

press release

To be distributed on Tuesday 30 October 2012 Continental Time 08.00h. U.K. 07.00h. / U.S. Eastern Standard Time 02.00h.



Interim notice DOCDATA N.V.

Growth of first half-year 2012 continues in third quarter

The Management Board of DOCDATA N.V. (Waalwijk, The Netherlands) announces the following interim notice.

General

Revenue of DOCDATA N.V. has improved strongly compared to the third quarter 2011, predominantly as a result of the continued growth of the activities of the e-commerce service company Docdata in Germany and The Netherlands. Also operating income (EBIT) and net profit of the Group for the third quarter 2012 improved compared to the third quarter 2011.

DOCDATA N.V. strengthened its financial position during the third quarter 2012. Per 30 September 2012, the solvency ratio amounted to 51.0% (30 June 2012: 48.5%) and the Company's liquidity resulted in a net cash surplus of over € 1.9 million (30 June 2012: cash deficit of € 0.4 million). Until the third quarter, the Company invested (gross) about € 11.7 million (full year 2011: € 9.8 million gross), predominantly for the increase of capacity in the logistic centres in Waalwijk (Netherlands) and Groβbeeren (Germany). These investments are fully financed from own resources.

The management of DOCDATA N.V. expects that revenue of the Company will also grow further in the fourth quarter of 2012 compared to previous year, predominantly due to the growth of the clients of the e-commerce service company Docdata. As a result, the previously announced decline in revenue of IAI industrial systems for 2012 will be amply compensated. The management of DOCDATA N.V. does not give any quantified expectation regarding revenue and results for the whole year 2012. DOCDATA N.V. will announce the 2012 full-year results, including a strategic update, on Thursday 21 February 2013 before opening of the stock exchange.

E-commerce service company Docdata

Revenue of the e-commerce service company Docdata increased strongly compared to the third quarter 2011, predominantly due to a higher transaction volume. The increase of the number of processed unique transactions in the first half-year 2012 has continued in the third quarter 2012. This number for the first three quarters of the year increased from 26 million in 2011 to 29 million in 2012. Also the operating income increased compared to the third quarter 2011 due to this autonomous revenue growth, combined with a higher realised efficiency.

The focus of the e-commerce service company Docdata is on further development of our position in the Benelux, Germany and the United Kingdom, and on development of our position in new geographical markets within Europe. In 2012, Docdata also became active in Italy and is currently working on expanding the e-fulfilment service to several other European countries. Furthermore, investments will be done in acquiring knowledge and building solutions for new product categories that will go online, such as home & garden and food.

As previously noted, Zalando, the largest client of the e-commerce service company, will carry out the storage and delivery of its products itself in the coming years out of three new logistic centres in Germany. As a result of this, the services delivered to Zalando will substantially decrease from the year 2013 onwards. Besides the already since the first quarter 2012 operational logistic centre in Brieselang, Zalando is realising logistic centres in Erfurt (expected to be fully operational in the summer of 2013) and in Monchengladbach (expected to be delivered at the end of 2013). The management of DOCDATA N.V. expects that the transition to the own fulfilment centres of Zalando will be completed per the end of 2015. The management of DOCDATA N.V. sees the substitution of these service sales as one of its key priorities in the coming years.

Technology company IAI industrial systems

Revenue of IAI industrial systems was modest in the third quarter 2012, similar to the third quarter 2011. According to the planning, only a few systems will be delivered in the fourth quarter. Therefore, revenue and results of IAI for the whole year 2012 will be significantly lower compared to 2011, as announced before.

The revenue value of the order book of IAI industrial systems increased to € 9.4 million as at 30 September 2012 (order book as at 30 June 2012: € 3.6 million). The order book has thus already exceeded the level at the end of 2010. The pipeline with prospects remains well filled and mainly relates to the Document Security market. The systems in the order book as at the end of September 2012 are for the vast majority of the revenue value planned for delivery in the year 2013. The focus for the technology company IAI industrial systems remains on winning orders worldwide in existing and specific defined markets.

Strategy

The Management of DOCDATA N.V. will give an update of the strategy 'Vision 2015: Growth through Quality' at the presentation of the 2012 results in February 2013.

Composition Supervisory Board

The current term of appointment for two of the four members of the Supervisory Board of DOCDATA N.V., Mr. De Vreeze (Chairman) and Mr. Schouwenaar (Vice-Chairman and also Chairman of the Audit Committee), will end in May 2013 at the Annual General Meeting of Shareholders. At the General Meeting of Shareholders held on 30 May 2012, the Chairman has affirmed that the future composition of the Supervisory Board and the appointment of a new Chairman would be addressed in a timely manner.

Following this commitment, the Company announces that the Supervisory Board has the intention to propose Mr. H.M. (Harry) Koorstra (former CEO of PostNL N.V.) at the Annual General Meeting of Shareholders as a member of the Supervisory Board. Mr. Koorstra is also intended to be appointed the new Chairman of the Supervisory Board. The Supervisory Board has requested Mr. Koorstra to act as an advisor to the Supervisory Board during the period from 1 November 2012 till the Annual General Meeting of Shareholders in May 2013, also in preparation for the intended appointment as Chairman. Mr. Koorstra will receive remuneration as advisor, which is in line with the pro rata portion of the annual compensation for a member of the Supervisory Board of the Company. At a later stage a decision will be taken on the remaining composition of the Supervisory Board. This will be communicated at a later date.

The listed DOCDATA N.V. exists of two lines of business:

E-commerce service company Docdata (<u>www.docdata.com</u>) is a European market leader with a strong basis in The Netherlands, Germany and the United Kingdom. Docdata offers a complete e-commerce service portfolio to clients, enabling them to be successful on the internet.

Technology company IAI industrial systems (www.iai-industrial-systems.com) is a high tech engineering company specialised in developing and building systems for very accurate and high speed processing of all kinds of products and materials. IAI delivers clients globally in the following sectors: securing and personalising of security documents, processing of solar cells and modules and processing of other materials and products.

Financial calendar

21 February 2013 Publication of 2012 results
27 March 2013 (*) Publication of 2012 annual report
24 April 2013 (*) Interim notice first quarter 2013

14 May 2013 (*)
 18 July 2013
 Annual General Meeting of Shareholders
 Publication of half-year results 2013

(*) provisional date

Waalwijk, The Netherlands, 30 October 2012

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