



SGL GROUP
THE CARBON COMPANY

Investor Relations Presentation

February 2012

BROAD BASE. BEST SOLUTIONS.

Introduction to SGL Group's Businesses

BROAD BASE. BEST SOLUTIONS.



SGL Group

Business structure



Base Materials

Performance Products (PP)

- Graphite & Carbon Electrodes (GCE)
- Cathodes & Furnace Linings (CFL)

Advanced Materials

Graphite Materials & Systems (GMS)

- Graphite Specialties (GS)
- Process Technology (PT)
- New Markets (NM)

Carbon Fibers & Composites (CFC)

- Carbon Fibers & Composite Materials (CF/CM)
- Aerostructures (A/S)
- Rotor Blades (RB)

Technology and Innovation (T&I)

Six Sigma (SGL Excellence)

Base Materials

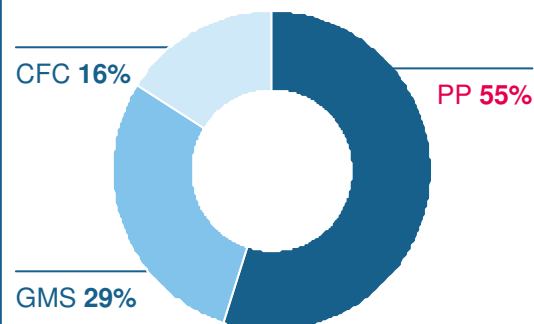
Performance Products (PP)

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

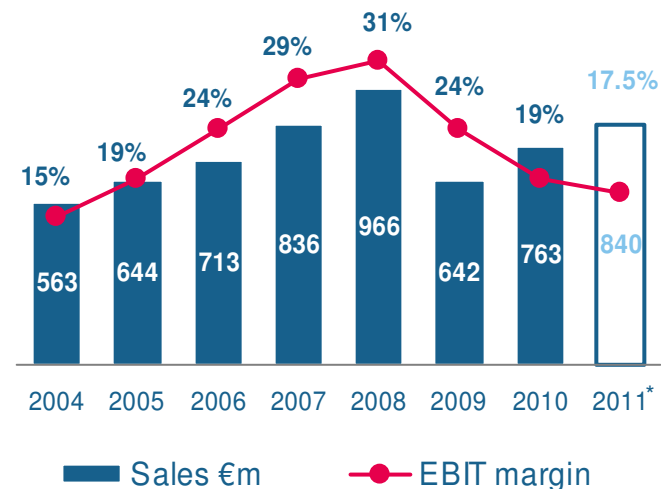
Business units

- Graphite & Carbon Electrodes
- Cathodes & Furnace Linings

2010 Group sales



PP sales & EBIT margins



*Consensus analyst forecast

Key industries served

- Steel
- Aluminum
- Ferrous and non-ferrous metals

Characteristics

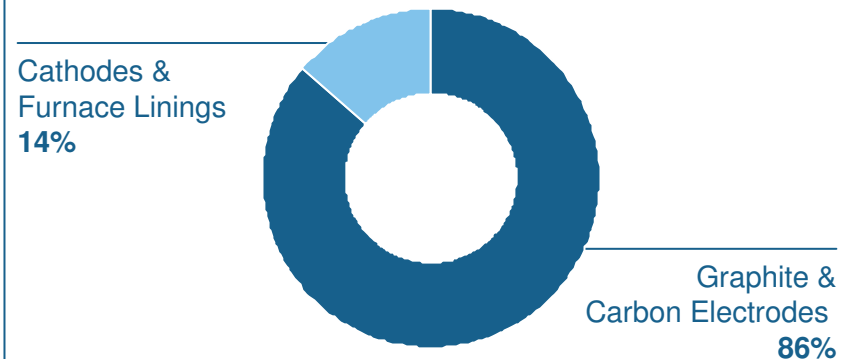
- Supplying the metal industries
- Leading competitive position
- Ongoing growth in BRIC
- High ROS & ROCE
- Strong cash flow
- Stable growth

Base Materials

Performance Products (PP)

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

Sales – 2010



Highlights 2010

- Production increased to meet recovering demand
- Investment into 60kt Malaysian graphite plant (electrodes & cathodes) continues on schedule
- Long-term needle coke demand secured

Medium-term targets

- Volume growth: 2 – 3% p.a.
- ROS (from end 2012): > 20%

Strategic priorities

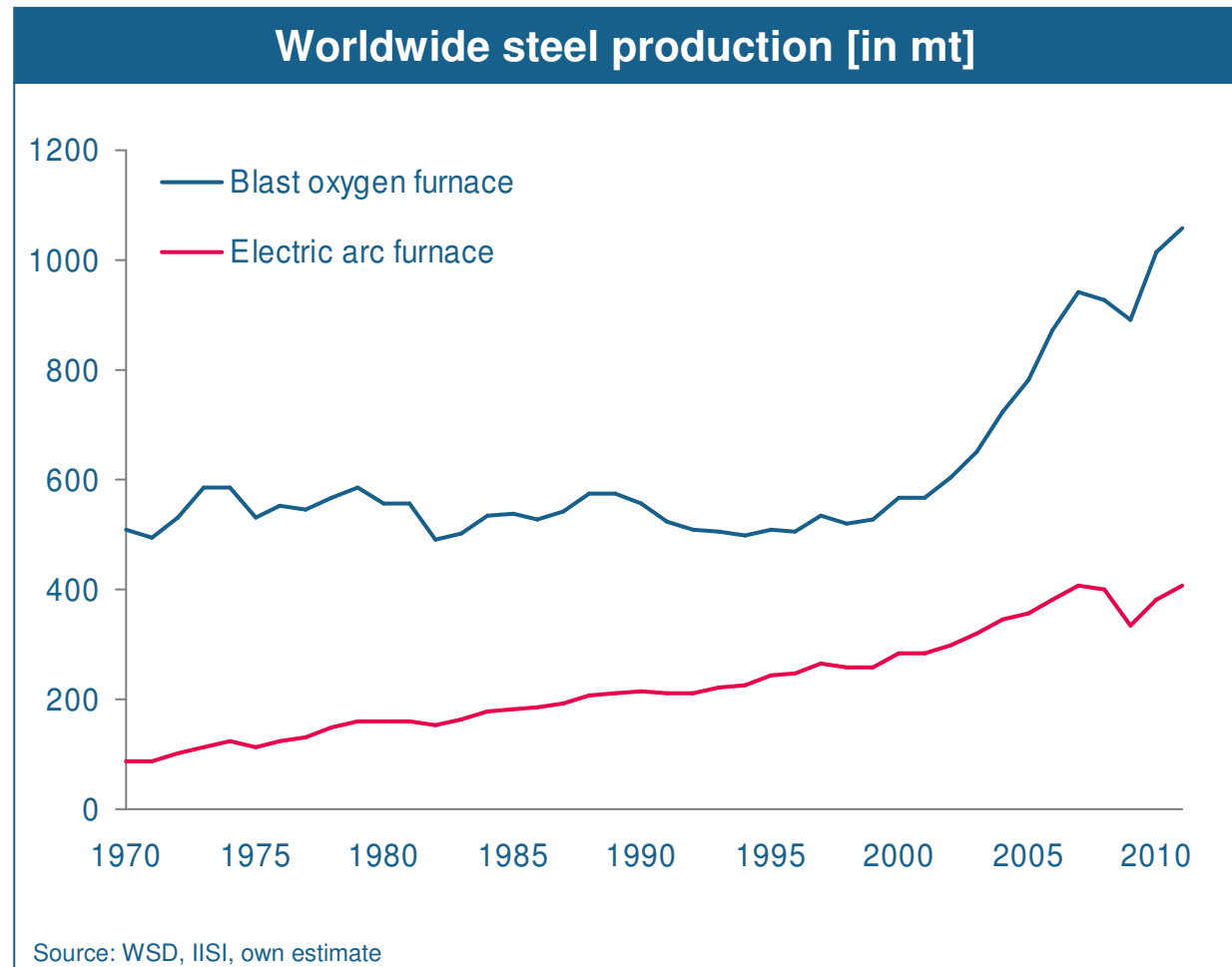
- Continued cost reduction projects
- Major initiative to increase customer value through product quality and consistency
- Full integration of electrode and cathode production in Malaysia

Performance Products

Graphite electrodes (GE) for steel production in EAFs

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

- Growth in steel production fuelled by infrastructure demand from emerging countries
- Scrap availability limits EAF growth in emerging countries
- Due to continued efficiency gains GE demand growth only 1 – 2% p.a.
- GE critical to EAF furnace efficiency but only ~3% of steel-making conversion cost



An EAF (electric arc furnace) is a furnace that heats charged scrap steel material (also known as mini mills)
 BOF (blast oxygen furnace) is the steelmaking route that uses iron ore and coking coal to produce primary steel (also known as integrated steel)

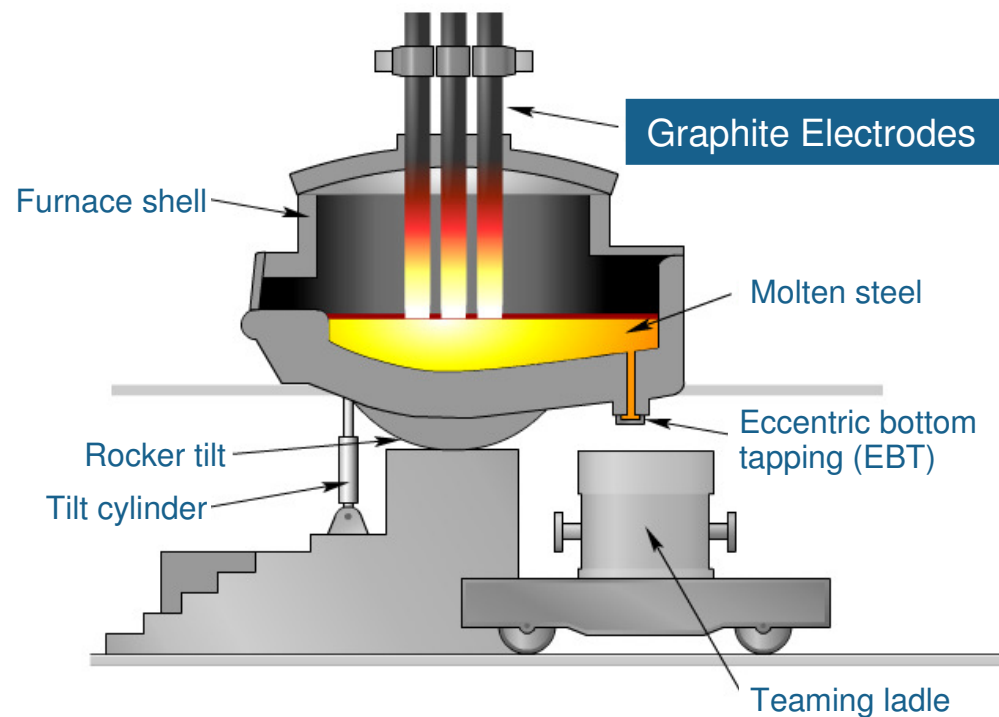
Performance Products

Graphite electrodes

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

Steelmaking – An Electric Arc Furnace (EAF)

Section view through EAF



Graphite electrode



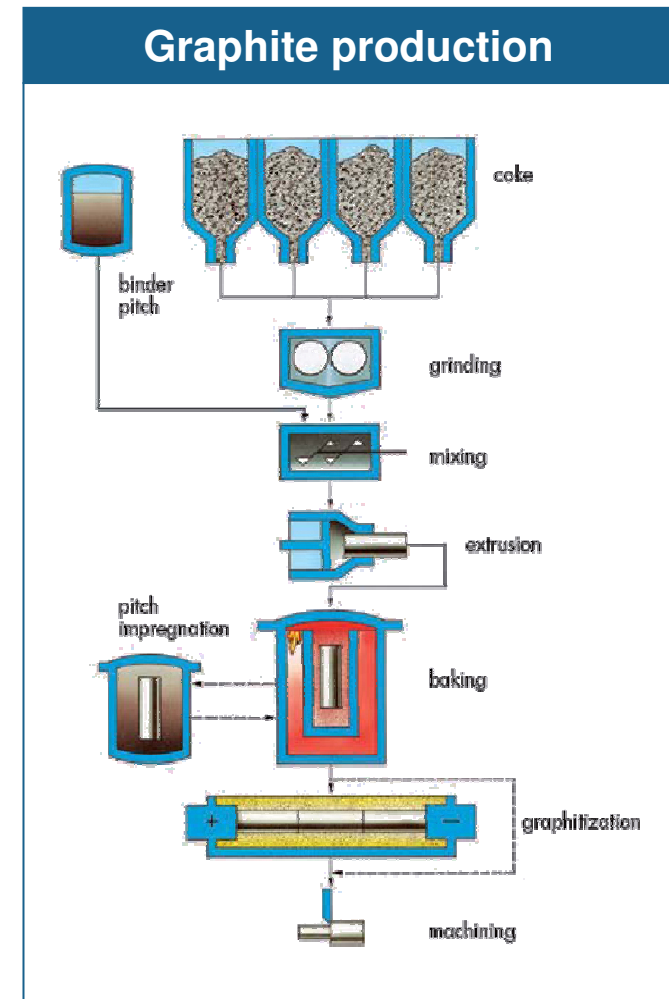
Source: steeluniversity.org

Performance Products

Graphite electrode production process

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

- GE critical to EAF furnace efficiency but only ~ 3% of steelmaking conversion cost
 - GE is a consumable – replaced every 5 to 8h
 - GE usually sold mostly in annual contracts
 - Needle coke requirements sourced on basis of multiyear contracts
- Production process takes up to 3 months



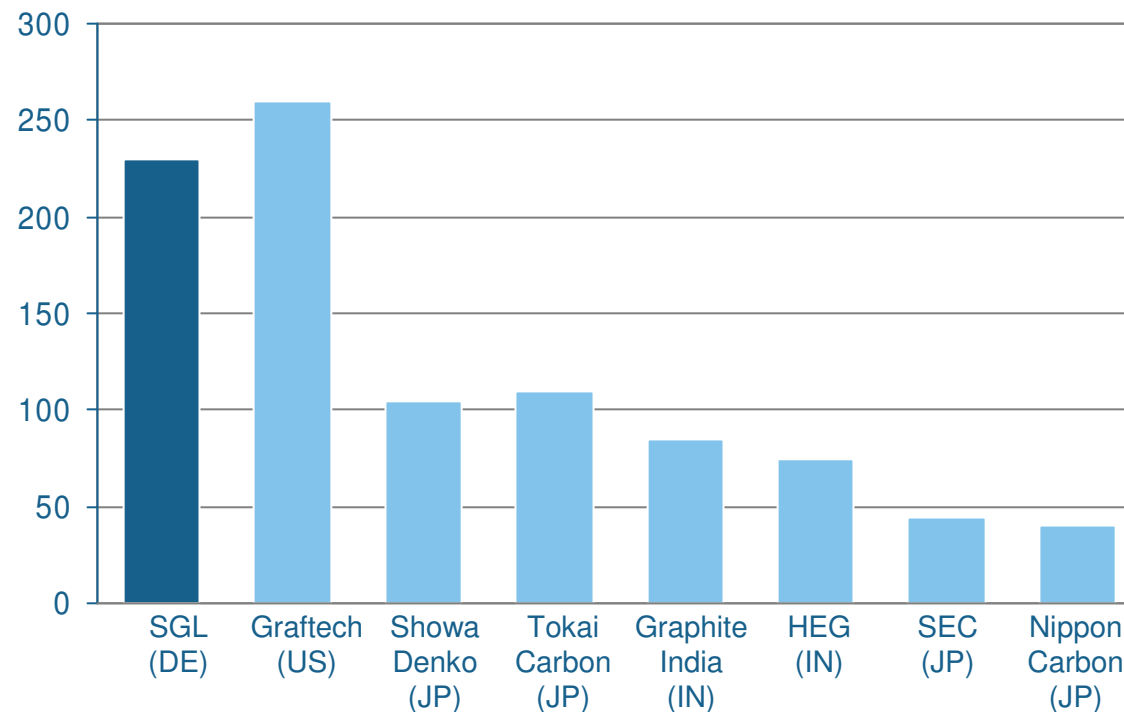
Performance Products

Graphite electrode market

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

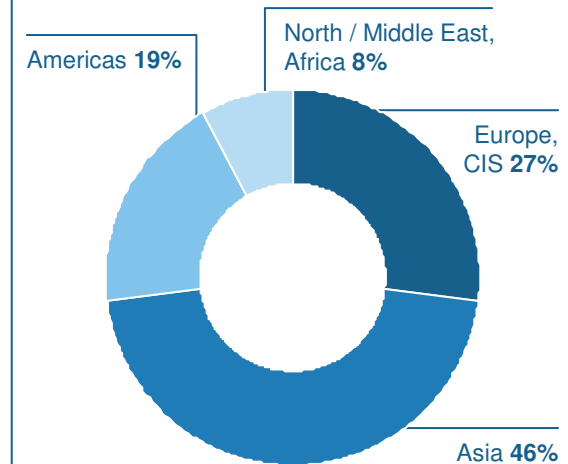
Capacity by competitor in 2011* – UHP / HP-quality

in tmt



* Russia and China: Potential UHP capacity dependent on equipment, technical capability and needle coke availability
Source: SGL Group's own estimates (as of March 2011)

Regional demand in 2010



Performance Products

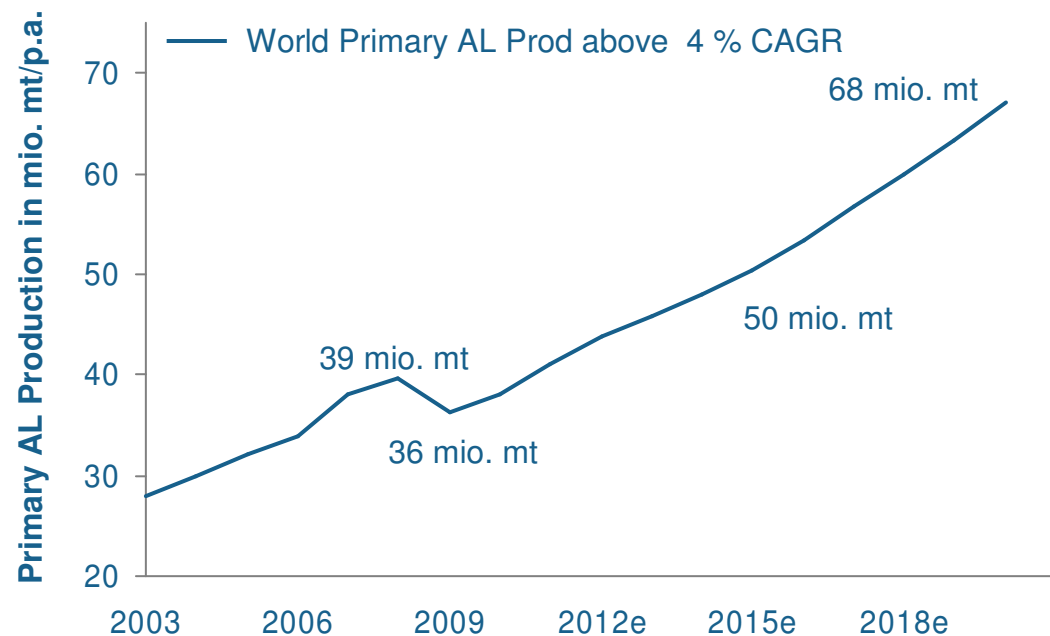
Cathodes for the aluminum industry

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

- Aluminum demand driven by:
 - Population growth and urbanization
 - Further industrialization of BRICs
 - Weight / strength / cost advantages in higher energy cost environment
- Cathodes essential to aluminum smelters
 - Existing smelters relining
 - Investment good (5 – 7 years lifetime)
 - New smelter construction leading first to project demand and long-term to higher relining demand
- Existing smelters upgrading
 - Amorphous → graphitized cathodes
 - Only three to four major established producers of graphitized cathodes
- Cathodes essential for aluminum smelting but representing only 2% of production costs for 1 mt aluminum

Aluminum global production scenarios 2003 – 2020 / Above pre-crisis scenarios

Fundamentals for Aluminum production growth are solid. Various new Project under construction and additional feasibility studies for capacity increase underway.



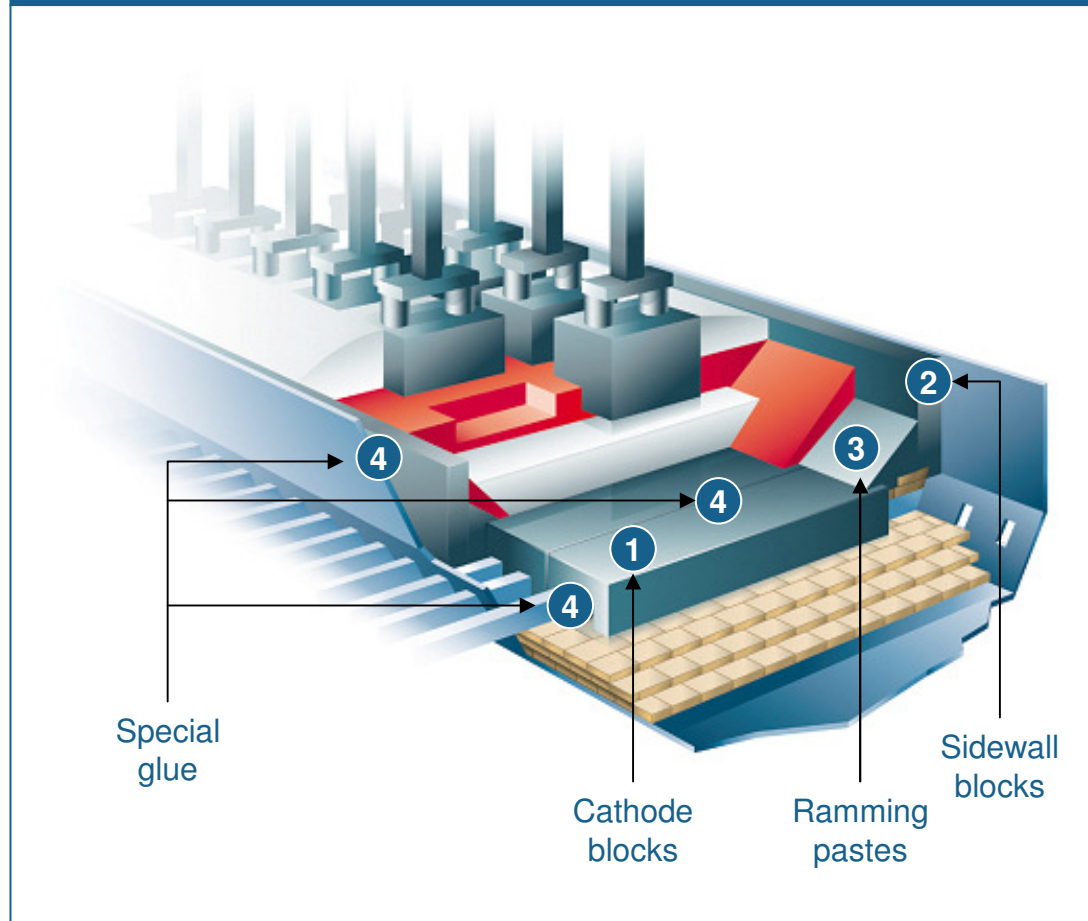
Source: IAI, Habor, SGL Group's own estimates, Hydro; Alcoa, CRU

Performance Products

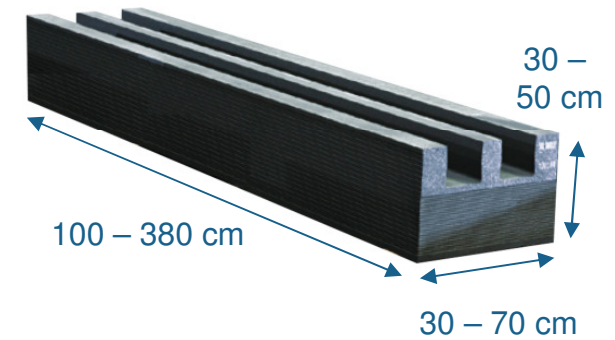
Cathodes for the aluminum industry

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

Aluminum smelter



Cathodes



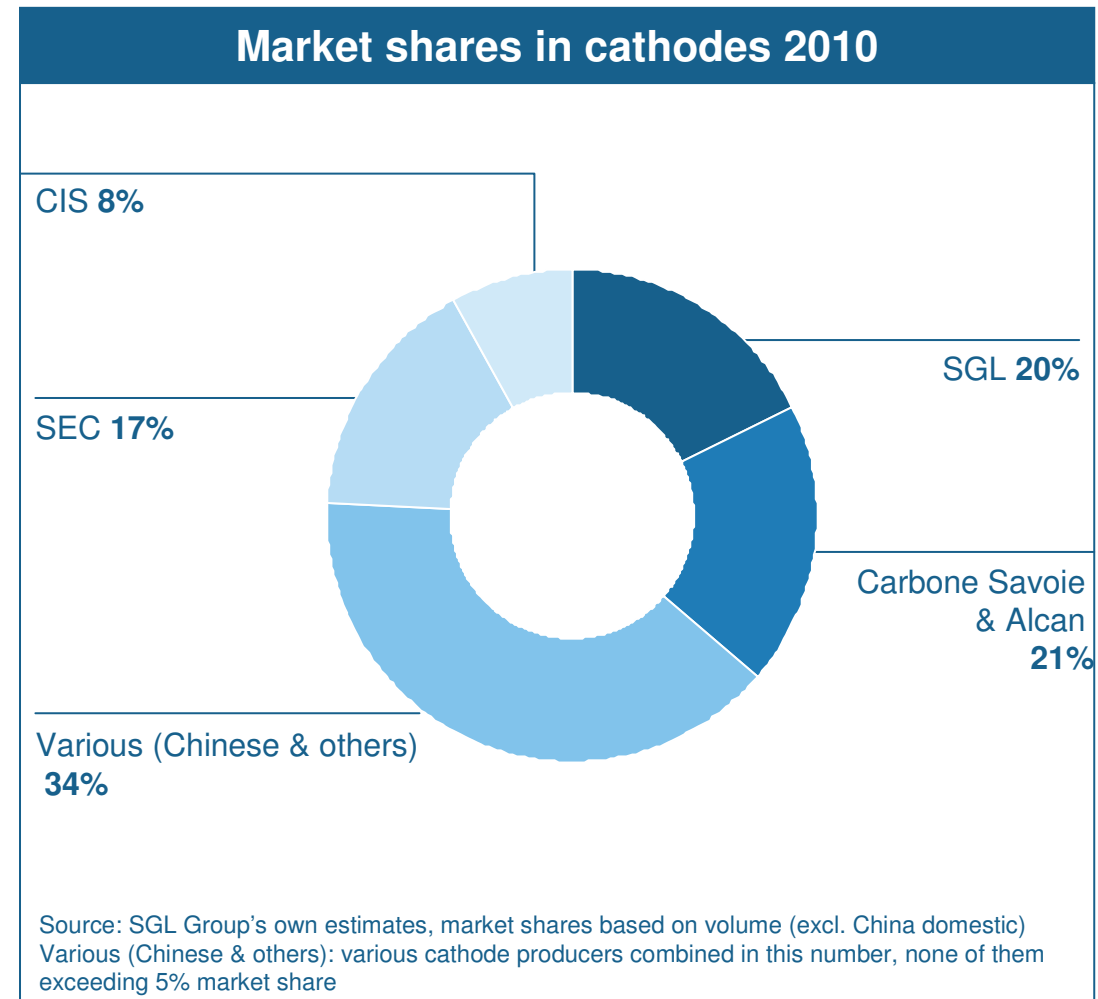
Source: SGL Group

Performance Products

Market shares in cathodes 2010

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

- Increasing cathode demand due to new projects, restocking of depleted inventory levels and return to record aluminum production levels
- Disproportional growth for graphitized cathodes due to higher efficiency and yield advantages
- Continued substitution with graphitized cathodes where SGL Group's market share is higher
- Graphitized cathodes industry highly concentrated (only 3 – 4 established players)



Advanced Materials Graphite Materials & Systems (GMS)

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

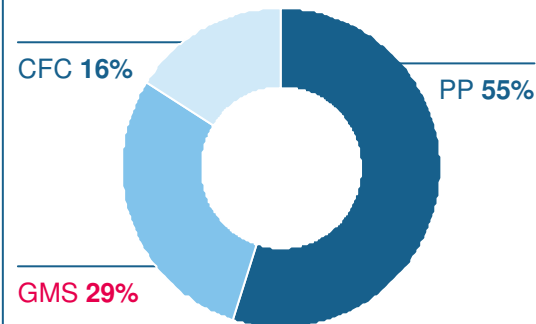
Business units

- Graphite Specialties
- New Markets
- Process Technology

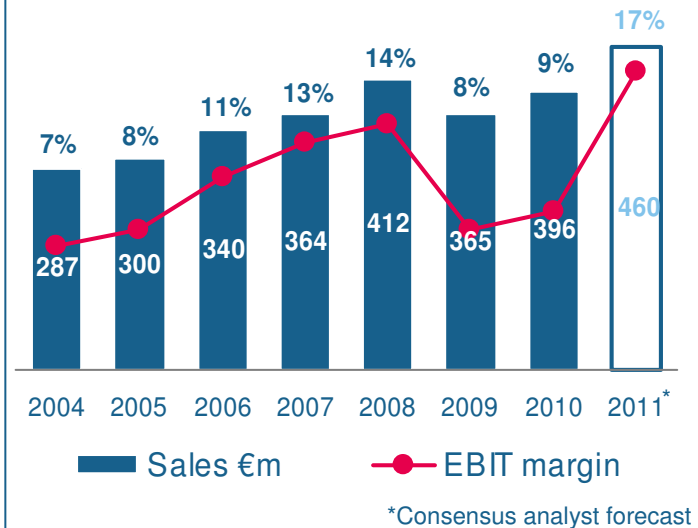
Key industries served

- Chemical
- Energy –
Solar/Battery/Nuclear
- Semiconductor/LED
- Metallurgy
- Tool manufacturing
- Automotive
- High-temperature processes

2010 Group sales



GMS sales & EBIT margins



Characteristics

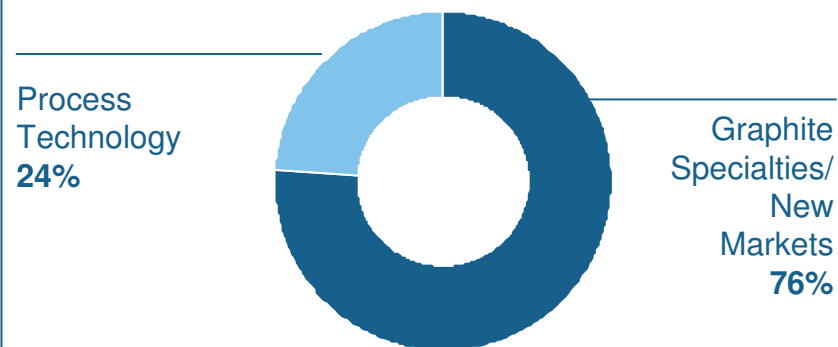
- C-parts supplier to high tech investment goods industry (GS/NM)
- Broadest product portfolio
- Global footprint
- Sustainable growth potential in renewable energies, energy efficiency and energy storage

Advanced Materials

Graphite Materials & Systems (GMS)

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

Sales – 2010



Highlights 2010

- GMS sales into Asia nearly 30%
- Capacity expansion on stream to accompany increasing demand of industries such as photovoltaic, LED, etc. (isostatic graphite)
- Process Technology business maintained at high sales and earnings level

Medium-term targets

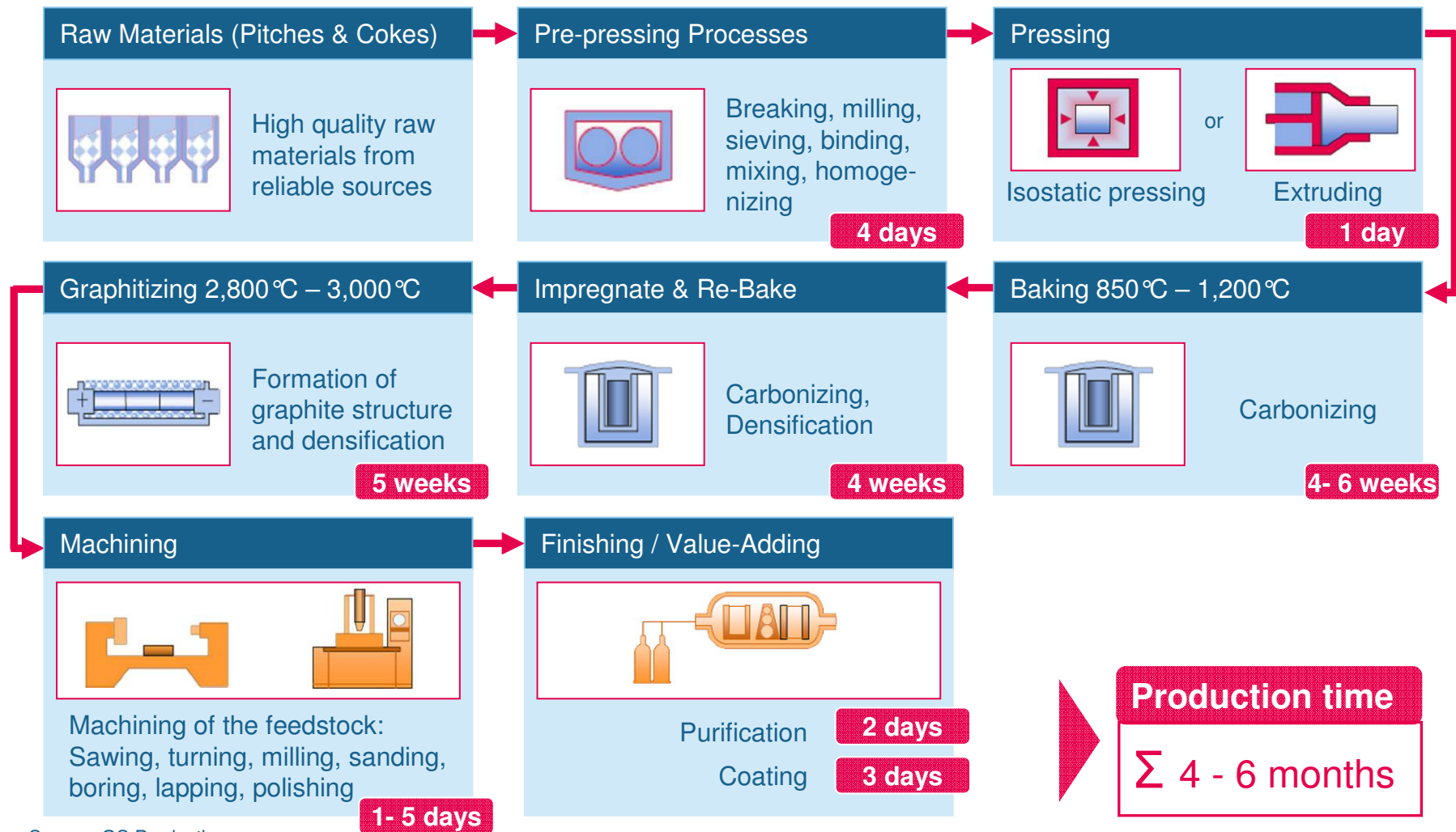
- Sales growth: >10% p.a.
- ROS: >10%

Strategic priorities

- Capture market opportunities in fast growing markets with timely investments
- Maintain leading position in all core product technologies
- Further improve business position in Asia by strengthening local investments and skills

Graphite manufacturing passes multiple process steps and requires 4 to 6 months of production time (net)

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)



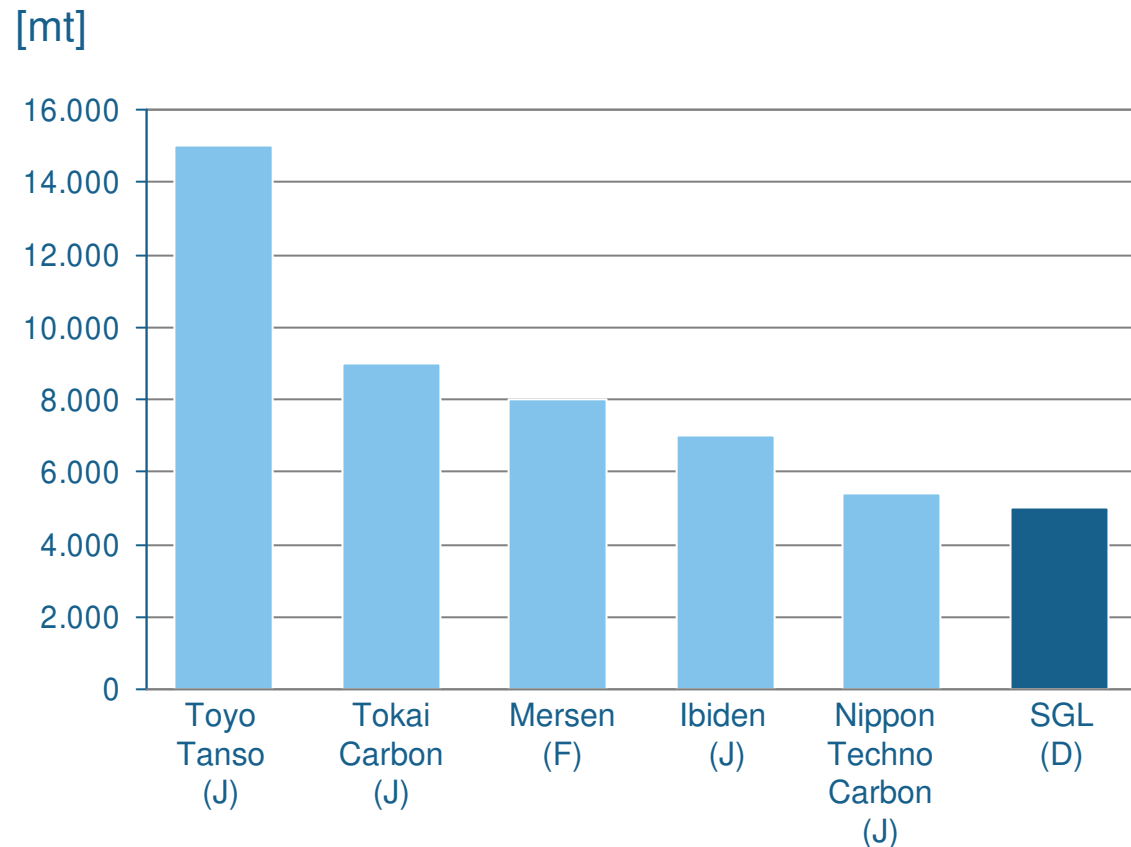
Source: GS Production

Graphite Materials & Systems

Feedstock production: Isostatic graphite

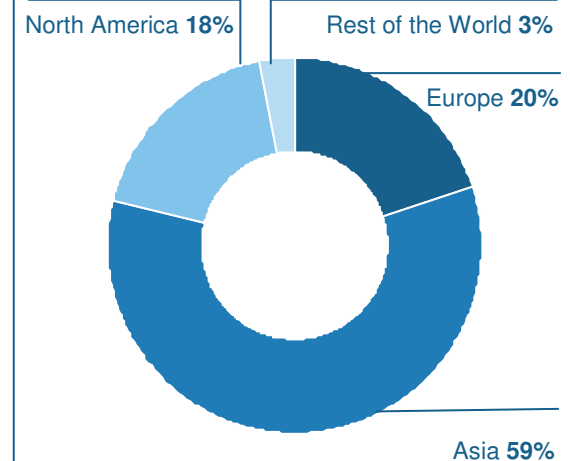
Base Materials	Advanced Materials	
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Capacity by competitor in 2011



Source: Own estimates (as of Feb 2011)

Regional demand in 2010



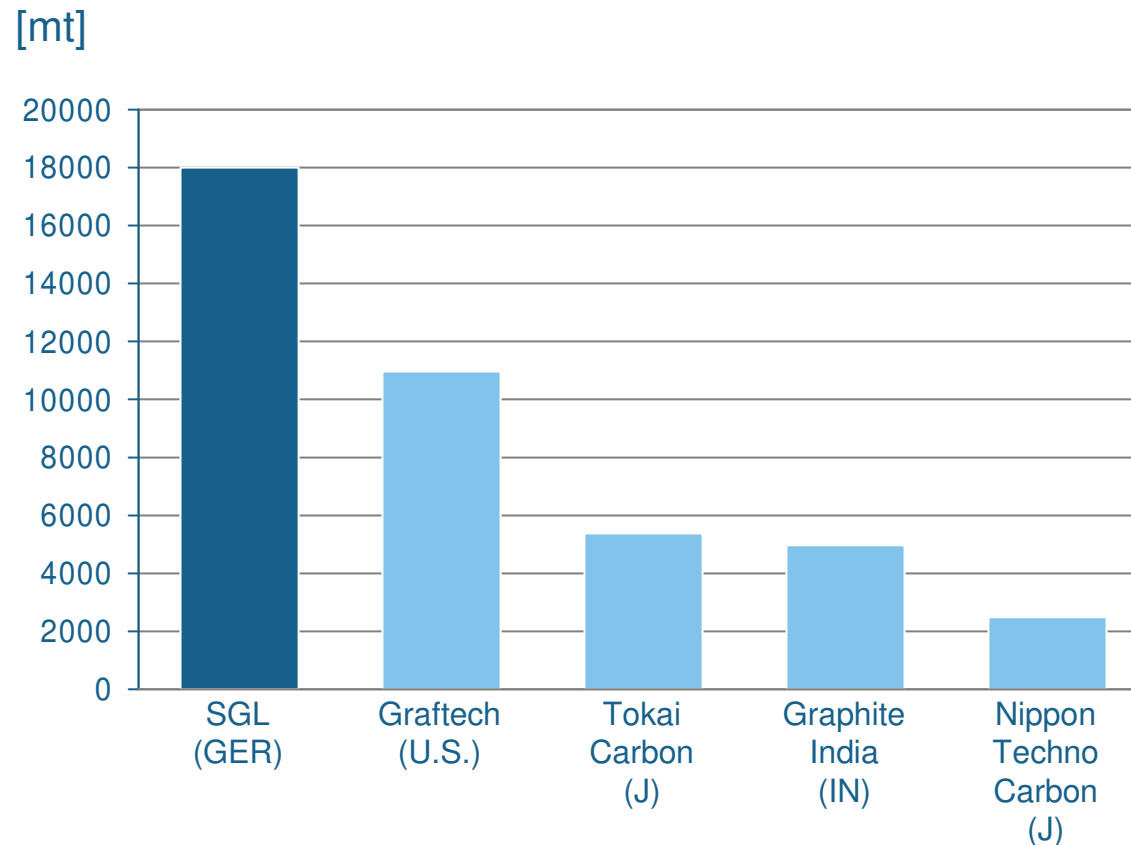
Source: Own estimates (as of Feb 2011)

Graphite Materials & Systems

Feedstock production: Extruded graphite

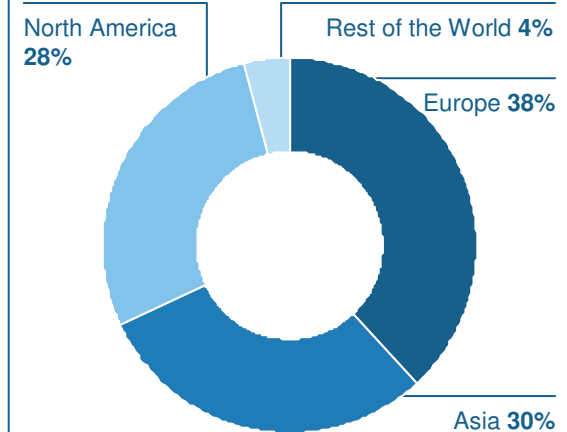
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Capacity by competitor in 2011



Source: Own estimates (as of Feb 2011)

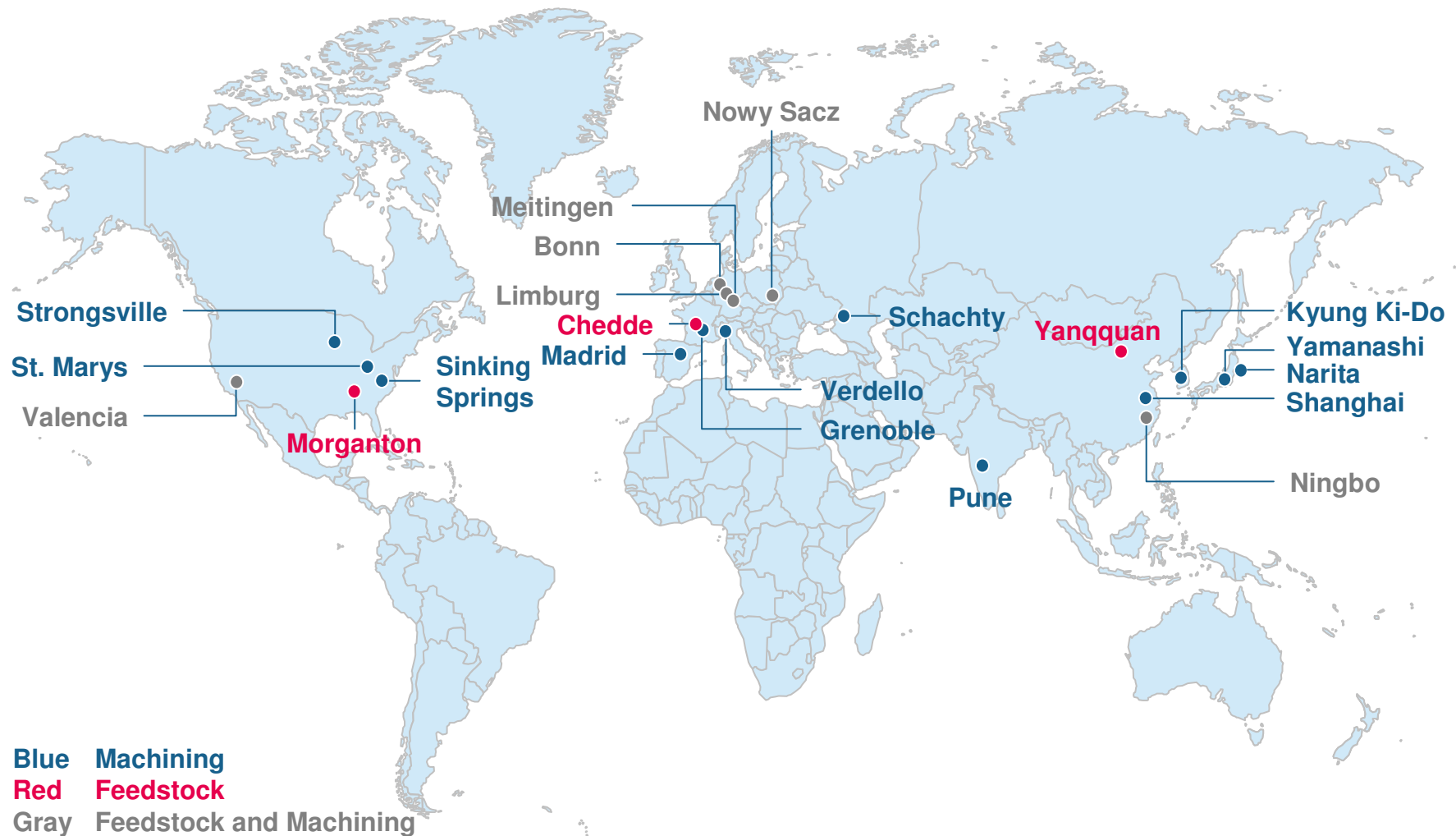
Regional demand in 2010



Source: Own estimates (as of Feb 2011)

Graphite Materials & Systems Production sites

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)



Graphite Materials & Systems

Graphite Specialties can have different properties

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

Graphite Specialties have unique properties:

- Self-lubricating
 - Necessary where oil and grease would be detrimental
 - Suitable above permissible temperatures for oils and fats
- Mechanically stable up to very high temperatures
 - Allow faster operating rates than with metals
 - Some applications, e.g., semiconductors could not be produced without graphite equipment
- Electrical and thermal conductivity
 - Graphite powder is a powerful and effective anode material in lithium-ion batteries
 - Metallurgical applications
- Highest thermal shock stability of all well-known materials
 - Graphite is both an effective lining and moderation material in nuclear power plants

The properties are modifiable to suit the required application!

Graphite Materials & Systems

Best solutions for our customers ...

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

... in the PV / Semiconductor Industry



Iso susceptor,
heating elements,
heat shields/insulation
(Soft- and Rigid Felt)

Iso graphite
heating element



Mono crystalline silicon ingot

... in the LED Industry



MOCVD reactor

SiC coated Iso Graphite Susceptor

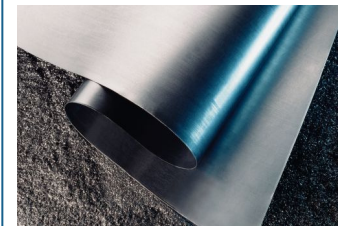


... in the Chemical and Automotive Industry



Flange sealed
by a gasket

Reinforced
Graphite
Sealing Sheet



Flexible
Graphite
Foil

Graphite Materials & Systems Process Technology

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

Engineered solutions – worldwide

- Graphite and other high-tech materials like PTFE, silicon carbide and exotic metals build the broad base of our portfolio of corrosion and abrasion resistant process equipment
- We provide process technology solutions focused on customer value for various industries like chemicals, pharma, photovoltaic, steel and environmental
- Our product portfolio ranges from engineered process equipment and system solutions to fast and competent after sales services – worldwide
- We provide innovative engineering solutions based on our experience and most modern simulation tools. Our unmatched material, process and engineering know-how are key elements of our core competencies
- We are the leading supplier of graphite-based process equipment with a global market share of >40%

Graphite Materials & Systems

Process Technology – product portfolio

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

Overview



Systems

- HCl synthesis
- Sulfuric acid
- Porous burner
- FCHC destruction



Equipment

- Heat exchanger
- Columns
- Pumps
- Quenches / vessels



Services

- Parts
- Diagnosis
- Repairs

Graphite Materials & Systems

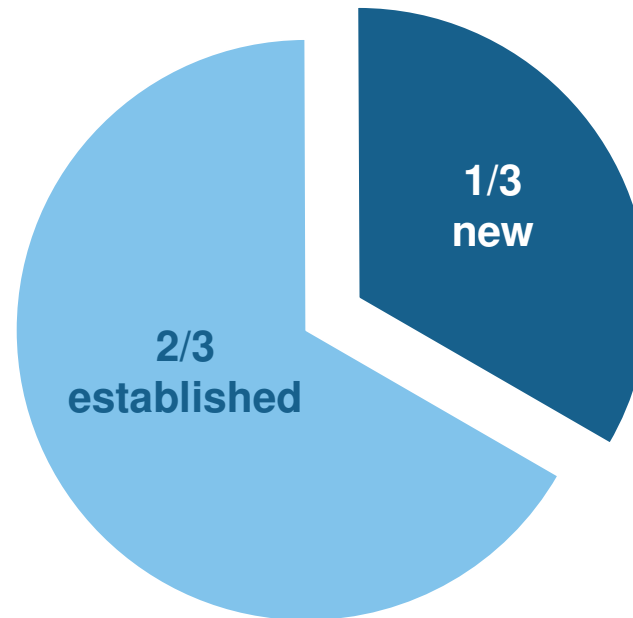
Innovation driving new product portfolio

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

Examples:

- Heaters, molds and insulation for photovoltaic applications
- Silicon Carbide coated platters for LED
- Carbon for anode material for **lithium-ion batteries**
- High purity expanded graphite for **environmental needs** and **thermal management** (electronics, climate), **e.g.** cooling ceilings (Deutsche Bank Green Towers)
- Process solutions for destruction of HCFCs (Hydrochlorofluorocarbons)

GMS 2010 sales: €396 million



1/3 of sales based on new products introduced over the last 4 years

Graphite Materials & Systems

Major customer industries and market shares 2010

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

	% of total GMS sales 2010	Global market share 2010
Chemicals	29%	30%
Energy: Solar	16%	25%
Energy: Batteries & Nuclear	13%	25%
Semiconductor (incl. LED)	9%	20%
Metallurgy	6%	20%
Tool manufacturing	5%	15%
Automotive	4%	15%
High-temperature processes	3%	15%

Source: SGL Group's own estimates

Advanced Materials

Carbon Fibers and Composites (CFC)

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

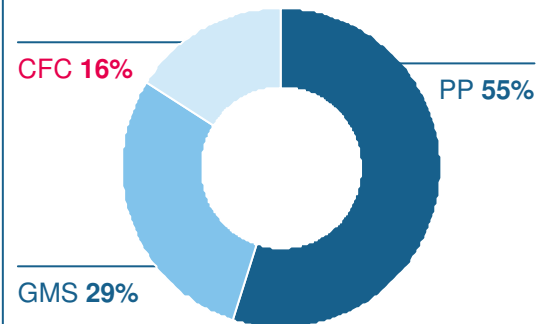
Business units

- Carbon Fibers/ Composite Materials
- Aerostructures
- Rotor Blades

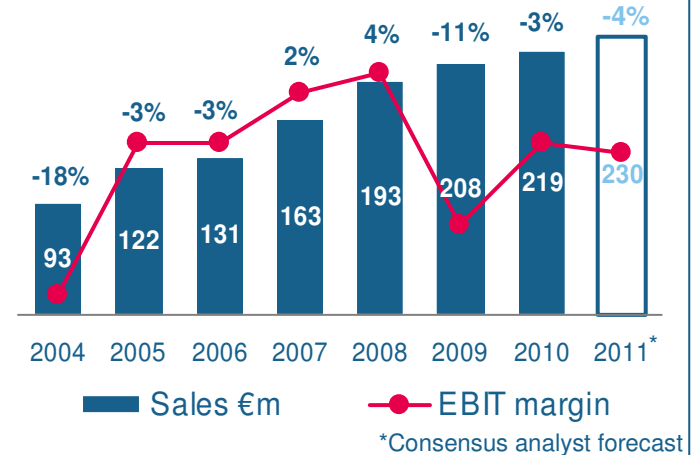
Key industries served

- Energy
- Aerospace & Defense
- Automotive
- Industrial
- Sporting Goods
- Medical Technology
- Construction

2010 Group sales



CFC sales & EBIT margins



2004-05 SGL Technologies Business Unit excl. Expanded Graphite
 2004-07 incl. Brake Disc business
 SGL Rotec consolidated from September 2008 onwards

Characteristics

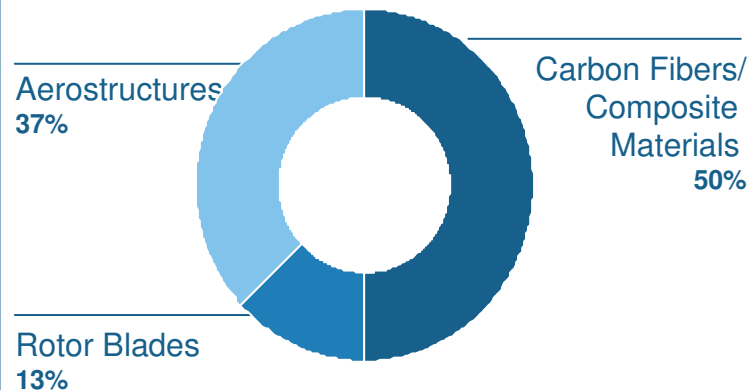
- New applications in automotive, energy, aeronautics, industrial
- High earnings improvement potential
- Complete value chain in house
- Only EU carbon fiber company

Advanced Materials

Carbon Fibers and Composites (CFC)

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

Sales – 2010



Highlights 2010

- Carbon Fibers & Composite Materials (CF/CM):
 - Substantially improved volumes and capacity utilization
 - Precursor supply reinforced w/ Mitsubishi & Lenzing JVs
 - JVs w/ BMW for automotive materials progressing on schedule
- Aerostructures (AS)
 - Profitable due to improved volumes; new investments to support further growth in aerospace & defense business
- Rotor Blades (CC):
 - Wind industry project delays and scheduled production changes leading to lower sales

Medium-term targets

- Sales growth: > 20% p.a.
- ROS (by end of 2013): > 10%

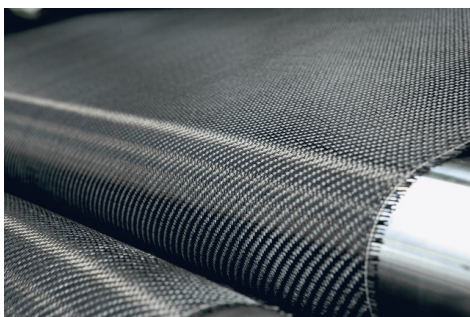
Strategic priorities

- Become supplier of choice for our focus markets
 - Automotive
 - Alternative energies
 - Aviation / defense technology
 - Industrial
- Expand Carbon Fiber and Composite capacities
- Support organic growth with targeted partnerships and acquisitions
- Safeguard own raw material supply

Carbon Fibers & Composites

Best solutions for our customers

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)



Carbon Fibers & Composites

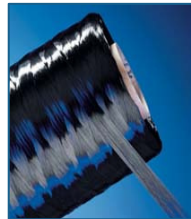
Unique offering of the complete value chain

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

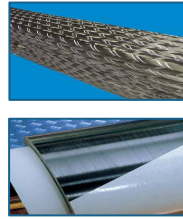
Carbon Fibers & Composite Materials



Raw material



Carbon Fiber



Composite Materials

PAN
Precursor

Carbon
Fiber

Prepreg
Preform

- EPG (44% JV with Lenzing)
- JV with Mitsubishi Rayon (MRC, 33%)

- Prod. Capacity ~ 4kt in UK ~ 2kt in USA
- JV with BMW (51%), USA ~ 3kt (1st stage)

- SGL epo (100%)
- SGL Kumpers (51%)
- JV with BMW (51%)

Composite Components

Aerospace & Defense

- HITCO (100%)



Industrial & Energy

- SGL Rotec (74.9%)



Automotive

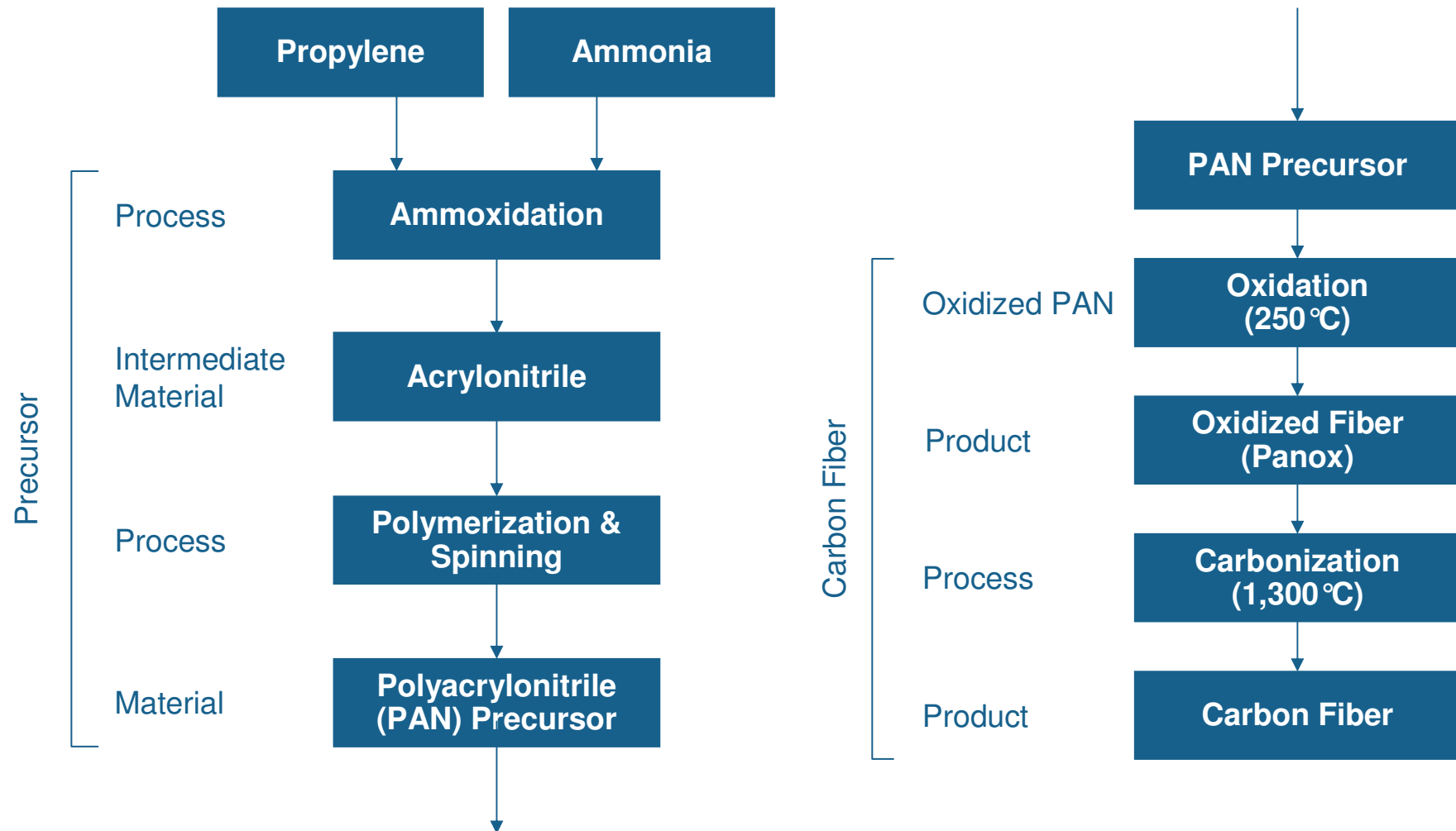
- Benteler SGL (50%)
- Brembo SGL Carbon Ceramic Brakes (50%)



Carbon Fibers & Composites

PAN precursor and carbon fiber

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)



Carbon Fibers & Composites

Carbon fiber characteristics

Base Materials	Advanced Materials	
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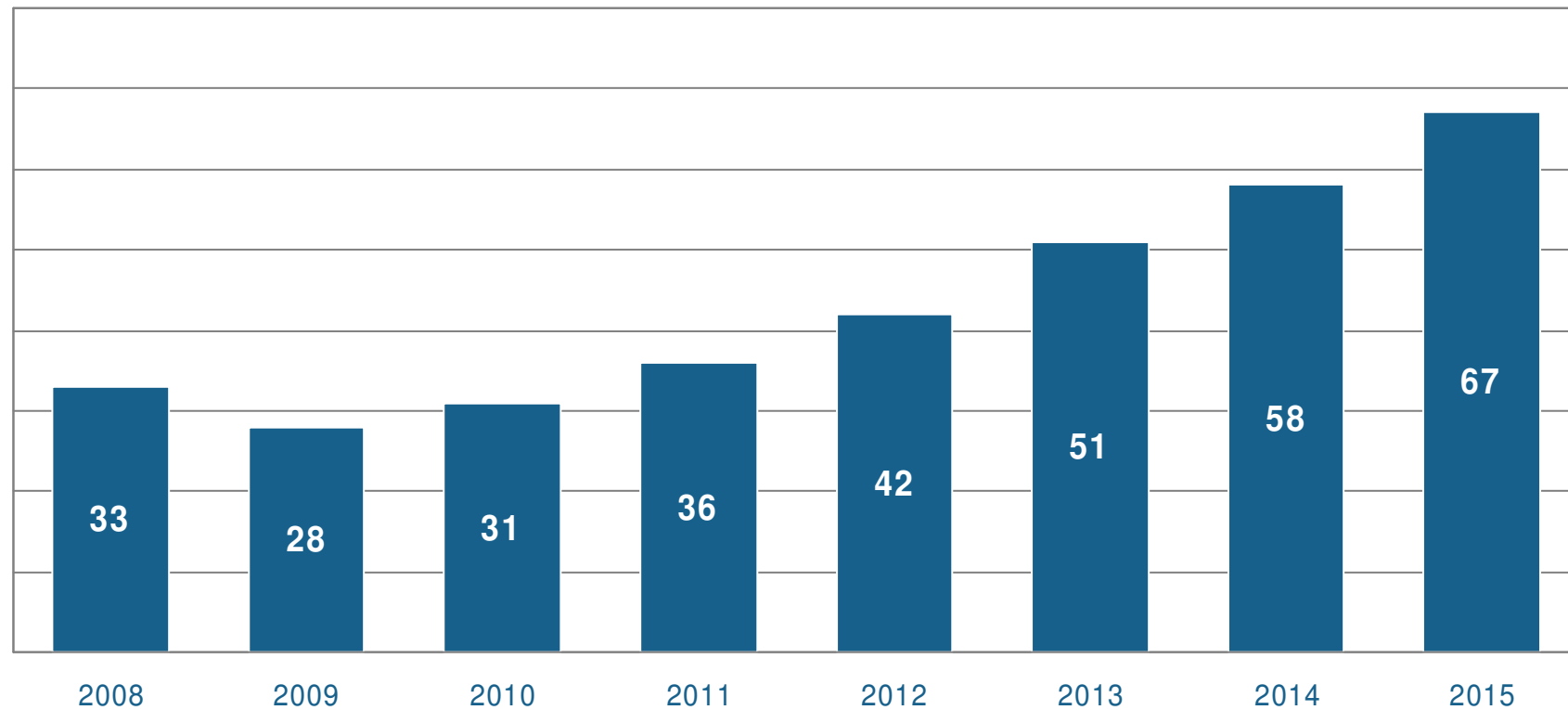
Characteristics	Applications
Physical strength, toughness, light weight	Aerospace, transport, sporting goods, pressure vessels, wind turbine blades, marine & off-shore applications
High dimensional stability, low coefficient of thermal expansion, low abrasion	Missiles, aircraft brakes, aerospace antenna and support structures, large telescopes, optical benches, waveguides for stable high-frequency (GHz) precision measurement frames
Good vibration damping, strength, and toughness	Audio equipment, loudspeakers for Hi-fi equipment, pickup arms, robot arms, rollers
Electrical conductivity	Automobile hoods, tooling, casings and bases for electronic equipment, electromagnetic interference (EMI) and radio frequency (RF) shielding, brushes
Biologically inert, x-ray permeability	Medical applications in prostheses, surgery and x-ray equipment, implants, tendon / ligament repair
Fatigue resistance, self-lubrication, high damping	Textile machinery, general engineering
Chemically inert, high corrosion resistance	Chemical industry; nuclear field; valves, seals, and pump components in process plants; civil engineering
Electromagnetic properties	Large generator retaining rings, radiological equipment

Source: CARBON FIBERS Updated: April, 2004 – Raghavendra R. Hegde, Atul Dahiya, M. G. Kamath (Monika Kannadaguli & Haoming Rong); SGL Group

Carbon Fibers & Composites: Carbon fiber demand growth delayed by 2-3 years but all growth drivers intact

Base Materials	Advanced Materials	
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CF market forecast [in thousand mt p.a.]



CF demand forecast (December 2010)

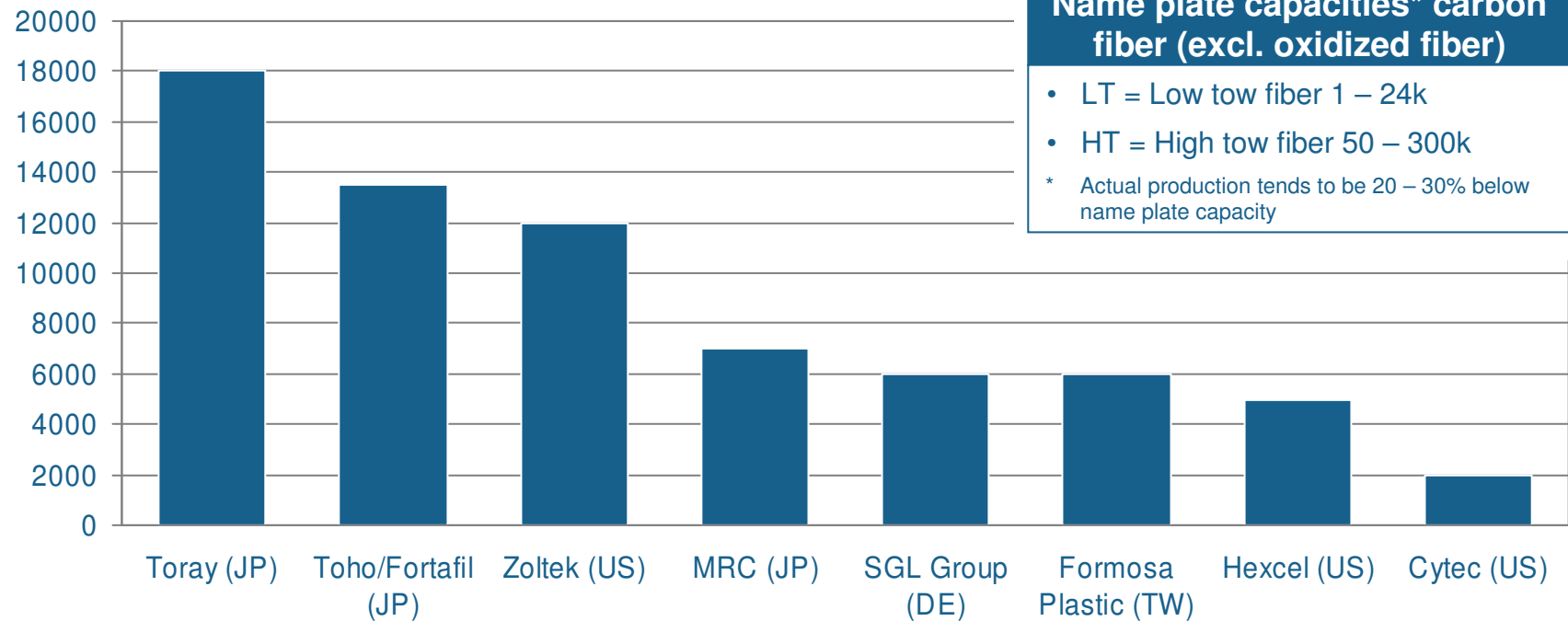
Source: SGL Group market research

Carbon Fibers & Composites

Carbon fiber capacity

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

Capacity in mt



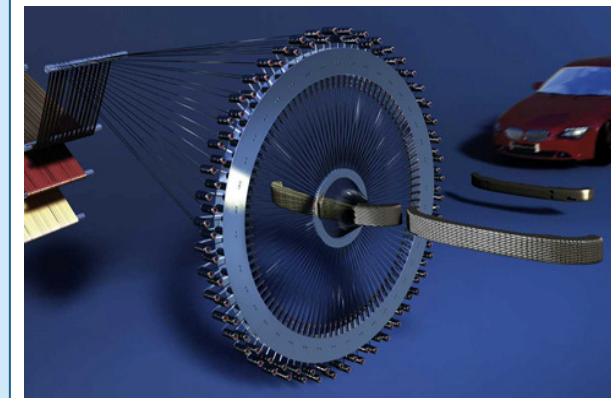
Precursor	Own	Own	Own	Own	Partially own	Own	Own	Own
Product	LT	LT	HT	LT/HT	HT	LT	LT	LT
Markets	Aero / Ind.	Aero / Ind.	Ind.	Ind.	Ind.	Ind.	Aero / Ind.	Aero / Ind.

Source: SGL Group's own estimates, company websites (as of January 2011)

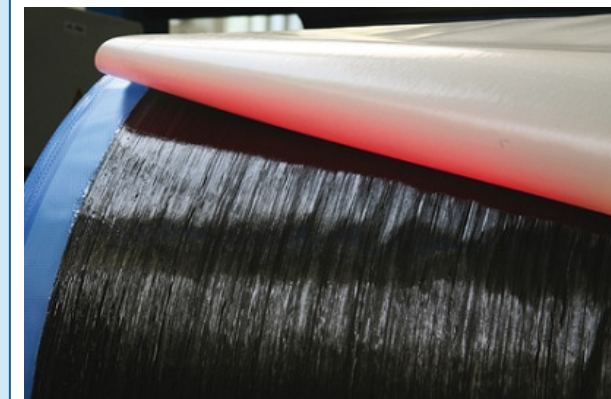
Carbon Fibers & Composites Composite Materials

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

- Carbon fibers can be woven or braided and are often impregnated with resin before component production
- We aim to have a broad range of technologies for prepregging / preforming
 - Impregnation (e.g., prepregs for wind turbine blades or aircraft parts)
 - SGL epo
 - Weaving (e.g., sporting goods, automotive, medical industry)
 - Preforms (e.g., auto industry)
 - Braiding (e.g., car bumpers)
 - SGL Kumpers



SGL Kumpers



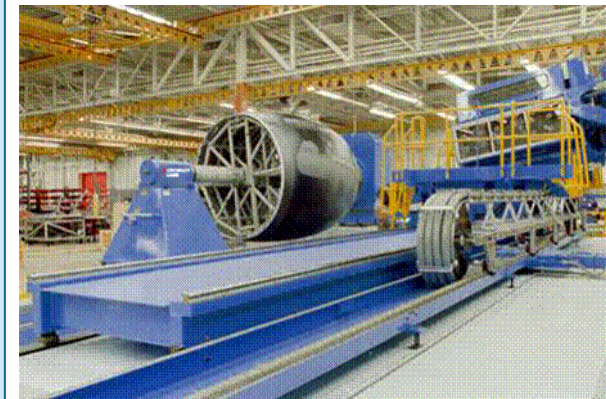
SGL epo

Carbon Fibers & Composites

Aerostructures – HITCO

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

- HITCO: California based composite component manufacturer for aerospace & defense industry
- Historically, the prevailing process in carbon fiber based aero structures was hand lay-up – very slow and expensive & no competitive differentiation
- Investment into automation technologies AFP (Automated Fiber Placement machine) & ATL (Automatic Tape Layer machine) substantially improves competitiveness of HITCO
- Won Gold Level Preferred Supplier Certification for 100% quality & delivery performance from The Boeing Company
- Supplier of the Year 2007 award in Structures Commodity category from The Boeing Company
- Recent contract wins / extensions:
 - Composite floor beams for Boeing 787 “Dreamliner”
 - Boeing 767 flap track fairings
 - Wing skins and nacelle skins for F-35 Lightning II Program



AFP



ATL

Carbon Fibers & Composites

Rotor Blades – SGL Rotec

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

- SGL Rotec: German based manufacturer of rotor blades for wind turbines of multi-MW classes
- Built-to-print manufacturing based on fiber composite technology since early 1990s
- High reputation as
 - manufacturer of high quality rotor blades
 - specialist in manufacturing of large size rotor blades for onshore and offshore turbines
 - innovator in process and technology development
- Composite Technology:
 - Process: Vacuum infusion
 - Main materials: Epoxy, polyester and vinyl ester resin, glass fiber, carbon fiber
- PowerBlades
 - JV with REpower for the development and manufacturing of large size rotor blades for 5 and 6 MW offshore turbines
- Development of a “Competence & Development Center” for next generation rotor blade manufacturing



Carbon Fibers & Composites JVs in Automotive

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

- Benteler-SGL:
 - 50/50 JV between SGL Group and Benteler AG to develop composite based automotive components
 - February 2009: Acquisition of Fischer Composite Technologies GmbH in Austria
 - Leading position in developing structural automotive parts and modern, automated production technologies
- Brembo-SGL:
 - 50/50 JV between SGL Group and Brembo SPA for carbon ceramic based automotive brakes
 - Leading global position, supplying most of the high-end car makers, with production sites in Germany and Italy
- SGL Group's strategic objectives in automotive:
 - Drive the metal substitution process in automotive to become a major automotive parts supplier by 2013
 - Ensure that SGL Group's materials are at the forefront in the automotive industry



Carbon Fibers & Composites

JVs with BMW, Mitsubishi exclusively for BMW's demand

Base Materials	Advanced Materials	
Performance Products (PP)	Graphite Materials & Systems (GMS)	Carbon Fibers & Composites (CFC)

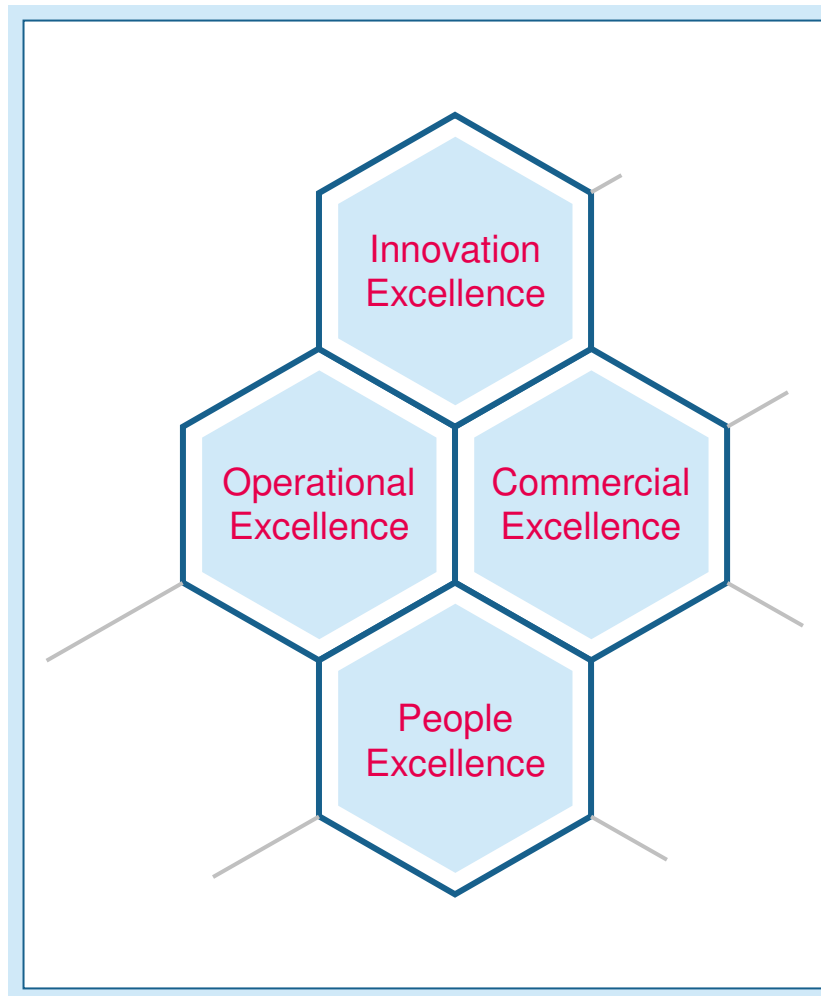
- Milestone in serial application of carbon fibers in automotive industry – market launch of first serially produced car (BMW i3) with a CFRP passenger cell
- €90 million total investment volume in initial phase, overall investment volume €230 million subject to BMW demand increase
- JVs to be consolidated at equity by SGL and BMW during build-up phase
- BMW guarantees certain minimum purchasing volumes at contractually agreed conditions in the context of safeguarding the overall project
- BMW provides debt financing
- SGL Automotive Carbon Fibers LLC, Moses Lake (USA): 51/49 JV between SGL Group and BMW Group to produce carbon fibers exclusively for BMW's demand (3kt carbon fiber capacity in 1st stage)
- SGL Automotive Carbon Fibers, Wackersdorf (Germany): 51/49 JV between SGL and BMW Group to produce composite materials (fabrics) in Wackersdorf (Germany) based on carbon fiber produced in Moses Lake (USA)
- These fabrics to be sold to BMW who will produce automotive parts and then finally assemble the MCV in Landshut and Leipzig (Germany)
- Precursor supply safeguarded by MRC – SGL Precursor Co. Ltd., Otake (Japan): 33/67 JV between SGL Group and Mitsubishi Rayon



Source: BMW Group

Ensuring the future

SGL Excellence – enables productivity and growth



SGL Excellence

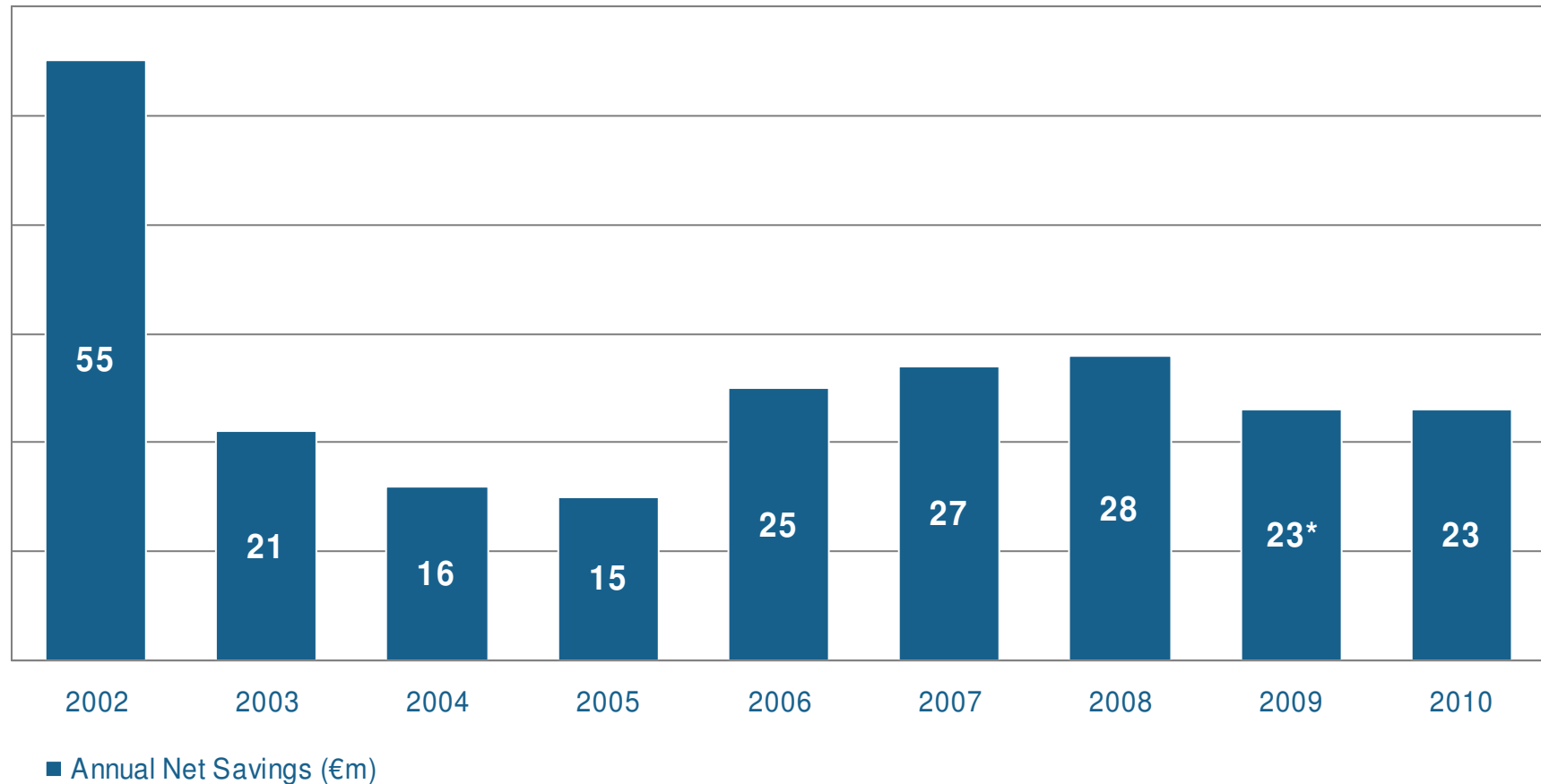
- Started in 2002
- The core element of the Company mission
- An ongoing and Company wide program
- Our philosophy of doing business

SIX SIGMA

- Our core methodology
- Focuses on:
 - Customer value
 - Measurable objectives and results
- Applies to every function in our Company
- Empowers our employees with skills and tools:
 - > **3,000 SIX SIGMA trained employees**
 - > **600 Green Belts**
 - > **100 Black Belts**

Ensuring the future SGL Excellence savings

Since 2002 continuous cost reduction of €233 million in total



* Excluding Brakes business

Ensuring the future

Technology & Innovation – foundation for profitable growth

Technology & Innovation: SGL Group's centralized R&D organization



- Market driven R&D ensures best-in-class support for current and future customers
- Industry networks with suppliers and customers are an essential part of our development strategy thus ensuring close contacts to our markets
- Global networks with leading universities cover the basic research.
- Material, process and application know-how is the platform for our development clusters: synthetic graphite, carbon fibers and composites, energy systems, and ceramic fibers and composites.
- Strategic IP management safeguards our products and processes and is a driver of our long term market success

Ensuring the future

Technology & Innovation – foundation for profitable growth

Activity areas of T&I 2011

Graphite & raw materials development for basic industries

- Optimization of raw materials, oxidation resistance and joint to reduce consumption of graphite electrodes
- Development of
 - Improved cathode recipes and advantageous designs for aluminum process
 - Microporous carbon-ceramic recipes for furnace linings

Strengthen Carbon Fiber based value chain

- Development of special carbon fiber grades based on own precursor
- Optimization of textile structures, prepregs and preforms
- Improvement of carbon fiber production processes and process technologies

Energy systems

- Improved carbon and graphite based materials for Li-ion batteries and high performance carbon powder for Supercaps with enhanced energy density
- Development of carbon felt with enhanced surface characteristics and low cost production route for expanded graphite for stationary energy storage systems (Flow batteries)

Improved Ceramic Materials

- Development of felt-based C/SiC material and manufacturing methods for large complex shape ceramic structures
- Development of high-temperature stable SiC fiber

Latest Financials and 2011 Outlook

BROAD BASE. BEST SOLUTIONS.



SGL Group

9M/2011 Results for the Group

in € million	9M/2011	9M/2010 ^{*)}
Sales	1,119.5	1,002.2
EBITDA	176.1	147.4
Profit from operations (EBIT) ¹⁾	124.4	101.5
Profit from operations (EBIT)	128.5	101.5
Return on sales (in %) ¹⁾	11.1	10.1
Result from investments accounted for At-Equity	-17.4	-6.2
Net financing result	-39.4	-32.4
Profit before tax	71.7	62.9
Net profit after non-controlling interests	56.9	44.3
EPS, basic [in €]	0.86	0.68

- EBIT in 9M/2011 includes sustainable cost savings of €17 million from SGL Excellence Initiative (SGL X)
- 9M/2010 EBIT includes €4.8 million extraordinary gain from land sale
- Results from investments accounted for At-Equity include €5.3 million impairment loss relating to one CFC-JV
- 9M/2011 tax expense includes correction of deferred tax assets resulting from rotor blade impairment

¹⁾ Before reversal of impairment losses and impairment losses

^{*)} Prior-period comparatives adjusted (see H1/2011 Report for details)

SGL Group

9M/2011 Results for Performance Products (PP)

in € million	9M/2011	9M/2010
Sales	601.7	545.2
EBITDA	127.0	134.4
Profit from operations (EBIT)	100.0	110.5
Return on sales (in %)	16.6	20.3

- Sales increase: 10%, currency adjusted 13%
 - continued improvement in graphite electrode volumes resulting from ongoing global growth in electric steel production and initial slight increase in cathode volumes in Q3/2011
 - partially offset by low cathodes sales level particularly in H1/2011 due to investment pause and destocking in aluminum industry seen throughout 2010
- Despite positive graphite electrode volume effects and SGL X savings of €7 million EBIT decreased by 10% due to
 - lower graphite electrode and cathode prices and
 - continued start up costs for new Malaysian plant

SGL Group

9M/2011 Results for Graphite Materials & Systems (GMS)

in € million	9M/2011	9M/2010
Sales	351.4	287.2
EBITDA	81.3	38.4
Profit from operations (EBIT)	68.1	25.5
Return on sales (in %)	19.4	8.9

- Sales increase: 22%, currency adjusted 23%
 - excellent business conditions across most customer industries, particularly in solar, semiconductor and LED
 - sales in Q1/2010 still impacted by low order intake activity in 2009
- EBIT more than doubled
 - as a result of very high production and utilization levels leading to corresponding fixed cost absorption following strong order intake in H1/2011
 - SGL X savings of €6 million

SGL Group

9M/2011 Results for Carbon Fibers & Composites (CFC)

in € million	9M/2011	9M/2010
Sales	161.4	166.3
EBITDA	-0.1	1.0
Profit from operations (EBIT) ¹⁾	-8.9	-6.1
Profit from operations (EBIT)	-4.8	-6.1
Return on sales (in %) ¹⁾	-5.5	-3.7

- Sales decrease: 3%, currency adjusted sales flat
 - decrease entirely due to sales development at SGL Rotec
 - excluding SGL Rotec, CFC sales increased by 7%
 - sales of At-Equity accounted investments within CFC increased by 21%
- EBIT decreased by 21%
 - mainly due to the adverse developments in the wind industry
 - excluding SGL Rotec, slightly positive EBIT
 - SGL X savings of €4 million
 - in Q2/2011: positive net impact of impairments of €4 million consists of partial reversal of CF/CM impairment (+€29 million) largely offset by impairment loss on rotor blade activities (-€25 million)

¹⁾ Before reversal of impairment losses and impairment losses

SGL Group

9M/2011 Results for Central T&I and Corporate Costs

in € million	9M/2011	9M/2010
Other sales	5.0	3.5
Central T&I Costs	-9.3	-8.8
Corporate Costs	-25.5	-19.6

- Higher T&I costs mainly related to startup of new carbon fiber pilot plant in Meitingen (Germany)
- Slight increase in comparable corporate costs due to additional sponsoring activities and small increase in employees within the Corporate Services Functions
- H1/2010 Corporate Costs includes €4.8 million extraordinary gain from land sale

Financing Structure, Balance Sheet Ratios and Cash on Hand

Allow continuation of growth path

SGL Group established a solid long term financial structure in May 2007

- €200 million Corporate Bond at EURIBOR plus 125 bps (maturity 2015)
- €200 million Convertible Bond at 0.75%, conversion price of €36.52 (maturity 2013)
- €200 million credit facility, undrawn (original 2012 maturity extended to 2015)

Followed by a supplemental debt instrument in June 2009

- €142.5 million Convertible Bond at 3.5%, conversion price of €29.39 (maturity 2016)
(original amount issued/before conversion by bondholder €190 million)

SGL Group has solid balance sheet ratios, cash on hand at end of September 2011

- Equity ratio: 44%
- Gearing: 0.44
- Total liquidity: €230 million



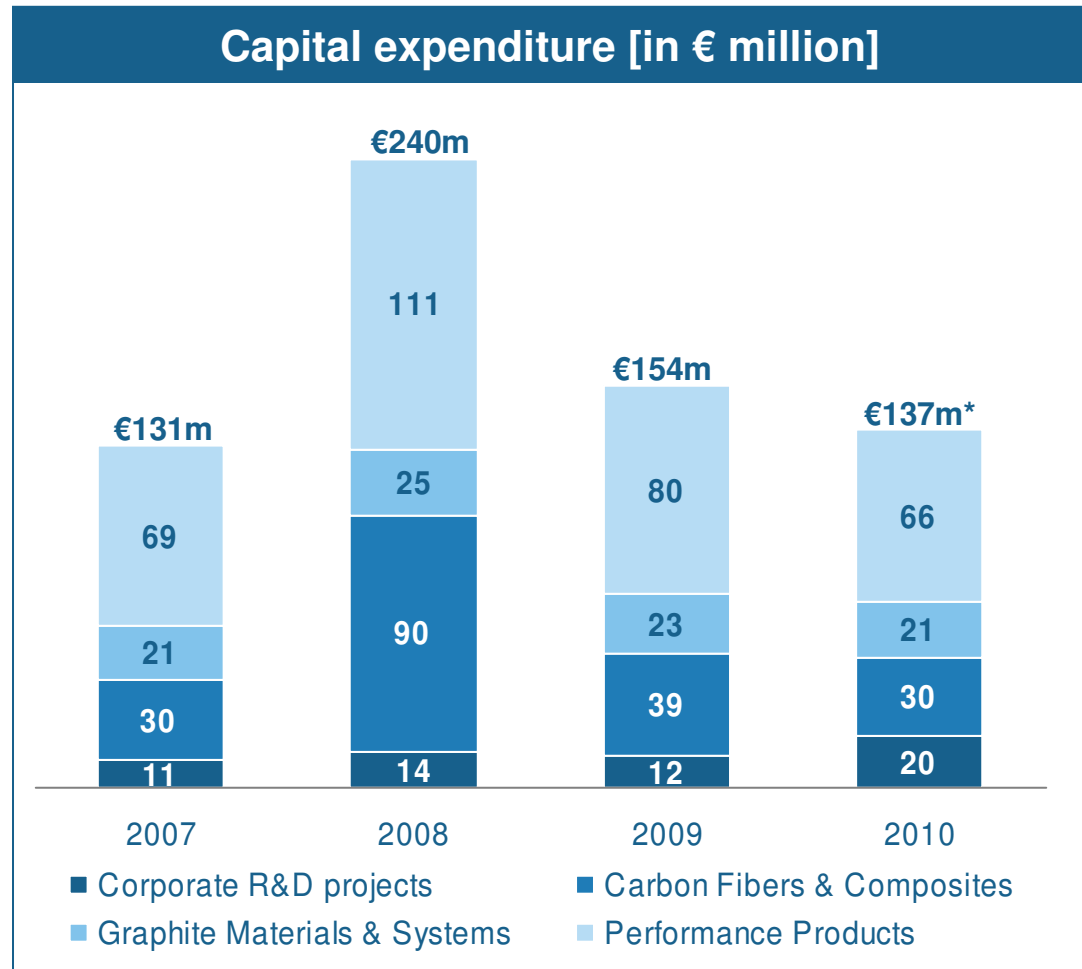
SGL Group has no refinancing requirements until 2013 at the earliest

Ensuring the future

Capital expenditure by Business Area

Major investment focus in 2010:

- PP:
 - Continued build up of new GE + CA production facility in Malaysia
 - Maintenance, ESHA investments particularly in Spain and Poland
- GMS:
 - Initial capex for isostatic graphite capacity expansion in Germany
 - Capacity expansion in USA
 - Maintenance, ESHA investments in France, USA and Germany
- CFC:
 - Further investments in automation technologies at HITCO (USA)
 - Investments for ramping up production capacity at SGL Rotec
- Corporate R&D projects:
 - Construction of aeronautic fiber pilot plant in Germany



* Reported capex of €129.5 million includes €7.4 million cash inflow for services rendered by SGL Group. Therefore cash outflow for capex was €136.9 million

SGL Group

Outlook 2011: Double digit sales and EBIT growth

Group

- Sales to rise more than 10%
- EBIT* grows to approx. €160 million → resulting in Group ROS of 10-11%
- Net financial costs up on 2010
(including results from at-equity consolidated companies)
- Tax rate 30%-35%

*before positive net impairment impacts

Capex, Balance Sheet, Cash Flow

- Key KPI: gearing level to remain at approx. 0.5 based on today's portfolio
- Gearing ~0.5 defines capex level
- Capex up to €150 million to be largely funded from operational cash flow
- Resulting in free cash flow up to minus €50 million

Key risks to forecasts

- Raw material availability
- Political and economic uncertainties

SGL Group

Business Area Outlook 2011 and initial thoughts on 2012

PP	GMS	CFC
2011 - Better sales and earnings in H2/2011 compared to H1/2011 - further increase in GE shipments in Q4/2011 - continued CA sales recovery in Q4/2011 2012 - ROS of $\geq 20\%$ in the course of 2012	2011 - Record sales, EBIT and ROS in FY 2011 surpassing previous highs of 2008 (2008 sales: €412 million; EBIT: €58 million; ROS: 14%) 2012 - Continue strong performance, albeit not at the 2011 record levels	2011 - Single digit sales growth - EBIT loss of approx. €10 million - Strong double digit sales growth for At-Equity accounted CFC activities 2012 - Double digit sales growth for combined consolidated and At-Equity accounted CFC activities - Strong double digit sales growth for At-Equity accounted CFC activities - Positive EBIT for consolidated CFC activities

Fundamental long-term growth drivers and mid term outlook

BROAD BASE. BEST SOLUTIONS.

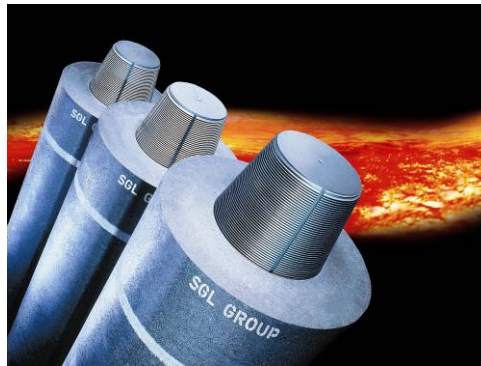


Fundamental long-term growth drivers for our businesses

**Strong growth in emerging countries
(BRIC etc.)**

- **Industrialization**
- **Infrastructure build up**

**Increasing demand for
graphite electrodes and cathodes**



Fundamental long-term growth drivers for our businesses

Key challenges

Changed economic environment

Climate change

Energy / raw materials availability

SGL Group approach

“Towards an ecologically sensitive world”

Sustainable solutions

Energy efficiency

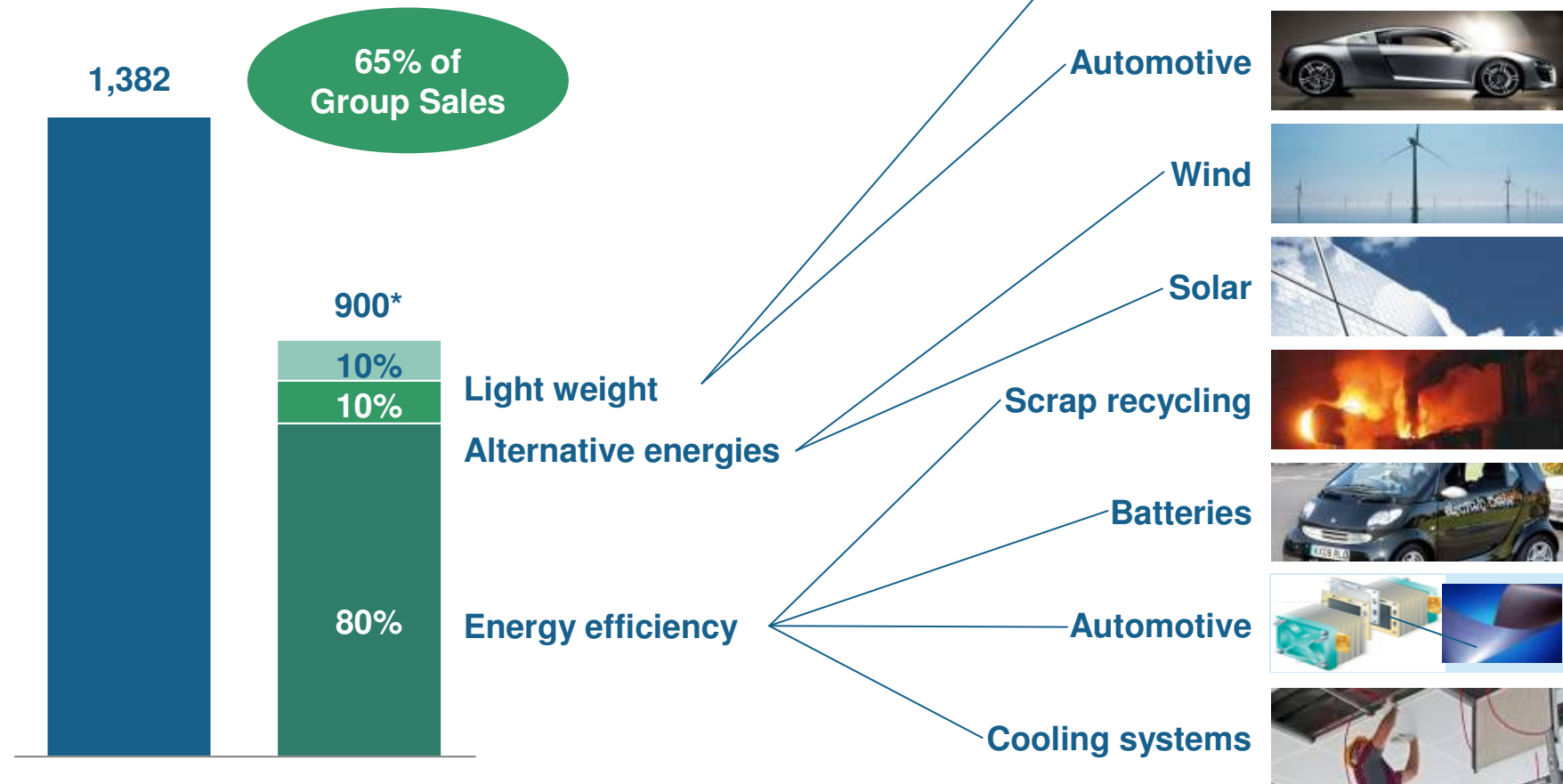
Alternative energies

Light weight

Carbon contributes to all three sustainable solutions

Our carbon based products offer sustainable solutions towards less CO₂

2010 Sales (in €m)

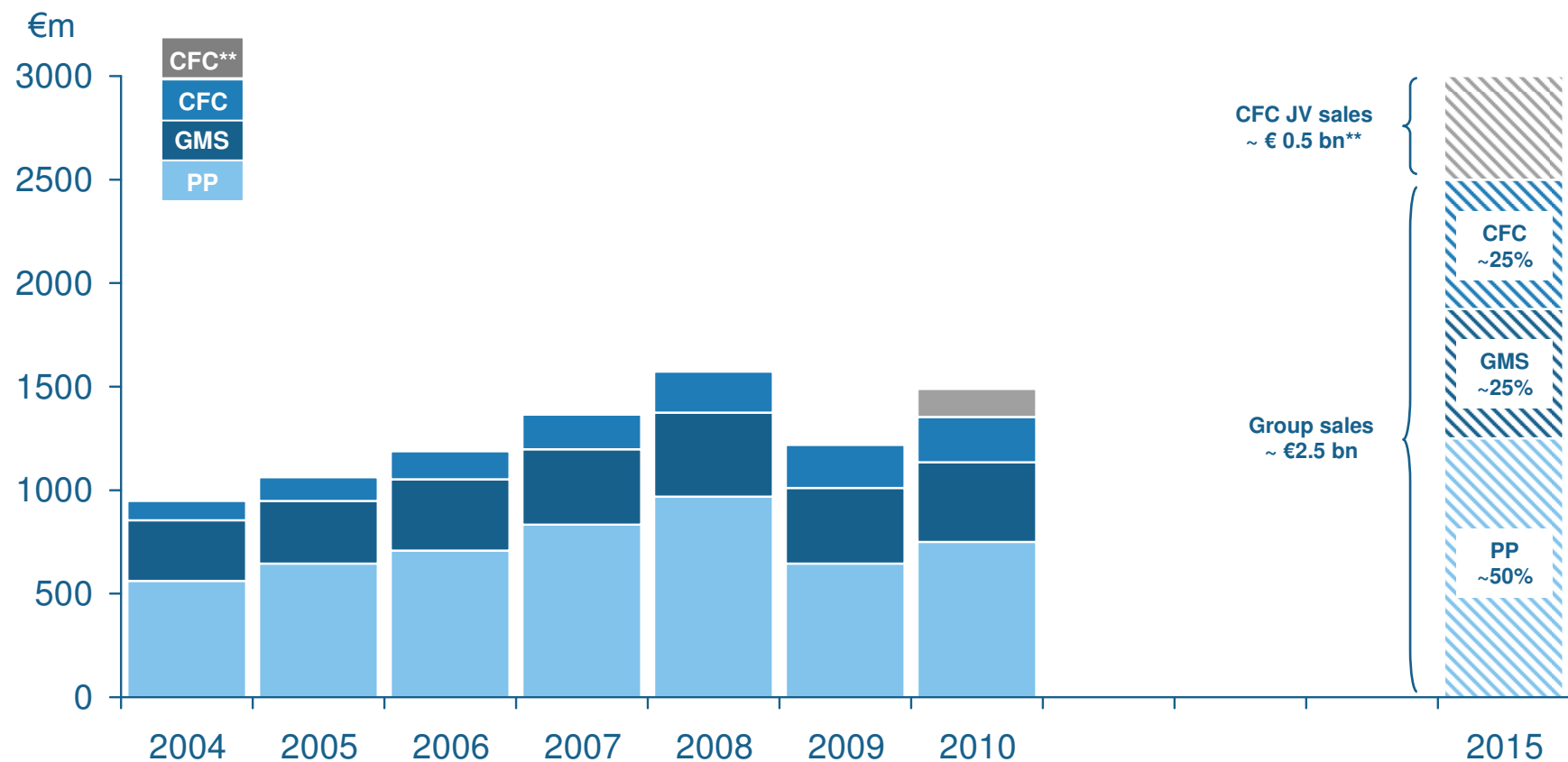


*Based on 2010 sales

2011 – 2015

Group sales to increase by more than 10% p.a. reaching €2.5 bn in 2015*

Advanced Materials targeted to reach ~ 50% of Group sales by 2015



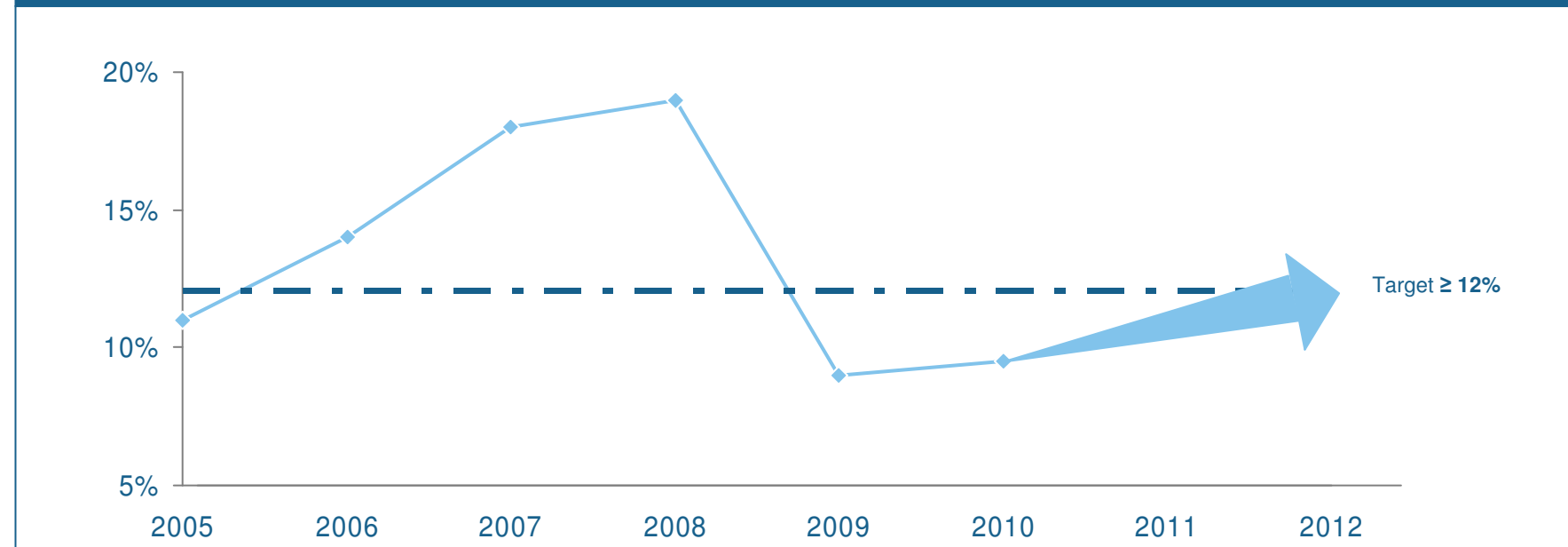
*organic growth, excluding acquisitions

**additional sales from at-equity consolidated JVs in CFC calculated on 100% ownership

2011 – 2015

Return on sales (ROS) target remains at minimum 12%

Group ROS target of $\geq 12\%$ to be achieved again in the course of 2012



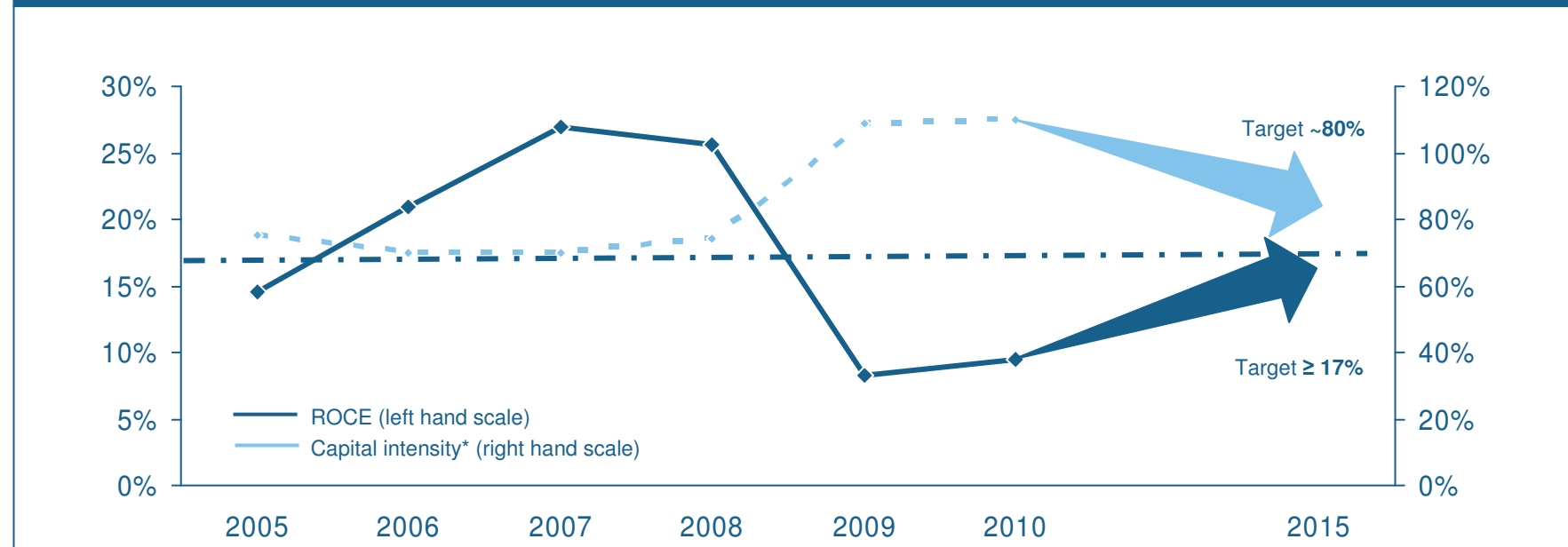
- New assets coming on stream contribute to sales and cash flow growth
- Higher capacity utilization especially in PP will lead to ROS $\geq 12\%$ in the course of 2012

➡ All three Business Areas become profit pillars as a result of a more balanced portfolio

2011 – 2015

Return on capital employed (ROCE) target remains at minimum 17%

Group ROCE target of $\geq 17\%$ to be reached again by the end of the planning period

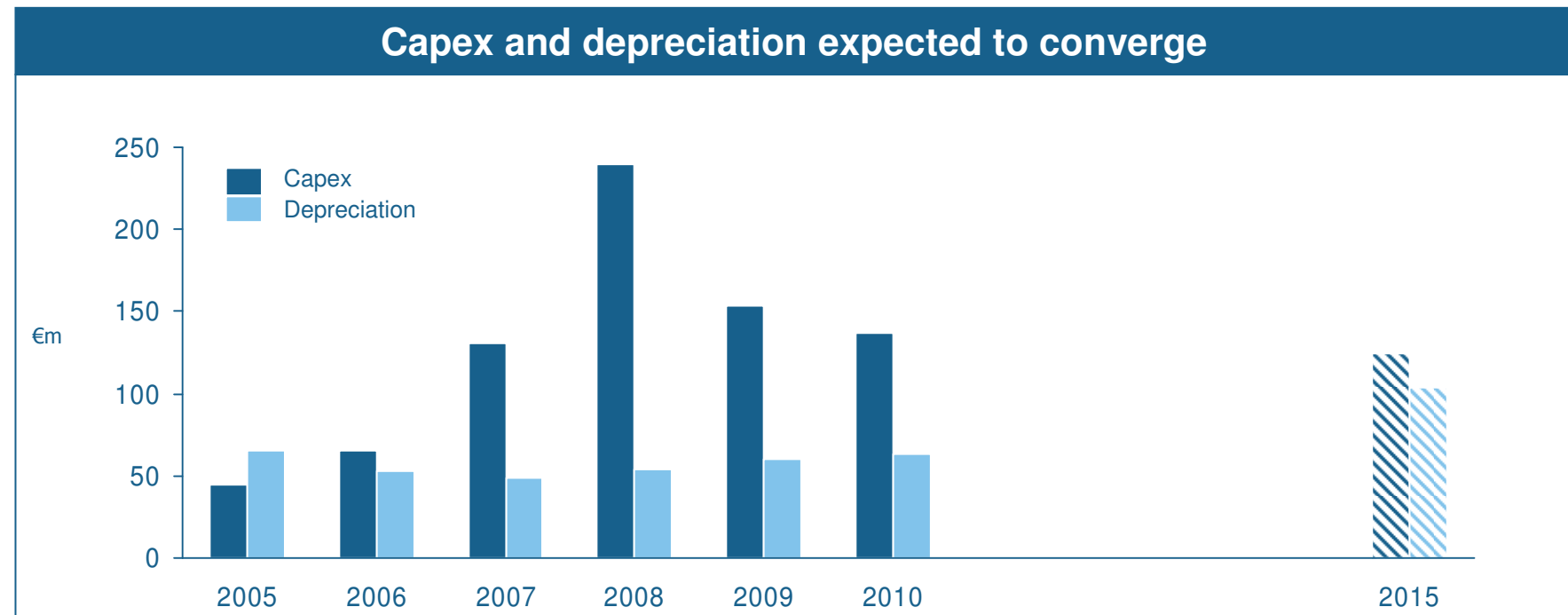


- Anticyclical investments provide basis for long term growth
- The resulting sales growth will lead to normalized capital intensity* improving from 110% in 2010 to ~80% in 2015 as investment pace slows and sales growth accelerates
- As a consequence we expect to reach our Group ROCE target $\geq 17\%$ again towards the end of the planning period

*capital employed/sales, measure of capital invested per € of sales

2011 – 2015

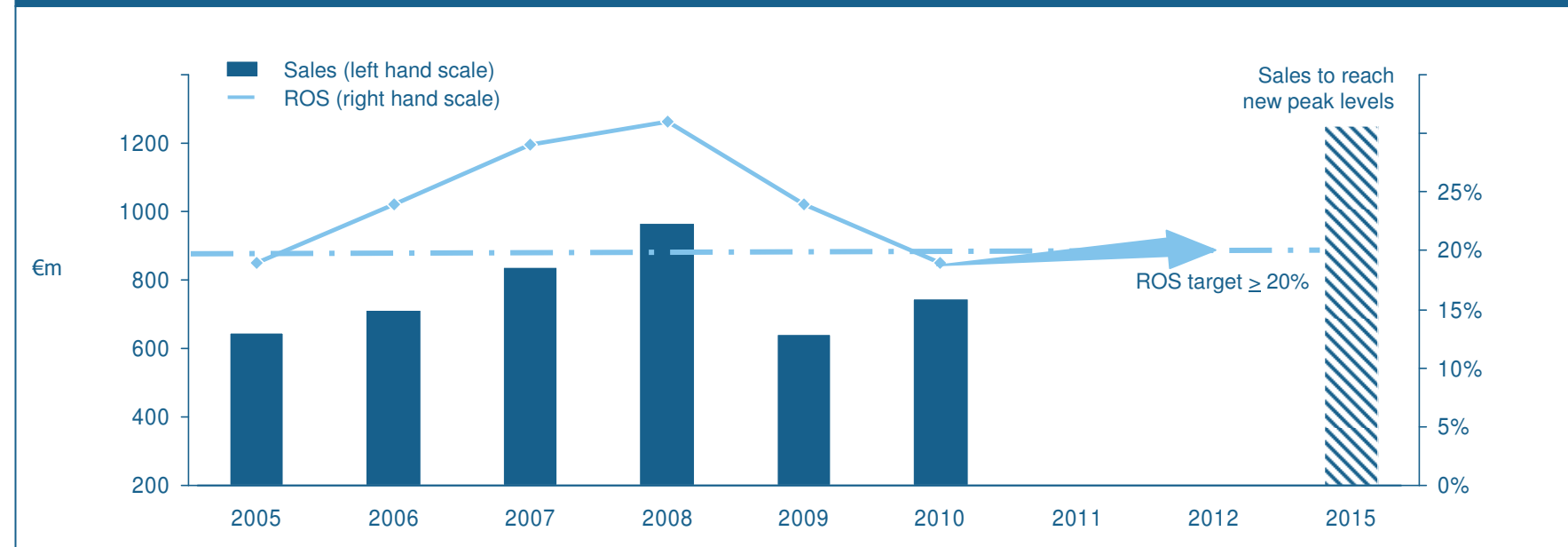
Capex remains high until 2012 – free cash flow positive expected from 2013



- Major investments on schedule
- Capex requirements up to €150 million p.a. in 2011 and 2012, declining thereafter
- Capex continues to be funded almost entirely from operating cash flow
- Positive free cash flow starting 2013
- Gearing target remains at approx. 0.5 and is indicative for capex levels

2011 – 2015 Performance Products

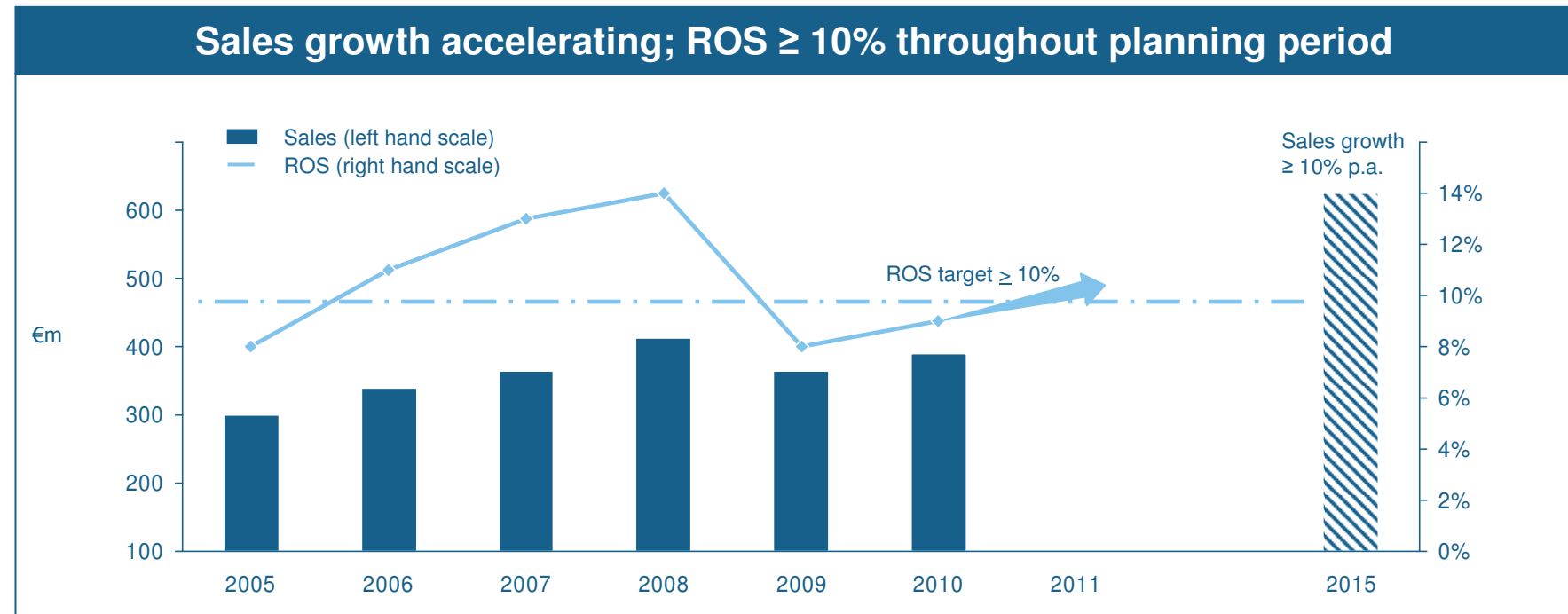
New state-of-the-art facility on stream; strong cash flow



- Investment in low cost carbon & graphite hub in Malaysia (graphite electrodes & cathodes) will enhance competitiveness
- EBIT ROS burdened by increased depreciation
- With fully integrated Malaysian plant on stream, ROS of $\geq 20\%$ will resume in the course of 2012
- Plans to increase our investment in Chinese electrode production
- PP remains high performing business in terms of profitability, sales growth, and cash flow

2011 – 2015

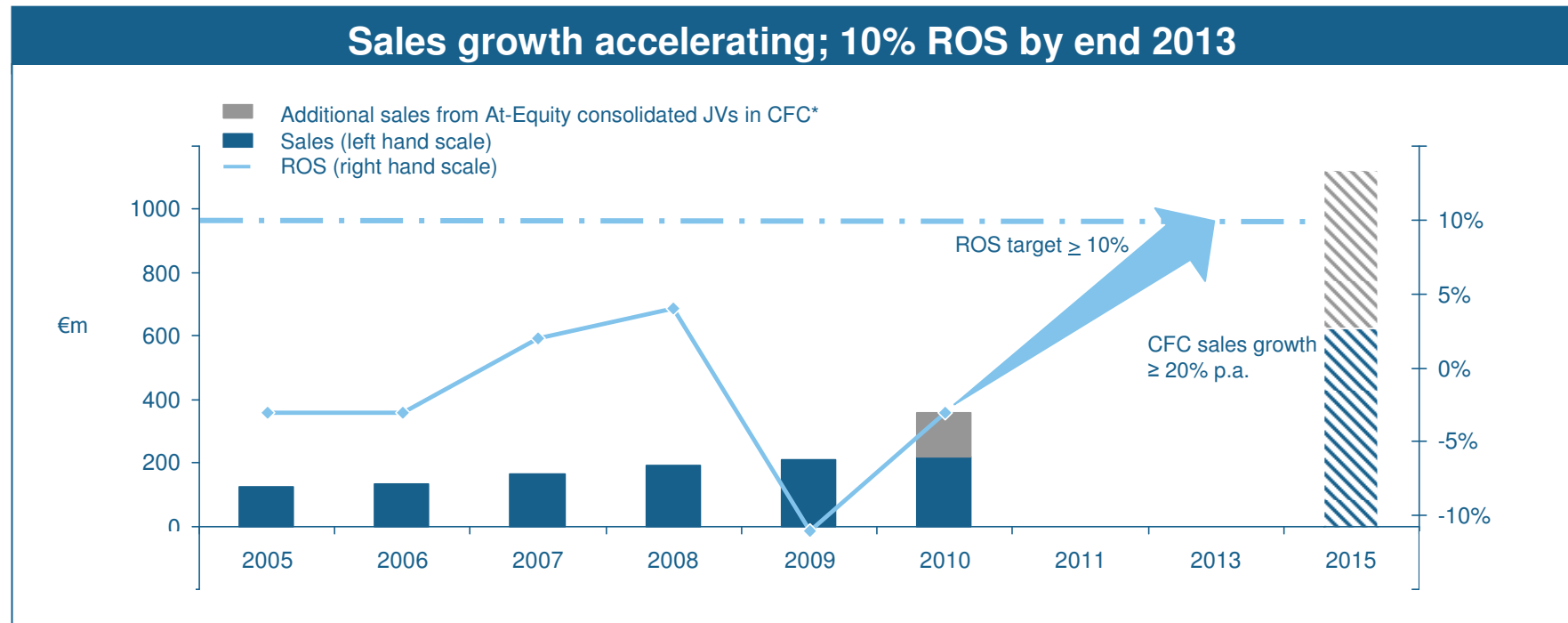
Graphite Materials & Systems



- Accelerated sales growth of $\geq 10\%$ p.a. (previously 6-8% p.a.) due to rising demand from high growth end markets (semiconductor, solar, LED)
- ROS to achieve $\geq 10\%$ target throughout planning period
- GMS expects new record sales, EBIT and ROS levels in 2011

2011 – 2015

Carbon Fibers & Composites



- Sales growth raised from $\geq 15\%$ to $\geq 20\%$ p.a. (aircraft, wind, industrial and automotive applications)
- Total CFC sales of more than €1bn targeted for 2015 including approximately €500 million sales of at-equity accounted JVs (calculated on 100% ownership)
- Target ROS $\geq 10\%$ by end 2013

*calculated on 100% ownership

Appendix

BROAD BASE. BEST SOLUTIONS.

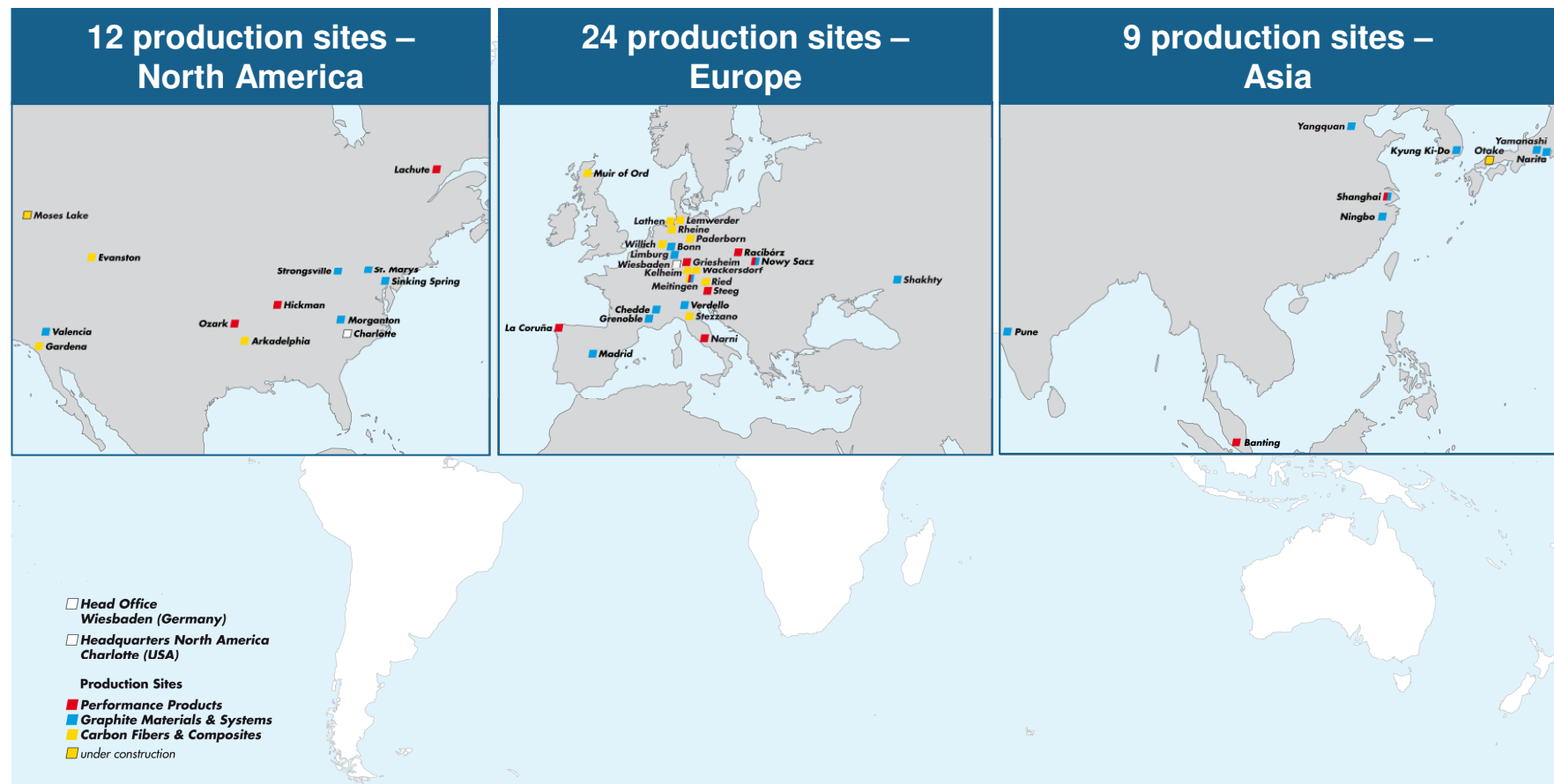


SGL Group History

1878	Gebr. Siemens & Co. (Gesco)	Start of Carbon Production
1928	Siemens Plania Werke	Merger Gesco and Plania sites in Poland
1985	SIGRI GmbH 50% Siemens 50% Hoechst	Merger Siemens Plania and Hoechst AG; Griesheim
1989	SIGRI GmbH 100% Hoechst	Merger with Ringsdorf, Bonn
1993	SIGRI Great Lakes Carbon GmbH 59% Hoechst 30% Horsehead Industries 11% Pechiney	Merger with Great Lakes Carbon (USA) 1992 and with Pechiney Graphite (F) 1993
1995	SGL Carbon AG	IPO Frankfurt / Main, Hoechst remains shareholder
1996	SGL Carbon AG 100% free float	Listing on NYSE / USA, full independence
2008	SGL Group – The Carbon Company	Delisted from NYSE in 2007, independent 100% free float Company with operations in EU, NA, Asia and 3 global Business Units
2009	SGL Carbon SE	Conversion to European Company (Societas Europaea / SE)

SGL Group

Global presence



Ensuring the future

Recent acquisitions and JV in Graphite Materials & Systems

BU	Effective date	Company (Partner)	% owned by SGL	Activity
GS	1 Jul 07	SGL Quanhai Carbon (Shanxi), China (JV with Shanxi Quanhai Graphite, China)	80%	Production & distribution of specialty graphite products in Asia
PT	1 Jun 07	SGL Tokai Process Technology, Singapore (JV with Tokai Carbon, Japan)	51%	Process technology products for Asian market
PT	1 Oct 07	Dr. Schnabel GmbH & Co. KG, Germany	100%	Manufacturer of fluorine plastic apparatus for corrosion protection

Ensuring the future

Recent acquisitions and JV in Carbon Fibers & Composites

BU / *)	Effective date	Company (Partner)	% owned by SGL	Activity
*)	1 Mar 07	European Precursor GmbH, Germany (JV with Lenzing AG, Austria)	44%	Development of carbon fiber PAN-precursor
CF/CM	29 Nov 07	SGL Carbon Fibers LLC, USA	100%	US carbon fiber production hub
CF/CM	1 Apr 07	SGL Kumpers GmbH & Co. KG, Germany (JV with Kumpers GmbH)	51%	Processing multi-axial carbon fibers into fabrics (braiding)
CF/CM	27 Oct 07	epo GmbH, Germany	100%	Carbon fiber unidirectional composite materials
*)	20 Feb 08	Benteler SGL GmbH & Co. KG, Germany (JV with Benteler Automobiltechnik GmbH, Germany)	50%	Development of carbon fiber reinforced composites for the automotive industry
RB	19 Sep 08	SGL Rotec GmbH & Co. KG, Germany (JV with Abeking & Rasmussen Rotec, Germany)	74.9%	Manufacturing of rotor blades on "build-to-print" requirements
*)	Mar 09	Fischer Composite Technology GmbH (via JV Benteler Automobiltechnik GmbH)	50%	Supplier of composite components for the automotive industry
*)	28 May 09	Brembo SGL Carbon Ceramic Brakes (JV with Brembo S.p.A., Italy)	50%	Development of carbon ceramic brake systems as well as production and sale of carbon ceramic brake discs for the premium automotive segment
*)	29 Oct 09	JV with BMW	51%	Manufacturing and processing carbon fibers & fabrics for the automotive industry
*)	30 April 10	JV with Mitsubishi Rayon (MRC)	33%	Precursor supply for JV with BMW

*) At-Equity consolidated business activities of CFC

Shares in issue and shareholder structure

Basic shares

Security Identification Number	723530
ISIN Number	DE0007235301
Cusip Number	784 188 203
Number of Shares (as at January 31, 2012)	70,073,147
Free float	~ 40%

Reported shareholdings according to §§ 21 f. WpHG

SKion GmbH	(17 May 2011)	26.87%
BMW AG	(21 Dec 2011)	15.72%
Voith GmbH	(01 Sep 2011)	9.14%
Volkswagen AG	(25 Feb 2011)	8.18%

Corporate bond

Coupon	EURIBOR + 1.25%
Principal Amount	€ 200 million
Issue Date	16 May 2007
Date of maturity	16 May 2015

Convertible notes (maturity 2013)

Coupon	0.75%
Principal Amount	€ 200 million
Outstanding Amount (as at December 16, 2011)	€ 145.85 million
Conversion Price	€ 36.52
Conversion Right (as at December 16, 2011)	3.99 million shares
Issue Date / Date of maturity	16 May 2007 / 16 May 2013

Convertible notes (maturity 2016)

Coupon	3.5%
Principal Amount	€ 190 million
Outstanding Amount (as at December 16, 2011)	€ 136.75 million
Conversion Price	€ 29.39
Conversion Right (as at December 16, 2011)	4.65 million shares
Issue Date / Date of maturity	30 June 2009 / 30 June 2016

Financial calendar / contact details

Financial calendar

03-22-2012	Annual Report
05-03-2012	Report on the First Quarter
05-10-2012	Annual General Meeting
08-09-2012	Interim Financial Report First Half
11-08-2012	Report on Nine Months

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