrum Beursplein 5 of Euronext Amsterdam (Beursplein 5, 1012 JW Amsterdam, +31-20-5505505).

## Important dates

8 May 2008	Record date (voting rights)
15 May 2008	Annual General Meeting of Shareholders in Waalwijk
16 May 2008	Cum date
19 May 2008	Ex date
21 May 2008	Record date (dividend rights)
26 May 2008	Payment date
17 July 2008	Publication of 2008 half-year results

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*DOCDATA N.V. is listed at the NYSE Euronext since 1997 and exists of two different organisations, docdata and Industrial Automation Integrators.*

**The Internet Service Company docdata** ([www.docdata.com](http://www.docdata.com)) is an European market leader with a strong basis in The Netherlands, Germany and the United Kingdom, and exists of four divisions:

- docdata commerce
- docdata payments
- docdata fulfilment
- docdata media

**Industrial Automation Integrators** ([www.iai.nl](http://www.iai.nl)) is a high tech engineering company specialised in developing and building machines for very accurate and high speed processing of all kinds of products and materials. IAI delivers clients globally in the following sectors:

- securing and personalising of security documents
- processing of packaging materials
- processing of solar cells
- processing of other materials (such as motion picture subtitling)

Waalwijk, The Netherlands, 14 February 2008

Further information: DOCADATA N.V., **M.F.P.M. Alting von Geusau**, CEO, Tel. +31 416 631 100

## **Financial Information**

The financial information is prepared in accordance with International Financial Reporting Standards as adopted by the European Union (hereafter IFRS).

### **Revenue**

*(in thousands, except percentage figures)*

#### **Revenue by division**

	2007		2006	
	€	%	€	%
Media Group	32,315	46.0	37,096	62.2
e-Solutions Group	29,275	41.7	13,749	23.1
Industrial Automation Integrators	8,630	12.3	8,738	14.7
Total	70,220	100.0	59,583	100.0

- Media Group's revenue decreased € 4.8 million (13%) in 2007. This total decrease was caused by lower revenue in Germany (€ 2.8 million), in the United Kingdom (€ 1.2 million, including foreign currency exchange effect) and in the Netherlands (€ 0.8 million).
- The e-Solutions Group's revenue more than doubled with an increase of € 15.5 million (129%) in 2007. This total increase is caused by higher revenue in the Netherlands (€ 6.9 million due to strong autonomous growth of the Waalwijk operations and the effect from the consolidation of Triple Deal since 25 May 2007 and a full year's contribution to consolidated revenue by DOCdata e-Commerce Solutions in 2007), in the United Kingdom (€ 5.4 million due to a full year's contribution to consolidated revenue by Braywood in 2007) and in Germany (€ 3.2 million, predominantly from content projects).
- Industrial Automation Integrators' revenue of € 8.6 million in 2007 is at a level comparable to the revenue of € 8.7 million in 2006.

### **Gross profit**

*(in thousands, except percentage figures)*

#### **Gross profit by division**

	2007		2006	
	€	%	€	%
Media Group	5,125	29.0	5,734	40.6
e-Solutions Group	8,903	50.3	4,485	31.8
Industrial Automation Integrators	3,671	20.7	3,905	27.6
Total	17,699	100.0	14,124	100.0

#### **Gross profit margin by division**

**(as % of revenue by division)**

	%	%
Media Group	15.9	15.5
e-Solutions Group	30.4	32.6
Industrial Automation Integrators	42.5	44.7
Total	25.2	23.7

- The Media Group's gross profit decreased € 0.6 million (11%) in 2007, while the gross profit margin improved from 15.5% in 2006 to 15.9% in 2007. This improvement proves that the decrease in the average sales prices for CD and DVD has, again in 2007, been offset by realised decreases in production costs (including material expenses for polycarbonate and DVD-production royalties, personnel expenses, depreciation expenses and overheads).
- Gross profit of the e-Solutions Group increased € 4.4 million (99%) in 2007. The gross profit margin decreased from 32.6% in 2006 to 30.4% in 2007 as a result of the changed mix of e-Solutions businesses, mainly due to the acquisition of Braywood in November 2006 and the start of consolidation of Triple Deal at 25 May 2007.

## DOC DATA N.V. – Financial Information for the year ended 31 December 2007

- Gross profit of Industrial Automation Integrators decreased € 0.2 million (6%) in 2007. The gross profit margin decreased, predominantly caused by the difference in the sales mix of security systems delivered in both years, as well as in the mix of the other revenue categories for the previous year.

### Other operating income and expenses

(in thousands, except percentage figures)

Other operating income and expenses (as % of revenue)	2007		2006	
	€	%	€	%
Other operating income	308	0.4	465	0.8
Other operating expenses	(191)	(0.3)	-	-
Total	117	0.1	465	0.8

Other operating income and other operating expenses for the years 2007 and 2006 predominantly relate to releases of expenses accrued for in previous years or charges for expenses from previous years not accrued for in the balance sheet per the end of the previous financial years. For both comparable years, other operating income and other operating expenses only include relatively small income and expense amounts.

### Selling and administrative expenses

(in thousands, except percentage figures)

S&A (as % of revenue)	2007		2006	
	€	%	€	%
Selling expenses	4,230	6.0	3,146	5.3
Administrative expenses	9,847	14.0	6,795	11.4
Total	14,077	20.0	9,941	16.7

### S&A by division (as % of revenue by division)

	€	%	€	%
Media Group	4,788	14.8	5,293	14.3
e-Solutions Group	7,924	27.1	3,585	26.1
Industrial Automation Integrators	1,365	15.8	1,063	12.2
Total	14,077	20.0	9,941	16.7

- Selling expenses increased € 1.1 million (34%) in 2007. This increase is fully caused by the e-Solutions Group, as selling expenses of both the Media Group and Industrial Automation Integrators remained at comparable levels for both years.
- Administrative expenses increased € 3.0 million (45%) in 2007. This increase is a combination of decreased administrative expenses for the Media Group (€ 0.5 million) and increased administrative expenses for the e-Solutions Group (€ 3.2 million) and Industrial Automation Integrators (€ 0.3 million). The decrease in administrative expenses of the Media Group is a combined effect of lower depreciation expenses, lower personnel expenses and lower other trading costs. The increase in administrative expenses of Industrial Automation Integrators is mainly caused by higher personnel expenses and higher consultancy costs, related to the strategic search for new markets.
- In total, selling and administrative expenses for the e-Solutions Group increased € 4.3 million in 2007. This increase is almost fully caused by the new consolidated subsidiaries of the e-Solutions Group (Braywood, Triple Deal, DOCdata E-commerce Fulfillment Germany and DOCdata e-Commerce Solutions), who were only contributing to the consolidated selling and administrative expenses for a part of the second half of the year 2006. For these subsidiaries, the implementation of the new strategy 'Vision 2010: Gear to Growth' has resulted in additional expenses in 2007, which are predominantly related to required investments in personnel, organisational improvements, development of IT solutions, and design and implementation of e-Solutions for new customers.

**Operating profit before financing income (EBIT)**

(in thousands, except percentage figures)

**Operating profit (loss) by division**

	2007	2006
	€	€
Media Group	526	826
e-Solutions Group	907	980
Industrial Automation Integrators	2,306	2,842
Total	<u>3,739</u>	<u>4,648</u>

**Operating profit margin by division**

(as % of revenue by division)

	%	%
Media Group	1.6	2.2
e-Solutions Group	3.1	7.1
Industrial Automation Integrators	26.7	32.5
Total	5.3	7.8

- Operating profit for the Media Group decreased € 0.3 million (36%) in 2007. This decrease is the combined effect of a decrease of € 0.6 million in gross profit, a decrease in selling and administrative expenses of € 0.5 million and a decrease in other operating income of € 0.2 million.
- Operating profit for the e-Solutions Group decreased almost € 0.1 million (7%) in 2007. This decrease is the combined effect of the improved gross profit (€ 4.4 million), increased other operating expenses (€ 0.2 million) and increased selling and administrative expenses (€ 4.3 million), mainly resulting from the new consolidated subsidiaries of the e-Solutions Group (Braywood, Triple Deal, DOCdata E-commerce Fulfillment Germany and DOCdata e-Commerce Solutions). The lower operating profit margin is predominantly the effect from higher selling and administrative expenses due to enabling growth of the activity level through higher personnel expenses and organisational costs in all countries in which the e-Solutions Group is currently active (the Netherlands, Germany and the UK).
- Operating profit of Industrial Automation Integrators decreased € 0.5 million (19%) in 2007. This decrease is the combined effect of a decrease of € 0.2 million in gross profit and an increase in administrative expenses of € 0.3 million. The lower operating profit margin is due to the different sales mix for both years, with a lower gross profit margin of the revenue in 2007, in combination with higher administrative expenses in 2007.

**Net financing (expenses)/income**

Net financing expenses in 2007 amounted to € 0.3 million compared to net financing income of € 0.1 million in 2006. This decrease of nearly € 0.5 million is predominantly caused by higher bank interest expenses in relation to the financing for the whole year 2007 of the Braywood acquisition. Furthermore, the amounts for financial income and financial expenses have both increased in 2007 compared to 2006 in relation to the new consolidated subsidiaries of the e-Solutions Group (Braywood, Triple Deal, DOCdata E-commerce Fulfillment Germany and DOCdata e-Commerce Solutions). Also, financial expenses in 2007 include a € 0.1 million higher foreign currency exchange loss due to the euro becoming stronger against the British pound in 2007.

**Income tax expense**

DOCdata's effective tax rate for 2007 was 19.4% with an income tax expense of € 0.7 million on a profit from continuing operations before income tax of € 3.7 million. For 2006 the profit from continuing operations before income tax amounted to € 4.7 million and the income tax expense amounted to € 1.7 million (effective tax rate: 36.3%).

## **DOCDATA N.V. – Financial Information for the year ended 31 December 2007**

The income tax expense of € 0.7 million in 2007 is the result of the following tax treatments of the results per country:

- In the Netherlands, a tax charge of € 0.7 million has been recorded consisting of a current tax charge of € 1.1 million at 25.5% on the taxable income for the Dutch fiscal entity for the year 2007 and a release of € 0.4 million from accrued income tax for prior years.
- In the United Kingdom, a tax credit of € 0.1 million has been recorded on the consolidated UK loss for 2007 against a corporate income tax rate of 30.0%. This consolidated loss does include the amortisation charges of the intangibles valued at acquisition of Braywood, as well as the bank interest expenses in relation to the financing of the Braywood acquisition during 2007.
- In Germany, a tax charge of € 0.1 million has been recorded, predominantly due to the creation of a (partial) valuation allowance for the deferred tax asset on the fiscal loss for the year 2007 available for carry forward to future profits.

### **Profit/(Loss) from discontinued operation (net of income tax)**

The profit from discontinued operation (net of income tax) in 2007 of € 0.4 million fully consists of the release of remaining balances for provisions carried at 31 December 2006 for the termination of the former French activities of the Media Group. In 2006, the loss from discontinued operation (net of income tax) of € 2.9 million fully consisted of a loss after tax of DOCdata France, including an operational net loss of € 0.8 million for the French activities and a total of € 2.1 million covering all expenses in relation to writing off the assets and liabilities of DOCdata France to net realisable value and providing for all costs for the sale or closure of this subsidiary.

### **Liquidity and capital resources**

The Group has invested a total amount of € 5.4 million in 2007: € 2.4 million in property, plant and equipment (mainly warehousing equipment and investment in IT infrastructure), € 1.8 million for the acquisition of an additional share interest of 40% in Triple Deal B.V. (bringing the share interest to 70%), € 0.3 million for the acquisition of an additional share interest of 9.6% in Braywood Holdings Ltd. (bringing the share interest to 85.6%), € 0.1 million for the 100% acquisition of Contributie Services B.V. (acquired by Triple Deal B.V.), and € 0.8 million in intangibles (predominantly IT development costs). These investments were financed from the Group's net cash flow from operating activities of € 8.3 million in 2007 (2006: € 3.0 million), including total depreciation and amortisation expenses of € 3.6 million (2006: € 5.1 million, including the write off of DOCdata France). Net debt has decreased by € 0.6 million in 2007 from € 4.1 million per 31 December 2006 to € 3.5 million per 31 December 2007. Furthermore, an amount of € 0.4 million was used in 2007 from the Group's credit facilities and an amount of € 0.3 million was repaid on other borrowings.

In 2007 30,100 personnel options were exercised; 2,050 options from the 2002 series at a price of € 3.05 per share, 1,900 options from the 2003 series at a price of € 2.68 per share, and 26,150 options from the 2004 series at a price of € 4.48 per share. The underlying shares have been delivered by the Company from the number of own shares in possession of the Company. The proceeds of € 0.1 million have been credited to equity under reserves, as the purchase of own shares has been charged to reserves in the past. In addition, 14,259 shares were granted to the CEO in June 2007, following the approval by the General Meeting of Shareholders on 10 May 2007 of the Remuneration Report 2006. Furthermore, the Company has purchased 314,305 own shares in 2007, for a total purchase price of € 2.0 million, to bring the number of own shares owned up to 439,689 (6.02%) shares as per 31 December 2007; the Company owns this same number of shares today.

The General Annual Meeting of Shareholders held on 10 May 2007 approved the proposal to distribute a dividend of € 0.20 per ordinary share outstanding (excluding own shares held by the Company), which had a decreasing impact of € 1.4 million on retained earnings within the equity of the Company in 2007.

Waalwijk, 14 February 2008

## DOCDATA N.V. – Financial Information for the year ended 31 December 2007

**Consolidated Financial Statements****1. Consolidated Balance Sheets**

Balance sheets before appropriation of profit.

	31 December 2007	31 December 2006
(in thousands)	€	€
<b>Assets</b>		
Property, plant and equipment	7,508	8,121
Intangible assets	9,856	7,320
Investments in associates	459	1,247
Other investments	100	100
Trade and other receivables	230	1,068
Deferred tax assets	1,046	470
<b>Total non-current assets</b>	<b>19,199</b>	<b>18,326</b>
Inventories	3,884	3,765
Income tax receivables	407	154
Trade and other receivables	13,379	16,995
Cash and cash equivalents	5,586	5,831
Assets classified as held for sale	-	831
<b>Total current assets</b>	<b>23,256</b>	<b>27,576</b>
<b>Total assets</b>	<b>42,455</b>	<b>45,902</b>
<b>Equity</b>		
Share capital	731	731
Share premium	16,854	16,854
Translation reserves	(49)	564
Reserve for own shares	(1,625)	61
Retained earnings	5,932	3,978
<b>Total equity attributable to equity holders of the parent</b>	<b>21,843</b>	<b>22,188</b>
Minority interest	344	226
<b>Total equity</b>	<b>22,187</b>	<b>22,414</b>
<b>Liabilities</b>		
Interest-bearing loans and other borrowings	1,057	1,862
Employee benefits	343	292
Deferred tax liabilities	653	764
<b>Total non-current liabilities</b>	<b>2,053</b>	<b>2,918</b>
Bank overdrafts	2,110	1,698
Interest-bearing loans and other borrowings	76	-
Income tax payable	54	2,411
Trade and other payables	15,853	15,111
Provisions	122	52
Liabilities classified as held for sale	-	1,298
<b>Total current liabilities</b>	<b>18,215</b>	<b>20,570</b>
<b>Total liabilities</b>	<b>20,268</b>	<b>23,488</b>
<b>Total equity and liabilities</b>	<b>42,455</b>	<b>45,902</b>

## DOCDATA N.V. – Financial Information for the year ended 31 December 2007

## 2. Consolidated Income Statements

	2007		2006	
<i>(in thousands, except earnings per share and average shares outstanding)</i>	€	%	€	%
<b><u>Continuing operations</u></b>				
Revenue	70,220	100.0	59,583	100.0
Cost of sales	(52,521)	(74.8)	(45,459)	(76.3)
<b>Gross profit</b>	<b>17,699</b>	<b>25.2</b>	<b>14,124</b>	<b>23.7</b>
Other operating income	308	0.4	465	0.8
Selling expenses	(4,230)	(6.0)	(3,146)	(5.3)
General and administrative expenses	(9,847)	(14.0)	(6,795)	(11.4)
Other operating expenses	(191)	(0.3)	-	-
<b>Operating income before financing revenues</b>	<b>3,739</b>	<b>5.3</b>	<b>4,648</b>	<b>7.8</b>
Financial income	438	0.6	314	0.5
Financial expenses	(774)	(1.1)	(188)	(0.3)
<b>Net financing (expenses)/income</b>	<b>(336)</b>	<b>(0.5)</b>	<b>126</b>	<b>0.2</b>
Share of profits/(losses) of associates	270	0.4	(43)	(0.1)
<b>Profit before income tax</b>	<b>3,673</b>	<b>5.2</b>	<b>4,731</b>	<b>7.9</b>
Income tax expense	(714)	(1.0)	(1,718)	(2.9)
<b>Profit from continuing operations</b>	<b>2,959</b>	<b>4.2</b>	<b>3,013</b>	<b>5.0</b>
<b><u>Discontinued operation</u></b>				
Profit/(Loss) from discontinued operation (net of income tax)	429	0.6	(2,877)	(4.8)
<b>Profit for the year</b>	<b>3,388</b>	<b>4.8</b>	<b>136</b>	<b>0.2</b>
<b>Attributable to:</b>				
Equity holders of the parent	3,389	4.8	154	0.2
Minority interest	(1)	-	(18)	-
<b>Profit for the year</b>	<b>3,388</b>	<b>4.8</b>	<b>136</b>	<b>0.2</b>
Weighted average number of shares outstanding	7,050,000		7,049,000	
Weighted average number of shares (diluted)	7,223,000		7,166,000	
<b><u>Earnings per share</u></b>				
Basic earnings per share	0.48		0.02	
Diluted earnings per share	0.47		0.02	
<b><u>Continuing operations</u></b>				
Basic earnings per share	0.42		0.43	
Diluted earnings per share	0.41		0.42	

## DOCDATA N.V. – Financial Information for the year ended 31 December 2007

## 3. Consolidated Statements of Cash Flows

<i>(in thousands)</i>	2007	2006
	€	€
<b>Cash flows from operating activities</b>		
Profit for the year	3,388	136
<i>Adjustments for:</i>		
Depreciation and amortisation	3,625	5,056
Costs share options and shares granted	179	79
Gain on sale on property, plant and equipment	-	(7)
Financial expenses	774	188
Financial income	(438)	(314)
Share of profits / losses of associates	(270)	43
Income tax expense	714	1,718
Other	(1)	(14)
<b>Cash flows from operating activities before changes in working capital and provisions</b>	<u>7,971</u>	<u>6,885</u>
Decrease / increase in trade and other receivables and assets held for sale	5,499	(1,942)
Increase / decrease in inventories	(119)	669
Decrease in trade and other payables and liabilities held for sale	(1,345)	(381)
Increase / decrease in provisions and employee benefits	121	(204)
<b>Cash generated from the operations</b>	<u>12,127</u>	<u>5,027</u>
Interest paid	(598)	(153)
Interest received	435	314
Income taxes paid	(3,649)	(2,218)
<b>Net cash from operating activities</b>	<u>8,315</u>	<u>2,970</u>
<b>Cash flows from investing activities</b>		
Acquisition of property, plant and equipment	(2,426)	(1,358)
Acquisition of subsidiaries	(2,234)	(4,046)
Acquisition of intangible assets	(781)	-
Proceeds from sale of property, plant and equipment	32	164
Acquisition of associates and other investments	-	(1,224)
<b>Net cash from investing activities</b>	<u>(5,409)</u>	<u>(6,464)</u>
<b>Cash flows from financing activities</b>		
Own shares bought	(1,994)	-
Dividends paid	(1,444)	(2,841)
Proceeds from bank overdrafts	412	1,698
Repayment of other borrowings	(337)	(31)
Proceeds from exercise of share options	129	199
Loans provided to associates	-	(257)
<b>Net cash from financing activities</b>	<u>(3,234)</u>	<u>(1,232)</u>
Net (decrease) increase in cash and cash equivalents	(328)	(4,726)
Cash and cash equivalents at 1 January	5,831	10,516
Effect of exchange rate fluctuations on cash held	83	41
<b>Cash and cash equivalents at 31 December</b>	<u>5,586</u>	<u>5,831</u>

## DOCDATA N.V. – Financial Information for the year ended 31 December 2007

**4. Consolidated Statements of Shareholders' Equity**

<i>(in thousands)</i>	Share capital	Share premium	Reserves	Retained earnings	Total equity attributable to equity holders of the parent	Minority interest	Total equity
	€	€	€	€	€	€	€

**Equity Statement 2006**

Balance at 1 January 2006	731	16,854	(283)	6,646	23,948	23	23,971
Dividend distribution	-	-	-	(2,822)	(2,822)	(19)	(2,841)
Shares issued for acquisitions	-	-	531	-	531	-	531
Exercised share options	-	-	199	-	199	-	199
Costs share options	-	-	79	-	79	-	79
Translation difference	-	-	99	-	99	-	99
Consolidation participation	-	-	-	-	-	240	240
Profit for the year	-	-	-	154	154	(18)	136
Balance at 31 December 2006	731	16,854	625	3,978	22,188	226	22,414

**Equity Statement 2007**

Balance at 1 January 2007	731	16,854	625	3,978	22,188	226	22,414
Dividend distribution	-	-	-	(1,435)	(1,435)	(9)	(1,444)
Shares bought	-	-	(1,994)	-	(1,994)	-	(1,994)
Exercised share options	-	-	129	-	129	-	129
Shares issued for remuneration	-	-	92	-	92	-	92
Costs share options	-	-	87	-	87	-	87
Translation difference	-	-	(613)	-	(613)	-	(613)
Consolidation participation	-	-	-	-	-	128	128
Profit for the period	-	-	-	3,389	3,389	(1)	3,388
Balance at 31 December 2007	731	16,854	(1,674)	5,932	21,843	344	22,187

## DOCDATA N.V. – Financial Information for the year ended 31 December 2007

### 5. Notes to the Consolidated Financial Statements

#### 5.1 Accounting principles

As of 1 January 2005 DOCdata N.V. (referred to as "DOCdata" or the "Company") has adopted the International Financial Reporting Standards as adopted by the European Union ("IFRS") in preparing the consolidated financial statements.

For a summary of the significant accounting policies under IFRS, please refer to the Company's Annual Report for the financial year ended 31 December 2006.

#### 5.2 Consolidation

In the consolidated financial statements for the year ended 31 December 2007, the following acquisition has been consolidated as of the acquisition date mentioned:

- **Triple Deal B.V.** as of 25 May 2007 (70% share interest). The 2007 consolidated income statement includes revenue and results of this subsidiary as of acquisition date. The minority interest of 30% in the equity of this subsidiary, which minority interest is owned by Conclusion Consultants B.V. for 20% and by Syllion B.V. for 10%, has been accounted for in the consolidated balance sheet under minority interest within total equity. In the consolidated balance sheet at 31 December 2006 the pre-acquisition owned interest in Triple Deal B.V. (30% share interest) was accounted for under investments in associates;
- **Contributie Services B.V.** as of 28 December 2007 (100% share interest of Triple Deal B.V.; indirect holding of 70% by DOCDATA N.V.), which share interest has been acquired by Triple Deal B.V. from Conclusion B.V. The revenue and results of this subsidiary will be included into the DOCdata consolidation as of 1 January 2008 onwards. The balance sheet at 31 December 2007 of Contributie Services B.V. has been included in the consolidated balance sheet at 31 December 2007.

In the consolidated financial statements for the year ended 31 December 2006, the following acquisitions have been consolidated as of the acquisition dates mentioned:

- **DOCdata e-Commerce Solutions B.V.** as of 1 September 2006 (60% share interest). The consolidated income statement includes revenue and results of this subsidiary for the four months' period from 1 September 2006 till 31 December 2006. The minority interest of 40% in the equity of this subsidiary has been accounted for in the consolidated balance sheet under minority interest within total equity;
- **Braywood Holdings Limited** as of 15 November 2006 (76% share interest originally; 85.6% since 7 December 2007). The consolidated income statement includes revenue and results of this subsidiary for the one-and-a-half months' period from 15 November 2006 till 31 December 2006. The fair value of the purchase price for the remaining minority interest in the equity of this subsidiary, based upon the put option agreement exercisable in the coming four years, has been accounted for in the consolidated balance sheet under interest bearing loans and other borrowings within non-current liabilities.

#### 5.3 Discontinued operation

In the consolidated financial statements for the years ended 31 December 2007 and 31 December 2006, the assets, liabilities and activities of Optical Disc de France S.A.S., (DOCdata France) formerly part of the Media Group, have been accounted for as discontinued operation. In the consolidated balance sheet at 31 December 2006, all assets and liabilities of DOCdata France have been accounted for at net realisable value and have been reported under assets classified as held for sale and liabilities classified as held for sale. In the consolidated balance sheet at 31 December 2007, a provision for remaining risks related to the termination of the French activities has been accounted for under current liabilities (€ 87 thousand). In the consolidated income statements for the years ended 31 December 2007 and 31 December 2006, the results after income tax of DOCdata France for those periods have been reported under profit/(loss) from discontinued operation (net of income tax).

## DOCDATA N.V. – Financial Information for the year ended 31 December 2007

**5.4 Management representations**

In the opinion of the management, these financial statements include all adjustments necessary for a fair presentation of the financial position, operating results and cash flows of all reporting periods herein. All such adjustments are of a normal recurring nature.

**5.5 Property, plant and equipment**

	31 December 2007	31 December 2006
<i>(in thousands)</i>	€	€
Land and buildings	1,552	1,629
Machinery and equipment	4,071	5,085
Other	1,551	1,402
	<hr/> 7,174	<hr/> 8,116
Under construction	334	5
<b>Total</b>	<b>7,508</b>	<b>8,121</b>

The book value for property, plant and equipment has decreased with € 0.6 million in 2007, resulting from depreciation charges for € 2.9 million and divestments for € 0.1 million exceeding capital expenditure of € 2.4 million (inclusive of property, plant and equipment acquired through new participations).

**5.6 Intangible assets**

	31 December 2007	31 December 2006
<i>(in thousands)</i>	€	€
Goodwill	6,212	4,639
Customer contracts	898	544
IT platforms	2,605	1,887
Other	-	250
	<hr/> 9,715	<hr/> 7,320
Under construction	141	-
<b>Total</b>	<b>9,856</b>	<b>7,320</b>

The book value for intangible assets has increased with € 2.5 million in 2007, due to the following:

- acquisition of the majority share in Triple Deal B.V. (influencing net book value of goodwill, customer contracts and IT platforms for € 3.6 million in total), and the resulting inclusion in the DOCdata consolidation as of 25 May 2007;
- additions for the development of IT platforms (€ 0.9 million, including under construction);
- amortisation charges for customer contracts, IT platforms, and the investment in the motion picture "Kruistocht in Spijkerbroek" reported under other intangibles (€ 0.8 million in total);
- fair value adjustment of the put option agreement regarding the minority shares in Braywood Holdings Ltd., following the acquisition in December 2007 of the 9.6% share interest previously owned by one of the three other (third-party) shareholders in this subsidiary (€ 0.7 million);
- foreign currency loss (€ 0.5 million) on the valuation of the intangible assets with an original value in British pounds (i.e. related to the Braywood acquisition).

**DOC DATA N.V. – Financial Information for the year ended 31 December 2007****5.7 Investments in associates**

The book value for investments in associates has decreased with € 0.8 million in 2007 from nearly € 1.3 million at 31 December 2006 to € 0.5 million at 31 December 2007, predominantly as a result from the consolidation of Triple Deal B.V. starting 25 May 2007. In the consolidated balance sheet at 31 December 2006 the DOCdata share interest of 30% at that time in Triple Deal B.V. was valued at € 0.9 million under investments in associates.

**5.8 Post balance sheet events**

In the period from 31 December 2007 till date, 14 February 2008, the following post balance sheet events have occurred which will have an effect on the DOCdata consolidation in 2008 onwards:

- **Corporate Identity:** on 16 January 2008, DOCdata launched its new Corporate Identity that will enhance the strategy 'Vision 2010: Gear to Growth'. From 1 January 2008 onwards, DOCdata has changed the organisation structure from a country organisation to a divisional structure. The segmentation for the 2007 financial statements is still the same as in previous years, with the three segments Media Group, e-Solutions Group and IAI. Starting the financial statements for the financial year 2008, DOCdata will identify the following segments: docdata commerce, docdata payments, docdata fulfilment and docdata media (collectively called "the Internet Service Company docdata"), and Industrial Automation Integrators (IAI);
- **Pegasus e-Business GmbH:** DOCdata has increased its share interest in Pegasus e-Business GmbH in Münster (Germany; formerly named 'Pegasus Dienstleistungen GmbH') from 30% to 70%, through the exercise of the call option on 40% of the issued share capital which was part of the original sale and purchase agreement from September 2006. The balance sheet and income statement of Pegasus e-Business GmbH will be included in the DOCdata consolidation starting 1 January 2008;
- **Hitura Limited:** DOCdata has acquired an interest of 61.2% in the issued share capital of Hitura Ltd. in London (England), with an agreement on the purchase of the remaining minority shares between 2008 and 2013. The balance sheet and income statement of Hitura Ltd. will be included in the DOCdata consolidation starting 1 February 2008.