



Market leaders in application and infrastructure services offer customers Microsoft Dynamics Cloud Services

Qurius and Getronics announce strategic partnership to offer flexible ERP services

ZALTBOMMEL/ZOETERMEER – 8 October 2010 –Qurius and Getronics have joined forces to deliver Best in Class Microsoft Dynamics based Application Solutions, operated on the Getronics hybrid cloud infrastructure. This cooperation ensures customers integrated, reliable and agile end-to-end solutions with a single point of contact. With this offering Qurius and Getronics (a KPN subsidiary) open a new market segment for mid-sized users of Microsoft Dynamics business solutions. As the Getronics hosting infrastructure ranks highest in green ICT-solutions in the Netherlands, customers receive a 100% sustainable solution, which supports Getronics' and Qurius' mission.

Qurius is specialized in delivering industry specific, Microsoft Dynamics based ERP solutions. Getronics is market leader in infrastructure services in the Netherlands with a strong focus on sustainable New Way of Working offerings. Qurius and Getronics see a clear trend towards companies moving infrastructure from on premise to external. This enables organizations to focus on optimizing their core business processes and at the same time to benefit from flexible, high available and secure off premise hosted infrastructure solutions. In this set up customers only pay for the use of the solution, which has a positive effect on the Total Cost of Ownership (TCO) of the software and infrastructure.

Theo Rinsema, General Manager Microsoft the Netherlands: "In our strategy we underline the importance of high value partners and strong industry focus. Together, Qurius and Getronics deliver a very strong solution of Microsoft Dynamics based software hosted in a top quality, green environment. With Dynamics Cloud Services a sustainable, value adding proposition becomes within reach of our customers."

Erik van der Meijden, CEO Getronics: "End users are the primary focus of our strategy: We believe in enabling customers' employees to access applications, anywhere, anytime. It supports Getronics strategy to become a Services Aggregator for our customers. Customer environments are increasingly complex. The necessity grows to orchestrate services of different environments and make them available in a secure and seamlessly connected way. We see the partnership with Qurius as a very important step in this process, which brings our customers strong value in reliable and sustainable ICT services."

Leen Zevenbergen, CEO Qurius NV: "Qurius strongly believes that the ICT industry can take the lead in creating innovative technology and solutions that help organizations operate better, more effectively, and more sustainable. We want to make a positive difference to the world and we always look for partners with the same sustainability goals. This partnership with Getronics is a great example of a combined solution offering that meets our customers long term strategic needs."

End of press release



Getronics

With worldwide revenues of € 2.08 billion in 2009 and about 13,000 employees (FTE) at HY 2009, Getronics is a leading ICT service-provider in the world and the largest ICT service-provider in the Benelux. As expert in workspace management services, connectivity, datacenters, and consultancy, Getronics helps organizations and its employees to improve performance. To do this, Getronics has a complete portfolio of integrated ICT services for the large enterprise market and works according to a Global Service Delivery Model ensuring that services are provided for clients throughout the world that are of consistent quality. Since 23 October 2007, Getronics is part of KPN, the main provider of telecommunication services in The Netherlands. For more information, please visit www.getronics.nl

Qurius NV

Qurius provides technology answers: design, architecture, infrastructure, deployment and systems management of Microsoft-based business and IT solutions. Headquartered in Zaltbommel, the Netherlands, we serve customers across Europe, including Belgium, Germany, Italy, the Netherlands, Spain, the United Kingdom and the Czech Republic. In 2010, we openly declared a target of 100 per cent sustainability by 2014. A bold objective, designed to drive the company to European leadership in the field of sustainable ICT. We aim to be the number one choice for customers with the same ambition and the same sustainability goals. Qurius has been publicly quoted on Euronext Amsterdam since 1998. For more information, visit www.qurius.com.

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