

# press release

To be distributed on Wednesday 24 April 2013 Continental Time 08.00h. U.K. 07.00h. / U.S. Eastern Standard Time 02.00h.



#### Interim notice DOCDATA N.V.

## First quarter provides solid basis for 2013

The Management Board of DOCDATA N.V. (Waalwijk, The Netherlands) announces the following interim notice.

#### General

DOCDATA N.V. (Waalwijk) has closed the first quarter 2013 with a profit. Revenue of the Group has improved strongly compared to the first quarter 2012 due to the further growth of the activities of the E-commerce service company Docdata in Germany and the Netherlands. In addition, the Technology company IAI industrial systems delivered several large systems in the first quarter 2013. Due to the development of both lines of business in the first quarter 2013, also the operating profit and the net profit of the Group improved strongly compared to the first quarter 2012.

DOCDATA N.V. maintained its solid financial position during the first quarter 2013. Per 31 March 2013, the liquidity of the Company resulted in a net cash surplus of over €5.8 million (31 December 2012: €8.8 million) with a solvency ratio of 50.3% (31 December 2012: 45.5%). The net cash surplus has decreased mainly as a result of capital expenditure for a further expansion of the capacity of the logistic center in Waalwijk. The solvency ratio improved by the net profit in the first quarter 2013, combined with a decreased balance sheet total due to lower working capital at 31 March 2013.

The management of DOCDATA N.V. does not give any quantified expectation regarding revenue and results for the whole year 2013. DOCDATA N.V. will announce the 2013 half-year results on Thursday 18 July 2013 before opening of the stock exchange.

### E-commerce service company Docdata

The revenue of the E-commerce service company Docdata increased compared to the first quarter 2012, predominantly as a result of an autonomous higher transaction volume in both the Netherlands and Germany. The number of processed transactions for the quarter has increased to more than 13 million (first quarter 2012: 10 million). Due to the higher transaction volume, also the operating profit has increased compared to the first quarter 2012. The effect of non-recurring costs was very low in the first quarter 2013; this also applies for the first quarter 2012.

It is expected that the revenue growth will decline in the coming months. Towards the fourth quarter 2013, revenue is expected to decrease as a direct result of the announced reduction of our services to our largest client in Germany. The total impact of this revenue decrease will be visible especially in 2014.

The E-commerce service company Docdata focuses on the further development of its position in various geographical markets in Europe. In 2013 the Group will further invest in capacity, IT, new services and solutions which improve efficiency.

Michiel Alting von Geusau, CEO of DOCDATA N.V.: "We focus on the development in new geographical markets in Europe. Meanwhile we are successfully active in Italy and Switzerland in cooperation with partners. We are one of the most important players in Europe who are able to offer a cross border network and we will continue to invest in the development of unique IT technology to service our clients even better and to be able to offer our platform as a separate service."

## Technology company IAI industrial systems

The Technology company IAI industrial systems delivered several large systems in the first quarter 2013, while none were delivered in the first quarter of 2012. The revenue value of the order book of IAI industrial systems increased to €9.6 million (order book as at 31 December 2012: €6.7 million) due to a combination of new orders and deliveries. As previously announced, IAI industrial systems received in January 2013 the order of Morpho B.V. in Haarlem (The Netherlands) for the delivery of two BookMaster One systems and three CardMaster One systems for the personalization of passports and identity cards. These systems are able to fully personalise blank documents. These systems are expected to be delivered in 2013.

As a result of the increased order book, revenue and operating profit of the Technology company IAI industrial systems in 2013 will be significantly higher than in 2012. The Technology company IAI industrial systems keeps focusing on winning new orders in new and existing markets.

#### General Meeting of Shareholders

The annual General Meeting of Shareholders of DOCDATA N.V. will be held on 14 May 2013, 14.00 hours (CET) at Hotel NH Waalwijk in Sprang-Capelle (The Netherlands). The agenda for this General Meeting of Shareholders and the meeting documents, including the 2012 Annual Report and the 2012 Remuneration Report, have been published last 2 April. The manner in which to register to attend this meeting, as well as how to cast vote through the Internet or by proxy, is described in the convocation.

All these documents are available for inspection and can be obtained through the Corporate website of the Company, <a href="www.docdatanv.com">www.docdatanv.com</a>.

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The listed DOCDATA N.V. exists of two lines of business:

**E-commerce service company Docdata** (<u>www.docdata.com</u>) is a European market leader with a strong basis in The Netherlands, Germany and the United Kingdom. Docdata offers a complete e-commerce service portfolio to clients, enabling them to be successful on the internet.

**Technology company IAI industrial systems** (www.iai-industrial-systems.com) is a high tech engineering company specialised in developing and building systems for very accurate and high speed processing of all kinds of products and materials. IAI delivers clients globally in the following sectors: securing and personalising of security documents, processing of solar cells and modules and processing of other materials and products.

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#### Financial calendar

14 May 2013 Annual General Meeting of Shareholders

16 May 2013 Ex date

• 24 May 2013 Dividend payment date

18 July 2013 Publication of 2013 half-year results
16 October 2013 (\*) Interim notice third quarter 2013

(\*) provisional date

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Waalwijk, The Netherlands, 24 April 2013

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